



NEWS RELEASE

Veeva Brings Together Real-time Collaboration and Compliance in the Cloud With Microsoft Office Online

10/4/2016

Integration of Veeva Vault with Microsoft Office Online improves user productivity across their most critical business processes

PLEASANTON, Calif. & REDMOND, Wash.--(BUSINESS WIRE)-- **Veeva Systems** (NYSE:VEEV) today announced the integration of **Veeva Vault** with Microsoft Office Online to unite leading cloud innovators and best-of-breed enterprise applications, delivering real-time, collaborative authoring in a compliant way.

"For life sciences customers, it's a race against time in bringing treatments and life-saving products to market," said Jennifer Goldsmith, senior vice president of Veeva Vault. "Seamless integration of Veeva Vault with Office Online will boost customer productivity by unifying applications and business processes to respond faster and improve compliance."

"The cloud is empowering business and IT leaders to drive significant transformation in how they run and manage their business," said Rob Howard, director of Office Ecosystem, Microsoft Corp. "By integrating with Office Online, Veeva can provide their customers a powerful content management and collaboration experience that fits how they work and need to get things done with speed."

Veeva Vault is a content management platform and suite of applications that delivers a single source of truth for content and data across the enterprise. Veeva Vault not only manages regulated documents, but also the information for product development and commercialization processes. Together with Office Online applications such as Microsoft Word, Microsoft PowerPoint, and Microsoft Excel, customers can author, review, and approve files online and work together with greater ease.

The integration of Veeva Vault with Office Online will enable business users to:

- Collaborate in real-time and create content faster with multiple users editing documents and viewing changes simultaneously, while capturing an audit trail to meet compliance.
- Improve productivity and maintain a single source of truth for content and data by editing documents directly in a browser without downloading them.
- Always stay current with the latest cloud innovations with no ongoing maintenance, validation, or integration of applications.

More than 200 customers, including 35 of the top 50 pharmaceutical companies, use Veeva Vault applications to streamline their global business processes. This partnership will enable life sciences companies to improve the speed and compliance of content creation across clinical, quality, regulatory, medical, and commercial operations, including quality documentation, promotional materials, and protocol authoring.

To learn more about how Veeva is expanding integration with other leading cloud providers, visit the **Veeva blog** to read about its participation in the Microsoft Cloud Storage Partner Program, as well as today's announcement with Zoom to enable seamless digital engagement and collaboration between life sciences companies and healthcare professionals.

Availability

Integration of Veeva Vault applications with Office Online is expected to be generally available to customers in December 2016.

Additional Information

For more on Veeva Vault, visit: veeva.com/vault

Connect with Veeva on LinkedIn: linkedin.com/company/veeva-systems

Follow us @veevasystems on Twitter: twitter.com/veevasystems

Like Veeva on Facebook: facebook.com/veevasystems

About Veeva Systems

Veeva Systems Inc. is a leader in cloud-based software for the global life sciences industry. Committed to

innovation, product excellence, and customer success, Veeva has more than 450 customers, ranging from the world's largest pharmaceutical companies to emerging biotechs. Veeva is headquartered in the San Francisco Bay Area, with offices in Europe, Asia, and Latin America. For more information, visit veeva.com.

Forward-looking Statements

This release contains forward-looking statements, including the market demand for and acceptance of Veeva's products and services, the results from use of Veeva's products and services, and general business conditions, particularly in the life sciences industry. Any forward-looking statements contained in this press release are based upon Veeva's historical performance and its current plans, estimates, and expectations, and are not a representation that such plans, estimates, or expectations will be achieved. These forward-looking statements represent Veeva's expectations as of the date of this press announcement. Subsequent events may cause these expectations to change, and Veeva disclaims any obligation to update the forward-looking statements in the future. These forward-looking statements are subject to known and unknown risks and uncertainties that may cause actual results to differ materially. Additional risks and uncertainties that could affect Veeva's financial results are included under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," in the company's filing on Form 10-Q for the period ended July 31, 2016. This is available on the company's website at veeva.com under the Investors section and on the SEC's website at sec.gov. Further information on potential risks that could affect actual results will be included in other filings Veeva makes with the SEC from time to time.

© 2016 Veeva Systems Inc. All rights reserved. Veeva and the Veeva logo are trademarks of Veeva Systems Inc.

Veeva Systems Inc. owns other registered and unregistered trademarks.

View source version on businesswire.com: <http://www.businesswire.com/news/home/20161004005502/en/>

Source: Veeva Systems Inc.

Veeva Systems

Roger Villareal, 925-264-8885

roger.villareal@veeva.com

or

Veeva Systems

Lisa Barbadora, 610-420-3413

pr@veeva.com