

GLAUKOS CORPORATION
GAAP to Non-GAAP Reconciliations
(in thousands, except per share amounts and percentage data)
(unaudited)

	Q3 2025			Q3 2024		
	GAAP	Adjustments	Non-GAAP	GAAP	Adjustments	Non-GAAP
Cost of sales	\$ 28,831	\$ (7,310) (a)(b)(c)	\$ 21,521	\$ 22,584	\$ (5,523) (a)	\$ 17,061
Gross Margin	78.4%	5.5%	83.9%	76.6%	5.8%	82.4%
<u>Operating expenses:</u>						
Selling, general and administrative	\$ 82,999	\$ 243 (d)	\$ 83,242	\$ 64,000	\$ (705) (e)	\$ 63,295
Loss from operations	\$ (16,365)	\$ 7,067	\$ (9,298)	\$ (24,660)	\$ 6,228	\$ (18,432)
Net loss	\$ (16,231)	\$ 7,067 (f)	\$ (9,164)	\$ (21,409)	\$ 6,228 (f)	\$ (15,181)
Basic and diluted net loss per share	\$ (0.28)	\$ 0.12	\$ (0.16)	\$ (0.39)	\$ 0.11	\$ (0.28)

(a) Cost of sales adjustment related to amortization of developed technology intangible assets associated with the acquisition of Avedro, Inc. (Avedro) of \$5.5 million in Q3 2025 and Q3 2024.

(b) Mobius acquisition-related amortization expense of developed intellectual property of \$0.5 million.

(c) Non-recurring, non-cash charge related to the write-down of certain inventory of \$1.3 million.

(d) Mobius contingent consideration fair value adjustment.

(e) Avedro acquisition-related amortization expense of customer relationship intangible assets.

(f) Includes total tax effect for non-GAAP pre-tax adjustments. For non-GAAP adjustments associated with the U.S., the tax effect is \$0 given the Company's U.S. taxable loss positions in both 2025 and 2024.

GLAUKOS CORPORATION
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	Year-to-Date Q3 2025			Year-to-Date Q3 2024		
	GAAP	Adjustments	Non-GAAP	GAAP	Adjustments	Non-GAAP
Cost of sales	\$ 80,043	\$ (18,597) (a)(b)(c)	\$ 61,446	\$ 65,392	\$ (16,569) (a)	\$ 48,823
Gross Margin	78.0%	5.1%	83.1%	76.5%	5.9%	82.4%
<u>Operating expenses:</u>						
Selling, general and administrative	\$ 237,047	\$ (52) (d)(e)	\$ 236,995	\$ 192,163	\$ (2,115) (f)	\$ 190,048
Loss from operations	\$ (59,732)	\$ 18,649	\$ (41,083)	\$ (93,700)	\$ 18,684	\$ (75,016)
<u>Non-operating expense:</u>						
Charges associated with convertible senior notes	\$ -	\$ -	\$ -	\$ (18,012)	\$ 18,012 (g)	\$ -
Net loss	\$ (54,034)	\$ 18,649 (h)	\$ (35,385)	\$ (112,792)	\$ 36,696 (h)	\$ (76,096)
Basic and diluted net loss per share	\$ (0.95)	\$ 0.33	\$ (0.62)	\$ (2.18)	\$ 0.71	\$ (1.47)

(a) Cost of sales adjustment related to amortization of developed technology intangible assets associated with the acquisition of Avedro, Inc. (Avedro) of \$16.6 million year-to-date Q3 2025 and year-to-date Q3 2024.

(b) Mobius acquisition-related amortization expense of developed intellectual property of \$0.7 million.

(c) Non-recurring, non-cash charge related to the write-down of certain inventory of \$1.3 million.

(d) Mobius acquisition-related transaction expense of \$0.3 million.

(e) Mobius contingent consideration fair value adjustment of \$0.2 million.

(f) Avedro acquisition-related amortization expense of customer relationship intangible assets.

(g) Expenses associated with the exchange of convertible senior notes, consisting of a non-cash inducement charge of \$17.4 million and direct transaction costs of \$0.6 million.

(h) Includes total tax effect for non-GAAP pre-tax adjustments. For non-GAAP adjustments associated with the U.S., the tax effect is \$0 given the Company's U.S. taxable loss positions in both 2025 and 2024.