

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)
☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2025

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 001-40305

VIRGINIA NATIONAL BANKSHARES CORPORATION

(Exact Name of Registrant as Specified in its Charter)

Virginia
(State or other jurisdiction of
incorporation or organization)
404 People Place
Charlottesville, Virginia
(Address of principal executive offices)

46-2331578
(I.R.S. Employer
Identification No.)

22911
(Zip Code)

Registrant's telephone number, including area code: (434) 817-8621

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	VABK	The Nasdaq Capital Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes ☐ No ☒

As of May 7, 2025, the registrant had 5,391,979 shares of common stock, \$2.50 par value per share, outstanding.

VIRGINIA NATIONAL BANKSHARES CORPORATION
FORM 10-Q
TABLE OF CONTENTS

Part I. Financial Information

Item 1 Financial Statements	Page 4
Consolidated Balance Sheets (unaudited)	Page 4
Consolidated Statements of Income (unaudited)	Page 5
Consolidated Statements of Comprehensive Income (unaudited)	Page 6
Consolidated Statements of Changes in Shareholders' Equity (unaudited)	Page 7
Consolidated Statements of Cash Flows (unaudited)	Page 8
Notes to Consolidated Financial Statements (unaudited)	Page 9

Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations	Page 33
Application of Critical Accounting Policies and Estimates	Page 34
Financial Condition	Page 34
Results of Operations	Page 40

Item 3 Quantitative and Qualitative Disclosures About Market Risk	Page 45
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Item 4 Controls and Procedures	Page 45
---------------------------------------	---------

Part II. Other Information

Item 1 Legal Proceedings	Page 45
Item 1A Risk Factors	Page 45
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds	Page 46
Item 3 Defaults Upon Senior Securities	Page 46
Item 4 Mine Safety Disclosures	Page 46
Item 5 Other Information	Page 46
Item 6 Exhibits	Page 47

Signatures	Page 48
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Glossary of Acronyms and Defined Terms

2014 Plan	- 2014 Stock Incentive Plan
2022 Plan	- 2022 Stock Incentive Plan
ACL	- Allowance for credit losses
Acquired Loans	- Loans acquired from Fauquier
AFS	- Available for sale
ALM	- Asset liability management
ASC	- Accounting Standards Codification
ASC 326	- ASU 2016-13, <i>Financial Instruments and Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments</i>
ASC 820	- ASC 820, <i>Fair Value Measurements and Disclosures</i>
ASU	- Accounting Standards Update
ATM	- Automated teller machine
the Bank	- Virginia National Bank
bps	- Basis points
CD	- Certificate of deposit
CDARS™	- Certificates of Deposit Account Registry Service
CECL	- Current expected credit losses
CME	- Chicago Mercantile Exchange
CMO	- Collateralized mortgage obligation
the Company	- Virginia National Bankshares Corporation and its subsidiaries
CRE	- Commercial real estate
DCF	- Discounted cash flow
EBA	- Excess Balance Account
Effective Date	- April 1, 2021
Exchange Act	- Securities Exchange Act of 1934, as amended
Fauquier	- Fauquier Bankshares, Inc. and its subsidiaries
FASB	- Financial Accounting Standards Board
Federal Reserve	- Board of Governors of the Federal Reserve System
Federal Reserve Bank or FRB	- Federal Reserve Bank of Richmond
FHLB	- Federal Home Loan Bank of Atlanta
FOMC	- Federal Open Market Committee
Form 10-K	- Annual Report on Form 10-K for the year ended December 31, 2024
FTE	- Fully taxable equivalent
GAAP or U.S. GAAP	- Accounting principles generally accepted in the United States
ICS®	- Insured Cash Sweep®
IRR	- Interest rate risk
LIBOR	- London Interbank Offering Rate
Masonry Capital	- Masonry Capital Management, LLC
Merger	- Mergers of Fauquier Bankshares, Inc. and The Fauquier Bank with and into the Company and the Bank, respectively
NPA	- Nonperforming assets
PCA	- Prompt Corrective Action
PCD	- Purchased loan with credit deterioration
the Plans	- 2014 Stock Incentive Plan and 2022 Stock Incentive Plan
ROAA	- Return on Average Assets
ROAE	- Return on Average Equity
SBA	- Small Business Administration
SEC	- U.S. Securities and Exchange Commission
SOFR	- Secured Overnight Financing Rate
TLM	- Troubled loan modification

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

VIRGINIA NATIONAL BANKSHARES CORPORATION CONSOLIDATED BALANCE SHEETS (Dollars in thousands, except per share data)

	March 31, 2025	December 31, 2024 *
	Unaudited	
ASSETS		
Cash and due from banks	\$ 16,574	\$ 5,311
Interest-bearing deposits in other banks	9,658	11,792
Federal funds sold	3,341	-
Securities:		
Available for sale, at fair value	262,923	263,537
Restricted securities, at cost	6,172	6,193
Total securities	269,095	269,730
Loans, net of deferred fees and costs	1,242,498	1,235,969
Allowance for credit losses	(8,328)	(8,455)
Loans, net	1,234,170	1,227,514
Premises and equipment, net	12,479	15,383
Bank owned life insurance	40,352	40,059
Goodwill	7,768	7,768
Core deposit intangible, net	3,497	3,792
Right of use asset, net	5,179	5,551
Deferred tax asset, net	14,469	15,407
Accrued interest receivable and other assets	17,443	14,519
Total assets	<u>\$ 1,634,025</u>	<u>\$ 1,616,826</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities:		
Demand deposits:		
Noninterest bearing	\$ 379,059	\$ 374,079
Interest bearing	283,704	303,405
Money market and savings deposit accounts	472,952	437,619
Certificates of deposit and other time deposits	298,498	308,443
Total deposits	1,434,213	1,423,546
Federal funds purchased	-	236
Borrowings	20,000	20,000
Junior subordinated debt, net	3,518	3,506
Lease liability	5,026	5,389
Accrued interest payable and other liabilities	4,487	3,847
Total liabilities	1,467,244	1,456,524
Commitments and contingent liabilities		
Shareholders' equity:		
Preferred stock, \$2.50 par value	-	-
Common stock, \$2.50 par value	13,296	13,263
Capital surplus	106,609	106,394
Retained earnings	85,217	82,507
Accumulated other comprehensive loss	(38,341)	(41,862)
Total shareholders' equity	166,781	160,302
Total liabilities and shareholders' equity	<u>\$ 1,634,025</u>	<u>\$ 1,616,826</u>
Common shares outstanding	5,391,979	5,370,912
Common shares authorized	10,000,000	10,000,000
Preferred shares outstanding	-	-
Preferred shares authorized	2,000,000	2,000,000

* Derived from audited Consolidated Financial Statements

See Notes to Consolidated Financial Statements

VIRGINIA NATIONAL BANKSHARES CORPORATION
CONSOLIDATED STATEMENTS OF INCOME
(Dollars in thousands, except per share data)
(Unaudited)

	For the three months ended	
	March 31, 2025	March 31, 2024
Interest and dividend income:		
Loans, including fees	\$ 17,033	\$ 15,661
Federal funds sold	184	239
Other interest-bearing deposits	42	57
Investment securities:		
Taxable	1,309	2,159
Tax exempt	323	326
Dividends	115	118
Total interest and dividend income	19,006	18,560
Interest expense:		
Demand deposits	69	71
Money market and savings deposits	3,003	2,922
Certificates and other time deposits	3,054	4,050
Borrowings	509	486
Federal funds purchased	7	7
Junior subordinated debt	70	88
Total interest expense	6,712	7,624
Net interest income	12,294	10,936
Recovery of credit losses	(160)	(22)
Net interest income after recovery of credit losses	12,454	10,958
Noninterest income:		
Wealth management fees	229	426
Deposit account fees	307	387
Debit/credit card and ATM fees	370	488
Bank owned life insurance income	293	275
Gains on sale of assets, net	278	39
Gain on early redemption of debt	-	379
Loss on sales of AFS, net	-	(4)
Other	283	188
Total noninterest income	1,760	2,178
Noninterest expense:		
Salaries and employee benefits	3,936	4,152
Net occupancy	1,016	972
Equipment	186	171
Bank franchise tax	339	340
Computer software	256	208
Data processing	735	739
FDIC deposit insurance assessment	145	195
Marketing, advertising and promotion	254	248
Professional fees	256	252
Legal fees	236	71
Core deposit intangible amortization	295	343
Other	1,170	1,128
Total noninterest expense	8,824	8,819
Income before income taxes	5,390	4,317
Provision for income taxes	901	671
Net income	\$ 4,489	\$ 3,646
Net income per common share, basic	\$ 0.83	\$ 0.68
Net income per common share, diluted	\$ 0.83	\$ 0.68
Weighted average common shares outstanding, basic	5,378,871	5,366,890
Weighted average common shares outstanding, diluted	5,402,936	5,380,081

See Notes to Consolidated Financial Statements

VIRGINIA NATIONAL BANKSHARES CORPORATION
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Dollars in thousands)
(Unaudited)

	For the three months ended	
	March 31, 2025	March 31, 2024
Net income	\$ 4,489	\$ 3,646
Other comprehensive income (loss):		
Unrealized gains (losses) on securities, net of tax of \$936 and (\$668) for the three months ended March 31, 2025 and 2024, respectively	3,521	(2,511)
Reclassification adjustment for realized losses on securities, net of tax of \$0 and \$1 for the three months ended March 31, 2025 and 2024, respectively	—	3
Total other comprehensive income (loss)	3,521	(2,508)
Total comprehensive income	<u>\$ 8,010</u>	<u>\$ 1,138</u>

See Notes to Consolidated Financial Statements

VIRGINIA NATIONAL BANKSHARES CORPORATION
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
FOR THE THREE MONTHS ENDED MARCH 31, 2025 AND 2024
(Dollars in thousands, except per share data)
(Unaudited)

	Common Stock	Capital Surplus	Retained Earnings	Accumulated Other Comprehensive Loss	Total
Balance, December 31, 2023	\$ 13,258	\$ 106,045	\$ 73,781	\$ (40,044)	\$ 153,040
Stock option expense	-	24	-	-	24
Restricted stock grant expense	-	171	-	-	171
Vested stock grants	21	(21)	-	-	-
Shares repurchased	(2)	(24)	-	-	(26)
Cash dividends declared (\$0.33 per share)	-	-	(1,770)	-	(1,770)
Net income	-	-	3,646	-	3,646
Other comprehensive loss	-	-	-	(2,508)	(2,508)
Balance, March 31, 2024	<u>\$ 13,277</u>	<u>\$ 106,195</u>	<u>\$ 75,657</u>	<u>\$ (42,552)</u>	<u>\$ 152,577</u>
Balance, December 31, 2024	\$ 13,263	\$ 106,394	\$ 82,507	\$ (41,862)	\$ 160,302
Stock option expense	-	34	-	-	34
Restricted stock grant expense	-	214	-	-	214
Vested stock grants	33	(33)	-	-	-
Cash dividends declared (\$0.33 per share)	-	-	(1,779)	-	(1,779)
Net income	-	-	4,489	-	4,489
Other comprehensive income	-	-	-	3,521	3,521
Balance, March 31, 2025	<u>\$ 13,296</u>	<u>\$ 106,609</u>	<u>\$ 85,217</u>	<u>\$ (38,341)</u>	<u>\$ 166,781</u>

See Notes to Consolidated Financial Statements

VIRGINIA NATIONAL BANKSHARES CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in thousands)
(Unaudited)

	For the three months ended	
	March 31, 2025	March 31, 2024
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 4,489	\$ 3,646
Adjustments to reconcile net income to net cash provided by operating activities:		
Recovery of credit losses	(160)	(22)
Net accretion of certain acquisition-related adjustments	(531)	(576)
Amortization of intangible assets	295	343
Net amortization (accretion) of securities	200	(51)
Net losses on sale of AFS	-	4
Net gain on early redemption of debt	-	(379)
Net gains on sale of assets	(278)	(39)
Earnings on bank owned life insurance	(293)	(275)
Depreciation and other amortization	766	738
Stock option expense	34	24
Restricted stock expense	214	171
Net change in:		
Accrued interest receivable and other assets	(2,923)	(1,204)
Accrued interest payable and other liabilities	279	790
Net cash provided by operating activities	2,092	3,170
CASH FLOWS FROM INVESTING ACTIVITIES:		
Net decrease in restricted investments	21	2,193
Proceeds from maturities, calls, sales and principal payments of available for sale securities	4,870	75,610
Net change in loans	(5,953)	(34,999)
Proceeds from sale of premises and equipment	3,047	44
Purchase of bank premises and equipment	(259)	(31)
Net cash provided by investing activities	1,726	42,817
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net change in demand deposits, money market and savings accounts	20,612	(8,102)
Net change in certificates of deposit and other time deposits	(9,945)	30,976
Net change in Federal funds purchased	(236)	(3,462)
Net change in other borrowings	-	(46,500)
Repurchase of shares of stock	-	(26)
Cash dividends paid	(1,779)	(1,770)
Net cash provided by (used in) financing activities	8,652	(28,884)
NET INCREASE IN CASH AND CASH EQUIVALENTS	\$ 12,470	\$ 17,103
CASH AND CASH EQUIVALENTS:		
Beginning of period	\$ 17,103	\$ 28,390
End of period	\$ 29,573	\$ 45,493
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION		
Cash payments for:		
Interest	\$ 6,852	\$ 7,099
SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES		
Unrealized gains (losses) on available for sale securities	\$ 4,457	\$ (3,175)
Initial right-of-use assets obtained in exchange for new operating lease liabilities	-	(281)

See Notes to Consolidated Financial Statements

VIRGINIA NATIONAL BANKSHARES CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)
March 31, 2025

Note 1. Summary of Significant Accounting Policies

Principles of Consolidation: The unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information. Accordingly, the unaudited consolidated financial statements do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring items) considered necessary for a fair presentation have been included. The statements should be read in conjunction with the Notes to Consolidated Financial Statements included in the Company's Form 10-K for the year ended December 31, 2024.

Nature of Operations: The accompanying unaudited consolidated financial statements include the accounts of the Company, and its subsidiaries Virginia National Bank and Masonry Capital Management, LLC, a registered investment advisor. Effective April 1, 2024, the Company sold the membership interests in Masonry Capital Management, LLC to an officer of the Company. Subsequent to the date of sale, the Company will receive an annual revenue-share amount for a period of six years. The Bank offers a full range of banking and related financial services to meet the needs of individuals, businesses and charitable organizations, including the fiduciary services of VNB Trust and Estate Services. All significant intercompany balances and transactions have been eliminated in consolidation.

Basis of Presentation: The preparation of financial statements in conformity with GAAP and the reporting guidelines prescribed by regulatory authorities requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the ACL, goodwill and core deposit intangible and fair value measurements. Operating results for the three months ended March 31, 2025 are not necessarily indicative of the results that may be expected for the year ending December 31, 2025.

Reclassifications: If needed, certain previously reported amounts have been reclassified to conform to current period presentation. No such reclassifications were considered material to shareholders' equity and net income.

Refer to Note 1, "Summary of Significant Accounting Policies" of the Notes to Consolidated Financial Statements included in the 2024 Annual Report on Form 10-K for a discussion of the Company's significant accounting policies. Other accounting standards that have been issued by the FASB or other standards-setting bodies are not currently expected to have a material effect on the Company's financial position, results of operations or cash flows.

Note 2. Recent Significant Accounting Pronouncements

Disaggregation of Income Statement Expenses - In November 2024, the FASB issued ASU 2024-03, "Income Statement—Reporting Comprehensive Income—Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses." ASU 2024-03 requires public companies to disclose, in the notes to the financial statements, specific information about certain costs and expenses at each interim and annual reporting period. This includes disclosing amounts related to employee compensation, depreciation, and intangible asset amortization. In addition, public companies will need to provide qualitative description of the amounts remaining in relevant expense captions that are not separately disaggregated quantitatively. The FASB subsequently issued ASU 2025-01, "Income Statement—Reporting Comprehensive Income—Expense Disaggregation Disclosures (Subtopic 220-40): Clarifying the Effective Date", which amends the effective date of ASU 2024-03 to clarify that all public business entities are required to adopt the guidance in ASU 2024-03 in annual reporting periods beginning after December 15, 2026, and interim periods within annual reporting periods beginning after December 15, 2027. Early adoption of ASU 2024-03 is permitted. Implementation of ASU 2024-03 may be applied prospectively or retrospectively. The Company does not expect the adoption of ASU 2024-03 to have a material impact on its consolidated financial statements.

Income Tax Disclosures - In December 2023, the FASB issued ASU 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures." The amendments in this ASU require an entity to disclose specific categories in the rate reconciliation and provide additional information for reconciling items that meet a quantitative threshold, which is greater than five percent of the amount computed by multiplying pretax income by the entity's applicable statutory rate, on an annual basis. Additionally, the amendments in this ASU require an entity to disclose the amount of income taxes paid (net of refunds received) disaggregated by federal, state, and foreign taxes and the amount of income taxes paid (net of refunds received) disaggregated by individual jurisdictions that are equal to or greater than five percent of total income taxes paid (net of refunds received). Lastly, the amendments in this ASU require an entity to disclose income (or loss) from continuing operations before income tax expense (or benefit) disaggregated between domestic and foreign and income tax expense

(or benefit) from continuing operations disaggregated by federal, state, and foreign. ASU 2023-09 was effective for the Company on January 1, 2025. There was no material impact to the Company upon adoption of this ASU and the Company will include the applicable and relevant required disclosures in the Annual Report on Form 10-K as of December 31, 2025.

Note 3. Securities

The amortized cost and fair values of securities available for sale as of March 31, 2025 and December 31, 2024 were as follows (dollars in thousands):

March 31, 2025				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized (Losses)	Fair Value
U.S. Government treasuries	\$ 1,500	\$ -	\$ (1)	\$ 1,499
U.S. Government agencies	32,066	-	(4,369)	27,697
Mortgage-backed/CMOs	157,143	24	(22,512)	134,655
Corporate bonds	17,807	-	(107)	17,700
Municipal bonds	102,939	-	(21,567)	81,372
Total Securities Available for Sale	<u>\$ 311,455</u>	<u>\$ 24</u>	<u>\$ (48,556)</u>	<u>\$ 262,923</u>

December 31, 2024				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized (Losses)	Fair Value
U.S. Government treasuries	\$ 1,500	\$ -	\$ (7)	\$ 1,493
U.S. Government agencies	34,998	-	(5,363)	29,635
Mortgage-backed/CMOs	158,554	14	(25,757)	132,811
Corporate bonds	17,782	-	(191)	17,591
Municipal bonds	103,693	-	(21,686)	82,007
Total Securities Available for Sale	<u>\$ 316,527</u>	<u>\$ 14</u>	<u>\$ (53,004)</u>	<u>\$ 263,537</u>

As of March 31, 2025, there were \$260.4 million or 271 issues of individual securities, held in an unrealized loss position. These securities have an unrealized loss of \$48.6 million and consist of 115 mortgage-backed/collateralized mortgage obligations, 127 municipal bonds, 19 agency bonds, 9 corporate bonds and 1 treasury bond.

Accrued interest receivable on AFS securities amounted to \$1.4 million and \$1.5 million as of March 31, 2025 and December 31, 2024, respectively.

The following tables summarize all securities with unrealized losses, segregated by length of time in a continuous unrealized loss position, for which no allowance for credit losses was recorded, at March 31, 2025, and December 31, 2024 (dollars in thousands):

March 31, 2025	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Government treasuries	\$ -	\$ -	\$ 1,499	\$ (1)	\$ 1,499	\$ (1)
U.S. Government agencies	-	-	27,630	(4,369)	27,630	(4,369)
Mortgage-backed/CMOs	-	-	132,159	(22,512)	132,159	(22,512)
Corporate bonds	-	-	17,700	(107)	17,700	(107)
Municipal bonds	3,355	(24)	78,017	(21,543)	81,372	(21,567)
	<u>\$ 3,355</u>	<u>\$ (24)</u>	<u>\$ 257,005</u>	<u>\$ (48,532)</u>	<u>\$ 260,360</u>	<u>\$ (48,556)</u>

December 31, 2024	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Government treasuries	\$ -	\$ -	\$ 1,493	\$ (7)	\$ 1,493	\$ (7)
U.S. Government agencies	-	-	29,551	(5,363)	29,551	(5,363)
Mortgage-backed/CMOs	-	-	130,128	(25,757)	130,128	(25,757)
Corporate bonds	-	-	17,591	(191)	17,591	(191)
Municipal bonds	2,284	(19)	78,648	(21,667)	80,932	(21,686)
	<u>\$ 2,284</u>	<u>\$ (19)</u>	<u>\$ 257,411</u>	<u>\$ (52,985)</u>	<u>\$ 259,695</u>	<u>\$ (53,004)</u>

The Company's securities portfolio is primarily made up of fixed rate instruments, the prices of which move inversely with interest rates. Any unrealized losses are considered by management to be driven by increases in market interest rates over the yields available at the time the underlying securities were purchased. The fair value is expected to recover as the instruments approach their maturity date or repricing date or if market yields for such investments decline. At the end of any accounting period, the portfolio may have both unrealized gains and losses.

Impairment of debt securities occurs when the fair value of a security is less than its amortized cost. The Company has elected to exclude accrued interest receivable from the amortized cost basis. For debt securities AFS, impairment is recognized in its entirety in net income if either, (i) we intend to sell the security; or, (ii) it is more-likely-than-not that we will be required to sell the security before recovery of its amortized cost basis. If, however, the Company does not intend to sell the security and it is not more-likely-than-not that the Company will be required to sell the security before recovery, the Company evaluates unrealized losses to determine whether a decline in fair value below amortized cost basis is a result of a credit loss, which occurs when the amortized cost basis of the security exceeds the present value of the cash flows expected to be collected from the security, or other factors such as changes in market interest rates. If a credit loss exists, an ACL is recorded that reflects the amount of the impairment related to credit losses, limited by the amount by which the security's amortized cost basis exceeds its fair value. Changes in the ACL are recorded in net income in the period of change and are included in the provision for credit losses. Changes in the fair value of debt securities AFS not resulting from credit losses are recorded in other comprehensive income (loss). The Company regularly reviews unrealized losses in its investments in securities and cash flows expected to be collected from impaired securities based on criteria including the extent to which market value is below amortized cost, the financial health of and specific prospects for the issuer, the Company's intention with regard to holding the security to maturity and the likelihood that the Company would be required to sell the security before recovery.

Management does not believe any of the securities in an unrealized loss position are impaired due to credit quality. In addition, issuers have continued to make timely payments of principal and interest. Accordingly, as of March 31, 2025, management believes the impairments detailed in the table above are temporary, and no credit loss has been realized in the Company's consolidated statements of income. Additionally, management has the ability to hold any security with an unrealized loss until maturity or until such time as the value of the security has recovered from its unrealized loss position.

Securities pledged as collateral to secure public deposits and to facilitate borrowing from the FRB had carrying values of \$22.5 million and \$21.9 million at March 31, 2025 and December 31, 2024, respectively.

There were no sales of AFS securities during the three months ended March 31, 2025. During the three months ended March 31, 2024, the Company sold AFS securities with a total book value of \$39.6 million, incurring a pre-tax loss of \$4 thousand. The sales were executed as the result of a strategic decision to reinvest proceeds into higher yielding assets.

Restricted securities are securities with limited marketability and consist of stock in the FRB, the Federal Home Loan Bank of Atlanta, CBB Financial Corporation (the holding company for Community Bankers' Bank) and an investment in an SBA loan fund. These restricted securities, totaling \$6.2 million as of March 31, 2025 and December 31, 2024, are carried at cost.

The amortized cost and fair value of AFS debt securities at March 31, 2025 are presented below based upon contractual maturities, by major investment categories (dollars in thousands). Expected maturities may differ from contractual maturities because issuers have the right to call or prepay obligations.

	Amortized Cost	Fair Value
U.S. Government treasuries		
One year or less	\$ 1,500	\$ 1,499
	\$ 1,500	\$ 1,499
U.S. Government agencies		
After one year to five years	\$ 12,135	\$ 10,993
After five years to ten years	15,931	13,649
Ten years or more	4,000	3,055
	\$ 32,066	\$ 27,697
Mortgage-backed/CMOs		
One year or less	\$ 1,475	\$ 1,455
After one year to five years	6,272	5,913
After five years to ten years	3,439	3,256
Ten years or more	145,957	124,031
	\$ 157,143	\$ 134,655
Corporate bonds		
One year or less	\$ 9,998	\$ 9,964
After one year to five years	7,809	7,736
	\$ 17,807	\$ 17,700
Municipal bonds		
After one year to five years	\$ 5,624	\$ 5,489
After five years to ten years	22,890	20,757
Ten years or more	74,425	55,126
	\$ 102,939	\$ 81,372
Total Debt Securities Available for Sale	\$ 311,455	\$ 262,923

Note 4. Loans

The composition of the loan portfolio by major loan classifications at March 31, 2025 and December 31, 2024, stated at their face amount, net of deferred fees and costs and unamortized premiums and discounts, including fair value marks, appears below (dollars in thousands). The Company has elected to exclude accrued interest receivable, totaling \$4.7 million and \$4.9 million as of March 31, 2025 and December 31, 2024, respectively, from the amortized cost basis of loans.

	March 31, 2025	December 31, 2024
Commercial	\$ 254,066	\$ 257,671
Real estate construction and land	35,176	36,977
1-4 family residential mortgages	310,297	313,610
Commercial mortgages	610,835	593,496
Consumer	32,124	34,215
Total loans	1,242,498	1,235,969
Less: Allowance for credit losses	(8,328)	(8,455)
Net loans	<u>\$ 1,234,170</u>	<u>\$ 1,227,514</u>

As of March 31, 2025 and December 31, 2024, unamortized premiums from purchases of loans (excluding loans acquired during the Merger) were \$10.1 million, and \$10.3 million, respectively. Net deferred loan costs and fees totaled \$3.0 million as of March 31, 2025 and \$3.1 million as of December 31, 2024.

Consumer loans include \$42 thousand and \$36 thousand of demand deposit overdrafts as of March 31, 2025 and December 31, 2024, respectively.

Loans acquired in business combinations are recorded in the consolidated balance sheets at fair value at the acquisition date under the acquisition method of accounting. The fair value mark as of the Effective Date was \$23.1 million. The table above includes a remaining net fair value mark of \$6.2 million as of March 31, 2025 on the Acquired Loans.

The following table shows the aging of the Company's loan portfolio, by class, at March 31, 2025 (dollars in thousands):

	30-59 Days	60-89 Days	90 Days or More Past Due and Still Accruing	Nonaccrual Loans	Current Loans	Total Loans
Commercial	\$ 7,294	\$ 3,160	\$ 2,213	\$ -	\$ 241,399	\$ 254,066
Real estate construction and land	-	-	-	-	35,176	35,176
1-4 family residential mortgages	480	-	-	2,764	307,053	310,297
Commercial mortgages	120	-	-	-	610,715	610,835
Consumer loans	56	54	61	-	31,953	32,124
Total Loans	<u>\$ 7,950</u>	<u>\$ 3,214</u>	<u>\$ 2,274</u>	<u>\$ 2,764</u>	<u>\$ 1,226,296</u>	<u>\$ 1,242,498</u>

The following table shows the aging of the Company's loan portfolio, by class, at December 31, 2024 (dollars in thousands):

	30-59 Days	60-89 Days	90 Days or More	Nonaccrual Loans	Current Loans	Total Loans
Commercial	\$ 9,173	\$ 354	\$ 705	\$ -	\$ 247,439	\$ 257,671
Real estate construction and land	-	-	-	-	36,977	36,977
1-4 family residential mortgages	1,131	317	-	2,267	309,895	313,610
Commercial mortgages	-	-	-	-	593,496	593,496
Consumer loans	66	90	49	-	34,010	34,215
Total Loans	<u>\$ 10,370</u>	<u>\$ 761</u>	<u>\$ 754</u>	<u>\$ 2,267</u>	<u>\$ 1,221,817</u>	<u>\$ 1,235,969</u>

The following tables show the Company's amortized cost basis of loans on nonaccrual status as of March 31, 2025 and December 31, 2024 (dollars in thousands). All nonaccrual loans are evaluated for an ACL on an individual basis. As of March 31, 2025, one nonaccrual loans required an ACL, in the amount of \$4 thousand, due to collateral value shortfall. As of December 31, 2024, one nonaccrual loan required an ACL, in the amount of \$28 thousand, due to collateral value shortfall.

	March 31, 2025		
	Nonaccrual Loans with No Allowance	Nonaccrual Loans with an Allowance	Total Nonaccrual Loans
Commercial	\$ -	\$ -	\$ -
Real estate construction and land	-	-	-
1-4 family residential mortgages	2,580	184	2,764
Commercial mortgages	-	-	-
Consumer	-	-	-
Total Nonaccrual Loans	<u>\$ 2,580</u>	<u>\$ 184</u>	<u>\$ 2,764</u>

	December 31, 2024		
	Nonaccrual Loans with No Allowance	Nonaccrual Loans with an Allowance	Total Nonaccrual Loans
Commercial	\$ -	\$ -	\$ -
Real estate construction and land	-	-	-
1-4 family residential mortgages	1,887	380	2,267
Commercial mortgages	-	-	-
Consumer	-	-	-
Total Nonaccrual Loans	<u>\$ 1,887</u>	<u>\$ 380</u>	<u>\$ 2,267</u>

Troubled loan modifications - From time to time, the Company modifies loans to borrowers who are experiencing financial difficulties by providing term extensions, interest rate reductions or other-than-insignificant payment delays. As the effect of most modifications is already included in the ACL due to the measurement methodologies used in its estimate, the ACL is typically not adjusted upon modification. During the three months ended March 31, 2025, no loans were modified to borrowers experiencing financial difficulty. During the three months ended March 31, 2024, one 1-4 family residential mortgage loan was modified for a borrower experiencing financial difficulty, in the amount of \$703 thousand and representing 0.002% of this loan segment as of March 31, 2024, by extending the interest-only term and maintaining the original interest rate.

The Company closely monitors the performance of all modified loans to understand the effectiveness of its modification efforts. Upon determination, if applicable, that all or a portion of a modified loan is uncollectible, that amount is charged against the ACL. One borrower with a TLM was in payment default during the three months ending March 31, 2025; all other TLMs were current as of March 31, 2025. There were no payment defaults during the three months ended March 31, 2024 of loans that were modified during the previous twelve months. All modified loans were current as of March 31, 2024.

Foreclosures - There was one loan totaling \$183 thousand secured by 1-4 family residential property that was in the process of foreclosure at March 31, 2025, compared to none in the process of foreclosure as of December 31, 2024.

Note 5. Allowance for Credit Losses

The ACL on the loan portfolio is a material estimate for the Company. The Company estimates is ACL on its loan portfolio on a quarterly basis. The Company utilizes two methodologies in its development of the ACL, discounted cash flow and remaining life.

- Discounted Cash Flow
 - DCF models, being periodic in nature, allow for effective incorporation of a reasonable and supportable forecast in a directionally consistent and objective manner.
 - The analysis aligns well with other calculations/actions outside the ACL estimation, which will mitigate model risk in other areas and allow for symmetrical application. For example, fair value (exit price notion), profitability analysis, IRR calculations, ALM, stress testing, and other forms of cash flow analysis.
 - Peer data is available for certain inputs (Probability of Default, Loss Given Default) if first-party data is not available or meaningful. This is made possible by the periodic nature of the model.
 - The DCF methodology is utilized on the following pools: 1) Commercial & Industrial; 2) Construction; 3) Consumer; 4) CRE NonOwner Occupied; 5) CRE Owner Occupied; 6) HELOC & Junior Lien; 7) Residential 1st Lien; and 8) Multifamily.
- Remaining Life
 - This methodology leverages a quarterly loss rate as well as future expectations of portfolio balances to calculate a reserve.
 - There are two main strengths of this methodology. First, it is fairly easy to execute and does not rely on large quantities of historical loan-level data. Second, it can satisfy the need to incorporate a reasonable and supportable forecast in a straightforward manner by either applying a forecast policy of “applicable history” or leveraging an actual econometric model for the analysis.
 - The remaining life methodology is utilized on the following pools: 1) Minute Lender; and 2) Student Loans.

Maximum Loss Rate - Management utilizes the same model to calculate maximum loss rates and expected loss rates for each segment. No additional models or methodologies were used to quantify the maximum loss rate, rather, a worst-case economic environment is utilized in the models. This process ensures symmetry between the maximum loss rate and the quantified loss rate. This process also leverages the well-documented regression models used in model development.

The process for deriving the maximum loss rate is outlined below:

- The economic forecast reflects the worst economic environment observed for each economic factor. This is done by quantifying a rolling 1-year average for each economic factor. Then, the most pessimistic 1-year average observations are captured and utilized as economic forecast inputs within the application.
- The economic forecast assumed is a ‘worst-case’ economic environment with inputs reflective of the great recession.
- The economic forecast is used to quantify credit risk in the form of Loss Rate. The resulting periodic default and loss rates are applied to the prepayment adjusted amortization schedules for each segment.
- The resulting ACL, which represents a lifetime reserve (symmetrical to the base model), is input into the qualitative framework’s maximum loss rate field. The difference between the expected model and the maximum model results are then allocated based on weight and risk assignment.

Qualitative Factors - ASC 326 requires an entity to adjust historical loss information to reflect the extent to which management expects reasonable and supportable forecasts to differ from the conditions that existed for the period over which historical information was evaluated. The adjustments for reasonable and supportable forecasts may be qualitative in nature and should reflect changes related to relevant data.

The Company utilizes a scorecard approach to assign qualitative factors. The scorecard approach is in alignment with the AICPA audit considerations for CECL which states:

These adjustments should be grounded in a methodology that is subject to appropriate governance, challenge, and periodic controlled reevaluation. Such methodology will generally require significant management judgment. The information used to support management's adjustments may be publicly available information, information specifically developed for the entity via management's specialist (internal or external), or other relevant and reliable information.

The purpose of the qualitative scorecard is to provide a qualitative estimate of the expected credit losses of the current loan portfolio in response to potential limitations of the quantitative model. It is used to aid in the assessment of the unquantifiable factors affecting expected credit losses in the loan portfolio. Benefits of the scorecard include directional consistency, objectivity, controls and quantification framework (auditable).

For each segment, the scorecard calculates the difference between the quantitative expected credit loss and the maximum loss rate. This difference represents all available qualitative adjustment that can be applied to that segment.

Individual Evaluation - In accordance with ASC 326, the Company will evaluate individual loans for expected credit losses when those loans do not share similar risk characteristics with loans evaluated using a collective (pooled) basis. Loans will not be included in both collective and individual analysis. Individual analysis will establish a specific reserve for each loan, using one of four methods: 1) Fair Value of Collateral Method (Collateral Relationship); 2) Cash Flow Method; 3) Advanced Cash Flow Method; or 4) Loan Pricing Method.

Management has elected to perform an individual evaluation on all loans in nonaccrual status. As of March 31, 2025, after reviewing each loan in nonaccrual status, a specific reserve of \$4 thousand was established. As of December 31, 2024, a specific reserve of \$28 thousand was established.

The ACL as a percentage of gross loans declined from 68 bps as of December 31, 2024 to 67 bps as of March 31, 2025. The primary driver in the change in reserves as a percentage of gross loans from December 31, 2024 to March 31, 2025 was due to declines in balances within loan pools that had higher loss rates.

The following table shows the ACL activity by loan portfolio for the three months ended March 31, 2025 (dollars in thousands):

	Commercial Loans	Real Estate Construction and Land	1-4 Family Residential Mortgages	Commercial Mortgages	Consumer Loans	Total
Allowance for Credit Losses:						
Balance as of beginning of year	\$ 760	\$ 737	\$ 2,551	\$ 3,533	\$ 874	\$ 8,455
Charge-offs	(6)	-	-	-	(64)	(70)
Recoveries	4	-	1	1	42	48
Provision for (recovery of) credit losses	(66)	(12)	(36)	39	(30)	(105)
Balance as of March 31, 2025	<u>\$ 692</u>	<u>\$ 725</u>	<u>\$ 2,516</u>	<u>\$ 3,573</u>	<u>\$ 822</u>	<u>\$ 8,328</u>

The following table shows the ACL activity by loan portfolio at December 31, 2024 (dollars in thousands):

	Commercial Loans	Real Estate Construction and Land	1-4 Family Residential Mortgages	Commercial Mortgages	Consumer Loans	Total
Allowance for Credit Losses:						
Balance as of beginning of year	\$ 193	\$ 462	\$ 1,492	\$ 5,261	\$ 987	\$ 8,395
Charge-offs	(288)	-	-	-	(471)	(759)
Recoveries	723	-	11	573	230	1,537
Provision for (recovery of) credit losses	132	275	1,048	(2,301)	128	(718)
Ending Balance, December 31, 2024	<u>\$ 760</u>	<u>\$ 737</u>	<u>\$ 2,551</u>	<u>\$ 3,533</u>	<u>\$ 874</u>	<u>\$ 8,455</u>

The following table presents a breakdown of the provision for (recovery of) credit losses for the periods indicated (dollars in thousands):

	Three Months Ended	
	March 31, 2025	March 31, 2024
Recovery of credit losses:		
Provision for (recovery of) loan losses	\$ (105)	\$ 11
Recovery of unfunded commitments	(55)	(33)
Total	<u>\$ (160)</u>	<u>\$ (22)</u>

The following table presents the Company's amortized cost basis of collateral dependent loans, which are individually evaluated to determine expected credit losses, and the related ACL allocated to those loans as of the periods indicated (dollars in thousands):

	March 31, 2025		December 31, 2024	
	Real Estate Secured Loans	Allowance for Credit Losses - Loans	Real Estate Secured Loans	Allowance for Credit Losses - Loans
1-4 family residential mortgages	2,764	4	2,267	28
Total	<u>\$ 2,764</u>	<u>\$ 4</u>	<u>\$ 2,267</u>	<u>\$ 28</u>

Credit Quality Indicators

The Company utilizes the following credit quality indicators:

Pass

Loans with the following risk ratings are pooled by class and considered together as “Pass”:

Excellent – minimal risk loans secured by cash or fully guaranteed by a U.S. government agency

Good – low risk loans secured by marketable collateral within margin

Satisfactory – modest risk loans where the borrower has strong and liquid financial statements and more than adequate cash flow

Average – average risk loans where the borrower has reasonable debt service capacity

Marginal – acceptable risk loans where the borrower has acceptable financial statements but is leveraged

Watch

These loans have an acceptable risk but require more attention than normal servicing.

Special Mention

These potential problem loans are currently protected but are potentially weak.

Substandard

These problem loans are inadequately protected by the sound worth and paying capacity of the borrower and/or the value of any collateral pledged. If such loans are not accruing interest, they would be evaluated on an individual basis.

Doubtful

Loans with this rating have significant deterioration in the sound worth and paying capacity of the borrower and/or the value of any collateral pledged, making collection or liquidation of the loan in full highly questionable. These loans would be considered impaired and evaluated on an individual basis.

The following table presents the Company's recorded investment in loans by credit quality indicators by year of origination as of March 31, 2025 (dollars in thousands). Current period gross write-off amounts represent write-offs for the three months ended March 31, 2025 (dollars in thousands):

March 31, 2025									
Term Loans Amortized Cost Basis by Origination Year									
	2025	2024	2023	2022	2021	Prior	Revolving Loans	Loans Converted to Term	Total
Commercial									
Pass	3,511	102,443	94,869	10,950	\$ 1,662	\$ 25,974	\$ 13,412	\$ -	\$ 252,821
Watch	-	40	71	144	53	92	-	-	400
Special Mention	-	-	-	-	-	5	-	-	5
Substandard	-	-	3	600	-	230	7	-	840
Total commercial	<u>\$ 3,511</u>	<u>\$ 102,483</u>	<u>\$ 94,943</u>	<u>\$ 11,694</u>	<u>\$ 1,715</u>	<u>\$ 26,301</u>	<u>\$ 13,419</u>	<u>\$ -</u>	<u>\$ 254,066</u>
Current period gross write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1	\$ 5	\$ -	\$ 6
Real estate construction and land									
Pass	\$ -	\$ 7,951	\$ 13,177	\$ 528	\$ 2,324	\$ 2,340	\$ -	\$ -	\$ 26,320
Watch	-	-	1,049	-	157	-	-	-	1,206
Special Mention	-	-	-	-	-	229	-	-	229
Substandard	-	791	-	6,121	-	509	-	-	7,421
Total real estate construction and land	<u>\$ -</u>	<u>\$ 8,742</u>	<u>\$ 14,226</u>	<u>\$ 6,649</u>	<u>\$ 2,481</u>	<u>\$ 3,078</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 35,176</u>
Current period gross write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1-4 family residential mortgages									
Pass	\$ 1,499	\$ 21,680	\$ 17,399	\$ 10,094	\$ 48,300	\$ 165,626	\$ 16,216	\$ -	\$ 280,814
Watch	-	322	4,764	2,112	3,246	1,692	1,036	-	13,172
Special Mention	-	198	-	808	2,337	5,471	-	-	8,814
Substandard	-	206	995	1,699	165	3,824	490	118	7,497
Total 1-4 family residential mortgage	<u>\$ 1,499</u>	<u>\$ 22,406</u>	<u>\$ 23,158</u>	<u>\$ 14,713</u>	<u>\$ 54,048</u>	<u>\$ 176,613</u>	<u>\$ 17,742</u>	<u>\$ 118</u>	<u>\$ 310,297</u>
Current period gross write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Commercial mortgages									
Pass	\$ 22,215	\$ 99,065	\$ 108,230	\$ 38,548	\$ 39,003	\$ 271,765	\$ 1,106	\$ -	\$ 579,932
Watch	-	-	2,761	-	-	11,678	-	-	14,439
Special Mention	-	80	-	1,499	1,394	11,086	-	-	14,059
Substandard	-	-	-	-	1,365	1,040	-	-	2,405
Total commercial mortgages	<u>\$ 22,215</u>	<u>\$ 99,145</u>	<u>\$ 110,991</u>	<u>\$ 40,047</u>	<u>\$ 41,762</u>	<u>\$ 295,569</u>	<u>\$ 1,106</u>	<u>\$ -</u>	<u>\$ 610,835</u>
Current period gross write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Consumer									
Pass	\$ 130	\$ 646	\$ 1,099	\$ 50	\$ 216	\$ 15,979	\$ 13,962	\$ -	\$ 32,082
Watch	-	-	-	-	22	6	-	-	28
Special Mention	-	-	-	-	-	8	-	-	8
Substandard	-	5	1	-	-	-	-	-	6
Total consumer	<u>\$ 130</u>	<u>\$ 651</u>	<u>\$ 1,100</u>	<u>\$ 50</u>	<u>\$ 238</u>	<u>\$ 15,993</u>	<u>\$ 13,962</u>	<u>\$ -</u>	<u>\$ 32,124</u>
Current period gross write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 64	\$ -	\$ -	\$ 64

The following table presents the Company's recorded investment in loans by credit quality indicators by year of origination as of December 31, 2024 (dollars in thousands). Current period gross write-off amounts represent write-offs for the twelve months ended December 31, 2024 (dollars in thousands):

December 31, 2024									
Term Loans Amortized Cost Basis by Origination Year									
	2024	2023	2022	2021	2020	Prior	Revolving Loans	Loans Converted to Term	Total
Commercial									
Pass	\$ 102,378	\$ 99,341	\$ 11,116	\$ 1,770	\$ 2,818	\$ 23,171	\$ 15,821	\$ 3	\$ 256,418
Watch	41	74	154	57	104	28	-	-	458
Special Mention	-	-	-	-	-	-	-	6	6
Substandard	-	5	294	-	20	132	7	331	789
Total commercial	<u>\$ 102,419</u>	<u>\$ 99,420</u>	<u>\$ 11,564</u>	<u>\$ 1,827</u>	<u>\$ 2,942</u>	<u>\$ 23,331</u>	<u>\$ 15,828</u>	<u>\$ 340</u>	<u>\$ 257,671</u>
Current period gross write-off	\$ -	\$ 14	\$ 38	\$ -	\$ 103	\$ 133	\$ -	\$ -	\$ 288
Real estate construction and land									
Pass	\$ 6,613	\$ 14,844	\$ 2,445	\$ 2,364	\$ 1,615	\$ 1,476	\$ -	\$ -	\$ 29,357
Watch	-	1,057	-	159	-	-	-	-	1,216
Special Mention	-	-	-	-	-	243	-	-	243
Substandard	-	-	6,121	-	-	40	-	-	6,161
Total real estate construction and land	<u>\$ 6,613</u>	<u>\$ 15,901</u>	<u>\$ 8,566</u>	<u>\$ 2,523</u>	<u>\$ 1,615</u>	<u>\$ 1,759</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 36,977</u>
Current period gross write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1-4 family residential mortgages									
Pass	\$ 21,285	\$ 16,942	\$ 11,889	\$ 51,277	\$ 71,422	\$ 97,356	\$ 17,555	\$ 563	\$ 288,289
Watch	-	4,787	501	2,417	247	1,706	767	654	11,079
Special Mention	199	1,000	1,057	918	-	5,291	92	-	8,557
Substandard	-	-	1,434	54	1,292	2,293	397	215	5,685
Total 1-4 family residential mortgage	<u>\$ 21,484</u>	<u>\$ 22,729</u>	<u>\$ 14,881</u>	<u>\$ 54,666</u>	<u>\$ 72,961</u>	<u>\$ 106,646</u>	<u>\$ 18,811</u>	<u>\$ 1,432</u>	<u>\$ 313,610</u>
Current period gross write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Commercial mortgages									
Pass	\$ 98,264	\$ 106,442	\$ 37,153	\$ 39,435	\$ 80,542	\$ 197,875	\$ 1,215	\$ 572	\$ 561,498
Watch	-	1,776	-	-	11,385	4,594	-	-	17,755
Special Mention	82	-	1,511	1,406	1,506	7,701	-	-	12,206
Substandard	-	-	-	1,750	287	-	-	-	2,037
Total commercial mortgages	<u>\$ 98,346</u>	<u>\$ 108,218</u>	<u>\$ 38,664</u>	<u>\$ 42,591</u>	<u>\$ 93,720</u>	<u>\$ 210,170</u>	<u>\$ 1,215</u>	<u>\$ 572</u>	<u>\$ 593,496</u>
Current period gross write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Consumer									
Pass	\$ 698	\$ 1,104	\$ 67	\$ 243	\$ 134	\$ 16,603	\$ 15,135	\$ 3	\$ 33,987
Watch	-	-	-	23	-	59	-	-	82
Special Mention	-	-	-	-	-	89	-	-	89
Substandard	7	1	-	-	-	49	-	-	57
Total consumer	<u>\$ 705</u>	<u>\$ 1,105</u>	<u>\$ 67</u>	<u>\$ 266</u>	<u>\$ 134</u>	<u>\$ 16,800</u>	<u>\$ 15,135</u>	<u>\$ 3</u>	<u>\$ 34,215</u>
Current period gross write-off	\$ -	\$ -	\$ -	\$ -	\$ 4	\$ 466	\$ 1	\$ -	\$ 471

Note 6. Goodwill and Other Intangible Assets

The carrying amount of goodwill was \$7.8 million at March 31, 2025, December 31, 2024 and March 31, 2024, resulting from the Merger.

The Company had \$3.5 million, \$3.8 million and \$4.8 million of other intangible assets as of March 31, 2025, December 31, 2024 and March 31, 2024, respectively. Other intangible assets were recognized in connection with the core deposits acquired from Fauquier in 2021. The following table summarizes the gross carrying amounts and accumulated amortization of other intangible assets (dollars in thousands):

	March 31, 2025		December 31, 2024		March 31, 2024	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Amortized intangible assets:						
Core deposit intangible	\$ 9,660	\$ (6,163)	\$ 9,660	\$ (5,868)	\$ 9,660	\$ (4,910)

Amortization expense was \$295 thousand and \$343 thousand for the three months ended March 31, 2025 and 2024, respectively.

Estimated future amortization expense as of March 31, 2025 is as follows (dollars in thousands):

	Core Deposit Intangible
For the nine months ending December 31, 2025	\$ 815
For the year ending December 31, 2026	918
For the year ending December 31, 2027	726
For the year ending December 31, 2028	535
For the year ending December 31, 2029	343
Thereafter	160
Total	<u>\$ 3,497</u>

Note 7. Leases

Lease liabilities represent the Company's obligation to make lease payments and are presented at each reporting date as the net present value of the remaining contractual cash flows. Cash flows are discounted at the Company's incremental borrowing rate in effect at the commencement date of the lease for a term similar to the length of the lease, including any probable renewal options available. Right-of-use assets represent the Company's right to use the underlying asset for the lease term and are calculated as the sum of the lease liability and if applicable, prepaid rent, initial direct costs and any incentives received from the lessor.

Lease payments for short-term leases are recognized as lease expense on a straight-line basis over the lease term. Payments for leases with terms longer than twelve months are included in the determination of the lease liability.

Each of the Company's long-term lease agreements is classified as an operating lease. Certain of these leases offer the option to extend the lease term and the Company has included such extensions in its calculation of the lease liabilities to the extent the options are reasonably assured of being exercised. The lease agreements do not provide for residual value guarantees and have no restrictions or covenants that would impact dividends or require incurring additional financial obligations.

The following tables present information about the Company's leases (dollars in thousands):

	March 31, 2025	December 31, 2024
Lease liability	\$ 5,026	\$ 5,389
Right-of-use asset	\$ 5,179	\$ 5,551
Weighted average remaining lease term	4.51 years	5.14 years
Weighted average discount rate	2.75%	3.02%

	Three Months Ended March 31,	
	2025	2024
Lease Expense:		
Operating lease cost	\$ 426	\$ 429
Short-term lease expense	11	12
Total lease expense	\$ 437	\$ 441
Cash paid for amounts included in lease liabilities	\$ 403	\$ 388

A maturity analysis of operating lease liabilities and reconciliation of the undiscounted cash flows to the total of operating lease liabilities is as follows (dollars in thousands):

Undiscounted Cash Flow	March 31, 2025
Nine months ending December 31, 2025	\$ 1,093
Twelve months ending December 31, 2026	1,159
Twelve months ending December 31, 2027	1,063
Twelve months ending December 31, 2028	942
Twelve months ending December 31, 2029	541
Thereafter	654
Total undiscounted cash flows	\$ 5,452
Less: Discount	(426)
Lease liability	\$ 5,026

Note 8. Net Income Per Share

The table below shows the weighted average number of shares used in computing net income per common share and the effect of the weighted average number of shares of potential dilutive common stock for the three months ended March 31, 2025 and 2024. Diluted net income per share is computed based on the weighted average number of shares of common stock equivalents outstanding, to the extent dilutive. The Company's common stock equivalents relate to outstanding common stock options. The recipients of unvested restricted shares have full voting and dividend rights, and as such, unvested restricted stock as of March 31, 2025 and March 31, 2024 is included in the calculation of basic and diluted net income per share (dollars below reported in thousands except per share data).

Three Months Ended	March 31, 2025			March 31, 2024		
	Net Income	Weighted Average Shares	Per Share Amount	Net Income	Weighted Average Shares	Per Share Amount
Basic net income per share	\$ 4,489	5,378,871	\$ 0.83	\$ 3,646	5,366,890	\$ 0.68
Effect of dilutive stock options	-	24,065	-	-	13,191	-
Diluted net income per share	\$ 4,489	5,402,936	\$ 0.83	\$ 3,646	5,380,081	\$ 0.68

For the three months ended March 31, 2025, there were 117,284 option shares considered anti-dilutive and excluded from this calculation. For the three months ended March 31, 2024, there were 117,601 option shares considered anti-dilutive and excluded from this calculation.

Note 9. Stock Incentive Plans

At the Annual Shareholders Meeting on June 23, 2022, shareholders approved the Virginia National Bankshares Corporation 2022 Stock Incentive Plan. The 2022 Plan made available up to 150,000 shares of the Company's common stock to be issued to plan participants. The 2022 Plan provides for granting of both incentive and nonqualified stock options, as well as restricted stock, unrestricted stock and other stock based awards. No new grants can be issued under the 2014 Stock Incentive Plan as that plan has expired.

For the 2022 Plan, the option price for any stock options cannot be less than the fair value of the Company's stock on the grant date. In addition, 95% of the common stock authorized for issuance must have a vesting or exercise schedule of at least one year. For the 2014 Plan, the option price of incentive stock options cannot be less than the fair value of the stock at the time an option is granted and nonqualified stock options may be granted at prices established by the Board of Directors, including prices less than the fair value on the date of grant. Outstanding stock options generally expire ten years from the grant date. Stock options generally vest by the fourth or fifth anniversary of the date of the grant.

A summary of the shares issued and available under each of the Plans is shown below as of March 31, 2025. Share data and exercise price range per share have been adjusted to reflect previously issued stock dividends. Although the 2014 Plan has expired and no new grants will be issued under such plan, there were options issued before the plan expired that are still outstanding as shown below.

	2022 Plan	2014 Plan
Aggregate shares issuable	150,000	275,625
Options issued, net of forfeited and expired options	(50,300)	(174,006)
Unrestricted stock issued	-	(11,635)
Restricted stock grants issued, net of forfeited	(65,280)	(83,653)
Cancelled due to Plan expiration	-	(6,331)
Remaining available for grant	<u>34,420</u>	<u>-</u>
Restricted stock grants issued and outstanding:		
Total vested and unvested shares	65,280	95,888
Fully vested shares	11,053	76,630
Stock option grants issued and outstanding:		
Total vested and unvested shares	50,300	173,084
Fully vested shares	-	148,603
Exercise price range	\$28.82 to \$33.20	\$23.75 to \$42.62

The Company accounts for all of its stock incentive plans under recognition and measurement accounting principles which require that the compensation cost relating to stock-based payment transactions be recognized in the financial statements. Stock-based compensation arrangements include stock options and restricted stock. All stock-based payments to employees are required to be valued at a fair value on the date of grant and expensed based on that fair value over the applicable vesting period.

Stock Options

Changes in the stock options outstanding related to the Plans are summarized below (dollars in thousands except per share data):

	March 31, 2025		
	Number of Options	Weighted Average Exercise Price	Aggregate Intrinsic Value
Outstanding at January 1, 2025	223,001	\$ 33.22	\$ -
Issued	5,600	34.78	-
Exercised	-	-	-
Forfeited	(5,217)	40.78	-
Expired	-	-	-
Outstanding at March 31, 2025	<u>223,384</u>	<u>\$ 33.08</u>	<u>\$ 1,091</u>
Options exercisable at March 31, 2025	<u>148,603</u>	<u>\$ 34.30</u>	<u>\$ 659</u>

For the three months ended March 31, 2025 and 2024, the Company recognized \$34 thousand and \$24 thousand, respectively, in compensation expense for stock options. As of March 31, 2025, there was \$359 thousand in unrecognized compensation expense remaining to be recognized in future reporting periods through 2030. The fair value of any stock option grant is estimated at the grant date using the Black-Scholes pricing model. There were 5,600 stock options grants issued during the three months ended March 31, 2025, and 8,400 stock option grants issued during the three months ended March 31, 2024.

Summary information pertaining to options outstanding at March 31, 2025 is shown below. Share and per share data have been adjusted to reflect the prior stock dividends issued.

Exercise Price	Options Outstanding			Options Exercisable	
	Number of Options Outstanding	Weighted- Average Remaining Contractual Life	Weighted- Average Exercise Price	Number of Options Exercisable	Weighted- Average Exercise Price
\$23.75 to \$30.00	101,300	6.6 Years	\$ 25.85	57,680	\$ 24.82
\$30.01 to \$40.00	68,540	6.9 Years	36.31	37,380	36.99
\$40.01 to \$42.62	53,544	3.1 Years	42.62	53,543	42.62
Total	<u>223,384</u>	<u>5.9 Years</u>	<u>\$ 33.08</u>	<u>148,603</u>	<u>\$ 34.30</u>

Stock Grants

Restricted stock grants – 9,004 and 12,064 shares of restricted stock were granted to an employee and non-employee directors, respectively, during the three months ended March 31, 2025, vesting over a four-year period. During the three months ended March 31, 2024, 10,816 and 14,464 shares of restricted stock were granted to employees and non-employee directors, respectively, vesting over a four-year period. For the three months ended March 31, 2025 and 2024, \$214 thousand and \$171 thousand, respectively, were expensed as a result of restricted stock grants. As of March 31, 2025, there was \$2.1 million in unrecognized compensation expense for all restricted stock grants remaining to be recognized in future reporting periods through 2029.

Changes in the restricted stock grants outstanding during the three months ended March 31, 2025 are summarized below (dollars in thousands except per share data):

	Number of Shares	March 31, 2025	
		Weighted Average Grant Date Fair Value Per Share	Aggregate Intrinsic Value
Nonvested as of January 1, 2025	65,889	\$ 31.96	\$ 2,377
Issued	21,068	36.09	760
Vested	(13,472)	(31.86)	(486)
Forfeited	-	-	-
Nonvested at March 31, 2025	<u>73,485</u>	<u>\$ 33.16</u>	<u>\$ 2,651</u>

Note 10. Fair Value Measurements

Determination of Fair Value

The Company follows ASC 820, "Fair Value Measurements and Disclosures," to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. This codification clarifies that the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The fair value guidance provides a consistent definition of fair value, which focuses on exit price in the principal or most advantageous market for the asset or liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

Fair Value Hierarchy

In accordance with this guidance, the Company groups its financial assets and financial liabilities generally measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value:

- Level 1 – Valuation is based on quoted prices in active markets for identical assets and liabilities.
- Level 2 – Valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.
- Level 3 – Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the consolidated financial statements:

Securities available for sale

Securities AFS are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2).

The following tables present the balances measured at fair value on a recurring basis as of March 31, 2025 and December 31, 2024 (dollars in thousands):

Description	Balance	Fair Value Measurements at March 31, 2025 Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
U.S. Government treasuries	\$ 1,499	\$ -	\$ 1,499	\$ -
U.S. Government agencies	27,697	-	27,697	-
Mortgage-backed/CMOs	134,655	-	134,655	-
Corporate bonds	17,700	-	17,700	-
Municipal bonds	81,372	-	81,372	-
Total securities available for sale	<u>\$ 262,923</u>	<u>\$ -</u>	<u>\$ 262,923</u>	<u>\$ -</u>

Description	Balance	Fair Value Measurements at December 31, 2024 Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
U.S. Government treasuries	\$ 1,493	\$ -	\$ 1,493	\$ -
U.S. Government agencies	29,635	-	29,635	-
Mortgage-backed/CMOs	132,811	-	132,811	-
Corporate bonds	17,591	-	17,591	-
Municipal bonds	82,007	-	82,007	-
Total securities available for sale	<u>\$ 263,537</u>	<u>\$ -</u>	<u>\$ 263,537</u>	<u>\$ -</u>

Certain financial assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write downs of individual assets. The following describes the valuation techniques used by the Company to measure certain assets recorded at fair value on a nonrecurring basis in the consolidated financial statements:

Collateral Dependent Loans with an ACL

In accordance with ASC 326, we may determine that an individual loan exhibits unique risk characteristics which differentiate it from other loans within our loan pools. In such cases, the loans are evaluated for expected credit losses on an individual basis and excluded from the collective evaluation. Specific allocations of the ACL are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, the relative risk grade of the loan and economic conditions affecting the borrower's industry, among other things. A loan is considered to be collateral dependent when, based upon management's assessment, the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the operation or sale of the collateral. In such cases, expected credit losses are based on the fair value of the collateral at the measurement date, adjusted for estimated selling costs if satisfaction of the loan depends on the sale of the collateral. We reevaluate the fair value of collateral supporting collateral dependent loans on a quarterly basis. The fair value of real estate collateral supporting collateral dependent loans is evaluated by appraisal services using a methodology that is consistent with the Uniform Standards of Professional Appraisal Practice.

The following table presents the Company's assets that were measured at fair value on a nonrecurring basis as of March 31, 2025 and December 31, 2024:

Description	Balance	Fair Value Measurements at March 31, 2025 Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Individually evaluated loans	\$ 180	\$ -	\$ -	\$ 180

Description	Fair Value	Valuation Technique	Unobservable Inputs	Discount Rate
Assets:				
Individually evaluated loans	\$ 180	Market comparables	Discount applied to recent appraisal	20.0%

Description	Balance	Fair Value Measurements at December 31, 2024 Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Individually evaluated loans	\$ 352	\$ -	\$ -	\$ 352

Description	Fair Value	Valuation Technique	Unobservable Inputs	Discount Rate
Assets:				
Individually evaluated loans	\$ 352	Market comparables	Discount applied to recent appraisal	20.0%

ASC 825, "Financial Instruments," requires disclosures about fair value of financial instruments for interim periods and excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The Company uses the exit price notion in calculating the fair values of financial instruments not measured at fair value on a recurring basis. The carrying values and estimated fair values of the Company's financial instruments as of March 31, 2025 and December 31, 2024 are as follows (dollars in thousands):

Fair Value Measurements at March 31, 2025 Using:					
	Carrying value	Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Fair Value
Assets					
Cash and cash equivalent	\$ 29,573	\$ 29,573	\$ -	\$ -	\$ 29,573
Available for sale securities	262,923	-	262,923	-	262,923
Restricted securities	6,172	-	6,172	-	6,172
Loans, net	1,234,170	-	-	1,181,501	1,181,501
Bank owned life insurance	40,352	-	40,352	-	40,352
Accrued interest receivable	6,069	-	1,358	4,711	6,069
Liabilities					
Demand deposits and interest-bearing transaction and money market accounts	\$ 1,135,715	\$ -	\$ 1,135,715	\$ -	\$ 1,135,715
Certificates of deposit	298,498	-	298,489	-	298,489
Borrowings	20,000	-	19,948	-	19,948
Junior subordinated debt, net	3,518	-	3,518	-	3,518
Accrued interest payable	1,609	-	1,609	-	1,609

Fair Value Measurements at December 31, 2024 Using:					
	Carrying value	Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Fair Value
Assets					
Cash and cash equivalent	\$ 17,103	\$ 17,103	\$ -	\$ -	\$ 17,103
Available for sale securities	263,537	-	263,537	-	263,537
Restricted securities	6,193	-	6,193	-	6,193
Loans, net	1,227,514	-	-	1,183,182	1,183,182
Bank owned life insurance	40,059	-	40,059	-	40,059
Accrued interest receivable	6,426	-	1,509	4,917	6,426
Liabilities					
Demand deposits and interest-bearing transaction and money market accounts	\$ 1,115,103	\$ -	\$ 1,115,103	\$ -	\$ 1,115,103
Certificates of deposit	308,443	-	308,856	-	308,856
Federal funds purchased	236	236	-	-	236
Borrowings	20,000	-	20,000	-	20,000
Junior subordinated debt, net	3,506	-	3,506	-	3,506
Accrued interest payable	1,837	-	1,837	-	1,837

The Company assumes interest rate risk (the risk that general interest rate levels will change) as a result of its normal operations. Consequently, the fair values of the Company's financial instruments will fluctuate when interest rate levels change, and that change may be either favorable or unfavorable to the Company. Management attempts to match maturities of assets and liabilities to the extent believed necessary to minimize interest rate risk; however, borrowers with fixed rate obligations are less likely to prepay in a rising rate environment and more likely to prepay in a falling rate environment. Conversely, depositors who are receiving fixed rates are more likely to withdraw funds before maturity in a rising rate environment and less likely to do so in a falling rate environment. Management monitors rates and maturities of assets and liabilities and attempts to minimize interest rate risk by adjusting terms of new loans and deposits and by investing in securities with terms that mitigate the Company's overall interest rate risk.

Note 11. Other Comprehensive Income (Loss)

The following table presents the changes in each component of accumulated other comprehensive income (loss) for the three months ended March 31, 2025 and March 31, 2024 (dollars in thousands):

	AFS Securities
Accumulated other comprehensive loss at December 31, 2024	\$ (41,862)
Other comprehensive gain arising during the period	4,457
Related income tax effects	(936)
	3,521
Accumulated other comprehensive loss at March 31, 2025	<u>\$ (38,341)</u>
	AFS Securities
Accumulated other comprehensive loss at December 31, 2023	\$ (40,044)
Other comprehensive gain arising during the period	(3,179)
Related income tax effects	668
	(2,511)
Reclassification into net income	4
Related income tax effects	(1)
	3
Accumulated other comprehensive loss at March 31, 2024	<u>\$ (42,552)</u>

Reclassification into net income and the related income tax effects are reflected in the line items for Loss on sale of AFS, net and Provision for income taxes, respectively, on the Consolidated Statements of Income.

Note 12. Segment Reporting

For the financial periods noted in this report, the Company has three reportable segments. Each reportable segment is a strategic business unit that offers different products and services. They are managed separately, because each segment appeals to different markets and, accordingly, require different technology and marketing strategies. The accounting policies of the segments are the same as those described in the summary of significant accounting policies provided earlier in this report.

The three reportable segments are:

- **Bank** - The commercial banking segment involves making loans and generating deposits from individuals, businesses and charitable organizations. Loan fee income, service charges from deposit accounts, and other non-interest-related fees, such as fees for debit cards and ATM usage and fees for treasury management services, generate additional income for the Bank segment.
- **VNB Trust & Estate Services** – VNB Trust & Estate Services offers corporate trustee services, trust and estate administration, IRA administration and custody services. Revenue for this segment is generated from administration, service and custody fees, as well as management fees that are derived from Assets Under Management. Investment management services currently are offered through in-house and third-party managers.
- **Masonry Capital** - Masonry Capital offers investment management services for separately managed accounts and a private investment fund employing a value-based, catalyst-driven investment strategy. Revenue for this segment is generated from management fees that are derived from Assets Under Management and incentive income that is based on the investment returns generated on performance-based Assets Under Management. Effective April 1, 2024, the Company sold the membership interests in Masonry Capital Management, LLC to an officer of the Company. Subsequent to the date of sale, the Company will receive an annual revenue-share amount for a period of six years. No expenses will be incurred by the Company related to Masonry Capital subsequent to the effective date of sale.

Segment information for the three months ended March 31, 2025 and 2024 is shown in the following tables (dollars in thousands). Note that asset information is not reported below, as the assets of VNB Trust & Estate Services are reported at the Bank level; also, assets specifically allocated to the lines of business other than the Bank are insignificant and are no longer provided to the chief operating decision maker.

Three months ended March 31, 2025	Bank	VNB Trust & Estate Services	Consolidated
Net interest income	\$ 12,294	\$ -	\$ 12,294
Recovery of credit losses	(160)	-	(160)
Net interest income after recovery of credit losses	\$ 12,454	\$ -	\$ 12,454
Noninterest income:			
Wealth management fees	\$ -	\$ 229	\$ 229
Deposit account fees	307	-	307
Debit/credit card and ATM fees	370	-	370
Bank owned life insurance income	293	-	293
Gains on sale of assets, net	278	-	278
Other	283	-	283
Total noninterest income	\$ 1,531	\$ 229	\$ 1,760
Noninterest expense:			
Salaries and employee benefits	\$ 3,697	\$ 239	\$ 3,936
Net occupancy	984	32	1,016
Equipment	182	4	186
Bank franchise tax	339	-	339
Computer software	256	-	256
Data processing	696	39	735
FDIC deposit insurance assessment	145	-	145
Marketing, advertising and promotion	254	-	254
Professional fees	222	34	256
Legal fees	236	-	236
Core deposit intangible amortization	295	-	295
Other	1,162	8	1,170
Total noninterest expense	\$ 8,468	\$ 356	\$ 8,824
Income before income taxes	\$ 5,517	\$ (127)	\$ 5,390
Provision for (benefit of) income taxes	927	(26)	901
Net income (loss)	\$ 4,590	\$ (101)	\$ 4,489

Three months ended March 31, 2024	Bank	VNB Trust & Estate Services	Masonry Capital	Consolidated
Net interest income	\$ 10,936	\$ -	\$ -	10,936
Recovery of credit losses	(22)	-	-	(22)
Net interest income after recovery of credit losses	\$ 10,958	\$ -	\$ -	10,958
Noninterest income:				
Wealth management fees	\$ -	\$ 236	\$ 190	426
Deposit account fees	387	-	-	387
Debit/credit card and ATM fees	488	-	-	488
Bank owned life insurance income	275	-	-	275
Gains on sale of assets, net	39	-	-	39
Gain termination of interest rate swap	379	-	-	379
Losses on sales of AFS, net	(4)	-	-	(4)
Other	120	68	-	188
Total noninterest income	\$ 1,684	\$ 304	\$ 190	\$ 2,178
Noninterest expense:				
Salaries and employee benefits	\$ 3,775	\$ 239	\$ 138	4,152
Net occupancy	933	32	7	972
Equipment	160	5	6	171
Bank franchise tax	340	-	-	340
Computer software	208	-	-	208
Data processing	713	26	-	739
FDIC deposit insurance assessment	195	-	-	195
Marketing, advertising and promotion	247	1	-	248
Professional fees	185	40	27	252
Legal fees	71	-	-	71
Core deposit intangible amortization	343	-	-	343
Other	1,100	6	22	1,128
Total noninterest expense	\$ 8,270	\$ 349	\$ 200	\$ 8,819
Income before income taxes	\$ 4,372	\$ (45)	\$ (10)	\$ 4,317
Provision for (benefit of) income taxes	683	(10)	(2)	671
Net income (loss)	\$ 3,689	\$ (35)	\$ (8)	\$ 3,646

Note 13. Sale of Masonry Capital Management, LLC

Effective April 1, 2024, the Company sold the membership interests in Masonry Capital Management, LLC to an officer of the Company. Subsequent to the date of sale, the Company will receive an annual revenue-share amount for a period of six years. No expenses will be incurred by the Company related to Masonry Capital subsequent to the effective date of sale. The sale of this business line did not meet the requirements for classification of discontinued operations, as the sale did not represent a strategic shift in the Company's operations or plans and will not have a major effect on the Company's future operations or financial results.

Note 14. Share Repurchase Plan

During the second quarter of 2023, the Board of Directors approved a share repurchase plan of up to 5% of outstanding common stock. Repurchases may be made through open market purchases or in privately negotiated transactions. The actual timing, number, and value of shares repurchased under the plan will be determined by a committee of the Board.

No shares were repurchased during the three months ended March 31, 2025. During the three months ended March 31, 2024, the Company repurchased 874 shares at an average price of \$29.60 per share and during calendar year 2024, a total of 20,350 shares were repurchased at an average price of \$27.42.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the unaudited consolidated financial statements, and notes thereto, of Virginia National Bankshares Corporation included in this report and the audited consolidated financial statements, and notes thereto, of the Company included in the Company's Form 10-K for the year ended December 31, 2024. Operating results for the three months ended March 31, 2025 are not necessarily indicative of the results for the year ending December 31, 2025 or any future period.

FORWARD-LOOKING STATEMENTS AND FACTORS THAT COULD AFFECT FUTURE RESULTS

Certain statements in this release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include, without limitation, statements with respect to the Company's operations, performance, future strategy and goals, and are often characterized by use of qualified words such as "expect," "believe," "estimate," "project," "anticipate," "intend," "will," "should," or words of similar meaning or other statements concerning the opinions or judgment of the Company and its management about future events. While Company management believes such statements to be reasonable, future events and predictions are subject to circumstances that are not within the control of the Company and its management. Actual results may differ materially from those included in the forward-looking statements due to a number of factors, including, without limitation, the effects of and changes in: inflation, interest rates, market and monetary fluctuations; liquidity and capital requirements; market disruptions including pandemics or significant health hazards, severe weather conditions, natural disasters, terrorist activities, financial crises, political crises, war and other military conflicts or other major events, the governmental and societal responses thereto, or the prospect of these events; changes, particularly declines, in general economic and market conditions in the local economies in which the Company operates, including the effects of declines in real estate values; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System; the impact of changes in laws, regulations and guidance related to financial services including, but not limited to, taxes, banking, securities and insurance; changes in accounting principles, policies and guidelines; the financial condition of the Company's borrowers; the Company's ability to attract, hire, train and retain qualified employees; an increase in unemployment levels; competitive pressures on loan and deposit pricing and demand; fluctuation in asset quality; assumptions underlying the Company's ACL; the value of securities held in the Company's investment portfolio; performance of assets under management; cybersecurity threats or attacks and the development and maintenance of reliable electronic systems; changes in technology and their impact on the marketing of new products and services and the acceptance of these products and services by new and existing customers; the willingness of customers to substitute competitors' products and services for the Company's products and services; the risks and uncertainties described from time to time in the Company's press releases and filings with the SEC; and the Company's performance in managing the risks involved in any of the foregoing. Many of these factors and additional risks and uncertainties are described in the Company's Annual Report on Form 10-K for the year ended December 31, 2024 and other reports filed from time to time by the Company with the Securities and Exchange Commission. These statements speak only as of the date made, and the Company does not undertake to update any forward-looking statements to reflect changes or events that may occur after this release.

OVERVIEW

Our primary financial goal is to maximize the Company's earnings to increase long-term shareholder value. We monitor three key financial performance measures to determine our success in realizing this goal: 1) return on average assets, 2) return on average equity, and 3) net income per share.

- ROAA for the three months ended March 31, 2025 was 1.12% compared to 0.91% realized in the same period in the prior year, as net income was higher in the current period as compared to the same period in the prior year.
- ROAE for the three months ended March 31, 2025 was 11.05% compared to 9.57% realized in same period in the prior year.
- Net income per diluted share was \$0.83 for the three months ended March 31, 2025, compared to \$0.68 for the same period in the prior year. The period over period increase was predominantly due to the increase in net interest income, as described below.

We also manage our capital levels through growth, quarterly cash dividends, and share repurchases, when prudent, while maintaining a strong capital position. During the second quarter of 2023, the Board of Directors approved a share repurchase plan of up to 5% of outstanding common stock. Repurchases may be made through open market purchases

or in privately negotiated transactions. The actual timing, number, and value of shares repurchased under the program will be determined by a committee of the Board. During the first half of 2024, 20,350 shares were repurchased. No additional repurchases were made during the second half of 2024 or the first quarter of 2025.

Refer to the Results of Operations, Non-GAAP Presentation section, later in this Management's Discussion and Analysis for more discussion on these financial performance measures.

APPLICATION OF CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The accounting and reporting policies followed by the Company conform, in all material respects, to GAAP and to general practices within the financial services industry. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. While the Company bases estimates on historical experience, current information and other factors deemed to be relevant, actual results could differ from those estimates.

The Company considers accounting estimates to be critical to reported financial results if (i) the accounting estimate requires management to make assumptions about matters that are highly uncertain, and (ii) different estimates that management reasonably could have used for the accounting estimate in the current period, or changes in the accounting estimate that are reasonably likely to occur from period to period, could have a material impact on the Company's consolidated financial statements. The Company's accounting policies are fundamental to understanding management's discussion and analysis of financial condition and results of operations.

For additional information regarding critical accounting policies, refer to the Application of Critical Accounting Policies and Critical Accounting Estimates section under Item 8 in the Company's 2024 Form 10-K.

FINANCIAL CONDITION

Total assets

The total assets of the Company as of March 31, 2025 were \$1.6 billion. This is a \$17.2 million, or 1.1%, increase from total assets reported at December 31, 2024 and a \$14.5 million, or 0.9%, increase from total assets reported at March 31, 2024. For the three months ended March 31, 2025, funds from increased deposits were utilized to fund loan growth.

Securities

The Company's investment securities portfolio as of March 31, 2025 totaled \$269.1 million, a decrease of \$0.6 million compared with the \$269.7 million reported at December 31, 2024 and a \$79.0 million decrease from the \$348.0 million reported at March 31, 2024. The decrease from year-end and the prior year was part of a strategic decision to reinvest proceeds into higher yielding assets. At March 31, 2025 and December 31, 2024, the investment securities holdings represented 16.5% and 16.7% of the Company's total assets, respectively.

The Company's investment securities portfolio included restricted securities totaling \$6.2 million as of March 31, 2025, December 31, 2024 and March 31, 2024. These securities represent stock in the FRB, the FHLB, CBB Financial Corporation (the holding company for Community Bankers' Bank), and an investment in an SBA loan fund. The level of FRB and FHLB stock that the Company is required to hold is determined in accordance with membership guidelines provided by the Federal Reserve and the FHLB, respectively. Stock ownership in the bank holding company for Community Bankers' Bank provides the Company with several benefits that are not available to non-shareholder correspondent banks. None of these restricted securities are traded on the open market and can only be redeemed by the respective issuer.

At March 31, 2025, the unrestricted securities portfolio totaled \$262.9 million. The following table summarizes the Company's AFS securities by type as of March 31, 2025, December 31, 2024, and March 31, 2024 (dollars in thousands):

	March 31, 2025		December 31, 2024		March 31, 2024	
	Balance	% of Total	Balance	% of Total	Balance	% of Total
U.S. Government treasuries	\$ 1,499	0.6%	\$ 1,493	0.6%	\$ 51,132	15.0%
U.S. Government agencies	27,697	10.5%	29,635	11.2%	36,451	10.7%
Mortgage-backed/CMOs	134,655	51.3%	132,811	50.4%	151,660	44.3%
Corporate bonds	17,700	6.7%	17,591	6.7%	19,163	5.6%
Municipal bonds	81,372	30.9%	82,007	31.1%	83,451	24.4%
Total available for sale securities	<u>\$ 262,923</u>	<u>100.0%</u>	<u>\$ 263,537</u>	<u>100.0%</u>	<u>\$ 341,857</u>	<u>100.0%</u>

The unrestricted securities are held primarily for earnings, liquidity, and asset/liability management purposes and are reviewed quarterly for possible impairments indicating credit losses. During this review, management analyzes the length of time the fair value has been below cost, the expectation for that security's performance, the creditworthiness of the issuer, and the Company's intent and ability to hold the security to recovery or maturity. These factors are analyzed for each individual security.

Loan portfolio

A management objective is to grow loan balances while maintaining the asset quality of the loan portfolio. The Company seeks to achieve this objective by maintaining rigorous underwriting standards coupled with regular evaluation of the creditworthiness of, and the designation of lending limits for, each borrowing relationship. The portfolio strategies include seeking industry, loan size, and loan type diversification to minimize credit exposure and originating loans in markets with which the Company is familiar. The Company's geographical trade area includes localities in Virginia, Maryland and the District of Columbia that are within a 100-mile radius of any office of the Company as well as the counties of Jefferson and Berkeley in West Virginia.

Total loans were \$1.2 billion as of March 31, 2025, \$1.2 billion as of December 31, 2024, and \$1.1 billion as of March 31, 2024. Loans as a percentage of total assets at March 31, 2025 were 76.0%, compared to 69.7% as of March 31, 2024. Loans as a percentage of deposits at March 31, 2025 were 86.6%, compared to 78.8% as of March 31, 2024.

The following table summarizes the Company's loan portfolio by type of loan as of March 31, 2025, December 31, 2024, and March 31, 2024 (dollars in thousands):

	March 31, 2025		December 31, 2024		March 31, 2024	
	Balance	% of Total	Balance	% of Total	Balance	% of Total
Commercial loans	\$ 254,066	20.4%	\$ 257,671	20.8%	\$ 182,568	16.1%
Real estate mortgage:						
Construction and land	35,176	2.8%	36,977	3.0%	33,371	3.0%
1-4 family residential mortgages	310,297	25.0%	313,610	25.4%	316,502	28.1%
Commercial mortgages	610,835	49.2%	593,496	48.1%	558,779	49.6%
Total real estate mortgage	956,308	77.0%	944,083	76.5%	908,652	80.7%
Consumer	32,124	2.6%	34,215	2.7%	36,948	3.2%
Total loans	<u>\$ 1,242,498</u>	<u>100.0%</u>	<u>\$ 1,235,969</u>	<u>100.0%</u>	<u>\$ 1,128,168</u>	<u>100.0%</u>

Loan balances increased by \$6.5 million, or 0.5%, from December 31, 2024 to March 31, 2025 and increased \$114.3 million, or 10.1%, since March 31, 2024.

The following tables details the Company's levels of non-owner occupied commercial real estate as of March 31, 2025 and December 31, 2024, along with the average loan size and % of risk ratings for each category (dollars in thousands):

March 31, 2025

Loan Type	Balance	% of Total CRE	Average Loan Size	Special Mention	Sub-standard	Nonaccrual
Hotels	\$ 45,543	14.34%	\$ 5,693	0.00%	0.00%	0.00%
Office Building	67,786	21.34%	\$ 797	0.00%	0.00%	0.00%
Warehouses/Industrial	59,243	18.65%	\$ 2,194	1.04%	0.00%	0.00%
Retail	125,715	39.57%	\$ 1,905	0.01%	0.83%	0.00%
Day Cares / Schools	9,985	3.14%	\$ 1,248	15.01%	0.00%	0.00%
All Other Commercial Buildings	9,431	2.97%	\$ 857	0.00%	0.00%	0.00%
Total Non-Owner Occupied CRE	<u>\$ 317,703</u>					

December 31, 2024

Loan Type	Balance	% of Total CRE	Average Loan Size	Special Mention	Sub-standard	Nonaccrual
Hotels	\$ 45,840	14.80%	\$ 5,730	0.00%	0.00%	0.00%
Office Building	61,893	19.98%	\$ 764	0.00%	0.00%	0.00%
Warehouses/Industrial	61,243	19.77%	\$ 2,112	1.04%	0.00%	0.00%
Retail	120,655	38.95%	\$ 1,856	0.89%	0.00%	0.00%
Day Cares / Schools	10,606	3.42%	\$ 1,178	14.25%	0.00%	0.00%
All Other Commercial Buildings	9,520	3.07%	\$ 865	0.00%	0.00%	0.00%
Total Non-Owner Occupied CRE	<u>\$ 309,757</u>					

Loan quality

The Company continues to experience extremely low levels of NPAs, as a result of strict underwriting standards and practices. However, the economic environment in the Company's lending footprint could be impacted as persistent inflation, volatile interest rates, and other signs of recession materialize, which could increase NPAs in future periods.

Nonaccruals - Nonaccrual loans, comprised of sixteen loans to fifteen borrowers, totaled \$2.8 million at March 31, 2025, compared to balances of \$2.3 million and \$2.2 million reported at December 31, 2024 and March 31, 2024, respectively.

Past Due Loans - The Company had loans in its portfolio totaling \$2.3 million, \$754 thousand and \$876 thousand, as of March 31, 2025, December 31, 2024 and March 31, 2024, respectively, that were 90 or more days past due and still accruing interest as the Company deemed them to be collectible. The past due balance as of March 31, 2025 is comprised of two loans totaling \$2.2 million which are 100% government-guaranteed, and eight student loans totaling \$61 thousand.

Troubled Loan Modifications - No loans were modified during the three months ended March 31, 2025 or three months ended March 31, 2024. As of March 31, 2025, the Company had TLMs totaling \$1.2 million.

Foreclosures - There was one loan secured by 1-4 family residential property, with a total balance of \$183 thousand, in the process of foreclosure at March 31, 2025, and no loans in the process of foreclosure at December 31, 2024.

Management identifies potential problem loans through its periodic loan review process and considers potential problem loans as those loans classified as special mention, substandard, or doubtful.

Allowance for Credit Losses

The relationship of the ACL to total loans and nonaccrual loans appears below (dollars in thousands):

	March 31, 2025	December 31, 2024	March 31, 2024
Total loans	\$ 1,242,498	\$ 1,235,969	\$ 1,128,168
Nonaccrual loans	\$ 2,764	\$ 2,267	\$ 2,178
Allowance for credit losses	\$ 8,328	\$ 8,455	\$ 8,289
Nonaccrual loans to total loans	0.22%	0.18%	0.19%
ACL to total loans	0.67%	0.68%	0.73%
ACL to nonaccrual loans	301.30%	372.96%	380.58%

The ACL on loans as a percentage of loans was 0.67% as of March 31, 2025, 0.68% as of December 31, 2024, and 0.73% as of March 31, 2024. The fair value mark that was allocated to the acquired loans was \$21.3 million as of the Effective Date, with a remaining balance of \$6.2 million as of March 31, 2025.

Recoveries of credit losses totaling \$105 thousand and provision for credit losses of \$11 thousand were recorded in the three months ended March 31, 2025 and 2024, respectively. The following is a summary of the changes in the ACL for the three months ended March 31, 2025 and 2024 (dollars in thousands):

	2025	2024
Allowance for credit losses, December 31 of prior year	\$ 8,455	\$ 8,395
Charge-offs	(70)	(184)
Recoveries	48	67
(Recovery of) provision for credit losses	(105)	11
Allowance for credit losses, March 31	<u>\$ 8,328</u>	<u>\$ 8,289</u>

For additional insight into management's approach and methodology in estimating the ACL, please refer to the earlier discussion of "Allowance for Credit Losses" in Note 5 of the Notes to Consolidated Financial Statements. In addition, Note 5 includes details regarding the rollforward of the allowance by loan portfolio segments. The rollforward tables indicate the activity for loans that are charged-off, amounts received from borrowers as recoveries of previously charged-off loan balances, and the allocation by loan portfolio segment of the provision made during the period. The events that can positively impact the amount of allowance in a given loan segment include any one or all of the following: the recovery of a previously charged-off loan balance; the decline in the amount of classified or delinquent loans in a loan segment from the previous period, which most commonly occurs when these loans are repaid or are foreclosed; or when there are improvements in the ratios used to estimate the probability of loan losses. Improvements to the ratios could include lower historical loss rates, improvements to any of the qualitative factors mentioned above, or reduced loss expectations for individually evaluated loans.

Management reviews the ACL on a quarterly basis to ensure it is adequate based upon the calculated probable losses inherent in the portfolio. Management believes the ACL was adequately provided for as of March 31, 2025 and acknowledges that should economic conditions worsen, we could experience further increases in our required ACL and record additional provision for credit loss exposure.

Premises and equipment

The Company's premises and equipment, net of depreciation, as of March 31, 2025 totaled \$12.5 million compared to \$15.4 million as of December 31, 2024 and \$15.9 million as of March 31, 2024, decreasing from prior year due to the sale of one building and normal depreciation. Premises and equipment are stated at cost less accumulated depreciation. Depreciation expense is computed by the straight-line method based on the estimated useful lives of assets. Expenditures for repairs and maintenance are charged to expense as incurred. The costs of major renewals and betterments are capitalized and depreciated over their estimated useful lives. Upon disposition, assets and related accumulated depreciation are removed from the books, and any resulting gain or loss is charged to income.

As of March 31, 2025, the Company occupied twelve full-service and one limited-service banking facilities throughout Albemarle, Fauquier and Prince William counties and the cities of Charlottesville, Richmond, Manassas and Winchester, Virginia. The limited-service facility is a drive-through location at 301 East Water Street, Charlottesville, Virginia.

The five-story office building at 404 People Place, Charlottesville, Virginia, located in Albemarle County, also serves as the Company's corporate headquarters and operations center. VNB Trust & Estate Services is located at 103 Third Street, SE, Charlottesville, Virginia.

Both the Arlington Boulevard facility in Charlottesville and the People Place facility in Albemarle County also contain office space that is currently under lease to tenants.

Leases

As of March 31, 2025, the Company has recorded \$5.2 million of right-of-use assets and \$5.0 million of lease liabilities, in accordance with ASU 2016-02 "Leases" (Topic 842). As of December 31, 2024, \$5.6 million of right-of-use assets and \$5.4 million of lease liabilities were included on the balance sheet. Right-of-use assets are assets that represent the Company's right to use, or control the use of, a specified asset for the lease term, offset by the lease liability, which is the Company's obligation to make lease payments arising from a lease, measured on a discounted basis. During the first quarter of 2024, the Company extended one branch lease for an additional five-year period.

Deposits

Deposit accounts represent the Company's primary source of funds and are comprised of demand deposits, interest-bearing checking, money market, and savings accounts as well as time deposits. These deposits have been provided predominantly by individuals, businesses and charitable organizations in the Commonwealth of Virginia.

Total deposits as of March 31, 2025 were \$1.4 billion, an increase of \$10.7 million, or 0.7%, compared to December 31, 2024, and an increase of \$2.2 million, or 0.2%, compared to March 31, 2024 (dollars in thousands).

	March 31, 2025		December 31, 2024		March 31, 2024	
	Balance	% of Total	Balance	% of Total	Balance	% of Total
No cost and low cost deposits:						
Noninterest demand deposits	\$ 379,059	26.4%	\$ 374,079	26.3%	\$ 382,315	26.7%
Interest checking accounts	283,704	19.8%	303,405	21.3%	284,789	19.9%
Money market and savings deposit accounts	472,952	33.0%	437,619	30.7%	415,311	29.0%
Total noninterest and low cost deposit accounts	1,135,715	79.2%	1,115,103	78.3%	1,082,415	75.6%
Time deposit accounts:						
Certificates of deposit	290,994	20.3%	303,564	21.3%	341,542	23.8%
CDARS deposits	7,504	0.5%	4,879	0.3%	8,015	0.6%
Total certificates of deposit and other time deposits	298,498	20.8%	308,443	21.7%	349,557	24.4%
Total deposit account balances	\$ 1,434,213	100.0%	\$ 1,423,546	100.0%	\$ 1,431,972	100.0%

Noninterest-bearing demand deposits on March 31, 2025 were \$379.1 million, representing 26.4% of total deposits. Interest-bearing transaction, money market, and savings accounts totaled \$756.7 million, and represented 52.8% of total deposits at March 31, 2025. Collectively, noninterest-bearing and interest-bearing transaction, money market and savings accounts represented 79.2% of total deposit accounts at March 31, 2025. These account types are an excellent source of low-cost funding for the Company.

The Company also offers insured cash sweep deposit products. ICS[®] deposit balances of \$30.2 million and \$147.4 million are included in the interest checking accounts and in the money market and savings deposit accounts balances,

respectively, in the table above, as of March 31, 2025. As of December 31, 2024, ICS[®] deposit balances of \$22.8 million and \$105.9 million are included in the interest checking accounts and in the money market and savings deposit account balances, respectively. All ICS[®] accounts consist of reciprocal balances for the Company's customers. The Company currently holds no brokered or specialty CDs.

The remaining 20.8% of total deposits consisted of certificates of deposit and other time deposit accounts totaling \$298.5 million at March 31, 2025. Included in these deposit totals are CDARS[™], whereby depositors can obtain FDIC deposit insurance on account balances of up to \$50 million. CDARS[™] deposits totaled \$7.5 million as of March 31, 2025 and \$4.9 million as of December 31, 2024, all of which were reciprocal balances for the Company's customers.

As of March 31, 2025 and December 31, 2024, the estimated amounts of uninsured deposits were \$331.9 million, or 24.0% and \$360.0 million, or 25.5% of total deposits, respectively.

Borrowings

Borrowings, consisting primarily of FHLB advances, are additional sources of funds for the Company. The level of these borrowings is determined by various factors, including customer demand and the Company's ability to earn a favorable spread on the funds obtained. During the first three months of 2025, the Company took down and repaid \$52.6 million in advances, leaving the outstanding borrowings at \$20.0 million; advance activity is a component in the ongoing strategy to enhance the margin and meet funding opportunities as available.

As of March 31, 2025, based on the FHLB's evaluation, the Company has an available credit position of \$403 million, for which access can be negotiated based on multiple factors. The Company currently has a collateral dependent line of credit with the FHLB for \$110.6 million, secured by commercial mortgages, with borrowings of \$20.0 million as of March 31, 2025. As of December 31, 2024, there were \$20.0 million in outstanding borrowings with the FHLB.

Additional borrowing arrangements maintained by the Company include formal unsecured federal funds lines with five major regional correspondent banks for a total of \$119.0 million and a secured line with the Federal Reserve discount window in the amount of \$4.0 million, based on the market value of the collateral. See above for outstanding balances in Federal funds purchased as of the dates presented.

Junior Subordinated Debt

In 2006, a subsidiary of Fauquier, Fauquier Statutory Trust II, privately issued \$4.0 million face amount of the trust's Floating Rate Capital Securities in a pooled capital securities offering. Simultaneously, the trust used the proceeds of that sale to purchase \$4.0 million principal amount of the Fauquier's Floating Rate Junior Subordinated Deferrable Interest Debentures due 2036. As of March 31, 2025 and December 31, 2024, total capital securities were \$3.5 million, as adjusted to fair value as of the date of the Merger. Historically, the interest rate on the capital security reset every three months at 1.70% above the then current three-month LIBOR and was paid quarterly. With the cessation of LIBOR, on September 13, 2023, the rate converted to a spread adjustment of 0.03% plus a margin of 1.70% above the three-month CME Term SOFR.

The Trust II issuance of capital securities and the respective subordinated debentures are callable at any time. The subordinated debentures are an unsecured obligation of the Company and are junior in right of payment to all present and future senior indebtedness of the Company. The capital securities are guaranteed by the Company on a subordinated basis.

Shareholders' equity and regulatory capital ratios

The following table displays the changes in shareholders' equity for the Company from December 31, 2024 to March 31, 2025 (dollars in thousands):

Equity, December 31, 2024	\$	160,302
Net income		4,489
Other comprehensive income		3,521
Cash dividends declared		(1,779)
Equity increase due to expensing of stock options		34
Equity increase due to expensing of restricted stock		214
Equity, March 31, 2025	\$	<u>166,781</u>

The Basel III capital rules require banks and bank holding companies to comply with the following minimum capital ratios: (i) a ratio of common equity Tier 1 capital to risk-weighted assets of at least 4.5%, plus a 2.5% “capital conservation buffer” (effectively resulting in a minimum ratio of common equity Tier 1 to risk-weighted assets of at least 7%); (ii) a ratio of Tier 1 capital to risk-weighted assets of at least 6.0%, plus the 2.5% capital conservation buffer (effectively resulting in a minimum Tier 1 capital ratio of 8.5%); (iii) a ratio of total capital to risk-weighted assets of at least 8.0%, plus the 2.5% capital conservation buffer (effectively resulting in a minimum total capital ratio of 10.5%); and (iv) a leverage ratio of 4%, calculated as the ratio of Tier 1 capital to balance sheet exposures plus certain off-balance sheet exposures (computed as the average for each quarter of the month-end ratios for the quarter).

The Company’s Tier 1, common equity Tier 1, total capital to risk-weighted assets, and leverage ratios were 18.12%, 18.12%, 18.92% and 11.83%, respectively, as of March 31, 2025, thus exceeding the minimum requirements. The Bank’s Tier 1, common equity Tier 1, total capital to risk-weighted assets, and leverage ratios were 17.95%, 17.95%, 18.76% and 11.71%, respectively, as of March 31, 2025, also exceeding the minimum requirements.

As of March 31, 2025, the Bank exceeded all of the following minimum capital ratios in order to be considered “well capitalized” under the PCA regulations, as revised: (i) a common equity Tier 1 capital ratio of at least 6.5%; (ii) a Tier 1 capital to risk-weighted assets ratio of at least 8.0%; (iii) a total capital to risk-weighted assets ratio of at least 10.0%; and (iv) a leverage ratio of at least 5.0%.

RESULTS OF OPERATIONS

Non-GAAP presentations

The accounting and reporting policies of the Company conform to GAAP and prevailing practices in the banking industry. However, certain non-GAAP measures are used by management to supplement the evaluation of the Company’s performance. These include tangible book value per share, tangible equity and the following fully-taxable equivalent measures: net interest income-FTE, efficiency ratio-FTE and net interest margin-FTE. Interest on tax-exempt loans and securities is presented on a taxable-equivalent basis (which converts the income on loans and investments for which no income taxes are paid to the equivalent yield as if income taxes were paid) using the federal corporate income tax rate of 21 percent that was applicable for all periods presented.

Management believes that the use of these non-GAAP measures provides meaningful information about operating performance by enhancing comparability with other financial periods, other financial institutions, and between different sources of interest income. The non-GAAP measures used by management enhance comparability by excluding the effects of (1) items that do not reflect ongoing operating performance, (2) balances of intangible assets, including goodwill, that vary significantly between institutions, and (3) tax benefits that are not consistent across different opportunities for investment. These non-GAAP financial measures should not be considered, or more important than, an alternative to GAAP-basis financial statements, and other banks and bank holding companies may define or calculate these or similar measures differently. Net income is discussed in Management’s Discussion and Analysis on a GAAP basis unless noted as “non-GAAP.”

A reconciliation of the non-GAAP financial measures used by the Company to evaluate and measure the Company's performance to the most directly comparable GAAP financial measures is presented below (dollars in thousands, except for the per share data):

	As of or for the Three Months Ended	
	March 31, 2025	March 31, 2024
Fully tax-equivalent measures		
Net interest income (GAAP)	\$ 12,295	\$ 10,936
Fully tax-equivalent adjustment	85	87
Net interest income (FTE) (non-GAAP)	\$ 12,380	\$ 11,023
Efficiency ratio (GAAP)	62.8%	67.2%
Fully tax-equivalent adjustment	-0.4%	-0.4%
Efficiency ratio (FTE) (non-GAAP)	62.4%	66.8%
Net interest margin (GAAP)	3.26%	2.91%
Fully tax-equivalent adjustment	0.02%	0.02%
Net interest margin (FTE) (non-GAAP)	3.28%	2.93%
Other financial measures		
Book value per share (GAAP)	\$ 30.93	\$ 28.31
Impact of intangible assets	(2.09)	(2.32)
Tangible book value per share (non-GAAP)	\$ 28.84	\$ 25.99
Total equity (GAAP)	\$ 166,781	\$ 152,577
Impact of intangible assets	(11,265)	(12,518)
Tangible equity (non-GAAP)	\$ 155,516	\$ 140,059

Net income

Net income for the three months ended March 31, 2025 was \$4.5 million, a \$843 thousand increase compared to \$3.6 million reported for the three months ended March 31, 2024. Net income per diluted share was \$0.83 for the three months ended March 31, 2025 compared to \$0.68 per diluted share for the same period in the prior year.

The increase in net income for the period noted above is primarily the result of increased net interest income, as discussed in more detail below.

Net interest income

Net interest margin (FTE) is the ratio of net interest income (FTE) to average earning assets for the period. The level of interest rates, together with the volume and mix of earning assets and interest-bearing liabilities, impact net interest income (FTE) and net interest margin (FTE).

Net interest income (FTE) for the three months ended March 31, 2025 was \$12.4 million, a \$1.4 million increase compared to net interest income (FTE) of \$11.0 million for the three months ended March 31, 2024. The net interest margin (FTE) of 3.28% for the three months ended March 31, 2025 was 35 bps higher than the 2.93% realized during the three months ended March 31, 2024. The main driver of this increase was increased volume of loans; the increase in average loan balances, from \$1.1 billion for the three months ended March 31, 2024 to \$1.2 billion for the three months ended March 31, 2025, positively impacted interest income by \$1.5 million. This increase was partially offset by the decrease in the average balances of securities, decreasing from \$370.3 million in the three months ended March 31, 2024 to \$271.5 in the three months ended March 31, 2025, negatively impacting interest income (FTE) by \$694 thousand period over period. Interest expense decreased \$912 thousand, positively impacting net interest income (FTE) and net interest margin (FTE), compared

to the same period in the prior year. Overall, the cost of interest-bearing deposits decreased 30 bps period over period, from 273 bps to 243 bps.

Refer to the Reconciliation of Non-GAAP Measures table within the Non-GAAP presentations section for a reconciliation of GAAP to non-GAAP net interest margin.

The following tables detail the average balance sheet, including an analysis of net interest income (FTE) for earning assets and interest-bearing liabilities, for the three months ended March 31, 2025 and 2024. These tables also include rate/volume analyses for these same periods (dollars in thousands).

Consolidated Average Balance Sheet and Analysis of Net Interest Income

	For the Three Months Ended						Change in Interest Income/ Expense		
	March 31, 2025			March 31, 2024			Change Due to : ⁴		Total Increase/ (Decrease)
	Average Balance	Interest Income/ Expense	Average Yield/Cost	Average Balance	Interest Income/ Expense	Average Yield/Cost	Volume	Rate	
ASSETS									
Interest Earning Assets:									
Securities:									
Taxable Securities	\$205,705	\$1,424	2.77%	\$303,736	\$2,277	3.00%	\$(689)	\$(164)	\$(853)
Tax Exempt Securities ¹	65,780	409	2.49%	66,589	413	2.48%	(5)	1	(4)
Total Securities ¹	271,485	1,833	2.70%	370,325	2,690	2.91%	(694)	(163)	(857)
Loans:									
Real Estate	946,762	13,386	5.73%	905,485	12,543	5.57%	580	263	843
Commercial	253,559	3,091	4.94%	174,377	2,424	5.59%	994	(327)	667
Consumer	33,199	556	6.79%	37,708	694	7.40%	(79)	(59)	(138)
Total Loans	1,233,520	17,033	5.60%	1,117,570	15,661	5.64%	1,495	(123)	1,372
Federal funds sold	16,876	184	4.42%	17,624	239	5.45%	(10)	(45)	(55)
Other interest-bearing deposits	7,694	42	2.21%	8,405	57	2.73%	(5)	(10)	(15)
Total Earning Assets	1,529,575	19,092	5.06%	1,513,924	18,647	4.95%	786	(341)	445
Less: Allowance for Credit Losses	(8,494)			(8,413)					
Total Non-Earning Assets	108,278			109,862					
Total Assets	\$1,629,359			\$1,615,373					
LIABILITIES AND SHAREHOLDERS' EQUITY									
Interest Bearing Liabilities:									
Interest Bearing Deposits:									
Interest Checking	\$274,777	\$69	0.10%	\$282,825	\$71	0.10%	\$(2)	\$0	\$(2)
Money Market and Savings Deposits	464,405	3,003	2.62%	411,973	2,922	2.85%	352	(271)	81
Time Deposits	306,331	3,054	4.04%	341,083	4,050	4.78%	(387)	(609)	(996)
Total Interest-Bearing Deposits	1,045,513	6,126	2.38%	1,035,881	7,043	2.73%	(37)	(880)	(917)
Federal funds purchased	558	7	5.09%	495	7	5.69%	1	(1)	-
Borrowings	42,765	509	4.83%	42,154	486	4.64%	7	16	23
Junior subordinated debt	3,511	70	8.09%	3,465	88	10.21%	3	(21)	(18)
Total Interest-Bearing Liabilities	1,092,347	6,712	2.49%	1,081,995	7,624	2.83%	(26)	(886)	(912)
Non-Interest-Bearing Liabilities:									
Demand deposits	362,354			368,535					
Other liabilities	9,872			11,537					
Total Liabilities	1,464,573			1,462,067					
Shareholders' Equity	164,786			153,306					
Total Liabilities & Shareholders' Equity	\$1,629,359			\$1,615,373					
Net Interest Income (FTE)		\$12,380			\$11,023		\$812	\$545	\$1,357
Interest Rate Spread ²			2.57%			2.12%			
Cost of Funds			1.87%			2.11%			
Interest Expense as a Percentage of									
Average Earning Assets			1.78%			2.03%			
Net Interest Margin (FTE) ³			3.28%			2.93%			

(1) Tax-exempt income for investment securities has been adjusted to a fully tax-equivalent basis (FTE), using a Federal income tax rate of 21%. Refer to the Reconciliation of Non-GAAP Measures table within the Non-GAAP Presentations earlier in this section.

(2) Interest spread is the average yield earned on earning assets less the average rate paid on interest-bearing liabilities.

(3) Net interest margin (FTE) is net interest income expressed as a percentage of average earning assets.

(4) The impact on the net interest income (FTE) resulting from changes in average balances and average rates is shown for the period indicated. The change in interest due to both volume and rate has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.

Provision for credit losses

A recovery of provision for credit losses of \$160 thousand was recognized during the three months ended March 31, 2025 compared to a recovery of \$22 thousand recognized during the three months ended March 31, 2024. The first quarter 2025 recovery of provision for credit losses was comprised of \$105 thousand of recovery of provision for loan losses and \$55 thousand of recovery of provision for losses on unfunded commitments, primarily attributed to declines in balances within loan pools that had higher loss rates and a decline in unfunded construction commitments, respectively.

The decrease in unfunded commitment reserve from the prior quarter, and therefore the recovery of provision related thereto, was almost entirely due to the decrease in the balances of unfunded construction loans, declining from \$21.1 million as of December 31, 2024 to \$16.4 million as of March 31, 2025.

Further discussion of management's assessment of the ACL is provided earlier in the report and in Note 5 – Allowance for Credit Losses, found in the Notes to the Consolidated Financial Statements. In management's opinion, the ACL was adequately provided for at March 31, 2025. The ACL calculation, provision for credit losses, asset quality and collateral values may be significantly impacted by deterioration in economic conditions. Should economic conditions worsen, we could experience further increases in our required ACL and record additional provision for credit loss exposure.

Noninterest income

The components of noninterest income for the three months ended March 31, 2025 and 2024 are shown below (dollars in thousands):

	For the Three Months Ended		Variance	
	March 31, 2025	March 31, 2024	\$	%
Noninterest income:				
Wealth management fees	\$ 229	\$ 426	\$ (197)	-46.2%
Deposit account fees	307	387	(80)	-20.7%
Debit/credit card and ATM fees	370	488	(118)	-24.2%
Bank owned life insurance income	293	275	18	6.5%
Gains on sale of assets, net	278	39	239	612.8%
Gain on early redemption of debt	-	379	(379)	-100.0%
Loss on sales of AFS, net	-	(4)	4	-100.0%
Other	283	188	95	50.5%
Total noninterest income	<u>\$ 1,760</u>	<u>\$ 2,178</u>	<u>\$ (418)</u>	<u>-19.2%</u>

Noninterest income for the three months ended March 31, 2025 of \$1.8 million was \$418 thousand or 19.2% less than the amount recorded for the three months ended March 31, 2024, as a gain on early redemption of debt of \$379 thousand and Masonry wealth management fees of \$190 thousand were recognized in the prior year first quarter and not repeated in 2025. The declines were partially offset by a gain on the sale of a branch building of \$278 thousand in the current year first quarter.

Noninterest expense

The components of noninterest expense for the three months ended March 31, 2025 and 2024 are shown below (dollars in thousands):

	For the Three Months Ended		Variance	
	March 31, 2025	March 31, 2024	\$	%
Noninterest expense:				
Salaries and employee benefits	\$ 3,936	\$ 4,152	\$ (216)	-5.2%
Net occupancy	1,016	972	44	4.5%
Equipment	186	171	15	8.8%
Bank franchise tax	339	340	(1)	-0.3%
Computer software	256	208	48	23.1%
Data processing	735	739	(4)	-0.5%
FDIC deposit insurance assessment	145	195	(50)	-25.6%
Marketing, advertising and promotion	254	248	6	2.4%
Professional fees	256	252	4	1.6%
Legal fees	236	71	165	232.4%
Core deposit intangible amortization	295	343	(48)	-14.0%
Other	1,170	1,128	42	3.7%
Total noninterest expense	<u>\$ 8,824</u>	<u>\$ 8,819</u>	<u>\$ 5</u>	<u>0.1%</u>

Noninterest expense for the quarter ended March 31, 2025 of \$8.8 million remained flat, increasing a mere \$5 thousand, or 0.1%, compared to the quarter ended March 31, 2024. Decreased compensation expense of \$216 thousand due to lower headcount was partially offset by increased legal fees of \$165 thousand related to special projects and general inflationary increases in the costs of other services.

Provision for Income Taxes

For the three months ended March 31, 2025 and 2024, the Company provided \$901 thousand and \$671 thousand for Federal income taxes, respectively, resulting in effective income tax rates of 16.7% and 15.5%, respectively. For each period, the effective income tax rate differed from the U.S. statutory rate of 21% due to the recognition of low-income housing tax credits and the effect of tax-exempt income from municipal bonds and income from bank owned life insurance policies. The effective tax rate for the prior year period was lower than the current year due to the application of prior period tax adjustments.

OTHER SIGNIFICANT EVENTS

None

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not required

ITEM 4. CONTROLS AND PROCEDURES

The Company maintains “disclosure controls and procedures,” as such term is defined in Rule 13a-15(e) under the Exchange Act, that are designed to ensure that information required to be disclosed in reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

In designing and evaluating its disclosure controls and procedures, management recognized that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable assurance that the objectives of the disclosure controls and procedures are met. Additionally, in designing disclosure controls and procedures, management necessarily is required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of any disclosure controls and procedures also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Based on their evaluation as of the end of the period covered by this quarterly report on Form 10-Q, the Company’s Chief Executive Officer and Chief Financial Officer have concluded that the disclosure controls and procedures were effective at the reasonable assurance level. There were no changes in the Company’s internal control over financial reporting that occurred during the three months ended March 31, 2025 that have materially affected, or are reasonably likely to materially affect, the Company’s internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

In the ordinary course of its operations, the Company and/or its subsidiaries are parties to various legal proceedings from time to time. Based on the information presently available, and after consultation with legal counsel, management believes that the ultimate outcome of such proceedings, in the aggregate, will not have a material adverse effect on the business or financial condition of the Company and its subsidiaries.

ITEM 1A. RISK FACTORS.

During the quarter ended March 31, 2025, there have been no material changes from the risk factors described in the Company’s Form 10-K for the year ended December 31, 2024. The risks described may not be the only risks facing us. Additional risks and uncertainties not currently known to us or that are currently considered not to be material also may materially adversely affect our business, financial condition and/or operating results.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

(a) Sales of Unregistered Securities - None

(b) Use of Proceeds - Not Applicable

(c) Issuer Purchases of Securities

Stock Repurchase Program; Other Repurchases

On June 28, 2023, the Company's Board of Directors approved a share repurchase plan of up to 5% of outstanding common stock. The program was announced in a Current Report on Form 8-K on July 17, 2023. The first repurchases of stock under this plan occurred in February 2024. There were no shares of our common stock repurchased during the three months ended March 31, 2025.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None

ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable

ITEM 5. OTHER INFORMATION.

Trading Arrangements - During the three months ended March 31, 2025, none of our directors or officers (as defined in Rule 16a-1(f) of the Exchange Act) adopted, modified or terminated a Rule 10b5-1 trading arrangement or non-Rule 10b5-1 trading arrangement (as such terms are defined in Item 408 of Regulation S-K of the Securities Act of 1933).

(a) Required 8-K disclosures.

None

(b) Changes in procedures for director nominations by security holders.

None

ITEM 6. EXHIBITS.

Exhibit Number	Description of Exhibit
<u>31.1</u>	<u>302 Certification of Principal Executive Officer</u>
<u>31.2</u>	<u>302 Certification of Principal Financial Officer</u>
<u>32.1</u>	<u>906 Certification</u>
101	The following financial statements from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2025, formatted in Inline eXtensible Business Reporting Language, pursuant to Rule 405 of Regulation S-T (1): (i) Consolidated Balance Sheets (unaudited), (ii) Consolidated Statements of Income (unaudited), (iii) Consolidated Statements of Comprehensive Income (unaudited), (iv) Consolidated Statements of Shareholders' Equity (unaudited), (v) Consolidated Statements of Cash Flows (unaudited), and (vi) Notes to Consolidated Financial Statements (unaudited), tagged as blocks of text and including detailed tags
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2025, formatted in Inline eXtensible Business Reporting Language (included with Exhibit 101.0)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

VIRGINIA NATIONAL BANKSHARES CORPORATION
(Registrant)

/s/ Glenn W. Rust
Glenn W. Rust
President and Chief Executive Officer
(principal executive officer)

Date: May 9, 2025

/s/ Tara Y. Harrison
Tara Y. Harrison
Executive Vice President and Chief Financial Officer
(principal financial and accounting officer)

Date: May 9, 2025

CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER

I, Glenn W. Rust, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Virginia National Bankshares Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2025

/s/ Glenn W. Rust

Glenn W. Rust

President and Chief Executive Officer

CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER

I, Tara Y. Harrison, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Virginia National Bankshares Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2025

/s/ Tara Y. Harrison

Tara Y. Harrison

Executive Vice President and Chief Financial Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT
TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of Virginia National Bankshares Corporation (the "Company") for the quarter ended March 31, 2025, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned Chief Executive Officer and Chief Financial Officer of the Company hereby certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002 that, based on their knowledge and belief: (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in the Report.

/s/ Glenn W. Rust

Glenn W. Rust, President and Chief Executive Officer

/s/ Tara Y. Harrison

Tara Y. Harrison, Executive Vice President and Chief Financial Officer

May 9, 2025
