AGREE REALTY

RETHINK RETAIL

Q 3 2026

Agree Realty Overview (NYSE: ADC)

NET LEASE REIT FOCUSED ON THE ACQUISITION & DEVELOPMENT OF HIGH-QUALITY RETAIL PROPERTIES

OUR COMPANY

- Founded in 1971 by Executive Chairman, Richard Agree
- Public on the NYSE since 1994
- $12.6 billion[1] retail net lease REIT headquartered in Royal Oak, Michigan
- 2,888 retail properties totaling 61.1 million square feet in all 50 states and the District of Columbia
- Investment grade issuer ratings of A- from Fitch, Baa1 from Moody's, and BBB+ from S&P

RETHINK RETAIL

- Capitalize on distinct market positioning in the retail net lease space
- Focus on industry-leading retailers through our three unique external growth platforms
- Leverage our real estate acumen and relationships to identify superior risk-adjusted opportunities
- Maintain a conservative and flexible capital structure that enables our growth trajectory
- Provide consistent, high-quality earnings growth and a well-covered, growing dividend

As of September 30, 2026. (1) See Glossary beginning on page 44 for the definition of Enterprise Value.

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consistency

[kuh n-sis-tuh n-see]

noun

steadfast adherence to the same principles, course, or form

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Recent Highlights

Increased 2026 AFFO per share guidance to $4.58 to $4.59, representing nearly 6% year-over-year growth at the midpoint[1]

- Updated 2026 investment volume guidance to approximately $1.6 billion[1]
- Increased 2026 disposition guidance to a new range of $100 to $150 million[1]
- Acquired approximately $1.2 billion of high-quality retail net lease assets year to date at a weighted-average cap rate of 7.1%
- 26 development or DFP projects completed or under construction year to date for $257 million[2]
- 2.5 million square feet of leasing activity through the first nine months with a recapture rate of approximately 105%[3]

- Fortress balance sheet with liquidity of approximately $2.0 billion[4]
- Issued $400 million of 10-year senior unsecured notes at an all-in interest rate of 5.36%
- No short-term or variable-rate debt outstanding at quarter end; no material debt maturities until 2028
- 3.9x Proforma Net Debt to Recurring EBITDA as of quarter end[4]
- Declared a monthly cash dividend of $0.271 per common share for October, a 3.4% year-over-year increase[5]

As of September 30, 2026, unless otherwise noted. (1) Reflects full-year 2026 guidance provided by the Company on October 20, 2026. (2) Reflects total capital committed for the 26 projects. (3) See Glossary beginning on page 44 for the definition of Recapture Rate. (4) Proforma for the settlement of the Company's outstanding forward equity as of September 30, 2026. (5) Declared by the Company on October 13, 2026. Note: this presentation includes non-GAAP financial measures, and reconciliations of these non-GAAP financial measures to the most directly comparable GAAP measures are included in the Appendix herewith.

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Positioned for Growth

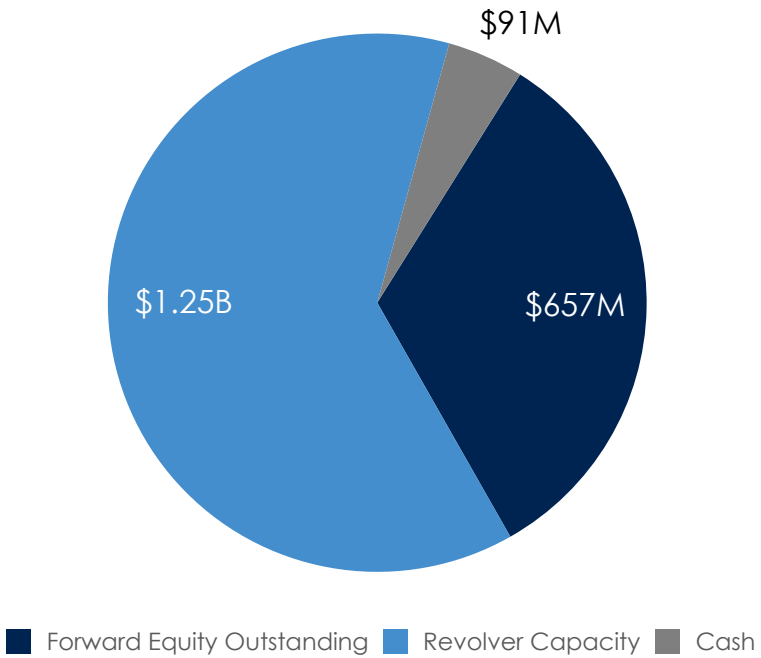
Total liquidity of approximately $2.0 billion[1]

Issued $400 million of 10-year unsecured notes at an all-in interest rate of 5.36%

Approximately $657 million of outstanding forward equity at quarter end[2]

No material debt maturities until 2028

Total Liquidity



"During the quarter, we completed a $400 million public bond offering at an all-in rate of 5.36%, further strengthening our fortress balance sheet. With approximately $2.0 billion of liquidity, proforma net debt to recurring EBITDA of 3.9 times and a portfolio that is 99.8% leased, we are exceptionally well positioned heading into 2027."

- JOEY AGREE, Q3 2026 EARNINGS RELEASE

As of September 30, 2026. (1) Proforma for the settlement of the Company's outstanding forward equity as of September 30, 2026. (2) Anticipated net proceeds based on the applicable forward sale prices as of September 30, 2026.

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ADC's Retail Thought Leadership

- ✓ Launched acquisition platform in 2010 with a focus on e-commerce resistance
- ✓ Launched **RETHINK RETAIL** campaign to challenge misperceptions about the future of brick & mortar
- ✓ Published proprietary ADC White Papers highlighting omni-channel retail trends

- ✓ Avoided or actively disposed of troubled retail sectors including theaters, pharmacy, car washes, health & fitness and entertainment retail
- ✓ Early identification of promising retailers:

BOOT BARN · Burlington · gerber COLLISION & GLASS · SUNBELT RENTALS · TSC TRACTOR SUPPLY CO

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Omni-Channel Vision

IDENTIFIED CRITICAL ROLE OF NET LEASE IN DRIVING OMNI-CHANNEL STRATEGY

"So, I think **as retailers look forward in 2016 and beyond and they're looking in the omni-channel world, how is their e-commerce presence, online ordering, physical pick up**, more and more retailers are going to realize the benefit of net leased retail."

- Joey Agree, Q1 2016 Earnings Call

"**COVID reaffirmed our belief that, one, we're heading toward a world where all retailers are omni-channel.** Brick-and-mortar is an integral part of that omni-channel overall experience."

- Joey Agree, 2022 Citi Conference

"Every retailer in the country is going to [have to] have billions of dollars, national retailers, to experiment, to test and eventually effectuate a true omni-channel experience because you can't be an e-commerce-based retailer or just a brick-and-mortar-based retailer today, it doesn't work."

- Joey Agree

"The strongest and most resilient retailers in today's omni-channel world have embraced a comprehensive approach that blurs the historical lines between e-commerce distribution and brick & mortar operations."

- Agree Knowledge Base: Omni-Channel 101

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External Growth Platforms

A ONE-STOP SHOP FOR RETAILERS, FROM GROUND-UP DEVELOPMENT TO ACQUISITION

Development

6–18 **MONTHS** Typical timeline

What? Ground-up, "organic" development or redevelopment led by ADC (from market research to delivery)

Who? Our GCs under guaranteed maximum-price contracts; build-to-suit structure eliminates speculative risk

Value: Offers a vertically integrated development partner with an A- balance sheet, driving speed and certainty of execution

Lease Type: New

Developer Funding Platform (DFP)

4–9 **MONTHS** Typical timeline

What? "Inorganic" development—we provide 100% of the capital stack plus development expertise

Who? Developer performs the work and carries the risk for cost overruns; we provide 100% of the capital stack

Value: Allows developers to execute on a larger pipeline they may not otherwise be able to fund, while reducing risk on the exit

Lease Type: New

Acquisitions

65–75 **DAYS** LOI to close

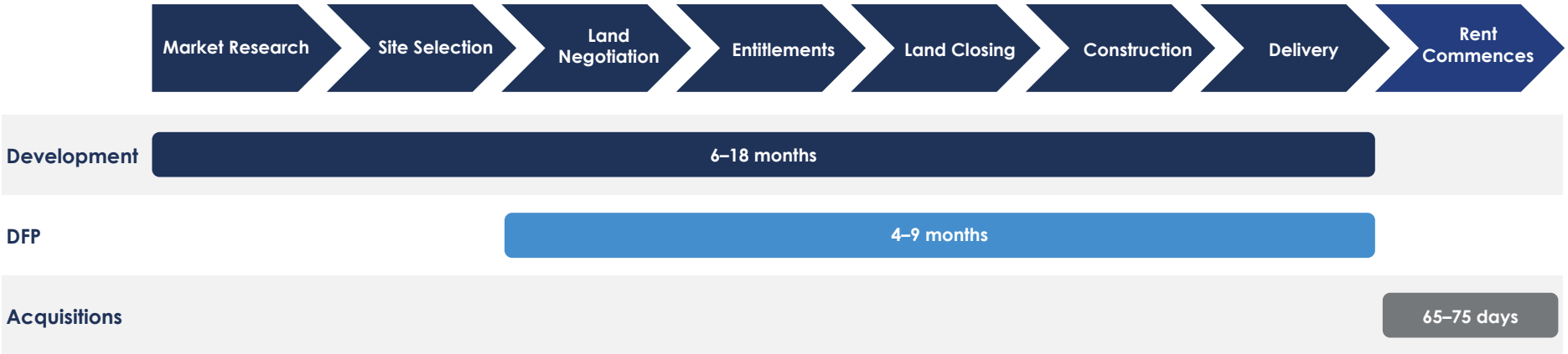
What? Purchase stabilized assets via third-party sellers and sale-leasebacks

Who? Developers, retailers, owners, and brokers

Value: All-cash buyer with one of the lowest costs of capital in net lease; able to close quickly and provide certainty of execution

Lease Type: In-Place & Below Market

Net Lease Investment Lifecycle



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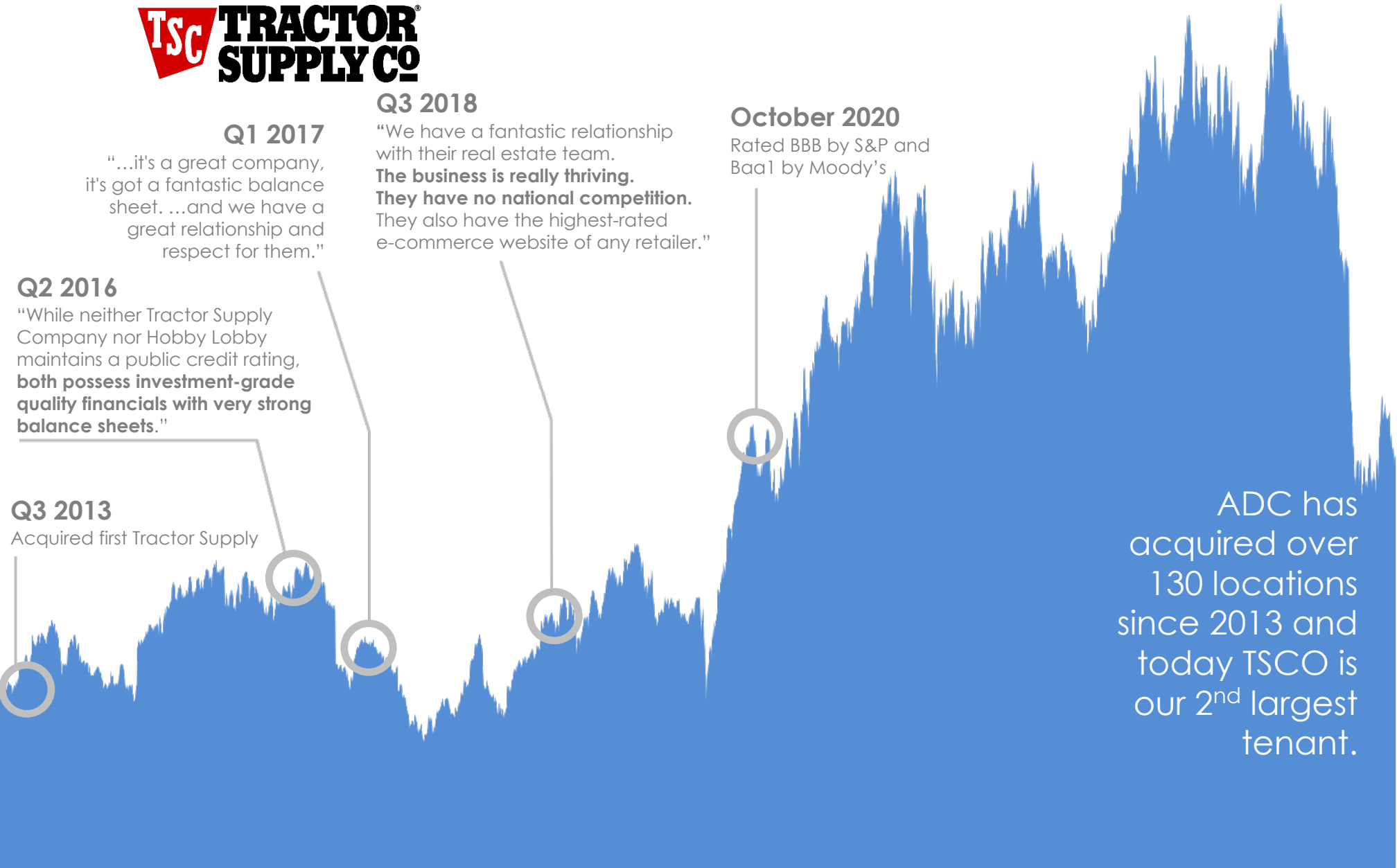
Investment Foresight

A DEEPER DIVE ON ADC'S THOUGHT LEADERSHIP & TRACK RECORD OF EXECUTION



As of September 30, 2026. Exposure measured as a percentage of total ABR.
The quotes above reflect statements made by ADC management on the Company's quarterly earnings calls. The chart reflects Tractor Supply's market capitalization from 12/31/2012 to 9/30/2026.

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Investment Foresight

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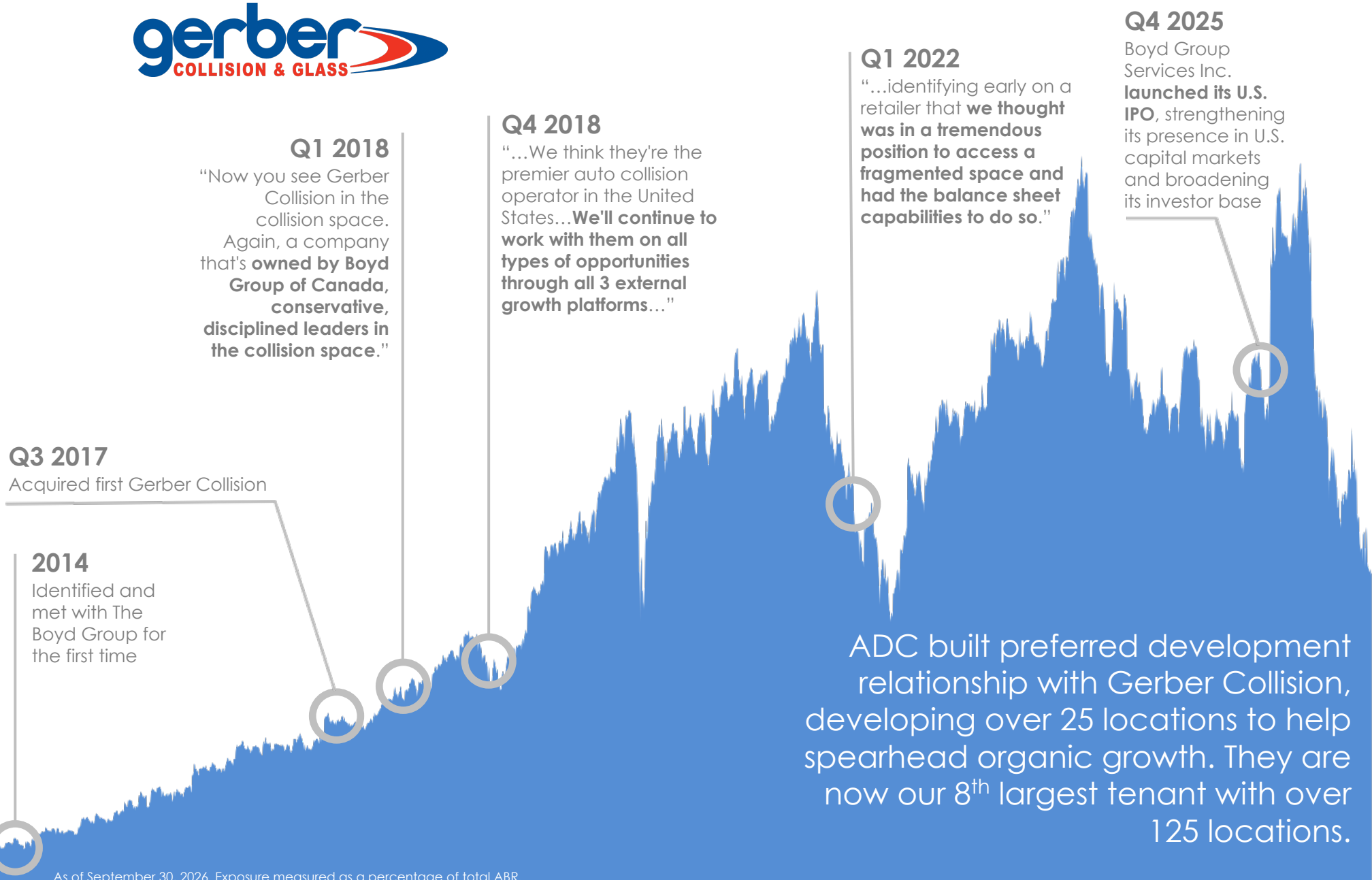

ADC built preferred development relationship with Gerber Collision, developing over 25 locations to help spearhead organic growth. They are now our 8th largest tenant with over 125 locations.

As of September 30, 2026. Exposure measured as a percentage of total ABR.
The quotes above reflect statements made by ADC management on the Company's quarterly earnings calls. The chart reflects The Boyd Group's market capitalization from 12/31/2013 to 9/30/2026.

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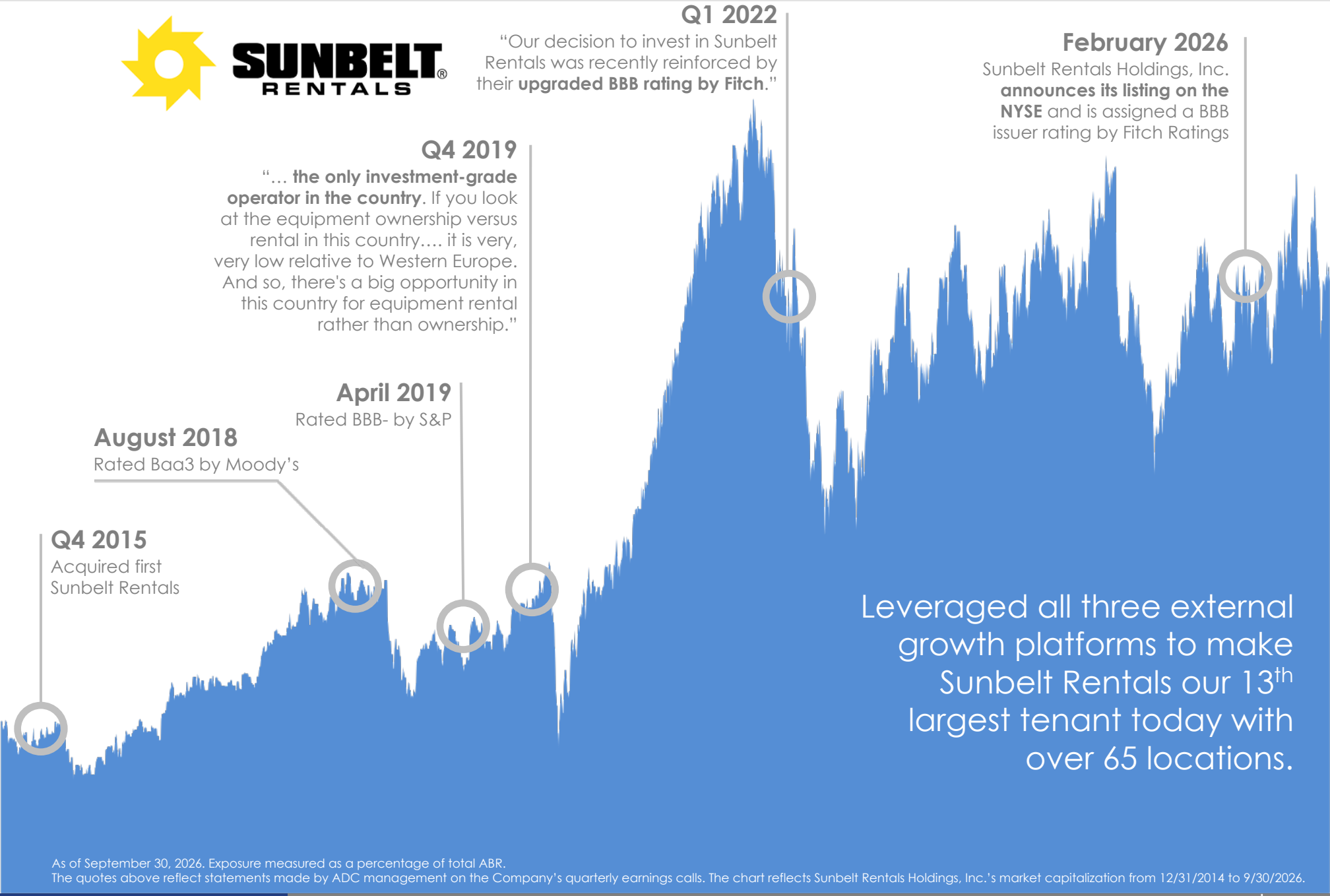
Investment Foresight

A DEEPER DIVE ON ADC'S THOUGHT LEADERSHIP & TRACK RECORD OF EXECUTION



As of September 30, 2026. Exposure measured as a percentage of total ABR.
The quotes above reflect statements made by ADC management on the Company's quarterly earnings calls. The chart reflects Sunbelt Rentals Holdings, Inc.'s market capitalization from 12/31/2014 to 9/30/2026.

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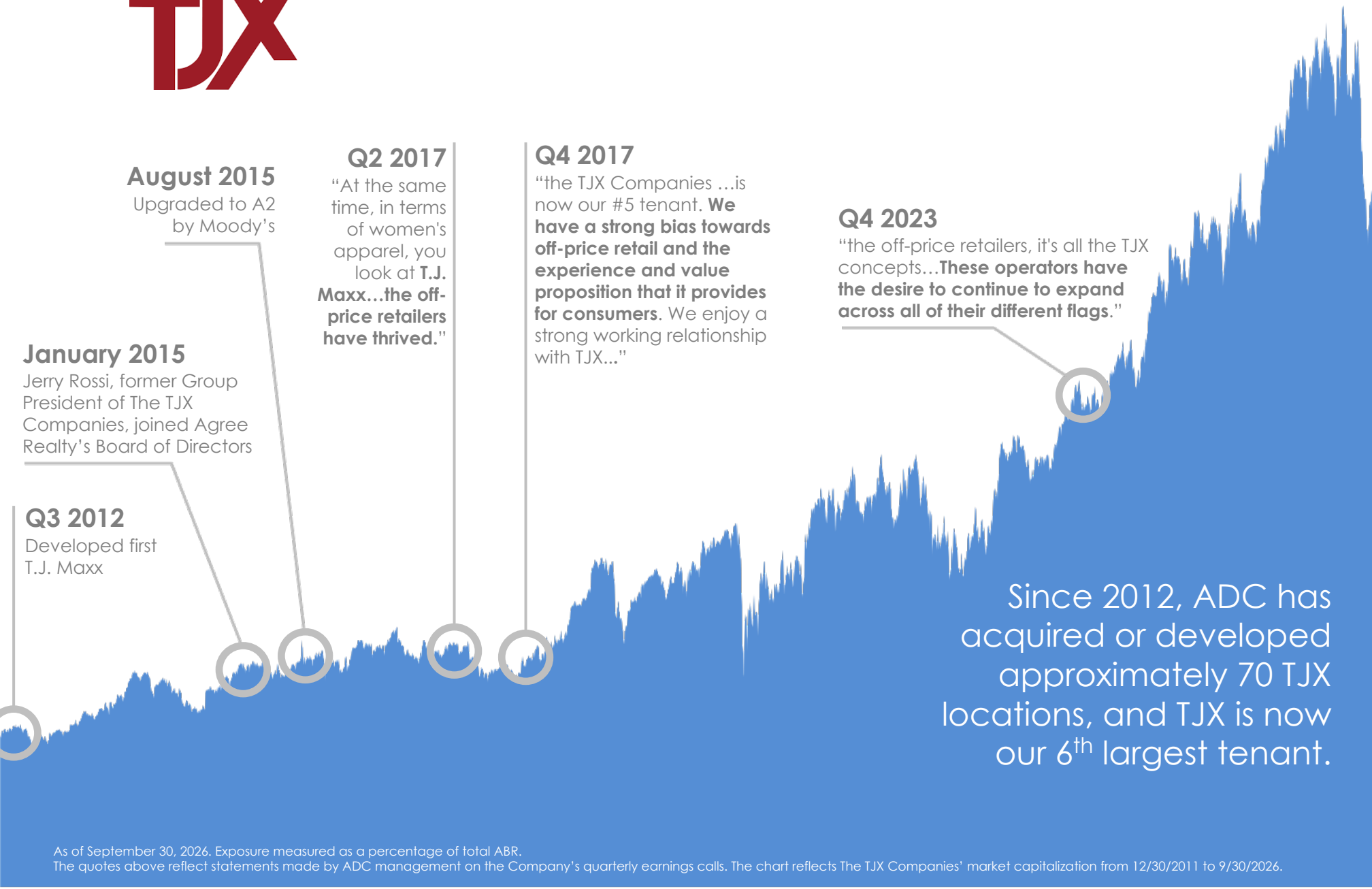
Investment Foresight

A DEEPER DIVE ON ADC'S THOUGHT LEADERSHIP & TRACK RECORD OF EXECUTION



As of September 30, 2026. Exposure measured as a percentage of total ABR.
The quotes above reflect statements made by ADC management on the Company's quarterly earnings calls. The chart reflects The TJX Companies' market capitalization from 12/30/2011 to 9/30/2026.

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Investment Foresight

A DEEPER DIVE ON ADC'S THOUGHT LEADERSHIP & TRACK RECORD OF EXECUTION

Walgreens

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
30%	27%	22%	17%	12%	8%	5%	3%	2%	1%	1%	1%	1%	<1%	<1%

Q2 2017
"our **Walgreens concentration was down to 8.8%** at quarter end, below our goal of sub-10% by year-end."

Q1 2019
"I think the **pharmacy space, in general, really has some work to do on the front end** predominantly of those stores. And we'd like to see some ingenuity and creativity driving traffic into those stores and driving margin as well as top line revenue to the front end of those stores."

Q1 2021
"With this transaction, CVS has surpassed Walgreens as our largest pharmacy tenant…**we continue to favor CVS as the sector leader, given their innovation and adaptation** to consumer preferences and overall market dynamics in the pharmacy space."

2023
Downgraded to Baa3 by Moody's in January.

Downgraded to BBB- by S&P in October.

Downgraded to Ba2 by Moody's in December.

2024
Downgraded to Ba3 by Moody's in July.

Downgraded to BB by S&P in July

Downgraded to BB- by S&P in December.

2025
Walgreens entered into a definitive agreement to be acquired by **private equity** firm Sycamore Partners. The transaction closed in August 2025.

ADC reduced Walgreens exposure from 30% in 2012 to less than 1% and reduced overall Pharmacy exposure to 3.5%.

Exposure is as of year-end 2012 through September 30, 2026, and is measured as a percentage of total ABR.
The quotes above reflect statements made by ADC management on the Company's quarterly earnings calls.

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Capital Markets Leader

INNOVATIVE BALANCE SHEET MANAGEMENT

- ADC was the first net lease REIT to issue forward equity in March 2018
- Since 2018, $45B of forward equity has been raised in the net lease space
- Lowest cost preferred equity issuance in net lease REIT history at 4.25%
- $82 million of net swap proceeds received since 2021, driving nearly $8 million of annual interest savings[1]

> ***"We view the forward equity offering as a prudent way to further fortify our balance sheet and lock in an accretive cost of capital while mitigating external risks and market volatility."***
>
> - JOEY AGREE, Q3 2018 EARNINGS CALL

Forward equity has accounted for ~96% of all net lease issuance since 2023

As of September 30, 2026. (1) Swap proceeds reflect net payments received upon the termination of forward-starting swaps.

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Disciplined Capital Allocator

CONSERVATIVE WACC CALCULATION DRIVES CONSISTENT & SUPERIOR EARNINGS GROWTH

NET LEASE INVESTMENT SPREADS

- 150+ bps – **Pedal to the Metal!**
- 100–150 bps – Investments Generate Healthy Accretion
- 75–100 bps – Investments Generate Sufficient Accretion
- <75 bps – Investments Not Sufficiently Accretive

- ✓ Cost of equity is based on forward 12-month consensus AFFO per share
- ✓ Cost of debt reflects the anticipated or recent rate for a 10-year unsecured bond offering
- ✗ **Using short-term debt and adding unburdened free cash flow artificially improves the spot cost of capital by ~100 bps**

WACC CALCULATION COMPARISON

ADC WACC CALCULATION

WEIGHTING	FORM OF CAPITAL	RAISED COST	SPOT COST
70%	Equity[1]	6.3%	7.0%
30%	Long-Term Debt[2]	5.4%	6.1%
WACC		**6.0%**	**6.8%**

ILLUSTRATIVE PEER WACC CALCULATION

WEIGHTING	FORM OF CAPITAL	SPOT COST
60%	Equity[1]	7.0%
30%	Five-Year Term Loan	5.3%
10%	Free Cash Flow After Dividend	0.0%
WACC		**5.8%**

As of October 16, 2026, unless otherwise noted. (1) Raised Cost of Equity is calculated using the average price of outstanding forward equity as of September 30, 2026, compared to consensus forward 12-month AFFO per share. Spot Cost of Equity is calculated using the share price as of October 16, 2026, compared to consensus forward 12-month AFFO per share. (2) Raised Cost of Long-Term Debt reflects the all-in rate of 5.36% on the Company's September 2026 public offering of $400.0 million of senior unsecured notes due 2036, inclusive of the impact of prior hedging activity. Spot Cost of Long-Term Debt reflects the anticipated rate for a 10-year unsecured bond offering based in part on market estimates. Any differences are the result of rounding.

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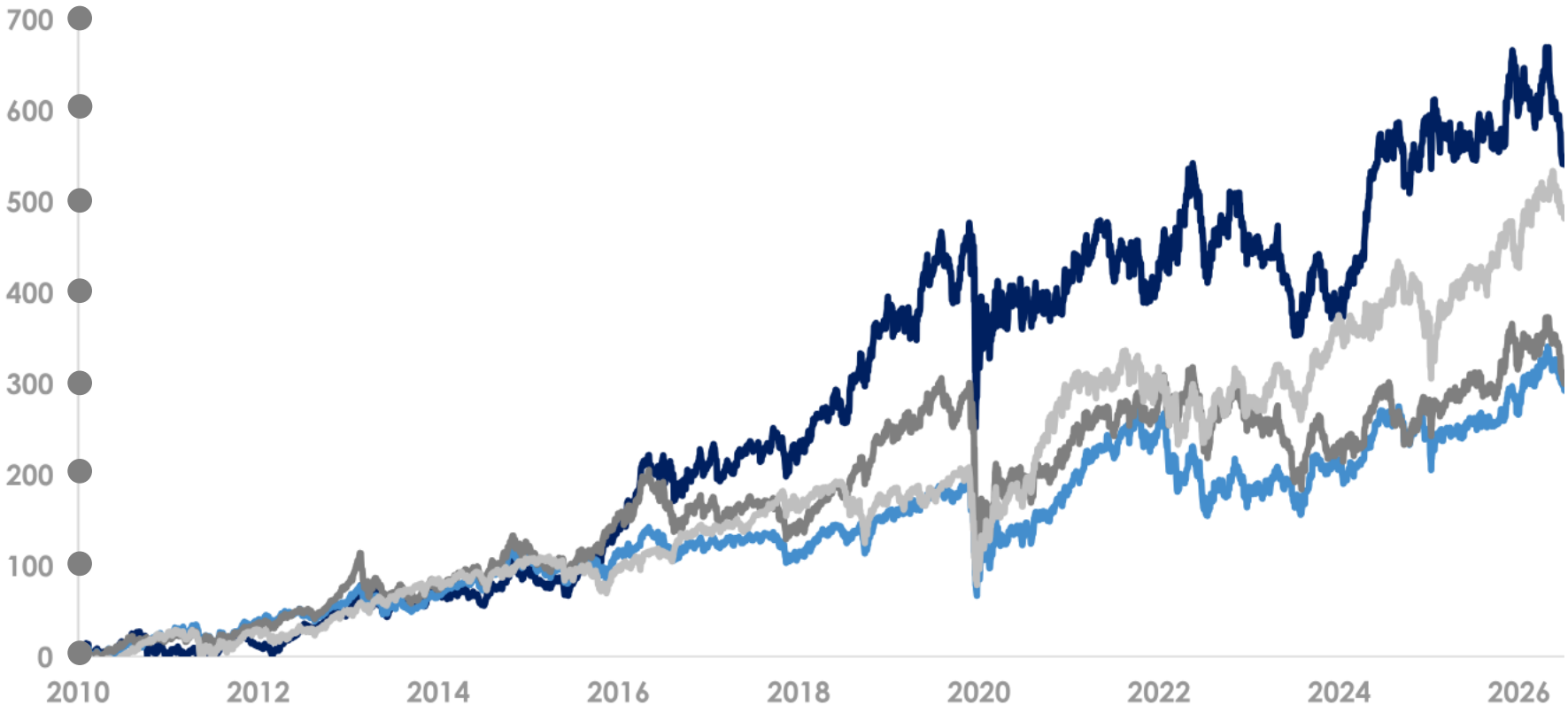
Best-in-Class Total Shareholder Returns

ADC HAS OUTPERFORMED PEERS AND INDICES SINCE LAUNCHING ACQUISITION PLATFORM IN APRIL 2010

Total Return Performance[1]



Company / Index	Cumulative	Annualized
Agree Realty	**540%**	**11.9%**
S&P MidCap 400	481%	11.3%
Net Lease Peer Group[2]	299%	8.8%
MSCI US REIT Index	292%	8.6%

+5,900 bps

Cumulative TSR ahead of the next-best, S&P MidCap 400, since April 2010

Reflects the period from April 1, 2010 through September 30, 2026. Comparison includes ADC, the MSCI US REIT Index (RMZ), the S&P MidCap 400, and the Net Lease Peer Group. (1) Total Return Performance is calculated on a daily basis using total return metrics, which reflect stock price appreciation along with the reinvestment of dividends; annualized returns represent the compound annual growth rate over the period. (2) The Net Lease Peer Group includes the following companies: EPR Properties, Getty Realty Corp., NNN REIT, Inc., Realty Income Corporation, and W.P. Carey. Past performance is not necessarily indicative of future results.

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The Country's Leading Retail Portfolio

Agree Realty Snapshot

Company Overview

Equity Market Capitalization[1]	$8.7 billion
Enterprise Value[1]	$12.6 billion
Property Count	2,888
Net Debt to Recurring EBITDA	4.8x / 3.9x[2]
Investment Grade %[1]	65.1%

Top Retail Sectors *($ in thousands)*

TENANT SECTOR	ABR[1]	% OF TOTAL ABR
Grocery Stores	$80,880	9.8 %
Home Improvement	73,274	8.9 %
Convenience Stores	68,166	8.3 %
Tire & Auto Service	61,403	7.5 %
Auto Parts	52,196	6.3 %
Dollar Stores	51,613	6.3 %
Off-Price Retail	49,151	6.0 %
Farm & Rural Supply	39,549	4.8 %
General Merchandise	39,050	4.7 %
Crafts & Novelties	30,951	3.8 %
Other	277,148	33.6 %
Total	**$823,381**	**100.0%**

Top Tenants *($ in thousands)*

TENANT / CONCEPT	ABR[1]	% OF TOTAL ABR
Walmart	$46,515	5.6 %
Tractor Supply Co	37,739	4.6 %
Dollar General	30,614	3.7 %
Hobby Lobby	28,387	3.4 %
O'Reilly Auto Parts	24,724	3.0 %
TJX	24,444	3.0 %
CVS pharmacy	24,104	2.9 %
gerber Collision & Glass	22,269	2.7 %
Best Buy	22,133	2.7 %
Kroger	21,645	2.6 %
7-Eleven	21,636	2.6 %
Lowe's	21,320	2.6 %
Sunbelt Rentals	19,789	2.4 %
Sherwin-Williams	17,814	2.2 %
Burlington	16,929	2.1 %
The Home Depot	16,433	2.0 %
bp	13,527	1.6 %
Wawa	13,252	1.6 %
Dollar Tree	13,019	1.6 %
Other	387,088	47.1 %
Total	**$823,381**	**100.0%**

As of September 30, 2026. Any differences are a result of rounding. (1) See Glossary beginning on page 44 for definitions of Equity Market Capitalization, Enterprise Value, Investment Grade, and Annualized Base Rent ("ABR"). (2) Proforma for the settlement of the Company's outstanding forward equity as of September 30, 2026.

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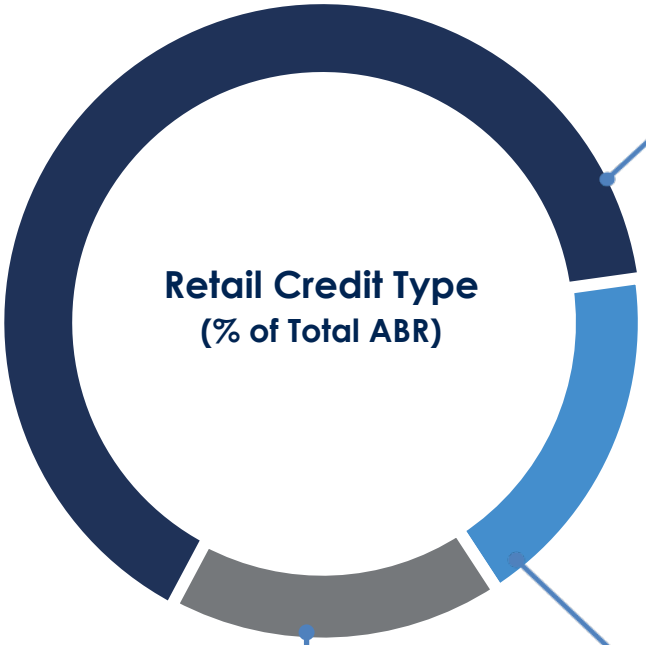
Strong Investment Grade Portfolio

BEST-IN-CLASS RETAILERS WITH CONSERVATIVE BALANCE SHEETS



65%

INVESTMENT GRADE[1]

17%

SUB-INVESTMENT GRADE[1]

18%

NOT RATED[1]

As of September 30, 2026. Any differences are a result of rounding. (1) See Glossary beginning on page 44 for definitions of Investment Grade, Sub-Investment Grade and Not Rated.

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National and Super-Regional Retailers

INDUSTRY-LEADERS OPERATING IN E-COMMERCE RESISTANT SECTORS

88%
NATIONAL[1]

10%
SUPER-REGIONAL[1]

2%
FRANCHISE[1]

As of September 30, 2026. Any differences are a result of rounding. (1) See Glossary beginning on page 44 for definitions of National, Franchise and Super-Regional.

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Ground Lease Portfolio Breakdown

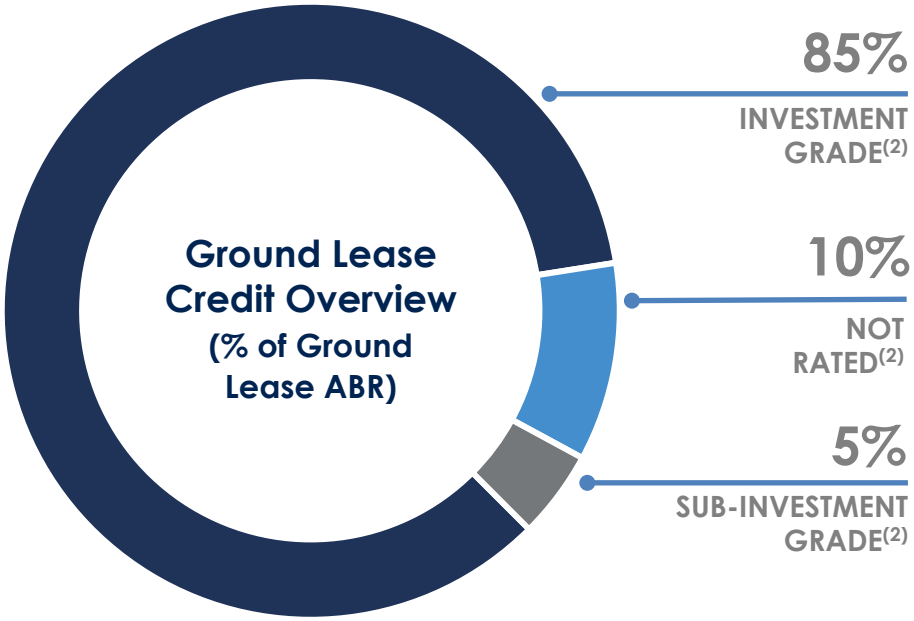
FEE SIMPLE OWNERSHIP + SIGNIFICANT TENANT INVESTMENT

Ground Lease Portfolio Overview

270 Leases

10.0% of total ABR

8.6 years weighted-average lease term[1]



Top Ground Lease Tenants
(% of Ground Lease ABR)

As of September 30, 2026. (1) See Glossary beginning on page 44 for the definition of Weighted-Average Lease Term. (2) See Glossary beginning on page 44 for definitions of Investment Grade, Sub-Investment Grade and Not Rated.

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Ground Lease Value Creation

FIRST EXPIRATION HIGHLIGHTS EMBEDDED VALUE WITH 159% RECAPTURE RATE

Chase Bank - Stockbridge, GA

Prior Lease	
Rent Per Square Foot	$29.26
Remaining Lease Term[1]	0.1 years
Rental Increases	None Remaining
Options	None Remaining
ABR	$110,007

New Lease	
Rent Per Square Foot	$46.54
New Lease Term[2]	15 Years
Rental Increases	10% Every 5 Years
Options	3 x 5 Years x 10%
ABR	$193,083

See Glossary beginning on page 44 for the definition of Recapture Rate. (1) Reflects remaining lease term at the time the lease extension was executed. (2) New lease commenced in Q1 2023.

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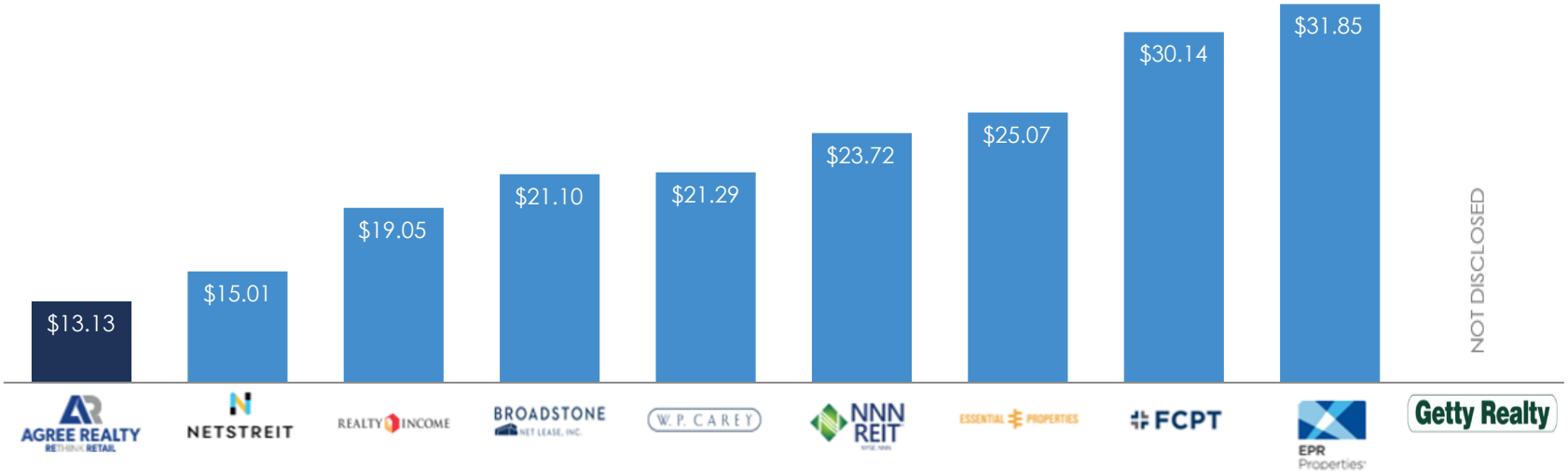
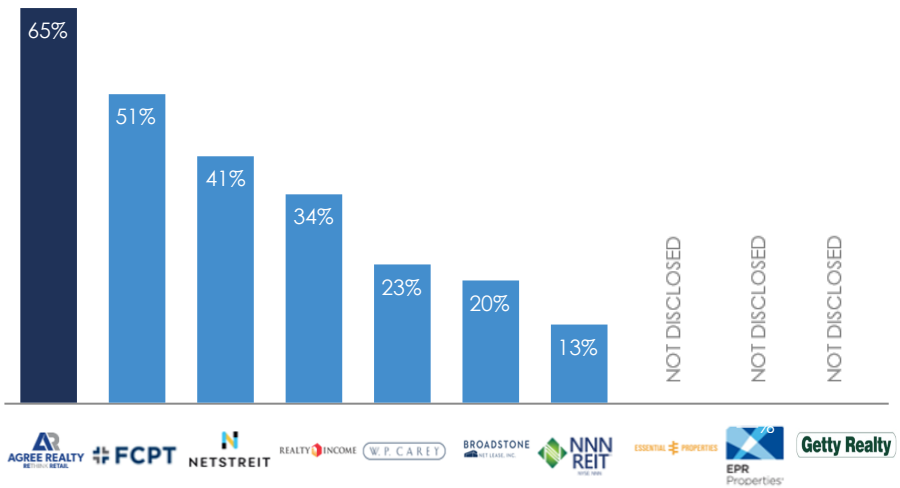
Leading, Pure-Play Retail Net Lease REIT

HIGHLY DIVERSIFIED PORTFOLIO WITH THE LOWEST RENT PSF[1] AND HIGHEST INVESTMENT GRADE %

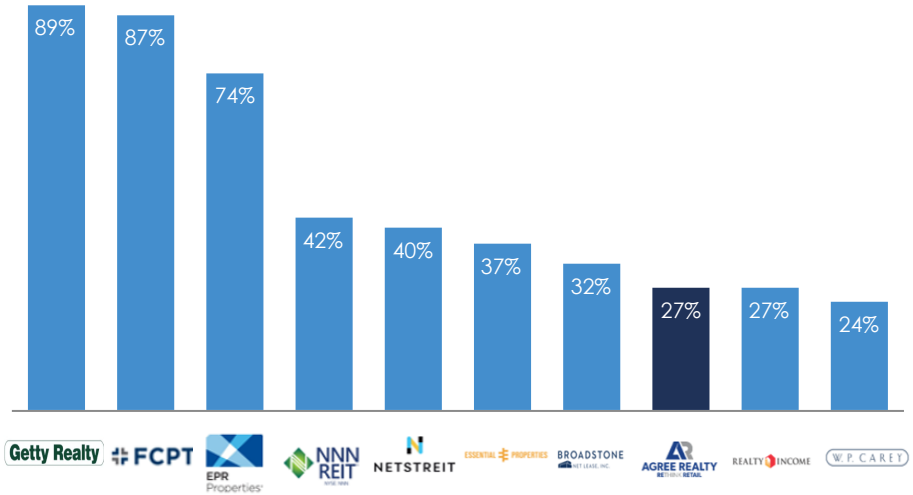
Average Rent PSF[1]



Investment Grade Concentration



Top 3 Sector Concentration[2]



ADC data as of September 30, 2026. Peer data as of June 30, 2026. (1) Average Rent PSF was calculated using a cash-based annualized rent figure, where available, based on each company's definition. Based on retail rent and square footage. (2) W.P. Carey and Realty Income report similar or lower Top 3 Sector Concentrations due in part to significantly broader sector classifications—87 and 92 sectors, respectively—compared to ADC's more targeted categorization across 32 retail-focused sectors.

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Disciplined Investment Strategy & Active Portfolio Management

Our Investment Strategy

Agree leverages its three distinct investment platforms to target industry-leading retailers in e-commerce and recession resistant sectors

THREE-PRONGED GROWTH STRATEGY

COMPREHENSIVE REAL ESTATE SOLUTIONS FOR LEADING RETAILERS

- ACQUISITIONS
- DEVELOPMENT
- DEVELOPER FUNDING PLATFORM

RETAILER RELATIONSHIPS

- Engage in consistent dialogue to understand store performance and tenant sustainability
- Leverage relationships to identify the best risk-adjusted opportunities

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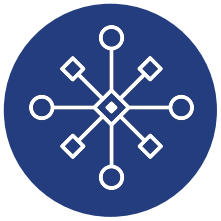
What Has ADC Been Investing In?

The retail landscape continues to dynamically evolve as market forces cause disruption and change. To mitigate risk in a period of continued disruption, the Company adheres to a number of investment criteria, with a **focus on four core principles**:

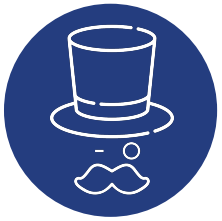


OMNI-CHANNEL CRITICAL
(E-COMMERCE RESISTANCE)

Focus on leading operators that have matured in omni-channel structure or those in e-commerce resistant sectors

RECESSION RESISTANCE

Emphasize a balanced portfolio with exposure to counter-cyclical sectors and retailers with strong credit profiles



AVOIDANCE OF PRIVATE EQUITY SPONSORSHIP

Strong emphasis on leading operators with strong balance sheets and avoidance of private equity sponsored retailers

STRONG REAL ESTATE FUNDAMENTALS & FUNGIBLE BUILDINGS

Protects against unforeseen changes to our top-down investment philosophy

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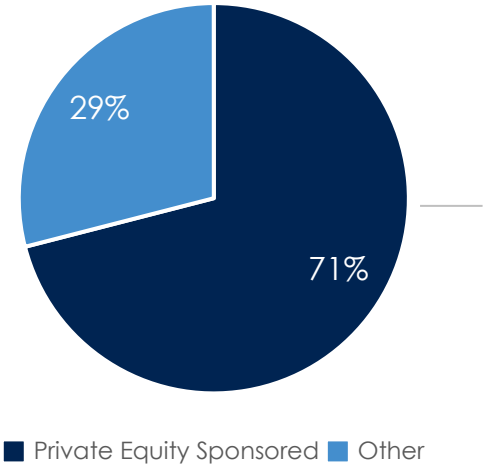
Private Equity Sponsorship Amplifies Credit Risk

ADC'S EMPHASIS ON CREDIT QUALITY HAS DRIVEN SECTOR-LOW EXPOSURE TO PE-SPONSORED RETAILERS

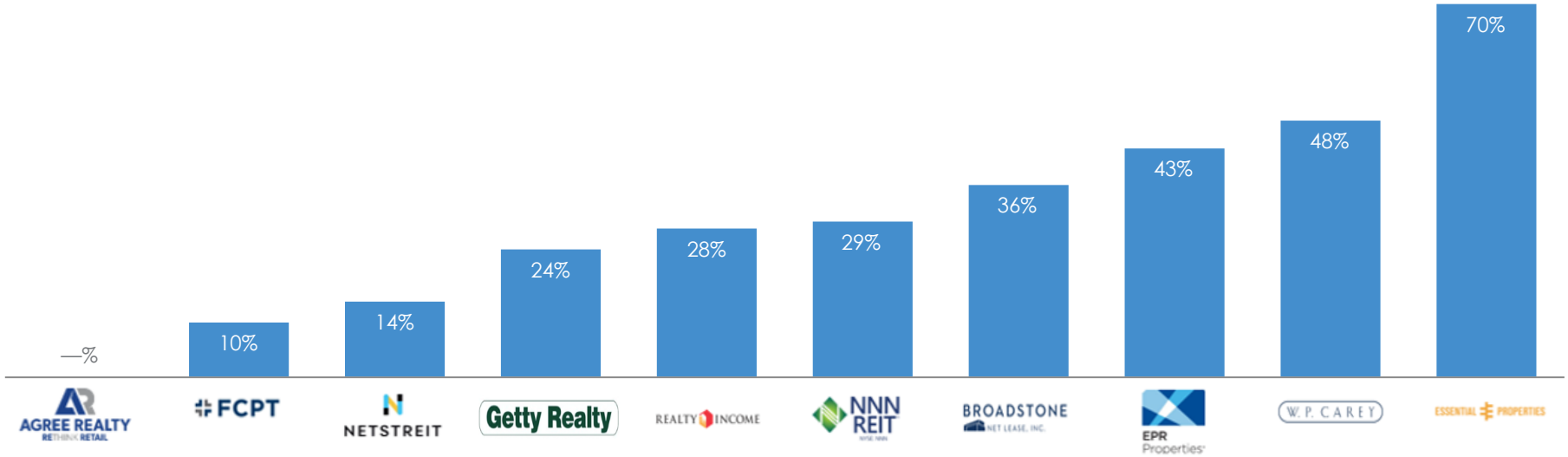
"We seek to work and partner with retailers that have a long-term perspective on the operations of their business…levering up the balance sheet, sale-leasebacks to improve liquidity, and special dividends aren't things we believe work in a 21st century omni-channel world."

– JOEY AGREE, Q1 2025 EARNINGS CALL

Consumer Discretionary Bankruptcies[1][2]



Private Equity Exposure Within Top 10 Tenants of Net Lease REITs[3]



ADC data as of September 30, 2026. Peer data as of June 30, 2026. (1) In the consumer discretionary sector, private equity-backed companies accounted for more than 71% of the largest bankruptcies in 2025 per the Private Equity Stakeholder Project. (2) Representative companies include bankruptcies from 2024 and 2025. (3) Reflects % of top 10 tenant ABR that is backed by a private equity firm.

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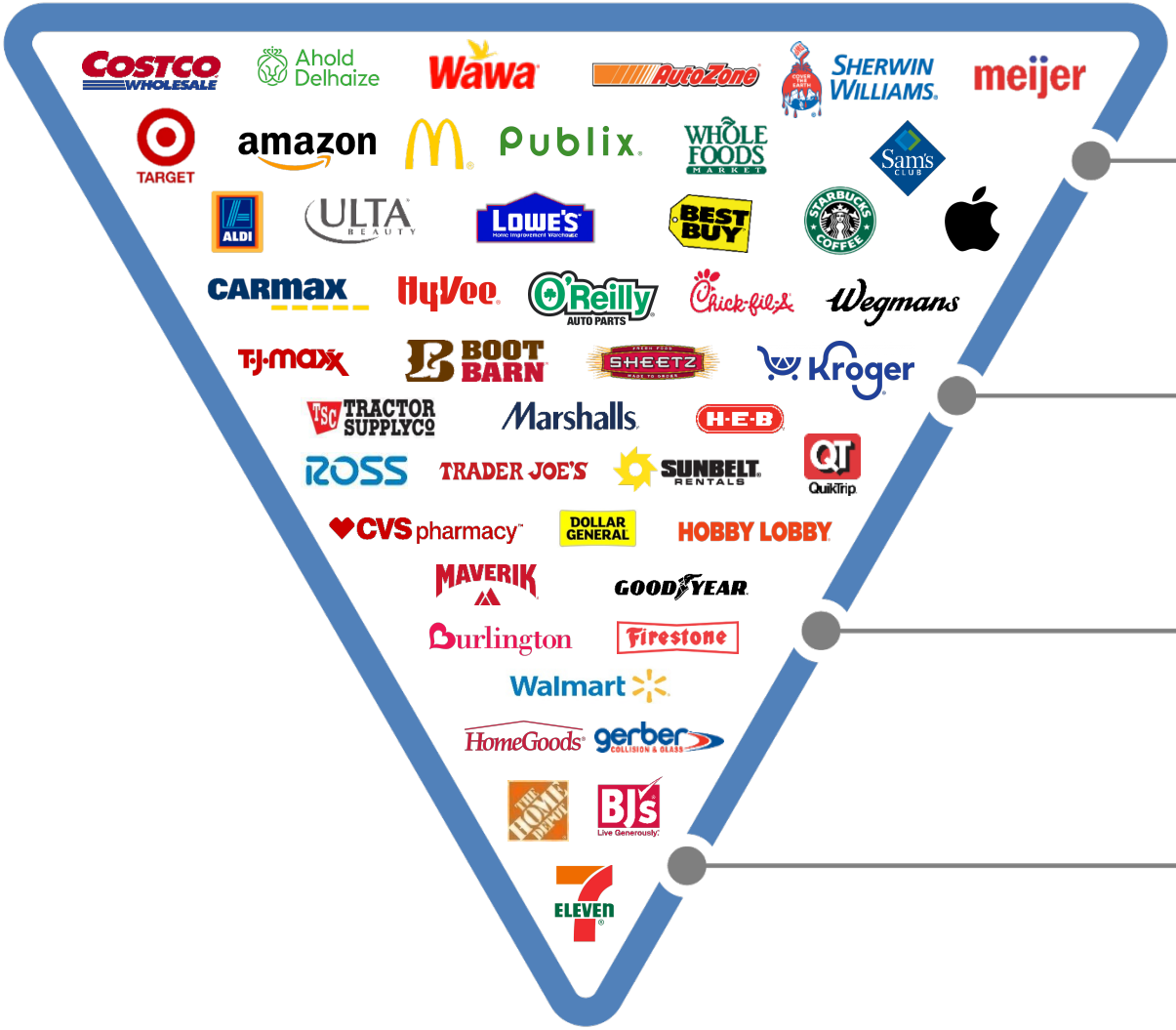
Large & Fragmented Opportunity Set

TOP-DOWN FOCUS ON LEADING RETAILERS IN THE U.S. PAIRED WITH A BOTTOM-UP REAL ESTATE ANALYSIS

ADC reviewed nearly $105 billion of opportunities since 2018



$10.3 BILLION acquired since 2018

1 **MARKET RENTS**
- Rents ≤ market
- Fungibility of building

2 **COMPETITION**
- Limited competition
- Strong market presence

3 **REAL ESTATE FUNDAMENTALS**
- Access
- Visibility
- Demographics

4 **RETAIL SYNERGY**
- Major retail corridor
- Strong traffic drivers

As of September 30, 2026.

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Sandbox Offers Runway for Growth

170,000+ NET LEASE OPPORTUNITIES AND *GROWING* WITH BEST-IN-CLASS RETAILERS

13,800+
Grocery Stores

9,500+
Home Improvement Stores

5,800+
Tire & Auto Service Stores

31,200+
Convenience Stores

30,500+
Dollar Stores

7,000+
Off-Price Retail Stores

23,700+
Auto Parts Stores

7,100+
General Merchandise Stores

2,600+
Farm & Rural Supply Stores

1,200+
Consumer Electronics Stores

1,000+
Crafts & Novelties Stores

1,500+
Warehouse Clubs

3,100+
Equipment Rental Stores

500+
Dealerships

35,100+
Quick-Service Restaurants

As of October 16, 2026. Store counts include both leased and owned locations and were obtained from company filings and third-party sources including CS News, CSP Daily News, CT Insider, Progressive Grocer, and ScrapeHero. Table is representative and does not include all retailers.

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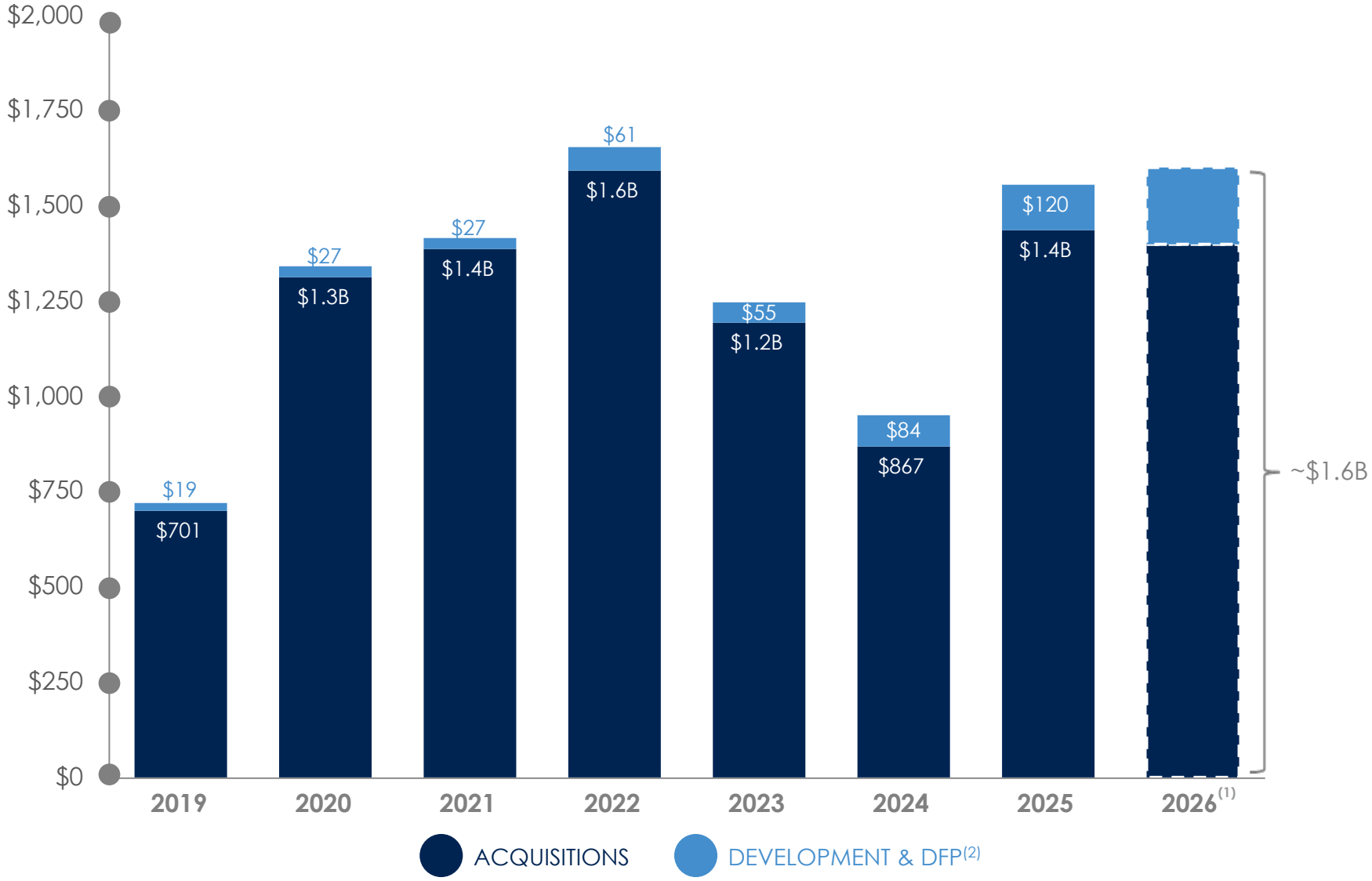
Track Record of Execution

ADC HAS INVESTED OVER $12 BILLION IN HIGH-QUALITY RETAIL NET LEASE PROPERTIES SINCE 2010

Investment Activity

($ in millions, unless otherwise noted)



As of September 30, 2026, unless otherwise noted. (1) Reflects full-year 2026 investment volume guidance provided by the Company on October 20, 2026. Investment volume includes capital deployed through the Company's acquisition, development and DFP platforms. (2) Reflects capital deployed into development and DFP projects completed or under construction during the period.

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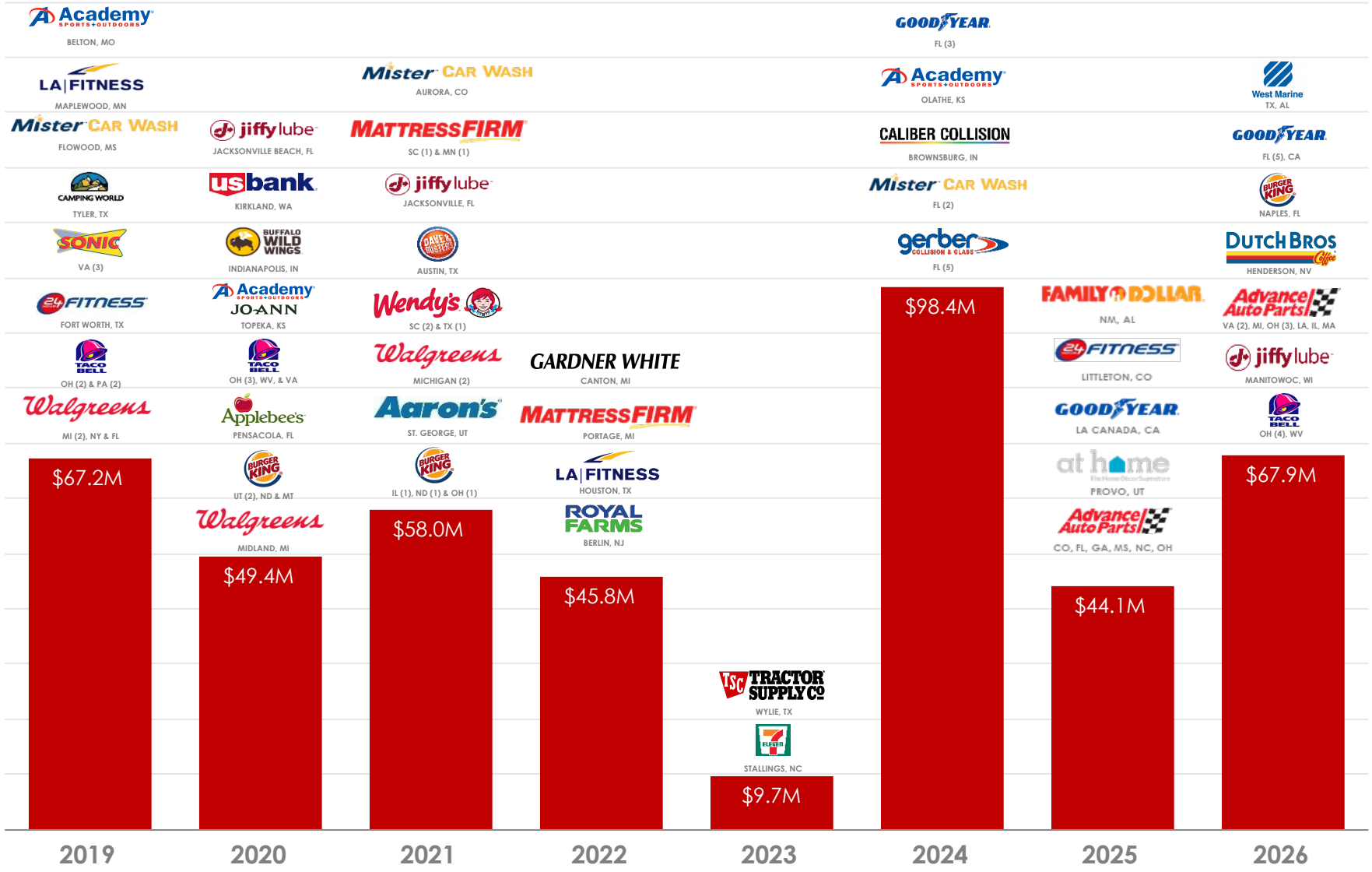
Active Portfolio Management

FOCUSED ON NON-CORE ASSET SALES & CAPITAL RECYCLING

Total Dispositions 2010-2026: $670 million



As of September 30, 2026. Graph is representative and does not include all dispositions.

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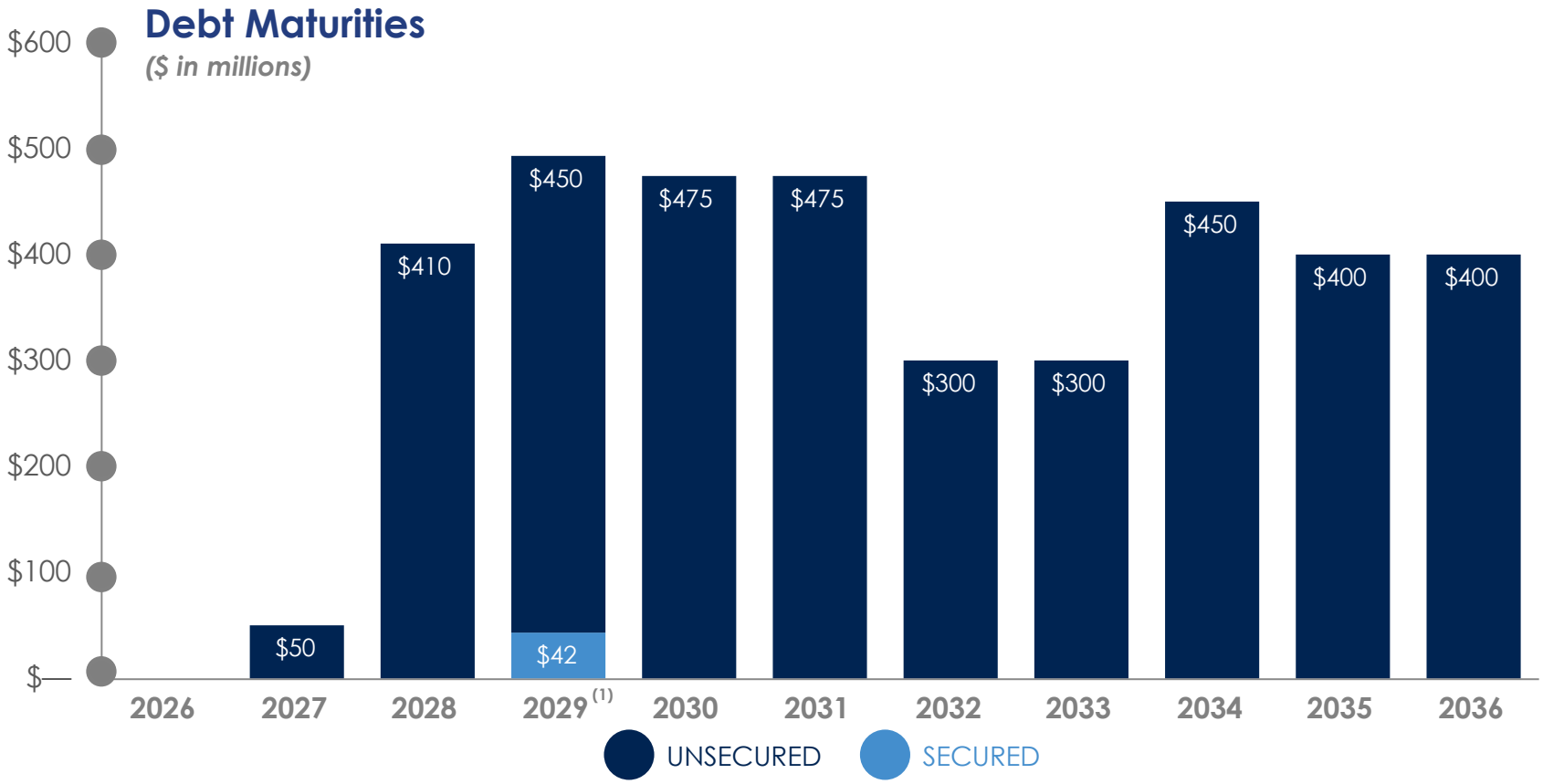
Fortified Balance Sheet

Leading With Our Fortress Balance Sheet

NO MATERIAL DEBT MATURITIES UNTIL 2028



CAPITALIZATION STATISTICS	
Equity Market Capitalization[2]	$8.7 Billion
Enterprise Value[2]	$12.6 Billion
Net Debt to Enterprise Value[2]	29.2%

CREDIT METRICS	
Fixed Charge Coverage Ratio[2]	4.1x
Net Debt to Recurring EBITDA[3]	4.8x / 3.9x[4]
Issuer Ratings	A- / Baa1 / BBB+
Ratings Outlooks	Stable / Stable / Stable

As of September 30, 2026. (1) There were no outstanding borrowings on the Company's revolving credit facility as of September 30, 2026. The revolving credit facility matures in August 2029 assuming two 6-month extension options are exercised. (2) See Glossary beginning on page 44 for definitions of Equity Market Capitalization, Enterprise Value, Net Debt to Enterprise Value and Fixed Charge Coverage Ratio. (3) Reflects net debt to annualized Q3 2026 recurring EBITDA. (4) Proforma for the settlement of the Company's outstanding forward equity as of September 30, 2026.

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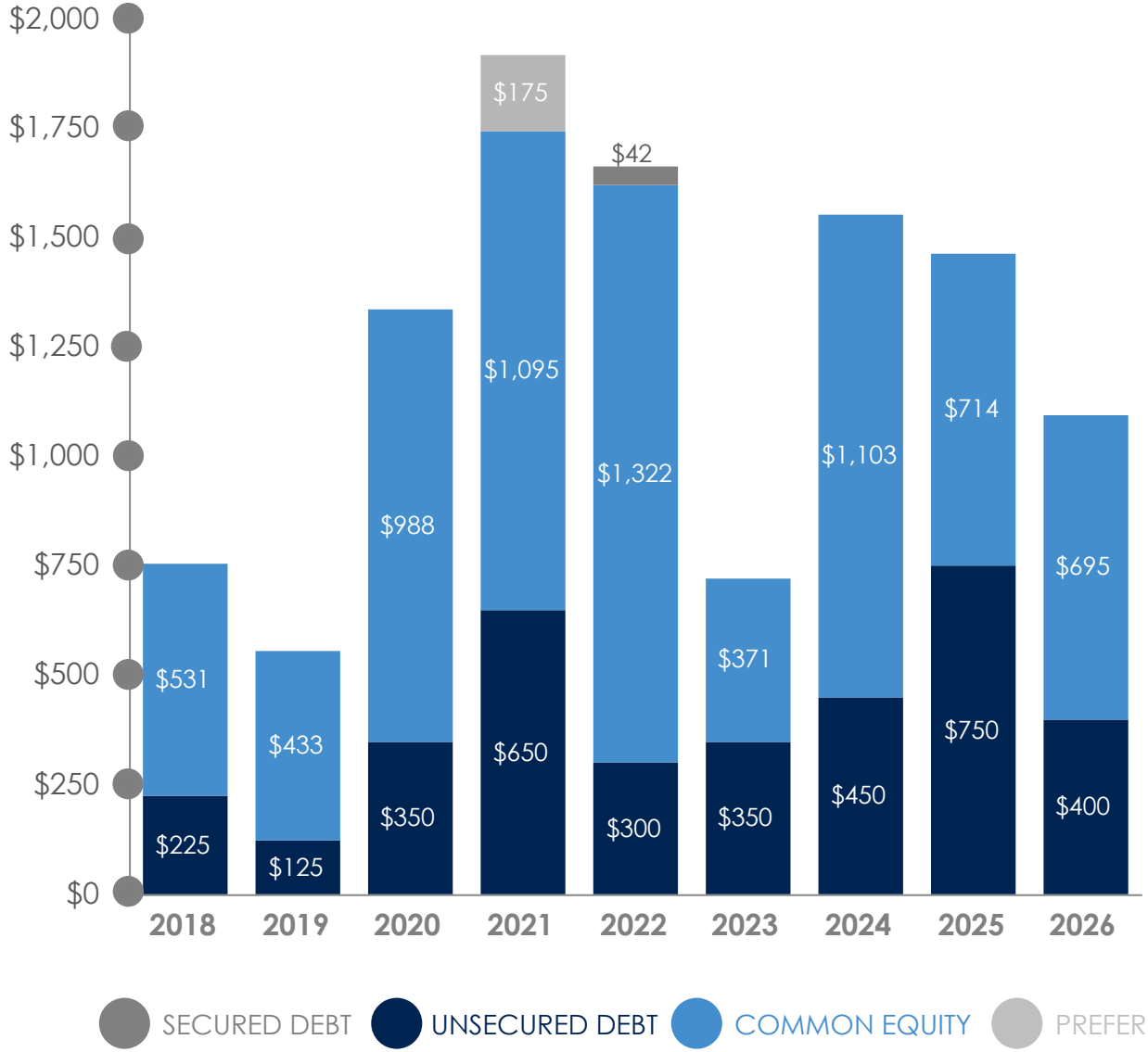
Capital Markets Track Record

STRONG CAPITAL MARKETS EXECUTION HAS PROVIDED AMPLE LIQUIDITY; $12+ BILLION OF ACTIVITY SINCE 2010

Capital Markets Activity

($ in millions)



Reflects gross proceeds from equity and long-term debt raised through September 30, 2026. Forward equity and delayed-draw debt offerings are shown in the year they were raised, rather than settled or drawn.

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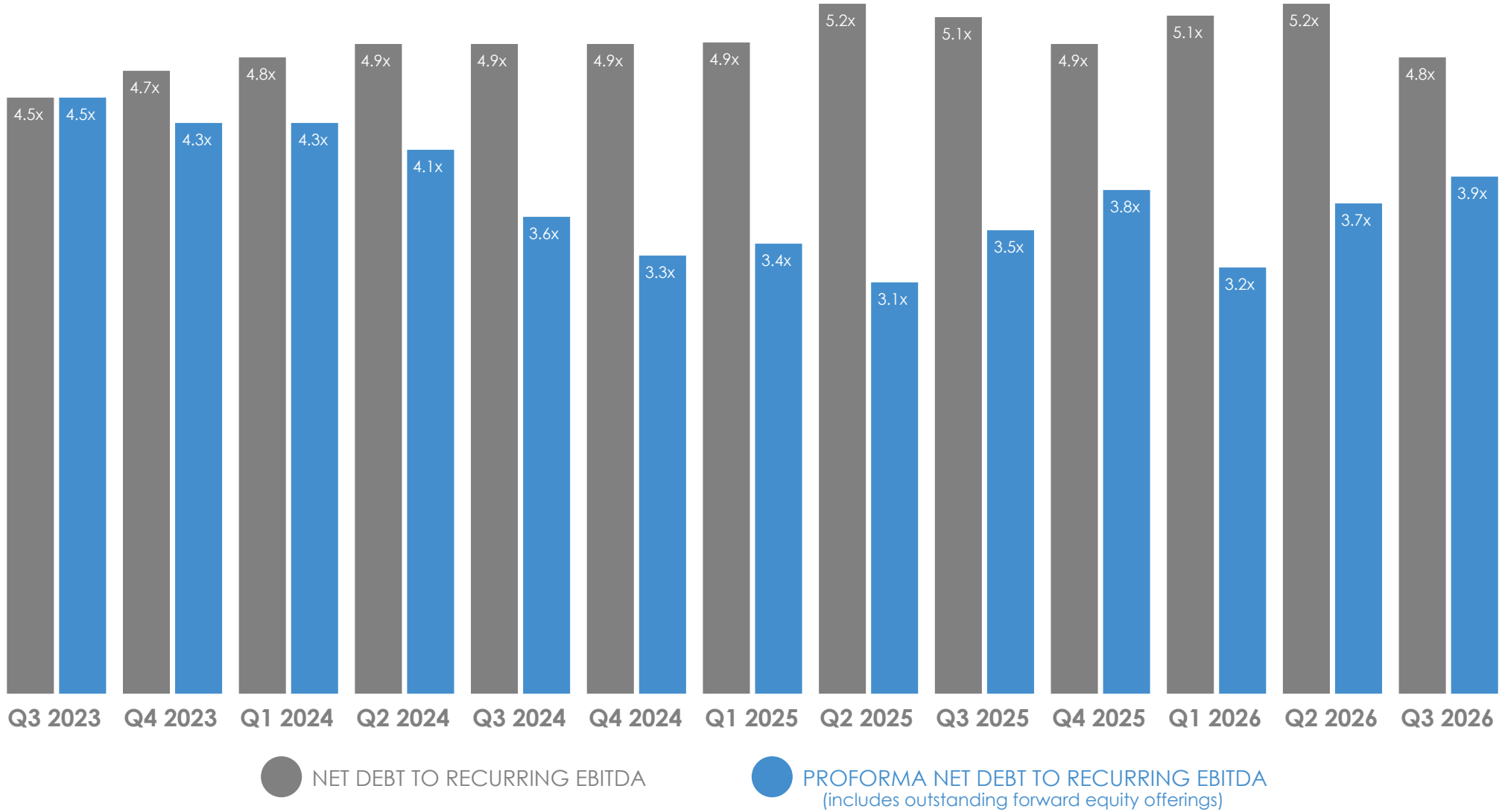
Low Leverage = Strong Positioning

ADC HAS BEEN AT OR BELOW 4.5X PROFORMA NET DEBT TO RECURRING EBITDA SINCE 2018



As of September 30, 2026. Proforma Net Debt to Recurring EBITDA deducts the Company's outstanding forward equity offerings for each period from the Company's net debt for each period.

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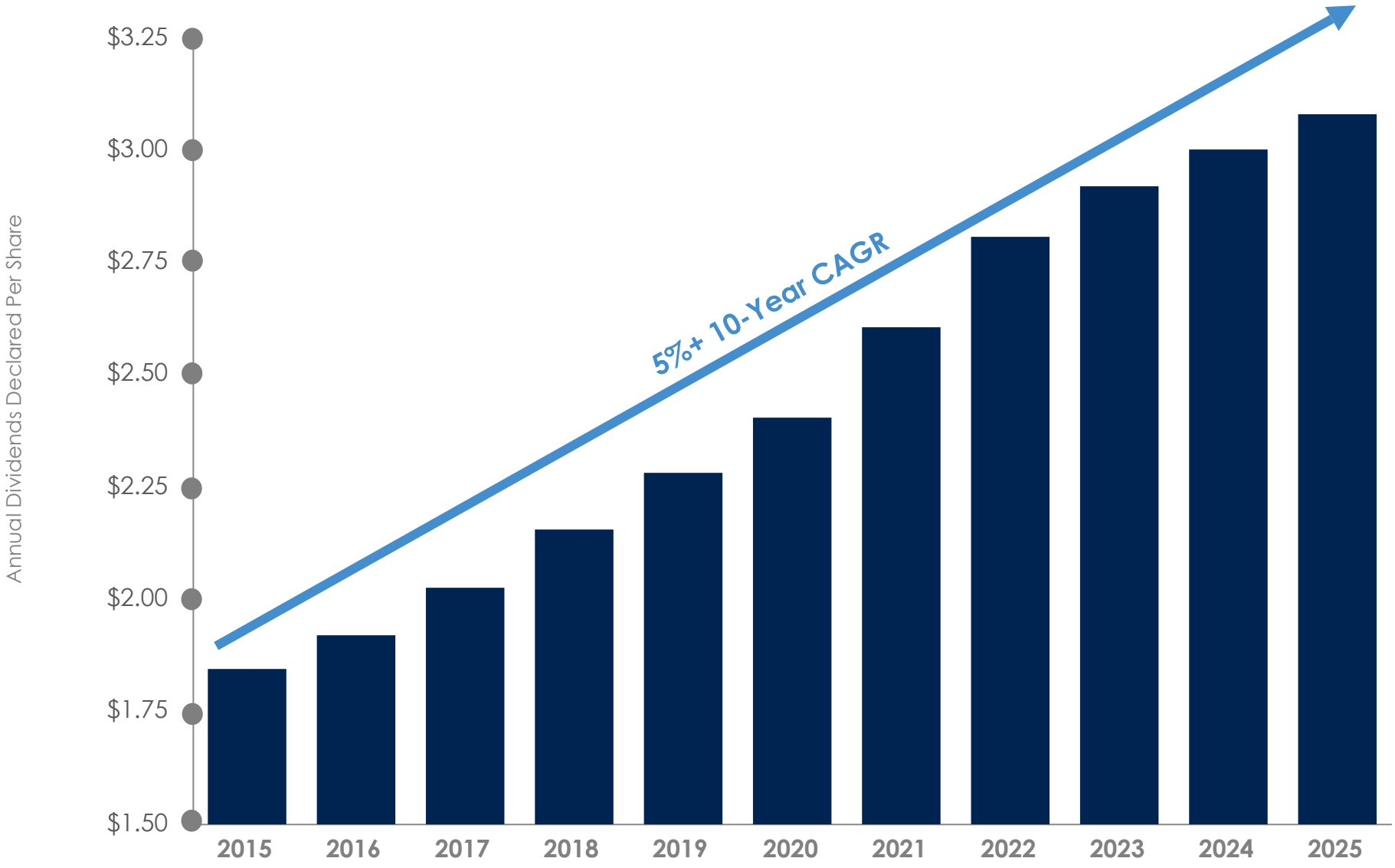
Growing, Well-Covered Monthly Dividend

175 CONSECUTIVE COMMON DIVIDENDS PAID; AVERAGE AFFO PAYOUT RATIO OF ~74% OVER PAST 10 YEARS



As of September 30, 2026. Reflects common dividends per share declared in each year, rounded to two decimals. 175 consecutive common dividends paid includes 68 monthly dividends and 107 quarterly dividends.

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Investment Summary Highlights

Robust growth trajectory

Well-covered & consistent dividend

FORTIFIED BALANCE SHEET

HIGHEST-QUALITY RETAIL REAL ESTATE

MULTI-YEAR TRACK RECORD OF EXECUTION

INVESTMENT GRADE ISSUER RATINGS

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APPENDIX

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ADC White Papers

OUR RESEARCH ON THE TRENDS SHAPING RETAIL NET LEASE REAL ESTATE

Sector Deep Dives

Where is demand consolidating?

- Beyond the Buck: The Evolution of Dollar Stores
- Built to Last: How Older Vehicles Are Fueling Growth for Auto Parts Retailers
- End of an Era: The Demise of General Merchants
- Join the Club: The Increasing Popularity of Warehouse Clubs
- Why QSRs & Coffee Shops Should Be Worried: The Rise of the Large Format C-Store
- The Modern Grocery Landscape: The Importance of Scale
- Off-Price Retailers: Continuing to Take Share

Omni-Channel & Fulfillment

How do goods reach the consumer?

- Omni-Channel Retailers: Experimenting with New Concepts & Formats
- Macro vs. Micro Fulfillment Comparison
- Omni-Channel 101

Real Estate Fundamentals

What makes real estate last?

- Nothing in Life is Free… Except a Building!: Why Ground Leases Provide for Superior Risk Adjusted Returns
- Fungible Boxes: All Rectangles Are Not Created Equal
- Retailers Successfully Adapting Prototypes in an Omni-Channel World

SELECT ANY TITLE TO READ

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Agree Realty's ESG Practices

DEDICATED TO SUSTAINABILITY AND GOOD CORPORATE CITIZENSHIP

Sustainability Reports ›

ENVIRONMENTAL PRACTICES

Focus on industry-leading, national & super-regional retailers provides for a relationship with some of the most environmentally conscientious retailers in the world

The Company's headquarters is under review for LEED certification, with features including EV charging stations, high-quality building materials, energy-efficient lighting and skylights

Executed 130+ green leases with tenants, resulting in Gold-level recognition from Green Lease Leaders for four years in a row

Increased tenant data coverage to 58% of the portfolio, up from 28% in 2024

SOCIAL RESPONSIBILITY

The Agree Wellness program focuses on health and financial wellness to enhance employee well-being

Ongoing professional development is offered to help all team members advance their careers

The Company has recently sponsored charities including The Bottomless Toy Chest, Forgotten Harvest, FAR Therapeutic Arts & Recreation, and Michigan Animal Rescue League

ADC has received awards from Globe St, Crain's Detroit Business, Piper Sandler, and Best and Brightest in Wellness recognizing its outstanding corporate culture and wellness initiatives

CORPORATE GOVERNANCE

ADC's Board has nine directors, seven of whom are independent, including six added since 2018

The Board's independent directors have a median tenure of five years

The Nominating & Governance Committee has formal oversight responsibility for the Company's ESG program; the Audit Committee oversees GHG reporting obligations

The Company enhanced its alignment with the ISSB IFRS S1 and S2 disclosure standards

GRESB Public Disclosure Score upgraded to an "A", recognizing the Company's transparent and comprehensive ESG disclosures

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Quarterly Reconciliation of Proforma Net Debt to Recurring EBITDA

	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026	Q3 2026
Mortgage notes payable, net	$42,952	$42,811	$42,666	$42,518	$42,366	$42,210	$42,050	$41,886	$41,718	$41,546	$41,370	$41,190	$41,183
Unsecured term loans, net	346,639	346,798	346,947	347,115	347,274	347,452	347,609	347,767	347,900	348,074	596,683	696,277	696,523
Senior unsecured notes, net	1,793,777	1,794,312	1,794,874	2,236,223	2,236,948	2,237,759	2,238,451	2,582,892	2,583,685	2,584,608	2,585,618	2,586,556	2,977,602
Unsecured revolving credit facility and commercial paper notes	49,000	227,000	330,000	43,000	49,000	158,000	322,000	247,000	389,000	320,500	469,650	497,000	—
Total Debt per the Consolidated Balance Sheet	$2,232,368	$2,410,921	$2,514,487	$2,668,856	$2,675,588	$2,785,421	$2,950,110	$3,219,545	$3,362,303	$3,294,728	$3,693,321	$3,821,023	$3,715,308
Unamortized debt issuance costs and discounts, net	$21,731	$20,947	$20,145	$28,537	$27,563	$26,483	$25,544	$30,854	$29,838	$28,650	$28,941	$28,318	$36,942
Total Debt	$2,254,099	$2,431,868	$2,534,632	$2,697,393	$2,703,151	$2,811,904	$2,975,654	$3,250,399	$3,392,141	$3,323,378	$3,722,262	$3,849,341	$3,752,250
Cash and cash equivalents	$(6,384)	$(10,907)	$(6,314)	$(9,639)	$(13,237)	$(6,399)	$(7,915)	$(5,824)	$(13,696)	$(16,295)	$(25,077)	$(12,518)	$(80,559)
Cash held in escrow	(3)	(3,617)	(9,120)	(14,615)	—	—	(3,254)	(3,087)	(3,182)	(4,327)	(6,128)	(8,672)	(10,924)
Net Debt	$2,247,712	$2,417,344	$2,519,198	$2,673,139	$2,689,914	$2,805,505	$2,964,485	$3,241,488	$3,375,263	$3,302,756	$3,691,057	$3,828,151	$3,660,767
Anticipated Net Proceeds from Forward Equity Offerings	$—	$(235,619)	$(236,769)	$(431,073)	$(724,955)	$(919,909)	$(917,114)	$(1,289,392)	$(1,036,110)	$(716,058)	$(1,371,612)	$(1,084,983)	$(657,124)
Proforma Net Debt	$2,247,712	$2,181,725	$2,282,429	$2,242,066	$1,964,959	$1,885,596	$2,047,371	$1,952,096	$2,339,153	$2,586,698	$2,319,445	$2,743,168	$3,003,643
Net Income	$41,657	$46,101	$45,014	$54,913	$44,528	$45,377	$47,148	$49,353	$52,279	$56,209	$62,231	$54,809	$68,543
Interest expense, net	20,803	22,371	24,451	26,416	28,942	29,095	30,764	32,274	35,212	36,362	35,970	40,278	41,001
Income and other tax expense	709	709	1,149	1,004	1,077	1,075	825	425	225	260	500	375	375
Depreciation of rental real estate assets	29,769	31,119	31,966	33,531	33,941	38,397	37,164	38,698	40,867	42,427	44,324	46,210	48,024
Amortization of lease intangibles - in-place leases and leasing costs	15,258	15,611	15,996	16,424	17,056	17,652	18,064	19,679	19,715	20,367	21,708	22,188	23,125
Non-real estate depreciation	598	527	501	499	507	517	527	562	597	642	667	696	764
Provision for impairment	3,195	2,665	4,530	—	2,694	—	4,331	2,961	2,980	1,600	1,400	5,900	—
(Gain) loss on sale or involuntary conversion of assets, net	20	(1,550)	(2,041)	(7,176)	(1,794)	(430)	(772)	(1,510)	(1,056)	(2,047)	(2,225)	(2,526)	(6,302)
EBITDAre	$112,009	$117,553	$121,566	$125,611	$126,951	$131,683	$138,051	$142,442	$150,819	$155,820	$164,575	$167,930	$175,530
Run-Rate Impact of Investment, Disposition & Leasing Activity	$5,207	$2,344	$1,376	$1,890	$2,446	$4,055	$4,421	$4,356	$5,601	$4,405	$5,227	$4,867	$3,840
Amortization of above (below) market lease intangibles, net	8,293	7,481	8,295	8,297	8,294	8,350	8,546	8,537	9,344	9,988	10,678	11,233	11,803
Recurring EBITDA	$125,509	$127,378	$131,237	$135,798	$137,691	$144,088	$151,018	$155,335	$165,764	$170,213	$180,480	$184,030	$191,173
Annualized Recurring EBITDA	$502,036	$509,512	$524,948	$543,192	$550,764	$576,352	$604,072	$621,340	$663,056	$680,852	$721,920	$736,120	$764,692
Total Debt per the Consolidated Balance Sheet to Annualized Net Income	13.4x	13.1x	14.0x	12.2x	15.0x	15.3x	15.6x	16.3x	16.1x	14.7x	14.8x	17.4x	13.6x
Net Debt to Recurring EBITDA	4.5x	4.7x	4.8x	4.9x	4.9x	4.9x	4.9x	5.2x	5.1x	4.9x	5.1x	5.2x	4.8x
Proforma Net Debt to Recurring EBITDA	4.5x	4.3x	4.3x	4.1x	3.6x	3.3x	3.4x	3.1x	3.5x	3.8x	3.2x	3.7x	3.9x

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Annual Reconciliation of Net Income to FFO, Core FFO and AFFO

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Net Income	$39,762	$45,797	$58,790	$58,798	$80,763	$91,972	$122,876	$153,035	$170,547	$189,832	$204,989
Series A Preferred Stock Dividends	—	—	—	—	—	—	(2,148)	(7,437)	(7,437)	(7,437)	(7,437)
Net Income attributable to OP Common Unitholders	$39,762	$45,797	$58,790	$58,798	$80,763	$91,972	$120,728	$145,598	$163,110	$182,395	$197,552
Depreciation of rental real estate assets	$11,466	$15,200	$19,507	$24,553	$34,349	$48,367	$66,732	$88,685	$115,617	$137,835	$159,155
Amortization of lease intangibles - in-place leases and leasing costs	4,957	8,135	7,076	8,271	11,071	17,882	28,379	44,107	58,967	67,128	77,825
Provision for impairment	—	—	—	2,319	1,609	4,137	1,919	1,015	7,175	7,224	11,872
(Gain) loss on sale or involuntary conversion of assets, net	(12,135)	(9,964)	(14,193)	(11,180)	(13,306)	(8,004)	(15,111)	(5,258)	(1,849)	(11,441)	(5,386)
Funds from Operations - OP Common Unitholders	$44,050	$59,168	$71,180	$82,761	$114,486	$154,354	$202,647	$274,147	$343,020	$383,141	$441,018
Loss on extinguishment of debt & settlement of related hedges	$—	$—	$—	$—	$—	$—	$14,614	$—	$—	$—	$—
Amortization of above (below) market lease intangibles, net and assumed mortgage debt discount, net	—	—	5,091	10,668	13,501	15,885	24,284	33,563	33,430	33,571	36,749
Core Funds from Operations - OP Common Unitholders	$44,050	$59,168	$76,271	$93,429	$127,987	$170,239	$241,545	$307,710	$376,450	$416,712	$477,767
Straight-line accrued rent	$(2,450)	$(3,582)	$(3,548)	$(4,648)	$(7,093)	$(7,818)	$(11,857)	$(13,176)	$(12,142)	$(12,711)	$(17,356)
Stock-based compensation expense	1,992	2,441	2,589	3,227	4,106	4,995	5,467	6,464	8,338	10,805	12,991
Amortization of financing costs and original issue discounts	494	516	574	578	706	826	1,197	3,141	4,403	5,988	7,074
Loss on extinguishment of debt	180	333	—	—	—	—	—	—	—	—	—
Non-real estate depreciation	62	72	78	146	283	509	618	778	1,693	2,024	2,328
Other	(463)	(541)	(230)	—	(475)	—	—	—	—	—	—
Adjusted Funds from Operations - OP Common Unitholders	$43,865	$58,407	$75,734	$92,732	$125,514	$168,751	$236,970	$304,917	$378,742	$422,818	$482,804
FFO Per Common Share and OP Unit - Diluted	$2.39	$2.54	$2.54	$2.53	$2.75	$2.93	$3.00	$3.45	$3.58	$3.75	$3.95
Core FFO Per Common Share and OP Unit - Diluted	$2.39	$2.54	$2.72	$2.85	$3.08	$3.23	$3.58	$3.87	$3.93	$4.08	$4.28
Adjusted FFO Per Common Share and OP Unit - Diluted	$2.38	$2.51	$2.70	$2.83	$3.02	$3.20	$3.51	$3.83	$3.95	$4.14	$4.33
Weighted Average Number of Common Shares and OP Units Outstanding - Diluted	18,413,034	23,307,418	28,047,966	32,748,741	41,571,233	52,744,353	67,486,698	79,512,005	95,785,031	102,223,923	111,548,264

Note: The Company began reporting Core FFO in 2018.

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Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and includes this statement for purposes of complying with these safe harbor provisions. Forward-looking statements are generally identifiable by use of forward-looking terminology such as "may," "can," "will," "should," "potential," "intend," "expect," "seek," "anticipate," "estimate," "approximately," "believe," "could," "project," "predict," "forecast," "continue," "assume," "plan," references to "outlook" or other similar words or expressions. Forward-looking statements, including statements regarding our financial projections and operations, are based on certain assumptions and can include future expectations, future economic, competitive and market conditions, future plans and strategies, financial and operating projections and forecasts and other forward-looking information and estimates. These forward-looking statements are subject to various risks and uncertainties, many of which are beyond the Company's control, which could cause actual results to differ materially from such statements. Certain factors could occur that might cause actual results to vary, including the potential adverse effect of ongoing worldwide economic uncertainties, disruptions in the banking system and financial markets, and increased inflation on the financial condition, results of operations, cash flows and performance of the Company and its tenants, the real estate market and the global economy and financial markets, the general deterioration in national economic conditions, tenant financial health, property acquisitions and the timing of these investments and acquisitions, weakening of real estate markets, decreases in the availability of credit, increases in interest rates, adverse changes in the retail industry, the Company's continuing ability to qualify as a REIT and other risks and uncertainties as described in greater detail in the Company's filings with the Securities and Exchange Commission (the "SEC"), including, without limitation, the Company's Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q. Except as required by law, the Company disclaims any obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

For further information about the Company's business and financial results, please refer to the "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" sections of the Company's SEC filings, including, but not limited to, its Annual Report on Form 10-K and Quarterly Reports on Form 10-Q, copies of which may be obtained at the Investors section of the Company's website at www.agreerealty.com.

Most information in this presentation is as of September 30, 2026, unless otherwise noted. The Company undertakes no duty to update the statements in this presentation to conform the statements to actual results or changes in the Company's expectations.

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Glossary

This presentation includes certain non-GAAP financial measures and other defined terms. These non-GAAP measures are presented as supplemental information and should not be considered in isolation or as a substitute for financial measures prepared in accordance with GAAP. Definitions of non-GAAP measures, as well as certain GAAP and other financial and operating terms, are presented alphabetically below.

AFFO Payout Ratio is calculated as common dividends per share divided by AFFO per share for the same period. The Company believes this measure is a useful supplemental indicator of dividend coverage and the sustainability of its dividend policy. This measure is not a substitute for measures prepared in accordance with GAAP, and the Company's calculation may differ from similarly titled measures used by other companies.

Annualized Base Rent ("ABR") represents the annualized amount of contractual minimum rent required by tenant lease agreements, computed on a straight-line basis. ABR is not, and is not intended to be, a presentation in accordance with GAAP. The Company believes annualized contractual minimum rent is useful to management, investors, and other interested parties in analyzing concentrations and leasing activity.

Components of Funds From Operations, Core FFO, and AFFO

Funds from Operations ("FFO" or "Nareit FFO") is defined by the National Association of Real Estate Investment Trusts, Inc. ("Nareit") to mean net income computed in accordance with GAAP, excluding gains (or losses) from sales of real estate assets and/or changes in control, plus real estate related depreciation and amortization and any impairment charges on depreciable real estate assets, and after adjustments for unconsolidated partnerships and joint ventures. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, most real estate industry investors consider FFO to be helpful in evaluating a real estate company's operations. FFO should not be considered an alternative to net income as the primary indicator of the Company's operating performance, or as an alternative to cash flow as a measure of liquidity. Further, while the Company adheres to the Nareit definition of FFO, its presentation of FFO is not necessarily comparable to similarly titled measures of other REITs due to the fact that all REITs may not use the same definition.

Core Funds from Operations ("Core FFO") the Company defines Core FFO as Nareit FFO with the add-back of (i) noncash amortization of acquisition purchase price related to above- and below-market lease intangibles and discount on assumed debt and (ii) certain infrequently occurring items that reduce or increase net income in accordance with GAAP. Management believes that its measure of Core FFO facilitates useful comparison of performance to its peers who predominantly transact in sale-leaseback transactions and are thereby not required by GAAP to allocate purchase price to lease intangibles. Unlike many of its peers, the Company has acquired the substantial majority of its net-leased properties through acquisitions of properties from third parties or in connection with the acquisitions of ground leases from third parties. Core FFO should not be considered an alternative to net income as the primary indicator of the Company's operating performance, or as an alternative to cash flow as a measure of liquidity. Further, the Company's presentation of Core FFO is not necessarily comparable to similarly titled measures of other REITs due to the fact that all REITs may not use the same definition.

Adjusted Funds from Operations ("AFFO") is a non-GAAP financial measure of operating performance used by many companies in the REIT industry. AFFO further adjusts FFO and Core FFO for certain non-cash items that reduce or increase net income computed in accordance with GAAP. Management considers AFFO a useful supplemental measure of the Company's performance, however, AFFO should not be considered an alternative to net income as an indication of its performance, or to cash flow as a measure of liquidity or ability to make distributions. The Company's computation of AFFO may differ from the methodology for calculating AFFO used by other equity REITs, and therefore may not be comparable to such other REITs.

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Components of Net Debt to Recurring EBITDA

EBITDAre is defined by Nareit to mean net income computed in accordance with GAAP, plus interest expense, income tax expense, depreciation and amortization, any gains (or losses) from sales of real estate assets and/or changes in control, any impairment charges on depreciable real estate assets, and after adjustments for unconsolidated partnerships and joint ventures. The Company considers the non-GAAP measure of EBITDAre to be a key supplemental measure of the Company's performance and should be considered along with, but not as an alternative to, net income or loss as a measure of the Company's operating performance. The Company considers EBITDAre a key supplemental measure of the Company's operating performance because it provides an additional supplemental measure of the Company's performance and operating cash flow that is widely known by industry analysts, lenders and investors. The Company's calculation of EBITDAre may not be comparable to EBITDAre reported by other REITs that interpret the Nareit definition differently than the Company.

Recurring EBITDA The Company defines Recurring EBITDA as EBITDAre with the add-back of noncash amortization of above- and below-market lease intangibles, and after adjustments for the run-rate impact of the Company's investment and disposition activity for the period presented, as well as adjustments for non-recurring benefits or expenses. The Company considers the non-GAAP measure of Recurring EBITDA to be a key supplemental measure of the Company's performance and should be considered along with, but not as an alternative to, net income or loss as a measure of the Company's operating performance. The Company considers Recurring EBITDA a key supplemental measure of the Company's operating performance because it represents the Company's earnings run rate for the period presented and because it is widely followed by industry analysts, lenders and investors. Our Recurring EBITDA may not be comparable to Recurring EBITDA reported by other companies that have a different interpretation of the definition of Recurring EBITDA. Our ratio of net debt to Recurring EBITDA is used by management as a measure of leverage and may be useful to investors in understanding the Company's ability to service its debt, as well as assess the borrowing capacity of the Company. Our ratio of net debt to Recurring EBITDA is calculated by taking our net debt and dividing it by annualized Recurring EBITDA.

Total Debt and Net Debt The Company defines Total Debt as debt per the consolidated balance sheet excluding unamortized debt issuance costs, original issue discounts and debt discounts. Net Debt is defined as Total Debt less cash, cash equivalents and cash held in escrow. The Company considers the non-GAAP measures of Total Debt and Net Debt to be key supplemental measures of the Company's overall liquidity, capital structure and leverage because they provide industry analysts, lenders and investors useful information in understanding our financial condition. The Company's calculation of Total Debt and Net Debt may not be comparable to Total Debt and Net Debt reported by other REITs that interpret the definitions differently than the Company. The Company presents Net Debt on both an actual and proforma basis, assuming the net proceeds of the Forward Offerings (see below) are used to pay down debt. The Company believes the proforma measure may be useful to investors in understanding the potential effect of the Forward Offerings on the Company's capital structure, its future borrowing capacity, and its ability to service its debt.

Anticipated Net Proceeds from Outstanding Forwards Since the first quarter of 2018, the Company has utilized forward sale agreements to sell shares of common stock. Selling common stock through forward sale agreements enables the Company to set the price of such shares upon pricing the offering (subject to certain adjustments) while delaying the issuance of such shares and the receipt of the net proceeds by the Company. Given the Company's frequent use of forward sale agreements, the Company considers the non-GAAP measure of Anticipated Net Proceeds from Outstanding Forwards to be a key supplemental measure of the Company's overall liquidity, capital structure and leverage. The Company defines Anticipated Net Proceeds from Outstanding Forwards as the number of shares outstanding under forward sale agreements at the end of each quarter, multiplied by the applicable forward sale price for each agreement, respectively. This is also referred to as Outstanding Forward Equity.

Enterprise Value is calculated as the sum of net debt, the liquidation value of the Company's preferred stock, and the market value of the Company's outstanding shares of common stock, assuming the conversion of Agree Limited Partnership common units into common stock.

Equity Market Capitalization represents the market value of the Company's outstanding shares of common stock, calculated based on the closing price of the Company's common stock on the NYSE on the date specified, and assuming the conversion of Agree Limited Partnership common units into common stock.

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Fixed Charge Coverage Ratio is calculated as Trailing Twelve Month ("TTM") Fixed Charge EBITDA divided by TTM Fixed Charges. TTM Fixed Charge EBITDA represents TTM EBITDA adjusted for straight-line rent and capital expenditure adjustments, and TTM Fixed Charges consist of interest expense, preferred share dividend payments, and scheduled principal payments. The Company believes this measure is a useful supplemental indicator of its ability to service fixed financial obligations, though it is not a substitute for measures prepared in accordance with GAAP and may not be comparable to similarly titled measures used by other companies.

Investment Type Classifications

Acquisitions refer to the purchase of individual properties or portfolios by the Company. Acquisitions generally involve the acquisition of stabilized assets and require limited tenant improvements relative to the overall investment.

Developments refer to projects in which the Company directly controls the development process, typically including land acquisition, lease negotiation, due diligence, design, and construction. Development projects typically involve ground-up construction or significant redevelopment.

Developer Funding Platform ("DFP") transactions involve the Company partnering with developers or retailers, typically on in-process development projects, and providing capital and development expertise. In DFP transactions, the Company generally does not lead the development process, but supports execution through funding and oversight. The Company owns the asset outright upon completion.

Net Debt to Enterprise Value represents the ratio of the Company's net debt to its Enterprise Value and is used to evaluate the Company's capital structure and balance sheet leverage.

Recapture Rate measures the percentage of annualized cash rent (for the first year of the lease, excluding free rent periods) achieved on leasing activity relative to the expiring lease's annualized cash rent.

Retail Credit Type

Investment Grade ("IG") refers to ABR derived from tenants, or parent or subsidiary entities thereof, that have an investment grade credit rating from S&P Global Ratings, Moody's Investors Service, Fitch Ratings, or the National Association of Insurance Commissioners ("NAIC").

Not Rated ("NR") refers to ABR derived from tenants, or parent or subsidiary entities thereof, that do not have a credit rating from S&P Global Ratings, Moody's Investors Service, Fitch Ratings, or the NAIC.

Sub-Investment Grade ("SIG") refers to ABR derived from tenants, or parent or subsidiary entities thereof, that have a credit rating below investment grade from S&P Global Ratings, Moody's Investors Service, Fitch Ratings, or the NAIC.

Retail Tenant Type

Franchise refers to tenants whose locations are owned and operated by franchisees, rather than directly by a corporate entity.

National refers to tenants that operate a nationwide store footprint across multiple regions of the United States and generate revenue from a broadly diversified geographic base.

Super-Regional refers to tenants that operate a large, multi-state store footprint, but whose operations are concentrated in specific regions of the United States rather than nationwide.

Weighted-Average Capitalization Rate for acquisitions and dispositions, it is defined as the sum of contractual fixed annual rents computed on a straight-line basis over the primary lease terms and anticipated annual net tenant recoveries, divided by the purchase and sale prices for occupied properties.

Weighted-Average Lease Term ("WALT") represents the remaining contractual lease term of in-place leases, weighted by ABR, and excludes vacant properties and lease extension options.

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