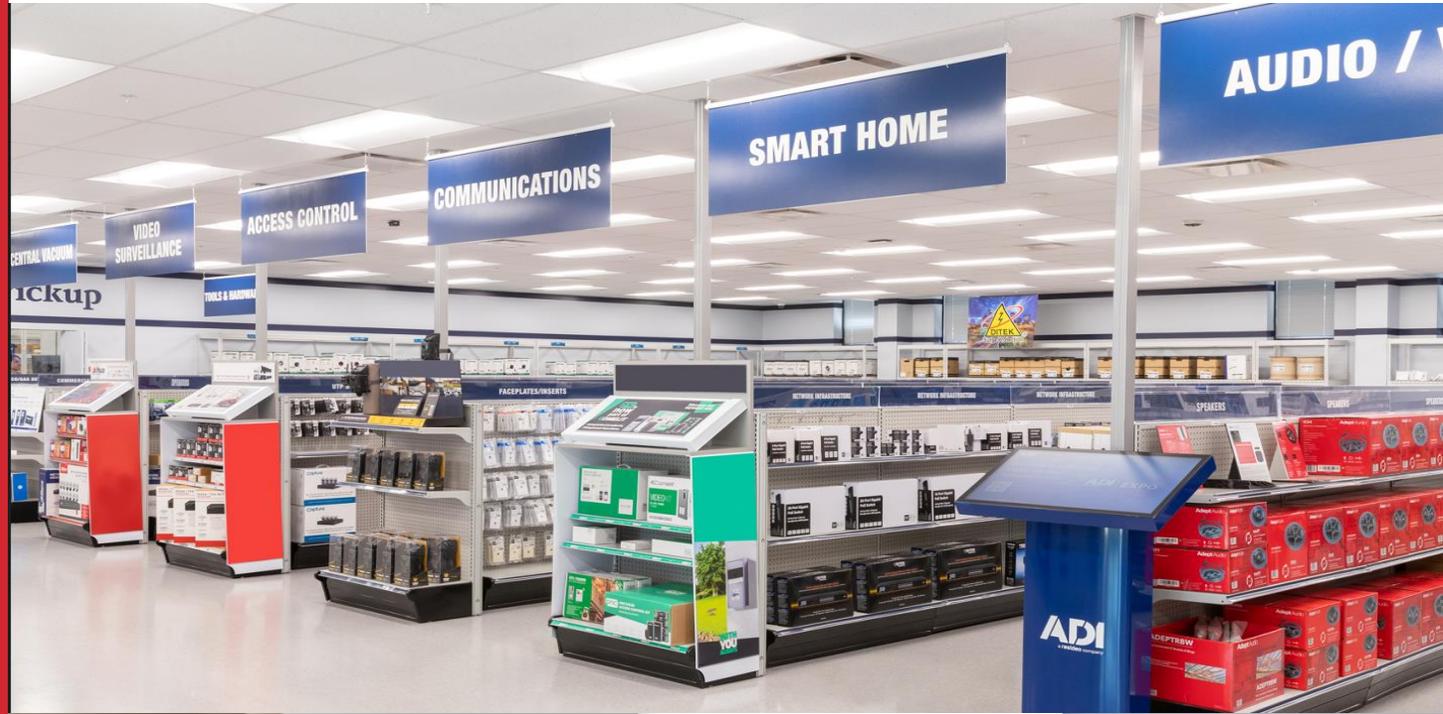


resideo

Q3 2024 RESULTS PRESENTATION

November 7, 2024



Disclaimer

Forward-Looking Statements

This presentation contains “forward-looking statements.” All statements, other than statements of fact, that address activities, events or developments that we or our management intend, expect, project, believe or anticipate will or may occur in the future are forward-looking statements. Although we believe forward-looking statements are based upon reasonable assumptions, such statements involve known and unknown risks and uncertainties, which may cause the actual results or performance of the Company to differ materially from such forward-looking statements. Such risks and uncertainties include, but are not limited to, (1) our ability to achieve our outlook regarding the fourth quarter 2024 and full year 2024, (2) our ability to recognize the expected savings from, and the timing and impact of, our existing and anticipated cost reduction actions, and our ability to optimize our portfolio and operational footprint (3), the amount of our obligations and nature of our contractual restrictions pursuant to, and disputes that have or may hereafter arise under the agreements we entered into with Honeywell in connection with our spin-off, (4) risks related to our recently completed acquisitions including our ability to achieve the targeted amount of annual cost synergies and successfully integrate the acquired operations (including successfully driving category growth in connected offerings), (5) the ability of Snap One and/or Resideo to drive increased customer value and financial returns and enhance strategic and operational capabilities, (6) the ability of Snap One and/or Resideo to achieve the targeted amount of synergies described in this press release, (7) the accretive nature of the transaction to Resideo's non-GAAP EPS in the first full year of ownership and the growth and margin profile of the combined businesses, (8) the ability to integrate the Snap One business into Resideo and realize the anticipated strategic benefits of the transaction, including the anticipated operational and strategic benefits of the transaction, and (9) the other risks described under the headings “Risk Factors” and “Cautionary Statement Concerning Forward-Looking Statements” in our Annual Report on Form 10-K for the year ended December 31, 2023 and other periodic filings we make from time to time with the Securities and Exchange Commission. Forward-looking statements are not guarantees of future performance, and actual results, developments, and business decisions may differ from those envisaged by our forward-looking statements. Except as required by law, we undertake no obligation to update such statements to reflect events or circumstances arising after the date of this press release and we caution investors not to place undue reliance on any such forward looking statements.

Use of Non-GAAP Measures

This presentation includes certain “non-GAAP financial measures” as defined under the Securities Exchange Act of 1934 and in accordance with Regulation G. Management believes the use of such non- GAAP financial measures assists investors in understanding the ongoing operating performance of the Company by presenting the financial results between periods on a more comparable basis. Such non-GAAP financial measures should not be construed as an alternative to reported results determined in accordance with U.S. GAAP. Please see our earnings release dated November 7, 2024 for further information relating to these non-GAAP financial measures.

We have included reconciliations of these non-GAAP financial measures to the most directly comparable financial measures calculated and provided in accordance with U.S. GAAP at the end of this presentation. A reconciliation of the forecasted range for Adjusted EBITDA and Adjusted Net Income per diluted common share for the fourth quarter of 2024 and for the fiscal period ending December 31, 2024 are not included in this presentation due to the number of variables in the projected range and because we are currently unable to quantify accurately certain amounts that would be required to be included in the U.S. GAAP measure or the individual adjustments for such reconciliation. In addition, we believe such reconciliation would imply a degree of precision that would be confusing or misleading to investors.

Resideo Q3 2024 Highlights

- Revenue at the high end of outlook range; Adjusted EBITDA above high end of outlook range
- Mid-single-digit organic revenue growth across both segments
- Adjusted EBITDA margin expansion via improved gross margin and effective cost management, resulting in strong free cash flow in the quarter
- Strong progress with the integration of Snap One with expected 2024 synergies on track



REVENUE

\$1.8B for Q3 2024

+18% Y/Y



ADJUSTED EBITDA

\$190M for Q3 2024

+29% Y/Y



CASH FROM OPERATIONS

\$147M for Q3 2024

+\$87M Y/Y

Products and Solutions Q3 2024 Highlights

- Organic revenue growth driven by strength in retail, HVAC, and electrical distribution
- Double-digit sales growth in First Alert™ smoke and CO products; normalization of North American channel inventory largely offset slower activity in EMEA and security products
- Expanded new product pipeline with new entry level thermostats launched and more product releases targeted for coming quarters
- Strong profitability driven by improved gross margin and OPEX controls



REVENUE

\$645M for Q3 2024

-1% Y/Y



GROSS MARGIN

42.2% for Q3 2024

+350 bps Y/Y



ADJUSTED EBITDA

\$157M for Q3 2024

+12% Y/Y

ADI Global Distribution Q3 2024 Highlights

- Return to organic revenue growth with strength in video surveillance, fire, datacom, and professional audio visual, more than offsetting slower residential intrusion and audio visual
- Exclusive brands grew 32% y/y, excl. Snap One, with further expansion opportunity looking forward with the addition of Snap One's large exclusive brand portfolio
- E-commerce sales, up 18% y/y, excl. Snap One, with increasing customer adoption in our digital channel driving sales productivity; additional enhancements expected to launch this year



REVENUE

\$1.2B for Q3 2024

+31% Y/Y



GROSS MARGIN

21.3% for Q3 2024

+300 bps Y/Y



ADJUSTED EBITDA

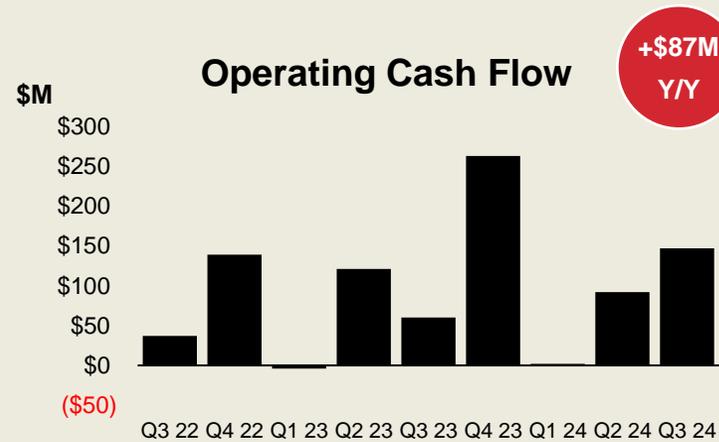
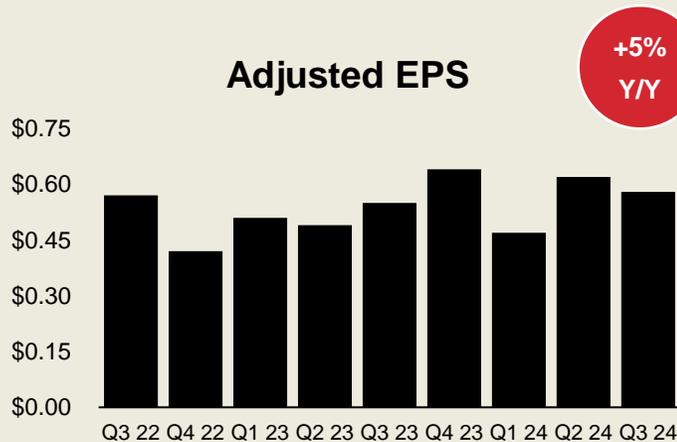
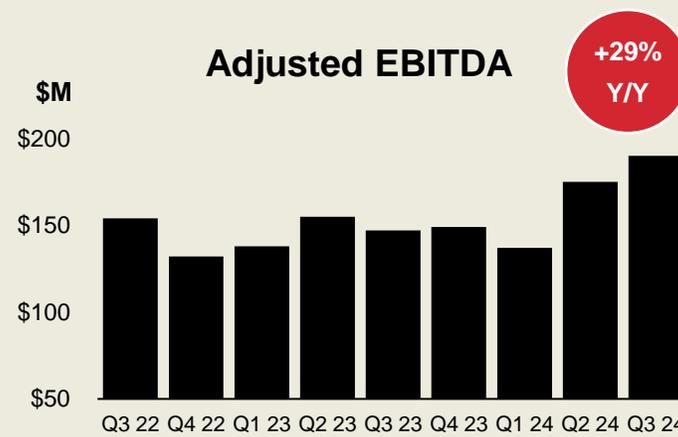
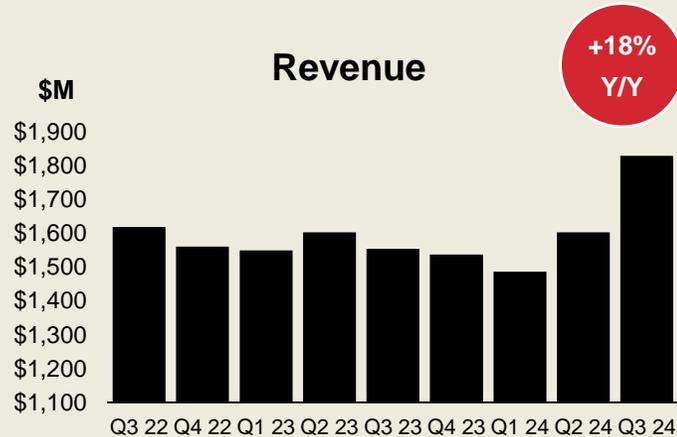
\$92M for Q3 2024

+33% Y/Y

Q3 2024 Financial Summary

<i>(\$ in millions, except per share)</i>	Q3 2024	Q3 2023	% change Y/Y
Net Revenue	1,828	1,554	+18%
P&S Revenue	645	654	-1%
ADI Revenue	1,183	900	+31%
Gross Margin	28.7%	26.8%	+190 bps
P&S Gross Margin	42.2%	38.7%	+350 bps
ADI Gross Margin	21.3%	18.3%	+300 bps
Operating Profit	126	109	+16%
Net Income Available to Common Stockholders	11	21	-48%
EPS – Diluted	0.07	0.14	-50%
Adjusted EPS – Diluted	0.58	0.55	+5%
Adjusted EBITDA	190	147	+29%
P&S Adjusted EBITDA	157	140	+12%
ADI Adjusted EBITDA	92	69	+33%

Resideo Key Financial Trends

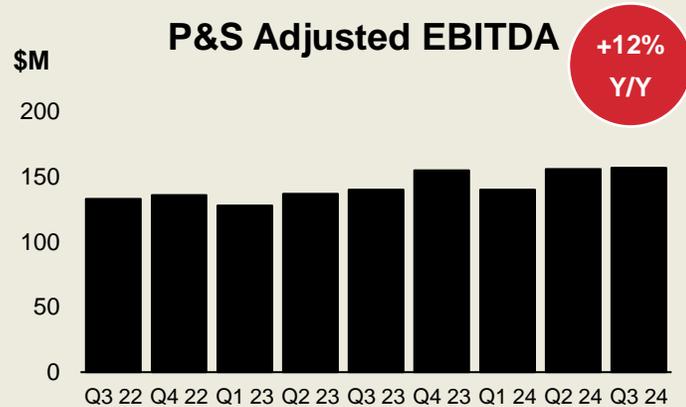
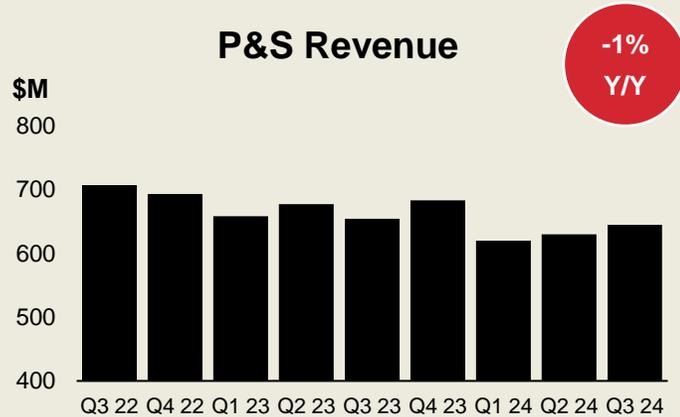


Q3 2024 HIGHLIGHTS

- Both segments achieved year-over-year organic revenue growth; first time since the second quarter of 2022
- Gross margin expansion driven primarily by continued structural improvements in Products and Solutions
- Both ADI and Products and Solutions executed against strategic and operational initiatives, resulting in Adjusted EBITDA margin expansion
- Operating cash flow remains strong driven by operating results and focus on working capital

Note: Q3'24 includes the contribution from Snap One, which was acquired in June 2024

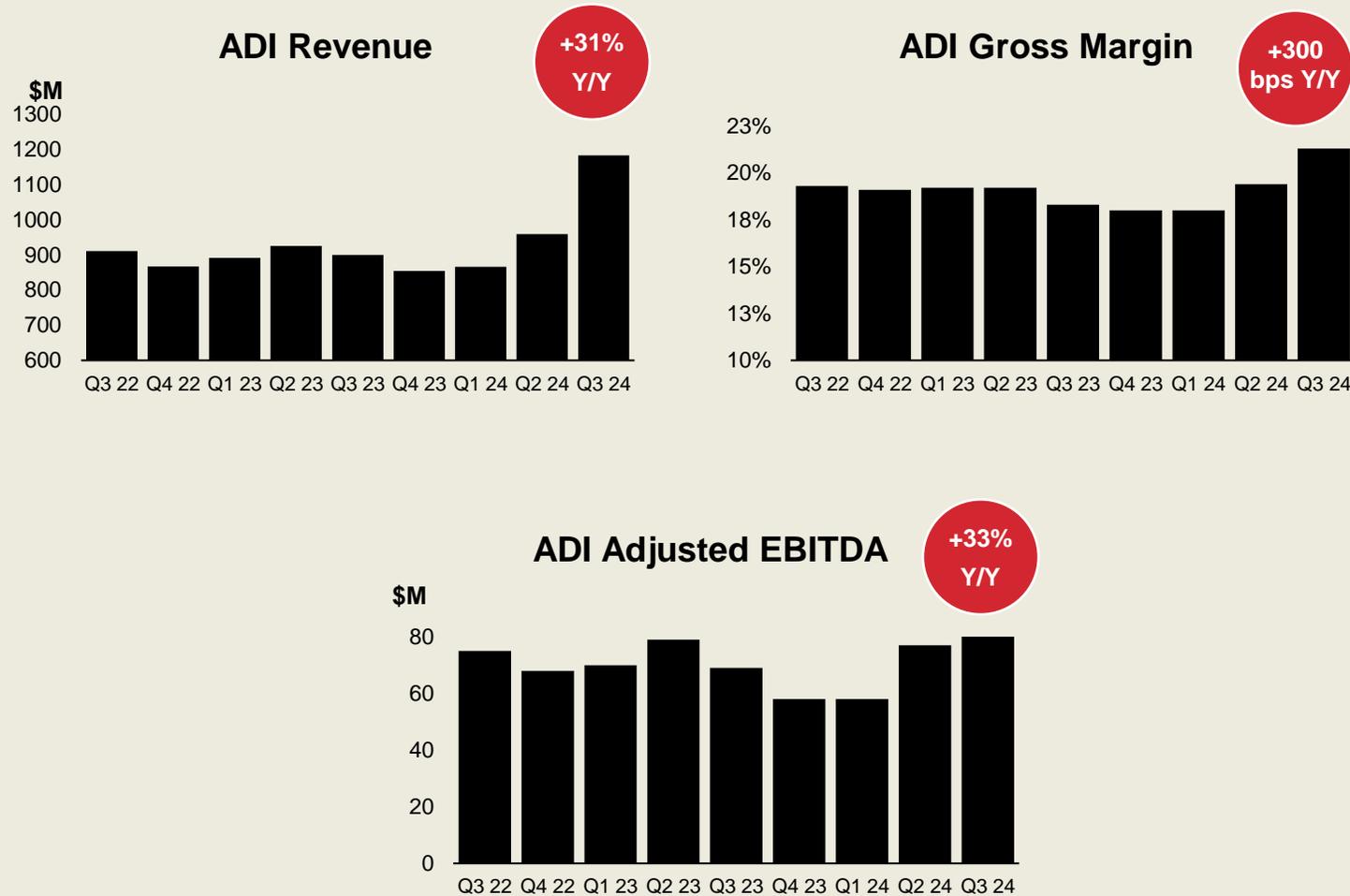
Products and Solutions Financial Trends



Q3 2024 HIGHLIGHTS

- Revenue down 1% y/y; organic growth of 4% when excluding sale of Genesis
- Continued strong performance from First Alert™ safety products and North American HVAC, more than offsetting slower security and EMEA performance
- Gross margin improved by 350 bps y/y, highlighting progress in supply chain savings, manufacturing efficiencies, and price realization
- Effective OPEX controls, which, combined with gross margin improvement, drove growth in Adjusted EBITDA

ADI Global Distribution Financial Trends



Q3 2024 HIGHLIGHTS

- Revenue up 31% y/y driven by the inclusion of Snap One results
- Organic revenue growth of 4% y/y, reflecting strength across all key commercial categories
- ADI exclusive brand sales grew by 32% y/y and e-commerce sales were up 18% y/y, excl. Snap One
- Adjusted EBITDA up 33% y/y largely driven by the inclusion of Snap One results
- Snap One integration on track to deliver \$12M of synergies in 2024 as previously estimated

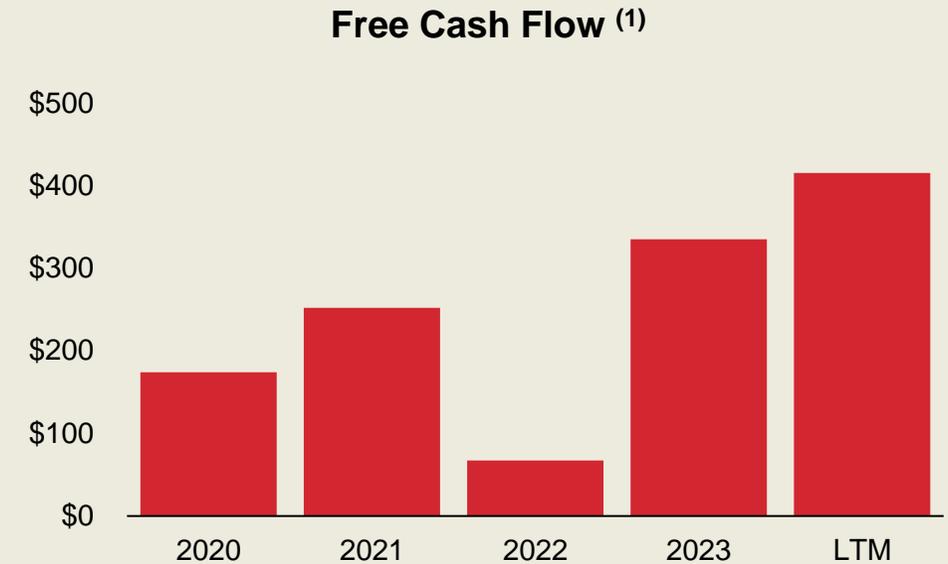
Note: Q3'24 includes the contribution from Snap One, which was acquired in June 2024

Balance Sheet and Cash Flow Summary (Unaudited)

<i>(\$ in millions); for three months ended</i>	September 28, 2024	Dec 31, 2023	September 30, 2023
Cash and cash equivalents	531	636	368
Total debt	1,989	1,408	1,409
Accounts receivable, net	1,103	973	988
Inventories, net	1,197	941	970
Accounts payable	1,021	905	863
Cash provided by operating activities	147	263	60
Cash capital expenditures	22	31	25

Strong Balance Sheet and Cash Generation

<i>(\$ in millions)</i>	Sept 28, 2024
Cash and cash equivalents	531
Total debt	1,989
Sept 28, 2024	
Cash provided by operating activities (LTM)	504
Capital expenditures (LTM)	89



(1) Free cash flow is cash provided by operating activities less capital expenditures as reported in our quarterly and annual SEC filings

Free Cash Flow ⁽¹⁾ Conversion of >100% of Net Income Over Past Four Years

2024 Outlook

(\$ in millions, except per share)

	Q4 2024	2024
Consolidated Revenue	\$1,815 to \$1,855	\$6,720 to \$6,760
Adjusted EBITDA ⁽¹⁾	\$170 to \$185	\$672 to \$687
Adjusted EPS ^{(1) (2)}	\$0.51 to \$0.61	\$2.18 to \$2.28
Operating Cash Flow		At least \$375

Additional Items for 2024

Stock-based comp ~\$60

D&A ~\$145

Capital expenditures ~\$90

Net interest expense ~\$80

Honeywell IRA cash expense \$140

Income tax expense \$110 - \$120

Avg. diluted shares ~149M

(1) Includes expected \$35 million quarterly, \$140 million annual cash payment to Honeywell for Indemnification and Reimbursement Agreement (IRA)

(2) Adjusted EPS outlook reflects revised definition excluding impact of stock-based compensation and intangible asset amortization

Our Values



Start with
the customer

We understand our customers' needs and pride ourselves on delivering exceptional experiences.



Act as
one team

We work together toward common goals, engaging from a place of humility and respect.



Pioneer
the future

We embrace change, boldly step into the unknown, and relentlessly foster innovation to fuel our growth.



Make a
difference

We care about the long-lasting positive impact we make on each other, our customers, our communities, and the planet.



APPENDIX

Summary Financial Results (Unaudited) ⁽¹⁾

(in millions)	Q3 2024 ⁽¹⁾				YTD 2024 ⁽¹⁾			
	Products and Solutions	ADI Global Distribution	Corporate	Total Company	Products and Solutions	ADI Global Distribution	Corporate	Total Company
Net revenue	\$ 645	\$ 1,183	\$ —	\$ 1,828	\$ 1,895	\$ 3,008	\$ —	\$ 4,903
Cost of goods sold	373	931	—	1,304	1,118	2,414	—	3,532
Gross profit	272	252	—	524	777	594	—	1,371
Research and development expenses	23	—	—	23	69	—	—	69
Selling, general and administrative expenses	107	177	33	317	307	397	124	828
Intangible asset amortization	6	22	1	29	18	31	2	51
Restructuring, impairment and extinguishment costs, net ⁽²⁾	8	17	4	29	13	19	15	47
Income (loss) from operations	\$ 128	\$ 36	\$ (38)	\$ 126	\$ 370	\$ 147	\$ (141)	\$ 376
	Q3 2023 ⁽¹⁾				YTD 2023 ⁽¹⁾			
(in millions)	Products and Solutions	ADI Global Distribution	Corporate	Total Company	Products and Solutions	ADI Global Distribution	Corporate	Total Company
Net revenue	\$ 654	\$ 900	\$ —	\$ 1,554	\$ 1,989	\$ 2,716	\$ —	\$ 4,705
Cost of goods sold	401	735	1	1,137	1,227	2,202	3	3,432
Gross profit (loss)	253	165	(1)	417	762	514	(3)	1,273
Research and development expenses	28	—	—	28	82	—	2	84
Selling, general and administrative expenses	100	101	32	233	322	307	90	719
Intangible asset amortization	6	2	1	9	17	8	3	28
Restructuring and impairment expenses	25	10	3	38	27	12	3	42
Income (loss) from operations	\$ 94	\$ 52	\$ (37)	\$ 109	\$ 314	\$ 187	\$ (101)	\$ 400
	Q3 2024 % change compared with prior period				YTD 2024 % change compared with prior period			
	Products and Solutions	ADI Global Distribution	Corporate	Total Company	Products and Solutions	ADI Global Distribution	Corporate	Total Company
Net revenue	(1) %	31 %	N/A	18 %	(5) %	11 %	N/A	4 %
Cost of goods sold	(7) %	27 %	N/A	15 %	(9) %	10 %	N/A	3 %
Gross profit	8 %	53 %	N/A	26 %	2 %	16 %	N/A	8 %
Research and development expenses	(18) %	N/A	N/A	(18) %	(16) %	N/A	N/A	(18) %
Selling, general and administrative expenses	7 %	75 %	3 %	36 %	(5) %	29 %	38 %	15 %
Intangible asset amortization	— %	1,000 %	— %	222 %	6 %	288 %	(33) %	82 %
Restructuring, impairment and extinguishment costs, net	(68) %	70 %	33 %	(24) %	(52) %	58 %	400 %	12 %
Income (loss) from operations	36 %	(31) %	3 %	16 %	18 %	(21) %	40 %	(6) %

⁽¹⁾ On January 1, 2024, certain corporate functions were decentralized into the operating segments aligning with the business strategy. Functional expenses related to information technology, finance, tax, business development, and research and development are now recorded within the Products and Solutions and ADI Global Distribution segments. For the three and nine months ended September 30, 2023, \$13 million and \$38 million of corporate expenses have been reclassified into the Products and Solutions while \$8 million and \$24 million of corporate expenses have been reclassified into the ADI Global Distribution segments, respectively, decreasing reported Income from Operations to conform to the current year presentation.

⁽²⁾ Includes \$1 million and \$7 million of debt extinguishment expense for corporate for the three and nine months ended September 30, 2023.

Consolidated Statements of Operations (Unaudited)

(in millions, except per share data)	Three Months Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Net revenue	\$ 1,828	\$ 1,554	\$ 4,903	\$ 4,705
Cost of goods sold	1,304	1,137	3,532	3,432
Gross profit	524	417	1,371	1,273
Operating expenses:				
Research and development expenses	23	28	69	84
Selling, general and administrative expenses	317	233	828	719
Intangible asset amortization	29	9	51	28
Restructuring, impairment and extinguishment costs, net	29	38	47	42
Total operating expenses	\$ 398	\$ 308	995	873
Income from operations	126	109	376	400
Reimbursement Agreement expense ⁽¹⁾	45	43	135	128
Other expenses, net	10	\$ 13	10	10
Interest expense, net	27	16	55	50
Income before taxes	44	37	176	212
Provision for income taxes	24	16	83	84
Net income	\$ 20	\$ 21	\$ 93	\$ 128
Less: preferred stock dividends	8	—	10	—
Less: undistributed income allocated to preferred stockholders	1	\$ —	4	—
Net income available to common stockholders	11	21	79	128
Earnings per common share:				
Basic	\$ 0.07	\$ 0.14	\$ 0.54	\$ 0.87
Diluted	\$ 0.07	\$ 0.14	\$ 0.53	\$ 0.86
Weighted average common shares outstanding:				
Basic	147	147	146	147
Diluted	149	148	149	149

⁽¹⁾ Represents the expense incurred pursuant to the Reimbursement Agreement, which has an annual cash payment cap of \$140 million.

Consolidated Balance Sheets (Unaudited)

(in millions, except par value)	September 28, 2024	December 31, 2023
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 531	\$ 636
Accounts receivable, net	1,103	973
Inventories, net	1,197	941
Other current assets	206	193
Total current assets	3,037	2,743
Property, plant and equipment, net	423	390
Goodwill	3,119	2,705
Intangible assets, net	1,197	461
Other assets	359	346
Total assets	\$ 8,135	\$ 6,645
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 1,021	\$ 905
Current portion of long-term debt	6	12
Accrued liabilities	645	608
Total current liabilities	1,672	1,525
Long-term debt	1,983	1,396
Obligations payable under Indemnification Agreements	635	609
Other liabilities	491	366
Total liabilities	4,781	3,896
Stockholders' equity		
Preferred stock, \$0.001 par value: 100 shares authorized, 0.5 shares issued and outstanding at September 28, 2024 and no shares issued and outstanding at December 31, 2023, respectively	482	—
Common stock, \$0.001 par value: 700 shares authorized, 153 and 147 shares issued and outstanding at September 28, 2024, respectively, and 151 and 145 shares issued and outstanding at December 31, 2023, respectively	—	—
Additional paid-in capital	2,294	2,226
Retained earnings	893	810
Accumulated other comprehensive loss, net	(207)	(194)
Treasury stock at cost	(108)	(93)
Total stockholders' equity	3,354	2,749
Total liabilities and stockholders' equity	\$ 8,135	\$ 6,645

Consolidated Statements of Cash Flows (Unaudited)

(in millions)	Three Months Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Cash Flows From Operating Activities:				
Net income	\$ 20	\$ 21	\$ 93	\$ 128
Adjustments to reconcile net income to net cash in operating activities:				
Depreciation and amortization	46	22	98	71
Restructuring, impairment and extinguishment costs, net	29	38	47	42
Stock-based compensation expense	15	11	44	36
Other, net	6	—	5	2
Changes in assets and liabilities, net of acquired companies:				
Accounts receivable, net	(22)	26	(79)	(9)
Inventories, net	(9)	11	(13)	(4)
Other current assets	6	(8)	15	(5)
Accounts payable	31	(58)	62	(14)
Accrued liabilities	13	(20)	(65)	(114)
Other, net	12	17	34	44
Net cash provided by operating activities	147	60	241	177
Cash Flows From Investing Activities:				
Acquisitions, net of cash acquired	—	(10)	(1,334)	(16)
Capital expenditures	(22)	(25)	(58)	(74)
Other investing activities, net	—	—	6	—
Net cash used in investing activities	(22)	(35)	(1,386)	(90)
Cash Flows From Financing Activities:				
Proceeds from issuance of long-term debt, net	594	—	1,176	—
Proceeds from issuance of preferred stock, net of issuance costs	—	—	482	—
Common stock repurchases	—	(28)	(1)	(28)
Repayments of long-term debt	(596)	(3)	(602)	(9)
Other financing activities, net	(7)	2	(12)	(10)
Net cash provided by (used in) financing activities	(9)	(29)	1,043	(47)
Effect of foreign exchange rate changes on cash, cash equivalents and restricted cash	2	(9)	(3)	1
Net (decrease) increase in cash, cash equivalents and restricted cash	118	(13)	(105)	41
Cash, cash equivalents and restricted cash at beginning of period	414	383	637	329
Cash, cash equivalents and restricted cash at end of period	\$ 532	\$ 370	\$ 532	\$ 370

Non-GAAP Financial Measures and Reconciliations (Unaudited)

Resideo Adjusted EBITDA

(in millions)	Three Months Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Net revenue	\$ 1,828	\$ 1,554	\$ 4,903	\$ 4,705
GAAP Net income	\$ 20	\$ 21	\$ 93	\$ 128
GAAP Net income as a % of net revenue	1.1 %	1.4 %	1.9 %	2.7 %
Provision for income taxes	24	16	83	84
GAAP Income before taxes	44	37	176	212
Depreciation and amortization	46	22	98	71
Restructuring, impairment and extinguishment costs, net	29	38	47	42
Interest expense, net	27	16	55	50
Stock-based compensation expense	15	11	44	36
Reimbursement Agreement accrual increase, non-cash component ⁽¹⁾	10	8	30	23
Acquisition and integration costs	3	1		
Other ⁽²⁾	16	14	17	5
Non-GAAP Adjusted EBITDA	\$ 190	\$ 147	\$ 504	\$ 440
Non-GAAP Adjusted EBITDA as a % of net revenue	10.4 %	9.5 %	10.3 %	9.4 %

⁽¹⁾ Refer to the Unaudited Consolidated Statements of Operations herein.

⁽²⁾ For 2023 periods, other includes Tax Matters Agreement gain, foreign exchange transaction loss (income), and pension costs. For 2024 periods, other includes loss on sale of assets, foreign exchange transaction loss (income), gain on sale of investments, litigation settlements, and an inventory step up adjustment related to the Snap One acquisition.

Non-GAAP Financial Measures and Reconciliations (Unaudited)

Products and Solutions Segment

(in millions)	Three Months Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Net revenue	\$ 645	\$ 654	\$ 1,895	\$ 1,989
GAAP Income from operations	\$ 128	\$ 94	\$ 370	\$ 314
GAAP Income from operations as a % of net revenue	19.8 %	14.4 %	19.5 %	15.8 %
Restructuring and impairment expense	8	25	13	30
Stock-based compensation expense	5	4	15	13
Other ⁽¹⁾	—	1	4	1
Non-GAAP Adjusted Income from Operations	\$ 141	\$ 124	\$ 402	\$ 358
Depreciation and amortization	16	16	51	51
Non-GAAP Adjusted EBITDA	\$ 157	\$ 140	\$ 453	\$ 409
Non-GAAP Adjusted EBITDA as a % of net revenue	24.3 %	21.4 %	23.9 %	20.6 %

⁽¹⁾ Other includes litigation settlements and acquisition costs.

ADI Global Distribution Segment

(in millions)	Three Months Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Net revenue	\$ 1,183	\$ 900	\$ 3,008	\$ 2,716
GAAP Income from operations	\$ 36	\$ 52	\$ 147	\$ 187
GAAP Income from operations as a % of net revenue	3.0 %	5.8 %	4.9 %	6.9 %
Restructuring and impairment expense	17	10	19	17
Stock-based compensation expense	4	2	9	5
Acquisition and integration costs	2	—	6	—
Other ⁽¹⁾	5	—	5	—
Non-GAAP Adjusted Income from Operations	\$ 64	\$ 64	\$ 186	\$ 209
Depreciation and amortization	28	5	41	13
Non-GAAP Adjusted EBITDA	\$ 92	\$ 69	\$ 227	\$ 222
Non-GAAP Adjusted EBITDA as a % of net revenue	7.8 %	7.7 %	7.5 %	8.2 %

⁽¹⁾ Other includes inventory step-up adjustment related to the Snap One acquisition.