

# Annual Report 2006



Filings Services December 27, 2006 SNL Financial, LC 1-800-969-4121

# imberland Branch Locations Poulsbo Silverdale Ocean Shores Auburn Grays Harbor Edgewood Hoquiam-Puyallup Gig Harbor Aberdeen (2 branches) Tacoma **W**inlock **Bethel Station** Yelm (Spanaway) Montesano Tumwater/ Toledo Elma Lacey (2 branches) **♣** Branch Olympia Loan Production Office Centralia



Dear Fellow Shareholders of Timberland Bancorp, Inc.:

On behalf of the Directors and Employees of Timberland Bancorp it is my privilege to invite you to the Company's annual meeting which will be held on January 23, 2007. The meeting will take place at 1:00 p.m. in Hoquiam's Timberland Regional Library Building located at 420 7th Street. During the meeting we will conduct an election of Directors and discuss the operating performance of the Company for the fiscal year ended September 30, 2006. Included in this annual report is a copy of the Company's Form 10-K which provides detailed information regarding the Company's financial performance.



Michael R. Sand

In early November we were pleased to announce record profit, strong loan growth and excellent asset quality for the Company's fiscal year ended September 30, 2006. Net income increased by 23% to \$8.16 million, or \$2.24 per diluted share from \$6.62 million, or \$1.82 per diluted share in fiscal 2005. Total loans increased 9% to \$425 million with record loan originations of \$86.5 million during the quarter ended September 30, 2006. Non-performing assets declined to .02% and return on equity increased to 10.59% from 9.08% the prior fiscal year. The decisions made during the past few years to update our technology platforms, focus on our credit administration practices and to add market proven business lenders are achieving their desired goal – to increase shareholder value. During the fiscal year shareholders of Timberland Bancorp Inc. stock observed a 51.3% increase in the value of the Company's stock.

The Western Washington economy continues to be supported by ongoing expansion in the aerospace, software and construction industries. We look forward to taking advantage of the Northwest's economic strength and the opportunities available in the diverse market areas we serve.

We hope you will be able to attend the Company's annual meeting on January 23, 2007.

Thank you.

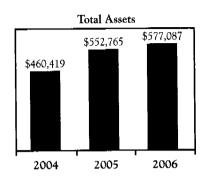
Sincerely,

Michael R. Sand President & CEO

Michael the Sand

# FINANCIAL HIGHLIGHTS TIMBERLAND BANCORP, INC. AND SUBSIDIARIES

The following table presents selected financial information concerning the consolidated financial position and results of operations of Timberland Bancorp, Inc. ("Company") at and for the dates indicated. The consolidated data is derived in part from, and should be read in conjunction with, the Consolidated Financial Statements of the Company and its subsidiaries presented herein.



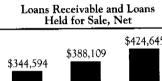
	(In thousands except share data)			
SELECTED FINANCIAL DATA				
Total Assets	\$ 577,087	\$ 552,765	\$ 460,419	
Loans Receivable and Loans Held for Sale, Net	424,645	388,109	344,594	
Deposits	431,061	411,665	319,570	
Shareholders' Equity	79,365	74,642	72,817	

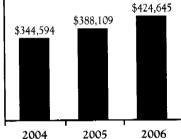
September 30

2005

2006

2004





<b>OPERAT</b>	ING	DATA

\$ 35,452	\$ 30,936	\$ 26,571
10,814	8,609	7,325
24,638	22,327	19,246
	141	167
24,638	22,186	19,079
6,244	6,073	4,576
18,896	18,536	15,575
11,986	9,723	8,080
3,829	3,105	2,492
\$ 8,157	\$ 6,618	\$ 5,588
	10,814 24,638 24,638 6,244 18,896 11,986 3,829	10,814 8,609   24,638 22,327   - 141   24,638 22,186   6,244 6,073   18,896 18,536   11,986 9,723   3,829 3,105



### EARNINGS PER COMMON SHARE

Dille in too I bit to the control of			
Basic	\$ 2.32	\$ 1.90	\$ 1.54
Diluted	\$ 2.24	\$ 1.82	\$ 1.46

Net income					
\$5,588	\$6,618	\$8,157			
2004	2005	2006			

Not Income

KEY FINANCIAL RATIOS			
Return on Average Assets	1.47%	1.23%	1.24%
Return on Average Equity	10.59	9.08	7.52
Net Interest Margin	4.91	4.60	4.67
Efficiency Ratio	61.19	65.27	65.38
Non-Performing Assets to Total Assets	0.02	0.62	0.40
Total Equity-to-Assets	13.75	13.50	15.82
Book Value Per Share (1)	\$ 21.12	\$ 19.85	\$ 18.76
Book Value Per Share (2)	\$ 22.44	\$ 21.30	\$ 20.28
Book Value Per Share (1)(3)	\$ 19.22	\$ 17.86	\$ 18.76
Book Value Per Share (2)(3)	\$ 20.41	\$ 19.16	\$ 20.28

<sup>(1)</sup> Calculation includes ESOP shares not committed to be released.

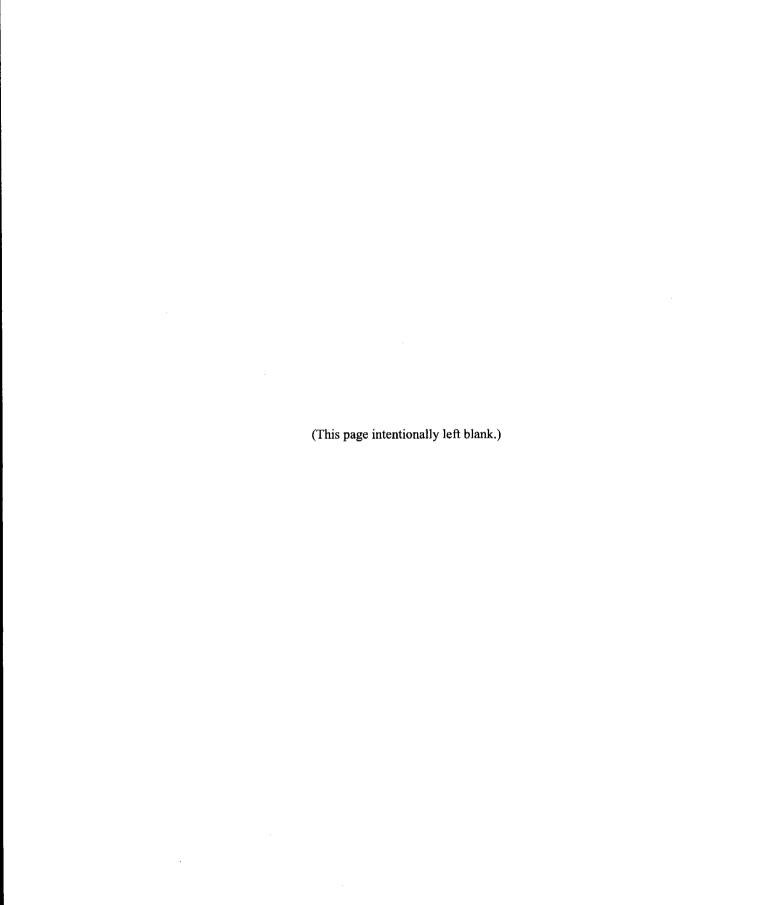
<sup>(2)</sup> Calculation excludes ESOP shares not committed to be released.

<sup>(3)</sup> Calculation subtracts goodwill and core deposit intangible from the equity component.

## 2006 FORM 10-K

We have included our Form 10-K, as filed with the Securities and Exchange Commission, with our annual report to give you more complete information about our Company. A table of contents can be found facing page one.

Written requests to obtain a copy of any exhibit listed in Part IV should be sent to Timberland Bancorp, Inc., P.O. Box 697, Hoquiam, Washington 98550, attention: Investor Relations Department.



#### CORPORATE INFORMATION

#### MAIN OFFICE

INDEPENDENT AUDITORS

624 Simpson Avenue P.O. Box 697 Hoquiam, Washington 98550 Telephone: (360) 533-4747 McGladrey & Pullen, LLP Tacoma, Washington

#### GENERAL COUNSEL

SPECIAL COUNSEL

Parker, Johnson & Parker PS Hoquiam, Washington Breyer & Associates PC McLean, Virginia

#### TRANSFER AGENT

For shareholder inquiries concerning dividend checks, transferring ownership, address changes or lost or stolen certificates please contact our transfer agent:

American Stock Transfer & Trust Company 59 Maiden Lane New York, New York 10038 (800) 937-5449

#### **ANNUAL MEETING**

The Annual Meeting of Shareholders will be held at the Hoquiam Timberland Library, 420 7th Street, Hoquiam, Washington on Tuesday, January 23, 2007 at 1:00 p.m., Pacific Time.

