

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**Form 10-K**

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended January 4, 2020

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_ to \_\_\_\_.

Commission File Number 1-5480

**Textron Inc.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

05-0315468

(I.R.S. Employer Identification No.)

40 Westminister Street, Providence, RI

(Address of principal executive offices)

02903

(Zip code)

Registrant's Telephone Number, Including Area Code: **(401) 421-2800**

Securities registered pursuant to Section 12(b) of the Act:

| <u>Title of Each Class</u>       | <u>Trading Symbol(s)</u> | <u>Name of Each Exchange on Which Registered</u> |
|----------------------------------|--------------------------|--------------------------------------------------|
| Common Stock — par value \$0.125 | TXT                      | New York Stock Exchange                          |

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☒ No ☐

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☐

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

The aggregate market value of the registrant's Common Stock held by non-affiliates at June 29, 2019 was approximately \$12.2 billion based on the New York Stock Exchange closing price for such shares on that date. The registrant has no non-voting common equity.

At February 8, 2020, 228,049,518 shares of Common Stock were outstanding.

**Documents Incorporated by Reference**

Part III of this Report incorporates information from certain portions of the registrant's Definitive Proxy Statement for its Annual Meeting of Shareholders to be held on April 29, 2020.

**Textron Inc.**  
**Index to Annual Report on Form 10-K**  
**For the Fiscal Year Ended January 4, 2020**

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## **PART I**

### **Item 1. Business**

Textron Inc. is a multi-industry company that leverages its global network of aircraft, defense, industrial and finance businesses to provide customers with innovative products and services around the world. We have approximately 35,000 employees worldwide. Textron Inc. was founded in 1923 and reincorporated in Delaware on July 31, 1967. Unless otherwise indicated, references to “Textron Inc.,” the “Company,” “we,” “our” and “us” in this Annual Report on Form 10-K refer to Textron Inc. and its consolidated subsidiaries.

We conduct our business through five operating segments: Textron Aviation, Bell, Textron Systems and Industrial, which represent our manufacturing businesses, and Finance, which represents our finance business. A description of the business of each of our segments is set forth below. Our segments include operations that are unincorporated divisions of Textron Inc. and others that are separately incorporated subsidiaries. The following description of our business should be read in conjunction with Management’s Discussion and Analysis of Financial Condition and Results of Operations on pages 19 through 34 of this Annual Report on Form 10-K. Information included in this Annual Report on Form 10-K refers to our continuing businesses unless otherwise indicated.

#### **Textron Aviation Segment**

Textron Aviation is a leader in general aviation. Textron Aviation manufactures, sells and services Beechcraft and Cessna aircraft, and services the Hawker brand of business jets. The segment has two principal product lines: aircraft and aftermarket parts and services. Aircraft includes sales of business jets, turboprop aircraft, piston engine aircraft, and military trainer and defense aircraft. Aftermarket parts and services includes commercial parts sales, and maintenance, inspection and repair services. Revenues in the Textron Aviation segment accounted for 38%, 36% and 33% of our total revenues in 2019, 2018 and 2017, respectively.

The family of jets currently offered by Textron Aviation includes the Citation M2, Citation CJ3+, Citation CJ4, Citation XLS+, Citation Latitude, Citation Sovereign+ and the Citation Longitude, a super mid-size jet, which achieved type certification and began deliveries in late 2019. We are no longer developing the previously announced Hemisphere, a large-cabin jet.

Textron Aviation’s turboprop aircraft include the Beechcraft King Air C90GTx, King Air 250, King Air 350ER and King Air 350i, and the Cessna Caravan and Grand Caravan EX. Textron Aviation is developing the Cessna Skycourier, a twin-engine, high-wing, large-utility turboprop aircraft, which is targeted for first flight in early 2020. The Denali, a high-performance single engine turboprop aircraft under development, is also expected to achieve its first flight in 2021. In addition, Textron Aviation’s piston engine aircraft include the Beechcraft Baron and Bonanza, and the Cessna Skyhawk, Skylane, and the Turbo Stationair HD.

Textron Aviation’s military trainer and defense aircraft include the T-6 trainer, which has been used to train pilots from more than 20 countries. Textron Aviation also offers the AT-6 light attack military aircraft and the Scorpion, a highly affordable, multi-mission aircraft, both of which are not yet in production, pending customer orders.

In support of its family of aircraft, Textron Aviation operates a global network of 20 service centers, two of which are co-located with Bell Helicopter, along with more than 300 authorized independent service centers located throughout the world. Textron Aviation-owned service centers provide customers with 24-hour service and maintenance. Textron Aviation also provides its customers with around-the-clock parts support and offers a mobile support program with over 70 mobile service units. In addition, Able Aerospace Services, Inc., a subsidiary of Textron Aviation, also provides component and maintenance, repair and overhaul services in support of commercial and military fixed- and rotor-wing aircraft.

Textron Aviation markets its products worldwide through its own sales force, as well as through a network of authorized independent sales representatives. Textron Aviation has several competitors domestically and internationally in various market segments. Textron Aviation’s aircraft compete with other aircraft that vary in size, speed, range, capacity and handling characteristics on the basis of price, product quality and reliability, direct operating costs, product support and reputation.

#### **Bell Segment**

Bell is one of the leading suppliers of military and commercial helicopters, tiltrotor aircraft, and related spare parts and services in the world. Revenues for Bell accounted for 24%, 23% and 23% of our total revenues in 2019, 2018 and 2017, respectively.

Bell supplies advanced military helicopters and support to the U.S. Government and to military customers outside the United States. Bell’s primary U.S. Government programs are the V-22 tiltrotor aircraft and the H-1 helicopters. Bell is one of the leading suppliers of helicopters to the U.S. Government and, in association with The Boeing Company (Boeing), the only supplier of military tiltrotor aircraft. Tiltrotor aircraft are designed to provide the benefits of both helicopters and fixed-wing aircraft. Through its strategic

alliance with Boeing, Bell produces and supports the V-22 tiltrotor aircraft for the U.S. Department of Defense (DoD), and also for Japan under the U.S. Government-sponsored foreign military sales program. The H-1 helicopter program includes a utility model, the UH-1Y, and an advanced attack model, the AH-1Z, which have 84% parts commonality between them. While the U.S. Marine Corps is the primary customer for H-1 helicopters, we also sell H-1 helicopters under the U.S. Government-sponsored foreign military sales program.

Bell is developing the V-280 Valor, a next generation vertical lift aircraft as part of the Joint Multi Role Technology Demonstrator (JMR-TD) initiative. The JMR-TD program is the science and technology precursor to the Department of Defense's Future Vertical Lift program. Aircraft designed through this initiative will compete to replace thousands of aging utility and attack helicopters for the U.S. Armed Forces over the next decade. The V-280 achieved its first flight in December 2017 and its first cruise mode flight in May 2018, and continues to perform ongoing flight testing. In October 2019, Bell announced a new rotorcraft, the Bell 360 Invictus, which it is developing as its entrant for the U.S. Army's Future Attack Reconnaissance Aircraft (FARA) Competitive Prototype Program. This program was initiated by the Army to develop a successor to the retired Bell OH-58D Kiowa Warrior helicopter.

Through its commercial business, Bell is a leading supplier of commercially certified helicopters and support to corporate, offshore petroleum exploration and development, utility, charter, police, fire, rescue and emergency medical helicopter operators, and foreign governments. Bell produces a variety of commercial aircraft types, including light single- and twin-engine helicopters and medium twin-engine helicopters, along with other related products. The helicopters currently offered by Bell for commercial applications include the 407GXP, 407GX, 412EP, 412EPI, 429, 429WLG, 505 Jet Ranger X and Huey II. In addition, the 525 Relentless, Bell's first super medium commercial helicopter, continues flight test activities and is working on certification with the Federal Aviation Administration.

For both its military programs and its commercial products, Bell provides post-sale support and service for an installed base of approximately 13,000 helicopters through a network of six Company-operated service centers, four global parts distribution centers and nearly 100 independent service centers located in over 35 countries. Collectively, these service sites offer a complete range of logistics support, including parts, support equipment, technical data, training devices, pilot and maintenance training, component repair and overhaul, engine repair and overhaul, aircraft modifications, aircraft customizing, accessory manufacturing, contractor maintenance, field service and product support engineering.

Bell competes against a number of competitors throughout the world for its helicopter business and its parts and support business. Competition is based primarily on price, product quality and reliability, product support, performance and reputation.

### **Textron Systems Segment**

Textron Systems' product lines consist of Unmanned Systems, Marine and Land systems, and Simulation, Training and Other. Textron Systems is a supplier to the defense, aerospace and general aviation markets, and represents 10%, 10% and 13% of our total revenues in 2019, 2018 and 2017, respectively. This segment sells products to U.S. Government customers and to customers outside the U.S. through foreign military sales sponsored by the U.S. Government and directly through commercial sales channels. Textron Systems competes on the basis of technology, contract performance, price, product quality and reliability, product support and reputation.

#### *Unmanned Systems*

Our Unmanned Systems product line includes unmanned aircraft systems, unmanned surface systems, mission command hardware and solutions, and worldwide customer support and logistics. Unmanned aircraft systems includes the Shadow, the U.S. Army's premier tactical unmanned aircraft system, which has surpassed one million flight hours since its introduction, and the Aerosonde Small Unmanned Aircraft System, a multi-mission capable unmanned aircraft system that has amassed more than 400,000 flight hours in commercial and military operations around the world. Unmanned Systems also provides complete systems solutions to its government and commercial customers through comprehensive program management, operational and maintenance training, technical assistance and logistics support, and end-to-end turnkey mission support.

#### *Marine and Land Systems*

Our Marine and Land Systems product line includes advanced marine craft, armored vehicles and specialty vehicles supporting fire and rescue applications. These products are in service with U.S. and international militaries, special operations forces, police forces and civilian entities. Marine and Land Systems' primary U.S. Government program is for the development and production of the U.S. Navy's next generation Landing Craft Air Cushion as part of the Ship-to-Shore Connector program.

### *Simulation, Training and Other*

The Simulation, Training and Other product line includes products and services provided by the following businesses: TRU Simulation + Training, Textron Airborne Solutions, Electronic Systems, Lycoming, and Weapons and Sensors Systems. TRU Simulation + Training designs, develops, manufactures, installs, and provides maintenance of advanced flight training devices, including full flight simulators, for both rotary- and fixed-wing aircraft for commercial airlines, aircraft original equipment manufacturers (OEMs), flight training centers and training organizations worldwide. Textron Airborne Solutions, which includes Airborne Tactical Advantage Company, focuses on live military air-to-air and air-to-ship training and support services for U.S. Navy, Marine and Air Force pilots. Electronic Systems provides high technology test equipment, electronic warfare test and training solutions and intelligence software solutions for U.S. and international defense, intelligence and law enforcement communities. Lycoming specializes in the engineering, manufacture, service and support of piston aircraft engines for the general aviation and remotely piloted aircraft markets. Weapons and Sensors Systems offers advanced precision guided weapons systems, airborne and ground-based sensors and surveillance systems, and protection systems for the defense and aerospace industries.

### **Industrial Segment**

Our Industrial segment designs and manufactures a variety of products within the Fuel Systems and Functional Components and Specialized Vehicles product lines. On July 2, 2018, we sold our Tools and Test Equipment businesses that were previously included in this segment as discussed in Note 2 to the Consolidated Financial Statements on page 50 of this Annual Report on Form 10-K. Industrial segment revenues represented 28%, 31% and 30% of our total revenues in 2019, 2018 and 2017, respectively.

### *Fuel Systems and Functional Components*

Our Fuel Systems and Functional Components product line is produced by our Kautex business unit which is headquartered in Bonn, Germany. Kautex is a leader in designing and manufacturing plastic fuel systems for automobiles and light trucks, including blow-molded solutions for conventional plastic fuel tanks and pressurized plastic fuel tanks for hybrid vehicle applications. Kautex also develops and manufactures clear-vision systems for automotive safety and advanced driver assistance systems (ADAS). Our cleaning systems are comprised of nozzles, reservoirs, inlets and pumps to support onboard cleaning for windscreens, headlamps and ADAS cameras and sensors. In addition, Kautex produces plastic tanks for selective catalytic reduction systems used to reduce emissions from diesel engines and other fuel system components.

Kautex's business model is focused on developing and maintaining long-term customer relationships with leading global OEMs. Kautex operates over 30 plants in 14 countries in close proximity to our customers, along with 9 engineering/research and development locations around the world.

Our automotive products have several major competitors worldwide, some of which are affiliated with the OEMs that comprise our targeted customer base. Competition typically is based on a number of factors including price, technology, environmental performance, product quality and reliability, prior experience and available manufacturing capacity.

### *Specialized Vehicles*

Our Specialized Vehicles product line includes products sold by the Textron Specialized Vehicles businesses under our E-Z-GO, Arctic Cat, TUG Technologies, Douglas Equipment, Premier, Safeaero, Ransomes, Jacobsen and Cushman brands. These businesses design, manufacture and sell golf cars, off-road utility vehicles, recreational side-by-side and all-terrain vehicles, snowmobiles, light transportation vehicles, aviation ground support equipment and professional turf-maintenance equipment, as well as specialized turf-care vehicles.

These businesses have a diversified customer base that includes golf courses and resorts, government agencies and municipalities, consumers, outdoor enthusiasts, and commercial and industrial users such as factories, warehouses, airlines, planned communities, hunting preserves, educational and corporate campuses, sporting venues, municipalities and landscaping professionals. Sales are made through a combination of a network of independent distributors and dealers worldwide, the Bass Pro Shops and Cabela's retail outlets, which sell our products under the Tracker Off-Road brand, and factory direct resources. We have two major competitors for both golf cars and professional turf-maintenance equipment, and several competitors for off-road utility vehicles, recreational all-terrain and light transportation vehicles, side-by-sides and snowmobiles, aviation ground support equipment, and specialized turf-care products. Competition is based primarily on price, product quality and reliability, product features, product support and reputation.

## Finance Segment

Our Finance segment, or the Finance group, is a commercial finance business that consists of Textron Financial Corporation (TFC) and its consolidated subsidiaries. The Finance segment provides financing primarily to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters. A substantial number of the new originations in our finance receivable portfolio are cross-border transactions for aircraft sold outside of the U.S. Finance receivables originated in the U.S. are primarily for purchasers who had difficulty in accessing other sources of financing for the purchase of Textron-manufactured products. In 2019, 2018 and 2017, our Finance group paid our Manufacturing group \$184 million, \$177 million and \$174 million, respectively, related to the sale of Textron-manufactured products to third parties that were financed by the Finance group.

The commercial finance business traditionally is extremely competitive. Our Finance segment is subject to competition from various types of financing institutions, including banks, leasing companies, commercial finance companies and finance operations of equipment vendors. Competition within the commercial finance industry primarily is focused on price, term, structure and service.

Our Finance segment's largest business risk is the collectability of its finance receivable portfolio. See Finance segment section in Management's Discussion and Analysis of Financial Condition and Results of Operations on page 27 for information about the Finance segment's credit performance.

## Backlog

Our backlog at the end of 2019 and 2018 is summarized below:

| <i>(In millions)</i> | January 4,<br>2020 | December 29,<br>2018 |
|----------------------|--------------------|----------------------|
| Bell                 | \$ 6,902           | \$ 5,837             |
| Textron Aviation     | 1,714              | 1,791                |
| Textron Systems      | 1,211              | 1,469                |
| Total backlog        | \$ 9,827           | \$ 9,097             |

Backlog represents amounts allocated to contracts that we expect to recognize as revenue in future periods when we perform under the contracts. Backlog excludes unexercised contract options and potential orders under ordering-type contracts, such as Indefinite Delivery, Indefinite Quantity contracts.

## U.S. Government Contracts

In 2019, approximately 24% of our consolidated revenues were generated by or resulted from contracts with the U.S. Government, including those contracts under the U.S. Government-sponsored foreign military sales program. This business is subject to competition, changes in procurement policies and regulations, the continuing availability of funding, which is dependent upon congressional appropriations, national and international priorities for defense spending, world events, and the size and timing of programs in which we may participate.

Our contracts with the U.S. Government generally may be terminated by the U.S. Government for convenience or if we default in whole or in part by failing to perform under the terms of the applicable contract. If the U.S. Government terminates a contract for convenience, we normally will be entitled to payment for the cost of contract work performed before the effective date of termination, including, if applicable, reasonable profit on such work, as well as reasonable termination costs. If, however, the U.S. Government terminates a contract for default, generally: (a) we will be paid the contract price for completed supplies delivered and accepted and services rendered, an agreed-upon amount for manufacturing materials delivered and accepted and for the protection and preservation of property, and an amount for partially completed products accepted by the U.S. Government; (b) the U.S. Government may not be liable for our costs with respect to unaccepted items and may be entitled to repayment of advance payments and progress payments related to the terminated portions of the contract; (c) the U.S. Government may not be liable for assets we own and utilize to provide services under the "fee-for-service" contracts; and (d) we may be liable for excess costs incurred by the U.S. Government in procuring undelivered items from another source.

## Patents and Trademarks

We own, or are licensed under, numerous patents throughout the world relating to products, services and methods of manufacturing. Patents developed while under contract with the U.S. Government may be subject to use by the U.S. Government. We also own or license active trademark registrations and pending trademark applications in the U.S. and in various foreign countries or regions, as well as trade names and service marks. While our intellectual property rights in the aggregate are important to the operation of our business, we do not believe that any existing patent, license, trademark or other intellectual property right is of such importance that its loss or termination would have a material adverse effect on our business taken as a whole. Some of these trademarks, trade names and service marks are used in this Annual Report on Form 10-K and other reports, including: A-<sup>2</sup>PATS; Able Aerospace Services; Able Preferred; Aeronautical Accessories; Aerosonde; ALPHA; Alterra; AH-1Z; Arctic Cat; AT-6; ATAC; AVCOAT; Baron; Bearcat; Beechcraft; Beechcraft T-6; Bell; Bell Helicopter; BIG DOG; BlackWorks McCauley; BLAST; Bonanza; Cadillac Gage; CAP; Caravan; Cessna; Cessna SkyCourier; Citation; Citation Latitude; Citation Longitude; Citation M2; Citation Sovereign; Citation XLS+; CJ1+; CJ2+; CJ3; CJ3+; CJ4; Clairity; CLAW; Commando; Cushman; Customer Advantage Plans; CUSV; Denali; Eclipse; El Tigre; EX1; Express Start; E-Z-GO; E-Z-GO EXPRESS; FAST-N-LATCH; Firecat; FOREVER WARRANTY; Freedom; Fury; GLOBAL MISSION SUPPORT; Grand Caravan; GRIZZLY; H-1; HAULER; Hawker; Huey; Huey II; HUNTSMAN; IE2; Integrated Command Suite; INTELLIBRAKE; Jacobsen; Jet Ranger X; Kautex; King Air; King Air C90GTx; King Air 250; King Air 350; Kiowa Warrior; LF; Lycoming; Lynx; M1117 ASV; McCauley; Mission Critical Support (MCS); MISSIONLINK; Motorfist; MudPro; Mustang; Next Generation Carbon Canister; Next Generation Fuel System; NGCC; NGFS; NightWarden; Odyssey; Pantera; Power Advantage; Premier; Pro-Fit; ProFlight; ProParts; ProPropeller; Prowler; Ransomes; REALCue; REALFeel; Relentless; RIPSAN; RT<sup>2</sup>; RXV; Safeaero; Scorpion; SEECEO; Shadow; Shadow Knight; Shadow Master; SKYCOURIER; Skyhawk; Skyhawk SP; Skylane; SkyPLUS; Sno Pro; SnoCross; Sovereign; SNOWMEGEDDON; Speedrack; Stampede; Stationair; Super Cargomaster; Super Medium; SuperCobra; Synturian; Team Arctic; Textron; Textron Airborne Solutions; Textron Aviation; Textron Financial Corporation; Textron GSE; Textron Systems; Thundercat; TrainOnsite; TRUESET; TRU Simulation + Training; TRUCKSTER; TTx; TUG; Turbo Skylane; Turbo Stationair; TRV; TXT; UH-1Y; VALOR; Value-Driven MRO Solutions; V-22 Osprey; V-247; V-280; Wildcat; Wolverine; ZR; 2FIVE; 206; 206L4; 407; 407GX; 412; 412EPI; 429; 429WLG; 505; 525 and 525 Relentless. These marks and their related trademark designs and logotypes (and variations of the foregoing) are trademarks, trade names or service marks of Textron Inc., its subsidiaries, affiliates or joint ventures.

## Environmental Considerations

Our operations are subject to numerous laws and regulations designed to protect the environment. Compliance with these laws and expenditures for environmental controls has not had a material effect on our capital expenditures, earnings or competitive position. Additional information regarding environmental matters is contained in Note 19 to the Consolidated Financial Statements on page 72 of this Annual Report on Form 10-K.

We do not believe that existing or pending climate change legislation, regulation, or international treaties or accords are reasonably likely to have a material effect in the foreseeable future on our business or markets nor on our results of operations, capital expenditures or financial position. We will continue to monitor emerging developments in this area.

## Employees

At January 4, 2020, we had approximately 35,000 employees.

## Information about our Executive Officers

The following table sets forth certain information concerning our executive officers as of February 25, 2020.

| Name              | Age | Current Position with Textron Inc.                                                |
|-------------------|-----|-----------------------------------------------------------------------------------|
| Scott C. Donnelly | 58  | Chairman, President and Chief Executive Officer                                   |
| Frank T. Connor   | 60  | Executive Vice President and Chief Financial Officer                              |
| Julie G. Duffy    | 54  | Executive Vice President, Human Resources                                         |
| E. Robert Lupone  | 60  | Executive Vice President, General Counsel, Secretary and Chief Compliance Officer |

Mr. Donnelly joined Textron in June 2008 as Executive Vice President and Chief Operating Officer and was promoted to President and Chief Operating Officer in January 2009. He was appointed to the Board of Directors in October 2009 and became Chief Executive Officer of Textron in December 2009, at which time the Chief Operating Officer position was eliminated. In July 2010, Mr. Donnelly was appointed Chairman of the Board of Directors effective September 1, 2010. Previously, Mr. Donnelly was the President and CEO of General Electric Company's Aviation business unit, a position he had held since July 2005. GE's Aviation business unit is a leading maker of commercial and military jet engines and components, as well as integrated digital, electric power and mechanical systems for aircraft. Prior to July 2005, Mr. Donnelly served as Senior Vice President of GE Global Research, one of the world's largest and most diversified industrial research organizations with facilities in the U.S., India, China and Germany and held various other management positions since joining General Electric in 1989.

Mr. Connor joined Textron in August 2009 as Executive Vice President and Chief Financial Officer. Previously, Mr. Connor was head of Telecom Investment Banking at Goldman, Sachs & Co. from 2003 to 2008. Prior to that position, he served as Chief Operating Officer of Telecom, Technology and Media Investment Banking at Goldman, Sachs & Co. from 1998 to 2003. Mr. Connor joined the Corporate Finance Department of Goldman, Sachs & Co. in 1986 and became a Vice President in 1990 and a Managing Director in 1996.

Ms. Duffy was named Executive Vice President, Human Resources in July 2017. Ms. Duffy joined Textron in 1997 as a member of the corporate legal team and has since held positions of increasing responsibility within the Company's legal function, previously serving as Vice President and Deputy General Counsel-Litigation, a position she had held since 2011. In that role she was responsible for managing the corporate litigation staff with primary oversight of litigation throughout Textron. She has also played an active role in developing, implementing and standardizing human resources policies across the Company and served as the senior legal advisor on employment and benefits issues.

Mr. Lupone joined Textron in February 2012 as Executive Vice President, General Counsel, Secretary and Chief Compliance Officer. Previously, he was senior vice president and general counsel of Siemens Corporation (U.S.) since 1999 and general counsel of Siemens AG for the Americas since 2008. Prior to joining Siemens in 1992, Mr. Lupone was vice president and general counsel of Price Communications Corporation.

### **Available Information**

We make available free of charge on our Internet Web site ([www.textron.com](http://www.textron.com)) our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission.

### **Forward-Looking Information**

Certain statements in this Annual Report on Form 10-K and other oral and written statements made by us from time to time are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, which may describe strategies, goals, outlook or other non-historical matters, or project revenues, income, returns or other financial measures, often include words such as "believe," "expect," "anticipate," "intend," "plan," "estimate," "guidance," "project," "target," "potential," "will," "should," "could," "likely" or "may" and similar expressions intended to identify forward-looking statements. These statements are only predictions and involve known and unknown risks, uncertainties, and other factors that may cause our actual results to differ materially from those expressed or implied by such forward-looking statements. Given these uncertainties, you should not place undue reliance on these forward-looking statements. Forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update or revise any forward-looking statements. In addition to those factors described herein under "Risk Factors," among the factors that could cause actual results to differ materially from past and projected future results are the following:

- Interruptions in the U.S. Government's ability to fund its activities and/or pay its obligations;
- Changing priorities or reductions in the U.S. Government defense budget, including those related to military operations in foreign countries;
- Our ability to perform as anticipated and to control costs under contracts with the U.S. Government;
- The U.S. Government's ability to unilaterally modify or terminate its contracts with us for the U.S. Government's convenience or for our failure to perform, to change applicable procurement and accounting policies, or, under certain circumstances, to withhold payment or suspend or debar us as a contractor eligible to receive future contract awards;
- Changes in foreign military funding priorities or budget constraints and determinations, or changes in government regulations or policies on the export and import of military and commercial products;
- Volatility in the global economy or changes in worldwide political conditions that adversely impact demand for our products;
- Volatility in interest rates or foreign exchange rates;
- Risks related to our international business, including establishing and maintaining facilities in locations around the world and relying on joint venture partners, subcontractors, suppliers, representatives, consultants and other business partners in connection with international business, including in emerging market countries;
- Our Finance segment's ability to maintain portfolio credit quality or to realize full value of receivables;
- Performance issues with key suppliers or subcontractors;
- Legislative or regulatory actions, both domestic and foreign, impacting our operations or demand for our products;
- Our ability to control costs and successfully implement various cost-reduction activities;
- The efficacy of research and development investments to develop new products or unanticipated expenses in connection with the launching of significant new products or programs;

- The timing of our new product launches or certifications of our new aircraft products;
- Our ability to keep pace with our competitors in the introduction of new products and upgrades with features and technologies desired by our customers;
- Pension plan assumptions and future contributions;
- Demand softness or volatility in the markets in which we do business;
- Cybersecurity threats, including the potential misappropriation of assets or sensitive information, corruption of data or operational disruption;
- Difficulty or unanticipated expenses in connection with integrating acquired businesses;
- The risk that acquisitions do not perform as planned, including, for example, the risk that acquired businesses will not achieve revenues and profit projections; and
- The impact of changes in tax legislation.

## **Item 1A. Risk Factors**

Our business, financial condition and results of operations are subject to various risks, including those discussed below, which may affect the value of our securities. The risks discussed below are those that we believe currently are the most significant to our business.

### ***We have customer concentration with the U.S. Government; reduction in U.S. Government defense spending can adversely affect our results of operations and financial condition.***

During 2019, we derived approximately 24% of our revenues from sales to a variety of U.S. Government entities. Our revenues from the U.S. Government largely result from contracts awarded to us under various U.S. Government defense-related programs. The funding of these programs is subject to congressional appropriation decisions and the U.S. Government budget process which includes enacting relevant legislation, such as appropriations bills and accords on the debt ceiling. Although multiple-year contracts may be planned in connection with major procurements, Congress generally appropriates funds on a fiscal year basis even though a program may continue for several years. Consequently, programs often are only partially funded initially, and additional funds are committed only as Congress makes further appropriations. Further uncertainty with respect to ongoing programs could also result in the event that the U.S. Government finances its operations through temporary funding measures such as “continuing resolutions” rather than full-year appropriations. If we incur costs in advance or in excess of funds committed on a contract, we are at risk for non-reimbursement of those costs until additional funds are appropriated. The reduction, termination or delay in the timing of funding for U.S. Government programs for which we currently provide or propose to provide products or services from time to time has resulted and, in the future, may result in a loss of anticipated revenues. A loss of such revenues could materially and adversely impact our results of operations and financial condition. Significant changes in national and international policies or priorities for defense spending, as well as the potential impact of sequestration, could affect the funding, or the timing of funding, of our programs, which could negatively impact our results of operations and financial condition. In addition, because our U.S. Government contracts generally require us to continue to perform even if the U.S. Government is unable to make timely payments, we may need to finance our continued performance for the impacted contracts from our other resources on an interim basis. An extended delay in the timely payment by the U.S. Government could have a material adverse effect on our liquidity.

### ***U.S. Government contracts can be terminated at any time and may contain other unfavorable provisions.***

The U.S. Government typically can terminate or modify any of its contracts with us either for its convenience or if we default by failing to perform under the terms of the applicable contract. In the event of termination for the U.S. Government’s convenience, contractors are generally protected by provisions covering reimbursement for costs incurred on the contracts and profit on those costs but not the anticipated profit that would have been earned had the contract been completed. A termination arising out of our default for failure to perform could expose us to liability, including but not limited to, all costs incurred under the contract plus potential liability for re-procurement costs in excess of the total original contract amount, less the value of work performed and accepted by the customer under the contract. Such an event could also have an adverse effect on our ability to compete for future contracts and orders. If any of our contracts are terminated by the U.S. Government whether for convenience or default, our backlog would be reduced by the expected value of the remaining work under such contracts. We also enter into “fee for service” contracts with the U.S. Government where we retain ownership of, and consequently the risk of loss on, aircraft and equipment supplied to perform under these contracts. Termination of these contracts could materially and adversely impact our results of operations. On contracts for which we are teamed with others and are not the prime contractor, the U.S. Government could terminate a prime contract under which we are a subcontractor, irrespective of the quality of our products and services as a subcontractor. In addition, in the event that the U.S. Government is unable to make timely payments, failure to continue contract performance places the contractor at risk of termination for default. Any such event could have a material adverse effect on our cash flows, results of operations and financial condition.

***As a U.S. Government contractor, we are subject to procurement rules and regulations; our failure to comply with these rules and regulations could adversely affect our business.***

We must comply with and are affected by laws and regulations relating to the formation, administration and performance of U.S. Government contracts. These laws and regulations, among other things, require certification and disclosure of all cost and pricing data in connection with contract negotiation, define allowable and unallowable costs and otherwise govern our right to reimbursement under certain cost-based U.S. Government contracts, and safeguard and restrict the use and dissemination of classified information, covered defense information, and the exportation of certain products and technical data. New laws, regulations or procurement requirements or changes to current ones (including, for example, regulations related to cybersecurity) can significantly increase our costs, reducing our profitability. Our failure to comply with procurement regulations and requirements could allow the U.S. Government to suspend or debar us from receiving new contracts for a period of time, reduce the value of existing contracts, issue modifications to a contract, withhold cash on contract payments, and control and potentially prohibit the export of our products, services and associated materials, any of which could negatively impact our results of operations, financial condition or liquidity. A number of our U.S. Government contracts contain provisions that require us to make disclosure to the Inspector General of the agency that is our customer if we have credible evidence that we have violated U.S. criminal laws involving fraud, conflict of interest, or bribery; the U.S. civil False Claims Act; or received a significant overpayment under a U.S. Government contract. Failure to properly and timely make disclosures under these provisions may result in a termination for default or cause, suspension and/or debarment, and potential fines.

***As a U.S. Government contractor, our businesses and systems are subject to audit and review by the Defense Contract Audit Agency (DCAA) and the Defense Contract Management Agency (DCMA).***

We operate in a highly regulated environment and are routinely audited and reviewed by the U.S. Government and its agencies such as the DCAA and DCMA. These agencies review our performance under contracts, our cost structure and our compliance with laws and regulations applicable to U.S. Government contractors. The systems that are subject to review include, but are not limited to, our accounting, estimating, material management and accounting, earned value management, purchasing and government property systems. If an audit uncovers improper or illegal activities, we may be subject to civil and criminal penalties and administrative sanctions that may include the termination of our contracts, forfeiture or reduction of profits, suspension or reduction of payments, fines, and, under certain circumstances, suspension or debarment from future contracts for a period of time. Whether or not illegal activities are alleged, the U.S. Government also has the ability to decrease or withhold certain payments when it deems systems subject to its review to be inadequate. These laws and regulations affect how we conduct business with our government customers and, in some instances, impose added costs on our business.

***The use of multi-award contracts by the U.S. Government increases competition, pricing pressure and cost.***

The U.S. Government increasingly relies upon competitive contract award types, including indefinite-delivery, indefinite-quantity and multi-award contracts, which have the potential to create greater competition and increased pricing pressure, as well as to increase our cost by requiring that we submit multiple bids. In addition, multi-award contracts increase our cost as they require that we make sustained efforts to obtain task orders and delivery orders under the contract. Further, the competitive bidding process is costly and demands managerial time to prepare bids and proposals for contracts that may not be awarded to us or may be split among competitors.

***Our profitability and cash flow varies depending on the mix of our government contracts and our ability to control costs.***

Under fixed-price contracts, generally we receive a fixed price irrespective of the actual costs we incur, and, consequently, any costs in excess of the fixed price are absorbed by us. Changes in underlying assumptions, circumstances or estimates used in developing the pricing for such contracts can adversely affect our results of operations. Additionally, fixed-price contracts generally require progress payments rather than performance-based payments which can delay our ability to recover a significant amount of costs incurred on a contract and thus affect the timing of our cash flows. Under fixed-price incentive contracts, we share with the U.S. Government cost underrun savings, which are derived from total cost being less than target costs; we also share in cost overruns, which occur when total costs exceed target costs up to a negotiated cost ceiling, but are solely responsible for costs above the ceiling. Under time and materials contracts, we are paid for labor at negotiated hourly billing rates and for certain expenses. Under cost-reimbursement contracts that are subject to a contract-ceiling amount, we are reimbursed for allowable costs and paid a fee, which may be fixed or performance based, however, if our costs exceed the contract ceiling or are not allowable under the provisions of the contract or applicable regulations, we may not be able to obtain reimbursement for all such costs. Due to the nature of our work under government contracts, we sometimes experience unforeseen technological difficulties and cost overruns. Under each type of contract, if we are unable to control costs or if our initial cost estimates are incorrect, our cash flows, results of operations and financial condition could be adversely affected. Cost overruns also may adversely affect our ability to sustain existing programs and obtain future contract awards.

***Demand for our aircraft products is cyclical and lower demand adversely affects our financial results.***

Demand for business jets, turbo props and commercial helicopters has been cyclical and difficult to forecast. Therefore, future demand for these products could be significantly and unexpectedly less than anticipated and/or less than previous period deliveries. Similarly, there is uncertainty as to when or whether our existing commercial backlog for aircraft products will convert to revenues as the conversion depends on production capacity, customer needs and credit availability. Changes in economic conditions has in the past caused, and in the future may cause, customers to request that firm orders be rescheduled, deferred or cancelled. Reduced demand for our aircraft products or delays or cancellations of orders previously has had and, in the future, could have a material adverse effect on our cash flows, results of operations and financial condition.

***We have made and may continue to make acquisitions that increase the risks of our business.***

We enter into acquisitions in an effort to expand our business and enhance shareholder value. Acquisitions involve risks and uncertainties that, in some cases, have resulted, and, in the future, could result in our not achieving expected benefits. Such risks include difficulties in integrating newly acquired businesses and operations in an efficient and cost-effective manner; challenges in achieving expected strategic objectives, cost savings and other benefits; the risk that the acquired businesses' markets do not evolve as anticipated and that the acquired businesses' products and technologies do not prove to be those needed to be successful in those markets; the risk that our due diligence reviews of the acquired business do not identify or adequately assess all of the material issues which impact valuation of the business or result in costs or liabilities in excess of what we anticipated; the risk that we pay a purchase price that exceeds what the future results of operations would have merited; the risk that the acquired business may have significant internal control deficiencies or exposure to regulatory sanctions; and the potential loss of key customers, suppliers and employees of the acquired businesses.

***Failure to perform by our subcontractors or suppliers could adversely affect our performance.***

We rely on other companies to provide raw materials, major components and subsystems for our products. Subcontractors also perform services that we provide to our customers in certain circumstances. We depend on these suppliers and subcontractors to meet our contractual obligations to our customers and conduct our operations. Our ability to meet our obligations to our customers could be adversely affected if suppliers or subcontractors do not provide the agreed-upon supplies or perform the agreed-upon services in compliance with customer requirements and in a timely and cost-effective manner. Likewise, the quality of our products could be adversely impacted if companies to whom we delegate manufacture of major components or subsystems for our products, or from whom we acquire such items, do not provide components or subsystems which meet required specifications and perform to our and our customers' expectations. Our suppliers may be less likely than us to be able to quickly recover from natural disasters and other events beyond their control and may be subject to additional risks such as financial problems that limit their ability to conduct their operations. The risk of these adverse effects would likely be greater in circumstances where we rely on only one or two subcontractors or suppliers for a particular raw material, product or service. In particular, in the aircraft industry, most vendor parts are certified by the regulatory agencies as part of the overall Type Certificate for the aircraft being produced by the manufacturer. If a vendor does not or cannot supply its parts, then the manufacturer's production line may be stopped until the manufacturer can design, manufacture and certify a similar part itself or identify and certify another similar vendor's part, resulting in significant delays in the completion of aircraft. Such events may adversely affect our financial results, damage our reputation and relationships with our customers, and result in regulatory actions and/or litigation.

***Our business could be negatively impacted by information technology disruptions and security threats.***

Our information technology (IT) and related systems are critical to the efficient operation of our business and essential to our ability to perform day to day processes. From time to time, we update and/or replace IT systems used by our businesses. The implementation of new systems can present temporary disruptions of business activities as existing processes are transitioned to the new systems, resulting in productivity issues, including delays in production, shipments or other business operations. We also outsource certain support functions, including certain global IT infrastructure services, to third-party service providers, and any disruption of such outsourced processes or functions could have a material adverse effect on our operations. In addition, as a U.S. defense contractor, we face certain security threats, including threats to our IT infrastructure and unlawful attempts to gain access to our information via phishing / malware campaigns and other cyberattack methods, as well as threats to the physical security of our facilities and employees, as do our customers, suppliers, subcontractors and joint venture partners. Attempts to gain unauthorized access to our confidential, classified or otherwise proprietary information or that of our employees or customers, as well as other security breaches, are persistent, continue to evolve and require highly skilled IT resources.

We maintain Information Systems Incident Management Standards applicable to all our businesses intended to ensure information security events and weaknesses associated with information systems are communicated and acted on in a timely manner. Our enterprise risk management program includes cyber risk/network protection mitigation plans, and our disclosure controls and procedures address cybersecurity and include processes intended to ensure that security breaches are analyzed for potential disclosure. Additionally, we conduct periodic training for our employees regarding the protection of sensitive information which includes training intended to prevent the success of cyberattacks. Further, our insider trading compliance program addresses restrictions against trading while in possession of material, nonpublic information in connection with a cybersecurity incident.

While we have experienced cybersecurity attacks, we have not suffered any material losses relating to such attacks, and we believe our threat detection and mitigation processes and procedures are robust. Due to the evolving nature of security threats, the possibility of future material incidents cannot be completely mitigated, and we may not always be successful in detecting, reporting or responding to cyber incidents. Future attacks or breaches of data security, whether of our systems or the systems of our service providers or other third parties who may have access to our data for business purposes, could disrupt our operations, cause the loss of business information or compromise confidential information, exposing us to liability or regulatory action. Such an incident also could require significant management attention and resources, increase costs that may not be covered by insurance, and result in reputational damage, potentially adversely affecting our competitiveness and our results of operations. Products and services that we provide to our customers may themselves be subject to cyberthreats which may not be detected or effectively mitigated, resulting in potential losses that could adversely affect us and our customers. In addition, our customers, including the U.S. Government, are increasingly requiring cybersecurity protections and mandating cybersecurity standards in our products, and we may incur additional costs to comply with such demands.

***Developing new products and technologies entails significant risks and uncertainties.***

To continue to grow our revenues and segment profit, we must successfully develop new products and technologies or modify our existing products and technologies for our current and future markets. Our future performance depends, in part, on our ability to identify emerging technological trends and customer requirements and to develop and maintain competitive products and services. Delays or cost overruns in the development and acceptance of new products or certification of new aircraft and other products occur from time to time and could adversely affect our results of operations. These delays could be caused by unanticipated technological hurdles, production changes to meet customer demands, unanticipated difficulties in obtaining required regulatory certifications of new aircraft or other products, coordination with joint venture partners or failure on the part of our suppliers to deliver components as agreed. We also could be adversely affected if our research and development efforts are less successful than expected or if we do not adequately protect the intellectual property developed through these efforts. Likewise, new products and technologies could generate unanticipated safety or other concerns resulting in expanded product liability risks, potential product recalls and other regulatory issues that could have an adverse impact on us. Furthermore, because of the lengthy research and development cycle involved in bringing certain of our products to market, we cannot predict the economic conditions that will exist when any new product is complete. A reduction in capital spending in the aerospace or defense industries could have a significant effect on the demand for new products and technologies under development, which could have an adverse effect on our financial condition and results of operations. In addition, our investments in equipment or technology that we believe will enable us to obtain future service contracts for our U.S. Government or other customers may not result in contracts or revenues sufficient to offset such investment. The market for our product offerings does not always develop or continue to expand as we anticipate. Furthermore, we cannot be sure that our competitors will not develop competing technologies which gain superior market acceptance compared to our products. A significant failure in our new product development efforts or the failure of our products or services to achieve market acceptance relative to our competitors' products or services could have an adverse effect on our financial condition and results of operations.

***We are subject to the risks of doing business in foreign countries that could adversely impact our business.***

During 2019, we derived approximately 34% of our revenues from international business, including U.S. exports. Conducting business internationally exposes us to additional risks than if we conducted our business solely within the U.S. We maintain manufacturing facilities, service centers, supply centers and other facilities worldwide, including in various emerging market countries. Risks related to international operations include import, export, economic sanctions and other trade restrictions; changing U.S. and foreign procurement policies and practices; changes in international trade policies, including higher tariffs on imported goods and materials and renegotiation of free trade agreements; potential retaliatory tariffs imposed by foreign countries against U.S. goods; impacts related to the voluntary exit of the United Kingdom from the European Union ("Brexit"); restrictions on technology transfer; difficulties in protecting intellectual property; increasing complexity of employment and environmental, health and safety regulations; foreign investment laws; exchange controls; repatriation of earnings or cash settlement challenges, competition from foreign and multinational firms with home country advantages; economic and government instability, acts of terrorism and related safety concerns. The impact of any one or more of these or other factors could adversely affect our business, financial condition or operating results.

Additionally, some international government customers require contractors to agree to specific in-country purchases, technology transfers, manufacturing agreements or financial support arrangements, known as offsets, as a condition for a contract award. These contracts generally extend over several years and may include penalties if we fail to perform in accordance with the offset requirements which are often subjective. We also are exposed to risks associated with using foreign representatives and consultants for international sales and operations and teaming with international subcontractors and suppliers in connection with international programs. In many foreign countries, particularly in those with developing economies, it is common to engage in business practices that are prohibited by laws and regulations applicable to us, such as the Foreign Corrupt Practices Act. Although we maintain policies and procedures designed to facilitate compliance with these laws, a violation of such laws by any of our international representatives, consultants, joint ventures, business partners, subcontractors or suppliers, even if prohibited by our policies, could have an adverse effect on our business and reputation.

***We are subject to increasing compliance risks that could adversely affect our operating results.***

As a global business, we are subject to laws and regulations in the U.S. and other countries in which we operate. International sales and global operations require importing and exporting goods, software and technology, some of which have military applications subjecting them to more stringent import-export controls across international borders on a regular basis. For example, we sometimes initially must obtain licenses and authorizations from various U.S. Government agencies before we are permitted to sell certain of our aerospace and defense products outside the U.S., and we are not always successful in obtaining these licenses or authorizations in a timely manner. Both U.S. and foreign laws and regulations applicable to us have been increasing in scope and complexity. For example, both U.S. and foreign governments and government agencies regulate the aviation industry, and they have previously and may in the future impose new regulations for additional aircraft security or other requirements or restrictions, including, for example, restrictions and/or fees related to carbon emissions levels. Changes in environmental and climate change laws and regulations, including laws relating to greenhouse gas emissions, could lead to the necessity for new or additional investment in product designs or manufacturing processes and could increase environmental compliance expenditures, including costs to defend regulatory reviews. New or changing laws and regulations or related interpretation and policies could increase our costs of doing business, affect how we conduct our operations, adversely impact demand for our products, and/or limit our ability to sell our products and services. Compliance with laws and regulations of increasing scope and complexity is even more challenging in our current business environment in which reducing our operating costs is often necessary to remain competitive. In addition, a violation of U.S. and/or foreign laws by one of our employees or business partners could subject us or our employees to civil or criminal penalties, including material monetary fines, or other adverse actions, such as denial of import or export privileges and/or debarment as a government contractor which could damage our reputation and have an adverse effect on our business.

***If our Finance segment is unable to maintain portfolio credit quality, our financial performance could be adversely affected.***

A key determinant of the financial performance of our Finance segment is the quality of loans, leases and other assets in its portfolio. Portfolio quality can be adversely affected by several factors, including finance receivable underwriting procedures, collateral value, geographic or industry concentrations, and the effect of general economic conditions. In addition, a substantial number of the new originations in our finance receivable portfolio are cross-border transactions for aircraft sold outside of the U.S. Cross-border transactions present additional challenges and risks in realizing upon collateral in the event of borrower default, which can result in difficulty or delay in collecting on the related finance receivables. If our Finance segment has difficulty successfully collecting its finance receivable portfolio, our cash flow, results of operations and financial condition could be adversely affected.

***We periodically need to obtain financing and such financing may not be available to us on satisfactory terms, if at all.***

We periodically need to obtain financing in order to meet our debt obligations as they come due, to support our operations and/or to make acquisitions. Our access to the debt capital markets and the cost of borrowings are affected by a number of factors including market conditions and the strength of our credit ratings. If we cannot obtain adequate sources of credit on favorable terms, or at all, our business, operating results, and financial condition could be adversely affected.

***Natural disasters or other events outside of our control may disrupt our operations, adversely affect our results of operations and financial condition, and may not be fully covered by insurance.***

Natural disasters, including hurricanes, fires, tornados, floods and other forms of severe weather, the intensity and frequency of which are being exacerbated by climate change, other impacts of climate change, such as rising sea waters, as well as other events outside of our control including public health crises or pandemics, power outages, industrial explosions or other accidents, have in the past and could in the future disrupt our operations and adversely affect our business. Any of these events could result in physical damage to and/or complete or partial closure of one or more of our facilities, temporary or long-term disruption of our operations or the operations of our suppliers by causing business interruptions or by impacting the availability and cost of materials needed for manufacturing or otherwise impacting our ability to deliver products and services to our customers. Existing insurance arrangements may not provide full protection for the costs that may arise from such events. The occurrence of any of these events could materially increase our costs and expenses and have a material adverse effect on our business, financial condition and results of operations.

***Global climate change could negatively affect our business.***

Increased public awareness and concern regarding global climate change may result in more international, regional and/or federal requirements to reduce or mitigate global warming and these regulations could mandate stricter limits on greenhouse gas emissions. If environmental or climate change laws or regulations are either changed or adopted and impose significant operational restrictions and compliance requirements upon our business or our products, they could negatively impact our business, capital expenditures, results of operations, financial condition and competitive position.

***We are subject to legal proceedings and other claims.***

We are subject to legal proceedings and other claims arising out of the conduct of our business, including proceedings and claims relating to commercial and financial transactions; government contracts; alleged lack of compliance with applicable laws and regulations; production partners; product liability; patent and trademark infringement; employment disputes; and environmental, safety and health matters. Due to the nature of our manufacturing business, we are regularly subject to liability claims arising from accidents involving our products, including claims for serious personal injuries or death caused by weather or by pilot, driver or user error. In the case of litigation matters for which reserves have not been established because the loss is not deemed probable, it is reasonably possible that such claims could be decided against us and could require us to pay damages or make other expenditures in amounts that are not presently estimable. In addition, we cannot be certain that our reserves are adequate and that our insurance coverage will be sufficient to cover one or more substantial claims. Furthermore, we may not be able to obtain insurance coverage at acceptable levels and costs in the future. Litigation is inherently unpredictable, and we could incur judgments, receive adverse arbitration awards or enter into settlements for current or future claims that could adversely affect our results of operations in any particular period.

***Intellectual property infringement claims of others and the inability to protect our intellectual property rights could harm our business and our customers.***

Intellectual property infringement claims are, from time to time, asserted by third parties against us or our customers. Any related indemnification payments or legal costs we are obliged to pay on behalf of our businesses, our customers or other third parties can be costly. In addition, we own the rights to many patents, trademarks, brand names, trade names and trade secrets that are important to our business. The inability to enforce these intellectual property rights could have an adverse effect on our results of operations. Additionally, our intellectual property could be at risk due to cybersecurity threats.

***Certain of our products are subject to laws regulating consumer products and could be subject to repurchase or recall as a result of safety issues.***

As a distributor of consumer products in the U.S., certain of our products are subject to the Consumer Product Safety Act, which empowers the U.S. Consumer Product Safety Commission (CPSC) to exclude from the market products that are found to be unsafe or hazardous. Under certain circumstances, the CPSC could require us to repair, replace or refund the purchase price of one or more of our products, or potentially even discontinue entire product lines. We also may voluntarily take such action and, from time to time, have done so, but within strictures recommended by the CPSC. The CPSC also can impose fines or penalties on a manufacturer for non-compliance with its requirements. Furthermore, failure to timely notify the CPSC of a potential safety hazard can result in significant fines being assessed against us. Any repurchases or recalls of our products or an imposition of fines or penalties could be costly to us and could damage the reputation or the value of our brands. Additionally, laws regulating certain consumer products exist in some states, as well as in other countries in which we sell our products, and more restrictive laws and regulations could be adopted in the future.

***Our success is highly dependent on our ability to maintain a qualified workforce.***

Our success is highly dependent upon our ability to maintain a workforce with the skills necessary for our businesses to succeed. We need highly skilled personnel in multiple areas including, among others, engineering, manufacturing, information technology, cybersecurity, flight operations, business development and strategy and management. From time to time we face challenges that may impact employee retention such as workforce reductions and facility consolidations and closures. In addition, some of our most experienced employees are retirement-eligible. To the extent that we lose experienced personnel through retirement or otherwise, it is critical for us to develop other employees, hire new qualified employees and successfully manage the transfer of critical knowledge. Competition for skilled employees is intense, and we may incur higher labor, recruiting and/or training costs in order to attract and retain employees with the requisite skills. We may not be successful in hiring or retaining such employees which could adversely impact our business and results of operations.

***The increasing costs of certain employee and retiree benefits could adversely affect our results.***

Our results of operations and cash flows may be adversely impacted by increasing costs and funding requirements related to our employee benefit plans. The obligation for our defined benefit pension plans is driven by, among other things, our assumptions of the expected long-term rate of return on plan assets and the discount rate used for future payment obligations. Additionally, as part of our annual evaluation of these plans, significant changes in our assumptions, due to changes in economic, legislative and/or demographic experience or circumstances, or changes in our actual investment returns could negatively impact the funded status of our plans requiring us to substantially increase our pension liability with a resulting decrease in shareholders' equity. Also, changes in pension legislation and regulations could increase the cost associated with our defined benefit pension plans.

***Our business could be adversely affected by strikes or work stoppages and other labor issues.***

Approximately 7,400, or 29%, of our U.S. employees are unionized, and many of our non-U.S. employees are represented by organized councils. As a result, from time to time we experience work stoppages, which can negatively impact our ability to manufacture our products on a timely basis, resulting in strain on our relationships with our customers, loss or delay of revenue and/or increased cost. The presence of unions also may limit our flexibility in responding to competitive pressures in the marketplace. In addition, the workforces of many of our suppliers and customers are represented by labor unions. Work stoppages or strikes at the plants of our key suppliers could disrupt our manufacturing processes; similar actions at the plants of our customers could result in delayed or canceled orders for our products. Any of these events could adversely affect our results of operations.

***Currency, raw material price and interest rate fluctuations can adversely affect our results.***

We are exposed to a variety of market risks, including the effects of changes in foreign currency exchange rates, raw material prices and interest rates. Fluctuations in foreign currency rates contribute to variations in revenues and costs in impacted jurisdictions which can adversely affect our profitability. We monitor and manage these exposures as an integral part of our overall risk management program. Nevertheless, changes in currency exchange rates, raw material prices and interest rates can have substantial adverse effects on our results of operations.

***We may be unable to effectively mitigate pricing pressures.***

In some markets, particularly where we deliver component products and services to OEMs, we face ongoing customer demands for price reductions, which sometimes are contractually obligated. However, if we are unable to effectively mitigate future pricing pressures through technological advances or by lowering our cost base through improved operating and supply chain efficiencies, our results of operations could be adversely affected.

***Unanticipated changes in our tax rates or exposure to additional income tax liabilities could affect our profitability.***

We are subject to income taxes in the U.S. and various non-U.S. jurisdictions, and our domestic and international tax liabilities are subject to the location of income among these different jurisdictions. Our effective tax rate could be adversely affected by changes in the mix of earnings in countries with differing statutory tax rates, changes in the valuation of deferred tax assets and liabilities, changes in the amount of earnings indefinitely reinvested offshore, changes to unrecognized tax benefits or changes in tax laws, which could affect our profitability. In particular, the carrying value of deferred tax assets is dependent on our ability to generate future taxable income, as well as changes to applicable statutory tax rates. In addition, the amount of income taxes we pay is subject to audits in various jurisdictions, and a material assessment by a tax authority could affect our profitability.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

On January 4, 2020, we operated a total of 54 plants located throughout the U.S. and 49 plants outside the U.S. We own 55 plants and lease the remainder for a total manufacturing space of approximately 23.7 million square feet. We consider the productive capacity of the plants operated by each of our business segments to be adequate. We also own or lease offices, warehouses, training and service centers and other space at various locations. In general, our facilities are in good condition, are considered to be adequate for the uses to which they are being put and are substantially in regular use.

### **Item 3. Legal Proceedings**

On August 22, 2019, a purported shareholder class action lawsuit was filed in the United States District Court in the Southern District of New York against Textron, its Chairman and Chief Executive Officer and its Chief Financial Officer. The suit, filed by Building Trades Pension Fund of Western Pennsylvania, alleges that the defendants violated the federal securities laws by making materially false and misleading statements and concealing material adverse facts related to the Arctic Cat acquisition and integration. The complaint seeks unspecified compensatory damages. On November 12, 2019, the Court appointed IWA Forest Industry Pension Fund (“IWA”) as the sole lead plaintiff in the case. On December 24, 2019, IWA filed an Amended Complaint in the now entitled *In re Textron Inc. Securities Litigation*. Textron intends to vigorously defend this lawsuit.

As previously reported in Textron’s Annual Report on Form 10-K for the fiscal year ended December 31, 2016, on February 7, 2012, a lawsuit was filed in the United States Bankruptcy Court, Northern District of Ohio, Eastern Division (Akron) by Brian A. Bash, Chapter 7 Trustee for Fair Finance Company against TFC, Fortress Credit Corp. and Fair Facility I, LLC. TFC provided a revolving line of credit of up to \$17.5 million to Fair Finance Company from 2002 through 2007. The complaint alleges numerous counts against TFC, as Fair Finance Company’s working capital lender, including receipt of fraudulent transfers and assisting in fraud perpetrated on Fair Finance investors. The Trustee sought avoidance and recovery of alleged fraudulent transfers in the amount of \$316 million as well as damages of \$223 million on the other claims. The Trustee also sought trebled damages on all claims under Ohio law. On November 9, 2012, the Court dismissed all claims against TFC. The trustee appealed, and on August 23, 2016, the 6th Circuit Court of Appeals reversed the dismissal in part and remanded certain claims back to the trial court. On September 27, 2018, after reconsidering the remanded claims which were based upon civil conspiracy and intentional fraudulent transfer, the trial court granted partial summary judgment in favor of Textron, dismissing the Trustee’s civil conspiracy claim, as well as a portion of the Trustee’s claim for intentional fraudulent transfer, leaving only a portion of the intentional fraudulent transfer claim to be adjudicated. The trial for this matter began on February 24, 2020. We intend to continue to vigorously defend this lawsuit.

We also are subject to actual and threatened legal proceedings and other claims arising out of the conduct of our business, including proceedings and claims relating to commercial and financial transactions; government contracts; alleged lack of compliance with applicable laws and regulations; production partners; product liability; patent and trademark infringement; employment disputes; and environmental, health and safety matters. Some of these legal proceedings and claims seek damages, fines or penalties in substantial amounts or remediation of environmental contamination. As a government contractor, we are subject to audits, reviews and investigations to determine whether our operations are being conducted in accordance with applicable regulatory requirements. Under federal government procurement regulations, certain claims brought by the U.S. Government could result in our suspension or debarment from U.S. Government contracting for a period of time. On the basis of information presently available, we do not believe that existing proceedings and claims will have a material effect on our financial position or results of operations.

### **Item 4. Mine Safety Disclosures**

Not applicable.

## PART II

### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The principal market on which our common stock is traded is the New York Stock Exchange under the symbol "TXT." At January 4, 2020, there were approximately 7,900 record holders of Textron common stock.

#### Issuer Repurchases of Equity Securities

The following provides information about our fourth quarter 2019 repurchases of equity securities that are registered pursuant to Section 12 of the Securities Exchange Act of 1934, as amended:

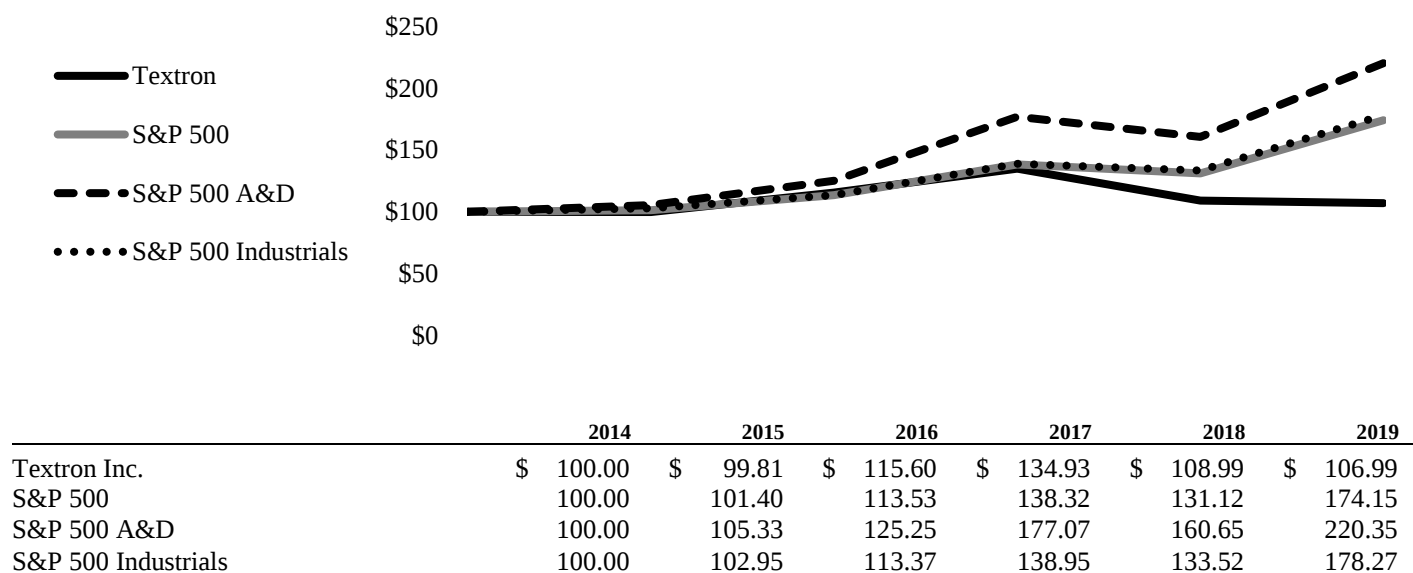
| Period (shares in thousands)          | Total Number of Shares Purchased * | Average Price Paid per Share (excluding commissions) | Total Number of Shares Purchased as part of Publicly Announced Plan * | Maximum Number of Shares that may yet be Purchased under the Plan |
|---------------------------------------|------------------------------------|------------------------------------------------------|-----------------------------------------------------------------------|-------------------------------------------------------------------|
| September 29, 2019 – November 2, 2019 | 275                                | \$ 46.75                                             | 275                                                                   | 7,615                                                             |
| November 3, 2019 – November 30, 2019  | —                                  | —                                                    | —                                                                     | 7,615                                                             |
| December 1, 2019 – January 4, 2020    | 434                                | 44.13                                                | 434                                                                   | 7,181                                                             |
| Total                                 | 709                                | \$ 45.14                                             | 709                                                                   |                                                                   |

\* These shares were purchased pursuant to a plan authorizing the repurchase of up to 40 million shares of Textron common stock that was announced on April 16, 2018, which had no expiration date.

On February 25, 2020, our Board of Directors authorized the repurchase of up to 25 million shares of our common stock. This new plan has no expiration date and replaced the existing plan adopted in 2018 that had 6.7 million remaining shares available for repurchase.

#### Stock Performance Graph

The following graph compares the total return on a cumulative basis at the end of each year of \$100 invested in our common stock on December 31, 2014 with the Standard & Poor's (S&P) 500 Stock Index, the S&P 500 Aerospace & Defense (A&D) Index and the S&P 500 Industrials Index, all of which include Textron. The values calculated assume dividend reinvestment.



## Item 6. Selected Financial Data

| <i>(Dollars in millions, except per share amounts)</i>   | 2019             | 2018             | 2017             | 2016             | 2015             |
|----------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Revenues (a)</b>                                      |                  |                  |                  |                  |                  |
| Textron Aviation                                         | \$ 5,187         | \$ 4,971         | \$ 4,686         | \$ 4,921         | \$ 4,822         |
| Bell                                                     | 3,254            | 3,180            | 3,317            | 3,239            | 3,454            |
| Textron Systems                                          | 1,325            | 1,464            | 1,840            | 1,756            | 1,520            |
| Industrial                                               | 3,798            | 4,291            | 4,286            | 3,794            | 3,544            |
| Finance                                                  | 66               | 66               | 69               | 78               | 83               |
| <b>Total revenues</b>                                    | <b>\$ 13,630</b> | <b>\$ 13,972</b> | <b>\$ 14,198</b> | <b>\$ 13,788</b> | <b>\$ 13,423</b> |
| <b>Segment profit</b>                                    |                  |                  |                  |                  |                  |
| Textron Aviation                                         | \$ 449           | \$ 445           | \$ 303           | \$ 389           | \$ 400           |
| Bell                                                     | 435              | 425              | 415              | 386              | 400              |
| Textron Systems                                          | 141              | 156              | 139              | 186              | 129              |
| Industrial                                               | 217              | 218              | 290              | 329              | 302              |
| Finance                                                  | 28               | 23               | 22               | 19               | 24               |
| <b>Total segment profit</b>                              | <b>1,270</b>     | <b>1,267</b>     | <b>1,169</b>     | <b>1,309</b>     | <b>1,255</b>     |
| Corporate expenses and other, net                        | (110)            | (119)            | (132)            | (172)            | (154)            |
| Interest expense, net for Manufacturing group            | (146)            | (135)            | (145)            | (138)            | (130)            |
| Special charges (b)                                      | (72)             | (73)             | (130)            | (123)            | —                |
| Gain on business disposition (c)                         | —                | 444              | —                | —                | —                |
| Income tax expense (d)                                   | (127)            | (162)            | (456)            | (33)             | (273)            |
| <b>Income from continuing operations</b>                 | <b>\$ 815</b>    | <b>\$ 1,222</b>  | <b>\$ 306</b>    | <b>\$ 843</b>    | <b>\$ 698</b>    |
| <b>Earnings per share</b>                                |                  |                  |                  |                  |                  |
| Basic earnings per share – continuing operations         | \$ 3.52          | \$ 4.88          | \$ 1.15          | \$ 3.11          | \$ 2.52          |
| Diluted earnings per share – continuing operations       | \$ 3.50          | \$ 4.83          | \$ 1.14          | \$ 3.09          | \$ 2.50          |
| Basic average shares outstanding <i>(in thousands)</i>   | 231,315          | 250,196          | 266,380          | 270,774          | 276,682          |
| Diluted average shares outstanding <i>(in thousands)</i> | 232,709          | 253,237          | 268,750          | 272,365          | 278,727          |
| <b>Common stock information</b>                          |                  |                  |                  |                  |                  |
| Dividends declared per share                             | \$ 0.08          | \$ 0.08          | \$ 0.08          | \$ 0.08          | \$ 0.08          |
| Book value at year-end                                   | \$ 24.21         | \$ 22.04         | \$ 21.60         | \$ 20.62         | \$ 18.10         |
| Price at year-end                                        | \$ 44.74         | \$ 45.65         | \$ 56.59         | \$ 48.56         | \$ 42.01         |
| <b>Financial position</b>                                |                  |                  |                  |                  |                  |
| Total assets                                             | \$ 15,018        | \$ 14,264        | \$ 15,340        | \$ 15,358        | \$ 14,708        |
| Manufacturing group debt                                 | \$ 3,124         | \$ 3,066         | \$ 3,088         | \$ 2,777         | \$ 2,697         |
| Finance group debt                                       | \$ 686           | \$ 718           | \$ 824           | \$ 903           | \$ 913           |
| Shareholders' equity                                     | \$ 5,518         | \$ 5,192         | \$ 5,647         | \$ 5,574         | \$ 4,964         |
| Manufacturing group debt-to-capital (net of cash)        | 26%              | 29%              | 26%              | 23%              | 26%              |
| Manufacturing group debt-to-capital                      | 36%              | 37%              | 35%              | 33%              | 35%              |
| <b>Investment data</b>                                   |                  |                  |                  |                  |                  |
| Capital expenditures                                     | \$ 339           | \$ 369           | \$ 423           | \$ 446           | \$ 420           |
| Manufacturing group depreciation                         | \$ 346           | \$ 358           | \$ 362           | \$ 368           | \$ 383           |

(a) At the beginning of 2018, we adopted ASC 606 using a modified retrospective basis and as a result, the comparative information has not been restated and is reported under the accounting standards in effect for these years. For additional information, see Note 1 to the Consolidated Financial Statements included in Item 8. Financial Statements and Supplementary Data.

(b) In 2019, special charges of \$72 million were recorded under a restructuring plan principally impacting the Industrial and Textron Aviation segments. Special charges of \$73 million were recorded in 2018 under a restructuring plan for the Textron Specialized Vehicles businesses within our Industrial segment. In 2017 and 2016, special charges included \$90 million and \$123 million, respectively, related to our 2016 restructuring plan and \$40 million in 2017 for a restructuring plan related to the Arctic Cat acquisition.

(c) In 2018, we completed the sale of the Tools & Test Equipment product line which resulted in an after-tax gain of \$419 million.

(d) Income tax expense for 2017 included a \$266 million charge to reflect our provisional estimate of the net impact of the Tax Cuts and Jobs Act. We completed our analysis of this legislation in the fourth quarter of 2018 and recorded a \$14 million benefit. In 2016, we recognized a benefit of \$319 million, inclusive of interest, of which \$206 million is attributable to continuing operations and \$113 million is attributable to discontinued operations. This benefit was a result of the final settlement with the Internal Revenue Service Office of Appeals for our 1998 to 2008 tax years.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

For an overview of our business segments, including a discussion of our major products and services, refer to Item 1. Business on pages 3 through 9. The following discussion should be read in conjunction with our Consolidated Financial Statements and related Notes included in Item 8. Financial Statements and Supplementary Data. An analysis of our consolidated operating results is set forth below, and a more detailed analysis of our segments' operating results is provided in the Segment Analysis section on pages 21 through 27.

At the beginning of 2018, we adopted Accounting Standards Update No. 2014-09, *Revenue from Contracts with Customers* (ASC 606) using a modified retrospective transition method applied to contracts that were not substantially complete at the end of 2017. We recorded a \$90 million adjustment to increase retained earnings to reflect the cumulative impact of adopting this standard at the beginning of 2018, primarily related to certain long-term contracts our Bell segment has with the U.S. Government that converted to the cost-to-cost method for revenue recognition. For 2019 and 2018, revenues for our U.S. Government contracts were primarily recognized as costs are incurred, while revenues for 2017 were primarily recognized as units were delivered. The comparative information for 2017 has not been restated and is reported under the accounting standards in effect at that time.

### 2019 Financial Highlights

- Our manufacturing businesses generated \$960 million of net cash from operating activities of continuing operations.
- Invested \$647 million in research and development activities and \$339 million in capital expenditures.
- Returned \$521 million to our shareholders through share repurchases and dividend payments.
- Backlog increased 8% to \$9.8 billion, which includes new contracts with the U.S. Government for spares and logistic support for the V-22 tiltrotor aircraft and the H-1 helicopter programs at the Bell segment.

### Consolidated Results of Operations

| (Dollars in millions)                                  |           |           |           | % Change |      |
|--------------------------------------------------------|-----------|-----------|-----------|----------|------|
|                                                        | 2019      | 2018      | 2017      | 2019     | 2018 |
| Revenues                                               | \$ 13,630 | \$ 13,972 | \$ 14,198 | (2)%     | (2)% |
| Cost of sales                                          | 11,406    | 11,594    | 11,827    | (2)%     | (2)% |
| Gross margin as a percentage of Manufacturing revenues | 15.9%     | 16.6%     | 16.3%     |          |      |
| Selling and administrative expense                     | 1,152     | 1,275     | 1,334     | (10)%    | (4)% |
| Interest expense                                       | 171       | 166       | 174       | 3%       | (5)% |

#### **Revenues**

Revenues decreased \$342 million, 2%, in 2019, compared with 2018. The revenue decrease included the following factors:

- Lower Industrial revenues of \$493 million, primarily reflecting a \$248 million impact from the 2018 disposition of the Tools and Test Equipment product line and lower volume and mix of \$233 million at the remaining product lines, primarily in the Specialized Vehicles product line.
- Lower Textron Systems revenues of \$139 million, largely reflecting lower volume of \$103 million in the Marine and Land Systems product line and \$41 million in the Unmanned Systems product line.
- Higher Textron Aviation revenues of \$216 million, largely due to higher Citation jet volume of \$286 million, primarily reflecting the Longitude's entry into service in the fourth quarter of 2019, and higher aftermarket volume of \$44 million, partially offset by lower defense volume.
- Higher Bell revenues of \$74 million, resulting from an increase in commercial revenues of \$116 million, largely reflecting higher deliveries, partially offset by lower military volume.

Revenues decreased \$226 million, 2%, in 2018, compared with 2017, largely driven by the disposition of the Tools and Test Equipment product line within the Industrial segment. The net revenue decrease included the following factors:

- Lower Textron Systems revenues of \$376 million, primarily reflecting lower volume of \$159 million in the Marine and Land Systems product line, along with a decrease due to the discontinuance of our sensor-fuzed weapon product in 2017.
- Lower Bell revenues of \$137 million, due to lower commercial revenues of \$91 million, largely reflecting the mix of aircraft sold in the year, and lower military revenues of \$46 million.
- Higher Textron Aviation revenues of \$285 million, due to higher volume and mix of \$185 million and favorable pricing of \$100 million.

- Higher Industrial revenues of \$5 million, primarily due to higher volume of \$149 million, largely related to the Specialized Vehicles product line, a favorable impact of \$57 million from foreign exchange and the impact from the Arctic Cat acquisition of \$49 million. These increases were largely offset by \$246 million in lower revenues due to the disposition of the Tools and Test Equipment product line.

### **Cost of Sales and Selling and Administrative Expense**

Cost of sales decreased \$188 million, 2%, in 2019, compared with 2018, largely resulting from the impact from the disposition of the Tools and Test Equipment product line, improved performance and a favorable impact of \$48 million from foreign exchange rate fluctuations, partially offset by an unfavorable impact of \$94 million from inflation. Gross margin as a percentage of Manufacturing revenues decreased 70 basis points in 2019, compared with 2018, primarily due to lower margin at the Textron Aviation segment, reflecting the mix of aircraft sold in the year.

Selling and administrative expense decreased \$123 million, 10% in 2019, compared with 2018, primarily reflecting the impact from the disposition of Tools and Test Equipment product line and cost reduction activities in the Specialized Vehicles product line.

In 2018, cost of sales decreased \$233 million, 2%, compared with 2017, largely resulting from the disposition of the Tools and Test Equipment product line and lower net volume as described above. Selling and administrative expense decreased \$59 million, 4%, in 2018, compared with 2017, primarily reflecting the impact from the disposition of the Tools and Test Equipment product line.

### **Interest Expense**

Interest expense on the Consolidated Statements of Operations includes interest for both the Finance and Manufacturing borrowing groups with interest related to intercompany borrowings eliminated. Interest expense for the Finance segment is included within segment profit and includes intercompany interest. Consolidated interest expense increased \$5 million in 2019, compared with 2018, primarily due to higher average debt outstanding. In 2018, consolidated interest expense decreased \$8 million, compared with 2017, primarily due to lower average debt outstanding.

### **Special Charges**

Special charges of \$72 million, \$73 million and \$130 million in 2019, 2018 and 2017, respectively, primarily include restructuring activities as described in Note 17 to the Consolidated Financial Statements.

### **Gain on Business Disposition**

On July 2, 2018, we completed the sale of the businesses that manufacture and sell the products in the Tools and Test Equipment product line within our Industrial segment. We recorded an after-tax gain of \$419 million in 2018.

### **Income Taxes**

|                    | 2019  | 2018  | 2017  |
|--------------------|-------|-------|-------|
| Effective tax rate | 13.5% | 11.7% | 59.8% |

In 2019, the effective tax rate of 13.5% was lower than the U.S. federal statutory tax rate of 21%, primarily due to \$61 million in benefits recognized for additional tax credits related to prior years as a result of the completion of a research and development tax credit analysis.

In 2018, our effective tax rate of 11.7% was lower than the U.S. federal statutory tax rate of 21%, primarily due to the disposition of the Tools and Test equipment product line which resulted in a gain taxable primarily in non-U.S. jurisdictions that partially exempt such gains from tax. The effective tax rate for 2018 also reflects a \$25 million benefit recognized upon the reassessment of our reserve for uncertain tax positions based on new information, including interactions with the tax authorities and recent audit settlements. In addition, we finalized the 2017 impacts of the Tax Cut and Jobs Act (the Tax Act) and recognized a \$14 million benefit in the fourth quarter of 2018.

Our effective tax rate of 59.8% for 2017 was higher than the U.S. federal statutory tax rate of 35%, largely due to the impact from the Tax Act. In the fourth quarter of 2017, we recorded a provisional estimate of \$266 million for one-time adjustments resulting from the Tax Act. Approximately \$154 million of this provisional estimate represented a charge resulting from the remeasurement of our U.S. federal deferred tax assets and liabilities, and the remainder represented a provision for the transition tax on post-1986 earnings and profits previously deferred from U.S. income taxes.

For a full reconciliation of our effective tax rate to the U.S. federal statutory tax rate, see Note 18 to the Consolidated Financial Statements.

## Segment Analysis

We operate in, and report financial information for, the following five business segments: Textron Aviation, Bell, Textron Systems, Industrial and Finance. Segment profit is an important measure used for evaluating performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense, certain corporate expenses, gains/losses on major business dispositions and special charges. The measurement for the Finance segment includes interest income and expense along with intercompany interest income and expense. Operating expenses for the Manufacturing segments include cost of sales, selling and administrative expense and other non-service components of net periodic benefit cost/(credit), and exclude certain corporate expenses and special charges.

In our discussion of comparative results for the Manufacturing group, changes in revenues and segment profit for our commercial businesses typically are expressed in terms of volume and mix, pricing, foreign exchange, acquisitions and dispositions, inflation and performance. For revenues, volume and mix represents changes in revenues from increases or decreases in the number of units delivered or services provided and the composition of products and/or services sold. For segment profit, volume and mix represents a change due to the number of units delivered or services provided and the composition of products and/or services sold at different profit margins. Pricing represents changes in unit pricing. Foreign exchange is the change resulting from translating foreign-denominated amounts into U.S. dollars at exchange rates that are different from the prior period. Revenues generated by acquired businesses are reflected in Acquisitions for a twelve-month period, while reductions in revenues and segment profit from the sale of businesses are reflected as Dispositions. Inflation represents higher material, wages, benefits, pension service cost or other costs. Performance reflects an increase or decrease in research and development, depreciation, selling and administrative costs, warranty, product liability, quality/scrap, labor efficiency, overhead, non-service pension cost/(credit), product line profitability, start-up, ramp up and cost-reduction initiatives or other manufacturing inputs.

Approximately 24% of our 2019 revenues were derived from contracts with the U.S. Government, including those under the U.S. Government-sponsored foreign military sales program. For our segments that contract with the U.S. Government, changes in revenues related to these contracts are expressed in terms of volume. Changes in segment profit for these contracts are typically expressed in terms of volume and mix and performance; these include cumulative catch-up adjustments associated with a) revisions to the transaction price that may reflect contract modifications or changes in assumptions related to award fees and other variable consideration or b) changes in the total estimated costs at completion due to improved or deteriorated operating performance.

### Textron Aviation

| (Dollars in millions)          |          |          |          | % Change |      |
|--------------------------------|----------|----------|----------|----------|------|
|                                | 2019     | 2018     | 2017     | 2019     | 2018 |
| Revenues:                      |          |          |          |          |      |
| Aircraft                       | \$ 3,592 | \$ 3,435 | \$ 3,112 | 5%       | 10%  |
| Aftermarket parts and services | 1,595    | 1,536    | 1,574    | 4%       | (2)% |
| Total revenues                 | 5,187    | 4,971    | 4,686    | 4%       | 6%   |
| Operating expenses             | 4,738    | 4,526    | 4,383    | 5%       | 3%   |
| Segment profit                 | 449      | 445      | 303      | 1%       | 47%  |
| Profit margin                  | 8.7%     | 9.0%     | 6.5%     |          |      |
| Backlog                        | \$ 1,714 | \$ 1,791 | \$ 1,180 | (4)%     | 52%  |

### Textron Aviation Revenues and Operating Expenses

Factors contributing to the 2019 year-over-year revenue change are provided below:

| (In millions)  | 2019 versus 2018 |
|----------------|------------------|
| Volume and mix | \$ 199           |
| Pricing        | 17               |
| Total change   | \$ 216           |

Textron Aviation's revenues increased \$216 million, 4%, in 2019, compared with 2018, largely due to higher volume and mix of \$199 million. Volume and mix includes higher Citation jet volume of \$286 million, primarily reflecting the Longitude's entry into service in the fourth quarter of 2019, and higher aftermarket volume of \$44 million, partially offset by lower defense volume. We delivered 206 Citation jets and 176 commercial turboprops in 2019, compared with 188 Citation jets and 186 commercial turboprops in 2018.

Textron Aviation's operating expenses increased \$212 million, 5%, in 2019, compared with 2018, largely due to higher net volume and mix as described above and an unfavorable impact from inflation, partially offset by improved manufacturing performance.

Factors contributing to the 2018 year-over-year revenue change are provided below:

| <i>(In millions)</i> | 2018 versus<br>2017 |
|----------------------|---------------------|
| Volume and mix       | \$ 185              |
| Pricing              | 100                 |
| Total change         | \$ 285              |

Textron Aviation's revenues increased \$285 million, 6%, in 2018, compared with 2017, due to higher volume and mix of \$185 million and favorable pricing of \$100 million. We delivered 188 Citation jets and 186 commercial turboprops in 2018, compared with 180 Citation jets and 155 commercial turboprops in 2017.

Textron Aviation's operating expenses increased \$143 million, 3%, in 2018, compared with 2017, largely due to higher net volume as described above.

### **Textron Aviation Segment Profit**

Factors contributing to 2019 year-over-year segment profit change are provided below:

| <i>(In millions)</i>      | 2019 versus<br>2018 |
|---------------------------|---------------------|
| Performance               | \$ 49               |
| Inflation, net of pricing | (28)                |
| Volume and mix            | (17)                |
| Total change              | \$ 4                |

Textron Aviation's segment profit increased \$4 million, in 2019, compared with 2018, due to a favorable impact of \$49 million from performance, reflecting manufacturing efficiencies, partially offset by an unfavorable impact of \$28 million from inflation, net of pricing and lower volume and mix of \$17 million due to the mix of products sold in the year.

Factors contributing to 2018 year-over-year segment profit change are provided below:

| <i>(In millions)</i>      | 2018 versus<br>2017 |
|---------------------------|---------------------|
| Volume and mix            | \$ 65               |
| Pricing, net of inflation | 57                  |
| Performance               | 20                  |
| Total change              | \$ 142              |

Segment profit at Textron Aviation increased \$142 million, 47%, in 2018, compared with 2017, primarily due to the impact from higher volume and mix of \$65 million as described above and the favorable impact from pricing, net of inflation.

### **Textron Aviation Backlog**

Backlog at Textron Aviation increased \$611 million, 52%, in 2018 as a result of orders in excess of deliveries.

## Bell

| (Dollars in millions)                      | 2019     | 2018     | 2017     | % Change |      |
|--------------------------------------------|----------|----------|----------|----------|------|
|                                            |          |          |          | 2019     | 2018 |
| Revenues:                                  |          |          |          |          |      |
| Military aircraft and support programs     | \$ 1,988 | \$ 2,030 | \$ 2,076 | (2)%     | (2)% |
| Commercial helicopters, parts and services | 1,266    | 1,150    | 1,241    | 10%      | (7)% |
| Total revenues                             | 3,254    | 3,180    | 3,317    | 2%       | (4)% |
| Operating expenses                         | 2,819    | 2,755    | 2,902    | 2%       | (5)% |
| Segment profit                             | 435      | 425      | 415      | 2%       | 2%   |
| Profit margin                              | 13.4%    | 13.4%    | 12.5%    |          |      |
| Backlog                                    | \$ 6,902 | \$ 5,837 | \$ 4,598 | 18%      | 27%  |

Bell's major U.S. Government programs at this time are the V-22 tiltrotor aircraft and the H-1 helicopter platforms, which are both in the production and support stage and represent a significant portion of Bell's revenues from the U.S. Government.

### Bell Revenues and Operating Expenses

Factors contributing to the 2019 year-over-year revenue change are provided below:

| (In millions)  | 2019 versus 2018 |
|----------------|------------------|
| Volume and mix | \$ 61            |
| Other          | 13               |
| Total change   | \$ 74            |

Bell's revenues increased \$74 million, 2%, in 2019, compared with 2018, reflecting higher commercial revenues of \$116 million, partially offset by lower military volume. We delivered 201 commercial helicopters in 2019, compared with 192 commercial helicopters in 2018.

Bell's operating expenses increased \$64 million, 2%, in 2019, compared with 2018, primarily due to higher volume and mix as described above.

Factors contributing to the 2018 year-over-year revenue change are provided below:

| (In millions)  | 2018 versus 2017 |
|----------------|------------------|
| Volume and mix | \$ (155)         |
| Other          | 18               |
| Total change   | \$ (137)         |

Bell's revenues decreased \$137 million, 4%, in 2018, compared with 2017, due to lower commercial revenues of \$91 million, largely reflecting the mix of aircraft sold in the year, and lower military revenues of \$46 million. We delivered 192 commercial helicopters in 2018, compared with 132 commercial helicopters in 2017.

Bell's operating expenses decreased \$147 million, 5%, in 2018, compared with 2017, primarily due to lower volume and mix as described above and improved performance on military programs described below.

### Bell Segment Profit

Factors contributing to 2019 year-over-year segment profit change are provided below:

| (In millions)         | 2019 versus 2018 |
|-----------------------|------------------|
| Performance and other | \$ 6             |
| Volume and mix        | 4                |
| Total change          | \$ 10            |

Bell's segment profit increased \$10 million, 2%, in 2019, compared with 2018, due to favorable performance and other of \$6 million and the impact of higher volume and mix as described above. Performance and other includes improved manufacturing performance, partially offset by lower net favorable program adjustments.

Factors contributing to 2018 year-over-year segment profit change are provided below:

|                       | 2018 versus<br>2017 |
|-----------------------|---------------------|
| <i>(In millions)</i>  |                     |
| Performance and other | \$ 60               |
| Volume and mix        | (50)                |
| Total change          | \$ 10               |

Bell's segment profit increased \$10 million, 2%, in 2018, compared with 2017, due to a favorable impact of \$60 million from performance and other, partially offset by an unfavorable impact from volume and mix, largely due to the mix of commercial aircraft sold in the year. The impact from performance and other was largely the result of \$77 million in improved performance on military programs, which included an increase in favorable profit adjustments reflecting retirements of risk related to cost estimates and improved labor and overhead rates, partially offset by higher research and development costs.

### **Bell Backlog**

Bell's backlog increased \$1.1 billion, 18%, in 2019, primarily reflecting new contracts with the U.S. Government for spares and logistic support for the V-22 tiltrotor aircraft and the H-1 helicopter programs, in excess of revenues recognized.

Bell's backlog increased \$1.2 billion, 27%, in 2018. New contracts received in excess of revenues recognized totaled \$2.0 billion, which primarily reflected an increase of \$2.4 billion for Bell's portion of a third multi-year V-22 contract for the production and delivery of 63 units along with related supplies and services through 2024. This was partially offset by a decrease of \$760 million upon the adoption of ASC 606 at the beginning of 2018, largely resulting from the acceleration of revenues upon conversion to the cost-to-cost method of revenue recognition.

### **Textron Systems**

|                              |          |          |          | % Change |       |
|------------------------------|----------|----------|----------|----------|-------|
| <i>(Dollars in millions)</i> | 2019     | 2018     | 2017     | 2019     | 2018  |
| Revenues                     | \$ 1,325 | \$ 1,464 | \$ 1,840 | (9)%     | (20)% |
| Operating expenses           | 1,184    | 1,308    | 1,701    | (9)%     | (23)% |
| Segment profit               | 141      | 156      | 139      | (10)%    | 12%   |
| Profit margin                | 10.6%    | 10.7%    | 7.6%     |          |       |
| Backlog                      | \$ 1,211 | \$ 1,469 | \$ 1,406 | (18)%    | 4%    |

### **Textron Systems Revenues and Operating Expenses**

Factors contributing to the 2019 year-over-year revenue change are provided below:

|                      | 2019 versus<br>2018 |
|----------------------|---------------------|
| <i>(In millions)</i> |                     |
| Volume               | \$ (144)            |
| Other                | 5                   |
| Total change         | \$ (139)            |

Revenues at Textron Systems decreased \$139 million, 9%, in 2019, compared with 2018, largely due to lower volume of \$103 million in the Marine and Land Systems product line, primarily reflecting lower armored vehicle deliveries, and \$41 million in the Unmanned Systems product line.

Textron Systems' operating expenses decreased \$124 million, 9%, in 2019, compared with 2018, primarily due to lower volume described above, and a favorable impact from the \$18 million gain discussed below.

Factors contributing to the 2018 year-over-year revenue change are provided below:

| <i>(In millions)</i> | 2018 versus<br>2017 |
|----------------------|---------------------|
| Volume               | \$ (380)            |
| Other                | 4                   |
| Total change         | \$ (376)            |

Revenues at Textron Systems decreased \$376 million, 20%, in 2018, compared with 2017, primarily due to lower volume of \$159 million in the Marine and Land Systems product line reflecting lower Tactical Armoured Patrol Vehicle program (TAPV) deliveries, along with a decrease due to the discontinuance of our sensor-fuzed weapon product in 2017.

Textron Systems' operating expenses decreased \$393 million, 23%, in 2018, compared with 2017, primarily due to lower volume described above. The decrease in operating expenses in 2018 also included the impact from unfavorable net program adjustments recorded in 2017 as described below.

### **Textron Systems Segment Profit**

Factors contributing to 2019 year-over-year segment profit change are provided below:

| <i>(In millions)</i>  | 2019 versus<br>2018 |
|-----------------------|---------------------|
| Performance and other | \$ (9)              |
| Volume and mix        | (6)                 |
| Total change          | \$ (15)             |

Textron Systems' segment profit decreased \$15 million, 10%, in 2019, compared with 2018, primarily due to the unfavorable impact from performance and other of \$9 million and the impact from lower volume as described above. Performance and other includes the impact of lower net favorable program adjustments, partially offset by an \$18 million gain recognized in the second quarter of 2019 related to a new training business we formed with FlightSafety International Inc., discussed in Note 7 to the Consolidated Financial Statements.

Factors contributing to 2018 year-over-year segment profit change are provided below:

| <i>(In millions)</i>  | 2018 versus<br>2017 |
|-----------------------|---------------------|
| Performance and other | \$ 62               |
| Volume and mix        | (45)                |
| Total change          | \$ 17               |

Textron Systems' segment profit increased \$17 million, 12%, in 2018, compared with 2017, primarily due to favorable performance and other of \$62 million, partially offset by lower volume described above. Performance and other improved largely due to unfavorable program adjustments of \$44 million recorded in 2017 related to the TAPV program. In 2017, this program experienced inefficiencies resulting from various production issues during the ramp up and subsequent production.

### **Textron Systems Backlog**

In 2019, backlog decreased \$258 million, 18%, primarily in the Marine and Land Systems product line as revenues recognized exceeded new contracts.

## Industrial

| (Dollars in millions)                  |          |          |          | % Change |       |
|----------------------------------------|----------|----------|----------|----------|-------|
|                                        | 2019     | 2018     | 2017     | 2019     | 2018  |
| Revenues:                              |          |          |          |          |       |
| Fuel Systems and Functional Components | \$ 2,237 | \$ 2,352 | \$ 2,330 | (5)%     | 1%    |
| Specialized Vehicles                   | 1,561    | 1,691    | 1,486    | (8)%     | 14%   |
| Tools and Test Equipment               | —        | 248      | 470      | —        | (47)% |
| Total revenues                         | 3,798    | 4,291    | 4,286    | (11)%    | —     |
| Operating expenses                     | 3,581    | 4,073    | 3,996    | (12)%    | 2%    |
| Segment profit                         | 217      | 218      | 290      | —        | (25)% |
| Profit margin                          | 5.7%     | 5.1%     | 6.8%     |          |       |

### Industrial Revenues and Operating Expenses

Factors contributing to the 2019 year-over-year revenue change are provided below:

| (In millions)    | 2019 versus 2018 |
|------------------|------------------|
| Disposition      | \$ (248)         |
| Volume and mix   | (233)            |
| Foreign exchange | (66)             |
| Pricing          | 54               |
| Total change     | \$ (493)         |

Industrial segment revenues decreased \$493 million, 11%, in 2019, compared with 2018, largely due to the impact of \$248 million from the disposition of the Tools and Test Equipment product line in 2018 and \$233 million of lower volume and mix at the remaining product lines, primarily in the Specialized Vehicles product line. The reduction in volume in the Specialized Vehicles product line largely reflected our management of the distribution channel related to products under the Arctic Cat brand, including a reduction of inventories sold into the channel.

Operating expenses for the Industrial segment decreased \$492 million, 12%, in 2019 compared with 2018, primarily due to lower operating expenses of \$226 million from the disposition of our Tools and Test Equipment product line, lower volume and mix described above and improved performance described below.

Factors contributing to the 2018 year-over-year revenue change are provided below:

| (In millions)    | 2018 versus 2017 |
|------------------|------------------|
| Disposition      | \$ (246)         |
| Volume           | 149              |
| Foreign exchange | 57               |
| Acquisition      | 49               |
| Other            | (4)              |
| Total change     | \$ 5             |

Industrial segment revenues increased \$5 million, in 2018, compared with 2017. Higher volume of \$149 million, largely related to the Specialized Vehicles product line, a favorable impact of \$57 million from foreign exchange, primarily related to the strengthening of the Euro against the U.S. dollar, and the impact of \$49 million from the acquisition of Arctic Cat on March 6, 2017, were largely offset by \$246 million in lower revenues due to the disposition of the Tools and Test Equipment product line.

Operating expenses for the Industrial segment increased \$77 million, 2%, in 2018, compared with 2017, primarily due to higher volume described above, the impact from foreign exchange and additional operating expenses from the Arctic Cat acquisition. These increases were partially offset by lower operating expenses from the disposition of our Tools and Test Equipment product line.

## Industrial Segment Profit

Factors contributing to 2019 year-over-year segment profit change are provided below:

| <i>(In millions)</i>      | 2019 versus<br>2018 |
|---------------------------|---------------------|
| Performance               | \$ 94               |
| Pricing, net of inflation | 18                  |
| Volume and mix            | (82)                |
| Disposition               | (22)                |
| Foreign exchange          | (9)                 |
| Total change              | \$ (1)              |

Segment profit for the Industrial segment was largely unchanged in 2019, compared with 2018, as favorable performance of \$94 million, principally in the Specialized Vehicles product line primarily reflecting cost reduction activities, was largely offset by the impact from lower volume and mix described above. Performance also includes the impact of a \$17 million favorable adjustment recognized in the fourth quarter of 2018 related to a patent infringement matter.

Factors contributing to 2018 year-over-year segment profit change are provided below:

| <i>(In millions)</i>  | 2018 versus<br>2017 |
|-----------------------|---------------------|
| Disposition           | \$ (22)             |
| Pricing and inflation | (21)                |
| Performance and other | (16)                |
| Volume and mix        | (13)                |
| Total change          | \$ (72)             |

Segment profit for the Industrial segment decreased \$72 million, 25%, in 2018, compared with 2017, resulting from the impact of the disposition of our Tools and Test Equipment product line of \$22 million, an unfavorable impact of pricing and inflation of \$21 million and unfavorable performance and other of \$16 million, which were both primarily related to the Specialized Vehicles product line. The unfavorable volume and mix was primarily due to the mix of products sold in the year. Performance and other primarily included additional operating expenses in the first quarter of 2018 due to the timing of the Arctic Cat acquisition and the seasonality of the outdoor power sports business and unfavorable inventory adjustments in the Specialized Vehicles product line, partially offset by a favorable impact of \$17 million recognized in the fourth quarter of 2018 related to a patent infringement matter.

## Finance

| <i>(In millions)</i> | 2019  | 2018  | 2017  |
|----------------------|-------|-------|-------|
| Revenues             | \$ 66 | \$ 66 | \$ 69 |
| Segment profit       | 28    | 23    | 22    |

Finance segment revenues were unchanged and segment profit increased \$5 million in 2019, compared with 2018. Finance segment revenues decreased \$3 million and segment profit increased \$1 million in 2018, compared with 2017. The following table reflects information about the Finance segment's credit performance related to finance receivables.

| <i>(Dollars in millions)</i>                                            | January 4,<br>2020 | December 29,<br>2018 |
|-------------------------------------------------------------------------|--------------------|----------------------|
| Finance receivables                                                     | \$ 707             | \$ 789               |
| Nonaccrual finance receivables                                          | 39                 | 40                   |
| Ratio of nonaccrual finance receivables to finance receivables          | 5.52%              | 5.07%                |
| 60+ days contractual delinquency                                        | \$ 17              | \$ 14                |
| 60+ days contractual delinquency as a percentage of finance receivables | 2.40%              | 1.77%                |

## **Liquidity and Capital Resources**

Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron consolidated with its majority-owned subsidiaries that operate in the Textron Aviation, Bell, Textron Systems and Industrial segments. The Finance group, which also is the Finance segment, consists of Textron Financial Corporation and its consolidated subsidiaries. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group's activities, investors, rating agencies and analysts use different measures to evaluate each group's performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the Consolidated Financial Statements.

Key information that is utilized in assessing our liquidity is summarized below:

| <i>(Dollars in millions)</i>                      | <b>January 4,<br/>2020</b> | <b>December 29,<br/>2018</b> |
|---------------------------------------------------|----------------------------|------------------------------|
| <b>Manufacturing group</b>                        |                            |                              |
| Cash and equivalents                              | \$ 1,181                   | \$ 987                       |
| Debt                                              | 3,124                      | 3,066                        |
| Shareholders' equity                              | 5,518                      | 5,192                        |
| Capital (debt plus shareholders' equity)          | 8,642                      | 8,258                        |
| Net debt (net of cash and equivalents) to capital | 26%                        | 29%                          |
| Debt to capital                                   | 36%                        | 37%                          |
| <b>Finance group</b>                              |                            |                              |
| Cash and equivalents                              | \$ 176                     | \$ 120                       |
| Debt                                              | 686                        | 718                          |

We believe that our calculations of debt to capital and net debt to capital are useful measures as they provide a summary indication of the level of debt financing (i.e., leverage) that is in place to support our capital structure, as well as to provide an indication of the capacity to add further leverage. We believe that we will have sufficient cash to meet our future needs, based on our existing cash balances, the cash we expect to generate from our manufacturing operations and other available funding alternatives, as appropriate.

On October 18, 2019, Textron entered into a senior unsecured revolving credit facility for an aggregate principal amount of \$1.0 billion, of which up to \$100 million is available for the issuance of letters of credit. Textron may elect to increase the aggregate amount of commitments under the facility to up to \$1.3 billion by designating an additional lender or by an existing lender agreeing to increase its commitment. The facility expires in October 2024, subject to up to two one-year extensions at Textron's option with the consent of lenders representing a majority of the commitments under the facility. This new facility replaced the prior 5-year facility, which was scheduled to expire in September 2021. At January 4, 2020 and December 29, 2018, there were no amounts borrowed against either facility. At January 4, 2020, there were \$10 million of outstanding letters of credit issued under the new facility and at December 29, 2018, there were \$10 million of outstanding letters of credit issued under the prior facility.

We also maintain an effective shelf registration statement filed with the Securities and Exchange Commission that allows us to issue an unlimited amount of public debt and other securities. Under this registration statement, in May 2019, we issued \$300 million of fixed-rate notes due September 2029 with an annual interest rate of 3.90%.

In June 2019, we amended the Finance Group's \$150 million fixed-rate loan due August 2019, extending the maturity date to June 2022 and modifying the annual interest rate from the prior rate of 2.26% to 2.88%.

## Manufacturing Group Cash Flows

Cash flows from continuing operations for the Manufacturing group as presented in our Consolidated Statements of Cash Flows are summarized below:

| <i>(In millions)</i> | <b>2019</b> | <b>2018</b> | <b>2017</b> |
|----------------------|-------------|-------------|-------------|
| Operating activities | \$ 960      | \$ 1,127    | \$ 930      |
| Investing activities | (329)       | 539         | (728)       |
| Financing activities | (439)       | (1,738)     | (266)       |

In 2019, cash flows from operating activities were \$960 million, compared with \$1,127 million in 2018, a decrease of \$167 million. The change in cash flows included a \$364 million decrease from changes in inventories between the periods and a \$133 million decrease from other liabilities, primarily due to changes in salaries, wages and employer taxes payable, partially offset by a \$343 million increase in cash flows from changes in accounts payable.

Cash flows provided by operating activities in 2018 were \$1,127 million, compared with \$930 million in 2017, a 21% increase, primarily reflecting lower pension contributions of \$306 million, higher earnings and a dividend of \$50 million received from the Finance group in 2018, which were partially offset by a higher use of net working capital in 2018, largely reflecting a \$145 million cash outflow from changes in net taxes paid/received.

Net tax payments/(receipts) were \$120 million, \$129 million and \$(16) million in 2019, 2018 and 2017, respectively. Pension contributions were \$51 million, \$52 million and \$358 million in 2019, 2018 and 2017, respectively. In 2017, pension contributions included a \$300 million discretionary contribution to fund a U.S. pension plan.

In 2019, investing cash flows included capital expenditures of \$339 million. Investing cash flows in 2018 included net cash proceeds of \$807 million from the disposition of the Tools and Test Equipment product line and net proceeds from corporate-owned life insurance policies of \$110 million, partially offset by capital expenditures of \$369 million. In 2017, cash flows used by investing activities included capital expenditures of \$423 million and a \$316 million aggregate cash payment for the Arctic Cat acquisition.

Cash flows used in financing activities in 2019 primarily included \$503 million of cash paid to repurchase an aggregate of 10.0 million shares of our outstanding common stock under a 2018 share repurchase authorization, and \$252 million of payments on long-term debt, partially offset by net proceeds of \$301 million from the issuance of long-term debt. In 2018, financing cash flows included \$1.8 billion of cash paid to repurchase an aggregate of 29.1 million shares of our outstanding common stock under the 2018 authorization and a prior 2017 authorization. Financing cash flows in 2017 included \$582 million of cash paid to repurchase an aggregate of 11.9 million of our outstanding common stock under prior share repurchase authorizations and the repayment of outstanding debt of \$704 million, partially offset by proceeds from long-term debt of \$992 million.

On February 25, 2020, our Board of Directors authorized the repurchase of up to 25 million shares of our common stock. This new plan allows us to opportunistically repurchase shares and to continue our practice of repurchasing shares to offset the impact of dilution from shares issued under compensation and benefit plans. The 2020 plan replaces the prior 2018 share repurchase authorization which was utilized in 2019 and 2018 for repurchases funded, in part, by the net proceeds of \$0.8 billion from the disposition of the Tools and Test product line.

Dividend payments to shareholders totaled \$18 million, \$20 million and \$21 million in 2019, 2018 and 2017, respectively. Dividends received from the Finance group, which totaled \$50 million in both 2019 and 2018, are included within cash flows from operating activities for the Manufacturing group as they represent a return on investment.

### Finance Group Cash Flows

The cash flows from continuing operations for the Finance group as presented in our Consolidated Statements of Cash Flows are summarized below:

| <i>(In millions)</i> | 2019  | 2018  | 2017    |
|----------------------|-------|-------|---------|
| Operating activities | \$ 34 | \$ 14 | \$ (24) |
| Investing activities | 135   | 99    | 140     |
| Financing activities | (113) | (176) | (94)    |

The Finance group's cash flows from operating activities included net tax payments of \$1 million, \$17 million and \$48 million in 2019, 2018 and 2017, respectively. Cash flows from investing activities primarily included collections on finance receivables totaling \$277 million, \$226 million and \$273 million in 2019, 2018 and 2017, respectively, partially offset by finance receivable originations of \$184 million, \$177 million and \$174 million, respectively.

Cash flows used in financing activities included payments on long-term and nonrecourse debt of \$51 million, \$126 million and \$137 million in 2019, 2018 and 2017, respectively. Dividend payments to the Manufacturing group totaled \$50 million in both 2019 and 2018. In 2017, financing cash flows also included proceeds from long-term debt of \$44 million.

### Consolidated Cash Flows

The consolidated cash flows from continuing operations, after elimination of activity between the borrowing groups, are summarized below:

| <i>(In millions)</i> | 2019     | 2018     | 2017   |
|----------------------|----------|----------|--------|
| Operating activities | \$ 1,016 | \$ 1,109 | \$ 963 |
| Investing activities | (266)    | 620      | (645)  |
| Financing activities | (502)    | (1,864)  | (360)  |

Consolidated cash flows from operating activities were \$1,016 million in 2019, compared with \$1,109 million in 2018, a decrease of \$93 million. The change in cash flows included a \$333 million decrease from changes in inventories between the periods and a \$125 million decrease from other liabilities, primarily due to changes in salaries, wages and employer taxes payable, partially offset by a \$343 million increase in cash flows from changes in accounts payable.

In 2018, consolidated cash flows provided by operating activities were \$1,109 million, compared with \$963 million in 2017, a 15% increase, primarily reflecting lower pension contributions of \$306 million and higher earnings, partially offset by a higher use of net working capital in 2018, reflecting a \$114 million increase in net tax payments and \$45 million in lower cash flows related to captive financing activities.

Net tax payments were \$121 million, \$146 million and \$32 million in 2019, 2018 and 2017, respectively. Pension contributions were \$51 million, \$52 million and \$358 million in 2019, 2018 and 2017, respectively. In 2017, pension contributions included a \$300 million discretionary contribution to fund a U.S. pension plan.

In 2019, investing cash flows included capital expenditures of \$339 million. Investing cash flows in 2018 included net cash proceeds of \$807 million from the disposition of the Tools and Test Equipment product line and net proceeds from corporate-owned life insurance policies of \$110 million, partially offset by capital expenditures of \$369 million. In 2017, cash flows used by investing activities included capital expenditures of \$423 million and a \$316 million aggregate cash payment for the Arctic Cat acquisition.

In 2019, 2018 and 2017, cash used in financing activities included share repurchases of \$503 million, \$1,783 million and \$582 million, respectively, and the repayment of outstanding debt of \$303 million, \$131 million and \$841 million, respectively. In 2019 and 2017, financing cash flows also included proceeds from the issuance of long-term debt of \$301 million and \$1,036 million, respectively.

## Captive Financing and Other Intercompany Transactions

The Finance group provides financing primarily to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters manufactured by our Manufacturing group, otherwise known as captive financing. In the Consolidated Statements of Cash Flows, cash received from customers is reflected as operating activities when received from third parties. However, in the cash flow information provided for the separate borrowing groups, cash flows related to captive financing activities are reflected based on the operations of each group. For example, when product is sold by our Manufacturing group to a customer and is financed by the Finance group, the origination of the finance receivable is recorded within investing activities as a cash outflow in the Finance group's statement of cash flows. Meanwhile, in the Manufacturing group's statement of cash flows, the cash received from the Finance group on the customer's behalf is recorded within operating cash flows as a cash inflow. Although cash is transferred between the two borrowing groups, there is no cash transaction reported in the consolidated cash flows at the time of the original financing. These captive financing activities, along with all significant intercompany transactions, are reclassified or eliminated from the Consolidated Statements of Cash Flows.

Reclassification adjustments included in the Consolidated Statements of Cash Flows are summarized below:

| <i>(In millions)</i>                                                      | 2019   | 2018    | 2017   |
|---------------------------------------------------------------------------|--------|---------|--------|
| Reclassification adjustments from investing activities:                   |        |         |        |
| Cash received from customers                                              | \$ 229 | \$ 199  | \$ 241 |
| Finance receivable originations for Manufacturing group inventory sales   | (184)  | (177)   | (174)  |
| Other                                                                     | 27     | (4)     | (10)   |
| Total reclassification adjustments from investing activities              | 72     | 18      | 57     |
| Reclassification adjustments from financing activities:                   |        |         |        |
| Dividends received by Manufacturing group from Finance group              | (50)   | (50)    | —      |
| Total reclassification adjustments to cash flow from operating activities | \$ 22  | \$ (32) | \$ 57  |

Under a Support Agreement between Textron and TFC, Textron is required to maintain a controlling interest in TFC. The agreement, as amended in December 2015, also requires Textron to ensure that TFC maintains fixed charge coverage of no less than 125% and consolidated shareholder's equity of no less than \$125 million. There were no cash contributions required to be paid to TFC in 2019, 2018 and 2017 to maintain compliance with the support agreement.

## Contractual Obligations

### Manufacturing Group

The following table summarizes the known contractual obligations, as defined by reporting regulations, of our Manufacturing group as of January 4, 2020:

| <i>(In millions)</i>                                | Total    | Payments Due by Period |           |           |                   |
|-----------------------------------------------------|----------|------------------------|-----------|-----------|-------------------|
|                                                     |          | Year 1                 | Years 2-3 | Years 4-5 | More Than 5 Years |
| Debt                                                | \$ 3,139 | \$ 561                 | \$ 514    | \$ 368    | \$ 1,696          |
| Purchase obligations not reflected in balance sheet | 3,376    | 2,570                  | 729       | 76        | 1                 |
| Interest on borrowings                              | 631      | 127                    | 182       | 154       | 168               |
| Pension benefits for unfunded plans                 | 405      | 27                     | 53        | 47        | 278               |
| Postretirement benefits other than pensions         | 246      | 26                     | 46        | 40        | 134               |
| Other long-term liabilities                         | 293      | 62                     | 93        | 44        | 94                |
| Operating leases                                    | 356      | 57                     | 88        | 57        | 154               |
| Total Manufacturing group                           | \$ 8,446 | \$ 3,430               | \$ 1,705  | \$ 786    | \$ 2,525          |

### Pension and Postretirement Benefits

We maintain defined benefit pension plans and postretirement benefit plans other than pensions as described in Note 16 to the Consolidated Financial Statements. Included in the above table are discounted estimated benefit payments we expect to make related to unfunded pension and other postretirement benefit plans. Actual benefit payments are dependent on a number of factors, including mortality assumptions, expected retirement age, rate of compensation increases and medical trend rates, which are subject to change in future years. Our policy for funding pension plans is to make contributions annually, consistent with applicable laws and regulations; however, future contributions to our pension plans are not included in the above table. In 2020, we expect to make approximately \$25 million of contributions to our funded pension plans and the Retirement Account Plan. Based on our current assumptions, which may vary with changes in market conditions, our current contribution for each of the years from 2021 through 2024 is estimated to be approximately \$50 million under the plan provisions in place at this time.

### *Other Long-Term Liabilities*

Other long-term liabilities consist of undiscounted amounts in the Consolidated Balance Sheets that primarily include obligations under deferred compensation arrangements and estimated environmental remediation costs. Payments under deferred compensation arrangements have been estimated based on management's assumptions of expected retirement age, mortality, stock price and rates of return on participant deferrals. The timing of cash flows associated with environmental remediation costs is largely based on historical experience. Certain other long-term liabilities, such as deferred taxes, unrecognized tax benefits, and reserves for product liability, warranty, product maintenance and litigation, have been excluded from the table due to the uncertainty of the timing of payments combined with the absence of historical trends to be used as a predictor for such payments.

### *Purchase Obligations*

Purchase obligations include undiscounted amounts committed under legally enforceable contracts or purchase orders for goods and services with defined terms as to price, quantity and delivery dates. Approximately 39% of the purchase obligations we disclose represent purchase orders issued for goods and services to be delivered under firm contracts with the U.S. Government for which we have full recourse under customary contract termination clauses.

### **Finance Group**

The following table summarizes the known contractual obligations, as defined by reporting regulations, of our Finance group as of January 4, 2020:

| <i>(In millions)</i>   | Payments Due by Period |        |           |           |    | More Than 5<br>Years |
|------------------------|------------------------|--------|-----------|-----------|----|----------------------|
|                        | Total                  | Year 1 | Years 2-3 | Years 4-5 |    |                      |
| Term debt              | \$ 387                 | \$ 167 | \$ 181    | \$ 32     | \$ | 7                    |
| Subordinated debt      | 299                    | —      | —         | —         |    | 299                  |
| Interest on borrowings | 269                    | 22     | 33        | 24        |    | 190                  |
| Total Finance group    | \$ 955                 | \$ 189 | \$ 214    | \$ 56     | \$ | 496                  |

### **Critical Accounting Estimates**

To prepare our Consolidated Financial Statements to be in conformity with generally accepted accounting principles, we must make complex and subjective judgments in the selection and application of accounting policies. The accounting policies that we believe are most critical to the portrayal of our financial condition and results of operations are listed below. We believe these policies require our most difficult, subjective and complex judgments in estimating the effect of inherent uncertainties. This section should be read in conjunction with Note 1 to the Consolidated Financial Statements, which includes other significant accounting policies.

### **Revenue Recognition**

A substantial portion of our revenues is related to long-term contracts with the U.S. Government, including those under U.S. Government-sponsored foreign military sales program, for the design, development, manufacture or modification of aerospace and defense products as well as related services.

At the beginning of 2018, we adopted ASC 606 as discussed in Note 1 to the Consolidated Financial Statements. With the adoption of this standard, due to the continuous transfer of control to the U.S. Government, we recognize revenue over the time that we perform under the contract. Selecting the method to measure progress towards completion requires judgment and is based on the nature of the products or service to be provided. We generally use the cost-to-cost method to measure progress for our contracts because it best depicts the transfer of control to the customer that occurs as we incur costs on our contracts. Under this measure, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the estimated costs at completion of the performance obligation, and revenue is recorded proportionally as costs are incurred.

Prior to the ASC 606 adoption, we accounted for our long-term contracts under the percentage of completion method of accounting. Under this method, we estimated profit as the difference between total estimated revenues and cost of a contract. We then recognized that estimated profit over the contract term based on either the units-of-delivery method or the cost-to-cost method (which typically was used for development effort as costs were incurred), as appropriate under the circumstances. Revenues under fixed price contracts generally were recorded using the units-of-delivery method, while revenues under cost-reimbursement contracts were recorded using the cost-to-cost method.

Approximately 70% of our 2019 revenues with the U.S. Government were under fixed-price and fixed-price incentive contracts. To the extent our actual costs vary from the estimates upon which the price was negotiated, we will generate more or less profit and could potentially incur a loss.

The transaction price for our contracts represents our best estimate of the consideration we expect to receive and includes assumptions regarding variable consideration as applicable. Certain of our long-term contracts contain incentive fees or other provisions that can either increase or decrease the transaction price. These variable amounts generally are awarded upon achievement of certain performance metrics, program milestones or cost targets and can be based upon customer discretion. We include estimated amounts in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved. Our estimates of variable consideration and determination of whether to include estimated amounts in the transaction price are based largely on an assessment of our anticipated performance, historical performance and all other information that is reasonably available to us.

Due to the number of years it may take to complete many of our contracts and the scope and nature of the work required to be performed on those contracts, the estimation of total transaction price and costs at completion is complicated and subject to many variables and, accordingly, is subject to change. In estimating total costs at completion, we are required to make numerous assumptions related to the complexity of design and related development work to be performed; engineering requirements; product performance; subcontractor performance; availability and cost of materials; labor productivity, availability and cost; overhead and capital costs; manufacturing efficiencies; the length of time to complete the contract (to estimate increases in wages and prices for materials); and costs of satisfying offset obligations, among other variables. Our cost estimation process is based on the professional knowledge and experience of engineers and program managers along with finance professionals. We review and update our cost projections quarterly or more frequently when circumstances significantly change. When estimates of total costs to be incurred on a contract exceed estimates of total sales to be earned, a provision for the entire loss on the contract is recorded in the period in which the loss is determined.

At the outset of each contract, we estimate an initial profit booking rate considering the risks surrounding our ability to achieve the technical requirements (e.g., a newly-developed product versus a mature product), schedule (e.g., the number and type of milestone events), and costs by contract requirements in the initial estimated costs at completion. Profit booking rates may increase during the performance of the contract if we successfully retire risks surrounding the technical, schedule, and cost aspects of the contract. Conversely, the profit booking rate may decrease if we are not successful in retiring the risks; and, as a result, our estimated costs at completion increase. All estimates are subject to change during the performance of the contract and, therefore, may affect the profit booking rate.

Changes in our estimate of the total expected cost or in the transaction price for a contract typically impact our profit booking rate. We utilize the cumulative catch-up method of accounting to recognize the impact of these changes on our profit booking rate for a contract. Under this method, the inception-to-date impact of a profit adjustment on a contract is recognized in the period the adjustment is identified. The impact of our cumulative catch-up adjustments on revenues and segment profit recognized in prior periods is presented below:

| <i>(In millions)</i> | 2019   | 2018   | 2017  |
|----------------------|--------|--------|-------|
| Gross favorable      | \$ 173 | \$ 249 | \$ 92 |
| Gross unfavorable    | (82)   | (53)   | (87)  |
| Net adjustments      | \$ 91  | \$ 196 | \$ 5  |

With the adoption of ASC 606 in 2018, a significant portion of our contracts with the U.S. Government converted to the cost-to-cost method for revenue recognition from the units of delivery method. The cost-to-cost method generally results in larger cumulative catch-up adjustments since revenue is recognized earlier on these contracts requiring the estimation of costs over longer periods of time. Under the units of delivery method that we used for many of our contracts in 2017, we had more time to develop and refine our estimates as we were not required to recognize revenue until our products were delivered much later in the contract term.

Due to the significance of judgment in the estimation process described above, it is likely that materially different revenues and/or cost of sales amounts could be recorded if we used different assumptions or if the underlying circumstances were to change. Our earnings could be reduced by a material amount resulting in a charge to earnings if (a) total estimated contract costs are significantly higher than expected due to changes in customer specifications prior to contract amendment, (b) total estimated contract costs are significantly higher than previously estimated due to cost overruns or inflation, (c) there is a change in engineering efforts required during the development stage of the contract or (d) we are unable to meet contract milestones.

## **Goodwill**

We evaluate the recoverability of goodwill annually in the fourth quarter or more frequently if events or changes in circumstances, such as declines in sales, earnings or cash flows, or material adverse changes in the business climate, indicate that the carrying value of a reporting unit might be impaired. The reporting unit represents the operating segment unless discrete financial information is prepared and reviewed by segment management for businesses one level below that operating segment, in which case such component is the reporting unit. In certain instances, we have aggregated components of an operating segment into a single reporting unit based on similar economic characteristics.

We calculate the fair value of each reporting unit, primarily using discounted cash flows. These cash flows incorporate assumptions for short- and long-term revenue growth rates, operating margins and discount rates that represent our best estimates of current and forecasted market conditions, cost structure, anticipated net cost reductions, and the implied rate of return that we believe a market participant would require for an investment in a business having similar risks and business characteristics to the reporting unit being assessed. The revenue growth rates and operating margins used in our discounted cash flow analysis are based on our strategic plans and long-range planning forecasts. The long-term growth rate we use to determine the terminal value of the business is based on our assessment of its minimum expected terminal growth rate, as well as its past historical growth and broader economic considerations such as gross domestic product, inflation and the maturity of the markets we serve. We utilize a weighted-average cost of capital in our impairment analysis that makes assumptions about the capital structure that we believe a market participant would make and include a risk premium based on an assessment of risks related to the projected cash flows of each reporting unit. We believe this approach yields a discount rate that is consistent with an implied rate of return that an independent investor or market participant would require for an investment in a company having similar risks and business characteristics to the reporting unit being assessed.

If the reporting unit's estimated fair value exceeds its carrying value, there is no impairment, and no further analysis is performed. Otherwise, an impairment loss is recognized in an amount equal to that excess carrying value over the estimated fair value amount. Based on our annual impairment review, the fair value of all of our reporting units exceeded their carrying values, and we do not believe that there is a reasonable possibility that any units might fail the initial step of the impairment test in the foreseeable future.

## **Retirement Benefits**

We maintain various pension and postretirement plans for our employees globally. These plans include significant pension and postretirement benefit obligations, which are calculated based on actuarial valuations. Key assumptions used in determining these obligations and related expenses include expected long-term rates of return on plan assets, discount rates and healthcare cost projections. We also make assumptions regarding employee demographic factors such as retirement patterns, mortality, turnover and rate of compensation increases. We evaluate and update these assumptions annually.

To determine the weighted-average expected long-term rate of return on plan assets, we consider the current and expected asset allocation, as well as historical and expected returns on each plan asset class. A lower expected rate of return on plan assets will increase pension expense. For 2019, the assumed expected long-term rate of return on plan assets used in calculating pension expense was 7.55%, compared with 7.58% in 2018. For the last seven years, the assumed rate of return for our domestic plans, which represent approximately 90% of our total pension assets, was 7.75%. A decrease of 50 basis-points in this long-term rate of return in 2019 would have increased pension cost for our domestic plans by approximately \$36 million.

The discount rate enables us to state expected future benefit payments as a present value on the measurement date, reflecting the current rate at which the pension liabilities could be effectively settled. This rate should be in line with rates for high-quality fixed income investments available for the period to maturity of the pension benefits, which fluctuate as long-term interest rates change. A lower discount rate increases the present value of the benefit obligations and increases pension expense. In 2019, the weighted-average discount rate used in calculating pension expense was 4.24%, compared with 3.67% in 2018. For our domestic plans, the assumed discount rate was 4.35% in 2019, compared with 3.75% in 2018. A decrease of 50 basis-points in this weighted-average discount rate in 2019 would have increased pension cost for our domestic plans by approximately \$34 million.

The trend in healthcare costs is difficult to estimate and has an important effect on postretirement liabilities. The 2019 medical and prescription drug cost trend rates represent the weighted-average annual projected rate of increase in the per capita cost of covered benefits. In 2019, we assumed a trend rate of 7% for both medical and prescription drug cost and assumed this rate would gradually decline to 5% by 2024 and then remain at that level.

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk

### Foreign Currency Exchange Risk

Our financial results are affected by changes in foreign currency exchange rates in the various countries in which our products are manufactured and/or sold. For our manufacturing operations, we manage our foreign currency transaction exposures by entering into foreign currency exchange contracts. These contracts generally are used to fix the local currency cost of purchased goods or services or selling prices denominated in currencies other than the functional currency. The notional amount of outstanding foreign currency exchange contracts was \$342 million and \$379 million at January 4, 2020 and December 29, 2018, respectively. We also manage exposures to foreign currency assets and earnings primarily by funding certain foreign currency-denominated assets with liabilities in the same currency so that certain exposures are naturally offset. We primarily use borrowings denominated in British pound sterling for these purposes. The impact of foreign currency exchange rate changes on our Consolidated Statements of Operations are as follows:

| <i>(In millions)</i>                  | 2019    | 2018  | 2017  |
|---------------------------------------|---------|-------|-------|
| Increase (decrease) in revenues       | \$ (66) | \$ 57 | \$ 27 |
| Increase (decrease) in segment profit | (10)    | 1     | (1)   |

### Interest Rate Risk

Our financial results are affected by changes in interest rates. As part of managing this risk, we seek to achieve a prudent balance between floating- and fixed-rate exposures. We continually monitor our mix of these exposures and adjust the mix, as necessary. For our Finance group, we generally limit our risk to changes in interest rates with a strategy of matching floating-rate assets with floating-rate liabilities.

### Quantitative Risk Measures

In the normal course of business, we enter into financial instruments for purposes other than trading. The financial instruments that are subject to market risk include finance receivables (excluding leases), debt (excluding finance lease obligations) and foreign currency exchange contracts. To quantify the market risk inherent in these financial instruments, we utilize a sensitivity analysis that includes a hypothetical change in fair value assuming a 10% decrease in interest rates and a 10% strengthening in foreign exchange rates against the U.S. dollar. The fair value of these financial instruments is estimated using discounted cash flow analysis and indicative market pricing as reported by leading financial news and data providers.

At the end of each year, the table below provides the carrying and fair values of these financial instruments along with the sensitivity of fair value to the hypothetical changes discussed above. This sensitivity analysis is most likely not indicative of actual results in the future.

|                                     | January 4, 2020 |             |                                           | December 29, 2018 |             |                                           |
|-------------------------------------|-----------------|-------------|-------------------------------------------|-------------------|-------------|-------------------------------------------|
| <i>(In millions)</i>                | Carrying Value* | Fair Value* | Sensitivity of Fair Value to a 10% Change | Carrying Value*   | Fair Value* | Sensitivity of Fair Value to a 10% Change |
| <b>Manufacturing group</b>          |                 |             |                                           |                   |             |                                           |
| Foreign currency exchange risk      |                 |             |                                           |                   |             |                                           |
| Debt                                | \$ (210)        | \$ (212)    | \$ (21)                                   | \$ (197)          | \$ (208)    | \$ (21)                                   |
| Foreign currency exchange contracts | (1)             | (1)         | 20                                        | (8)               | (8)         | 50                                        |
|                                     | \$ (211)        | \$ (213)    | \$ (1)                                    | \$ (205)          | \$ (216)    | \$ 29                                     |
| Interest rate risk                  |                 |             |                                           |                   |             |                                           |
| Debt                                | \$ (3,097)      | \$ (3,249)  | \$ (21)                                   | \$ (2,996)        | \$ (2,971)  | \$ (30)                                   |
| <b>Finance group</b>                |                 |             |                                           |                   |             |                                           |
| Interest rate risk                  |                 |             |                                           |                   |             |                                           |
| Finance receivables                 | \$ 493          | \$ 527      | \$ 9                                      | \$ 582            | \$ 584      | \$ 14                                     |
| Debt                                | (686)           | (634)       | 1                                         | (718)             | (640)       | 1                                         |

\* The value represents an asset or (liability).

## Item 8. Financial Statements and Supplementary Data

Our Consolidated Financial Statements and the related report of our independent registered public accounting firm thereon are included in this Annual Report on Form 10-K on the pages indicated below:

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All other schedules are omitted either because they are not applicable or not required or because the required information is included in the financial statements or notes thereto.

## Consolidated Statements of Operations

For each of the years in the three-year period ended January 4, 2020

| <i>(In millions, except per share data)</i>                      | 2019      | 2018      | 2017      |
|------------------------------------------------------------------|-----------|-----------|-----------|
| <b>Revenues</b>                                                  |           |           |           |
| Manufacturing revenues                                           | \$ 13,564 | \$ 13,906 | \$ 14,129 |
| Finance revenues                                                 | 66        | 66        | 69        |
| Total revenues                                                   | 13,630    | 13,972    | 14,198    |
| <b>Costs, expenses and other</b>                                 |           |           |           |
| Cost of sales                                                    | 11,406    | 11,594    | 11,827    |
| Selling and administrative expense                               | 1,152     | 1,275     | 1,334     |
| Interest expense                                                 | 171       | 166       | 174       |
| Special charges                                                  | 72        | 73        | 130       |
| Non-service components of pension and postretirement income, net | (113)     | (76)      | (29)      |
| Gain on business disposition                                     | —         | (444)     | —         |
| Total costs, expenses and other                                  | 12,688    | 12,588    | 13,436    |
| Income from continuing operations before income taxes            | 942       | 1,384     | 762       |
| Income tax expense                                               | 127       | 162       | 456       |
| <b>Income from continuing operations</b>                         | 815       | 1,222     | 306       |
| Income from discontinued operations, net of income taxes         | —         | —         | 1         |
| <b>Net income</b>                                                | \$ 815    | \$ 1,222  | \$ 307    |
| <b>Earnings per share from continuing operations</b>             |           |           |           |
| Basic                                                            | \$ 3.52   | \$ 4.88   | \$ 1.15   |
| Diluted                                                          | \$ 3.50   | \$ 4.83   | \$ 1.14   |

See Notes to the Consolidated Financial Statements.

## Consolidated Statements of Comprehensive Income

For each of the years in the three-year period ended January 4, 2020

| <i>(In millions)</i>                                                      | 2019   | 2018     | 2017   |
|---------------------------------------------------------------------------|--------|----------|--------|
| <b>Net income</b>                                                         | \$ 815 | \$ 1,222 | \$ 307 |
| Other comprehensive income (loss), net of taxes:                          |        |          |        |
| Pension and postretirement benefits adjustments, net of reclassifications | (84)   | (74)     | 109    |
| Foreign currency translation adjustments, net of reclassifications        | (4)    | (43)     | 107    |
| Deferred gains (losses) on hedge contracts, net of reclassifications      | 3      | (13)     | 14     |
| Other comprehensive income (loss)                                         | (85)   | (130)    | 230    |
| <b>Comprehensive income</b>                                               | \$ 730 | \$ 1,092 | \$ 537 |

See Notes to the Consolidated Financial Statements.

## Consolidated Balance Sheets

|                                                                                                                                                     | January 4,<br>2020 | December 29,<br>2018 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------------|
| <i>(In millions, except share data)</i>                                                                                                             |                    |                      |
| <b>Assets</b>                                                                                                                                       |                    |                      |
| <b>Manufacturing group</b>                                                                                                                          |                    |                      |
| Cash and equivalents                                                                                                                                | \$ 1,181           | \$ 987               |
| Accounts receivable, net                                                                                                                            | 921                | 1,024                |
| Inventories                                                                                                                                         | 4,069              | 3,818                |
| Other current assets                                                                                                                                | 894                | 785                  |
| <b>Total current assets</b>                                                                                                                         | <b>7,065</b>       | <b>6,614</b>         |
| Property, plant and equipment, net                                                                                                                  | 2,527              | 2,615                |
| Goodwill                                                                                                                                            | 2,150              | 2,218                |
| Other assets                                                                                                                                        | 2,312              | 1,800                |
| <b>Total Manufacturing group assets</b>                                                                                                             | <b>14,054</b>      | <b>13,247</b>        |
| <b>Finance group</b>                                                                                                                                |                    |                      |
| Cash and equivalents                                                                                                                                | 176                | 120                  |
| Finance receivables, net                                                                                                                            | 682                | 760                  |
| Other assets                                                                                                                                        | 106                | 137                  |
| <b>Total Finance group assets</b>                                                                                                                   | <b>964</b>         | <b>1,017</b>         |
| <b>Total assets</b>                                                                                                                                 | <b>\$ 15,018</b>   | <b>\$ 14,264</b>     |
| <b>Liabilities and shareholders' equity</b>                                                                                                         |                    |                      |
| <b>Liabilities</b>                                                                                                                                  |                    |                      |
| <b>Manufacturing group</b>                                                                                                                          |                    |                      |
| Current portion of long-term debt                                                                                                                   | \$ 561             | \$ 258               |
| Accounts payable                                                                                                                                    | 1,378              | 1,099                |
| Other current liabilities                                                                                                                           | 1,907              | 2,149                |
| <b>Total current liabilities</b>                                                                                                                    | <b>3,846</b>       | <b>3,506</b>         |
| Other liabilities                                                                                                                                   | 2,288              | 1,932                |
| Long-term debt                                                                                                                                      | 2,563              | 2,808                |
| <b>Total Manufacturing group liabilities</b>                                                                                                        | <b>8,697</b>       | <b>8,246</b>         |
| <b>Finance group</b>                                                                                                                                |                    |                      |
| Other liabilities                                                                                                                                   | 117                | 108                  |
| Debt                                                                                                                                                | 686                | 718                  |
| <b>Total Finance group liabilities</b>                                                                                                              | <b>803</b>         | <b>826</b>           |
| <b>Total liabilities</b>                                                                                                                            | <b>9,500</b>       | <b>9,072</b>         |
| <b>Shareholders' equity</b>                                                                                                                         |                    |                      |
| Common stock (228.4 million and 238.2 million shares issued, respectively,<br>and 228.0 million and 235.6 million shares outstanding, respectively) | 29                 | 30                   |
| Capital surplus                                                                                                                                     | 1,674              | 1,646                |
| Treasury stock                                                                                                                                      | (20)               | (129)                |
| Retained earnings                                                                                                                                   | 5,682              | 5,407                |
| Accumulated other comprehensive loss                                                                                                                | (1,847)            | (1,762)              |
| <b>Total shareholders' equity</b>                                                                                                                   | <b>5,518</b>       | <b>5,192</b>         |
| <b>Total liabilities and shareholders' equity</b>                                                                                                   | <b>\$ 15,018</b>   | <b>\$ 14,264</b>     |

See Notes to the Consolidated Financial Statements.

## Consolidated Statements of Shareholders' Equity

|                                             | Common<br>Stock | Capital<br>Surplus | Treasury<br>Stock | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Loss | Total<br>Shareholders'<br>Equity |
|---------------------------------------------|-----------------|--------------------|-------------------|----------------------|-----------------------------------------------|----------------------------------|
| <i>(In millions, except per share data)</i> |                 |                    |                   |                      |                                               |                                  |
| Balance at December 31, 2016                | \$ 34           | \$ 1,599           | \$ —              | \$ 5,546             | \$ (1,605)                                    | \$ 5,574                         |
| Net income                                  | —               | —                  | —                 | 307                  | —                                             | 307                              |
| Other comprehensive income                  | —               | —                  | —                 | —                    | 230                                           | 230                              |
| Dividends declared (\$0.08 per share)       | —               | —                  | —                 | (21)                 | —                                             | (21)                             |
| Share-based compensation activity           | —               | 139                | —                 | —                    | —                                             | 139                              |
| Purchases of common stock                   | —               | —                  | (582)             | —                    | —                                             | (582)                            |
| Retirement of treasury stock                | (1)             | (69)               | 534               | (464)                | —                                             | —                                |
| Balance at December 30, 2017                | 33              | 1,669              | (48)              | 5,368                | (1,375)                                       | 5,647                            |
| Adoption of ASC 606                         | —               | —                  | —                 | 90                   | —                                             | 90                               |
| Net income                                  | —               | —                  | —                 | 1,222                | —                                             | 1,222                            |
| Other comprehensive loss                    | —               | —                  | —                 | —                    | (130)                                         | (130)                            |
| Reclassification of stranded tax effects    | —               | —                  | —                 | 257                  | (257)                                         | —                                |
| Dividends declared (\$0.08 per share)       | —               | —                  | —                 | (20)                 | —                                             | (20)                             |
| Share-based compensation activity           | —               | 166                | —                 | —                    | —                                             | 166                              |
| Purchases of common stock                   | —               | —                  | (1,783)           | —                    | —                                             | (1,783)                          |
| Retirement of treasury stock                | (3)             | (189)              | 1,702             | (1,510)              | —                                             | —                                |
| Balance at December 29, 2018                | 30              | 1,646              | (129)             | 5,407                | (1,762)                                       | 5,192                            |
| Net income                                  | —               | —                  | —                 | 815                  | —                                             | 815                              |
| Other comprehensive loss                    | —               | —                  | —                 | —                    | (85)                                          | (85)                             |
| Dividends declared (\$0.08 per share)       | —               | —                  | —                 | (18)                 | —                                             | (18)                             |
| Share-based compensation activity           | —               | 117                | —                 | —                    | —                                             | 117                              |
| Purchases of common stock                   | —               | —                  | (503)             | —                    | —                                             | (503)                            |
| Retirement of treasury stock                | (1)             | (89)               | 612               | (522)                | —                                             | —                                |
| Balance at January 4, 2020                  | \$ 29           | \$ 1,674           | \$ (20)           | \$ 5,682             | \$ (1,847)                                    | \$ 5,518                         |

See Notes to the Consolidated Financial Statements.

## Consolidated Statements of Cash Flows

For each of the years in the three-year period ended January 4, 2020

|                                                                                                          | Consolidated |              |             |
|----------------------------------------------------------------------------------------------------------|--------------|--------------|-------------|
| (In millions)                                                                                            | 2019         | 2018         | 2017        |
| <b>Cash flows from operating activities</b>                                                              |              |              |             |
| Net income                                                                                               | \$ 815       | \$ 1,222     | \$ 307      |
| Less: Income from discontinued operations, net of income taxes                                           | —            | —            | 1           |
| Income from continuing operations                                                                        | 815          | 1,222        | 306         |
| Adjustments to reconcile income from continuing operations to net cash provided by operating activities: |              |              |             |
| Non-cash items:                                                                                          |              |              |             |
| Depreciation and amortization                                                                            | 416          | 437          | 447         |
| Gain on business disposition                                                                             | —            | (444)        | —           |
| Deferred income taxes                                                                                    | 89           | 49           | 346         |
| Asset impairments                                                                                        | 15           | 48           | 47          |
| Other, net                                                                                               | 79           | 102          | 90          |
| Changes in assets and liabilities:                                                                       |              |              |             |
| Accounts receivable, net                                                                                 | 99           | 50           | (236)       |
| Inventories                                                                                              | (292)        | 41           | 412         |
| Other assets                                                                                             | (37)         | (88)         | (44)        |
| Accounts payable                                                                                         | 280          | (63)         | (156)       |
| Other liabilities                                                                                        | (348)        | (223)        | (113)       |
| Income taxes, net                                                                                        | (83)         | (33)         | 78          |
| Pension, net                                                                                             | (62)         | (14)         | (277)       |
| Captive finance receivables, net                                                                         | 45           | 22           | 67          |
| Other operating activities, net                                                                          | —            | 3            | (4)         |
| Net cash provided by operating activities of continuing operations                                       | 1,016        | 1,109        | 963         |
| Net cash used in operating activities of discontinued operations                                         | (2)          | (2)          | (27)        |
| Net cash provided by operating activities                                                                | 1,014        | 1,107        | 936         |
| <b>Cash flows from investing activities</b>                                                              |              |              |             |
| Capital expenditures                                                                                     | (339)        | (369)        | (423)       |
| Net proceeds from corporate-owned life insurance policies                                                | 2            | 110          | 17          |
| Net proceeds from business disposition                                                                   | —            | 807          | —           |
| Net cash used in acquisitions                                                                            | (2)          | (23)         | (331)       |
| Finance receivables repaid                                                                               | 48           | 27           | 32          |
| Other investing activities, net                                                                          | 25           | 68           | 60          |
| Net cash provided by (used in) investing activities                                                      | (266)        | 620          | (645)       |
| <b>Cash flows from financing activities</b>                                                              |              |              |             |
| Proceeds from long-term debt                                                                             | 301          | —            | 1,036       |
| Principal payments on long-term debt and nonrecourse debt                                                | (303)        | (131)        | (841)       |
| Purchases of Textron common stock                                                                        | (503)        | (1,783)      | (582)       |
| Proceeds from exercise of stock options                                                                  | 24           | 74           | 52          |
| Dividends paid                                                                                           | (18)         | (20)         | (21)        |
| Other financing activities, net                                                                          | (3)          | (4)          | (4)         |
| Net cash used in financing activities                                                                    | (502)        | (1,864)      | (360)       |
| Effect of exchange rate changes on cash and equivalents                                                  | 4            | (18)         | 33          |
| <b>Net increase (decrease) in cash and equivalents</b>                                                   | <b>250</b>   | <b>(155)</b> | <b>(36)</b> |
| Cash and equivalents at beginning of year                                                                | 1,107        | 1,262        | 1,298       |
| Cash and equivalents at end of year                                                                      | \$ 1,357     | \$ 1,107     | \$ 1,262    |

See Notes to the Consolidated Financial Statements.

## Consolidated Statements of Cash Flows continued

For each of the years in the three-year period ended January 4, 2020

|                                                                                                                    | Manufacturing Group |             |             | Finance Group |             |           |
|--------------------------------------------------------------------------------------------------------------------|---------------------|-------------|-------------|---------------|-------------|-----------|
| (In millions)                                                                                                      | 2019                | 2018        | 2017        | 2019          | 2018        | 2017      |
| <b>Cash flows from operating activities</b>                                                                        |                     |             |             |               |             |           |
| Net income                                                                                                         | \$ 793              | \$ 1,198    | \$ 248      | \$ 22         | \$ 24       | \$ 59     |
| Less: Income from discontinued operations, net of income taxes                                                     | —                   | —           | 1           | —             | —           | —         |
| Income from continuing operations                                                                                  | 793                 | 1,198       | 247         | 22            | 24          | 59        |
| Adjustments to reconcile income from continuing operations to net cash provided by (used in) operating activities: |                     |             |             |               |             |           |
| Non-cash items:                                                                                                    |                     |             |             |               |             |           |
| Depreciation and amortization                                                                                      | 410                 | 429         | 435         | 6             | 8           | 12        |
| Gain on business disposition                                                                                       | —                   | (444)       | —           | —             | —           | —         |
| Deferred income taxes                                                                                              | 91                  | 54          | 390         | (2)           | (5)         | (44)      |
| Asset impairments                                                                                                  | 15                  | 48          | 47          | —             | —           | —         |
| Other, net                                                                                                         | 79                  | 97          | 94          | —             | 5           | (4)       |
| Changes in assets and liabilities:                                                                                 |                     |             |             |               |             |           |
| Accounts receivable, net                                                                                           | 99                  | 50          | (236)       | —             | —           | —         |
| Inventories                                                                                                        | (319)               | 45          | 422         | —             | —           | —         |
| Other assets                                                                                                       | (34)                | (87)        | (43)        | (3)           | (1)         | (1)       |
| Accounts payable                                                                                                   | 280                 | (63)        | (156)       | —             | —           | —         |
| Other liabilities                                                                                                  | (352)               | (219)       | (108)       | 4             | (4)         | (5)       |
| Income taxes, net                                                                                                  | (90)                | (20)        | 119         | 7             | (13)        | (41)      |
| Pension, net                                                                                                       | (62)                | (14)        | (277)       | —             | —           | —         |
| Dividends received from Finance group                                                                              | 50                  | 50          | —           | —             | —           | —         |
| Other operating activities, net                                                                                    | —                   | 3           | (4)         | —             | —           | —         |
| Net cash provided by (used in) operating activities of continuing operations                                       | 960                 | 1,127       | 930         | 34            | 14          | (24)      |
| Net cash used in operating activities of discontinued operations                                                   | (2)                 | (2)         | (27)        | —             | —           | —         |
| Net cash provided by (used in) operating activities                                                                | 958                 | 1,125       | 903         | 34            | 14          | (24)      |
| <b>Cash flows from investing activities</b>                                                                        |                     |             |             |               |             |           |
| Capital expenditures                                                                                               | (339)               | (369)       | (423)       | —             | —           | —         |
| Net proceeds from corporate-owned life insurance policies                                                          | 2                   | 110         | 17          | —             | —           | —         |
| Net proceeds from business disposition                                                                             | —                   | 807         | —           | —             | —           | —         |
| Net cash used in acquisitions                                                                                      | (2)                 | (23)        | (331)       | —             | —           | —         |
| Finance receivables repaid                                                                                         | —                   | —           | —           | 277           | 226         | 273       |
| Finance receivables originated                                                                                     | —                   | —           | —           | (184)         | (177)       | (174)     |
| Other investing activities, net                                                                                    | 10                  | 14          | 9           | 42            | 50          | 41        |
| Net cash provided by (used in) investing activities                                                                | (329)               | 539         | (728)       | 135           | 99          | 140       |
| <b>Cash flows from financing activities</b>                                                                        |                     |             |             |               |             |           |
| Proceeds from long-term debt                                                                                       | 301                 | —           | 992         | —             | —           | 44        |
| Principal payments on long-term debt and nonrecourse debt                                                          | (252)               | (5)         | (704)       | (51)          | (126)       | (137)     |
| Purchases of Tectron common stock                                                                                  | (503)               | (1,783)     | (582)       | —             | —           | —         |
| Proceeds from exercise of stock options                                                                            | 24                  | 74          | 52          | —             | —           | —         |
| Dividends paid                                                                                                     | (18)                | (20)        | (21)        | (50)          | (50)        | —         |
| Other financing activities, net                                                                                    | 9                   | (4)         | (3)         | (12)          | —           | (1)       |
| Net cash used in financing activities                                                                              | (439)               | (1,738)     | (266)       | (113)         | (176)       | (94)      |
| Effect of exchange rate changes on cash and equivalents                                                            | 4                   | (18)        | 33          | —             | —           | —         |
| <b>Net increase (decrease) in cash and equivalents</b>                                                             | <b>194</b>          | <b>(92)</b> | <b>(58)</b> | <b>56</b>     | <b>(63)</b> | <b>22</b> |
| Cash and equivalents at beginning of year                                                                          | 987                 | 1,079       | 1,137       | 120           | 183         | 161       |
| Cash and equivalents at end of year                                                                                | \$ 1,181            | \$ 987      | \$ 1,079    | \$ 176        | \$ 120      | \$ 183    |

See Notes to the Consolidated Financial Statements.

## Notes to the Consolidated Financial Statements

### Note 1. Summary of Significant Accounting Policies

#### Principles of Consolidation and Financial Statement Presentation

Our Consolidated Financial Statements include the accounts of Textron Inc. and its majority-owned subsidiaries. Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron Inc. consolidated with its majority-owned subsidiaries that operate in the Textron Aviation, Bell, Textron Systems and Industrial segments. The Finance group, which also is the Finance segment, consists of Textron Financial Corporation (TFC) and its consolidated subsidiaries. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group's activities, investors, rating agencies and analysts use different measures to evaluate each group's performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the Consolidated Financial Statements.

Our Finance group provides financing primarily to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters manufactured by our Manufacturing group, otherwise known as captive financing. In the Consolidated Statements of Cash Flows, cash received from customers is reflected as operating activities when received from third parties. However, in the cash flow information provided for the separate borrowing groups, cash flows related to captive financing activities are reflected based on the operations of each group. For example, when product is sold by our Manufacturing group to a customer and is financed by the Finance group, the origination of the finance receivable is recorded within investing activities as a cash outflow in the Finance group's statement of cash flows. Meanwhile, in the Manufacturing group's statement of cash flows, the cash received from the Finance group on the customer's behalf is recorded within operating cash flows as a cash inflow. Although cash is transferred between the two borrowing groups, there is no cash transaction reported in the consolidated cash flows at the time of the original financing. These captive financing activities, along with all significant intercompany transactions, are reclassified or eliminated in consolidation.

At the beginning of 2019, we adopted Accounting Standards Update (ASU) No. 2016-02, *Leases* (ASC Topic 842), which requires lessees to recognize all leases with a term greater than 12 months on the balance sheet as right-of-use assets and lease liabilities. Upon adoption, the most significant impact was the recognition of \$307 million in right-of-use assets and lease liabilities for operating leases, while our accounting for finance leases remained unchanged. We applied the provisions of this standard to our existing leases at the adoption date using a retrospective transition method and did not adjust comparative periods. The cumulative transition adjustment to retained earnings was not significant and the adoption had no impact on our earnings or cash flows. We elected the practical expedients permitted under the transition guidance, which allowed us to carryforward the historical lease classification and to apply hindsight when evaluating options within a contract, resulting in the extension of the lease term for certain of our existing leases.

We adopted ASU No. 2014-09, *Revenue from Contracts with Customers* (ASC Topic 606) and its related amendments, collectively referred to as ASC 606 at the beginning of 2018. We adopted ASC 606 using the modified retrospective transition method applied to contracts that were not substantially complete at the end of 2017. We recorded a \$90 million adjustment to increase retained earnings to reflect the cumulative impact of adopting this standard at the beginning of 2018, primarily related to certain long-term contracts our Bell segment has with the U.S. Government that converted to the cost-to-cost method for revenue recognition. The comparative information for 2017 included in our financial statements and notes was not restated and is reported under the accounting standards in effect at that time based on the policies described in this note.

#### Collaborative Arrangements

Our Bell segment has a strategic alliance agreement with The Boeing Company (Boeing) to provide engineering, development and test services related to the V-22 aircraft, as well as to produce the V-22 aircraft, under a number of separate contracts with the U.S. Government (V-22 Contracts). The alliance created by this agreement is not a legal entity and has no employees, no assets and no true operations. This agreement creates contractual rights and does not represent an entity in which we have an equity interest. We account for this alliance as a collaborative arrangement with Bell and Boeing reporting costs incurred and revenues generated from transactions with the U.S. Government in each company's respective income statement. Neither Bell nor Boeing is considered to be the principal participant for the transactions recorded under this agreement. Profits on cost-plus contracts are allocated between Bell and Boeing on a 50%-50% basis. Negotiated profits on fixed-price contracts are also allocated 50%-50%; however, Bell and Boeing are each responsible for their own cost overruns and are entitled to retain any cost underruns. Based on the contractual arrangement established under the alliance, Bell accounts for its rights and obligations under the specific requirements of the V-22 Contracts allocated to Bell under the work breakdown structure. We account for all of our rights and obligations, including warranty, product and any contingent liabilities, under the specific requirements of the V-22 Contracts allocated to us under the agreement. Revenues and cost of sales reflect our performance under the V-22 Contracts with revenues recognized using the cost-to-cost method upon the

adoption of ASC 606. We include all assets used in performance of the V-22 Contracts that we own and all liabilities arising from our obligations under the V-22 Contracts in our Consolidated Balance Sheets.

### **Use of Estimates**

We prepare our financial statements in conformity with generally accepted accounting principles, which require us to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results could differ from those estimates. Our estimates and assumptions are reviewed periodically, and the effects of changes, if any, are reflected in the Consolidated Statements of Operations in the period that they are determined.

### **Revenue Recognition for 2019 and 2018**

With the adoption of ASC 606 at the beginning of 2018, revenue is recognized when control of the goods or services promised under the contract is transferred to the customer either at a point in time (e.g., upon delivery) or over time (e.g., as we perform under the contract). We account for a contract when it has approval and commitment from both parties, the rights and payment terms of the parties are identified, the contract has commercial substance and collectability of consideration is probable. Contracts are reviewed to determine whether there is one or multiple performance obligations. A performance obligation is a promise to transfer a distinct good or service to a customer and represents the unit of accounting for revenue recognition. For contracts with multiple performance obligations, the expected consideration, or the transaction price, is allocated to each performance obligation identified in the contract based on the relative standalone selling price of each performance obligation. Revenue is then recognized for the transaction price allocated to the performance obligation when control of the promised goods or services underlying the performance obligation is transferred. Contract consideration is not adjusted for the effects of a significant financing component when, at contract inception, the period between when control transfers and when the customer will pay for that good or service is one year or less.

#### *Commercial Contracts*

The majority of our contracts with commercial customers have a single performance obligation as there is only one good or service promised or the promise to transfer the goods or services is not distinct or separately identifiable from other promises in the contract. Revenue is primarily recognized at a point in time, which is generally when the customer obtains control of the asset upon delivery and customer acceptance. Contract modifications that provide for additional distinct goods or services at the standalone selling price are treated as separate contracts.

For commercial aircraft, we contract with our customers to sell fully outfitted fixed-wing aircraft, which may include configuration options. The aircraft typically represents a single performance obligation and revenue is recognized upon customer acceptance and delivery. For commercial helicopters, our customers generally contract with us for fully functional basic configuration aircraft and control is transferred upon customer acceptance and delivery. At times, customers may separately contract with us for the installation of accessories and customization to the basic aircraft. If these contracts are entered into at or near the same time of the basic aircraft contract, we assess whether the contracts meet the criteria to be combined. For contracts that are combined, the basic aircraft and the accessories and customization, are typically considered to be distinct, and therefore, are separate performance obligations. For these contracts, revenue is recognized on the basic aircraft upon customer acceptance and transfer of title and risk of loss, and on the accessories and customization, upon delivery and customer acceptance. We utilize observable prices to determine the standalone selling prices when allocating the transaction price to these performance obligations.

The transaction price for our commercial contracts reflects our estimate of returns, rebates and discounts, which are based on historical, current and forecasted information. Amounts billed to customers for shipping and handling are included in the transaction price and generally are not treated as separate performance obligations as these costs fulfill a promise to transfer the product to the customer. Taxes collected from customers and remitted to government authorities are recorded on a net basis.

We primarily provide standard warranty programs for products in our commercial businesses for periods that typically range from one to five years. These assurance-type programs typically cannot be purchased separately and do not meet the criteria to be considered a performance obligation.

#### *U.S. Government Contracts*

Our contracts with the U.S. Government generally include the design, development, manufacture or modification of aerospace and defense products as well as related services. These contracts, which also include those under the U.S. Government-sponsored foreign military sales program, accounted for approximately 24% of total revenues in 2019. The customer typically contracts with us to provide a significant service of integrating a complex set of tasks and components into a single project or capability, which often results in the delivery of multiple units. Accordingly, the entire contract is accounted for as one performance obligation. In certain circumstances, a contract may include both production and support services, such as logistics and parts plans, which are considered to be distinct in the context of the contract and represent separate performance obligations. When a contract is separated into more than one performance obligation, we generally utilize the expected cost plus a margin approach to determine the standalone selling prices when allocating the transaction price.

Our contracts are frequently modified for changes in contract specifications and requirements. Most of our contract modifications with the U.S. Government are for goods and services that are not distinct from the existing contract due to the significant integration service provided in the context of the contract and are accounted for as part of that existing contract. The effect of these contract modifications on our estimates is recognized using the cumulative catch-up method of accounting.

Contracts with the U.S. Government generally contain clauses that provide lien rights to work-in-process along with clauses that allow the customer to unilaterally terminate the contract for convenience, pay us for costs incurred plus a reasonable profit and take control of any work-in-process. Due to the continuous transfer of control to the U.S. Government, we recognize revenue over the time that we perform under the contract. Selecting the method to measure progress towards completion requires judgment and is based on the nature of the products or service to be provided. We generally use the cost-to-cost method to measure progress for our contracts because it best depicts the transfer of control to the customer that occurs as we incur costs on our contracts. Under this measure, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the estimated costs at completion of the performance obligation, and revenue is recorded proportionally as costs are incurred.

The transaction price for our contracts represents our best estimate of the consideration we will receive and includes assumptions regarding variable consideration as applicable. Certain of our long-term contracts contain incentive fees or other provisions that can either increase or decrease the transaction price. These variable amounts generally are awarded upon achievement of certain performance metrics, program milestones or cost targets and can be based upon customer discretion. We include estimated amounts in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved. Our estimates of variable consideration and determination of whether to include estimated amounts in the transaction price are based largely on an assessment of our anticipated performance, historical performance, and all other information that is reasonably available to us.

Total contract cost is estimated utilizing current contract specifications and expected engineering requirements. Contract costs typically are incurred over a period of several years, and the estimation of these costs requires substantial judgment. Our cost estimation process is based on the professional knowledge and experience of engineers and program managers along with finance professionals. We review and update our projections of costs quarterly or more frequently when circumstances significantly change.

Approximately 70% of our 2019 revenues with the U.S. Government were under fixed-price and fixed-price incentive contracts. Under the typical payment terms of these contracts, the customer pays us either performance-based or progress payments. Performance-based payments represent interim payments of up to 90% of the contract price based on quantifiable measures of performance or on the achievement of specified events or milestones. Progress payments are interim payments of up to 80% of costs incurred as the work progresses. Because the customer retains a small portion of the contract price until completion of the contract, these contracts generally result in revenue recognized in excess of billings, which we present as contract assets in the Consolidated Balance Sheets. Amounts billed and due from our customers are classified in Accounts receivable, net. The portion of the payments retained by the customer until final contract settlement is not considered a significant financing component because the intent is to protect the customer. For cost-type contracts, we are generally paid for our actual costs incurred within a short period of time.

### **Revenue Recognition for 2017**

Prior to the adoption of ASC 606, we generally recognized revenue for the sale of products, which were not under long-term contracts, upon delivery. Commercial aircraft were considered to be delivered upon completion of manufacturing, customer acceptance, and the transfer of the risk and rewards of ownership. When a sale arrangement involved multiple deliverables, such as sales of products that include customization and other services, we evaluated the arrangement to determine whether there were separate items that were required to be delivered under the arrangement that qualify as separate units of accounting. These arrangements typically involved the customization services we offer to customers who purchase Bell helicopters, with the services generally provided within the first six months after customer acceptance of the aircraft and risk of loss assumption. The aircraft and the customization services were considered to be separate units of accounting and we allocated contract price between the two on a relative selling price basis using the best evidence of selling price for each of the deliverables, typically by reference to the price charged when the same or similar items were sold separately by us. Revenue was then recognized when the recognition criteria for each unit of accounting was met.

Revenues under long-term contracts were accounted for under the percentage-of-completion method of accounting. Under this method, we estimated profit as the difference between the total estimated revenues and cost of a contract. We then recognized that estimated profit over the contract term based on either the units-of-delivery method or the cost-to-cost method (which typically was used for development effort as costs were incurred), as appropriate under the circumstances. Revenues under fixed-price contracts generally were recorded using the units-of-delivery method. Revenues under cost-reimbursement contracts were recorded using the cost-to-cost method.

**Finance Revenues**

Finance revenues primarily include interest on finance receivables, finance lease earnings and portfolio gains/losses. Portfolio gains/losses include impairment charges related to repossessed assets and properties and gains/losses on the sale or early termination of finance assets. We recognize interest using the interest method, which provides a constant rate of return over the terms of the receivables. Accrual of interest income is suspended if credit quality indicators suggest full collection of principal and interest is doubtful. In addition, we automatically suspend the accrual of interest income for accounts that are contractually delinquent by more than three months unless collection is not doubtful. Cash payments on nonaccrual accounts, including finance charges, generally are applied to reduce the net investment balance. Once we conclude that the collection of all principal and interest is no longer doubtful, we resume the accrual of interest and recognize previously suspended interest income at the time either a) the loan becomes contractually current through payment according to the original terms of the loan, or b) if the loan has been modified, following a period of performance under the terms of the modification.

**Contract Estimates**

For contracts where revenue is recognized over time, we recognize changes in estimated contract revenues, costs and profits using the cumulative catch-up method of accounting. This method recognizes the cumulative effect of changes on current and prior periods with the impact of the change from inception-to-date recorded in the current period. Anticipated losses on contracts are recognized in full in the period in which the losses become probable and estimable.

In 2019, 2018 and 2017, our cumulative catch-up adjustments increased segment profit by \$91 million, \$196 million and \$5 million, respectively, and net income by \$69 million, \$149 million and \$3 million, respectively (\$0.30, \$0.59 and \$0.01 per diluted share, respectively). In 2019 and 2018, we recognized revenue from performance obligations satisfied in prior periods of \$97 million and \$190 million, which related to changes in profit booking rates that impacted revenue.

For 2019, 2018 and 2017, gross favorable adjustments totaled \$173 million, \$249 million and \$92 million, respectively. The 2018 favorable adjustments included \$145 million, largely related to overhead rate improvements and risk retirements associated with contracts in the Bell segment. In 2019, 2018 and 2017, gross unfavorable adjustments totaled \$82 million, \$53 million and \$87 million, respectively.

**Contract Assets and Liabilities**

Contract assets arise from contracts when revenue is recognized over time and the amount of revenue recognized exceeds the amount billed to the customer. These amounts are included in contract assets until the right to payment is no longer conditional on events other than the passage of time and are included in Other current assets in the Consolidated Balance Sheet. Contract liabilities, which are primarily included in Other current liabilities, include deposits, largely from our commercial aviation customers, and billings in excess of revenue recognized.

The incremental costs of obtaining a contract with a customer that is expected to be recovered is expensed as incurred when the period to be benefitted is one year or less.

**Accounts Receivable, Net**

Accounts receivable, net includes amounts billed to customers where the right to payment is unconditional. We maintain an allowance for doubtful accounts to provide for the estimated amount of accounts receivable that will not be collected, which is based on an assessment of customer creditworthiness, historical payment experience, the age of outstanding receivable and collateral value, if any.

**Cash and Equivalents**

Cash and equivalents consist of cash and short-term, highly liquid investments with original maturities of three months or less.

**Inventories**

Inventories are stated at the lower of cost or estimated net realizable value. We value our inventories generally using the first-in, first-out (FIFO) method or the last-in, first-out (LIFO) method for certain qualifying inventories where LIFO provides a better matching of costs and revenues. We determine costs for our commercial helicopters on an average cost basis by model considering the expended and estimated costs for the current production release.

### **Property, Plant and Equipment**

Property, plant and equipment are recorded at cost and are depreciated primarily using the straight-line method. We capitalize expenditures for improvements that increase asset values and extend useful lives. Property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. If the carrying value of the asset exceeds the sum of the undiscounted expected future cash flows, the asset is written down to fair value.

### **Goodwill and Intangible Assets**

Goodwill represents the excess of the consideration paid for the acquisition of a business over the fair values assigned to intangible and other net assets of the acquired business. Goodwill and intangible assets deemed to have indefinite lives are not amortized but are subject to an annual impairment test. We evaluate the recoverability of these assets in the fourth quarter of each year or more frequently if events or changes in circumstances, such as declines in sales, earnings or cash flows, or material adverse changes in the business climate, indicate a potential impairment.

For our impairment test, we calculate the fair value of each reporting unit using discounted cash flows. A reporting unit represents the operating segment unless discrete financial information is prepared and reviewed by segment management for businesses one level below that operating segment, in which case such component is the reporting unit. In certain instances, we have aggregated components of an operating segment into a single reporting unit based on similar economic characteristics. The discounted cash flows incorporate assumptions for revenue growth, operating margins and discount rates that represent our best estimates of current and forecasted market conditions, cost structure, anticipated net cost reductions, and the implied rate of return that we believe a market participant would require for an investment in a business having similar risks and characteristics to the reporting unit being assessed. The fair value of our indefinite-lived intangible assets is primarily determined using the relief of royalty method based on forecasted revenues and royalty rates. If the estimated fair value of the reporting unit or indefinite-lived intangible asset exceeds the carrying value, there is no impairment. Otherwise, an impairment loss is recognized for the amount by which the carrying value exceeds the estimated fair value.

Acquired intangible assets with finite lives are subject to amortization. These assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Amortization of these intangible assets is recognized over their estimated useful lives using a method that reflects the pattern in which the economic benefits of the intangible assets are consumed or otherwise realized. Approximately 85% of our gross intangible assets are amortized based on the cash flow streams used to value the assets, with the remaining assets amortized using the straight-line method.

### **Finance Receivables**

Finance receivables primarily include loans provided to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters. Finance receivables are generally recorded at the amount of outstanding principal less allowance for losses.

We maintain an allowance for losses on finance receivables at a level considered adequate to cover inherent losses in the portfolio based on management's evaluation. For larger balance accounts specifically identified as impaired, a reserve is established based on comparing the expected future cash flows, discounted at the finance receivable's effective interest rate, or the fair value of the underlying collateral if the finance receivable is collateral dependent, to its carrying amount. The expected future cash flows consider collateral value; financial performance and liquidity of our borrower; existence and financial strength of guarantors; estimated recovery costs, including legal expenses; and costs associated with the repossession and eventual disposal of collateral. When there is a range of potential outcomes, we perform multiple discounted cash flow analyses and weight the potential outcomes based on their relative likelihood of occurrence. The evaluation of our portfolio is inherently subjective, as it requires estimates, including the amount and timing of future cash flows expected to be received on impaired finance receivables and the estimated fair value of the underlying collateral, which may differ from actual results. While our analysis is specific to each individual account, critical factors included in this analysis include industry valuation guides, age and physical condition of the collateral, payment history and existence and financial strength of guarantors.

We also establish an allowance for losses to cover probable but specifically unknown losses existing in the portfolio. This allowance is established as a percentage of non-recourse finance receivables, which have not been identified as requiring specific reserves. The percentage is based on a combination of factors, including historical loss experience, current delinquency and default trends, collateral values and both general economic and specific industry trends.

Finance receivables are charged off at the earlier of the date the collateral is repossessed or when no payment has been received for six months, unless management deems the receivable collectible. Repossessed assets are recorded at their fair value, less estimated cost to sell.

### **Pension and Postretirement Benefit Obligations**

We maintain various pension and postretirement plans for our employees globally. These plans include significant pension and postretirement benefit obligations, which are calculated based on actuarial valuations. Key assumptions used in determining these obligations and related expenses include expected long-term rates of return on plan assets, discount rates and healthcare cost projections. We evaluate and update these assumptions annually in consultation with third-party actuaries and investment advisors. We also make assumptions regarding employee demographic factors such as retirement patterns, mortality, turnover and rate of compensation increases.

For our year-end measurement, our defined benefit plan assets and obligations are measured as of the month-end date closest to our fiscal year-end. We recognize the overfunded or underfunded status of our pension and postretirement plans in the Consolidated Balance Sheets and recognize changes in the funded status of our defined benefit plans in comprehensive income in the year in which they occur. Actuarial gains and losses that are not immediately recognized as net periodic pension cost are recognized as a component of other comprehensive income (loss) (OCI) and are amortized into net periodic pension cost in future periods.

### **Derivatives and Hedging Activities**

We are exposed to market risk primarily from changes in currency exchange rates and interest rates. We do not hold or issue derivative financial instruments for trading or speculative purposes. To manage the volatility relating to our exposures, we net these exposures on a consolidated basis to take advantage of natural offsets. For the residual portion, we enter into various derivative transactions pursuant to our policies in areas such as counterparty exposure and hedging practices. Credit risk related to derivative financial instruments is considered minimal and is managed by requiring high credit standards for counterparties and through periodic settlements of positions.

All derivative instruments are reported at fair value in the Consolidated Balance Sheets. Designation to support hedge accounting is performed on a specific exposure basis. For financial instruments qualifying as cash flow hedges, we record changes in the fair value of derivatives (to the extent they are effective as hedges) in OCI, net of deferred taxes. Changes in fair value of derivatives not qualifying as hedges are recorded in earnings.

Foreign currency denominated assets and liabilities are translated into U.S. dollars. Adjustments from currency rate changes are recorded in the cumulative translation adjustment account in shareholders' equity until the related foreign entity is sold or substantially liquidated. We use foreign currency financing transactions to effectively hedge long-term investments in foreign operations with the same corresponding currency. Foreign currency gains and losses on the hedge of the long-term investments are recorded in the cumulative translation adjustment account.

### **Leases**

We identify leases by evaluating our contracts to determine if the contract conveys the right to use an identified asset for a stated period of time in exchange for consideration. Specifically, we consider whether we can control the underlying asset and have the right to obtain substantially all of the economic benefits or outputs from the asset. For our contracts that contain both lease components (e.g., fixed payments including rent, real estate taxes and insurance costs) and non-lease components (e.g., common-area maintenance costs, other goods/services), we allocate the consideration in the contract to each component based on its standalone price. Leases with terms greater than 12 months are classified as either operating or finance leases at the commencement date. For these leases, we capitalize the lesser of a) the present value of the minimum lease payments over the lease term, or b) the fair value of the asset, as a right-of-use asset with an offsetting lease liability. The discount rate used to calculate the present value of the minimum lease payments is typically our incremental borrowing rate, as the rate implicit in the lease is generally not known or determinable. The lease term includes any noncancelable period for which we have the right to use the asset and may include options to extend or terminate the lease when it is reasonably certain that we will exercise the option. Operating leases are recognized as a single lease cost on a straight-line basis over the lease term, while finance lease cost is recognized separately as amortization and interest expense.

### **Product Liabilities**

We accrue for product liability claims and related defense costs when a loss is probable and reasonably estimable. Our estimates are generally based on the specifics of each claim or incident and our best estimate of the probable loss using historical experience.

### **Environmental Liabilities and Asset Retirement Obligations**

Liabilities for environmental matters are recorded on a site-by-site basis when it is probable that an obligation has been incurred and the cost can be reasonably estimated. We estimate our accrued environmental liabilities using currently available facts, existing technology, and presently enacted laws and regulations, all of which are subject to a number of factors and uncertainties. Our environmental liabilities are not discounted and do not take into consideration possible future insurance proceeds or significant amounts from claims against other third parties.

We have incurred asset retirement obligations primarily related to costs to remove and dispose of underground storage tanks and asbestos materials used in insulation, adhesive fillers and floor tiles. There is no legal requirement to remove these items, and there currently is no plan to remodel the related facilities or otherwise cause the impacted items to require disposal. Since these asset retirement obligations are not estimable, there is no related liability recorded in the Consolidated Balance Sheets.

### **Warranty Liabilities**

For our assurance-type warranty programs, we estimate the costs that may be incurred and record a liability in the amount of such costs at the time product revenues are recognized. Factors that affect this liability include the number of products sold, historical costs per claim, length of warranty period, contractual recoveries from vendors and historical and anticipated rates of warranty claims, including production and warranty patterns for new models. We assess the adequacy of our recorded warranty liability periodically and adjust the amounts as necessary. Additionally, we may establish a warranty liability related to the issuance of aircraft service bulletins for aircraft no longer covered under the limited warranty programs.

### **Research and Development Costs**

Our customer-funded research and development costs are charged directly to the related contracts, which primarily consist of U.S. Government contracts. In accordance with government regulations, we recover a portion of company-funded research and development costs through overhead rate charges on our U.S. Government contracts. Research and development costs that are not reimbursable under a contract with the U.S. Government or another customer are charged to expense as incurred. Company-funded research and development costs were \$647 million, \$643 million and \$634 million in 2019, 2018 and 2017, respectively, and are included in cost of sales.

### **Income Taxes**

The provision for income tax expense is calculated on reported Income from continuing operations before income taxes based on current tax law and includes, in the current period, the cumulative effect of any changes in tax rates from those used previously in determining deferred tax assets and liabilities. Tax laws may require items to be included in the determination of taxable income at different times from when the items are reflected in the financial statements. Deferred tax balances reflect the effects of temporary differences between the financial reporting carrying amounts of assets and liabilities and their tax bases, as well as from net operating losses and tax credit carryforwards, and are stated at enacted tax rates in effect for the year taxes are expected to be paid or recovered.

Deferred tax assets represent tax benefits for tax deductions or credits available in future years and require certain estimates and assumptions to determine whether it is more likely than not that all or a portion of the benefit will not be realized. The recoverability of these future tax deductions and credits is determined by assessing the adequacy of future expected taxable income from all sources, including the future reversal of existing taxable temporary differences, taxable income in carryback years, estimated future taxable income and available tax planning strategies. Should a change in facts or circumstances lead to a change in judgment about the ultimate recoverability of a deferred tax asset, we record or adjust the related valuation allowance in the period that the change in facts and circumstances occurs, along with a corresponding increase or decrease in income tax expense.

We record tax benefits for uncertain tax positions based upon management's evaluation of the information available at the reporting date. To be recognized in the financial statements, the tax position must meet the more-likely-than-not threshold that the position will be sustained upon examination by the tax authority based on technical merits assuming the tax authority has full knowledge of all relevant information. For positions meeting this recognition threshold, the benefit is measured as the largest amount of benefit that meets the more-likely-than-not threshold to be sustained. We periodically evaluate these tax positions based on the latest available information. For tax positions that do not meet the threshold requirement, we recognize net tax-related interest and penalties for continuing operations in income tax expense.

### **Accounting Pronouncements Not Yet Adopted**

In 2016, the FASB issued ASU No. 2016-13, *Financial Instruments – Credit Losses*. For most financial assets, such as trade and other receivables, loans and other instruments, this standard changes the current incurred loss model to a forward-looking expected credit loss model, which generally will result in the earlier recognition of allowances for losses. The new standard is effective for our company at the beginning of 2020. Entities are required to apply the provisions of the standard through a cumulative-effect adjustment to retained earnings as of the effective date. We completed our evaluation of the standard and determined that the impact on our consolidated financial statements is not significant.

## Note 2. Business Disposition and Acquisition

On July 2, 2018, we completed the sale of the businesses that manufacture and sell the products in our Tools and Test Equipment product line within our Industrial segment to Emerson Electric Co. for net cash proceeds of \$807 million. We recorded an after-tax gain of \$419 million related to this disposition.

On March 6, 2017, we completed the acquisition of Arctic Cat Inc. (Arctic Cat), a publicly-held company (NASDAQ: ACAT), pursuant to a cash tender offer for \$18.50 per share, followed by a short-form merger. The cash paid for this business, including repayment of debt and net of cash acquired, totaled \$316 million. Arctic Cat was incorporated into our Textron Specialized Vehicles business in the Industrial segment and its operating results have been included in the Consolidated Statements of Operations since the closing date.

## Note 3. Goodwill and Intangible Assets

### Goodwill

The changes in the carrying amount of goodwill by segment are as follows:

| <i>(In millions)</i>         | Textron<br>Aviation | Bell  | Textron<br>Systems | Industrial | Total    |
|------------------------------|---------------------|-------|--------------------|------------|----------|
| Balance at December 30, 2017 | \$ 614              | \$ 31 | \$ 1,087           | \$ 632     | \$ 2,364 |
| Disposition                  | —                   | —     | —                  | (153)      | (153)    |
| Acquisition                  | —                   | —     | 13                 | —          | 13       |
| Foreign currency translation | —                   | —     | —                  | (6)        | (6)      |
| Balance at December 29, 2018 | 614                 | 31    | 1,100              | 473        | 2,218    |
| Disposition*                 | —                   | —     | (71)               | —          | (71)     |
| Acquisition                  | —                   | —     | 4                  | —          | 4        |
| Foreign currency translation | —                   | —     | —                  | (1)        | (1)      |
| Balance at January 4, 2020   | \$ 614              | \$ 31 | \$ 1,033           | \$ 472     | \$ 2,150 |

\*See Note 7 for additional information.

### Intangible Assets

Our intangible assets are summarized below:

|                                                      | Weighted-Average<br>Amortization<br>Period (in years) | January 4, 2020             |                             |        | December 29, 2018           |                             |        |
|------------------------------------------------------|-------------------------------------------------------|-----------------------------|-----------------------------|--------|-----------------------------|-----------------------------|--------|
|                                                      |                                                       | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net    | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net    |
| <i>(Dollars in millions)</i>                         |                                                       |                             |                             |        |                             |                             |        |
| Patents and technology                               | 14                                                    | \$ 501                      | \$ (242)                    | \$ 259 | \$ 514                      | \$ (211)                    | \$ 303 |
| Trade names and trademarks                           | 14                                                    | 223                         | (8)                         | 215    | 224                         | (7)                         | 217    |
| Customer relationships and<br>contractual agreements | 15                                                    | 413                         | (298)                       | 115    | 413                         | (275)                       | 138    |
| Other                                                | 4                                                     | 6                           | (6)                         | —      | 6                           | (6)                         | —      |
| Total                                                |                                                       | \$ 1,143                    | \$ (554)                    | \$ 589 | \$ 1,157                    | \$ (499)                    | \$ 658 |

Trade names and trademarks in the table above include \$208 million of indefinite-lived intangible assets at both January 4, 2020 and December 29, 2018. Amortization expense totaled \$59 million, \$66 million and \$69 million in 2019, 2018 and 2017, respectively. Amortization expense is estimated to be approximately \$55 million, \$53 million, \$54 million, \$37 million and \$32 million in 2020, 2021, 2022, 2023 and 2024, respectively.

## Note 4. Accounts Receivable and Finance Receivables

### Accounts Receivable

Accounts receivable is composed of the following:

|                                 | January 4,<br>2020 | December 29,<br>2018 |
|---------------------------------|--------------------|----------------------|
| <i>(In millions)</i>            |                    |                      |
| Commercial                      | \$ 835             | \$ 885               |
| U.S. Government contracts       | 115                | 166                  |
|                                 | 950                | 1,051                |
| Allowance for doubtful accounts | (29)               | (27)                 |
| Total                           | \$ 921             | \$ 1,024             |

### Finance Receivables

Finance receivables are presented in the following table:

|                                | January 4,<br>2020 | December 29,<br>2018 |
|--------------------------------|--------------------|----------------------|
| <i>(In millions)</i>           |                    |                      |
| Finance receivables            | \$ 707             | \$ 789               |
| Allowance for losses           | (25)               | (29)                 |
| Total finance receivables, net | \$ 682             | \$ 760               |

Finance receivables primarily includes loans provided to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters. These loans typically have initial terms ranging from five to twelve years, amortization terms ranging from eight to fifteen years and an average balance of \$1 million at January 4, 2020. Loans generally require the customer to pay a significant down payment, along with periodic scheduled principal payments that reduce the outstanding balance through the term of the loan.

Our finance receivables are diversified across geographic region and borrower industry. At both January 4, 2020 and December 29, 2018, 59% of our finance receivables were distributed internationally and 41% throughout the U.S. At January 4, 2020 and December 29, 2018 finance receivables of \$148 million and \$201 million, respectively, have been pledged as collateral for TFC's debt of \$87 million and \$119 million, respectively.

### Finance Receivable Portfolio Quality

We internally assess the quality of our finance receivables based on a number of key credit quality indicators and statistics such as delinquency, loan balance to estimated collateral value and the financial strength of individual borrowers and guarantors. Because many of these indicators are difficult to apply across an entire class of receivables, we evaluate individual loans on a quarterly basis and classify these loans into three categories based on the key credit quality indicators for the individual loan. These three categories are performing, watchlist and nonaccrual.

We classify finance receivables as nonaccrual if credit quality indicators suggest full collection of principal and interest is doubtful. In addition, we automatically classify accounts as nonaccrual once they are contractually delinquent by more than three months unless collection of principal and interest is not doubtful. Accounts are classified as watchlist when credit quality indicators have deteriorated as compared with typical underwriting criteria, and we believe collection of full principal and interest is probable but not certain. All other finance receivables that do not meet the watchlist or nonaccrual categories are classified as performing.

We measure delinquency based on the contractual payment terms of our finance receivables. In determining the delinquency aging category of an account, any/all principal and interest received is applied to the most past-due principal and/or interest amounts due. If a significant portion of the contractually due payment is delinquent, the entire finance receivable balance is reported in accordance with the most past-due delinquency aging category.

Finance receivables categorized based on the credit quality indicators and by delinquency aging category are summarized as follows:

| <i>(Dollars in millions)</i>                                            | January 4,<br>2020 | December 29,<br>2018 |
|-------------------------------------------------------------------------|--------------------|----------------------|
| Performing                                                              | \$ 664             | \$ 704               |
| Watchlist                                                               | 4                  | 45                   |
| Nonaccrual                                                              | 39                 | 40                   |
| Nonaccrual as a percentage of finance receivables                       | 5.52%              | 5.07%                |
| Less than 31 days past due                                              | \$ 637             | \$ 719               |
| 31-60 days past due                                                     | 53                 | 56                   |
| 61-90 days past due                                                     | 7                  | 5                    |
| Over 90 days past due                                                   | 10                 | 9                    |
| 60+ days contractual delinquency as a percentage of finance receivables | 2.40%              | 1.77%                |

On a quarterly basis, we evaluate individual larger balance accounts for impairment. A finance receivable is considered impaired when it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement based on our review of the credit quality indicators described above. Impaired finance receivables include both nonaccrual accounts and accounts for which full collection of principal and interest remains probable, but the account's original terms have been, or are expected to be, significantly modified. If the modification specifies an interest rate equal to or greater than a market rate for a finance receivable with comparable risk, the account is not considered impaired in years subsequent to the modification.

A summary of impaired finance receivables, excluding leveraged leases, and the average recorded investment is provided below:

| <i>(In millions)</i>                                | January 4,<br>2020 | December 29,<br>2018 |
|-----------------------------------------------------|--------------------|----------------------|
| Recorded investment:                                |                    |                      |
| Impaired loans with related allowance for losses    | \$ 17              | \$ 15                |
| Impaired loans with no related allowance for losses | 22                 | 43                   |
| Total                                               | \$ 39              | \$ 58                |
| Unpaid principal balance                            | \$ 50              | \$ 67                |
| Allowance for losses on impaired loans              | 3                  | 5                    |
| Average recorded investment                         | 40                 | 61                   |

A summary of the allowance for losses on finance receivables based on how the underlying finance receivables are evaluated for impairment, is provided below. The finance receivables reported in this table specifically exclude \$104 million and \$101 million of leveraged leases at January 4, 2020 and December 29, 2018, respectively, in accordance with U.S. generally accepted accounting principles.

| <i>(In millions)</i>                       | January 4,<br>2020 | December 29,<br>2018 |
|--------------------------------------------|--------------------|----------------------|
| Allowance based on collective evaluation   | \$ 22              | \$ 24                |
| Allowance based on individual evaluation   | 3                  | 5                    |
| Finance receivables evaluated collectively | 564                | 630                  |
| Finance receivables evaluated individually | 39                 | 58                   |

## Note 5. Inventories

Inventories are composed of the following:

| <i>(In millions)</i>         | January 4,<br>2020 | December 29,<br>2018 |
|------------------------------|--------------------|----------------------|
| Finished goods               | \$ 1,557           | \$ 1,662             |
| Work in process              | 1,616              | 1,356                |
| Raw materials and components | 896                | 800                  |
| Total                        | \$ 4,069           | \$ 3,818             |

Inventories valued by the LIFO method totaled \$2.5 billion and \$2.2 billion at January 4, 2020 and December 29, 2018, respectively, and the carrying values of these inventories would have been higher by approximately \$475 million and \$457 million, respectively, had our LIFO inventories been valued at current costs.

## Note 6. Property, Plant and Equipment, Net

Our Manufacturing group's property, plant and equipment, net is composed of the following:

| <i>(Dollars in millions)</i>              | Useful Lives<br>(in years) | January 4,<br>2020 | December 29,<br>2018 |
|-------------------------------------------|----------------------------|--------------------|----------------------|
| Land, buildings and improvements          | 3–40                       | \$ 1,991           | \$ 1,927             |
| Machinery and equipment                   | 2–20                       | 4,941              | 4,891                |
|                                           |                            | 6,932              | 6,818                |
| Accumulated depreciation and amortization |                            | (4,405)            | (4,203)              |
| Total                                     |                            | \$ 2,527           | \$ 2,615             |

The Manufacturing group's depreciation expense, which included amortization expense on finance leases, totaled \$346 million, \$358 million and \$362 million in 2019, 2018 and 2017, respectively.

## Note 7. Other Assets

On April 1, 2019, TRU Simulation + Training Inc., a business within our Textron Systems segment, contributed assets associated with its training business into FlightSafety Textron Aviation Training LLC, a company formed by FlightSafety International Inc. and TRU to provide training solutions for Textron Aviation's commercial business and general aviation aircraft. We have a 30% interest in this newly formed company and our investment is accounted for under the equity method of accounting. We contributed assets with a carrying value of \$69 million to the company, which primarily included property, plant and equipment. In addition, \$71 million of the Textron Systems segment's goodwill was allocated to this transaction. Based on the fair value of our share of the business, we recorded a pre-tax net gain of \$18 million in 2019 to cost of sales in our Consolidated Statements of Operations.

## Note 8. Other Current Liabilities

The other current liabilities of our Manufacturing group are summarized below:

| <i>(In millions)</i>                                            | January 4,<br>2020 | December 29,<br>2018 |
|-----------------------------------------------------------------|--------------------|----------------------|
| Contract liabilities                                            | \$ 715             | \$ 876               |
| Salaries, wages and employer taxes                              | 362                | 381                  |
| Current portion of warranty and product maintenance liabilities | 147                | 177                  |
| Other                                                           | 683                | 715                  |
| Total                                                           | \$ 1,907           | \$ 2,149             |

Changes in our warranty liability are as follows:

| <i>(In millions)</i>         | 2019   | 2018   | 2017   |
|------------------------------|--------|--------|--------|
| Balance at beginning of year | \$ 149 | \$ 164 | \$ 138 |
| Provision                    | 68     | 72     | 81     |
| Settlements                  | (70)   | (78)   | (69)   |
| Acquisitions                 | —      | 1      | 35     |
| Adjustments*                 | (6)    | (10)   | (21)   |
| Balance at end of year       | \$ 141 | \$ 149 | \$ 164 |

\* Adjustments include changes to prior year estimates, new issues on prior year sales, business dispositions and currency translation adjustments.

## Note 9. Leases

We primarily lease certain manufacturing plants, offices, warehouses, training and service centers at various locations worldwide that are classified as either operating or finance leases. Our leases have remaining lease terms up to 30 years, which include options to extend the lease term for periods up to 25 years when it is reasonably certain the option will be exercised. In 2019, our operating lease cost totaled \$64 million. Our finance lease cost and our variable and short-term lease costs were not significant. Cash paid for operating lease liabilities during 2019 totaled \$62 million, which is classified in cash flows from operating activities. Balance sheet and other information related to our leases is as follows:

| <i>(Dollars in millions)</i>                                                | January 4,<br>2020 |
|-----------------------------------------------------------------------------|--------------------|
| <b>Operating leases:</b>                                                    |                    |
| Other assets                                                                | \$ 277             |
| Other current liabilities                                                   | 48                 |
| Other liabilities                                                           | 233                |
| <b>Finance leases:</b>                                                      |                    |
| Property, plant and equipment, less accumulated amortization of \$8 million | \$ 39              |
| Current portion of long-term debt                                           | 2                  |
| Long-term debt                                                              | 40                 |
| <b>Weighted-average remaining lease term (in years)</b>                     |                    |
| Finance leases                                                              | 17.9               |
| Operating leases                                                            | 10.2               |
| <b>Weighted-average discount rate</b>                                       |                    |
| Finance leases                                                              | 4.37%              |
| Operating leases                                                            | 4.42%              |

At December 29, 2018, assets under finance leases totaled \$168 million and had accumulated amortization of \$47 million.

Maturities of our lease liabilities at January 4, 2020 are as follows:

| <i>(In millions)</i>    | Operating<br>Leases | Finance<br>Leases |
|-------------------------|---------------------|-------------------|
| 2020                    | \$ 57               | \$ 4              |
| 2021                    | 48                  | 4                 |
| 2022                    | 40                  | 4                 |
| 2023                    | 32                  | 4                 |
| 2024                    | 25                  | 5                 |
| Thereafter              | 154                 | 46                |
| Total lease payments    | 356                 | 67                |
| Less: interest          | (75)                | (25)              |
| Total lease liabilities | \$ 281              | \$ 42             |

## Note 10. Debt and Credit Facilities

Our debt is summarized in the table below:

| <i>(In millions)</i>                                                                               | January 4,<br>2020 | December 29,<br>2018 |
|----------------------------------------------------------------------------------------------------|--------------------|----------------------|
| <b>Manufacturing group</b>                                                                         |                    |                      |
| 7.25% due 2019                                                                                     | \$ —               | \$ 250               |
| 6.625% due 2020                                                                                    | 199                | 190                  |
| Variable-rate notes due 2020 (2.45% and 3.17%, respectively)                                       | 350                | 350                  |
| 3.65% due 2021                                                                                     | 250                | 250                  |
| 5.95% due 2021                                                                                     | 250                | 250                  |
| 4.30% due 2024                                                                                     | 350                | 350                  |
| 3.875% due 2025                                                                                    | 350                | 350                  |
| 4.00% due 2026                                                                                     | 350                | 350                  |
| 3.65% due 2027                                                                                     | 350                | 350                  |
| 3.375% due 2028                                                                                    | 300                | 300                  |
| 3.90% due 2029                                                                                     | 300                | —                    |
| Other (weighted-average rate of 3.01% and 2.63%, respectively)                                     | 75                 | 76                   |
| Total Manufacturing group debt                                                                     | \$ 3,124           | \$ 3,066             |
| Less: Current portion of long-term debt                                                            | (561)              | (258)                |
| Total Long-term debt                                                                               | \$ 2,563           | \$ 2,808             |
| <b>Finance group</b>                                                                               |                    |                      |
| Variable-rate note due 2020 (2.87% and 3.57%, respectively)                                        | \$ 150             | \$ 150               |
| 2.88% note due 2022                                                                                | 150                | 150                  |
| Fixed-rate notes due 2019-2028 (weighted-average rate of 3.20% and 3.17%, respectively) (a) (b)    | 65                 | 84                   |
| Variable-rate notes due 2019-2027 (weighted-average rate of 3.31% and 3.99%, respectively) (a) (b) | 22                 | 35                   |
| Fixed-to-Floating Rate Junior Subordinated Notes (3.64% and 4.35%, respectively)                   | 299                | 299                  |
| Total Finance group debt                                                                           | \$ 686             | \$ 718               |

(a) Notes amortize on a quarterly or semi-annual basis.

(b) Notes are secured by finance receivables as described in Note 4.

The following table shows required payments during the next five years on debt outstanding at January 4, 2020:

| <i>(In millions)</i> | 2020   | 2021   | 2022   | 2023  | 2024   |
|----------------------|--------|--------|--------|-------|--------|
| Manufacturing group  | \$ 561 | \$ 507 | \$ 7   | \$ 7  | \$ 361 |
| Finance group        | 167    | 14     | 167    | 17    | 15     |
| Total                | \$ 728 | \$ 521 | \$ 174 | \$ 24 | \$ 376 |

On October 18, 2019, Textron entered into a senior unsecured revolving credit facility for an aggregate principal amount of \$1.0 billion, of which up to \$100 million is available for the issuance of letters of credit. Textron may elect to increase the aggregate amount of commitments under the facility to up to \$1.3 billion by designating an additional lender or by an existing lender agreeing to increase its commitment. The facility expires in October 2024, subject to up to two one-year extensions at Textron's option with the consent of lenders representing a majority of the commitments under the facility. This new facility replaced the prior 5-year facility, which was scheduled to expire in September 2021. At January 4, 2020 and December 29, 2018, there were no amounts borrowed against either facility. At January 4, 2020, there were \$10 million of outstanding letters of credit issued under the new facility and at December 29, 2018, there were \$10 million of outstanding letters of credit issued under the prior facility.

### Fixed-to-Floating Rate Junior Subordinated Notes

The Finance group's \$299 million of Fixed-to-Floating Rate Junior Subordinated Notes are unsecured and rank junior to all of its existing and future senior debt. The notes mature on February 15, 2067; however, we have the right to redeem the notes at par at any time and we are obligated to redeem the notes beginning on February 15, 2042. Interest on the notes was fixed at 6% through February 15, 2017 and is now variable at the three-month London Interbank Offered Rate + 1.735%.

### Support Agreement

Under a Support Agreement, as amended in December 2015, Textron Inc. is required to ensure that TFC maintains fixed charge coverage of no less than 125% and consolidated shareholder's equity of no less than \$125 million. There were no cash contributions required to be paid to TFC in 2019, 2018 and 2017 to maintain compliance with the support agreement.

## Note 11. Derivative Instruments and Fair Value Measurements

We measure fair value at the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We prioritize the assumptions that market participants would use in pricing the asset or liability into a three-tier fair value hierarchy. This fair value hierarchy gives the highest priority (Level 1) to quoted prices in active markets for identical assets or liabilities and the lowest priority (Level 3) to unobservable inputs in which little or no market data exist, requiring companies to develop their own assumptions. Observable inputs that do not meet the criteria of Level 1, which include quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets and liabilities in markets that are not active, are categorized as Level 2. Level 3 inputs are those that reflect our estimates about the assumptions market participants would use in pricing the asset or liability based on the best information available in the circumstances. Valuation techniques for assets and liabilities measured using Level 3 inputs may include methodologies such as the market approach, the income approach or the cost approach and may use unobservable inputs such as projections, estimates and management's interpretation of current market data. These unobservable inputs are utilized only to the extent that observable inputs are not available or cost effective to obtain.

### Assets and Liabilities Recorded at Fair Value on a Recurring Basis

We manufacture and sell our products in a number of countries throughout the world, and, therefore, we are exposed to movements in foreign currency exchange rates. We primarily utilize foreign currency exchange contracts with maturities of no more than three years to manage this volatility. These contracts qualify as cash flow hedges and are intended to offset the effect of exchange rate fluctuations on forecasted sales, inventory purchases and overhead expenses. Net gains and losses recognized in earnings and Accumulated other comprehensive loss on cash flow hedges, including gains and losses related to hedge ineffectiveness, were not significant in the periods presented.

Our foreign currency exchange contracts are measured at fair value using the market method valuation technique. The inputs to this technique utilize current foreign currency exchange forward market rates published by third-party leading financial news and data providers. These are observable data that represent the rates that the financial institution uses for contracts entered into at that date; however, they are not based on actual transactions so they are classified as Level 2. At January 4, 2020 and December 29, 2018, we had foreign currency exchange contracts with notional amounts upon which the contracts were based of \$342 million and \$379 million, respectively. At January 4, 2020, the fair value amounts of our foreign currency exchange contracts were a \$2 million asset and a \$2 million liability. At December 29, 2018, the fair value amounts of our foreign currency exchange contracts were a \$2 million asset and a \$10 million liability.

We hedge our net investment position in certain major currencies and generate foreign currency interest payments that offset other transactional exposures in these currencies. To accomplish this, we borrow directly in the foreign currency and designate a portion of the debt as a hedge of the net investment. We record changes in the fair value of these contracts in other comprehensive income to the extent they are effective as cash flow hedges. Currency effects on the effective portion of these hedges, which are reflected in the foreign currency translation adjustments within Accumulated other comprehensive loss, were not significant in the periods presented.

### Assets and Liabilities Not Recorded at Fair Value

The carrying value and estimated fair value of our financial instruments that are not reflected in the financial statements at fair value are as follows:

|                                       | January 4, 2020 |                      | December 29, 2018 |                      |
|---------------------------------------|-----------------|----------------------|-------------------|----------------------|
|                                       | Carrying Value  | Estimated Fair Value | Carrying Value    | Estimated Fair Value |
| <i>(In millions)</i>                  |                 |                      |                   |                      |
| <b>Manufacturing group</b>            |                 |                      |                   |                      |
| Debt, excluding leases                | \$ (3,097)      | \$ (3,249)           | \$ (2,996)        | \$ (2,971)           |
| <b>Finance group</b>                  |                 |                      |                   |                      |
| Finance receivables, excluding leases | 493             | 527                  | 582               | 584                  |
| Debt                                  | (686)           | (634)                | (718)             | (640)                |

Fair value for the Manufacturing group debt is determined using market observable data for similar transactions (Level 2). The fair value for the Finance group debt was determined primarily based on discounted cash flow analyses using observable market inputs from debt with similar duration, subordination and credit default expectations (Level 2). Fair value estimates for finance receivables were determined based on internally developed discounted cash flow models primarily utilizing significant unobservable inputs (Level 3), which include estimates of the rate of return, financing cost, capital structure and/or discount rate expectations of current market participants combined with estimated loan cash flows based on credit losses, payment rates and expectations of borrowers' ability to make payments on a timely basis.

## Note 12. Shareholders' Equity

### Capital Stock

We have authorization for 15 million shares of preferred stock with a par value of \$0.01 and 500 million shares of common stock with a par value of \$0.125. Outstanding common stock activity is presented below:

| <i>(In thousands)</i>             | 2019     | 2018     | 2017     |
|-----------------------------------|----------|----------|----------|
| Balance at beginning of year      | 235,621  | 261,471  | 270,287  |
| Share repurchases                 | (10,011) | (29,094) | (11,917) |
| Share-based compensation activity | 2,346    | 3,244    | 3,101    |
| Balance at end of year            | 227,956  | 235,621  | 261,471  |

### Earnings Per Share

We calculate basic and diluted earnings per share (EPS) based on net income, which approximates income available to common shareholders for each period. Basic EPS is calculated using the two-class method, which includes the weighted-average number of common shares outstanding during the period and restricted stock units to be paid in stock that are deemed participating securities as they provide nonforfeitable rights to dividends. Diluted EPS considers the dilutive effect of all potential future common stock, including stock options.

The weighted-average shares outstanding for basic and diluted EPS are as follows:

| <i>(In thousands)</i>                       | 2019    | 2018    | 2017    |
|---------------------------------------------|---------|---------|---------|
| Basic weighted-average shares outstanding   | 231,315 | 250,196 | 266,380 |
| Dilutive effect of stock options            | 1,394   | 3,041   | 2,370   |
| Diluted weighted-average shares outstanding | 232,709 | 253,237 | 268,750 |

In 2019, 2018 and 2017, stock options to purchase 4.3 million, 1.3 million and 1.6 million shares, respectively, of common stock are excluded from the calculation of diluted weighted-average shares outstanding as their effect would have been anti-dilutive.

### Accumulated Other Comprehensive Loss

The components of Accumulated other comprehensive loss are presented below:

| <i>(In millions)</i>                                   | Pension and<br>Postretirement<br>Benefits<br>Adjustments | Foreign<br>Currency<br>Translation<br>Adjustments | Deferred<br>Gains (Losses)<br>on Hedge<br>Contracts | Accumulated<br>Other<br>Comprehensive<br>Loss |
|--------------------------------------------------------|----------------------------------------------------------|---------------------------------------------------|-----------------------------------------------------|-----------------------------------------------|
| Balance at December 30, 2017                           | \$ (1,396)                                               | \$ 11                                             | \$ 10                                               | \$ (1,375)                                    |
| Other comprehensive loss before reclassifications      | (198)                                                    | (49)                                              | (8)                                                 | (255)                                         |
| Reclassified from Accumulated other comprehensive loss | 124                                                      | 6                                                 | (5)                                                 | 125                                           |
| Reclassification of stranded tax effects               | (257)                                                    | —                                                 | —                                                   | (257)                                         |
| Balance at December 29, 2018                           | \$ (1,727)                                               | \$ (32)                                           | \$ (3)                                              | \$ (1,762)                                    |
| Other comprehensive loss before reclassifications      | (166)                                                    | (4)                                               | 5                                                   | (165)                                         |
| Reclassified from Accumulated other comprehensive loss | 82                                                       | —                                                 | (2)                                                 | 80                                            |
| Balance at January 4, 2020                             | \$ (1,811)                                               | \$ (36)                                           | \$ —                                                | \$ (1,847)                                    |

In 2018, the FASB issued ASU No. 2018-02, *Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income*, which allows entities to reclassify stranded tax effects resulting from the Tax Cuts and Jobs Act from accumulated other comprehensive loss to retained earnings. The stranded tax effects are comprised of the tax amounts included in accumulated other comprehensive loss at the previous U.S. federal corporate tax rate of 35%, for which the related deferred tax asset or liability was remeasured at the new U.S. federal corporate tax rate of 21% in the fourth quarter of 2017. The adoption of this standard resulted in an increase to accumulated other comprehensive loss of \$257 million, with an offsetting increase to retained earnings.

## Other Comprehensive Income (Loss)

The before and after-tax components of other comprehensive income (loss) are presented below:

|                                                      | 2019              |                             |                         | 2018              |                             |                         | 2017              |                             |                         |
|------------------------------------------------------|-------------------|-----------------------------|-------------------------|-------------------|-----------------------------|-------------------------|-------------------|-----------------------------|-------------------------|
|                                                      | Pre-Tax<br>Amount | Tax<br>(Expense)<br>Benefit | After-<br>Tax<br>Amount | Pre-Tax<br>Amount | Tax<br>(Expense)<br>Benefit | After-<br>Tax<br>Amount | Pre-Tax<br>Amount | Tax<br>(Expense)<br>Benefit | After-<br>Tax<br>Amount |
| <i>(In millions)</i>                                 |                   |                             |                         |                   |                             |                         |                   |                             |                         |
| Pension and postretirement benefits adjustments:     |                   |                             |                         |                   |                             |                         |                   |                             |                         |
| Unrealized gains (losses)                            | \$ (218)          | \$ 52                       | \$ (166)                | \$ (248)          | \$ 58                       | \$ (190)                | \$ 18             | \$ (1)                      | \$ 17                   |
| Amortization of net actuarial loss*                  | 99                | (23)                        | 76                      | 152               | (35)                        | 117                     | 136               | (48)                        | 88                      |
| Amortization of prior service cost*                  | 8                 | (2)                         | 6                       | 9                 | (2)                         | 7                       | 7                 | (2)                         | 5                       |
| Recognition of prior service cost                    | —                 | —                           | —                       | (20)              | 5                           | (15)                    | (1)               | —                           | (1)                     |
| Business disposition                                 | —                 | —                           | —                       | 7                 | —                           | 7                       | —                 | —                           | —                       |
| Pension and postretirement benefits adjustments, net | (111)             | 27                          | (84)                    | (100)             | 26                          | (74)                    | 160               | (51)                        | 109                     |
| Foreign currency translation adjustments:            |                   |                             |                         |                   |                             |                         |                   |                             |                         |
| Foreign currency translation adjustments             | (6)               | 2                           | (4)                     | (46)              | (3)                         | (49)                    | 100               | 7                           | 107                     |
| Business disposition                                 | —                 | —                           | —                       | 6                 | —                           | 6                       | —                 | —                           | —                       |
| Foreign currency translation adjustments, net        | (6)               | 2                           | (4)                     | (40)              | (3)                         | (43)                    | 100               | 7                           | 107                     |
| Deferred gains (losses) on hedge contracts:          |                   |                             |                         |                   |                             |                         |                   |                             |                         |
| Current deferrals                                    | 8                 | (3)                         | 5                       | (8)               | —                           | (8)                     | 10                | (2)                         | 8                       |
| Reclassification adjustments                         | (2)               | —                           | (2)                     | (7)               | 2                           | (5)                     | 7                 | (1)                         | 6                       |
| Deferred gains (losses) on hedge contracts, net      | 6                 | (3)                         | 3                       | (15)              | 2                           | (13)                    | 17                | (3)                         | 14                      |
| <b>Total</b>                                         | <b>\$ (111)</b>   | <b>\$ 26</b>                | <b>\$ (85)</b>          | <b>\$ (155)</b>   | <b>\$ 25</b>                | <b>\$ (130)</b>         | <b>\$ 277</b>     | <b>\$ (47)</b>              | <b>\$ 230</b>           |

\*These components of other comprehensive income (loss) are included in the computation of net periodic pension cost. See Note 16 for additional information.

## Note 13. Segment and Geographic Data

We operate in, and report financial information for, the following five business segments: Textron Aviation, Bell, Textron Systems, Industrial and Finance. The accounting policies of the segments are the same as those described in Note 1.

Textron Aviation products include Citation jets, King Air and Caravan turboprop aircraft, piston engine aircraft, military trainer and defense aircraft, and aftermarket part sales and services sold to a diverse base of corporate and individual buyers.

Bell products include military and commercial helicopters, tiltrotor aircraft and related spare parts and services. Bell supplies military helicopters and, in association with The Boeing Company, military tiltrotor aircraft, and aftermarket services to the U.S. and non-U.S. governments. Bell also supplies commercial helicopters and aftermarket services to corporate, offshore petroleum exploration and development, utility, charter, police, fire, rescue and emergency medical helicopter operators, and foreign governments.

Textron Systems products include unmanned aircraft and surface systems, marine craft, armored vehicles and specialty vehicles, advanced flight training devices and other defense and aviation mission support products and services primarily for U.S. and non-U.S. governments.

Industrial products and markets include the following:

- Kautex products consist of blow-molded plastic fuel systems, including conventional plastic fuel tanks and pressurized fuel tanks for hybrid applications, clear-vision systems and plastic tanks for selective catalytic reduction systems that are marketed primarily to automobile OEMs; and
- Specialized Vehicles products include golf cars, off-road utility vehicles, recreational side-by-side and all-terrain vehicles, snowmobiles, light transportation vehicles, aviation ground support equipment, professional turf-maintenance equipment and turf-care vehicles that are marketed primarily to golf courses and resorts, government agencies and municipalities, consumers, outdoor enthusiasts, and commercial and industrial users.

On July 2, 2018, we sold our Tools and Test Equipment businesses that were previously included in the Industrial segment as discussed in Note 2.

The Finance segment provides financing primarily to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters.

Segment profit is an important measure used for evaluating performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense, certain corporate expenses, gains/losses on major business dispositions and special charges. The measurement for the Finance segment includes interest income and expense along with intercompany interest income and expense.

Our revenues by segment, along with a reconciliation of segment profit to income from continuing operations before income taxes, are as follows:

|                                                       | Revenues |          |          | Segment Profit |          |          |
|-------------------------------------------------------|----------|----------|----------|----------------|----------|----------|
| (In millions)                                         | 2019     | 2018     | 2017     | 2019           | 2018     | 2017     |
| Textron Aviation                                      | \$ 5,187 | \$ 4,971 | \$ 4,686 | \$ 449         | \$ 445   | \$ 303   |
| Bell                                                  | 3,254    | 3,180    | 3,317    | 435            | 425      | 415      |
| Textron Systems                                       | 1,325    | 1,464    | 1,840    | 141            | 156      | 139      |
| Industrial                                            | 3,798    | 4,291    | 4,286    | 217            | 218      | 290      |
| Finance                                               | 66       | 66       | 69       | 28             | 23       | 22       |
| Total                                                 | \$13,630 | \$13,972 | \$14,198 | \$ 1,270       | \$ 1,267 | \$ 1,169 |
| Corporate expenses and other, net                     |          |          |          | (110)          | (119)    | (132)    |
| Interest expense, net for Manufacturing group         |          |          |          | (146)          | (135)    | (145)    |
| Special charges                                       |          |          |          | (72)           | (73)     | (130)    |
| Gain on business disposition                          |          |          |          | —              | 444      | —        |
| Income from continuing operations before income taxes |          |          |          | \$ 942         | \$ 1,384 | \$ 762   |

Other information by segment is provided below:

|                  | Assets          |                   | Capital Expenditures |        |        | Depreciation and Amortization |        |        |
|------------------|-----------------|-------------------|----------------------|--------|--------|-------------------------------|--------|--------|
| (In millions)    | January 4, 2020 | December 29, 2018 | 2019                 | 2018   | 2017   | 2019                          | 2018   | 2017   |
| Textron Aviation | \$ 4,692        | \$ 4,290          | \$ 122               | \$ 132 | \$ 128 | \$ 137                        | \$ 145 | \$ 139 |
| Bell             | 2,783           | 2,652             | 81                   | 65     | 73     | 107                           | 108    | 117    |
| Textron Systems  | 2,352           | 2,254             | 38                   | 39     | 60     | 48                            | 54     | 65     |
| Industrial       | 2,781           | 2,815             | 97                   | 132    | 158    | 108                           | 112    | 105    |
| Finance          | 964             | 1,017             | —                    | —      | —      | 6                             | 8      | 12     |
| Corporate        | 1,446           | 1,236             | 1                    | 1      | 4      | 10                            | 10     | 9      |
| Total            | \$ 15,018       | \$ 14,264         | \$ 339               | \$ 369 | \$ 423 | \$ 416                        | \$ 437 | \$ 447 |

## Geographic Data

Presented below is selected financial information of our continuing operations by geographic area:

|                     | Revenues* |           |           | Property, Plant and Equipment, net** |                   |
|---------------------|-----------|-----------|-----------|--------------------------------------|-------------------|
| (In millions)       | 2019      | 2018      | 2017      | January 4, 2020                      | December 29, 2018 |
| United States       | \$ 8,963  | \$ 8,667  | \$ 8,786  | \$ 2,054                             | \$ 2,115          |
| Europe              | 1,986     | 2,187     | 1,962     | 244                                  | 267               |
| Asia and Australia  | 1,070     | 1,253     | 1,206     | 97                                   | 88                |
| Other international | 1,611     | 1,865     | 2,244     | 132                                  | 145               |
| Total               | \$ 13,630 | \$ 13,972 | \$ 14,198 | \$ 2,527                             | \$ 2,615          |

\* Revenues are attributed to countries based on the location of the customer.

\*\* Property, plant and equipment, net is based on the location of the asset.

## Note 14. Revenues

### Disaggregation of Revenues

Our revenues disaggregated by major product type are presented below:

| <i>(In millions)</i>                       | 2019      | 2018      | 2017      |
|--------------------------------------------|-----------|-----------|-----------|
| Aircraft                                   | \$ 3,592  | \$ 3,435  | \$ 3,112  |
| Aftermarket parts and services             | 1,595     | 1,536     | 1,574     |
| <b>Textron Aviation</b>                    | 5,187     | 4,971     | 4,686     |
| Military aircraft and support programs     | 1,988     | 2,030     | 2,076     |
| Commercial helicopters, parts and services | 1,266     | 1,150     | 1,241     |
| <b>Bell</b>                                | 3,254     | 3,180     | 3,317     |
| Unmanned systems                           | 572       | 612       | 714       |
| Marine and land systems                    | 208       | 311       | 470       |
| Simulation, training and other             | 545       | 541       | 656       |
| <b>Textron Systems</b>                     | 1,325     | 1,464     | 1,840     |
| Fuel systems and functional components     | 2,237     | 2,352     | 2,330     |
| Specialized vehicles                       | 1,561     | 1,691     | 1,486     |
| Tools and test equipment                   | —         | 248       | 470       |
| <b>Industrial</b>                          | 3,798     | 4,291     | 4,286     |
| <b>Finance</b>                             | 66        | 66        | 69        |
| Total revenues                             | \$ 13,630 | \$ 13,972 | \$ 14,198 |

Our 2019 and 2018 revenues for our segments by customer type and geographic location are presented below:

| <i>(In millions)</i>        | Textron Aviation | Bell     | Textron Systems | Industrial | Finance | Total     |
|-----------------------------|------------------|----------|-----------------|------------|---------|-----------|
| <b>2019</b>                 |                  |          |                 |            |         |           |
| <b>Customer type:</b>       |                  |          |                 |            |         |           |
| Commercial                  | \$ 4,956         | \$ 1,238 | \$ 359          | \$ 3,775   | \$ 66   | \$ 10,394 |
| U.S. Government             | 231              | 2,016    | 966             | 23         | —       | 3,236     |
| Total revenues              | \$ 5,187         | \$ 3,254 | \$ 1,325        | \$ 3,798   | \$ 66   | \$ 13,630 |
| <b>Geographic location:</b> |                  |          |                 |            |         |           |
| United States               | \$ 3,708         | \$ 2,440 | \$ 1,083        | \$ 1,698   | \$ 34   | \$ 8,963  |
| Europe                      | 678              | 142      | 73              | 1,091      | 2       | 1,986     |
| Asia and Australia          | 244              | 348      | 103             | 374        | 1       | 1,070     |
| Other international         | 557              | 324      | 66              | 635        | 29      | 1,611     |
| Total revenues              | \$ 5,187         | \$ 3,254 | \$ 1,325        | \$ 3,798   | \$ 66   | \$ 13,630 |
| <b>2018</b>                 |                  |          |                 |            |         |           |
| <b>Customer type:</b>       |                  |          |                 |            |         |           |
| Commercial                  | \$ 4,734         | \$ 1,114 | \$ 431          | \$ 4,277   | \$ 66   | \$ 10,622 |
| U.S. Government             | 237              | 2,066    | 1,033           | 14         | —       | 3,350     |
| Total revenues              | \$ 4,971         | \$ 3,180 | \$ 1,464        | \$ 4,291   | \$ 66   | \$ 13,972 |
| <b>Geographic location:</b> |                  |          |                 |            |         |           |
| United States               | \$ 3,379         | \$ 2,186 | \$ 1,118        | \$ 1,957   | \$ 27   | \$ 8,667  |
| Europe                      | 612              | 162      | 74              | 1,333      | 6       | 2,187     |
| Asia and Australia          | 336              | 427      | 127             | 357        | 6       | 1,253     |
| Other international         | 644              | 405      | 145             | 644        | 27      | 1,865     |
| Total revenues              | \$ 4,971         | \$ 3,180 | \$ 1,464        | \$ 4,291   | \$ 66   | \$ 13,972 |

In 2017, our revenues included sales to the U.S. Government of approximately \$3.1 billion, primarily in the Bell and Textron Systems segments.

### Remaining Performance Obligations

Our remaining performance obligations, which is the equivalent of our backlog, represent the expected transaction price allocated to our contracts that we expect to recognize as revenue in future periods when we perform under the contracts. These remaining obligations exclude unexercised contract options and potential orders under ordering-type contracts such as Indefinite Delivery, Indefinite Quantity contracts. At January 4, 2020, we had \$9.8 billion in remaining performance obligations of which we expect to recognize revenues of approximately 75% through 2021, an additional 20% through 2023, and the balance thereafter.

### Contract Assets and Liabilities

Assets and liabilities related to our contracts with customers are reported on a contract-by-contract basis at the end of each reporting period. At January 4, 2020 and December 29, 2018, contract assets totaled \$567 million and \$461 million, respectively, and contract liabilities totaled \$830 million and \$974 million, respectively. The changes in these balances in 2019 resulted from timing differences between revenue recognized, billings and payments from customers, largely related to the V-22 program in the Bell segment. During 2019 and 2018, we recognized revenues of \$590 million and \$817 million, respectively, that were included in the contract liability balance at the beginning of each year.

### Reconciliation of ASC 606 to Prior Accounting Standards

The amount by which each financial statement line item is affected in 2018 as a result of applying the accounting standard as discussed in Note 1 is presented below:

|                                                                    |                | 2018                                    |                              |
|--------------------------------------------------------------------|----------------|-----------------------------------------|------------------------------|
|                                                                    | As<br>Reported | Effect of the<br>adoption of<br>ASC 606 | Under<br>Prior<br>Accounting |
| <i>(In millions, except per share amounts)</i>                     |                |                                         |                              |
| <b>Consolidated Statements of Operations</b>                       |                |                                         |                              |
| Manufacturing revenues                                             | \$ 13,906      | \$ (201)                                | \$ 13,705                    |
| Total revenues                                                     | 13,972         | (201)                                   | 13,771                       |
| Cost of sales                                                      | 11,594         | (174)                                   | 11,420                       |
| Income from continuing operations before income taxes              | 1,384          | (27)                                    | 1,357                        |
| Income tax expense                                                 | 162            | (7)                                     | 155                          |
| Income from continuing operations                                  | 1,222          | (20)                                    | 1,202                        |
| Net income                                                         | 1,222          | (20)                                    | 1,202                        |
| Basic earnings per share - continuing operations                   | \$ 4.88        | \$ (0.08)                               | \$ 4.80                      |
| Diluted earnings per share - continuing operations                 | 4.83           | (0.08)                                  | 4.75                         |
| <b>Consolidated Statements of Comprehensive Income</b>             |                |                                         |                              |
| Other comprehensive loss                                           | \$ (130)       | \$ (20)                                 | \$ (150)                     |
| Comprehensive income                                               | 1,092          | (20)                                    | 1,072                        |
| <b>Consolidated Statements of Cash flows</b>                       |                |                                         |                              |
| Net income                                                         | \$ 1,222       | \$ (20)                                 | \$ 1,202                     |
| Income from continuing operations                                  | 1,222          | (20)                                    | 1,202                        |
| Deferred income taxes                                              | 49             | (7)                                     | 42                           |
| Accounts receivable, net                                           | 50             | (16)                                    | 34                           |
| Inventories                                                        | 41             | (50)                                    | (9)                          |
| Other assets                                                       | (88)           | 34                                      | (54)                         |
| Other liabilities                                                  | (223)          | 59                                      | (164)                        |
| Net cash provided by operating activities of continuing operations | 1,109          | —                                       | 1,109                        |

## Note 15. Share-Based Compensation

Under our 2015 Long-Term Incentive Plan (Plan), which replaced our 2007 Long-Term Incentive Plan in April 2015, we have authorization to provide awards to selected employees and non-employee directors in the form of stock options, restricted stock, restricted stock units, stock appreciation rights, performance stock, performance share units and other awards. A maximum of 17 million shares is authorized for issuance for all purposes under the Plan plus any shares that become available upon cancellation, forfeiture or expiration of awards granted under the 2007 Long-Term Incentive Plan. No more than 17 million shares may be awarded pursuant to incentive stock options, and no more than 4.25 million shares may be issued pursuant to awards of restricted stock, restricted stock units, performance stock or other awards that are payable in shares. For 2019, 2018 and 2017, the awards granted under this Plan primarily included stock options, restricted stock units and performance share units.

Through our Deferred Income Plan for Textron Executives, we provide certain executives the opportunity to voluntarily defer up to 80% of their base salary, along with incentive compensation. Elective deferrals may be put into either a stock unit account or an interest-bearing account. Participants cannot move amounts between the two accounts while actively employed by us and cannot receive distributions until termination of employment. The intrinsic value of amounts paid under this deferred income plan was not significant in 2019, 2018 and 2017.

Share-based compensation costs are reflected primarily in selling and administrative expense. Compensation expense included in net income for our share-based compensation plans is as follows:

| <i>(In millions)</i>                              | 2019  | 2018  | 2017  |
|---------------------------------------------------|-------|-------|-------|
| Compensation expense                              | \$ 52 | \$ 35 | \$ 77 |
| Income tax benefit                                | (12)  | (8)   | (28)  |
| Total compensation expense included in net income | \$ 40 | \$ 27 | \$ 49 |

Compensation cost for awards subject only to service conditions that vest ratably is recognized on a straight-line basis over the requisite service period for each separately vesting portion of the award. Our awards include continued vesting provisions for retirement eligible employees. Upon reaching retirement eligibility, the service requirement for these individuals is considered to have been satisfied and compensation expense for future awards is recognized on the date of the grant.

As of January 4, 2020, we had not recognized \$27 million of total compensation costs associated with unvested awards subject only to service conditions. We expect to recognize compensation expense for these awards over a weighted-average period of approximately two years.

### Stock Options

Stock option compensation expense was \$22 million, \$23 million and \$20 million in 2019, 2018 and 2017, respectively. Options to purchase our shares have a maximum term of ten years and generally vest ratably over a three-year period. Stock option compensation cost is calculated under the fair value approach using the Black-Scholes option-pricing model to determine the fair value of options granted on the date of grant. The expected volatility used in this model is based on implied volatilities from traded options on our common stock, historical volatilities and other factors. The expected term is based on historical option exercise data, which is adjusted to reflect any anticipated changes in expected behavior.

The weighted-average fair value of options granted and the assumptions used in our option-pricing model for such grants are as follows:

|                                     | 2019     | 2018     | 2017     |
|-------------------------------------|----------|----------|----------|
| Fair value of options at grant date | \$ 14.62 | \$ 15.83 | \$ 13.80 |
| Dividend yield                      | 0.2%     | 0.1%     | 0.2%     |
| Expected volatility                 | 26.6%    | 26.6%    | 29.2%    |
| Risk-free interest rate             | 2.5%     | 2.6%     | 1.9%     |
| Expected term (in years)            | 4.7      | 4.7      | 4.7      |

The stock option activity during 2019 is provided below:

| <i>(Options in thousands)</i>    | Number of<br>Options | Weighted-<br>Average<br>Exercise Price |
|----------------------------------|----------------------|----------------------------------------|
| Outstanding at beginning of year | 8,284                | \$ 40.58                               |
| Granted                          | 1,618                | 54.27                                  |
| Exercised                        | (877)                | (27.84)                                |
| Forfeited or expired             | (281)                | (52.76)                                |
| Outstanding at end of year       | 8,744                | \$ 44.00                               |
| Exercisable at end of year       | 5,937                | \$ 38.95                               |

At January 4, 2020, our outstanding options had an aggregate intrinsic value of \$45 million and a weighted-average remaining contractual life of 5.7 years. Our exercisable options had an aggregate intrinsic value of \$45 million and a weighted-average remaining contractual life of 4.5 years at January 4, 2020. The total intrinsic value of options exercised during 2019, 2018 and 2017 was \$22 million, \$62 million and \$29 million, respectively.

### Restricted Stock Units

We issue restricted stock units settled in both cash and stock (vesting one-third each in the third, fourth and fifth year following the year of the grant), which include the right to receive dividend equivalents. The fair value of these units is based on the trading price of our common stock. For units payable in stock, we use the trading price on the grant date, while units payable in cash are remeasured using the price at each reporting period date.

The 2019 activity for restricted stock units is provided below:

| <i>(Shares/Units in thousands)</i>          | Units Payable in Stock |                                               | Units Payable in Cash |                                               |
|---------------------------------------------|------------------------|-----------------------------------------------|-----------------------|-----------------------------------------------|
|                                             | Number of<br>Shares    | Weighted-<br>Average Grant<br>Date Fair Value | Number of<br>Units    | Weighted-<br>Average Grant<br>Date Fair Value |
| Outstanding at beginning of year, nonvested | 598                    | \$ 45.22                                      | 1,143                 | \$ 45.48                                      |
| Granted                                     | 173                    | 54.22                                         | 332                   | 54.31                                         |
| Vested                                      | (166)                  | (39.34)                                       | (299)                 | (39.27)                                       |
| Forfeited                                   | (62)                   | (49.16)                                       | (72)                  | (48.72)                                       |
| Outstanding at end of year, nonvested       | 543                    | \$ 49.44                                      | 1,104                 | \$ 49.61                                      |

The fair value of the restricted stock unit awards that vested and/or amounts paid under these awards is as follows:

| <i>(In millions)</i>        | 2019  | 2018  | 2017  |
|-----------------------------|-------|-------|-------|
| Fair value of awards vested | \$ 23 | \$ 25 | \$ 27 |
| Cash paid                   | 16    | 18    | 19    |

### Performance Share Units

The fair value of share-based compensation awards accounted for as liabilities includes performance share units, which are paid in cash in the first quarter of the year following vesting. Payouts under performance share units vary based on certain performance criteria generally set for each year of a three-year performance period. The performance share units vest at the end of three years. The fair value of these units is based on the trading price of our common stock and is remeasured at each reporting period date.

The 2019 activity for our performance share units is as follows:

| <i>(Units in thousands)</i>                 | Number of<br>Units | Weighted-<br>Average Grant<br>Date Fair Value |
|---------------------------------------------|--------------------|-----------------------------------------------|
| Outstanding at beginning of year, nonvested | 404                | \$ 53.63                                      |
| Granted                                     | 262                | 54.43                                         |
| Vested                                      | (196)              | (49.58)                                       |
| Forfeited                                   | (59)               | (53.94)                                       |
| Outstanding at end of year, nonvested       | 411                | \$ 56.03                                      |

The fair value of the performance share units that vested and/or amounts paid under these awards is as follows:

| <i>(In millions)</i>        | 2019 | 2018  | 2017  |
|-----------------------------|------|-------|-------|
| Fair value of awards vested | \$ 9 | \$ 12 | \$ 15 |
| Cash paid                   | 10   | 11    | 15    |

## Note 16. Retirement Plans

Our defined benefit and contribution plans cover substantially all of our employees. A significant number of our U.S.-based employees participate in the Textron Retirement Plan, which is designed to be a “floor-offset” arrangement with both a defined benefit component and a defined contribution component. The defined benefit component of the arrangement includes the Textron Master Retirement Plan (TMRP) and the Bell Helicopter Textron Master Retirement Plan (BHTMRP), and the defined contribution component is the Retirement Account Plan (RAP). The defined benefit component provides a minimum guaranteed benefit (or “floor” benefit). Under the RAP, participants are eligible to receive contributions from Textron of 2% of their eligible compensation but may not make contributions to the plan. Upon retirement, participants receive the greater of the floor benefit or the value of the RAP. Both the TMRP and the BHTMRP are subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA). Effective on January 1, 2010, the Textron Retirement Plan was closed to new participants, and employees hired after that date receive an additional 4% annual cash contribution to their Textron Savings Plan account based on their eligible compensation.

We also have other funded and unfunded defined benefit pension plans that cover certain of our U.S. and Non-U.S. employees. In addition, several defined contribution plans are sponsored by our various businesses, of which the largest plan is the Textron Savings Plan, which is a qualified 401(k) plan subject to ERISA. Our defined contribution plans cost \$130 million, \$125 million and \$123 million in 2019, 2018 and 2017, respectively, which included \$13 million in contributions to the RAP for each year. We also provide postretirement benefits other than pensions for certain retired employees in the U.S. that include healthcare, dental care, Medicare Part B reimbursement and life insurance.

### Periodic Benefit Cost (Credit)

The components of net periodic benefit cost (credit) and other amounts recognized in OCI are as follows:

|                                                                                   | Pension Benefits |        |          | Postretirement Benefits<br>Other than Pensions |         |        |
|-----------------------------------------------------------------------------------|------------------|--------|----------|------------------------------------------------|---------|--------|
| <i>(In millions)</i>                                                              | 2019             | 2018   | 2017     | 2019                                           | 2018    | 2017   |
| <b>Net periodic benefit cost</b>                                                  |                  |        |          |                                                |         |        |
| Service cost                                                                      | \$ 91            | \$ 104 | \$ 100   | \$ 3                                           | \$ 3    | \$ 3   |
| Interest cost                                                                     | 326              | 306    | 323      | 10                                             | 10      | 12     |
| Expected return on plan assets                                                    | (556)            | (553)  | (507)    | —                                              | —       | —      |
| Amortization of prior service cost (credit)                                       | 14               | 15     | 15       | (6)                                            | (6)     | (8)    |
| Amortization of net actuarial loss (gain)                                         | 101              | 153    | 137      | (2)                                            | (1)     | (1)    |
| Net periodic benefit cost (credit)                                                | \$ (24)          | \$ 25  | \$ 68    | \$ 5                                           | \$ 6    | \$ 6   |
| <b>Other changes in plan assets and benefit obligations<br/>recognized in OCI</b> |                  |        |          |                                                |         |        |
| Current year actuarial loss (gain)                                                | \$ 207           | \$ 270 | \$ (11)  | \$ 11                                          | \$ (22) | \$ (7) |
| Current year prior service cost                                                   | —                | 20     | 1        | —                                              | —       | —      |
| Amortization of net actuarial gain (loss)                                         | (101)            | (153)  | (137)    | 2                                              | 1       | 1      |
| Amortization of prior service credit (cost)                                       | (14)             | (15)   | (15)     | 6                                              | 6       | 8      |
| Business disposition                                                              | —                | (7)    | —        | —                                              | —       | —      |
| Total recognized in OCI, before taxes                                             | \$ 92            | \$ 115 | \$ (162) | \$ 19                                          | \$ (15) | \$ 2   |
| Total recognized in net periodic benefit cost (credit) and OCI                    | \$ 68            | \$ 140 | \$ (94)  | \$ 24                                          | \$ (9)  | \$ 8   |

In 2018, we adopted ASU No. 2017-07, *Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*. This standard requires companies to present only the service cost component of net periodic benefit cost in operating income in the same line as other compensation costs arising from services rendered by the pertinent employees during the period. The other non-service components of net periodic benefit cost must be presented separately from service cost and excluded from operating income. In addition, only the service cost component is eligible for capitalization into inventory. The change in the amount capitalized into inventory was applied prospectively. Using a practical expedient, the other non-service components of net periodic benefit cost (credit) previously disclosed of \$(29) million for 2017 was reclassified from Cost of sales and Selling and administrative expense to Non-service components of pension and postretirement income, net in the Consolidated Statements of Operations.

## Obligations and Funded Status

All of our plans are measured as of our fiscal year-end. The changes in the projected benefit obligation and in the fair value of plan assets, along with our funded status, are as follows:

| (In millions)                                     | Pension Benefits |          | Postretirement Benefits<br>Other than Pensions |          |
|---------------------------------------------------|------------------|----------|------------------------------------------------|----------|
|                                                   | 2019             | 2018     | 2019                                           | 2018     |
| <b>Change in projected benefit obligation</b>     |                  |          |                                                |          |
| Projected benefit obligation at beginning of year | \$ 7,901         | \$ 8,563 | \$ 250                                         | \$ 289   |
| Service cost                                      | 91               | 104      | 3                                              | 3        |
| Interest cost                                     | 326              | 306      | 10                                             | 10       |
| Plan participants' contributions                  | —                | —        | 5                                              | 5        |
| Actuarial losses (gains)                          | 1,001            | (615)    | 11                                             | (22)     |
| Benefits paid                                     | (421)            | (422)    | (33)                                           | (35)     |
| Plan amendment                                    | —                | 20       | —                                              | —        |
| Business disposition                              | —                | (15)     | —                                              | —        |
| Foreign exchange rate changes and other           | 40               | (40)     | —                                              | —        |
| Projected benefit obligation at end of year       | \$ 8,938         | \$ 7,901 | \$ 246                                         | \$ 250   |
| <b>Change in fair value of plan assets</b>        |                  |          |                                                |          |
| Fair value of plan assets at beginning of year    | \$ 7,122         | \$ 7,877 |                                                |          |
| Actual return on plan assets                      | 1,350            | (335)    |                                                |          |
| Employer contributions                            | 38               | 39       |                                                |          |
| Benefits paid                                     | (421)            | (422)    |                                                |          |
| Foreign exchange rate changes and other           | 40               | (37)     |                                                |          |
| Fair value of plan assets at end of year          | \$ 8,129         | \$ 7,122 |                                                |          |
| Funded status at end of year                      | \$ (809)         | \$ (779) | \$ (246)                                       | \$ (250) |

Actuarial losses (gains) reflected in the table above for both 2019 and 2018 were largely the result of changes in the discount rate utilized.

Amounts recognized in our balance sheets are as follows:

| (In millions)                                                | Pension Benefits |        | Postretirement Benefits<br>Other than Pensions |       |
|--------------------------------------------------------------|------------------|--------|------------------------------------------------|-------|
|                                                              | 2019             | 2018   | 2019                                           | 2018  |
| Non-current assets                                           | \$ 152           | \$ 112 | \$ —                                           | \$ —  |
| Current liabilities                                          | (27)             | (27)   | (26)                                           | (28)  |
| Non-current liabilities                                      | (934)            | (864)  | (220)                                          | (222) |
| Recognized in Accumulated other comprehensive loss, pre-tax: |                  |        |                                                |       |
| Net loss (gain)                                              | 2,271            | 2,157  | (21)                                           | (34)  |
| Prior service cost (credit)                                  | 55               | 69     | (20)                                           | (27)  |

The accumulated benefit obligation for all defined benefit pension plans was \$8.5 billion and \$7.5 billion at January 4, 2020 and December 29, 2018, respectively, which included \$404 million and \$369 million, respectively, in accumulated benefit obligations for unfunded plans where funding is not permitted or in foreign environments where funding is not feasible.

Pension plans with accumulated benefit obligation exceeding the fair value of plan assets are as follows:

| (In millions)                  | 2019     | 2018     |
|--------------------------------|----------|----------|
| Accumulated benefit obligation | \$ 8,050 | \$ 7,137 |
| Fair value of plan assets      | 7,500    | 6,589    |

Pension plans with projected benefit obligation exceeding the fair value of plan assets are as follows:

| (In millions)                | 2019     | 2018     |
|------------------------------|----------|----------|
| Projected benefit obligation | \$ 8,462 | \$ 7,481 |
| Fair value of plan assets    | 7,500    | 6,589    |

## Assumptions

The weighted-average assumptions we use for our pension and postretirement plans are as follows:

|                                                | Pension Benefits |       |       | Postretirement Benefits<br>Other than Pensions |       |       |
|------------------------------------------------|------------------|-------|-------|------------------------------------------------|-------|-------|
|                                                | 2019             | 2018  | 2017  | 2019                                           | 2018  | 2017  |
| <b>Net periodic benefit cost</b>               |                  |       |       |                                                |       |       |
| Discount rate                                  | 4.24%            | 3.67% | 4.13% | 4.25%                                          | 3.50% | 4.00% |
| Expected long-term rate of return on assets    | 7.55%            | 7.58% | 7.57% |                                                |       |       |
| Rate of compensation increase                  | 3.50%            | 3.50% | 3.50% |                                                |       |       |
| <b>Benefit obligations at year-end</b>         |                  |       |       |                                                |       |       |
| Discount rate                                  | 3.36%            | 4.24% | 3.66% | 3.20%                                          | 4.25% | 3.50% |
| Rate of compensation increase                  | 3.50%            | 3.50% | 3.50% |                                                |       |       |
| Interest crediting rate for cash balance plans | 5.25%            | 5.25% | 5.25% |                                                |       |       |

Our assumed healthcare cost trend rate for both the medical and prescription drug cost was 7.00% in both 2019 and 2018. We expect this rate to gradually decline to 5% by 2024 where we assume it will remain.

## Pension Assets

The expected long-term rate of return on plan assets is determined based on a variety of considerations, including the established asset allocation targets and expectations for those asset classes, historical returns of the plans' assets and other market considerations. We invest our pension assets with the objective of achieving a total rate of return over the long term that will be sufficient to fund future pension obligations and to minimize future pension contributions. We are willing to tolerate a commensurate level of risk to achieve this objective based on the funded status of the plans and the long-term nature of our pension liability. Risk is controlled by maintaining a portfolio of assets that is diversified across a variety of asset classes, investment styles and investment managers. Where possible, investment managers are prohibited from owning our securities in the portfolios that they manage on our behalf.

For U.S. plan assets, which represent the majority of our plan assets, asset allocation target ranges are established consistent with our investment objectives, and the assets are rebalanced periodically. For Non-U.S. plan assets, allocations are based on expected cash flow needs and assessments of the local practices and markets. Our target allocation ranges are as follows:

|                                 |            |
|---------------------------------|------------|
| <b>U.S. Plan Assets</b>         |            |
| Domestic equity securities      | 17% to 33% |
| International equity securities | 8% to 19%  |
| Global equities                 | 5% to 17%  |
| Debt securities                 | 27% to 38% |
| Real estate                     | 7% to 13%  |
| Private investment partnerships | 5% to 11%  |
| <b>Non-U.S. Plan Assets</b>     |            |
| Equity securities               | 51% to 75% |
| Debt securities                 | 25% to 45% |
| Real estate                     | 0% to 13%  |

The fair value of our pension plan assets by major category and valuation method is as follows:

|                                       | January 4, 2020 |          |         |                         | December 29, 2018 |          |         |                         |
|---------------------------------------|-----------------|----------|---------|-------------------------|-------------------|----------|---------|-------------------------|
| (In millions)                         | Level 1         | Level 2  | Level 3 | Not Subject to Leveling | Level 1           | Level 2  | Level 3 | Not Subject to Leveling |
| Cash and equivalents                  | \$ 18           | \$ 12    | \$ —    | \$ 174                  | \$ 19             | \$ 19    | \$ —    | \$ 113                  |
| Equity securities:                    |                 |          |         |                         |                   |          |         |                         |
| Domestic                              | 1,257           | —        | —       | 1,160                   | 1,256             | —        | —       | 828                     |
| International                         | 929             | —        | —       | 780                     | 835               | —        | —       | 450                     |
| Mutual funds                          | 176             | —        | —       | —                       | 266               | —        | —       | —                       |
| Debt securities:                      |                 |          |         |                         |                   |          |         |                         |
| National, state and local governments | 414             | 308      | —       | 56                      | 366               | 290      | —       | 53                      |
| Corporate debt                        | 14              | 1,062    | —       | 240                     | —                 | 908      | —       | 220                     |
| Asset-backed securities               | —               | —        | —       | 18                      | —                 | —        | —       | 104                     |
| Private investment partnerships       | —               | —        | —       | 745                     | —                 | —        | —       | 650                     |
| Real estate                           | —               | —        | 473     | 293                     | —                 | —        | 460     | 285                     |
| Total                                 | \$ 2,808        | \$ 1,382 | \$ 473  | \$ 3,466                | \$ 2,742          | \$ 1,217 | \$ 460  | \$ 2,703                |

Cash and equivalents, equity securities and debt securities include comingled funds, which represent investments in funds offered to institutional investors that are similar to mutual funds in that they provide diversification by holding various equity and debt securities. Since these comingled funds are not quoted on any active market, they are priced based on the relative value of the underlying equity and debt investments and their individual prices at any given time; these funds are not subject to leveling within the fair value hierarchy. Debt securities are valued based on same day actual trading prices, if available. If such prices are not available, we use a matrix pricing model with historical prices, trends and other factors.

Private investment partnerships represents interests in funds which invest in equity, debt and other financial assets. These funds are generally not publicly traded so the interests therein are valued using income and market methods that include cash flow projections and market multiples for various comparable investments. Real estate includes owned properties and limited partnership interests in real estate partnerships. Owned properties are valued using certified appraisals at least every three years that are updated at least annually by the real estate investment manager based on current market trends and other available information. These appraisals generally use the standard methods for valuing real estate, including forecasting income and identifying current transactions for comparable real estate to arrive at a fair value. Limited partnership interests in real estate partnerships are valued similarly to private investment partnerships, with the general partner using standard real estate valuation methods to value the real estate properties and securities held within their portfolios. Neither private investment nor real estate partnerships are subject to leveling within the fair value hierarchy.

The table below presents a reconciliation of the fair value measurements for owned real estate properties, which use significant unobservable inputs (Level 3):

| (In millions)                         | 2019   | 2018   |
|---------------------------------------|--------|--------|
| Balance at beginning of year          | \$ 460 | \$ 460 |
| Unrealized gains, net                 | 7      | 13     |
| Realized gains, net                   | 5      | 12     |
| Purchases, sales and settlements, net | 1      | (25)   |
| Balance at end of year                | \$ 473 | \$ 460 |

## Estimated Future Cash Flow Impact

Defined benefits under salaried plans are based on salary and years of service. Hourly plans generally provide benefits based on stated amounts for each year of service. Our funding policy is consistent with applicable laws and regulations. In 2020, we expect to contribute approximately \$50 million to our pension plans and the RAP. Benefit payments provided below reflect expected future employee service, as appropriate, and are expected to be paid, net of estimated participant contributions. These payments are based on the same assumptions used to measure our benefit obligation at the end of 2019. While pension benefit payments primarily will be paid out of qualified pension trusts, we will pay postretirement benefits other than pensions out of our general corporate assets. Benefit payments that we expect to pay on an undiscounted basis are as follows:

| <i>(In millions)</i>                        | 2020   | 2021   | 2022   | 2023   | 2024   | 2025-2029 |
|---------------------------------------------|--------|--------|--------|--------|--------|-----------|
| Pension benefits                            | \$ 426 | \$ 433 | \$ 441 | \$ 450 | \$ 460 | \$ 2,426  |
| Postretirement benefits other than pensions | 26     | 25     | 24     | 23     | 22     | 88        |

## Note 17. Special Charges

Special charges recorded by segment and type of cost are as follows:

| <i>(In millions)</i>  | Severance<br>Costs | Contract<br>Terminations<br>and Other | Asset<br>Impairments | Acquisition<br>Integration and<br>Transaction<br>Costs | Total  |
|-----------------------|--------------------|---------------------------------------|----------------------|--------------------------------------------------------|--------|
| <b>2019</b>           |                    |                                       |                      |                                                        |        |
| Industrial            | \$ 21              | \$ 11                                 | \$ 6                 | \$ —                                                   | \$ 38  |
| Textron Aviation      | 25                 | —                                     | 4                    | —                                                      | 29     |
| Corporate             | —                  | —                                     | —                    | 5                                                      | 5      |
| Total special charges | \$ 46              | \$ 11                                 | \$ 10                | \$ 5                                                   | \$ 72  |
| <b>2018</b>           |                    |                                       |                      |                                                        |        |
| Industrial            | \$ 8               | \$ 18                                 | \$ 47                | \$ —                                                   | \$ 73  |
| <b>2017</b>           |                    |                                       |                      |                                                        |        |
| Industrial            | \$ 26              | \$ 19                                 | \$ 1                 | \$ 12                                                  | \$ 58  |
| Textron Aviation      | 11                 | —                                     | 17                   | —                                                      | 28     |
| Bell                  | 3                  | 8                                     | 12                   | —                                                      | 23     |
| Textron Systems       | 6                  | (1)                                   | 16                   | —                                                      | 21     |
| Total special charges | \$ 46              | \$ 26                                 | \$ 46                | \$ 12                                                  | \$ 130 |

In December 2019, we recorded \$72 million in special charges, primarily in connection with a restructuring plan that was designed to reduce costs and improve overall operating efficiency through headcount reductions, facility consolidations and other actions in the Industrial and Textron Aviation segments. In the Industrial segment, in connection with the strategic review of our Kautex business, cost reduction and other measures were initiated to maximize its operating margin, and we took further cost cutting actions in our Textron Specialized Vehicles business. In the Textron Aviation segment, we conducted a review of our ongoing workforce requirements, resulting in targeted headcount reductions and other actions to realign our cost structure. Headcount reductions totaled approximately 1,000 positions and included business support and administrative functions within both segments. The headcount reductions at Textron Aviation were primarily related to engineering positions, reflecting completion of the Longitude certification activities and reduced requirements for ongoing development programs. This plan was substantially completed at the end of 2019.

In the fourth quarter of 2018, we recorded \$73 million in special charges in connection with a plan to restructure the Textron Specialized Vehicles businesses within our Industrial segment. Under this plan, we recorded asset impairment charges of \$47 million, primarily intangible assets related to product rationalization, contract termination and other costs of \$18 million and severance costs of \$8 million. Headcount reductions totaled approximately 400 positions, representing 10% of Textron Specialized Vehicles' workforce. This plan was substantially completed at the end of 2018.

In 2017, special charges totaled \$130 million, largely reflecting \$90 million related to an enterprise-wide restructuring plan initiated in 2016 and \$28 million for a restructuring plan initiated in the first quarter of 2017 in connection with the acquisition of Arctic Cat discussed in Note 2. Both of these plans were completed in 2017.

Acquisition integration and transaction costs include \$5 million in 2019 related to the strategic review of the Kautex business and \$12 million in 2017 related to the Arctic Cat acquisition.

## Restructuring Reserve

Our restructuring reserve activity is summarized below:

| <i>(In millions)</i>                  | Severance<br>Costs | Contract<br>Terminations<br>and Other | Total |
|---------------------------------------|--------------------|---------------------------------------|-------|
| Balance at December 30, 2017          | \$ 24              | \$ 20                                 | \$ 44 |
| Provision for 2018 plan               | 8                  | 18                                    | 26    |
| Cash paid                             | (21)               | (9)                                   | (30)  |
| (Reversals)/provision for prior plans | (3)                | 3                                     | —     |
| Balance at December 29, 2018          | 8                  | 32                                    | 40    |
| Provision for 2019 plan               | 46                 | 11                                    | 57    |
| Cash paid                             | (8)                | (23)                                  | (31)  |
| Foreign currency translation          | —                  | (1)                                   | (1)   |
| Balance at January 4, 2020            | \$ 46              | \$ 19                                 | \$ 65 |

The majority of the remaining cash outlays of \$65 million is expected to be paid in the first half of 2020. Severance costs generally are paid on a lump-sum basis and include outplacement costs, which are paid in accordance with normal payment terms.

## Note 18. Income Taxes

We conduct business globally and, as a result, file numerous consolidated and separate income tax returns within and outside the U.S. For all of our U.S. subsidiaries, we file a consolidated federal income tax return. Income from continuing operations before income taxes is as follows:

| <i>(In millions)</i>                                  | 2019   | 2018     | 2017   |
|-------------------------------------------------------|--------|----------|--------|
| U.S.                                                  | \$ 668 | \$ 557   | \$ 428 |
| Non-U.S.                                              | 274    | 827      | 334    |
| Income from continuing operations before income taxes | \$ 942 | \$ 1,384 | \$ 762 |

Income tax expense for continuing operations is summarized as follows:

| <i>(In millions)</i>        | 2019    | 2018   | 2017   |
|-----------------------------|---------|--------|--------|
| Current expense (benefit):  |         |        |        |
| Federal                     | \$ (48) | \$ 3   | \$ 29  |
| State                       | 16      | 9      | (9)    |
| Non-U.S.                    | 70      | 101    | 79     |
|                             | 38      | 113    | 99     |
| Deferred expense (benefit): |         |        |        |
| Federal                     | 112     | 60     | 358    |
| State                       | (20)    | (5)    | (14)   |
| Non-U.S.                    | (3)     | (6)    | 13     |
|                             | 89      | 49     | 357    |
| Income tax expense          | \$ 127  | \$ 162 | \$ 456 |

The following table reconciles the federal statutory income tax rate to our effective income tax rate for continuing operations:

|                                                                   | 2019  | 2018  | 2017  |
|-------------------------------------------------------------------|-------|-------|-------|
| U.S. Federal statutory income tax rate                            | 21.0% | 21.0% | 35.0% |
| Increase (decrease) resulting from:                               |       |       |       |
| Research and development tax credits                              | (7.6) | (2.9) | (2.6) |
| U.S. amended returns tax rate differential                        | (1.2) | —     | —     |
| State income taxes (net of federal impact)                        | 0.3   | (0.1) | (1.9) |
| Non-U.S. tax rate differential and foreign tax credits            | 1.4   | 1.3   | (2.9) |
| U.S. tax reform enactment impact                                  | —     | (1.0) | 34.9  |
| Domestic manufacturing deduction                                  | —     | —     | (1.1) |
| Gain on business disposition, primarily in non-U.S. jurisdictions | —     | (5.0) | —     |
| Other, net                                                        | (0.4) | (1.6) | (1.6) |
| Effective income tax rate                                         | 13.5% | 11.7% | 59.8% |

In 2019, the effective tax rate was favorably impacted by \$61 million in benefits recognized for additional tax credits related to prior years as a result of the completion of a research and development tax credit analysis. In 2018, the effective tax rate was favorably impacted by a \$25 million upon the reassessment of reserves for uncertain tax positions related to research and development tax credits.

The Tax Cuts and Jobs Act (the Tax Act) was enacted on December 22, 2017. Among other things, the Tax Act reduced the U.S. federal corporate tax rate from 35% to 21% and required companies to pay a one-time transition tax on earnings of certain foreign subsidiaries that were previously tax deferred. We reasonably estimated the effects of the Tax Act and recorded provisional amounts in the fourth quarter of 2017 totaling \$266 million. Our provisional estimate included a \$154 million charge to remeasure our U.S. federal deferred tax assets and liabilities based on the rates at which they are expected to reverse in the future, which is generally 21%. In addition, the provisional estimate included \$112 million in expense for the one-time transition tax. This tax was based on approximately \$1.6 billion of our post-1986 earnings and profits that were previously deferred from U.S. income taxes, and on the amount of those earnings held in cash and other specified net assets. In 2018, we finalized the 2017 impacts of the Tax Act, specifically the remeasurement of our U.S. Federal deferred tax assets and liabilities and the post-1986 earnings and profits transition tax, which resulted in a \$14 million benefit.

#### Unrecognized Tax Benefits

Our unrecognized tax benefits represent tax positions for which reserves have been established, with unrecognized state tax benefits reflected net of applicable tax benefits. At the end of 2019, 2018 and 2017, if our unrecognized tax benefits were recognized in future periods, they would favorably impact our effective tax rate. A reconciliation of these unrecognized tax benefits is as follows:

| (In millions)                                                       | 2019   | 2018   | 2017   |
|---------------------------------------------------------------------|--------|--------|--------|
| Balance at beginning of year                                        | \$ 141 | \$ 182 | \$ 186 |
| Additions for tax positions related to current year                 | 9      | 5      | 12     |
| Additions for tax positions of prior years                          | 74     | 13     | 16     |
| Reductions for settlements and expiration of statute of limitations | (1)    | (22)   | (17)   |
| Reductions for tax positions of prior years                         | (2)    | (37)   | (15)   |
| Balance at end of year                                              | \$ 221 | \$ 141 | \$ 182 |

In 2019, additional tax positions primarily reflect the completion of a research and development tax credit analysis for tax credits related to prior years. In 2018, certain tax positions related to research and development tax credits were reduced by \$25 million based on new information, including interactions with the tax authorities and recent audit settlements.

In the normal course of business, we are subject to examination by tax authorities throughout the world. We are generally no longer subject to U.S. federal tax examinations for years before 2014, state and local income tax examinations for years before 2012, and non-U.S. income tax examinations for years before 2011. In 2019, we filed U.S. federal amended returns for 2012 and 2013 for additional research and development tax credits that are subject to examination.

## Deferred Taxes

The significant components of our net deferred tax assets/(liabilities) are provided below:

| <i>(In millions)</i>                                     | January 4,<br>2020 | December 29,<br>2018 |
|----------------------------------------------------------|--------------------|----------------------|
| Obligation for pension and postretirement benefits       | \$ 289             | \$ 272               |
| U.S. operating loss and tax credit carryforwards (a)     | 235                | 212                  |
| Accrued liabilities (b)                                  | 214                | 236                  |
| Deferred compensation                                    | 95                 | 96                   |
| Operating lease liabilities (c)                          | 70                 | —                    |
| Non-U.S. operating loss and tax credit carryforwards (d) | 52                 | 69                   |
| Valuation allowance on deferred tax assets               | (145)              | (157)                |
| Amortization of goodwill and other intangibles           | (160)              | (143)                |
| Property, plant and equipment, principally depreciation  | (153)              | (142)                |
| Operating lease right-of-use assets (c)                  | (68)               | —                    |
| Other leasing transactions, principally leveraged leases | (80)               | (77)                 |
| Prepaid pension benefits                                 | (29)               | (21)                 |
| Other, net                                               | (51)               | (23)                 |
| <b>Deferred taxes, net</b>                               | <b>\$ 269</b>      | <b>\$ 322</b>        |

- (a) At January 4, 2020, U.S. operating loss and tax credit carryforward benefits of \$206 million expire through 2039 if not utilized and \$29 million may be carried forward indefinitely.
- (b) Accrued liabilities include warranty reserves, self-insured liabilities and interest.
- (c) With the adoption of ASC 842 in 2019, as discussed in Note 1, we established a deferred tax asset for the operating lease liabilities and a deferred tax liability for the right-of-use assets.
- (d) At January 4, 2020, non-U.S. operating loss and tax credit carryforward benefits of \$20 million expire through 2039 if not utilized and \$32 million may be carried forward indefinitely.

We believe earnings during the period when the temporary differences become deductible will be sufficient to realize the related future income tax benefits. For those jurisdictions where the expiration date of tax carryforwards or the projected operating results indicate that realization is not more than likely, a valuation allowance is provided.

The following table presents the breakdown of our deferred taxes:

| <i>(In millions)</i>                            | January 4,<br>2020 | December 29,<br>2018 |
|-------------------------------------------------|--------------------|----------------------|
| Manufacturing group:                            |                    |                      |
| Deferred tax assets, net of valuation allowance | \$ 341             | \$ 397               |
| Deferred tax liabilities                        | (4)                | (5)                  |
| Finance group – Deferred tax liabilities        | (68)               | (70)                 |
| <b>Net deferred tax asset</b>                   | <b>\$ 269</b>      | <b>\$ 322</b>        |

Non-U.S. and U.S. state income taxes have not been provided for on basis differences in certain investments, primarily as a result of unremitted earnings in foreign subsidiaries totaling \$1.7 billion at January 4, 2020 and \$1.6 billion at December 29, 2018, which are indefinitely reinvested. Should these earnings be distributed in the future in the form of dividends or otherwise, we would be subject to withholding and income taxes payable to various non-U.S. jurisdictions and U.S. states. Determination of the deferred tax liability associated with indefinitely reinvested earnings is not practicable due to multiple factors, including the complexity of non-U.S. tax laws and tax treaty interpretations, exchange rate fluctuations, and the uncertainty of available credits or exemptions under U.S. federal and state tax laws.

## Note 19. Commitments and Contingencies

We are subject to legal proceedings and other claims arising out of the conduct of our business, including proceedings and claims relating to commercial and financial transactions; government contracts; alleged lack of compliance with applicable laws and regulations; production partners; product liability; patent and trademark infringement; employment disputes; and environmental, safety and health matters. Some of these legal proceedings and claims seek damages, fines or penalties in substantial amounts or remediation of environmental contamination. As a government contractor, we are subject to audits, reviews and investigations to determine whether our operations are being conducted in accordance with applicable regulatory requirements. Under federal government procurement regulations, certain claims brought by the U.S. Government could result in our suspension or debarment from U.S. Government contracting for a period of time. On the basis of information presently available, we do not believe that existing proceedings and claims will have a material effect on our financial position or results of operations.

In the ordinary course of business, we enter into standby letter of credit agreements and surety bonds with financial institutions to meet various performance and other obligations. These outstanding letter of credit arrangements and surety bonds aggregated to approximately \$247 million and \$333 million at January 4, 2020 and December 29, 2018, respectively.

### Environmental Remediation

As with other industrial enterprises engaged in similar businesses, we are involved in a number of remedial actions under various federal and state laws and regulations relating to the environment that impose liability on companies to clean up, or contribute to the cost of cleaning up, sites on which hazardous wastes or materials were disposed or released. Our accrued environmental liabilities relate to installation of remediation systems, disposal costs, U.S. Environmental Protection Agency oversight costs, legal fees, and operating and maintenance costs for both currently and formerly owned or operated facilities. Circumstances that can affect the reliability and precision of the accruals include the identification of additional sites, environmental regulations, level of cleanup required, technologies available, number and financial condition of other contributors to remediation and the time period over which remediation may occur. We believe that any changes to the accruals that may result from these factors and uncertainties will not have a material effect on our financial position or results of operations.

Based upon information currently available, we estimate that our potential environmental liabilities are within the range of \$40 million to \$150 million. At January 4, 2020, environmental reserves of approximately \$76 million have been established to address these specific estimated liabilities. We estimate that we will likely pay our accrued environmental remediation liabilities over the next ten years and have classified \$14 million as current liabilities. Expenditures to evaluate and remediate contaminated sites were \$13 million, \$13 million and \$18 million in 2019, 2018 and 2017, respectively.

## Note 20. Supplemental Cash Flow Information

Our cash payments and receipts are as follows:

| <i>(In millions)</i>       | 2019   | 2018   | 2017   |
|----------------------------|--------|--------|--------|
| Interest paid:             |        |        |        |
| Manufacturing group        | \$ 138 | \$ 132 | \$ 133 |
| Finance group              | 23     | 25     | 29     |
| Net taxes paid/(received): |        |        |        |
| Manufacturing group        | 120    | 129    | (16)   |
| Finance group              | 1      | 17     | 48     |

## **Report of Independent Registered Public Accounting Firm**

To the Shareholders and the Board of Directors of Textron Inc.

### **Opinion on the Financial Statements**

We have audited the accompanying Consolidated Balance Sheets of Textron Inc. (the Company) as of January 4, 2020 and December 29, 2018, the related Consolidated Statements of Operations, Comprehensive Income, Shareholders' Equity and Cash Flows for each of the three years in the period ended January 4, 2020, and the related notes and financial statement schedule contained on page 77 (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at January 4, 2020 and December 29, 2018 and the results of its operations and its cash flows for each of the three years in the period ended January 4, 2020, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of January 4, 2020, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 Framework) and our report dated February 25, 2020 expressed an unqualified opinion thereon.

### **Adoption of Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (Topic 606)**

As discussed in Note 1 to the consolidated financial statements, the Company changed its method for recognizing revenue as a result of the adoption of ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), and its related amendments effective December 31, 2017.

### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### **Critical Audit Matters**

The critical audit matters communicated below are matters arising from the current period audit of the consolidated financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing separate opinions on the critical audit matters or on the accounts or disclosures to which they relate.

### ***Long Term Contracts***

#### ***Description of the Matter***

As described in Note 1 to the consolidated financial statements, revenues under long-term contracts with the U.S. Government are generally recognized over time using the cost-to-cost method of accounting. Under this method, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the estimated costs at completion, and revenue is recorded proportionally as costs are incurred. Contract costs, which are estimated utilizing current contract specifications and expected engineering requirements, typically are incurred over a period of several years, and the estimation of these costs at completion requires substantial judgment. The Company's cost estimation process is based on professional knowledge and experience of engineers and program managers along with finance professionals. The Company updates its projections of costs quarterly or more frequently when circumstances significantly change. When adjustments are required, any changes from prior estimates are recognized using the cumulative catch-up method with the impact of the change from inception-to-date of the contract recorded in the current period and required disclosure is provided in the consolidated financial statements. Anticipated losses on contracts are recognized in full in the period in which losses become probable and estimable.

Auditing the Company's estimated costs at completion was challenging and complex due to the judgement involved in evaluating management's assumptions and key estimates over the duration of long-term contracts. The estimated costs at completion consider risks surrounding the Company's ability to achieve the technical requirements and specifications of the contract, schedule, and other cost elements of the contract, and depend on whether the Company is able to successfully retire risks surrounding such aspects of the contract.

#### ***How We Addressed the Matter in Our Audit***

We obtained an understanding, evaluated the design and tested the operating effectiveness of the controls related to the Company's revenue recognition process, including controls over management's review of the estimated costs at completion and related key assumptions and management's review that the data underlying the estimated costs at completion was complete and accurate.

To test the accuracy of the Company's estimated costs at completion, our audit procedures included, among others, evaluating the key assumptions used by management to determine such estimate. This included evaluating the historical accuracy of management's estimates by comparing planned costs to actual costs incurred to date. We also tested the completeness and accuracy of the underlying data back to source documents and contracts.

### ***Defined Benefit Pension Obligations***

#### ***Description of the Matter***

As described in Note 16 to the consolidated financial statements, at January 4, 2020, the aggregate qualified defined benefit pension obligation was \$8.9 billion and exceeded the fair value of pension plan assets of \$8.1 billion, resulting in an unfunded defined benefit pension obligation of \$809 million. As explained in Note 1 to the consolidated financial statements, the Company updates the estimates used to measure the defined benefit pension obligation and plan assets annually in the fourth quarter or upon a remeasurement event to reflect the actual return on plan assets and updated actuarial assumptions.

Auditing the defined benefit pension obligations was complex due to the highly judgmental nature of the actuarial assumptions (e.g., discount rate, mortality rate, longevity, expected return on plan assets) used in the measurement process. These assumptions have a significant effect on the projected benefit obligation.

*How We Addressed  
the Matter in Our  
Audit*

We obtained an understanding, evaluated the design and tested the operating effectiveness of the controls that address the risks of material misstatement relating to the measurement and valuation of the defined benefit pension obligation. For example, we tested controls over management's review of the defined benefit pension obligation actuarial calculations, the significant actuarial assumptions, and the data inputs provided to the actuaries.

To test the defined benefit pension obligation, our audit procedures included, among others, evaluating the methodology used, the significant actuarial assumptions discussed above, and the underlying data used by management and its actuaries. We compared the actuarial assumptions used by management to historical trends and evaluated the change in the defined benefit pension obligation from the prior year due to the change in service cost, interest cost, benefit payments, actuarial gains and losses, contributions, new longevity assumptions and plan amendments, as applicable. In addition, we involved an actuarial specialist to assist in evaluating management's methodology for determining the discount rate that reflects the maturity and duration of the benefit payments and is used to measure the defined benefit pension obligation. As part of this assessment, we compared the projected cash flows to prior year and compared the current year benefits paid to the prior year projected cash flows. To evaluate the mortality rate and the longevity, we assessed whether the information is consistent with publicly available information and entity-specific data. We also tested the completeness and accuracy of the underlying data, including the participant data provided to the Company's actuaries. Lastly, to evaluate the expected return on plan assets, we assessed whether management's assumption is consistent with a range of returns for a portfolio of comparative investments.

/s/ Ernst & Young LLP

We have served as the Company's auditor since 1957.

Boston, Massachusetts  
February 25, 2020

## Quarterly Data

| (Unaudited)                                          | 2019            |                 |                 |                 | 2018            |                 |                 |                 |
|------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| (Dollars in millions, except per share amounts)      | Q1              | Q2              | Q3              | Q4              | Q1              | Q2              | Q3              | Q4              |
| <b>Revenues</b>                                      |                 |                 |                 |                 |                 |                 |                 |                 |
| Textron Aviation                                     | \$ 1,134        | \$ 1,123        | \$ 1,201        | \$ 1,729        | \$ 1,010        | \$ 1,276        | \$ 1,133        | \$ 1,552        |
| Bell                                                 | 739             | 771             | 783             | 961             | 752             | 831             | 770             | 827             |
| Textron Systems                                      | 307             | 308             | 311             | 399             | 387             | 380             | 352             | 345             |
| Industrial                                           | 912             | 1,009           | 950             | 927             | 1,131           | 1,222           | 930             | 1,008           |
| Finance                                              | 17              | 16              | 14              | 19              | 16              | 17              | 15              | 18              |
| <b>Total revenues</b>                                | <b>\$ 3,109</b> | <b>\$ 3,227</b> | <b>\$ 3,259</b> | <b>\$ 4,035</b> | <b>\$ 3,296</b> | <b>\$ 3,726</b> | <b>\$ 3,200</b> | <b>\$ 3,750</b> |
| <b>Segment profit</b>                                |                 |                 |                 |                 |                 |                 |                 |                 |
| Textron Aviation                                     | \$ 106          | \$ 105          | \$ 104          | \$ 134          | \$ 72           | \$ 104          | \$ 99           | \$ 170          |
| Bell                                                 | 104             | 103             | 110             | 118             | 87              | 117             | 113             | 108             |
| Textron Systems                                      | 28              | 49              | 31              | 33              | 50              | 40              | 29              | 37              |
| Industrial                                           | 50              | 76              | 47              | 44              | 64              | 80              | 1               | 73              |
| Finance                                              | 6               | 6               | 5               | 11              | 6               | 5               | 3               | 9               |
| <b>Total segment profit</b>                          | <b>294</b>      | <b>339</b>      | <b>297</b>      | <b>340</b>      | <b>279</b>      | <b>346</b>      | <b>245</b>      | <b>397</b>      |
| Corporate expenses and other, net                    | (47)            | (24)            | (17)            | (22)            | (27)            | (51)            | (29)            | (12)            |
| Interest expense, net for Manufacturing group        | (35)            | (36)            | (39)            | (36)            | (34)            | (35)            | (32)            | (34)            |
| Special charges (a)                                  | —               | —               | —               | (72)            | —               | —               | —               | (73)            |
| Gain on business disposition (b)                     | —               | —               | —               | —               | —               | —               | 444             | —               |
| Income tax expense                                   | (33)            | (62)            | (21)            | (11)            | (29)            | (36)            | (65)            | (32)            |
| <b>Net income</b>                                    | <b>\$ 179</b>   | <b>\$ 217</b>   | <b>\$ 220</b>   | <b>\$ 199</b>   | <b>\$ 189</b>   | <b>\$ 224</b>   | <b>\$ 563</b>   | <b>\$ 246</b>   |
| <b>Earnings per share from continuing operations</b> |                 |                 |                 |                 |                 |                 |                 |                 |
| Basic                                                | \$ 0.76         | \$ 0.94         | \$ 0.96         | \$ 0.87         | \$ 0.73         | \$ 0.88         | \$ 2.29         | \$ 1.02         |
| Diluted                                              | 0.76            | 0.93            | 0.95            | 0.87            | 0.72            | 0.87            | 2.26            | 1.02            |
| Basic average shares outstanding (in thousands)      | 234,839         | 232,013         | 229,755         | 228,653         | 260,497         | 253,904         | 246,136         | 240,248         |
| Diluted average shares outstanding (in thousands)    | 236,437         | 233,545         | 231,097         | 229,790         | 263,672         | 257,177         | 249,378         | 242,569         |
| <b>Segment profit margins</b>                        |                 |                 |                 |                 |                 |                 |                 |                 |
| Textron Aviation                                     | 9.3%            | 9.4%            | 8.7%            | 7.8%            | 7.1%            | 8.2%            | 8.7%            | 11.0%           |
| Bell                                                 | 14.1            | 13.4            | 14.0            | 12.3            | 11.6            | 14.1            | 14.7            | 13.1            |
| Textron Systems                                      | 9.1             | 15.9            | 10.0            | 8.3             | 12.9            | 10.5            | 8.2             | 10.7            |
| Industrial                                           | 5.5             | 7.5             | 4.9             | 4.7             | 5.7             | 6.5             | 0.1             | 7.2             |
| Finance                                              | 35.3            | 37.5            | 35.7            | 57.9            | 37.5            | 29.4            | 20.0            | 50.0            |
| <b>Segment profit margin</b>                         | <b>9.5%</b>     | <b>10.5%</b>    | <b>9.1%</b>     | <b>8.4%</b>     | <b>8.5%</b>     | <b>9.3%</b>     | <b>7.7%</b>     | <b>10.6%</b>    |

(a) In the fourth quarter of 2019, special charges of \$72 million were recorded under a restructuring plan, principally impacting the Industrial and Textron Aviation segments. Special charges of \$73 million were recorded in the fourth quarter of 2018 under a restructuring plan for the Textron Specialized Vehicles businesses within our Industrial segment that was initiated in December 2018.

(b) On July 2, 2018, we completed the sale of the Tools & Test Equipment product line which resulted in an after-tax gain of \$419 million.

## Schedule II — Valuation and Qualifying Accounts

| <i>(In millions)</i>                               | 2019   | 2018   | 2017   |
|----------------------------------------------------|--------|--------|--------|
| <b>Allowance for doubtful accounts</b>             |        |        |        |
| Balance at beginning of year                       | \$ 27  | \$ 27  | \$ 27  |
| Charged to costs and expenses                      | 7      | 5      | 3      |
| Deductions from reserves*                          | (5)    | (5)    | (3)    |
| Balance at end of year                             | \$ 29  | \$ 27  | \$ 27  |
| <b>Allowance for losses on finance receivables</b> |        |        |        |
| Balance at beginning of year                       | \$ 29  | \$ 31  | \$ 41  |
| Reversal of the provision for losses               | (6)    | (3)    | (11)   |
| Charge-offs                                        | (4)    | (4)    | (6)    |
| Recoveries                                         | 6      | 5      | 7      |
| Balance at end of year                             | \$ 25  | \$ 29  | \$ 31  |
| <b>Inventory FIFO reserves</b>                     |        |        |        |
| Balance at beginning of year                       | \$ 280 | \$ 262 | \$ 231 |
| Charged to costs and expenses                      | 58     | 56     | 63     |
| Deductions from reserves*                          | (29)   | (38)   | (32)   |
| Balance at end of year                             | \$ 309 | \$ 280 | \$ 262 |

\*Deductions primarily include amounts written off on uncollectable accounts (less recoveries), inventory disposals, changes to prior year estimates, business dispositions and currency translation adjustments.

## Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure

None.

## Item 9A. Controls and Procedures

### *Disclosure Controls and Procedures*

We performed an evaluation of the effectiveness of our disclosure controls and procedures as of January 4, 2020. The evaluation was performed with the participation of senior management of each business segment and key Corporate functions, under the supervision of our Chairman, President and Chief Executive Officer (CEO) and our Executive Vice President and Chief Financial Officer (CFO). Based on this evaluation, the CEO and CFO concluded that our disclosure controls and procedures were operating and effective as of January 4, 2020.

### *Changes in Internal Controls Over Financial Reporting*

There were no changes in our internal control over financial reporting during the fourth quarter of the fiscal year covered by this report that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### *Management's Report on Internal Control Over Financial Reporting*

Management is responsible for establishing and maintaining adequate internal control over financial reporting for Textron Inc. as such term is defined in Exchange Act Rules 13a-15(f). Our internal control structure is designed to provide reasonable assurance, at appropriate cost, that assets are safeguarded and that transactions are properly executed and recorded. The internal control structure includes, among other things, established policies and procedures, an internal audit function, the selection and training of qualified personnel as well as management oversight.

With the participation of our management, we performed an evaluation of the effectiveness of our internal control over financial reporting based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 Framework). Based on our evaluation under the 2013 Framework, we have concluded that Textron Inc. maintained, in all material respects, effective internal control over financial reporting as of January 4, 2020.

The independent registered public accounting firm, Ernst & Young LLP, has audited the Consolidated Financial Statements of Textron Inc. and has issued an attestation report on Textron's internal controls over financial reporting as of January 4, 2020, as stated in its report, which is included herein.

## **Report of Independent Registered Public Accounting Firm**

To the Shareholders and the Board of Directors of Textron Inc.

### **Opinion on Internal Control over Financial Reporting**

We have audited Textron Inc.'s internal control over financial reporting as of January 4, 2020, based on criteria established in Internal Control— Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 Framework), (the COSO criteria). In our opinion, Textron, Inc. (the Company) maintained, in all material respects, effective internal control over financial reporting as of January 4, 2020, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Consolidated Balance Sheets of the Company as of January 4, 2020 and December 29, 2018, and the related Consolidated Statements of Operations, Comprehensive Income, Shareholder's Equity and Cash Flows for each of the three years in the period ended January 4, 2020, and the related notes and financial statement schedule contained on page 77, of the Company and our report dated February 25, 2020 expressed an unqualified opinion thereon.

### **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### **Definition and Limitations of Internal Control Over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP

Boston, Massachusetts  
February 25, 2020

## **PART III**

### **Item 10. Directors, Executive Officers and Corporate Governance**

The information appearing under “ELECTION OF DIRECTORS — Nominees for Director,” “CORPORATE GOVERNANCE — Corporate Governance Guidelines and Policies,” “— Code of Ethics,” and “— Board Committees — *Audit Committee*,” in the Proxy Statement for our Annual Meeting of Shareholders to be held on April 29, 2020 is incorporated by reference into this Annual Report on Form 10-K.

Information regarding our executive officers is contained in Part I of this Annual Report on Form 10-K.

### **Item 11. Executive Compensation**

The information appearing under “CORPORATE GOVERNANCE — Compensation of Directors,” “COMPENSATION COMMITTEE REPORT,” “COMPENSATION DISCUSSION AND ANALYSIS” and “EXECUTIVE COMPENSATION” in the Proxy Statement for our Annual Meeting of Shareholders to be held on April 29, 2020 is incorporated by reference into this Annual Report on Form 10-K.

### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information appearing under “SECURITY OWNERSHIP” and “EXECUTIVE COMPENSATION – Equity Compensation Plan Information” in the Proxy Statement for our Annual Meeting of Shareholders to be held on April 29, 2020 is incorporated by reference into this Annual Report on Form 10-K.

### **Item 13. Certain Relationships and Related Transactions and Director Independence**

The information appearing under “CORPORATE GOVERNANCE — Director Independence” and “EXECUTIVE COMPENSATION — Transactions with Related Persons” in the Proxy Statement for our Annual Meeting of Shareholders to be held on April 29, 2020 is incorporated by reference into this Annual Report on Form 10-K.

### **Item 14. Principal Accountant Fees and Services**

The information appearing under “RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM — Fees to Independent Auditors” in the Proxy Statement for our Annual Meeting of Shareholders to be held on April 29, 2020 is incorporated by reference into this Annual Report on Form 10-K.

## PART IV

### Item 15. Exhibits and Financial Statement Schedules

Financial Statements and Schedules — See Index on Page 36.

#### Exhibits

|       |                                                                                                                                                                                                                                                                                                                                                                                       |
|-------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3.1A  | Restated Certificate of Incorporation of Textron as filed with the Secretary of State of Delaware on April 29, 2010. Incorporated by reference to Exhibit 3.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 3, 2010. (SEC File No. 1-5480)                                                                                                            |
| 3.1B  | Certificate of Amendment of Restated Certificate of Incorporation of Textron Inc., filed with the Secretary of State of Delaware on April 27, 2011. Incorporated by reference to Exhibit 3.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 2, 2011. (SEC File No. 1-5480)                                                                             |
| 3.2   | Amended and Restated By-Laws of Textron Inc., effective April 28, 2010 and further amended April 27, 2011, July 23, 2013, February 25, 2015 and December 6, 2016. Incorporated by reference to Exhibit 3.2 to Textron's Current Report on Form 8-K filed on December 8, 2016.                                                                                                         |
| 4.1A  | Support Agreement dated as of May 25, 1994, between Textron Inc. and Textron Financial Corporation. Incorporated by reference to Exhibit 4.1 to Textron's Annual Report on Form 10-K for the fiscal year ended December 31, 2011. (SEC File No. 1-5480)                                                                                                                               |
| 4.1B  | Amendment to Support Agreement, dated as of December 23, 2015, by and between Textron Inc. and Textron Financial Corporation. Incorporated by reference to Exhibit 4.1B to Textron's Annual Report on Form 10-K for the fiscal year ended January 2, 2016.                                                                                                                            |
| 4.6   | Description of registrant's securities.                                                                                                                                                                                                                                                                                                                                               |
| NOTE: | Instruments defining the rights of holders of certain issues of long-term debt of Textron have not been filed as exhibits because the authorized principal amount of any one of such issues does not exceed 10% of the total assets of Textron and its subsidiaries on a consolidated basis. Textron agrees to furnish a copy of each such instrument to the Commission upon request. |
| NOTE: | Exhibits 10.1 through 10.17 below are management contracts or compensatory plans, contracts or agreements.                                                                                                                                                                                                                                                                            |
| 10.1A | Textron Inc. 2007 Long-Term Incentive Plan (Amended and Restated as of April 28, 2010). Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2012. (SEC File No. 1-5480)                                                                                                                                       |
| 10.1B | Form of Non-Qualified Stock Option Agreement. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2007. (SEC File No. 1-5480)                                                                                                                                                                                  |
| 10.1C | Form of Incentive Stock Option Agreement. Incorporated by reference to Exhibit 10.3 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2007. (SEC File No. 1-5480)                                                                                                                                                                                      |
| 10.1D | Form of Restricted Stock Unit Grant Agreement. Incorporated by reference to Exhibit 10.4 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2007. (SEC File No. 1-5480)                                                                                                                                                                                 |
| 10.1E | Form of Restricted Stock Unit Grant Agreement with Dividend Equivalents. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2008. (SEC File No. 1-5480)                                                                                                                                                      |
| 10.1F | Form of Performance Share Unit Grant Agreement. Incorporated by reference to Exhibit 10.1H to Textron's Annual Report on Form 10-K for the fiscal year ended January 3, 2009. (SEC File No. 1-5480)                                                                                                                                                                                   |

|       |                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|-------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 10.1G | Form of Non-Qualified Stock Option Agreement. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2014. (SEC File No. 1-5480)                                                                                                                                                                                                                                              |
| 10.1H | Form of Stock-Settled Restricted Stock Unit Grant Agreement with Dividend Equivalents. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2014. (SEC File No. 1-5480)                                                                                                                                                                                                     |
| 10.1I | Form of Performance Share Unit Grant Agreement. Incorporated by reference to Exhibit 10.3 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2014. (SEC File No. 1-5480)                                                                                                                                                                                                                                            |
| 10.2  | Textron Inc. Short-Term Incentive Plan. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 1, 2017.                                                                                                                                                                                                                                                                           |
| 10.3A | Textron Inc. 2015 Long-Term Incentive Plan. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended July 4, 2015.                                                                                                                                                                                                                                                                        |
| 10.3B | Form of Non-Qualified Stock Option Agreement under 2015 Long-Term Incentive Plan. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 2, 2016.                                                                                                                                                                                                                                 |
| 10.3C | Form of Stock-Settled Restricted Stock Unit (with Dividend Equivalents) Grant Agreement under 2015 Long-Term Incentive Plan. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 2, 2016.                                                                                                                                                                                      |
| 10.3D | Form of Performance Share Unit Grant Agreement under 2015 Long-Term Incentive Plan. Incorporated by reference to Exhibit 10.3 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 2, 2016.                                                                                                                                                                                                                               |
| 10.4  | Textron Spillover Savings Plan, effective October 5, 2015. Incorporated by reference to Exhibit 10.4 to Textron's Annual Report on Form 10-K for the fiscal year ended January 2, 2016.                                                                                                                                                                                                                                                            |
| 10.5A | Textron Spillover Pension Plan, As Amended and Restated Effective January 3, 2010, including Appendix A (as amended and restated effective January 3, 2010), Defined Benefit Provisions of the Supplemental Benefits Plan for Textron Key Executives (As in effect before January 1, 2007). Incorporated by reference to Exhibit 10.4 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 3, 2010. (SEC File No. 1-5480) |
| 10.5B | Amendments to the Textron Spillover Pension Plan, dated October 12, 2011. Incorporated by reference to Exhibit 10.5B to Textron's Annual Report on Form 10-K for the fiscal year ended December 31, 2011. (SEC File No. 1-5480)                                                                                                                                                                                                                    |
| 10.5C | Second Amendment to the Textron Spillover Pension Plan, dated October 7, 2013. Incorporated by reference to Exhibit 10.5C to Textron's Annual Report on Form 10-K for the fiscal year ended December 28, 2013. (SEC File No. 1-5480)                                                                                                                                                                                                               |
| 10.6  | Deferred Income Plan for Textron Executives, Effective October 5, 2015. Incorporated by reference to Exhibit 10.6 to Textron's Annual Report on Form 10-K for the fiscal year ended January 2, 2016.                                                                                                                                                                                                                                               |
| 10.7A | Deferred Income Plan for Non-Employee Directors, As Amended and Restated Effective January 1, 2009, including Appendix A, Prior Plan Provisions (As in effect before January 1, 2008). Incorporated by reference to Exhibit 10.9 to Textron's Annual Report on Form 10-K for the fiscal year ended January 3, 2009. (SEC File No. 1-5480)                                                                                                          |
| 10.7B | Amendment No. 1 to Deferred Income Plan for Non-Employee Directors, as Amended and Restated Effective January 1, 2009, dated as of November 6, 2012. Incorporated by reference to Exhibit 10.8B to Textron's Annual Report on Form 10-K for the fiscal year ended December 29, 2012. (SEC File No. 1-5480)                                                                                                                                         |

- 10.7C Amendment No. 2 to Deferred Income Plan for Non-Employee Directors, as Amended and Restated Effective January 1, 2009. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 1, 2017.
- 10.7D Amendment No. 3 to Deferred Income Plan for Non-Employee Directors, as Amended and Restated Effective January 1, 2009. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended September 29, 2018.
- 10.7E Amendment No. 4 to Deferred Income Plan for Non-Employee Directors, as Amended and Restated Effective January 1, 2009.
- 10.8A Severance Plan for Textron Key Executives, As Amended and Restated Effective January 1, 2010. Incorporated by reference to Exhibit 10.10 to Textron's Annual Report on Form 10-K for the fiscal year ended January 2, 2010. (SEC File No. 1-5480)
- 10.8B First Amendment to the Severance Plan for Textron Key Executives, dated October 26, 2010. Incorporated by reference to Exhibit 10.10B to Textron's Annual Report on Form 10-K for the fiscal year ended January 1, 2011. (SEC File No. 1-5480)
- 10.8C Second Amendment to the Severance Plan for Textron Key Executives, dated March 24, 2014. Incorporated by reference to Exhibit 10.5 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2014. (SEC File No. 1-5480)
- 10.9 Form of Indemnity Agreement between Textron and its executive officers. Incorporated by reference to Exhibit 10.9 to Textron's Annual Report on Form 10-K for the fiscal year ended December 30, 2017.
- 10.10 Form of Indemnity Agreement between Textron and its non-employee directors (approved by the Nominating and Corporate Governance Committee of the Board of Directors on July 21, 2009 and entered into with all non-employee directors, effective as of August 1, 2009). Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended October 3, 2009. (SEC File No. 1-5480)
- 10.11A Letter Agreement between Textron and Scott C. Donnelly, dated June 26, 2008. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended June 28, 2008. (SEC File No. 1-5480)
- 10.11B Amendment to Letter Agreement between Textron and Scott C. Donnelly, dated December 16, 2008, together with Addendum No.1 thereto, dated December 23, 2008. Incorporated by reference to Exhibit 10.15B to Textron's Annual Report on Form 10-K for the fiscal year ended January 3, 2009. (SEC File No. 1-5480)
- 10.11C Amended and Restated Hangar License and Services Agreement, made and entered into as of October 1, 2015, between Textron Inc. and Mr. Donnelly's limited liability company. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended October 3, 2015.
- 10.11D Aircraft Dry Lease Agreement, made and entered into as of December 18, 2018, between Mr. Donnelly's limited liability company and Textron Inc. Incorporated by reference to Exhibit 10.11D to Textron's Annual Report on Form 10-K for the fiscal year ended December 29, 2018.
- 10.12A Letter Agreement between Textron and Frank Connor, dated July 27, 2009. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended October 3, 2009. (SEC File No. 1-5480)
- 10.12B Amended and Restated Hangar License and Services Agreement, made and entered into on July 24, 2015, between Textron Inc. and Mr. Connor's limited liability company. Incorporated by reference to Exhibit 10.3 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended October 3, 2015.
- 10.13 Letter Agreement between Textron and Julie G. Duffy, dated July 27, 2017. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended September 30, 2017.

|        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|--------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 10.14A | Letter Agreement between Textron and E. Robert Lupone, dated December 22, 2011. Incorporated by reference to Exhibit 10.17 to Textron's Annual Report on Form 10-K for the fiscal year ended December 31, 2011. (SEC File No. 1-5480)                                                                                                                                                                                                                                                                                                                     |
| 10.14B | Amendment to letter agreement between Textron and E. Robert Lupone, dated July 27, 2012. Incorporated by reference to Exhibit 10.5 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended September 29, 2012. (SEC File No. 1-5480)                                                                                                                                                                                                                                                                                                      |
| 10.15  | Textron Inc. 2015 Long-Term Incentive Plan Equity Program for Non-Employee Directors.                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 10.16  | Director Compensation.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 10.17  | Form of Aircraft Time Sharing Agreement between Textron and its executive officers. Incorporated by reference to Exhibit 10.3 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended September 27, 2008. (SEC File No. 1-5480)                                                                                                                                                                                                                                                                                                           |
| 10.18  | Credit Agreement, dated as of October 18, 2019, among Textron, the Lenders listed therein, JPMorgan Chase Bank, N.A., as Administrative Agent, Bank of America, N.A. and Citibank, N.A., as Syndication Agents, and MUFG Bank, Ltd., as Documentation Agent. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended September 28, 2019.                                                                                                                                                        |
| 21     | Certain subsidiaries of Textron. Other subsidiaries, which considered in the aggregate do not constitute a significant subsidiary, are omitted from such list.                                                                                                                                                                                                                                                                                                                                                                                            |
| 23     | Consent of Independent Registered Public Accounting Firm.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 24     | Power of attorney.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 31.1   | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 31.2   | Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 32.1   | Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                                                                                                                                                                                                                                                                |
| 32.2   | Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                                                                                                                                                                                                                                                                |
| 101    | The following materials from Textron Inc.'s Annual Report on Form 10-K for the year ended January 4, 2020, formatted in Inline XBRL (eXtensible Business Reporting Language): (i) the Consolidated Statements of Operations, (ii) the Consolidated Statements of Comprehensive Income (iii) the Consolidated Balance Sheets, (iv) the Consolidated Statements of Shareholders' Equity, (v) the Consolidated Statements of Cash Flows, (vi) the Notes to the Consolidated Financial Statements, and (vii) Schedule II – Valuation and Qualifying Accounts. |
| 104    | Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

## Item 16. Form 10-K Summary

Not applicable.

## Signatures

Pursuant to the requirement of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this Annual Report on Form 10-K to be signed on its behalf by the undersigned, thereunto duly authorized on this 25th day of February 2020.

TEXTRON INC.

Registrant

By: /s/ Frank T. Connor

Frank T. Connor

Executive Vice President and Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this Annual Report on Form 10-K has been signed below on this 25th day of February 2020 by the following persons on behalf of the registrant and in the capacities indicated:

| Name                  | Title                                                                                 |
|-----------------------|---------------------------------------------------------------------------------------|
| /s/ Scott C. Donnelly |                                                                                       |
| Scott C. Donnelly     | Chairman, President and Chief Executive Officer<br>(principal executive officer)      |
| *                     |                                                                                       |
| Kathleen M. Bader     | Director                                                                              |
| *                     |                                                                                       |
| R. Kerry Clark        | Director                                                                              |
| *                     |                                                                                       |
| James T. Conway       | Director                                                                              |
| *                     |                                                                                       |
| Lawrence K. Fish      | Director                                                                              |
| *                     |                                                                                       |
| Paul E. Gagné         | Director                                                                              |
| *                     |                                                                                       |
| Ralph D. Heath        | Director                                                                              |
| *                     |                                                                                       |
| Deborah Lee James     | Director                                                                              |
| *                     |                                                                                       |
| Lionel L. Nowell III  | Director                                                                              |
| *                     |                                                                                       |
| Lloyd G. Trotter      | Director                                                                              |
| *                     |                                                                                       |
| James L. Ziemer       | Director                                                                              |
| *                     |                                                                                       |
| Maria T. Zuber        | Director                                                                              |
| /s/ Frank T. Connor   |                                                                                       |
| Frank T. Connor       | Executive Vice President and Chief Financial Officer<br>(principal financial officer) |
| /s/ Mark S. Bamford   |                                                                                       |
| Mark S. Bamford       | Vice President and Corporate Controller<br>(principal accounting officer)             |

\*By:           /s/ Jayne M. Donegan            
           Jayne M. Donegan, Attorney-in-fact