

Q3 2025 Earnings Presentation

November 12, 2025



#### Non-GAAP Financial Measures

We report our financial results in accordance with U.S. generally accepted accounting principles ("GAAP"). However, Adjusted EBITDA and Adjusted Operating Expenses are non-GAAP financial measures regarding our operational performance. Management and our board of directors use non-GAAP financial measures to (i) monitor and evaluate the growth and performance of our business operations, (ii) evaluate our historical and prospective financial performance as well as our performance relative to our competitors, (iii) review and assess the performance of our management team and other employees, and (iv) prepare budgets and evaluate strategic investments. Accordingly, we believe that non-GAAP measures provide useful information to investors and others in understanding and evaluating our operating results in the same manner as our management and board of directors. Non-GAAP financial measures, including Adjusted Deprating Expenses, have limitations as financial measures and should not be relied upon as substitutes for, or considered in isolation from, measures calculated in accordance with GAAP.

Adjusted EBITDA. Adjusted EBITDA is calculated as net income (loss) from continuing operations excluding: depreciation and amortization expense, interest expense, net of amortization of discounts and premiums; interest income; income tax expense (benefit); stock-based compensation expense; certain legal expenses; realized and unrealized (gains) losses, net, on digital assets held for investment, other entered investments and strategic investments; realized and unrealized (gains) losses on available-for-sale debt securities; impairment losses on strategic investments; merger termination expenses; restructuring expenses; acquisition-related costs; change in fair value of convertible debt, warrant liability, and embedded derivatives; losses on sale of long-lived assets; and foreign currency exchange (gain) loss. We believe it is useful to exclude non-cash charges, such as depreciation and amortization, stock-based compensation expense, and change in fair value of various financial instruments from Adjusted EBITDA because the amount of such expenses in any specific period may not directly correlate to the underlying performance of our business operations. We believe it is useful to exclude income tax expense (benefit), interest income, interest expense, and non-routine items as these items are not components of our core business operations.

Adjusted Operating Expenses. Adjusted operating expenses excludes depreciation and amortization, future Donor Advised Fund (DAF) contributions to the Circle Foundation, digital asset (gains) losses, and stock-based compensation. We believe it is useful to exclude certain non-cash charges from Adjusted Operating Expenses because the amount of such expenses in any specific period may not directly correlate to the underlying performance of our business operations.

We have provided a reconciliation of Adjusted EBITDA to Net Income (Loss) from Continuing Operations and of Adjusted Operating Expenses to Operating Expenses, in each case, the most directly comparable GAAP financial measure beginning on slide 29 of this presentation.

#### Cautionary statement regarding forward-looking statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are forward-looking statements. These statements include, but are not limited to, statements regarding our future operating results and financial position, including for the third guarter ended September 30, 2025; our plans with respect to the anticipated future expenses and investments: expectations relating to certain of our key financial and operating metrics; our business strategy and plans; expectations relating to legal and regulatory proceedings; expectations relating to our industry, the regulatory environment, market conditions, trends and growth; expectations relating to customer behaviors and preferences; our market opportunities; and our objectives for future operations. The words "believe," "may," "will," "estimate," "potential," "continue," "anticipate," "intend," "expect," "could," "would," "project," "plan," "target," and similar expressions are intended to identify forward-looking statements. Forward-looking statements are based on management's expectations, assumptions, and projections based on information available at the time the statements were made. These forward-looking statements are subject to a number of risks, uncertainties, and assumptions, including, but not limited to: intense and increasing competition from new and existing issuers offering competing products, combined with the rise of yield-begring digital assets, including TMMFs, that are attractive to digital asset trading participants, may reduce market demand and circulation of Circle stablecoins; stablecoins may face periods of uncertainty, loss of trust, or systemic shocks resulting in the potential for rapid redemption requests (or runs), and extreme scenarios, such as market shocks that affect the value of USDC's reserves or simultaneous requests to redeem all or substantially all USDC in circulation, or concerns related to Circle stablecoin reserves, may lead to redeemption delays and USDC reserves being insufficient to meet all redemption requests; as a relatively new innovation, stablecoins are particularly susceptible to operational challenges and risks, including due to surges in demand; any negative publicity regarding stablecoins or the broader digital asset industry may have an outsized negative effect on consumer confidence; the acceptance of Circle stablecoins could be negatively impacted by the disruptions in secondary marketplaces that facilitate the purchase and sale of Circle stablecoins: the GENIUS Act will change the payment stablecoin ecosystem and may affect our business in ways that cannot yet be known; the GENIUS Act amends the U.S. federal securities laws to explicitly exclude from the definition of "security" payment stablecoins issued by PPSIs, which will include USDC, however, until those amendments are effective, we will continue to rely on our conclusion that USDC is not a security under the U.S. federal securities laws; we hold a substantial amount of USDC reserves in the Circle Reserve Fund; any significant disruption in our or our third-party service providers' or partners' technology could result in a loss of customers or funds and adversely impact our business, results of operations, financial condition, and prospects; our customers' funds and digital assets may fail to be adequately safeguarded by us or the third-party service providers upon whom we rely; our inability to maintain existing relationships with financial institutions and similar firms or to enter into new such relationships could impact our ability to offer services to customers; we are subject to credit risks in respect of counterparties, including banks and other financial institutions; if we are unable to maintain existing distribution arrangements or enter into additional distribution arrangements on less favorable financial terms, USDC and EURC in circulation and Circle's financial results may be adversely affected; the Arc network may not be successful and we may not realize a return on our investments and resources devoted to this project; any potential launch of a native token on the Arc network is uncertain and may pose additional risks to Circle; our products and services may be exploited by our customers, employees, service providers, and other third parties to facilitate illegal activity such as fraud, money laundering, terrorist financing, gambling, tax evasion, and scams; our compliance and risk management methods might not be effective; fluctuations in interest rates could impact our results of operations; we are subject to an extensive and highly evolving regulatory landscape; the regulatory environment to which we are subject gives rise to various licensing requirements, significant compliance costs and other restrictions, and noncompliance could result in a range of penalties, including fines, compliance costs, operational restrictions, reputational damage, and loss of licenses; we are subject to laws, regulations, and executive orders regarding economic and trade sanctions, anti-bribery, AML, and counter-terrorism financing that could impair our ability to compete in international markets or subject us to criminal or civil liability if we violate them; and insiders will continue to have substantial control over Circle and limit shareholders ability to influence the outcome of key transactions, including a change of control. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties, and assumptions, our actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements. Further information on risks that could cause actual results to differ materially from forecasted results are, or will be included, in our filings we make with the SEC from time to time, including our Quarterly Report on Form 10-O for the augrter ended September 30, 2025 to be filed with the SEC on November 12, 2025, Except as required by law, we assume no obligation to update these forward-looking statements, or to update the reasons if actual results differ materially from those anticipated in the forward-looking statements.



# The Global Financial System is Colliding with the Internet

# Powering the Internet Financial System

Economic Operating Systems for the Internet

Stablecoins, Digital Assets, and Tokenization

New Application Utilities for the Internet Economy

## Q3 2025 Key Highlights

Network Growth<sup>1</sup>

\$73.7B

(\$)USDC<sup>2</sup> +108% YoY

\$9.6T

**USDC** onchain volume

+6.8x YoY

Financial Results<sup>1</sup>

\$740M

**Total Revenue & Reserve** Income +66% YoY

\$166M

Adj. EBITDA<sup>3</sup> +78% YoY

**57%** 

Adj. EBITDA Margin<sup>4</sup> +737 bps YoY

**Expanding Platform** 

Arc.

Launched public testnet with 100+ participants

**Exploring Arc token** 

**CPN** product expansion

Integrated 5 new chains, 28 now supported









**Increasing Adoption** 



FINASTRA







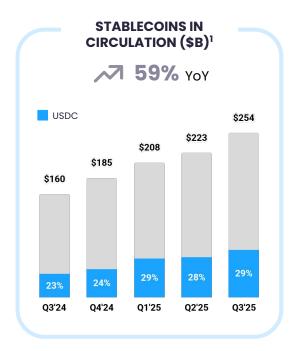
<sup>&</sup>lt;sup>1</sup>Company data for the quarter ended September 30, 2025.

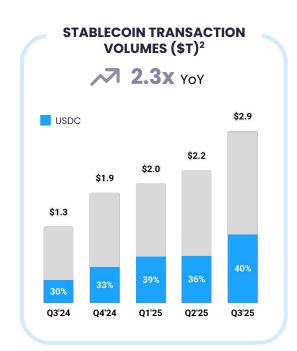
<sup>&</sup>lt;sup>2</sup> Company data as of September 30, 2025.

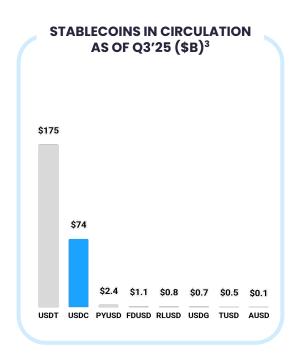
<sup>3</sup> Adjusted EBITDA, a non-GAAP financial measure, is calculated as net income (loss) from continuing operations excluding: depreciation and amortization expense; interest expense, net of amortization of discounts and premiums; interest income; income tax expense (benefit); stock-based compensation expense; certain legal expenses; realized and unrealized (gains) losses, net, on digital assets held for investment, other related investments and strategic investments; realized (gains) losses on available-for-sale debt securities; impairment losses on strategic investments; merger termination expenses; restructuring expenses; acquisition-related costs; change in fair value of convertible debt, warrant liability, and embedded derivatives; (gains) losses on sale of long-lived assets; and foreign currency exchange (gain) loss. See the Appendix for a reconciliation.

# Stablecoin Network Growth & Adoption Update

## Stablecoin market growing strongly; USDC gaining share









<sup>1</sup> Source: CoinMarketCap as of September 30, 2025. Stablecoins include USDC, USDT, TUSD, PYUSD, RLUSD, USDG, FDUSD, AUSD. Share defined as the amount of USDC in circulation as a percentage of the total U.S. dollar fiat-backed stablecoins with circulation above \$100 million, according to CoinMarketCap.

<sup>&</sup>lt;sup>2</sup> Source: Visa Onchain Analytics.

<sup>3</sup> Source: CoinMarketCap as of September 30, 2025. Includes U.S. dollar fiat-backed stablecoins with circulation above \$100 million, according to CoinMarketCap.

# Circle's stablecoin network has durable and powerful network effects



**Trust** 

Regulated

**Audited** 

**Public** 

**Transparent** 

Compliant



#### Liquidity

Reserve infrastructure

Systemically Important Banks Circle Reserve Fund

Banking connectivity 185+ countries<sup>1</sup>

\$1T+

Cumulative USDC minted and redeemed<sup>2</sup>



#### Distribution

28 blockchains1

6.3M Meaningful Wallets<sup>1</sup> (+77%YoY)

\$41T+

Cumulative onchain transaction volume<sup>3</sup>



#### **Product**

(\$)USDC (€)EURC

(y) USYC

Developer services for stablecoin apps



#### **Neutrality**

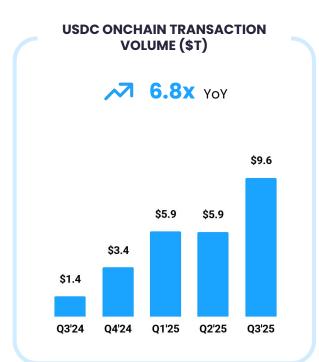
Market neutral infrastructure that leading companies build on

<sup>&</sup>lt;sup>1</sup> As of September 30, 2025.

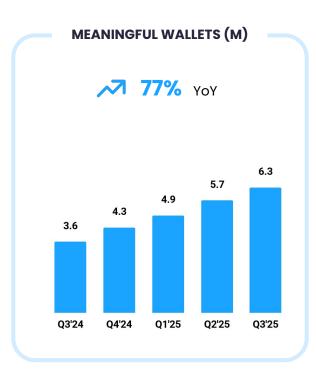
<sup>&</sup>lt;sup>2</sup> From January 2021 through September 30, 2025.

<sup>&</sup>lt;sup>3</sup> From September 2018 through September 30, 2025.

## Circle's network grew strongly

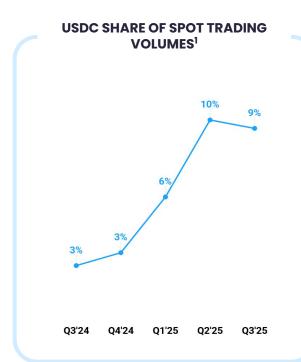


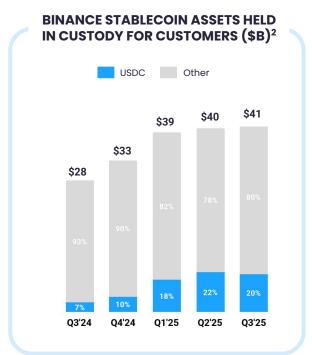


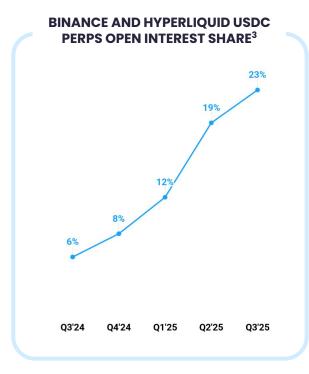




# Gaining share in digital asset markets remains a priority









<sup>&</sup>lt;sup>1</sup>The Block Research as of September 30, 2025. Figures represent the simple average percentage of spot trading volume denominated in USDC for the three months of each respective quarter. Exchanges included are Binance, Poloniex, Bitfinex, Huobi, OKX, Bittrex, Coinbase, Kraken, and Bitstamp.

<sup>&</sup>lt;sup>2</sup> Binance monthly Proof of Reserves (PoR) as of October 1, 2025 (Q3'25), July 1, 2025 (Q2'25), April 1, 2025 (Q1'25), January 1, 2025 (Q4'24), and October 1, 2024 (Q3'24). Includes fiat stablecoins only.

<sup>&</sup>lt;sup>3</sup> Figures based on the 30 day average up to quarter end. Represents share of total open interest for contracts settled in USDC relative to total open interest for contracts settled in either USDC or USDT.

# Adoption continues across a diverse range of use cases

Capital Markets	DEUTSCHE BÖRSE GROUP	Collaboration to use USDC and EURC in Deutsche Börse Group's financial market infrastructure
Payments	VISA Brex	Cross-border payments via a stablecoin pilot in Visa Direct Instant global balance payments on corporate cards using USDC
Digital Assets		Partnership to expand USDC and EURC access on Kraken  Collaboration to give Fireblocks' customers seamless access to Circle's stablecoin ecosystem  Expanded collaboration to enable deeper support for USDC
Banking Infrastructure	FINASTRA	Collaboration to connect banks to Circle's payments infrastructure via Finastra's payment hub solutions
Dollar Access	itaū	Integration of USDC into Itau's consumer product offering to give access to digital dollars in Brazil



# Circle Platform Expansion

## Arc | The Economic OS for the internet

- + Arc, our open Layer-1 blockchain network designed to bring real-world economic activity onchain
- + Public testnet launched with over 100 world class companies spanning digital assets, technology, payments, capital markets, and banking
- + Exploring Arc token
- + Fully-integrated across entire Circle platform
- + Anticipate mainnet launch in 2026

#### Banks, Asset Managers, and

**Insurers** 

#### **APOLLO**

**BlackRock** 

#### Goldman Sachs











#### **SELECT ARC PARTICIPANTS**

Payments, Technology, and **Fintech** 









LianLian Global

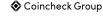




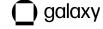


#### **Digital Asset** Markets and Liquidity

#### coinbase















#### Capital **Markets**





















**WORMHOLE** 



## Strong early momentum for Circle Payments Network

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#### **Products**

**CPN Console** 

**CPN Marketplace** 

**CPN Payouts** 



#### **Participants**

29 Financial Institutions
Enrolled

**55 Financial Institutions** in Eligibility Reviews

500 Financial Institutions in Pipeline

GSIBs, PSPs, Cross Border Firms, Neo-Banks



#### **Markets**

Live flows including Brazil, Canada, China, Hong Kong, India, Mexico, Nigeria, and United States

Upcoming launches
expected in

Colombia, European Union, Philippines Singapore, UAE, and United Kingdom



#### Growth

101x Growth¹ in Trailing TPV from June

**\$3.4B**Annualized TPV<sup>1</sup>



# Financial Review

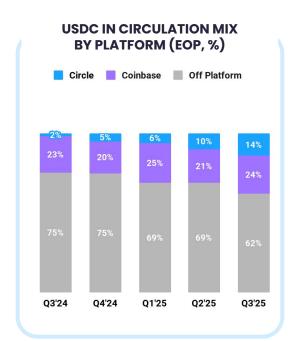
# An internet platform & network business model, with massive scale potential, and strong inherent operating leverage

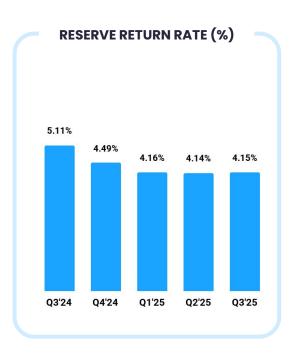
Core	value driver	METRICS	WHY IT MATTERS
<b>✓</b>	Build the largest stablecoin network	→ Network size and usage	+ Foundation of network effects
		+ USDC in circulation	+ Primary revenue driver today
00 0+	Monetize the money stock on the network	+ Reserve return rate	+ Primary revenue driver today
	Stock off the fietwork	+ Reserve margin	+ Share of reserve income after partner incentives
7	Monetize transaction flows and network infrastructure	→ Other revenue	+ Fee based revenues that scale with network size and usage
000	Deliver a highly scalable internet platform	+ Operating expenses	+ Strong operating leverage
	business model	+ Adj. EBITDA	+ Growth + margin expansion



## USDC circulation and Circle on-platform share is growing

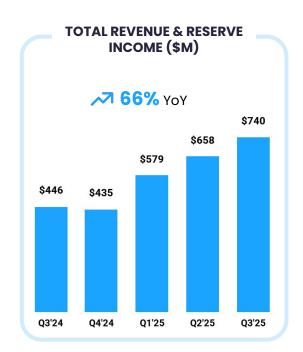


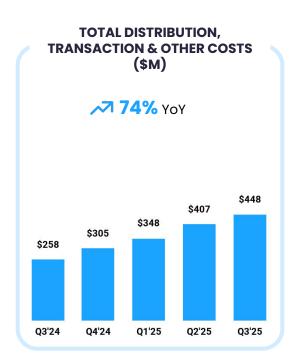


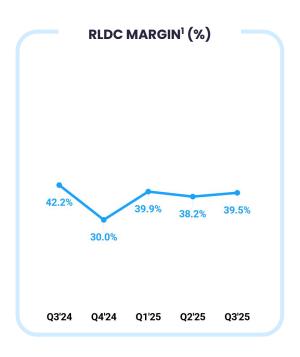




### Revenue growth and resilient RLDC margin

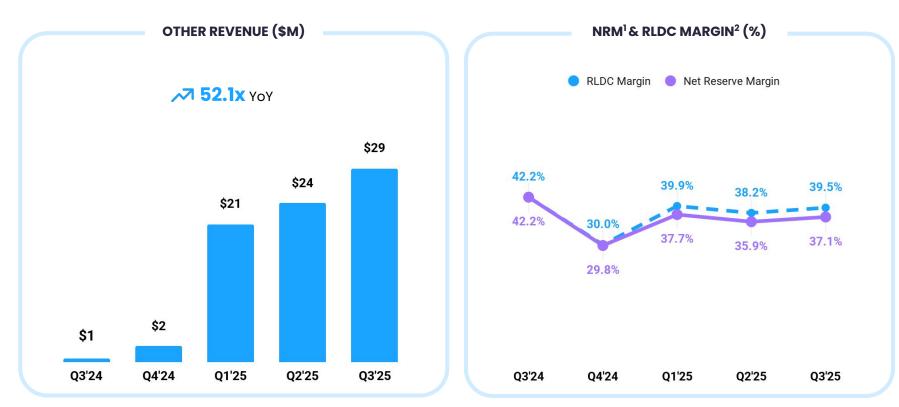








## Strong other revenue growth, benefiting RLDC margin





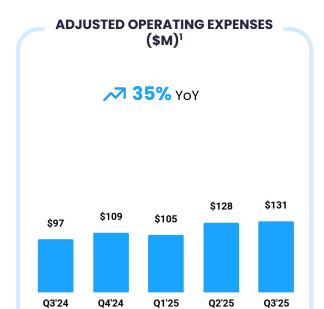
Source: Company data.

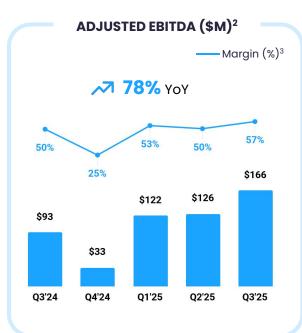
<sup>&</sup>lt;sup>1</sup> Net Reserve Margin (NRM) is Reserve Income less Distribution and Transaction Costs as a percentage of Reserve Income.

## Growing profitability and expanding operating leverage

TOTAL REVENUE & RESERVE INCOME LESS TOTAL DISTRIBUTION, TRANSACTION & OTHER COSTS (\$M)







Source: Company data

<sup>&</sup>lt;sup>2</sup> Adjusted EBITDA, a non-GAAP financial measure, is calculated as net income (loss) from continuing operations excluding: depreciation and amortization expense; interest expense, net of amortization of discounts and premiums; interest income; income tax expense (benefit); stock-based compensation expenses; certain legal expenses; realized and unrealized (gains) losses, net, on digital assets held for investment, other related investments and strategic investments; realized (gains) losses on available-for-sale debt securities; impairment losses on strategic investments, merger termination expenses; restructuring expenses; acquisition-related costs; change in fair value of convertible debt, warrant liability, and embedded derivatives; (gains) losses on sale of long-lived assets; and foreign currency exchange (gain) loss. See the Appendix for a reconciliation.

<sup>3</sup> Adjusted EBITDA Margin is calculated as Adjusted EBITDA / Total Revenue and Reserve income less Total Distribution, Fransaction & Other Costs.



<sup>&</sup>lt;sup>1</sup>Adjusted Operating Expenses, a non-GAAP financial measure, excludes depreciation & amortization, future Donor Advised Fund (DAF) contributions to the Circle Foundation, digital asset (gains) / losses, and stock-based compensation. See the Appendix for a reconciliation.

# Outlook

# **Guidance Update**

Metric	Period	Prior Outlook	Updated Outlook
USDC Circulation	Multi-year through cycle	40% CAGR	No change
Other Revenue	FY 2025	\$75-\$85M	\$90-\$100M
RLDC Margin <sup>1</sup>	FY 2025	36-38%	~38%
Adjusted Operating Expenses <sup>2</sup>	FY 2025	\$475-\$490M	\$495-\$510M



Source: Company data.

<sup>&</sup>lt;sup>1</sup> Revenue less Distribution Costs (RLDC) Margin is Total Revenue & Reserve Income less Total Distribution, Transaction & Other Costs as a percentage of Total Revenue & Reserve Income

Q3 2025 EARNINGS PRESENTATION NOVEMBER 2025

# Appendix

# Consolidated statement of operations

	Three month Septembe		Nine months ended September 30,	
(in \$ millions)	2025	2024	2025	2024
Reserve income	\$711	\$445	\$1,903	\$1,228
Other revenue	29	1	73	13
Total revenue and reserve income	740	446	1,976	1,241
Distribution and transaction costs	447	257	1,201	707
Other costs	0	0	1	6
Total distribution, transaction and other costs	448	258	1,202	713
Compensation expenses	129	65	708	194
General and administrative expenses	45	33	119	100
Depreciation and amortization expenses	23	13	51	37
IT infrastructure costs	9	7	26	20
Marketing expenses	6	4	17	11
Digital assets (gains) losses	(2)	1	4	(O)
Total operating expenses	211	124	926	362
Operating income (loss) from continuing operations	81	64	(152)	166
Other (expense) income, net	72	22	(91)	45
Net income (loss) from continuing operations before income taxes	153	86	(243)	211
Income tax expense (benefit)	(61)	15	(40)	59
Net income (loss) from continuing operations	\$214	\$71	(\$203)	\$153



#### **Consolidated balance sheets**

(in \$ millions)	September 30, 2025	December 31, 2024
ASSETS		
Current assets:		
Cash and cash equivalents	\$1,349	\$751
Cash and cash equivalents segregated for corporate-held stablecoins	837	294
Cash and cash equivalents segregated for the benefit of stablecoin holders	73,373	43,919
Accounts receivable, net	22	6
Stablecoins receivable, net	1	7
Prepaid expenses and other current assets	321	188
Total current assets	75,903	45,165
Non-current assets:		
Restricted cash	3	4
Investments	82	84
Fixed assets, net	23	19
Digital assets	52	31
Goodwill	266	170
Intangible assets, net	412	331
Deferred tax assets, net	13	10
Other non-current assets	26	21
Total assets	\$76,781	\$45,834



# Consolidated balance sheets (cont'd)

(in \$ millions)	September 30, 2025	December 31, 2024
LIABILITIES, REDEEMABLE CONVERTIBLE PREFERRED STOCK AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Deposits from stablecoin holders	\$73,267	\$43,727
Accounts payable and accrued expenses	269	287
Convertible debt, net of debt discount	149	_
Other current liabilities	17	17
Total current liabilities	73,702	44,031
Non-current liabilities:		
Convertible debt, net of debt discount	-	41
Deferred tax liabilities, net	31	30
Warrant liability	-	2
Other non-current liabilities	25	21
Total non-current liabilities	56	93
Total liabilities	\$73,758	\$44,124



# Consolidated balance sheets (cont'd)

(in \$ millions, except share information)	September 30, 2025	December 31, 2024
Commitments and contingencies		
Redeemable convertible preferred stock		
Redeemable convertible preferred stock (0.0001 par value, nil and \$139.8 million shares issued and outstanding as of September 30, 2025 and December 31, 2024, respectively; aggregate liquidation preference of nil and \$1.1 billion as of September 30, 2025 and December 31, 2024, respectively)	_	1,140
Stockholders' equity		
Class A common stock (\$0.0001 par value, 2.5 billion and 300.0 million authorized as of September 30, 2025 and December 31, 2024, respectively; 215.2 million and 56.4 million issued and outstanding as of September 30, 2025 and December 31, 2024, respectively)	0	0
Class B common stock (\$0.0001 par value; 500.0 million and nil authorized as of September 30, 2025 and December 31, 2024, respectively; 19.0 million and nil issued and outstanding as of September 30, 2025 and December 31, 2024, respectively)	0	-
Class C common stock (\$0.0001 par value; 500.0 million and nil authorized as of September 30, 2025 and December 31, 2024, respectively; nil issued and outstanding as of September 30, 2025 and December 31, 2024)	_	_
Treasury stock at cost (5.0 million shares held as of September 30, 2025 and December 31, 2024)	(3)	(3)
Additional paid-in capital	4,438	1,793
Accumulated deficit	(1,426)	(1,223)
Accumulated other comprehensive income	15	4
Total stockholders' equity	3,023	571
Total liabilities, redeemable convertible preferred stock and stockholders' equity	\$76,781	\$45,834



# Calculation of NRM and RLDC margin

(in \$ millions, except RLDC Margin and Net Reserve Margin)	Q3'25	Q2'25	Q1'25	Q4'24	Q3'24
Reserve Income	\$711	\$634	\$558	\$433	\$445
Other Revenue	29	24	21	2	1
Total Revenue and Reserve Income	740	658	579	435	446
Distribution and Transaction Costs	447	406	347	304	257
Other Costs	0	0	0	1	0
Total Distribution, Transaction and Other Costs	448	407	348	305	258
Total Revenue and Reserve Income less Total Distribution, Transaction and Other Costs	\$292	\$251	\$231	\$131	\$188
RLDC Margin <sup>1</sup>	39%	38%	40%	30%	42%
Net Reserve Margin <sup>2</sup>	37%	36%	38%	30%	42%



# Reconciliation of Adjusted EBITDA to Net income (loss) from continuing operations

(in \$ millions)	Q3'25	Q2'25	Q1'25	Q4'24	Q3'24
Net income (loss) from continuing operations	\$214	(\$482)	\$65	\$4	\$71
Adjusted for:					
Depreciation and amortization expense	23	14	14	14	13
Interest expense, net of amortization of discounts and premiums	0	0	0	0	1
Interest income <sup>1</sup>	(13)	(10)	(8)	(9)	(9)
Income tax expense (benefit)	(61)	(4)	25	6	15
Stock-based compensation expense	59	435	13	11	13
Legal expenses <sup>2</sup>	3	2	2	5	2
Realized and unrealized (gains) losses, net, on digital assets held for investment, other related investments and strategic investments	(2)	(6)	8	(4)	(2)
Realized (gains) losses on available-for-sale debt securities	_	_	_	(O)	(O)
Impairment losses on strategic investments	1	1	_	2	1
Restructuring expenses <sup>3</sup>	-	_	-	-	1
Acquisition-related costs <sup>4</sup>	_	0	1	1	_
Change in fair value of convertible debt, warrant liability, and embedded derivatives	(56)	168	2	4	(12)
Losses on sale of long-lived assets	0	0	0	0	0
Foreign currency exchange (gain) loss	(1)	8	1	(1)	1
Adjusted EBITDA	\$166	\$126	\$122	\$33	\$93



Note: Figures presented may not sum precisely due to rounding.

<sup>1</sup> Reflects interest income from corporate cash and cash and cash equivalents balances. For the avoidance of doubt, this amount does not include the impact of reserve income.

<sup>&</sup>lt;sup>2</sup> Reflects litigation expenses related to the FT Partners litigation, legal and settlement expenses related to legacy businesses, and legal fees related to the one-time establishment of new governance structures to comply with U.S. regulatory requirements.

<sup>&</sup>lt;sup>3</sup> Reflects one-time restructuring expenses incurred in connection with our change in domicile from the Republic of Ireland to the state of Delaware.

<sup>&</sup>lt;sup>4</sup> Reflects one-time legal and professional services costs related to the Hashnote acquisition.

# Reconciliation of Adjusted operating expenses to Operating expenses

(in \$ millions)	Q3'25	Q2'25	Q1'25	Q4'24	Q3'24
Operating expenses	\$211	\$577	\$138	\$130	\$124
Adjusted for:					
Stock-based compensation expense <sup>1</sup>	(59)	(435)	(13)	(11)	(13)
Depreciation and amortization expense <sup>2</sup>	(23)	(14)	(14)	(14)	(13)
Digital assets (gains) losses <sup>3</sup>	2	0	(6)	4	(1)
Adjusted Operating Expenses	\$131	\$128	\$105	\$109	\$97



<sup>&</sup>lt;sup>1</sup>Stock-based compensation expense represents equity compensation, a non-cash expense.

<sup>&</sup>lt;sup>2</sup> Depreciation and amortization expense includes depreciation of fixed assets, and amortization of capitalized engineering costs and intangible assets.

<sup>&</sup>lt;sup>3</sup> Digital assets (gains) losses represent the fair value gains/losses of digital assets, a non-cash expense.

## Outlook: Reconciliation of Adjusted operating expenses to **Operating expenses**

	FY 2	025
(in \$ millions)	Low	High
Operating expenses	\$1,153	\$1,193
Adjusted for:		
Stock-based compensation expense <sup>1</sup>	(556)	(571)
Depreciation and amortization expense <sup>2</sup>	(70)	(80)
Digital assets (gains) losses <sup>3</sup>	(4)	(4)
DAF contribution <sup>4</sup>	(28)	(28)
Adjusted Operating Expenses	\$495	\$510

the stock price on the date of transfer.





<sup>1</sup>Stock-based compensation expense represents equity compensation, a non-cash expense. The range of guidance depends on incremental headcount through the rest of the year.

<sup>&</sup>lt;sup>2</sup> Depreciation and amortization expense includes depreciation of fixed assets, and amortization of capitalized engineering costs and intangible assets. The range of the guidance depends on capitalization rates, total stock-based compensation and cash compensation throughout the rest of the year.

<sup>3</sup> Digital assets (gains) losses represents the year to date fair value gains/losses of digital assets, a non-cash expense, and we are not forecasting the amounts in Q4'25.