

ANNUAL REPORT

FISCAL YEAR 2016



United Security Bancshares

...response ability



MISSION

- To provide superior service and prompt response to our customers;
- To support economic growth within our communities;
- To provide for the professional growth and financial well-being of our employees; and
- To generate above average returns for our shareholders.

UNITED SECURITY BANCSHARES

Corporate Profile

Headquartered in Fresno, California, United Security Bancshares was formed in 2001 as a bank holding company to provide commercial banking services through its wholly owned subsidiary, United Security Bank. Founded in 1987, United Security Bank is a state-chartered community bank, which operates eleven full-service branches, construction, commercial and consumer lending operations, and a financial services office in Fresno, Madera, Kern, and Santa Clara counties. United Security is a customer-oriented financial institution engaged in providing a wide range of competitively priced commercial banking services primarily to the business community and individuals located in the central and southern San Joaquin Valley, as well as the Campbell area in Santa Clara County.

At United Security Bancshares, we are committed to improving shareholder value and delivering the highest quality products and services while being responsive to the changing needs of our customers and business markets. Our primary business strategy is to increase market share in the local communities we serve, as well as to expand into new markets when sound business opportunities present themselves.

United Security Bancshares' common stock is traded on NASDAQ under the symbol "UBFO". For more information, please visit us at www.unitedsecuritybank.com.



...response ability

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MESSAGE FROM THE PRESIDENT

To Our Shareholders, Customers and Friends,

2016 was another successful year for the Company as we grew core earnings and loans over 10% for the third consecutive year.

The challenges that face the Company continue to be prevalent. Regulatory requirements and complex accounting and reporting requirements add to the cost of operating the Company. The prolonged low interest rate environment has resulted in net interest margin compression and increased competition for loans in our market. Despite these hurdles, the Company has achieved success and is investing in our future and strengthening our foundation. In 2016, we enhanced many of our customer-facing applications, such as our online and mobile banking platforms and expanded our footprint by launching two new ATMs in Fresno. We are continuously working to ensure our networks, data systems, and internal processes are secure and have taken steps to reduce our vulnerability to cyber-attacks and fraud.

During 2016, we focused on executing our strategic plan, which included loan and deposit growth, maintaining strong capital levels, reductions in problem asset levels, and strengthening corporate governance.

For the year ended December 31, 2016, we generated net income of \$7.4 million or \$0.44 per share basic and diluted, as compared to \$6.8 million or \$0.41 per share basic and diluted during 2015.

Total assets of the Company grew to \$788.0 million for the year ended December 31, 2016, reflecting an increase of \$62.3 million, or 8.6% over the prior year. In spite of the ongoing severe competition in our marketplace, we continued to grow market share in loans and deposits. Gross loans at year-end totaled \$569.8 million, reflecting

an increase of \$54.4 million, or 10.6% over 2015. Deposits increased to \$686.6 million, which was an increase of \$54.8 million, or 8.8% over the prior year.

We continue to monitor and work on reducing problem asset levels. Nonperforming assets consist of nonaccrual loans, troubled debt restructurings, and OREO. Nonperforming assets totaled \$18.9 million at December 31, 2016, reflecting a \$13.2 million, or 41.2% reduction from the prior year. As a result of growth in our loan portfolio, reductions in problem assets, and strengthening credit quality, the allowance for credit losses totaled \$8.9 million at the end of 2016, representing 1.56% of the total loan portfolio.

Core Earnings

Core earnings are defined as net interest income plus noninterest income less “normalized” noninterest expense and provision for credit losses.

Net interest income before provision for credit losses totaled \$28.1 million, reflecting an increase of \$1.9 million, or 7.4% over the prior year. The Company’s cost of funds remains lower than peers at 0.22%

We reported a recovery of provision for credit losses totaling \$21,000 for the year ended December 31, 2016 as compared to a recovery of provision of \$41,000 for the year ended December 31, 2015. Significant reductions in provision for credit losses over the last few years are representative of strengthening credit quality and our prudent underwriting standards.

Noninterest income is comprised primarily of customer service fees, but also includes other items such as income

derived from the cash surrender value of bank-owned life insurance, rental income, as well as other gains or losses associated with the Company's assets. Customer service fees totaled \$3.8 million or nearly 84% of the \$4.5 million recorded in total noninterest income for the year ended December 31, 2016. Noninterest expense totaled \$20.3 million for the year ended December 31, 2016, an increase of 4% from \$19.6 million for the year ended December 31, 2015.

On the Horizon:

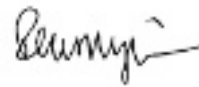
As the economy continues to expand and the job market strengthens, our asset-sensitive balance sheet is well positioned for additional interest income during the periods of rising market interest rates. Our credit quality is benefiting from the current improved economic environment, and we expect to benefit even more from a stronger economy with rising interest rates.

Our talented team of dedicated employees is committed to providing superior service to our customers. We are grateful to our loyal customers who entrust us with their business and our shareholders for their support and partnership. We are enthusiastic about the possibilities that lie ahead and look forward to serving you for many years to come.

Sincerely,



Dennis R. Woods
Chairman of the Board & President



Robert M. Mochizuki
Lead Director

SELECTED FINANCIAL HIGHLIGHTS

(In thousands except per share data and ratios)

	For the Year Ended December 31,				
	2016	2015	2014	2013	2012
<u>Summary of Year-to-Date Earnings:</u>					
Interest income and loan fees	\$ 29,473	\$ 27,410	\$ 24,962	\$ 23,002	\$ 25,151
Interest expense	1,409	1,281	1,345	1,611	2,061
Net interest income	28,064	26,129	23,617	21,391	23,090
(Benefit) provision for credit losses	(21)	(41)	(845)	(1,098)	1,019
Net interest income after Provision for credit losses	28,085	26,170	24,462	22,489	22,071
Noninterest income	4,514	4,735	5,161	3,968	6,106
Noninterest expense	20,345	19,598	19,215	19,083	20,575
Income before taxes on income	12,254	11,307	10,408	7,374	7,602
Taxes on income	4,869	4,497	4,192	105	1,533
Net income	\$7,385	\$6,810	\$6,216	\$7,269	\$6,069
<u>Per Share Data*:</u>					
Net income – Basic	\$ 0.44	\$ 0.41	\$ 0.37	\$ 0.47	\$ 0.41
Net income – Diluted	\$ 0.44	\$ 0.41	\$ 0.37	\$ 0.47	\$ 0.41
Average shares outstanding – Basic	16,703,672	16,702,781	16,686,896	15,398,911	14,789,001
Average shares outstanding - Diluted	16,710,808	16,704,937	16,692,646	15,399,516	14,789,001
<u>Financial Position at Period-end:</u>					
Total assets	\$787,972	\$725,644	\$663,169	\$635,929	\$648,877
Total net loans and leases	561,932	505,663	446,824	384,025	388,249
Total deposits	676,629	621,805	565,373	542,489	563,287
Total shareholders' equity	96,654	89,635	82,826	76,544	69,441
Book value per share	\$ 5.79	\$ 5.58	\$ 5.37	\$ 5.17	\$ 4.70
<u>Selected Financial Ratios:</u>					
Return on average assets	0.98%	0.98%	0.93%	1.13%	0.97%
Return on average shareholders' equity	7.86%	7.88%	7.80%	10.09%	9.20%
Average shareholders' equity to average assets	12.43%	12.41%	11.88%	11.20%	10.55%
Allowance for credit losses as a percentage of total nonperforming assets	47.15%	30.26%	36.41%	34.28%	39.02%
Net charge-offs (recoveries) to average loans	0.14%	0.20%	(0.14)%	(0.08)%	0.74%
Allowance for credit losses as a percentage of period-end loans	1.56%	1.88%	2.35%	2.78%	2.95%
Dividend payout ratio	0.00%	0.00%	0.00%	0.00%	0.00%

*Per share data for 2015 and 2014 has been retroactively restated for stock dividends.



Consolidated Balance Sheets

December 31, 2016 and 2015

(In thousands except shares)

	December 31, 2016	December 31, 2015
Assets		
Cash and non-interest bearing deposits in other banks	\$ 25,781	\$ 29,733
Cash and due from Federal Reserve Bank	87,251	96,018
Cash and cash equivalents	113,032	125,751
Interest-bearing deposits in other banks	650	1,528
Investment securities available for sale (at fair value)	57,491	30,893
Loans	569,759	515,318
Unearned fees and unamortized loan origination costs (fees), net	1,075	58
Allowance for credit losses	(8,902)	(9,713)
Net loans	561,932	505,663
Accrued interest receivable	3,895	2,220
Premises and equipment - net	10,445	10,800
Other real estate owned	6,471	12,873
Goodwill	4,488	4,488
Cash surrender value of life insurance	19,047	18,337
Investment in limited partnerships	757	917
Deferred income taxes - net	3,298	5,228
Other assets	6,466	6,946
Total assets	\$787,972	\$725,644
Liabilities & Shareholders' Equity		
Liabilities		
Deposits		
Noninterest bearing	\$262,697	\$262,168
Interest bearing	413,932	359,637
Total deposits	676,629	621,805
Accrued interest payable	76	29
Accounts payable and other liabilities	5,781	5,875
Junior subordinated debentures (at fair value)	8,832	8,300
Total liabilities	691,318	636,009
Shareholders' Equity		
Common stock, no par value 20,000,000 shares authorized, 16,705,294 issued and outstanding at December 31, 2016, and 16,051,406 at December 31, 2015	56,557	52,572
Retained earnings	40,701	37,265
Accumulated other comprehensive loss	(604)	(202)
Total shareholders' equity	96,654	89,635
Total liabilities and shareholders' equity	\$787,972	\$725,644

See notes to consolidated financial statements

Consolidated Statements of Income

Years Ended December 31, 2016, 2015, and 2014

(In thousands except shares and EPS)

	December 31, 2016	December 31, 2015	December 31, 2014
Interest Income			
Loans, including fees	\$ 28,182	\$ 26,469	\$ 23,777
Investment securities – AFS – taxable	825	722	901
Interest on deposits in FRB	458	213	277
Interest on deposits in other banks	8	6	7
Total interest income	29,473	27,410	24,962
Interest Expense			
Interest on deposits	1,167	1,056	1,104
Interest on other borrowings	242	225	241
Total interest expense	1,409	1,281	1,345
Net Interest Income Before Recovery of Provision for Credit Losses	28,064	26,129	23,617
Recovery of Provision for Credit Losses	(21)	(41)	(845)
Net Interest Income after Recovery of Provision for Credit Losses	28,085	26,170	24,462
Noninterest Income			
Customer service fees	3,792	3,620	3,473
Increase in cash surrender value of bank owned life insurance	530	519	514
Loss on fair value of financial liability	(518)	(73)	(102)
Gain on redemption of JR subordinated debentures	—	78	—
Gain on sale of premises and equipment	—	10	25
(Loss) gain on sale of other investment	—	(23)	691
Other	710	604	560
Total noninterest income	4,514	4,735	5,161
Noninterest Expense			
Salaries and employee benefits	10,628	9,921	9,653
Occupancy expense	4,222	4,042	3,760
Data processing	148	126	134
Professional fees	1,493	1,137	1,456
Regulatory assessments	767	959	943
Director fees	284	277	232
Amortization of intangibles	—	—	62
Correspondent bank service charges	77	75	117
Loss on California tax credit partnership	158	73	39
Net cost on operation and sale of OREO	263	619	571
Other	2,305	2,369	2,248
Total noninterest expense	20,345	19,598	19,215
Income Before Provision for Taxes	12,254	11,307	10,408
Provision for Taxes on Income	4,869	4,497	4,192
Net Income	\$ 7,385	\$ 6,810	\$ 6,216
Net Income per common share			
Basic	\$ 0.44	\$ 0.41	\$ 0.37
Diluted	\$ 0.44	\$ 0.41	\$ 0.37
Shares on which net income per common share were based			
Basic	16,703,672	16,702,781	16,686,896
Diluted	16,710,808	16,704,937	16,692,646

See notes to consolidated financial statements

Consolidated Statements of Comprehensive Income

Years Ended December 31, 2016, 2015, and 2014

(In thousands)	Year Ended December 31,		
	2016	2015	2014
Net Income	\$7,385	\$6,810	\$6,216
Unrealized holdings (losses) gains on securities	(648)	(265)	18
Unrealized (losses) gains on unrecognized post retirement costs	(22)	224	(113)
Other comprehensive loss, before tax	(670)	(41)	(95)
Tax benefit (expense) related to securities	259	106	(7)
Tax benefit (expense) related to unrecognized post-retirement costs	9	(92)	46
Total other comprehensive loss	(402)	(27)	(56)
Comprehensive income	\$6,983	\$6,783	\$6,160
See notes to consolidated financial statements			

Consolidated Statements of Changes in Shareholders' Equity

Years Ended December 31, 2016, 2015, and 2014

(In thousands except shares)	Common stock		Retained Earnings	Accumulated Other Comprehensive Income	Total
	Number of Shares	Amount			
Balance January 1, 2014	14,799,888	\$45,778	\$30,884	\$(119)	\$76,543
Other comprehensive loss				(56)	(56)
Common stock dividends	601,276	3,370	(3,370)		—
Common stock issuance	23,922	95			95
Stock-based compensation expense		28			28
Net Income			6,216		6,216
Balance December 31, 2014	15,425,086	\$49,271	\$33,730	\$(175)	\$82,826
Other comprehensive loss				(27)	(27)
Common stock dividends	626,320	3,275	(3,275)		—
Stock-based compensation expense		26			26
Net Income			6,810		6,810
Balance December 31, 2015 (1)	16,051,406	\$52,572	\$37,265	\$(202)	\$89,635
(1) Excludes 14,870 unvested restricted shares					
Other comprehensive loss				(402)	(402)
Common stock dividends	651,425	3,949	(3,949)		—
Common stock issuance	2,463	6			6
Stock-based compensation expense		30			30
Net Income			7,385		7,385
Balance December 31, 2016 (1)	16,705,294	\$56,557	\$40,701	\$(604)	\$96,654

(1) Excludes 11,896 unvested restricted shares
See notes to consolidated financial statements

Consolidated Statements of Cash Flows

Years Ended December 31, 2016, 2015, and 2014

(In thousands)

	December 31, 2016	December 31, 2015	December 31, 2014
Cash Flows From Operating Activities:			
Net Income	\$ 7,385	\$ 6,810	\$ 6,216
Adjustments to reconcile net income to cash provided by operating activities:			
Recovery of provision for credit losses	(21)	(41)	(845)
Depreciation and amortization	1,428	1,462	1,390
Amortization of investment securities	481	266	263
Accretion of investment securities	(28)	(44)	(33)
Increase in accrued interest receivable	(1,676)	(293)	(283)
Increase (decrease) in accrued interest payable	47	(11)	(4)
(Increase) decrease in unearned fees	(1,017)	(382)	20
Decrease (increase) in income taxes receivable	957	(229)	(398)
Stock-based compensation expense	30	26	28
Provision for deferred income taxes	2,199	1,640	4,816
(Decrease) increase in accounts payable and accrued liabilities	(146)	29	(1,113)
Loss (gain) on sale of investment in limited partnership	—	23	(691)
Gain on sale of other real estate owned	(37)	(16)	(114)
Impairment loss on other real estate owned	—	188	—
Loss on fair value option of financial liabilities	518	73	102
Gain on redemption of junior subordinated debentures	—	(78)	—
Increase in surrender value of life insurance	(530)	(519)	(514)
Loss on tax credit limited partnership interest	158	73	39
Gain on sale of premises and equipment	—	(10)	(25)
Amortization of intangibles	—	—	62
Net (increase) decrease in other assets	(290)	297	86
Net cash provided by operating activities	9,458	9,264	9,002
Cash Flows From Investing Activities:			
Net increase (decrease) in interest-bearing deposits with banks	878	(6)	(7)
Purchase of correspondent bank stock	(101)	(147)	(97)
Maturities and calls on available-for-sale securities	2,600	11,000	—
Principal payments on available-for-sale securities	4,687	5,922	5,295
Purchases of available-for-sale securities	(34,987)	—	(10,192)
Purchase of bank-owned life insurance/company-owned life insurance	(220)	(220)	—
Net increase in loans	(51,465)	(58,642)	(60,282)
Cash proceeds from sales of other real estate owned	3,378	1,192	1,308
Payoff of senior liens on other real estate owned	(705)	—	—
Cash proceeds from sale of other investment	—	—	1,253
Cash proceeds from sales of premises and equipment	—	23	—
Capital expenditures for premises and equipment	(1,073)	(725)	(768)
Distributions from (investment in) limited partnership	1	(119)	(126)
Net cash used in investing activities	(77,007)	(41,722)	(63,616)
Cash Flows From Financing Activities:			
Net increase in demand deposit and savings accounts	20,993	65,418	28,225
Net increase (decrease) in certificates of deposit	33,831	(8,986)	(5,341)
Proceeds from exercise of stock options	6	—	95
Redemption of junior subordinated debentures	—	(1,800)	—
Net cash provided by financing activities	54,830	54,632	22,979
Net (decrease) increase in cash and cash equivalents	(12,719)	22,174	(31,635)
Cash and cash equivalents at beginning of year	125,751	103,577	135,212
Cash and cash equivalents at end of year	\$113,032	\$125,751	\$103,577

See notes to consolidated statements

Notes to Consolidated Financial Statements

Years Ended December 31, 2016 and 2015

1. Organization and Summary of Significant Accounting and Reporting Policies

Basis of Presentation – The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States and with prevailing practices within the banking industry. The consolidated financial statements include the accounts of United Security Bancshares, and its wholly owned subsidiaries, United Security Bank and subsidiary (the “Bank”) and USB Capital Trust II (the “Trust”). The Trust is deconsolidated pursuant to ASC 810. As a result, the Trust Preferred Securities are not presented on the Company’s consolidated financial statements as equity, but instead they are presented as Junior Subordinated Debentures as a separate liability category. (see Note 8 to the Company’s consolidated financial statements). Intercompany accounts and transactions have been eliminated in consolidation. In the following notes, references to the Bank are references to United Security Bank. References to the Company are references to United Security Bancshares, (including the Bank). United Security Bancshares operates as one business segment providing banking services to commercial establishments and individuals primarily in the San Joaquin Valley of California.

Nature of Operations – United Security Bancshares is a bank holding company, incorporated in the state of California for the purpose of acquiring all the capital stock of the Bank through a holding company reorganization (the “Reorganization”) of the Bank. The Reorganization, which was accounted for in a manner similar to a pooling of interests, was completed on June 12, 2001. Management believes the Reorganization has provided the Company greater operating and financial flexibility and has permitted expansion into a broader range of financial services and other business activities.

During July 2007, the Company formed USB Capital Trust II and issued \$15.0 million in Trust Preferred Securities with terms similar to those originally issued under USB Capital Trust I. During 2015, the Bank purchased \$3.0 million of the Company’s junior subordinated debentures related to the Company’s trust preferred securities at a fair value discount of 40%. Subsequently, the Company purchased those shares from the Bank and canceled \$3.0 million in

par value of the junior subordinated debentures, realizing a \$78,000 gain on redemption. The contractual principal balance of the Company’s debentures relating to its trust preferred securities is \$12.0 million as of December 31, 2016. (See Note 8, “Junior Subordinated Debt/Trust Preferred Securities”).

USB Investment Trust Inc was incorporated effective December 31, 2001, as a special purpose real estate investment trust (“REIT”) under Maryland law. The REIT is a subsidiary of the Bank and was funded with \$133.0 million in real estate-secured loans contributed by the Bank. USB Investment Trust was originally formed to give the Bank flexibility in raising capital, and reduce the expenses associated with holding the assets contributed to USB Investment Trust.

The Bank was founded in 1987 and currently operates eleven branches and one construction lending office in an area from eastern Madera County to western Fresno County, as well as Taft and Bakersfield in Kern County, and Campbell in Santa Clara County. The Bank also operates one financial services department located in Fresno, California. The Bank’s primary source of revenue is interest income through providing loans to customers, who are predominantly small and middle-market businesses and individuals. The Bank engages in a full complement of lending activities, including real estate mortgage, commercial and industrial, real estate construction, agricultural and consumer loans, with particular emphasis on short and medium term obligations.

The Bank offers a wide range of deposit instruments. These include personal and business checking accounts and savings accounts, interest-bearing negotiable order of withdrawal (NOW) accounts, money market accounts and time certificates of deposit. Most of the Bank’s deposits are attracted from individuals and from small and medium-sized business-related sources.

The Bank also offers a wide range of specialized services designed to attract and service the needs of commercial customers and account holders. These services include cashier’s checks, travelers checks, money orders, and foreign drafts. In addition, the Bank offers Internet banking services to its commercial and retail customers, and offers certain financial and wealth management services through its financial services department. The Bank does not operate a trust department, however it makes arrangements with its correspondent bank to offer trust services to its customers upon request.

Use of Estimates in the Preparation of Financial Statements

– The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change, relate to the determination of the allowance for loan losses, determination of goodwill, fair value of junior subordinated debt and certain collateralized mortgage obligations, and the valuation of real estate acquired in connection with foreclosures or in satisfaction of loans.

Subsequent events – The Company has evaluated events and transactions for potential recognition or disclosure through the day the financial statements were issued.

Significant Accounting Policies – The Company follows accounting standards set by the Financial Accounting Standards Board, commonly referred to as “FASB.” FASB sets generally accepted accounting principles (GAAP) that the Company follows to ensure the consistent reporting of its consolidated financial condition, consolidated results of operations, and consolidated cash flows. References to GAAP issued by FASB in these footnotes are to FASB Accounting Standards Codification, sometimes referred to as the Codification or ASC. The following is a summary of significant policies:

- a. *Cash and cash equivalents* – Cash and cash equivalents include cash on hand, amounts due from banks, federal funds sold and repurchase agreements. At times throughout the year, balances can exceed FDIC insurance limits. Generally, federal funds sold and repurchase agreements are sold for one-day periods. The Bank did not have any repurchase agreements during 2016 or 2015, or at December 31, 2016 and 2015. All cash and cash equivalents have maturities when purchased of three months or less.
- b. *Securities* – Debt and equity securities classified as available for sale are reported at fair value, with unrealized gains and losses excluded from net income and reported, net of tax, as a separate component of comprehensive income and shareholders’ equity. Debt securities classified as held to maturity are carried at

amortized cost. Gains and losses on disposition are reported using the specific identification method for the adjusted basis of the securities sold. Premiums and discounts are recognized in interest income using the interest method over the period to maturity.

The Company classifies its securities as available for sale or held to maturity, and periodically reviews its investment portfolio on an individual security basis. Securities that are to be held for indefinite periods of time (including, but not limited to, those that management intends to use as part of its asset/liability management strategy, those which may be sold in response to changes in interest rates, changes in prepayments or any such other factors) are classified as securities available for sale. Securities which the Company has the ability and intent to hold to maturity are classified as held to maturity.

Investments with fair values that are less than amortized cost are considered impaired. Impairment may result from either a decline in the financial condition of the issuing entity or, in the case of fixed interest rate investments, from rising interest rates. At each financial statement date, management assesses each investment to determine if impaired investments are temporarily impaired or if the impairment is other-than-temporary based upon the positive and negative evidence available. Evidence evaluated includes, but is not limited to, industry analyst reports, credit market conditions, and interest rate trends. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the entire difference between the amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: (1) OTTI related to credit loss, which must be recognized in the income statement; and (2) OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis. For equity securities, the entire amount of impairment is recognized through earnings.

- c. *Loans* – Interest income on loans is credited to income as earned and is calculated by using the simple interest method on the daily balance of the principal amounts outstanding. Loans are placed on non-accrual status when principal or interest is past due for 90 days and/or when management believes the collection of amounts due is doubtful. For loans placed on nonaccrual status, the accrued and unpaid interest receivable may be reversed at management's discretion based upon management's assessment of collectability, and interest is thereafter credited to principal to the extent necessary to eliminate doubt as to the collectability of the net carrying amount of the loan.

Nonrefundable fees and related direct costs associated with the origination or purchase of loans are deferred and netted against outstanding loan balances. The net deferred fees and costs are generally amortized into interest income over the loan term using the interest method. Other credit-related fees, such as standby letter of credit fees, loan placement fees and annual credit card fees are recognized as noninterest income during the period the related service is performed.

- d. *Allowance for Credit Losses and Reserve for Unfunded Loan Commitments* – The allowance for credit losses is maintained to provide for losses that can reasonably be anticipated. The allowance is based on ongoing quarterly assessments of the probable losses inherent in the loan portfolio, and to a lesser extent, unfunded loan commitments. The reserve for unfunded loan commitments is a liability on the Company's consolidated financial statements and is included in other liabilities. The liability is computed using a methodology similar to that used to determine the allowance for credit losses, modified to take into account the probability of a drawdown on the commitment.

The allowance for credit losses is increased by provisions charged to operations during the current period and reduced by negative provisions and loan charge-offs, net of recoveries. Loans are charged against the allowance when management believes that the collection of the principal is unlikely. The allowance is an amount that management believes will be adequate to absorb losses inherent in existing loans, based on evaluations of the probability of collection. In evaluating the probability of collection, management is required to make estimates and

assumptions that affect the reported amounts of loans, allowance for credit losses and the provision for credit losses charged to operations. Actual results could differ significantly from those estimates. These evaluations take into consideration such factors as the composition of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrowers' ability to pay.

The Company's methodology for assessing the adequacy of the allowance for credit losses consists of several key elements, which include:

- the formula allowance
- specific allowances for problem graded loans identified as impaired
- and the unallocated allowance

The formula allowance is calculated by applying loss factors to outstanding loans. Loss factors are based on the Company's historical loss experience and on the internal risk grade of those loans and, may be adjusted for significant factors, including economic factors that, in management's judgment, affect the collectability of the portfolio as of the evaluation date. Management determines the loss factors for problem graded loans (substandard, doubtful, and loss), special mention loans, and pass graded loans, based on a loss migration model. The migration analysis incorporates loan losses over the previous quarters as determined by management (time horizons adjusted as business cycles or environment changes) and loss factors are adjusted to recognize and quantify the loss exposure from changes in market conditions and trends in the Company's loan portfolio. Those factors include 1) trends in delinquent and nonaccrual loans, 2) trends in loan volume and terms, 3) effects of changes in lending policies, 4) concentrations of credit, 5) competition, 6) national and local economic trends and conditions, 7) experience of lending staff, 8) loan review and Board of Directors oversight, 9) high balance loan concentrations, and 10) other business conditions. For purposes of this analysis, loans are grouped by internal risk classifications, which are "pass," "special mention," "substandard," "doubtful," and "loss." Certain loans are homogeneous in nature and are therefore pooled by risk grade. These homogeneous loans include consumer installment and home equity loans.



Specific allowances are established based on management's periodic evaluation of loss exposure inherent in impaired loans. For impaired loans, specific allowances are determined based on the collateralized value of the underlying properties, the net present value of the anticipated cash flows, or the market value of the underlying assets.

A loan is considered impaired when management determines that it is probable that the Company will be unable to collect all amounts due according to the original contractual terms of the loan agreement. Impairment is measured by the difference between the original recorded investment in the loan and the estimated present value of the total expected future cash flows, discounted at the loan's effective rate, or the fair value of the collateral, less estimated selling costs, if the loan is collateral dependent.

The unallocated portion of the allowance is based upon management's evaluation of various conditions that are not directly measured in the determination of the formula and specific allowances. The conditions may include, but are not limited to, general economic and business conditions affecting the key lending areas of the Company, credit quality trends, collateral values, loan volumes and concentrations, and other business conditions.

- e. *Premises and Equipment* – Premises and equipment are carried at cost less accumulated depreciation. Depreciation expense is computed principally on the straight-line method over the estimated useful lives of the assets. Estimated useful lives are as follows:

Buildings	31 years
Furniture and equipment	3-7 Years

- f. *Other Real Estate Owned* – Real estate properties acquired through, or in lieu of, loan foreclosure are to be sold and are initially recorded at fair value of the property, less estimated costs to sell. The excess, if any, of the loan amount over the fair value is charged to the allowance for credit losses. Subsequent declines in the fair value of other real estate owned, along with related revenue and expenses from operations, are charged to noninterest expense.
- g. *Intangible Assets and Goodwill* – Intangible assets are comprised of core deposit intangibles, other specific identifiable intangibles, and goodwill acquired in branch acquisitions where the consideration given exceeded the fair value of the net assets acquired.

Intangible assets and goodwill are reviewed at least annually for impairment. All core deposit intangibles related to previous mergers have been fully amortized. During 2016 and 2015, the Company recognized no impairment losses on the core deposit intangible related to the deposits purchased in the Legacy merger consummated during February 2007. The Company estimates no aggregate amortization expense related to intangible assets for the next five years.

Goodwill amounts resulting from the acquisitions of Taft National Bank during April 2004, and Legacy Bank during February 2007 are considered to have an indefinite life and are not amortized. At December 31, 2016, goodwill related to Taft National Bank totaled \$1.6 million, and goodwill related to Legacy Bank totaled \$2.9 million. Impairment testing of goodwill is performed at the reporting level during December of each year for Taft, and during March of each year for Legacy. During 2016 and 2015, the Company did not recognize impairment adjustments on the goodwill related to the Legacy or Taft Bank mergers (see Note 19 to the Company's consolidated financial statements contained herein for details of the goodwill impairment.)

- h. *Income Taxes* – Deferred income taxes are provided for the temporary differences between the financial reporting basis and the tax basis of the Company's assets and liabilities using the liability method, and are reflected at currently enacted income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled.
- i. *Net Income per Share* – Basic income per common share is computed based on the weighted average number of common shares outstanding. Diluted income per share includes the effect of stock options and other potentially dilutive securities using the treasury stock method to the extent they have a dilutive impact. Net income per share has been retroactively adjusted for all stock dividends declared.
- j. *Cash Flow Reporting* – For purposes of reporting cash flows, cash and cash equivalents include cash on hand, noninterest-bearing amounts due from banks, federal funds sold and securities purchased under agreements to resell. Federal funds and securities purchased under agreements to resell are generally sold for one-day periods. Net cash flows are reported for interest-

bearing deposits with other banks, loans to customers, and deposits held for customers.

- k. *Transfers of Financial Assets* – Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.
- l. *Advertising Costs* – The Company expenses marketing costs as they are incurred. Advertising expense was \$126,000, \$127,000, and \$123,000 for the years ended December 31, 2016, 2015, and 2014, respectively.
- m. *Stock Based Compensation* – The Company has a stock-based employee compensation plan, which is described more fully in Note 10. The Company accounts for all share-based payments to employees, including grants of employee stock options and restricted stock units and awards, to be recognized in the financial statements based on the grant date fair value of the award. The fair value is amortized over the requisite service period (generally the vesting period). Included in salaries and employee benefits for the years ended December 31, 2016, 2015, and 2014 are \$30,000, \$26,000, and \$28,000, respectively, of share-based compensation. The related tax benefit, recorded in the provision for income taxes, was not significant. All share data contained within the financial statements has been retroactively restated for stock based transactions (i.e. stock splits and stock dividends.)
- n. *Federal Home Loan Bank stock and Federal Reserve Stock* – As a member of the Federal Home Loan Bank (FHLB), the Company is required to maintain an investment in capital stock of the FHLB. In addition, as a member of the Federal Reserve Bank (FRB), the Company is required to maintain an investment in capital stock of the FRB. The investments in both the FHLB and the FRB are carried at cost, which approximates their fair value, in the accompanying consolidated balance sheets under other assets and are subject to certain redemption requirements by the FHLB and FRB. Stock redemptions are at the discretion of the FHLB and FRB.

While technically these are considered equity securities, there is no market for the FHLB or FRB stock. Therefore, the shares are considered as restricted investment securities. Management periodically evaluates the stock for other-than-temporary impairment. Management's determination of whether these investments are impaired is based on its assessment of the ultimate recoverability of cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as (1) the significance of any decline in net assets of the FHLB or FRB as compared to the capital stock amount of the FHLB or FRB and the length of time this situation has persisted, (2) commitments by the FHLB or FRB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB or FRB, (3) the impact of legislative and regulatory changes on institutions and, accordingly, the customer base of the FHLB or FRB, and (4) the liquidity position of the FHLB or FRB.

- o. *Comprehensive Income* – Comprehensive income is comprised of net income and other comprehensive income. Other comprehensive income includes items recorded directly to equity, such as unrealized gains and losses on securities available-for-sale and unrecognized costs of salary continuation defined benefit plans. Comprehensive income is presented in the Consolidated Statements of Other Comprehensive Income.
- p. *Segment Reporting* – The Company's operations are solely in the financial services industry and include providing to its customers traditional banking and other financial services. The Company operates primarily in the San Joaquin Valley region of California. Management makes operating decisions and assesses performance based on an ongoing review of the Company's consolidated financial results. Therefore, the Company has a single operating segment for financial reporting purposes.
- q. *New Accounting Standards:*

In January 2014, FASB issued ASU 2014-04, Receivables – Troubled Debt Restructurings by Creditors. The amendments in this ASU clarify that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a



consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. The amendments in this ASU are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. An entity can elect to adopt the amendments in this ASU using either a modified retrospective transition method or a prospective transition method. Early adoption is permitted. This ASU was effective for the Company on January 1, 2015 and did not have a material impact on the Company's consolidated financial statements.

In January 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-01 *Accounting for Investments in Qualified Affordable Housing Projects*. This ASU provides "guidance on accounting for investments by a reporting entity in flow-through limited liability entities that manage or invest in affordable housing projects that qualify for the low-income housing tax credit." It allows the proportional amortization method to be used by a reporting entity if certain conditions are met. The ASU also defines when a qualified affordable housing project through a limited liability entity should be tested for impairment. If a qualified affordable housing project does not meet the conditions for using the proportional amortization method, the investment should be accounted for using an equity method investment or a cost method investment. This ASU was effective for the Company on January 1, 2015 and did not have a material impact on the Company's consolidated financial statements. The Company will continue to account for our low-income housing tax credit investments using the equity method subsequent to the adoption of ASU 2014-01 and does not expect any impact on the Company's consolidated financial statements.

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers (Topic 606), which creates Topic 606 and supersedes Topic 605, Revenue Recognition. In August 2015, FASB issued ASU No. 2015-14, Revenue from Contracts with Customers (Topic 606), which postponed the effective date of 2014-09. Multiple ASUs and interpretative guidance have been issued in connection with ASU 2014-09. The core principle of Topic 606 is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In general, the new guidance requires companies to use more judgment and make more estimates than under current guidance, including identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. The standard is effective for public entities for interim and annual periods beginning after December 15, 2017; early adoption is not permitted. For financial reporting purposes, the standard allows for either full retrospective adoption, meaning the standard is applied to all of the periods presented, or modified retrospective adoption, meaning the standard is applied only to the most current period presented in the financial statements with the cumulative effect of initially applying the standard recognized at the date of initial application. The Company has begun their process to implement this new standard by reviewing all revenue sources to determine the sources that are in scope for this guidance. As a bank, key revenue sources, such as interest income have been identified as out of scope of this new guidance. The Company has not yet determined the financial statement impact this guidance will have.

In January 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-01 *Financial Instruments-Overall: Recognition and Measurements of Financial Assets and Financial Liabilities*. This ASU requires equity investments to be measured at fair value, with changes in fair value recognized in net income. The amendment also simplifies the impairment assessment of equity investments for which fair

value is not readily determinable by requiring an entity to perform a qualitative assessment to identify impairment. The ASU is effective for fiscal years beginning after December 15, 2017, and interim periods therein. The Company expects this ASU to impact its consolidated income and other comprehensive income disclosures for the fair value of its mutual fund investment and junior subordinated debenture.

In February 2016, FASB issued ASU 2016-02, Leases (Topic 842). The FASB is issuing this Update to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. To meet that objective, the FASB is amending the FASB Accounting Standards Codification® and creating Topic 842, Leases. This Update, along with IFRS 16, Leases, are the results of the FASB's and the International Accounting Standards Board's (IASB's) efforts to meet that objective and improve financial reporting. This ASU will be effective for public business entities for annual periods beginning after December 15, 2018 (i.e., calendar periods beginning on January 1, 2019), and interim periods therein. Although an estimate of the impact of the new leasing standard has not yet been determined, the Company expects a significant new lease asset and related lease liability on the balance sheet due to the number of leased branches and standalone ATM sites the Bank currently has that are accounted for under current operating lease guidance.

In March 2016, FASB issued ASU 2016-9, Compensation-Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting, as part of its simplification initiative. The provisions of the new standard changes several

aspects of the accounting for share-based payment award transactions, including: (1) Accounting and Cash Flow Classification for Excess Tax Benefits, (2) Forfeitures, and (3) Tax Withholding Requirements and Cash Flow Classification. The Company will be required to adopt the ASU provisions January 1, 2017. Management does not expect the adoption of the ASU to have a material effect on the Company's financial statements.

In June 2016, FASB issued ASU 2016-13, Financial Instruments- Credit Losses (Topic 326). The FASB is issuing this Update to improve financial reporting by requiring timelier recording of credit losses on loans and other financial instruments held by financial institutions and other organizations. The Update requires enhanced disclosures and judgments in estimating credit losses and also amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. This amendment is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. The Company has established a project team for the implementation of this new standard. The team has started by working with a vendor to put a new Allowance for Loan Loss software in place and is collecting additional historical data to estimate the impact of this standard. An estimate of the impact of this standard has not yet been determined, however, the impact is expected to be significant.

- r. *Reclassifications* – Certain reclassifications have been made to prior year financial statements to conform to the classifications used in 2016. None of the reclassifications had an impact on equity or net income.

2. Investment Securities

Following is a comparison of the amortized cost and approximate fair value of investment securities at December 31, 2016 and December 31, 2015:

<i>(In thousands)</i>				
December 31, 2016				
<u>Securities available for sale:</u>	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value (Carrying Amount)
U.S. Government agencies	\$22,992	\$280	(69)	\$23,203
U.S. Government sponsored entities & agencies collateralized by mortgage obligations	30,867	107	(402)	30,572
Mutual Funds	4,000	—	(284)	3,716
Total securities available for sale	\$57,859	\$387	\$(755)	\$57,491
December 31, 2015				
<u>Securities available for sale:</u>				
U.S. Government agencies	\$ 9,778	\$453	\$(108)	\$10,123
U.S. Government sponsored entities & agencies collateralized by mortgage obligations	16,835	175	(52)	16,958
Mutual Funds	4,000	—	(188)	3,812
Total securities available for sale	\$30,613	\$628	\$(348)	\$30,893

There were no sales of securities and no gross realized losses on available-for-sale securities and no gross gains during the years ended December 31, 2016, 2015, and 2014. There were no other-than-temporary impairment losses during the years ended December 31, 2016, 2015, and 2014.

The amortized cost and fair value of securities available for sale at December 31, 2016, by contractual maturity,

are shown below. Actual maturities may differ from contractual maturities because issuers have the right to call or prepay obligations with or without call or prepayment penalties. Contractual maturities on collateralized mortgage obligations cannot be anticipated due to allowed paydowns. Mutual funds are included in the "due in one year or less" category below.

December 31, 2016		
<i>(In thousands)</i>	Amortized Cost	Fair Value (Carrying Amount)
Due in one year or less	\$ 4,000	\$ 3,716
Due after one year through five years	—	—
Due after five years through ten years	847	861
Due after ten years	22,145	22,342
U.S. Government sponsored entities & agencies collateralized by mortgage obligations	30,867	30,572
	\$57,859	\$57,491

At December 31, 2016 and 2015, available-for-sale securities with an amortized cost of approximately \$19,653,625 and \$16,253,074 (fair value of \$19,803,388 and \$16,670,290) were pledged as collateral for FHLB borrowings and public funds balances, respectively.

The Company had no held-to-maturity or trading securities at December 31, 2016 and 2015.

Management periodically evaluates each available-for-sale investment security in an unrealized loss position to determine if the impairment is temporary or other-than-temporary.

The following summarizes temporarily impaired investment securities at December 31, 2016 and 2015:

(In thousands)	Less than 12 Months		12 Months or More		Total	
	Fair Value (Carrying Amount)	Unrealized Losses	Fair Value (Carrying Amount)	Unrealized Losses	Fair Value (Carrying Amount)	Unrealized Losses
December 31, 2016						
<u>Securities available for sale:</u>						
U.S. Government agencies	\$12,281	\$ (69)	\$ —	\$ —	\$12,281	\$ (69)
U.S. Government sponsored entities & agencies collateralized by mortgage obligations	25,904	(402)	—	—	25,904	(402)
Mutual Funds	—	—	3,716	(284)	3,716	(284)
Total impaired securities	\$38,185	\$(471)	\$3,716	\$(284)	\$41,901	\$(755)
December 31, 2015						
<u>Securities available for sale:</u>						
U.S. Government agencies	\$79	\$(108)	\$ —	\$ —	\$ 79	\$(108)
U.S. Government sponsored entities & agencies collateralized by mortgage obligations	9,913	(52)	—	—	9,913	(52)
Mutual Funds	—	—	3,812	(188)	3,812	(188)
Total impaired securities	\$ 9,992	\$(160)	\$3,812	\$(188)	\$13,804	\$(348)

Temporarily impaired securities at December 31, 2016, were comprised of four U.S. Government agency security, eleven U.S. Government sponsored entities & agencies collateralized by mortgage obligations and one mutual fund with and undefined maturity date. Temporarily impaired securities at December 31, 2015, were comprised of one U.S. Government agency security, five U.S. Government sponsored entities & agencies collateralized by mortgage obligations and one mutual fund, with an undefined maturity date.

The Company evaluates investment securities for other-than-temporary impairment ("OTTI") at least quarterly, and more frequently when economic or market conditions warrant such an evaluation. The investment securities portfolio is evaluated for OTTI by segregating the portfolio into two general segments and applying the appropriate

OTTI model. Investment securities of high credit quality are generally evaluated for OTTI under ASC Topic 320-10, "Investments – Debt and Equity Instruments." Certain purchased beneficial interests, including non-agency mortgage-backed securities, asset-backed securities, and collateralized debt obligations, are evaluated under ASC Topic 325-40, "Beneficial Interest in Securitized Financial Assets."

In the first segment, the Company considers many factors in determining OTTI, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its

anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to the Company at the time of the evaluation.

The second segment of the portfolio uses the OTTI guidance that is specific to purchased beneficial interests including private label mortgage-backed securities. Under this model, the Company compares the present value of the remaining cash flows as estimated at the preceding evaluation date to the current expected remaining cash flows. An OTTI is deemed to have occurred if there has been an adverse change in the remaining expected future cash flows.

Other-than-temporary-impairment occurs when the Company intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis. If an entity intends to sell or more likely than not will be required to sell the security before recovery of its amortized cost basis, the other-than-temporary-impairment shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If an entity does not intend to sell the security and it is not more likely than not that the entity will be required

to sell the security before recovery of its amortized cost basis, the other-than-temporary-impairment shall be separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total other-than-temporary-impairment related to the credit loss is recognized in earnings, and is determined based on the difference between the present value of cash flows expected to be collected and the current amortized cost of the security. The amount of the total other-than-temporary-impairment related to other factors shall be recognized in other comprehensive (loss) income, net of applicable taxes. The previous amortized cost basis less the other-than-temporary-impairment recognized in earnings shall become the new amortized cost basis of the investment.

At December 31, 2016, the decline in fair value of the impaired mutual fund and U.S. government agency security is attributable to changes in interest rates, and not credit quality. Because the Company does not have the intent to sell these impaired securities, and it is not more likely than not that it will be required to sell these securities before its anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired at December 31, 2016.

3. Loans

Loans are comprised of the following.

<i>(In thousands)</i>	December 31,	
	2016	2015
Commercial and Business loans	\$ 47,464	\$ 54,503
Government Program Loans	1,541	1,323
Total Commercial and Industrial	49,005	55,826
Real estate – Mortgage:		
Commercial Real Estate	200,213	182,554
Residential Mortgages	87,388	68,811
Home Improvement and Home Equity loans	599	867
Total Real Estate Mortgage	288,200	252,232
Real Estate Construction and Development	130,687	130,596
Agricultural	56,918	52,137
Installment	44,949	24,527
Total Loans	\$569,759	\$515,318

The Company's loans are predominantly in the San Joaquin Valley, and the greater Oakhurst/East Madera County area, as well as the Campbell area of Santa Clara County, although the Company does participate in loans with other financial institutions, primarily in the state of California.

Commercial and industrial loans represent 8.6% of total loans at December 31, 2016, and are generally made to support the ongoing operations of small-to-medium sized commercial businesses. Commercial and industrial loans have a high degree of industry diversification and provide, working capital, financing for the purchase of manufacturing plants and equipment, or funding for growth and general expansion of businesses. A substantial portion of commercial and industrial loans are secured by accounts receivable, inventory, leases or other collateral including real estate. The remainder are unsecured; however, extensions of credit are predicated upon the financial capacity of the borrower. Repayment of real estate mortgage loans generally comes from the cash flow of the borrower.

Real estate mortgage loans, representing 50.6% of total loans at December 31, 2016, are secured by trust deeds on primarily commercial property, but are also secured by trust deeds on single family residences. Repayment of real estate mortgage loans is generally from the cash flow of the borrower.

- Commercial real estate mortgage loans comprise the largest segment of this loan category and are available on all types of income producing and commercial properties, including: office buildings, shopping centers; apartments and motels; owner occupied buildings; manufacturing facilities and more. Commercial real estate mortgage loans can also be used to refinance existing debt. Although real estate associated with the business is the primary collateral for commercial real estate mortgage loans, the underlying real estate is not the source of repayment. Commercial real estate loans are made under the premise that the loan will be repaid from the borrower's business operations, rental income associated with the real property, or personal assets.
- Residential mortgage loans are provided to individuals to finance or refinance single-family residences. Residential mortgages are not a primary business line offered by the Company, and a majority are conventional mortgages that were purchased as a pool. Most residential mortgages originated by the Company are of a shorter term than conventional mortgages,

with maturities ranging from three to fifteen years on average.

- Home Improvement and Home Equity loans comprise a relatively small portion of total real estate mortgage loans, and are offered to borrowers for the purpose of home improvements, although the proceeds may be used for other purposes. Home equity loans are generally secured by junior trust deeds, but may be secured by 1st trust deeds.

Real estate construction and development loans, representing 22.9% of total loans at December 31, 2016, consist of loans for residential and commercial construction projects, as well as land acquisition and development, or land held for future development. Loans in this category are secured by real estate including improved and unimproved land, as well as single-family residential, multi-family residential, and commercial properties in various stages of completion. All real estate loans have established equity requirements. Repayment on construction loans is generally from long-term mortgages with other lending institutions obtained at completion of the project.

Agricultural loans represent 10.0% of total loans at December 31, 2016, and are generally secured by land, equipment, inventory and receivables. Repayment is from the cash flow of the borrower.

Installment loans represent 7.9% of total loans at December 31, 2016 and generally consist of loans to individuals for household, family, student loans, and other personal expenditures such as credit cards, automobiles or other consumer items. Included in installment loans are \$38,514,000 in student loans made to medical and pharmacy school students. Repayment on student loans is deferred until 6 months after graduation. Accrued interest on loans that have not entered repayment status totaled \$1,850,000 at December 31, 2016.

In the normal course of business, the Company is party to financial instruments with off-balance sheet risk to meet the financing needs of its customers. At December 31, 2016 and 2015, these financial instruments include commitments to extend credit of \$120,485,000 and \$107,084,000, respectively, and standby letters of credit of \$1,201,000 and \$3,295,000, respectively. These instruments involve elements of credit risk in excess of the amount recognized on the balance sheet. The contract amounts of these instruments reflect the extent of the involvement

the Company has in off-balance sheet financial instruments.

The Company's exposure to credit loss in the event of nonperformance by the counterparty to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amounts of those instruments. The Company uses the same credit policies as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer, as long as there is no violation of any condition established in the contract. Substantially all of these commitments are at floating interest rates based on the Prime rate. Commitments generally have fixed

expiration dates. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation. Collateral held varies but includes accounts receivable, inventory, leases, property, plant and equipment, residential real estate and income-producing properties.

Standby letters of credit are generally unsecured and are issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers.

Loans to directors, officers, principal shareholders and their affiliates are summarized below: Loans to directors, officers, principal shareholders and their affiliates are summarized below.

<i>(In thousands)</i>	December 31,		
	2016	2015	2014
Aggregate amount outstanding, beginning of year	\$3,754	\$2,120	\$2,916
New loans or advances during year	3,788	3,946	796
Repayments during year	(1,704)	(2,312)	(1,592)
Aggregate amount outstanding, end of year	\$5,838	\$3,754	\$2,120
Loan commitments, end of year	\$4,891	\$7,431	\$3,761

Past Due Loans

The Company monitors delinquency and potential problem loans on an ongoing basis through weekly reports to the Loan Committee and monthly reports to the Board of Directors. The following is a summary of delinquent loans at December 31, 2016 (in thousands):

December 31, 2016	Loans 30-60 Days Past Due	Loans 61-89 Days Past Due	Loans 90 or More Days Past Due	Total Past Due Loans	Current Loans	Total Loans	Accruing Loans 90 or More Days Past Due
Commercial and Business Loans	\$ —	\$ 432	\$ —	\$ 432	\$ 48,009	\$ 48,441	\$ —
Government Program Loans	—	—	290	290	1,251	1,541	—
Total Commercial and Industrial	—	432	290	722	49,260	49,982	—
Commercial Real Estate Loans	—	—	—	—	199,810	199,810	—
Residential Mortgages	—	—	—	—	87,388	87,388	—
Home Improvement and Home Equity Loans	—	—	—	—	599	599	—
Total Real Estate Mortgage	—	—	—	—	287,797	287,797	—
Real Estate Construction and Development Loans	166	—	1,250	1,416	128,697	130,113	1,250
Agricultural Loans	—	—	—	—	56,918	56,918	—
Consumer Loans	—	—	965	965	43,785	44,750	—
Overdraft protection Lines	—	—	—	—	48	48	—
Overdrafts	—	—	—	—	151	151	—
Total Installment	—	—	965	965	43,984	44,949	—
Total Loans	\$166	\$ 432	\$2,505	\$3,103	\$566,656	\$569,759	\$1,250

The following is a summary of delinquent loans at December 31, 2015 (in thousands):

December 31, 2015	Loans 30-60 Days Past Due	Loans 61-89 Days Past Due	Loans 90 or More Days Past Due	Total Past Due Loans	Current Loans	Total Loans	Accruing Loans 90 or More Days Past Due
Commercial and Business Loans	\$ —	\$ —	\$ —	\$ —	\$ 54,503	\$ 54,503	\$ —
Government Program Loans	13	—	—	13	1,310	1,323	—
Total Commercial and Industrial	13	—	—	13	55,813	55,826	—
Commercial Real Estate Loans	721	—	—	721	181,833	182,554	—
Residential Mortgages	62	392	—	454	68,357	68,811	—
Home Improvement and Home Equity Loans	—	39	—	39	828	867	—
Total Real Estate Mortgage	783	431	—	1,214	251,018	252,232	—
Real Estate Construction and Development Loans	—	706	—	706	129,890	130,596	—
Agricultural Loans	—	—	—	—	52,137	52,137	—
Consumer Loans	—	650	—	650	23,657	24,307	—
Overdraft protection Lines	—	—	—	—	61	61	—
Overdrafts	—	—	—	—	159	159	—
Total Installment	—	650	—	650	23,877	24,527	—
Total Loans	\$796	\$1,787	\$ —	\$2,583	\$512,735	\$515,318	\$ —

Nonaccrual Loans

Commercial, construction and commercial real estate loans are placed on non-accrual status under the following circumstances:

- When there is doubt regarding the full repayment of interest and principal.
- When principal and/or interest on the loan has been in default for a period of 90-days or more, unless the asset is both well secured and in the process of collection that will result in repayment in the near future.
- When the loan is identified as having loss elements and/or is risk rated "8" Doubtful.

Other circumstances which jeopardize the ultimate collectability of the loan including certain troubled debt restructurings, identified loan impairment, and certain loans to facilitate the sale of OREO.

Loans meeting any of the preceding criteria are placed on non-accrual status and the accrual of interest for financial statement purposes is discontinued. Previously accrued but unpaid interest is reversed and charged against interest income.

All other loans where principal or interest is due and unpaid for 90 days or more are placed on non-accrual and the accrual of interest for financial statement purposes is discontinued. Previously accrued but unpaid interest is reversed and charged against interest income.

When a loan is placed on non-accrual status and subsequent payments of interest (and principal) are received, the interest received may be accounted for in two separate ways.

Cost recovery method: If the loan is in doubt as to full collection, the interest received in subsequent payments is diverted from interest income to a valuation reserve and treated as a reduction of principal for financial reporting purposes.

Cash basis: This method is only used if the recorded investment or total contractual amount is expected to be fully collectible, under which circumstances the subsequent payments of interest is credited to interest income as received.

Loans on non-accrual status are usually not returned to accruing status unless and until all delinquent principal and/or interest has been brought current, there is no identified element of loss, and current and continued satisfactory performance is expected (loss of the contractual amount not the carrying amount of the loan). Repayment ability is generally demonstrated through the timely receipt of at least six monthly payments on a loan with monthly amortization.

Nonaccrual loans totaled \$7,264,000 and \$8,193,000 at December 31, 2016 and 2015, respectively. There were no remaining undisbursed commitments to extend credit on nonaccrual loans at December 31, 2016 and 2015.

The following is a summary of nonaccrual loan balances at December 31, 2016 and 2015 (in thousands).

	December 31,	
	2016	2015
Commercial and Business Loans	\$ 275	\$ —
Government Program Loans	290	328
Total Commercial and Industrial	565	328
Commercial Real Estate Loans	1,126	1,243
Residential Mortgages	—	392
Home Improvement and Home Equity Loans	—	—
Total Real Estate Mortgage	1,126	1,635
Real Estate Construction and Development Loans	4,608	5,580
Agricultural Loans	—	—
Consumer Loans	965	650
Total Installment	965	650
Total Loans	\$7,264	\$8,193

Impaired Loans

A loan is considered impaired when based on current information and events, it is probable that the Company will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the loan agreement.

The Company applies its normal loan review procedures in making judgments regarding probable losses and loan impairment. The Company evaluates for impairment those loans on nonaccrual status, graded doubtful, graded substandard or those that are troubled debt restructures. The primary basis for inclusion in impaired status under generally accepted accounting pronouncements is that it is probable that the Bank will be unable to collect all amounts due according to the contractual terms of the loan agreement.

A loan is not considered impaired if there is merely an insignificant delay or shortfall in the amounts of payments and the Company expects to collect all amounts due, including interest accrued, at the contractual interest rate for the period of the delay.

Review for impairment does not include large groups of smaller balance homogeneous loans that are collectively evaluated to estimate the allowance for loan losses. The Company's present allowance for loan losses methodology, including migration analysis, captures required reserves for these loans in the formula allowance.

For loans determined to be impaired, the Company evaluates impairment based upon either the fair value of underlying collateral, discounted cash flows of expected payments, or observable market price.

- For loans secured by collateral including real estate and equipment, the fair value of the collateral less selling costs will determine the carrying value of the loan. The difference between the recorded investment in the loan and the fair value, less selling costs, determines the amount of impairment. The Company uses the measurement method based on fair value of collateral when the loan is collateral dependent and foreclosure is probable. For loans that are not considered collateral dependent, a discounted cash flow methodology is used.

- The discounted cash flow method of measuring the impairment of a loan is used for impaired loans that are not considered to be collateral dependent. Under this method, the Company assesses both the amount and timing of cash flows expected from impaired loans. The estimated cash flows are discounted using the loan's effective interest rate. The difference between the amount of the loan on the Bank's books and the discounted cash flow amounts determines the amount of impairment to be provided. This method is used for most of the Company's troubled debt restructurings or other impaired loans where some payment stream is being collected.
- The observable market price method of measuring the impairment of a loan is only used by the Company when the sale of loans or a loan is in process.

The method for recognizing interest income on impaired loans is dependent on whether the loan is on nonaccrual status or is a troubled debt restructure. For income recognition, the existing nonaccrual and troubled debt restructuring policies are applied to impaired loans. Generally, except for certain troubled debt restructurings which are performing under the restructure agreement, the Company does not recognize interest income received on impaired loans, but reduces the carrying amount of the loan for financial reporting purposes.

Loans other than certain homogeneous loan portfolios are reviewed on a quarterly basis for impairment. Impaired loans are written down to estimated realizable values by the establishment of specific reserves for loan utilizing the discounted cash flow method, or charge-offs for collateral-based impaired loans, or those using observable market pricing.

The following is a summary of impaired loans at December 31, 2016 (in thousands).

December 31, 2016	Unpaid Contractual Principal Balance	Recorded Investment With No Allowance (1)	Recorded Investment With Allowance (1)	Total Recorded Investment	Related Allowance	Average Recorded Investment (2)	Interest Recognized (2)
Commercial and Business Loans	\$ 4,635	\$ 495	\$ 4,158	\$ 4,653	\$ 757	\$ 5,050	\$ 302
Government Program Loans	356	356	—	356	—	372	20
Total Commercial and Industrial	4,991	851	4,158	5,009	757	5,422	322
Commercial Real Estate Loans	1,454	—	1,456	1,456	450	1,503	89
Residential Mortgages	2,467	526	1,949	2,475	153	2,874	138
Home Improvement and Home Equity Loans	—	—	—	—	—	—	—
Total Real Estate Mortgage	3,921	526	3,405	3,931	603	4,377	227
Real Estate Construction and Development Loans	6,267	6,274	—	6,274	—	8,794	361
Agricultural Loans	—	—	—	—	—	5	8
Consumer Loans	965	965	—	965	—	968	35
Total Installment	965	965	—	965	—	968	35
Total Impaired Loans	\$16,144	\$8,616	\$ 7,563	\$16,179	\$1,360	\$19,566	\$ 953

(1) The recorded investment in loans includes accrued interest receivable of \$35,000.

(2) Information is based on the twelve month period ended December 31, 2016.

The following is a summary of impaired loans at December 31, 2015 (in thousands).

December 31, 2015	Unpaid Contractual Principal Balance	Recorded Investment With No Allowance (1)	Recorded Investment With Allowance (1)	Total Recorded Investment	Related Allowance	Average Recorded Investment (2)	Interest Recognized (2)
Commercial and Business Loans	\$ 4,855	\$ 541	\$ 4,333	\$ 4,874	\$ 530	\$ 2,537	\$ 302
Government Program Loans	327	327	—	327	—	358	29
Total Commercial and Industrial	5,182	868	4,333	5,201	530	2,895	331
Commercial Real Estate Loans	1,243	—	1,243	1,243	477	1,618	74
Residential Mortgages	4,032	1,051	2,999	4,050	158	4,092	185
Home Improvement and Home Equity Loans	—	—	—	—	—	11	—
Total Real Estate Mortgage	5,275	1,051	4,242	5,293	635	5,721	259
Real Estate Construction and Development Loans	12,489	5,340	7,179	12,519	1,282	7,781	820
Agricultural Loans	16	16	—	16	—	22	9
Consumer Loans	650	—	650	650	650	1,043	21
Total Installment	650	—	650	650	650	1,043	21
Total Impaired Loans	\$23,612	\$7,275	\$16,404	\$23,679	\$3,097	\$17,462	\$1,440

(1) The recorded investment in loans includes accrued interest receivable of \$67,000.

(2) Information is based on the twelve month period ended December 31, 2015.

The following is a summary of impaired loans at December 31, 2014 (in thousands).

December 31, 2014	Unpaid Contractual Principal Balance	Recorded Investment With No Allowance (1)	Recorded Investment With Allowance (1)	Total Recorded Investment	Related Allowance	Average Recorded Investment (2)	Interest Recognized (2)
Commercial and Business Loans	\$ 996	\$ 770	\$ 230	\$ 1,000	\$ 64	\$ 847	\$ 76
Government Program Loans	421	421	—	421	—	250	28
Total Commercial and Industrial	1,417	1,191	230	1,421	64	1,097	104
Commercial Real Estate Loans	3,145	1,794	1,351	3,145	478	5,765	244
Residential Mortgages	4,315	1,474	2,852	4,326	170	4,564	188
Home Improvement and Home Equity Loans	42	42	—	42	—	11	3
Total Real Estate Mortgage	7,502	3,310	4,203	7,513	648	10,340	435
Real Estate Construction and Development Loans	6,367	6,371	—	6,371	—	3,362	209
Agricultural Loans	32	32	—	32	—	37	9
Consumer Loans	695	655	45	700	3	209	37
Overdraft protection Lines	—	—	—	—	—	—	—
Overdrafts	—	—	—	—	—	—	—
Total Installment	695	655	45	700	3	209	37
Total Impaired Loans	\$16,013	\$11,559	\$4,478	\$16,037	\$715	\$15,045	\$794

(1) The recorded investment in loans includes accrued interest receivable of \$24,000.

(2) Information is based on the twelve month period ended December 31, 2014.

In most cases, the Company uses the cash basis method of income recognition for impaired loans. In the case of certain troubled debt restructuring for which the loan is performing under the current contractual terms for a reasonable period of time, income is recognized under the accrual method.

Troubled Debt Restructurings

Under the circumstances, when the Company grants a concession to a borrower as part of a loan restructuring, the restructuring is accounted for as a troubled debt restructuring (TDR). TDRs are reported as a component of impaired loans.

A TDR is a type of restructuring in which the Company, for economic or legal reasons related to the borrower's financial difficulties, grants a concession (either imposed by court order, law, or agreement between the borrower and the Bank) to the borrower that it would not otherwise consider. Although the restructuring may take different

forms, the Company's objective is to maximize recovery of its investment by granting relief to the borrower.

A TDR may include, but is not limited to, one or more of the following:

- A transfer from the borrower to the Company of receivables from third parties, real estate, other assets, or an equity interest in the borrower is granted to fully or partially satisfy the loan.
- A modification of terms of a debt such as one or a combination of:
 - The reduction (absolute or contingent) of the stated interest rate.
 - The extension of the maturity date or dates at a stated interest rate lower than the current market rate for new debt with similar risk.
 - The reduction (absolute or contingent) of the face amount or maturity amount of debt as stated in the instrument or agreement.

- The reduction (absolute or contingent) of accrued interest.

For a restructured loan to return to accrual status there needs to be, among other factors, at least 6 months successful payment history. In addition, the Company performs a financial analysis of the credit to determine whether the borrower has the ability to continue to meet payments over the remaining life of the loan. This includes, but is not limited to, a review of financial statements

and cash flow analysis of the borrower. Only after determination that the borrower has the ability to perform under the terms of the loans, will the restructured credit be considered for accrual status. Although the Company does not have a policy which specifically addresses when a loan may be removed from TDR classification, as a matter of practice, loans classified as TDRs generally remain classified as such until the loan either reaches maturity or its outstanding balance is paid off.

The following tables illustrate TDR activity for the periods indicated (dollars in thousands):

	Year Ended December 31, 2016				
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Number of Contracts in Default	Recorded Investment on Defaulted TDRs
Troubled Debt Restructurings					
Commercial and Business Loans	5	\$1,295	\$1,024	1	\$290
Government Program Loans	1	100	100	—	—
Commercial Real Estate Term Loans	—	—	—	—	—
Single Family Residential Loans	—	—	—	—	—
Home Improvement and Home Equity Loans	—	—	—	—	—
Real Estate Construction and Development Loans	1	1,246	1,246	—	—
Agricultural Loans	—	—	—	—	—
Consumer Loans	—	—	—	—	—
Overdraft protection Lines	—	—	—	—	—
Total Loans	7	\$2,641	\$2,370	1	\$290

Year Ended December 31, 2015

	Number of Contracts	Pre- Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment	Number of Contracts in Default	Recorded Investment on Defaulted TDRs
Troubled Debt Restructurings					
Commercial and Business Loans	1	\$ 81	\$ 76	—	\$ —
Government Program Loans	—	—	—	—	—
Commercial Real Estate Term Loans	—	—	—	—	—
Single Family Residential Loans	1	258	248	—	—
Home Improvement and Home Equity Loans	—	—	—	—	—
Real Estate Construction and Development Loans	1	6,446	6,446	—	—
Agricultural Loans	—	—	—	—	—
Consumer Loans	—	—	—	—	—
Overdraft protection Lines	—	—	—	—	—
Total Loans	3	\$6,785	\$6,770	—	\$ —

December 31, 2014

	Number of Contracts	Pre- Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment	Number of Contracts in Default	Recorded Investment on Defaulted TDRs
Troubled Debt Restructurings					
Commercial and Business Loans	5	\$ 456	\$ 437	1	\$ —
Government Program Loans	1	544	539	2	421
Commercial Real Estate Term Loans	2	1,948	1,362	—	—
Single Family Residential Loans	—	—	—	3	656
Home Improvement and Home Equity Loans	—	—	—	—	—
Real Estate Construction and Development Loans	2	5,665	5,548	2	394
Agricultural Loans	—	—	—	—	—
Consumer Loans	1	630	650	—	—
Overdraft protection Lines	—	—	—	—	—
Total Loans	11	\$9,243	\$8,536	8	\$1,471

The following tables summarize TDR activity by loan category for the years ended December 31, 2016, 2015, and 2014 (in thousands).

Twelve Months Ended December 31, 2016	Commercial and Industrial	Commercial Real Estate	Residential Mortgages	Home Equity	Real Estate Construction Development	Agricultural	Installment & Other	Total
Beginning balance	\$ 898	\$1,243	\$3,533	\$—	\$12,168	\$16	\$650	\$18,508
Defaults	(290)	—	—	—	—	—	—	(290)
Additions	1,124	1,246	—	—	—	—	—	2,370
Principal advances (reductions)	(376)	(1,035)	(1,165)	—	(5,901)	(16)	315	(8,178)
Ending balance	\$1,356	\$1,454	\$2,368	\$—	\$ 6,267	\$—	\$965	\$12,410
Allowance for loan loss	\$ 104	\$ 453	\$ 157	\$—	\$—	\$—	\$ —	\$ 714

Twelve Months Ended December 31, 2015	Commercial and Industrial	Commercial Real Estate	Residential Mortgages	Home Equity	Real Estate Construction Development	Agricultural	Installment & Other	Total
Beginning balance	\$1,306	\$2,713	\$4,225	\$—	\$ 6,029	\$32	\$695	\$15,000
Defaults	—	—	—	—	—	—	—	—
Additions	76	—	248	—	6,446	—	—	6,770
Principal reductions	(484)	(1,470)	(940)	—	(307)	(16)	(45)	(3,262)
Ending balance	\$ 898	\$1,243	\$3,533	\$—	\$12,168	\$16	\$650	\$18,508
Allowance for loan loss	\$ 32	\$ 477	\$ 149	\$—	\$ 384	\$—	\$650	\$ 1,692

December 31, 2014	Commercial and Industrial	Commercial Real Estate	Residential Mortgages	Home Equity	Real Estate Construction Development	Agricultural	Installment & Other	Total
Beginning balance	\$ 675	\$1,468	\$5,273	\$—	\$ 1,551	\$44	\$ 48	\$ 9,059
Defaults	(421)	—	(656)	—	(394)	—	—	(1,471)
Additions	1,000	1,948	—	—	5,665	—	630	9,243
Principal reductions	52	(703)	(392)	—	(793)	(12)	17	(1,831)
Ending balance	\$1,306	\$2,713	\$4,225	\$—	\$ 6,029	\$32	\$695	\$15,000
Allowance for loan loss	\$ 64	\$ 478	\$ 170	\$—	\$ —	\$—	\$ 3	\$ 715

The Company makes various types of concessions when structuring TDRs including rate reductions, payment extensions, and forbearance. At December 31, 2016, the Company had 28 restructured loans totaling \$12,410,000, as compared to 29 restructured loans totaling \$18,508,000 at December 31, 2015, and 33 restructured loans totaling \$15,000,000 at December 31, 2014. The Company had no unfunded commitments standing for TDRs at December 31, 2016, \$454,000 at December 31, 2015, and none at December 31, 2014.

Credit Quality Indicators

As part of its credit monitoring program, the Company utilizes a risk rating system which quantifies the risk the Company estimates it has assumed during the life of a loan. The system rates the strength of the borrower and the facility or transaction, and is designed to provide a program for risk management and early detection of problems.

For each new credit approval, credit extension, renewal, or modification of existing credit facilities, the Company assigns risk ratings utilizing the rating scale identified in this policy. In addition, on an on-going basis, loans and credit facilities are reviewed for internal and external influences impacting the credit facility that would warrant a change in the risk rating. Each loan credit facility is to be given a risk rating that takes into account factors that materially affect credit quality.

When assigning risk ratings, the Company evaluates two risk rating approaches, a facility rating and a borrower rating as follows.

Facility Rating:

The facility rating is determined by the analysis of positive and negative factors that may indicate that the quality of a particular loan or credit arrangement requires that it be rated differently from the risk rating assigned to the borrower. The Company assesses the risk impact of these factors:

Collateral – The rating may be affected by the type and quality of the collateral, the degree of coverage, the economic life of the collateral, liquidation value and the Company's ability to dispose of the collateral.

Guarantees – The value of third party support arrangements varies widely. Unconditional guaranties from persons with demonstrable ability to perform are more substantial than that of closely related persons to the borrower who offer only modest support.

Unusual Terms – Credit may be extended on terms that subject the Company to a higher level of risk than indicated in the rating of the borrower.

Borrower Rating:

The borrower rating is a measure of loss possibility based on the historical, current and anticipated financial characteristics of the borrower in the current risk environment. To determine the rating, the Company considers at least the following factors:

- Quality of management
- Liquidity
- Leverage/capitalization
- Profit margins/earnings trend
- Adequacy of financial records
- Alternative funding sources
- Geographic risk
- Industry risk
- Cash flow risk
- Accounting practices
- Asset protection
- Extraordinary risks

The Company assigns risk ratings to loans other than consumer loans and other homogeneous loan pools based on the following scale. The risk ratings are used when determining borrower ratings as well as facility ratings. When the borrower rating and the facility ratings differ, the lowest rating applied is:

- *Grades 1 and 2* – These grades include loans which are given to high quality borrowers with high credit quality and sound financial strength. Key financial ratios are generally above industry averages and the borrower's strong earnings history or net worth. These may be secured by deposit accounts or high-grade investment securities.
- *Grade 3* – This grade includes loans to borrowers with solid credit quality with minimal risk. The borrower's balance sheet and financial ratios are generally in line with industry averages, and the borrower has historically demonstrated the ability to manage economic adversity. Real estate and asset-based loans assigned this risk rating must have characteristics, which place them well above the minimum underwriting requirements for those departments. Asset-based borrowers assigned this rating must exhibit extremely favorable leverage and cash flow characteristics, and consistently demonstrate a high level of unused borrowing capacity.



- *Grades 4 and 5* – These include “pass” grade loans to borrowers of acceptable credit quality and risk. The borrower’s balance sheet and financial ratios may be below industry averages, but above the lowest industry quartile. Leverage is above and liquidity is below industry averages. Inadequacies evident in financial performance and/or management sufficiency are offset by readily available features of support, such as adequate collateral, or good guarantors having the liquid assets and/or cash flow capacity to repay the debt. The borrower may have recognized a loss over three or four years, however recent earnings trends, while perhaps somewhat cyclical, are improving and cash flows are adequate to cover debt service and fixed obligations. Real estate and asset-borrowers fully comply with all underwriting standards and are performing according to projections would be assigned this rating. These also include grade 5 loans which are “leveraged” or on management’s “watch list.” While still considered pass loans (loans given a grade 5), the borrower’s financial condition, cash flow or operations evidence more than average risk and short term weaknesses, these loans warrant a higher than average level of monitoring, supervision and attention from the Company, but do not reflect credit weakness trends that weaken or inadequately protect the Company’s credit position. Loans with a grade rating of 5 are not normally acceptable as new credits unless they are adequately secured or carry substantial endorser/guarantors.
- *Grade 6* – This grade includes “special mention” loans which are loans that are currently protected but are potentially weak. This generally is an interim grade classification and should usually be upgraded to an Acceptable rating or downgraded to Substandard within a reasonable time period. Weaknesses in special mention loans may, if not checked or corrected, weaken the asset or inadequately protect the Company’s credit position at some future date. Special mention loans are often loans with weaknesses inherent from the loan origination, loan servicing, and perhaps some technical deficiencies. The main theme in special mention credits is the distinct probability that the classification will deteriorate to a more adverse class if the noted deficiencies are not addressed by the loan officer or loan management.
- *Grade 7* – This grade includes “substandard” loans which are inadequately supported by the current sound net worth and paying capacity of the borrower or of the collateral pledged, if any. Substandard loans have a well-defined weakness or weaknesses that may impair the regular liquidation of the debt. Substandard loans exhibit a distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Substandard loans also include impaired loans.
- *Grade 8* – This grade includes “doubtful” loans which exhibit the same characteristics as the Substandard loans with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors, which may work to the advantage and strengthening of the loan, its classification as an estimated loss is deferred until its more exact status may be determined. Pending factors include a proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral and refinancing plans.
- *Grade 9* – This grade includes loans classified “loss” which are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off the asset even though partial recovery may be achieved in the future.

The following tables summarize the credit risk ratings for commercial, construction, and other non-consumer related loans for December 31, 2016 and 2015. The Company did not carry any loans graded as loss at December 31, 2016 or December 31, 2015.

December 31, 2016 <i>(In thousands)</i>	Commercial and Industrial	Commercial RE	Real Estate Construction and Development	Agricultural	Total
Grades 1 and 2	\$ 340	\$ —	\$ —	\$ 75	\$ 415
Grade 3	4,823	5,767	—	—	10,590
Grades 4 and 5 – pass	34,921	192,699	110,992	56,843	395,455
Grade 6 – special mention	4,416	621	928	—	5,965
Grade 7 – substandard	4,505	1,126	18,767	—	24,398
Grade 8 – doubtful	—	—	—	—	—
Total	\$49,005	\$200,213	\$130,687	\$56,918	\$436,823

December 31, 2015 <i>(In thousands)</i>	Commercial and Industrial	Commercial RE	Real Estate Construction and Development	Agricultural	Total
Grades 1 and 2	\$ 519	\$ —	\$ —	\$ 50	\$ 569
Grade 3	5,008	5,964	—	—	10,972
Grades 4 and 5 – pass	44,341	173,731	103,607	52,087	373,766
Grade 6 – special mention	946	1,616	—	—	2,562
Grade 7 – substandard	5,012	1,243	26,989	—	33,244
Grade 8 – doubtful	—	—	—	—	—
Total	\$55,826	\$182,554	\$130,596	\$52,137	\$421,113

The Company follows consistent underwriting standards outlined in its loan policy for consumer and other homogeneous loans but, does not specifically assign a risk rating when these loans are originated. Consumer loans are monitored for credit risk and are considered “pass” loans until some issue or event requires that the credit be downgraded to special mention or worse.

The following tables summarize the credit risk ratings for consumer related loans and other homogeneous loans for December 31, 2016 and 2015 (in thousands).

	December 31, 2016				December 31, 2015			
	Residential Mortgages	Home Improvement and Home Equity	Installment	Total	Residential Mortgages	Home Improvement and Home Equity	Installment	Total
Not graded	\$69,955	\$573	\$41,855	\$112,383	\$47,135	\$839	\$23,213	\$71,187
Pass	15,669	26	2,120	17,815	19,466	28	664	20,158
Special Mention	—	—	—	—	—	—	—	—
Substandard	1,764	—	9	1,773	2,210	—	650	2,860
Doubtful	—	—	965	965	—	—	—	—
Total	\$87,388	\$599	\$44,949	\$132,936	\$68,811	\$867	\$24,527	\$94,205

Allowance for Loan Losses

The Company analyzes risk characteristics inherent in each loan portfolio segment as part of the quarterly review of the adequacy of the allowance for loan losses. The following summarizes some of the key risk characteristics for the eleven segments of the loan portfolio (Consumer loans include three segments):

Commercial and industrial loans – Commercial loans are subject to the effects of economic cycles and tend to exhibit increased risk as economic conditions deteriorate, or if the economic downturn is prolonged. The Company considers this segment to be one of higher risk given the size of individual loans and the balances in the overall portfolio.

Government program loans – This is a relatively a small part of the Company's loan portfolio, but has historically had a high percentage of loans that have migrated from pass to substandard given their vulnerability to economic cycles.

Commercial real estate loans – This segment is considered to have more risk in part because of the vulnerability of commercial businesses to economic cycles as well as the exposure to fluctuations in real estate prices because most of these loans are secured by real estate. Losses in this segment have however been historically low because most of the loans are real estate secured, and the bank maintains appropriate loan-to-value ratios.

Residential mortgages – This segment is considered to have low risk factors both from the Company and peer statistics. These loans are secured by first deeds of trust. The losses experienced over the past twelve quarters are isolated to approximately twelve loans and are generally the result of short sales.

Home improvement and home equity loans – Because of their junior lien position, these loans have an inherently higher risk level. Because residential real estate has been severely distressed in the recent past, the anticipated risk for this loan segment has increased.

Real estate construction and development loans – In a normal economy, this segment of loans is considered to have a higher risk profile due to construction and market value issues in conjunction with normal credit risks. Although residential real estate markets have improved, they are still distressed on a historical basis, and therefore carry higher risk.

Agricultural loans – This segment is considered to have risks associated with weather, insects, and marketing issues. In addition, concentrations in certain crops or certain agricultural areas can increase risk.

Installment loans (Includes consumer loans, overdrafts, and overdraft protection lines) – This segment is higher risk because many of the loans are unsecured.

The following summarizes the activity in the allowance for credit losses by loan category for the years ended December 31, 2016, 2015, and 2014 (in thousands).

December 31, 2016	Commercial and Industrial	Real Estate Mortgage	Real Estate Construction and Development Loans	Agricultural	Installment & Other	Commercial Lease Financing	Unallocated	Total
Beginning balance	\$1,652	\$1,449	\$4,629	\$655	\$1,258	\$—	\$ 70	\$ 9,713
Provision (recovery of provision) for credit losses	980	(15)	(1,281)	32	(388)	—	651	(21)
Charge-offs	(849)	(29)	—	(21)	—	—	(24)	(923)
Recoveries	60	25	30	—	18	—	—	133
Net recoveries(charge-offs)	(789)	(4)	30	(21)	18	—	(24)	(790)
Ending balance	\$1,843	\$1,430	\$3,378	\$666	\$888	\$—	\$697	\$8,902
Period-end amount allocated to:								
Loans individually evaluated for impairment	757	603	—	—	—	—	—	1,360
Loans collectively evaluated for impairment	1,086	827	3,378	666	888	—	697	7,542
Ending balance	\$1,843	\$1,430	\$3,378	\$666	\$ 888	\$—	\$697	\$ 8,902

December 31, 2015	Commercial and Industrial	Real Estate Mortgage	Real Estate Construction and Development Loans	Agricultural	Installment & Other	Commercial Lease Financing	Unallocated	Total
Beginning balance	\$1,218	\$1,653	\$6,278	\$482	\$ 293	\$—	\$847	\$10,771
Provision for credit losses	1,201	(369)	(1,709)	173	1,422	—	(759)	(41)
Charge-offs	(1,397)	—	—	—	(467)	—	(22)	(1,886)
Recoveries	630	165	60	0	10	—	4	869
Net recoveries (charge-offs)	(767)	165	60	0	(457)	—	(18)	(1,017)
Ending balance	\$1,652	\$1,449	\$4,629	\$655	\$1,258	\$—	\$70	\$ 9,713
Period-end amount allocated to:								
Loans individually evaluated for impairment	530	635	1,282	—	650	—	—	3,097
Loans collectively evaluated for impairment	1,122	814	3,347	655	608	—	70	6,616
Ending balance	\$1,652	\$1,449	\$4,629	\$655	\$1,258	\$—	\$ 70	\$ 9,713

December 31, 2014	Commercial and Industrial	Real Estate Mortgage	Real Estate Construction and Development Loans	Agricultural	Installment & Other	Commercial Lease Financing	Unallocated	Total
Beginning balance	\$2,340	\$1,862	\$5,533	\$583	\$275	\$—	\$395	\$10,988
Provision for credit losses	(1,129)	(89)	97	(106)	(40)	(46)	468	(845)
Charge-offs	(318)	(140)	(60)	—	—	—	(16)	(534)
Recoveries	325	20	708	5	58	46	—	1,162
Net recoveries (charge-offs)	7	(120)	648	5	58	46	(16)	628
Ending balance	\$1,218	\$1,653	\$6,278	\$482	\$293	\$—	\$847	\$10,771
Period-end amount allocated to:								
Loans individually evaluated for impairment	64	648	—	—	3	—	—	715
Loans collectively evaluated for impairment	1,154	1,005	6,278	482	290	—	847	10,056
Ending balance	\$1,218	\$1,653	\$6,278	\$482	\$293	\$—	\$847	\$10,771

The following summarizes information with respect to the loan balances at December 31, 2016, 2015, and 2014.

<i>(In thousands)</i>	December 31, 2016		
	Loans Individually Evaluated for Impairment	Loans Collectively Evaluated for Impairment	Total Loans
Commercial and Business Loans	\$ 4,653	\$ 42,811	\$ 47,464
Government Program Loans	356	1,185	1,541
Total Commercial and Industrial	5,009	43,996	49,005
Commercial Real Estate Loans	1,456	198,757	200,213
Residential Mortgage Loans	2,475	84,913	87,388
Home Improvement and Home Equity Loans	—	599	599
Total Real Estate Mortgage	3,931	284,269	288,200
Real Estate Construction and Development Loans	6,274	124,413	130,687
Agricultural Loans	—	56,918	56,918
Installment Loans	965	43,984	44,949
Total Loans	\$16,179	\$553,580	\$569,759

December 31, 2015

<i>(In thousands)</i>	Loans Individually Evaluated for Impairment	Loans Collectively Evaluated for Impairment	Total Loans
Commercial and Business Loans	\$ 4,874	\$ 49,629	\$ 54,503
Government Program Loans	327	996	1,323
Total Commercial and Industrial	5,201	50,625	55,826
Commercial Real Estate Loans	1,243	181,311	182,554
Residential Mortgage Loans	4,050	64,761	68,811
Home Improvement and Home Equity Loans	—	867	867
Total Real Estate Mortgage	5,293	246,939	252,232
Real Estate Construction and Development Loans	12,519	118,077	130,596
Agricultural Loans	16	52,121	52,137
Installment Loans	650	23,877	24,527
Total Loans	\$23,679	\$491,639	\$515,318

December 31, 2014

<i>(In thousands)</i>	Loans Individually Evaluated for Impairment	Loans Collectively Evaluated for Impairment	Total Loans
Commercial and Business Loans	\$ 1,000	\$ 59,422	\$ 60,422
Government Program Loans	421	1,526	1,947
Total Commercial and Industrial	1,421	60,948	62,369
Commercial Real Estate Loans	3,145	151,527	154,672
Residential Mortgage Loans	4,326	54,769	59,095
Home Improvement and Home Equity Loans	42	1,068	1,110
Total Real Estate Mortgage	7,513	207,364	214,877
Real Estate Construction and Development Loans	6,371	130,787	137,158
Agricultural Loans	32	31,681	31,713
Installment Loans	700	11,102	11,802
Total Loans	\$16,037	\$441,882	\$457,919

4. Premises and Equipment

The components of premises and equipment are as follows:

(In thousands)	December 31,	
	2016	2015
Land	\$ 968	\$ 968
Buildings and improvements	14,841	14,791
Furniture and equipment	9,501	8,496
	25,310	24,255
Less accumulated depreciation and amortization	(14,865)	(13,455)
Total premises and equipment	\$10,445	\$10,800

Total depreciation expense on Company premises and equipment totaled \$1,428,000, \$1,462,000, and \$1,390,000 for the years ended December 31, 2016, 2015, and 2014, respectively, and is included in occupancy expense in the accompanying consolidated statements of operations.

5. Investment in Limited Partnership

The Bank owns limited interests in private limited partnerships that acquire affordable housing properties in California that generate Low Income Housing Tax Credits under Section 42 of the Internal Revenue Code of 1986, as amended. The Bank's limited partnership investment is accounted for under the equity method. The Bank's noninterest expense associated with the utilization and expiration of these tax credits for the years ended December 31, 2016, 2015, and 2014 was \$158,000, \$73,000, and \$39,000 respectively. These limited partnership investments are expected to generate tax credits of approximately \$1.8 million over the life of the investment. The tax credits expired during 2015. No tax credits were available for income tax purposes for the years ended December 31, 2016, 2015, and 2014.

The Bank owns a 9.14% interest in a limited partnership which provides private capital for small to mid-sized businesses used to finance later stage growth, strategic acquisitions, ownership transitions, and recapitalizations, or mezzanine capital. At December 31, 2016, the total investment in limited partnerships was \$757,000.

6. Deposits

Deposits include the following.

(In thousands)	December 31,	
	2016	2015
Noninterest-bearing deposits	\$262,697	\$262,168
Interest-bearing deposits:		
NOW and money market accounts	235,873	226,886
Savings accounts	75,068	63,592
Time deposits:		
Under \$250,000	87,419	58,122
\$250,000 and over	15,572	11,037
Total interest-bearing deposits	413,932	359,637
Total deposits	\$676,629	\$621,805

At December 31, 2016, the scheduled maturities of all certificates of deposit and other time deposits are as follows:

<i>(In thousands)</i>	December 31, 2016
One year or less	\$ 91,320
More than one year, but less than or equal to two years	9,214
More than two years, but less than or equal to three years	1,681
More than three years, but less than or equal to four years	348
More than four years, but less than or equal to five years	428
More than five years	—
	\$102,991

The Company may utilize brokered deposits as an additional source of funding. At December 31, 2016 and 2015, the Company held brokered time deposits totaling \$28,132,000 and \$8,546,000, respectively. All brokered time deposits are included in time deposits of less than \$250,000. Included in brokered time deposits at December 31, 2016 are balances totaling \$7,627,000 maturing in three months or less and \$20,505,000 maturing in 3 months to a year.

Deposit balances representing overdrafts reclassified as loan balances totaled \$283,000 and \$158,000 as of December 31, 2016 and 2015, respectively.

Deposits of directors, officers and other related parties to the Bank totaled \$9,299,000 and \$13,746,000 at December 31, 2016 and 2015, respectively. The rates paid on these deposits were similar to those customarily paid to the Bank's customers in the normal course of business.

7. Short-term Borrowings/Other Borrowings

At December 31, 2016, the Company had collateralized lines of credit with the Federal Reserve Bank of San Francisco totaling \$323,162,000, as well as Federal Home Loan Bank ("FHLB") lines of credit totaling \$2,037,000. At December 31, 2016, the Company had an uncollateralized line of credit with Pacific Coast Bankers Bank ("PCBB") totaling \$10,000,000 and a Fed Funds line of \$20,000,000 with Zions First National Bank. At December 31, 2016, and for the year then ended, the Company had no outstanding borrowing balances. All lines of credit are on an "as available" basis and can be revoked by the grantor at any time. These lines of credit have interest rates that are generally tied to the Federal Funds rate or are indexed to short-term U.S. Treasury rates or LIBOR. FHLB advances are collateralized by the Company's stock in the FHLB, investment securities, and certain qualifying mortgage loans. As of December 31, 2016, \$2,152,000 in investment

securities at FHLB were pledged as collateral for FHLB advances. Additionally, \$471,737,000 in real estate-secured loans were pledged at December 31, 2016, as collateral for used and unused borrowing lines with the Federal Reserve Bank totaling \$323,162,000.

The Company had collateralized lines of credit with the Federal Reserve Bank of San Francisco totaling \$302,456,000, as well as Federal Home Loan Bank ("FHLB") lines of credit totaling \$2,854,000 at December 31, 2015. At December 31, 2015, the Company had an uncollateralized line of credit with Pacific Coast Bankers Bank ("PCBB") totaling \$10,000,000. These lines of credit generally have interest rates tied to the Federal Funds rate or are indexed to short-term U.S. Treasury rates or LIBOR. FHLB advances are collateralized by the Company's stock in the FHLB, investment securities, and certain qualifying mortgage loans. As of December 31, 2015, \$3,023,000 in investment securities at FHLB were pledged as collateral for FHLB advances. Additionally, \$444,596,000 in secured and unsecured loans were pledged at December 31, 2015, as collateral for used and unused borrowing lines with the Federal Reserve Bank totaling \$302,456,000. All lines of credit are on an "as available" basis and can be revoked by the grantor at any time. At December 31, 2015, and for the year then ended, the Company had no outstanding borrowing balances.

8. Junior Subordinated Debt/Trust Preferred Securities

During July 2007, the Company formed USB Capital Trust II, a wholly-owned special purpose entity, for the purpose of issuing Trust Preferred Securities. USB Capital Trust II is a Variable Interest Entity (VIE) and a deconsolidated entity pursuant to ASC 810. On July 23, 2007, USB Capital Trust II issued \$15 million in Trust Preferred securities. The securities have a thirty-year maturity and bear a

floating rate of interest (repricing quarterly) of 1.29% over the three-month LIBOR rate (initial coupon rate of 6.65%). Interest will be paid quarterly. Concurrent with the issuance of the Trust Preferred securities, USB Capital Trust II used the proceeds of the Trust Preferred securities offering to purchase a like amount of junior subordinated debentures of the Company. The Company will pay interest on the junior subordinated debentures to USB Capital Trust II, which represents the sole source of dividend distributions to the holders of the Trust Preferred securities. The Company may redeem the junior subordinated debentures at anytime at par.

The Company elected the fair value measurement option for all the Company's new junior subordinated debentures issued under USB Capital Trust II.

Effective September 30, 2009 and beginning with the quarterly interest payment due October 1, 2009, the Company elected to defer interest payments on the Company's \$15.0 million of junior subordinated debentures relating to its trust preferred securities. The terms of the debentures and trust indentures allow for the Company to defer interest payments for up to 20 consecutive quarters without default or penalty. During the period that the interest deferrals were elected, the Company continued to record interest expense associated with the debentures. As of June 30, 2014, the Company ended the extension period, paid all accrued and unpaid interest, and is currently making quarterly interest payments. At December 31, 2016 and 2015, the Company had \$64,000 and \$50,000, respectively, in accrued and unpaid interest on the junior subordinated debt.

During August 2015, the Bank purchased \$3.0 million of the Company's junior subordinated debentures related to the Company's trust preferred securities at a fair value discount of 40%. Subsequently, in September 2015, the Company purchased those shares from the Bank and canceled \$3.0 million in par value of the junior subordinated debentures, realizing a \$78,000 gain on redemption. The contractual principal balance of the Company's debentures relating to its trust preferred securities is \$12.0 million as of December 31, 2016.

At December 31, 2016, as with previous periods, the Company performed a fair value measurement analysis on its junior subordinated debt using a discounted cash flow valuation model approach to determine the present value of those cash flows. The cash flow model utilizes the forward 3-month LIBOR curve to estimate future quarterly interest payments due over the life of the debt instrument. These cash flows were discounted at a rate which incorporates a current market rate for similar-term debt instruments, adjusted for additional credit and liquidity risks associated with the junior subordinated debt. We believe the 6.46% discount rate used represents what a market participant would consider under the circumstances based on current market assumptions. At December 31, 2016, the total cumulative gain recorded on the debt is \$3,696,000.

The fair value calculation performed resulted in realized losses of \$518,000, \$73,000, and \$102,000 for the years ended December 31, 2016, 2015, and 2014, respectively. Fair value gains and losses are reflected as a component of noninterest income.

9. Taxes on Income

The tax effects of significant items comprising the Company's net deferred tax assets (liabilities) are as follows:

(In thousands)	December 31,	
	2016	2015
Deferred tax assets:		
Credit losses not currently deductible	\$4,151	\$4,489
Deferred compensation	1,782	1,891
Net operating losses	—	459
Depreciation	51	338
Accrued reserves	200	73
Write-down on other real estate owned	534	534
Unrealized gain on AFS & retirement obligation	415	147
Interest on nonaccrual loans	36	36
Capitalized OREO expenses	—	826
Other	1,897	2,196
Total deferred tax assets	9,066	10,989
Deferred tax liabilities:		
State Tax	(1,087)	(1,281)
FHLB dividend	(65)	(65)
Loss on limited partnership investment	(1,222)	(1,286)
Deferred gain ASC 825 – fair value option	(1,657)	(1,890)
Fair value adjustments for purchase accounting	(139)	(139)
Deferred loan costs	(1,318)	(868)
Prepaid expenses	(280)	(232)
Total deferred tax liabilities	(5,768)	(5,761)
Net deferred tax assets	\$3,298	\$5,228

The Company periodically evaluates its deferred tax assets to determine whether a valuation allowance is required based upon a determination that some or all of the deferred assets may not be ultimately realized. The Company did not record a valuation allowance at December 31, 2016 or December 31, 2015.

Income tax expense for the years ended December 31, consist of the following:

(In thousands)			
2016	Federal	State	Total
Current	\$2,642	\$ 28	\$2,670
Deferred	941	1,258	2,199
	\$3,583	\$ 1,286	\$4,869
2015			
Current	\$2,847	\$10	\$2,857
Deferred	465	1,175	1,640
	\$3,312	\$ 1,185	\$4,497
2014			
Current	\$1,129	\$(1,753)	\$ (624)
Deferred	1,994	2,822	4,816
	\$3,123	\$ 1,069	\$4,192

A reconciliation of the statutory federal income tax rate to the effective income tax rate is as follows:

	Years Ended December 31,		
	2016	2015	2014
Statutory federal income tax rate	34.0%	34.0%	34.0%
State franchise tax, net of federal income tax benefit	6.9	6.9	6.8
Other	(1.2)	(1.1)	(0.5)
	39.7%	39.8%	40.3%

At December 31, 2016, the Company has no remaining federal and state net operating loss carry-forwards.

The Company periodically reviews its tax positions under the accounting standards related to uncertainty in income taxes, which defines the criteria that an individual tax position would have to meet for some or all of the income tax benefit to be recognized in a taxable entity's financial statements. Under the guidelines, an entity should recognize the financial statement benefit of a tax position if it determines that it is *more likely than not* that the position will be sustained on examination. The term, "more likely than not", means a likelihood of more than 50 percent. In assessing whether the more-likely-than-not criterion is met, the entity should assume that the tax position will be reviewed by the applicable taxing authority and all available information is known to the taxing authority.

The Company and its subsidiary file income tax returns in the U.S federal jurisdiction, and several states within the U.S. There are no filings in foreign jurisdictions. During 2014, the Company began the process to amend its state tax returns for the years 2009 through 2012 to file a combined report on a unitary basis with the Company and USB Investment Trust. The amended return for 2009 was filed during 2014, the 2010 return was filed during 2015, and the amended returns for 2011 and 2012 were filed in 2016. The Company is no longer subject to examination for years before 2009.

During the third quarter of 2016, the IRS notified the Company it would be conducting an examination of the Company's 2014 federal return. As of December 31, 2016, the Company is unaware of any change in tax positions as a result of the IRS examination. The Company's policy is to recognize interest and penalties related to taxes in income tax expense. Interest and penalties recognized during the years ended December 31, 2016 and 2015 were insignificant.

10. Stock Based Compensation

Options and restricted stock units and awards have been granted to officers and key employees at an exercise price equal to estimated fair value at the date of grant as determined by the Board of Directors. All options, units, and awards granted are service awards, and as such are based solely upon fulfilling a requisite service period (the vesting period). On December 31, 2016, the Company had two stock based compensation plans.

In May 2005, the Company adopted the United Security Bancshares 2005 Stock Option Plan (2005 Plan) for which 36,772 shares remain reserved for issuance for options already granted to employees and directors under incentive and nonstatutory agreements. The 2005 plan expired in May 2015. While outstanding arrangements to issue shares under this plan, including options, continue in force until their expiration, no new options will be granted under this plan.

In May 2015, the Company adopted the United Security Bancshares 2015 Equity Incentive Award Plan (2015 Plan). The 2015 Plan provides for the granting of up to 750,495 shares of authorized and unissued shares of common stock in the form of stock options, restricted stock units, and restricted stock awards. The 2015 Plan requires that the exercise price may not be less than the fair value of the stock at the date the option is granted, and that the option price must be paid in full at the time it is exercised.

The options granted (incentive stock options for employees and non-qualified stock options for Directors) have an exercise price at the prevailing market price on the date of grant. All options granted are exercisable 20% each year commencing one year after the date of grant and expire ten years after the date of grant. Restricted stock awards are granted at the prevailing market price of the Company's stock and typically vest over a five-year period. Restricted

stock awards are subject to forfeiture if employment terminates prior to vesting. The cost of these awards is recognized over the vesting period of the awards based on the fair value of our common stock on the date of the grant.

Under the 2005 Plan, 36,772 granted options are outstanding (36,772 incentive stock options and 0 nonqualified stock options) as of December 31, 2016,

of which 21,964 are vested. No options were granted during the year ended December 31, 2016.

Under the 2015 Plan, 11,896 granted shares are outstanding as of December 31, 2016, of which 2,974 are vested. All outstanding granted shares under the 2015 Plan are restricted stock awards.

A summary of the status of the Company's stock option plan and changes during the year are presented below:

	Shares (a)	Weighted Average Exercise Price
Options outstanding December 31, 2015	120,635	\$9.02
Granted during the year	—	—
Exercised during the year	2,513	2.57
Forfeited during the year	81,350	12.25
Options outstanding December 31, 2016	<u>36,772</u>	<u>\$3.87</u>

(a) Options have been adjusted for stock dividends

A summary of the status of the Company's restricted stock and changes during the year are presented below:

	Shares (a)	Weighted Average Grant- Date Fair Value
Non-vested awards at December 31, 2015	14,870	\$5.18
Granted during the year	—	5.39
Vested during the year	2,974	5.18
Canceled during the year	—	—
Non-vested awards at December 31, 2016	<u>11,896</u>	<u>\$5.18</u>

(a) Shares have been adjusted for stock dividends

Included in total outstanding options at December 31, 2016, are 21,964 exercisable shares at a weighted average price of \$3.74, a weighted average remaining contract term of 6.33 years and intrinsic value of \$74,000.

Included in salaries and employee benefits for the years ended December 31, 2016, 2015, and 2014, is \$30,000, \$26,000, and \$28,000 of share-based compensation, respectively. The related tax benefit on share-based compensation recorded in the provision for income taxes was not material to either year.

As of December 31, 2016, 2015, and 2014, there was \$30,000, \$48,000, and \$85,000, respectively, of total unrecognized compensation expense related to nonvested stock options. This cost is expected to be recognized over a weighted average period of approximately 3.0 years. No options were exercised during 2015, while 2,513 options were exercised during 2016.

	December 31,		
	2016	2015	2014
Weighted average grant-date fair value of stock options granted	\$ —	\$ —	\$ 3.33
Total fair value of stock options vested	\$19,650	\$19,640	\$31,440
Total intrinsic value of stock options exercised	\$ 4,500	\$ —	\$39,711

For the year ended December 31, 2016, the Company granted zero shares of restricted stock. As of December 31, 2016, 2015, and 2014, there was \$35,000, \$44,000, and \$0, respectively, of total unrecognized compensation expense related to restricted stock. This cost is expected to be recognized over a weighted-average period of approximately 3.4 years.

The Bank determines fair value of stock options at grant date using the Black-Scholes-Merton pricing model that takes into account the stock price at the grant date, the exercise price, the expected life of the option, the volatility of the underlying stock and the expected dividend yield and the risk-free interest rate over the expected life of the option. The Bank determines fair value of restricted stock based on the quoted stock price as of the grant date.

The weighted average assumptions used in the pricing model are noted in the table below. The expected term of options granted is derived from management's experience, which is based upon historical data on employee exercise and post-vesting behavior. The risk free rate for periods within the contractual life of the

option is based on the U.S. Treasury yield curve in effect at the time of the grant. Expected volatility is based on the historical volatility of the Bank's stock over a period commensurate with the expected term of the options. The Company believes that historical volatility is indicative of expectations about its future volatility over the expected term of the options.

The Bank expenses the fair value of the option on a straight-line basis over the vesting period for each separately vesting portion of the award. The Bank estimates forfeitures and only recognizes expense for those shares expected to vest. Based upon historical evidence, the Company has determined that because options are granted to a limited number of key employees rather than a broad segment of the employee base, expected forfeitures, if any, are not material. The Company did not grant any restricted stock units or options in 2016, while the Company granted 14,290 shares in restricted stock units during 2015. The Company granted 5,524 options in 2014. The assumptions used for the 2016, 2015, and 2014 awards are as follows:

	Year Ended December 31, 2016	Year Ended December 31, 2015	Year Ended December 31, 2014
Risk Free Interest Rate	—%	—%	1.70%
Expected Dividend Yield	—%	—%	—%
Expected Life in Years	0 years	0 years	5.5 years
Expected Price Volatility	—%	—%	67.02%

The Black-Scholes-Merton option valuation model requires the input of highly subjective assumptions, including the expected life of the stock based award and stock price volatility. The assumptions listed above represent management's best estimates, but these estimates involve inherent uncertainties and the application of management judgment. As a result, if other assumptions had been used, the Bank's recorded stock-based compensation expense could have been materially different from that previously reported in pro forma disclosures. In addition, the Bank is required to estimate the expected forfeiture rate and only recognize expense for those shares expected to vest. If the Bank's actual forfeiture rate is materially different from the estimate, the share-based compensation expense could be materially different.

11. Employee Benefit Plans

401K Plan

The Company has a Cash or Deferred 401(k) Stock Ownership Plan (the "401(k) Plan") organized under Section 401(k) of the Code. All employees of the Company are initially eligible to participate in the 401(k) Plan upon the first day of the month after date of hire. Under the terms of the plan, the participants may elect to make contributions to the 401(k) Plan as determined by the Board of Directors. Participants are automatically vested 100% in all employee contributions. Participants may direct the investment of their contributions to the 401(k) Plan in any of several authorized investment vehicles. The Company contributes funds to the Plan up to 4% of the employees' eligible annual compensation. Company contributions are immediately 100% vested at the time of contribution. The Company made matching contributions of \$280,000, \$240,000, and \$239,000 to the 401(k) Plan for the years ended December 31, 2016, 2015, and 2014, respectively.

Salary Continuation Plan

The Company has an unfunded, non-qualified Salary Continuation Plan for senior executive officers and certain other key officers of the Company, which provides additional compensation benefits upon retirement for a period of at least 15 years. Future compensation under the Plan is earned by the employees for services rendered through retirement and vests over a period of 12 to 32 years. In 2015, the Company entered into Salary Continuation agreements with three officers of the Bank. The Company purchased

company owned life insurance (COLI) policies on the life of the officers in connection with the Salary Continuation agreements. Life insurance premium expense totaled \$65,000 for the insurance policies purchased. The Company accrues for the salary continuation liability based on anticipated years of service and vesting schedules provided under the Plan. The Company's current benefit liability is determined based upon vesting and the present value of the benefits at a corresponding discount rate. The discount rate used is an equivalent rate for high-quality investment-grade bonds with lives matching those of the service periods remaining for the salary continuation contracts, which averages approximately 20 years. At December 31, 2016 and 2015, \$3,975,000 and \$3,909,000, respectively, had been accrued to date, based on a discounted cash flow using an average discount rate of 3.21% and 3.28%, respectively, and is included in other liabilities. In connection with the implementation of the Salary Continuation Plans, the Company purchased single premium universal life insurance policies on the life of each of the key employees covered under the Plan. The Company is the owner and beneficiary of these insurance policies. The cash surrender value of the policies was \$6,452,000 and \$6,095,000 at December 31, 2016 and 2015, respectively, and is included on the consolidated balance sheet in cash surrender value of life insurance. Income on these policies, net of expense, totaled approximately \$474,000, \$268,000, and \$1,405,000 for the years ended December 31, 2016, 2015, and 2014, respectively. Although the Plan is unfunded, the Company intends to utilize the proceeds of such policies to settle the Plan obligations. Under Internal Revenue Service regulations, the life insurance policies are the property of the Company and are available to satisfy the Company's general creditors.

Pursuant to the guidance contained in ASC Topic 715 "Compensation," the Company is required to recognize in accumulated other comprehensive (loss) income, the amounts that have not yet been recognized as components of net periodic benefit costs. These unrecognized costs arise from changes in estimated interest rates used in the calculation of net liabilities under the plan.

As of December 31, 2016, 2015, and 2014, the Company had approximately \$383,000, \$371,000, and \$502,000, respectively in unrecognized net periodic benefit costs arising from changes in interest rates used in calculating the current post-retirement liability required under the

plan. This amount represents the difference between the plan liabilities calculated under net present value calculations, and the net plan liabilities actually recorded on the Company's books at December 31, 2016 and 2015.

Salary continuation expense is included in salaries and benefits expense, and totaled \$137,000, \$193,000, and \$143,000 for the years ended December 31, 2016, 2015, and 2014, respectively.

Officer Supplemental Life Insurance Plan

The Company owns single premium Bank-owned life insurance policies (BOLI) and Company owned life insurance policies (COLI) on certain officers with a portion of the death benefits available to the officers' beneficiaries. The BOLI and COLI initial net cash surrender value is equivalent to the premium paid, and it adds income through non-taxable increases in its cash surrender value, net of the cost of insurance, plus any death benefits ultimately received by the Company. The cash surrender value of these insurance policies totaled \$12,595,000 and \$12,242,000 at December 31, 2016 and 2015, and is included on the consolidated balance sheet in cash surrender value of life insurance. These policies resulted in a income, net of expense, of approximately \$474,000, \$399,000, and \$514,000 for the years ended December 31, 2016, 2015, and 2014, respectively.

12. Commitments and Contingent Liabilities

Lease Commitments: The Company leases land and premises for its branch banking offices and

administration facilities. The initial terms of these leases expire at various dates through 2025. Under the provisions of most of these leases, the Company has the option to extend the leases beyond their original terms at rental rates adjusted for changes reported in certain economic indices or as reflected by market conditions. The total expense on land and premises leased under operating leases was \$862,000, \$782,000, and \$718,000 for the years ended December 31, 2016, 2015, and 2014, respectively. Total rent expense for the years ended December 31, 2016, 2015, and 2014 included approximately \$8,000, \$16,000, and \$23,000 in reductions, respectively, related to adjustments made pursuant to ASC Topic 840, "Leases." The adjustments represent the difference between contractual rent amounts paid and rent amounts actually expensed under the straight-line method pursuant to ASC 840.

Future minimum rental commitments under existing non-cancelable leases as of December 31, 2016 are as follows:

(In thousands):

2017	\$ 695
2018	655
2019	479
2020	427
2021	230
Thereafter	829
	<u>\$3,315</u>

Financial Instruments with Off-Balance Sheet Risk: The Company is party to financial instruments with off-balance sheet risk which arise in the normal course of business. These instruments may contain elements of credit risk, interest rate risk and liquidity risk, and include commitments to extend credit and standby letters of credit. The credit risk associated with these instruments is essentially the same as that involved in extending credit to customers and is represented by the contractual amount indicated in the table below:

<i>(In thousands)</i>	Contractual amount – December 31,	
	2016	2015
Commitments to extend credit	\$120,485	\$107,084
Standby letters of credit	1,201	3,295

Commitments to extend credit are agreements to lend to a customer, as long as there is no violation of any condition established in the contract. Substantially all of these commitments are at floating interest rates based on the Prime rate, and most have fixed expiration dates. The Company evaluates each customer's creditworthiness on a case-by-case basis, and the amount of collateral obtained, if deemed necessary, is based on management's credit evaluation. Collateral held varies but includes accounts receivable, inventory, leases, property, plant and equipment, residential real estate and income-producing properties. Many of the commitments are expected to expire without being drawn upon and, as a result, the total commitment amounts do not necessarily represent future cash requirements of the Company.

Standby letters of credit are generally unsecured and are issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The Company's letters of credit are short-term guarantees and generally have terms from less than one month to approximately 3 years. At December 31, 2016, the maximum potential amount of future undiscounted payments the Company could be required to make under outstanding standby letters of credit totaled \$1,201,000.

In the ordinary course of business, the Company becomes involved in litigation arising out of its normal business activities. Management, after consultation with legal counsel, believes that the ultimate liability, if any, resulting from the disposition of such claims would not be material to the financial position of the Company.

13. Fair Value Measurements and Disclosure

The following summary disclosures are made in accordance with the guidance provided by ASC Topic 825 "*Fair Value Measurements and Disclosures*" (formerly Statement of Financial Accounting Standards No. 107, "Disclosures about Fair Value of Financial Instruments,") which requires the disclosure of fair value information about both on- and off-balance sheet financial instruments where it is practicable to estimate that value.

Generally accepted accounting guidance clarifies the definition of fair value, describes methods used to appropriately measure fair value in accordance with generally accepted accounting principles and expands fair value disclosure requirements. This guidance applies whenever other accounting pronouncements require or permit fair value measurements.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels (Level 1, Level 2, and Level 3). Level 1 inputs are unadjusted quoted prices in active markets (as defined) for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability, and reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk).

The table below is a summary of fair value estimates for financial instruments and the level of the fair value hierarchy within which the fair value measurements are categorized at the periods indicated:

December 31, 2016					
	Carrying Amount	Estimated Fair Value	Quoted Prices In Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3
<i>(In thousands)</i>					
Financial Assets:					
Cash and cash equivalents	\$113,032	\$113,032	\$113,032	\$ —	\$ —
Interest-bearing deposits	650	650	—	650	—
Investment securities	57,491	57,491	3,716	53,775	—
Loans	561,932	557,914	—	—	\$557,914
Accrued interest receivable	3,895	3,895	—	3,895	—
Financial Liabilities:					
Deposits:					
Noninterest-bearing	262,697	262,697	262,697	—	—
NOW and money market	235,873	235,873	235,873	—	—
Savings	75,068	75,068	75,068	—	—
Time deposits	102,991	102,743	—	—	102,743
Total deposits	676,629	676,381	573,638	—	102,743
Junior subordinated debt	8,832	8,832	—	—	8,832
Accrued interest payable	76	76	—	76	—

December 31, 2015					
	Carrying Amount	Estimated Fair Value	Quoted Prices In Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3
<i>(In thousands)</i>					
Financial Assets:					
Cash and cash equivalents	\$125,751	\$125,751	\$125,751	\$ —	\$ —
Interest-bearing deposits	1,528	1,528	—	1,528	—
Investment securities	30,893	30,893	3,812	27,081	—
Loans	505,663	503,047	—	—	503,047
Accrued interest receivable	2,220	2,220	—	2,220	—
Financial Liabilities:					
Deposits:					
Noninterest-bearing	262,168	262,168	262,168	—	—
NOW and money market	226,886	226,886	226,886	—	—
Savings	63,592	63,592	63,592	—	—
Time deposits	69,159	69,031	—	—	69,031
Total deposits	621,805	621,677	552,646	—	69,031
Junior subordinated debt	8,300	8,300	—	—	8,300
Accrued interest payable	29	29	—	29	—

The Company performs fair value measurements on certain assets and liabilities as the result of the application of current accounting guidelines. Some fair value measurements, such as available-for-sale securities (AFS) and junior subordinated debt are performed on a recurring basis, while others, such as collateral dependent impaired loans, other real estate owned, goodwill and other intangibles, are performed on a nonrecurring basis.

The Company's Level 1 financial assets consist of money market funds and highly liquid mutual funds for which fair values are based on quoted market prices. The Company's Level 2 financial assets include highly liquid debt instruments of U.S. government agencies, collateralized mortgage obligations, and debt

obligations of states and political subdivisions, whose fair values are obtained from readily-available pricing sources for the identical or similar underlying security that may, or may not, be actively traded. The Company's Level 3 financial assets include certain impaired loans, other real estate owned, goodwill, and intangible assets where the assumptions may be made by us or third parties about assumptions that market participants would use in pricing the asset or liability. From time to time, the Company recognizes transfers between Level 1, 2, and 3 when a change in circumstances warrants a transfer. There were no transfers in or out of Level 1 and Level 2 fair value measurements during the year ended December 31, 2016.

The following tables summarize the Company's assets and liabilities that were measured at fair value on a recurring and non-recurring basis as of December 31, 2016 (in 000's):

Description of Assets	December 31, 2016	Quoted Prices in	Significant Other	Significant
		Active Markets for Identical Assets (Level 1)	Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
AFS Securities (2):				
U.S. Government agencies	\$23,203	\$ —	\$23,203	\$ —
U.S. Govt collateralized mortgage obligations	30,572	—	30,572	—
Mutual Funds	3,716	3,716	—	—
Total AFS securities	57,491	3,716	53,775	—
Impaired Loans (1):				
Commercial and industrial	301	—	—	301
Real estate mortgage	—	—	—	—
RE construction & development	—	—	—	—
Agricultural	—	—	—	—
Installment/Other	—	—	—	—
Total impaired loans	301	—	—	301
Other real estate owned (1)	—	—	—	—
Total	\$57,792	\$3,716	\$53,775	\$301

Description of Liabilities	December 31,	Quoted Prices in Active Markets for Identical Assets	Significant Other	Significant
	2016	(Level 1)	Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Junior subordinated debt (2)	\$ 8,832	\$ —	\$ —	\$8,832
Total	\$ 8,832	\$ —	\$ —	\$8,832

- (1) Nonrecurring
(2) Recurring

The following tables summarize the Company's assets and liabilities that were measured at fair value on a recurring and non-recurring basis as of December 31, 2015 (in 000's):

Description of Assets	December 31, 2015	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
AFS Securities (2):				
U.S. Government agencies	\$10,123	\$ —	\$10,123	\$ —
U.S. Govt collateralized mortgage obligations	16,958	—	16,958	—
Mutual Funds	3,812	3,812	—	—
Total AFS securities	30,893	3,812	27,081	—
Impaired Loans (1):				
Commercial and industrial	—	—	—	—
Real estate mortgage	—	—	—	—
RE construction & development	—	—	—	—
Agricultural	—	—	—	—
Installment/Other	—	—	—	—
Total impaired loans	—	—	—	—
Other real estate owned (1)	9,208	—	—	9,208
Total	\$40,101	\$3,812	\$27,081	\$9,208

Description of Liabilities	December 31, 2015	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Junior subordinated debt (2)	\$ 8,300	\$ —	\$ —	\$8,300
Total	\$ 8,300	\$ —	\$ —	\$8,300

(1) Nonrecurring

(2) Recurring

The Company did not record a write-down on other real estate owned during the years ended December 31, 2016 and 2014, compared to \$188,000 for the same period ended 2015.

The following table presents quantitative information about Level 3 fair value measurements for the Company's assets measured at fair value on a non-recurring basis at December 31, 2016 and December 31, 2015 (in 000's).

December 31, 2016				
Financial Instrument	Fair Value	Valuation Technique	Unobservable Input	Range, Weighted Average
Impaired Loans:				
Commercial and industrial	\$301	Sales Comparison Approach	Adjustment for difference between comparable sales	7%-29%, 19.1%

December 31, 2015				
Financial Instrument	Fair Value	Valuation Technique	Unobservable Input	Range, Weighted Average
Other Real Estate Owned				
Other Real Estate Owned	\$9,208	Market Approach	Adjustment for negotiated sales contract	2%

The following methods and assumptions were used in estimating the fair values of financial instruments:

Cash and Cash Equivalents – The carrying amounts reported in the balance sheets for cash and cash equivalents approximate their estimated fair values.

Interest-bearing Deposits – Interest bearing deposits in other banks consist of fixed-rate certificates of deposits. Accordingly, fair value has been estimated based upon interest rates currently being offered on deposits with similar characteristics and maturities.

Investments – Available for sale securities are valued based upon open-market price quotes obtained from reputable third-party brokers that actively make a market in those securities. Market pricing is based upon specific CUSIP identification for each individual security. To the extent there are observable prices in the market, the mid-point of the bid/ask price is used to determine fair value of individual securities. If that data is not available for the last 30 days, a Level 2-type matrix pricing approach based on comparable securities in the market is utilized. Level-2 pricing may include using a forward spread from the last observable trade or may use a proxy bond like a TBA mortgage to come up with a price for the security being valued. Changes in fair market value are recorded through other comprehensive loss as the securities are available for sale.

Loans – Fair values of variable rate loans, which reprice frequently and with no significant change in credit risk, are based on carrying values adjusted for credit risk. Fair values for all other loans, except impaired loans, are estimated using discounted cash flows over their remaining maturities, using interest rates at which similar loans would currently be offered to borrowers with similar credit ratings and for the same remaining maturities. The allowance for loan loss is considered to be a reasonable estimate of loan discount for credit quality concerns.

Impaired Loans – Fair value measurements for collateral dependent impaired loans are performed pursuant to authoritative accounting guidance and are based upon either collateral values supported by appraisals and observed market prices. Collateral dependent loans are measured for impairment using the fair value of the collateral. Changes are recorded directly as an adjustment to current earnings.

Other Real Estate Owned – Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate owned (OREO) are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized.

Deposits – In accordance with authoritative accounting guidance, fair values for transaction and savings accounts are equal to the respective amounts payable on demand at December 31, 2016 and 2015 (i.e. carrying amounts). The Company believes that the fair value of these deposits is clearly greater than that prescribed under authoritative accounting guidance. Fair values of fixed-maturity certificates of deposit were estimated using the rates currently offered for deposits with similar remaining maturities.

Junior Subordinated Debt – The fair value of the junior subordinated debt was determined based upon a discounted cash flows model utilizing observable market rates and credit characteristics for similar debt instruments. In its analysis, the Company used characteristics that market participants generally use, and considered factors specific to (a) the liability, (b) the principal (or most advantageous) market for the liability, and (c) market participants with whom the reporting entity would transact in that market. For the year ended December 31, 2016, cash flows were discounted at a rate which incorporates a current market rate for similar-term debt instruments, adjusted for credit and liquidity risks associated with similar junior subordinated debt and circumstances unique to the Company. The Company believes that the subjective nature of these inputs, due primarily to the current economic environment, require the junior subordinated debt to be classified as a Level 3 fair value.

Accrued Interest Receivable and Payable – The carrying value of these instruments is a reasonable estimate of fair value.

Off-balance sheet Instruments – Off-balance sheet instruments consist of commitments to extend credit, standby letters of credit and derivative contracts. The contract amounts of commitments to extend credit and standby letters of credit are disclosed in Note 12. Fair values of commitments to extend credit are estimated using the interest rate currently charged to enter into

similar agreements, taking into account the remaining terms of the agreements and the present counterparties' credit standing. There was no material difference between the contractual amount and the estimated value of commitments to extend credit at December 31, 2016 and 2015.

Fair values of standby letters of credit are based on fees currently charged for similar agreements. The fair value of commitments generally approximates the fees received from the customer for issuing such commitments. These fees are not material to the Company's consolidated balance sheet and results of operations.

The following tables provide a reconciliation of liabilities at fair value using significant unobservable inputs (Level 3) on a recurring basis during the period (in 000's):

Reconciliation of Liabilities:

Beginning balance
Total losses included in earnings
Canceled debt
Gain on redemption of liability
Capitalized interest
Ending balance
The amount of total losses for the period included in earnings attributable to the change in unrealized gains or losses relating to liabilities still held at the reporting date

December 31, 2016	December 31, 2015	December 31, 2014
Junior Subordinated Debt	Junior Subordinated Debt	Junior Subordinated Debt
\$8,300	\$10,115	\$11,125
(518)	(73)	(102)
—	(1,122)	—
—	78	—
1,050	(698)	(908)
\$8,832	\$ 8,300	\$10,115
\$ (518)	\$ (73)	\$ (102)

The following table provides a description of the valuation technique, unobservable input, and qualitative information about the unobservable inputs for the Company's liabilities classified as Level 3 and measured at fair value on a recurring basis at December 31, 2016 and 2015:

December 31, 2016				December 31, 2015			
Financial Instrument	Valuation Technique	Unobservable Input	Weighted Average	Financial Instrument	Valuation Technique	Unobservable Input	Weighted Average
Subordinated Debt	Discounted cash flow	Discount Rate	6.46%	Subordinated Debt	Discounted cash flow	Discount Rate	6.82%

Management believes that the credit risk adjusted spread utilized in the fair value measurement of the junior subordinated debentures carried at fair value is indicative of the nonperformance risk premium a willing market participant would require under current market conditions, that is, the inactive market. Management attributes the change in fair value of the junior subordinated debentures during the period to market changes in the nonperformance expectations and pricing of this type of debt, and not as a result of

changes to our entity-specific credit risk. The narrowing of the credit risk adjusted spread above the Company's contractual spreads has primarily contributed to the negative fair value adjustments. Generally, an increase in the credit risk adjusted spread and/or a decrease in the three month LIBOR swap curve will result in positive fair value adjustments (and decrease the fair value measurement). Conversely, a decrease in the credit risk adjusted spread and/or an increase in the three month

LIBOR swap curve will result in negative fair value adjustments (and increase the fair value measurement).

14. Regulatory Matters

Regulatory Agreement with the Federal Reserve Bank of San Francisco

On March 23, 2010, United Security Bancshares (the “Company”) and its wholly owned subsidiary, United Security Bank (the “Bank”), entered into a formal written agreement (the “Agreement”) with the Federal Reserve Bank of San Francisco (the “Federal Reserve”) as a result of a regulatory examination that was conducted by the Federal Reserve and the California Department of Financial Institutions (the “DFI”) in June 2009. That examination found significant increases in nonperforming assets, both classified loans and OREO, during 2008 and 2009, and heightened concerns about the Bank’s use of brokered and other wholesale funding sources to fund loan growth, which created increased risk to equity capital and potential volatility in earnings.

Under the terms of the Agreement, the Company and the Bank agreed, among other things: to maintain a sound process for determining, documenting, and recording an adequate allowance for loan and lease losses; to improve the management of the Bank’s liquidity position and funds management policies; to maintain sufficient capital at the Company and Bank level; and to improve the Bank’s earnings and overall condition. The Company and Bank also agreed not to increase or guarantee any debt, purchase or redeem any shares of stock, declare or pay any cash dividends, or pay interest on the Company’s junior subordinated debt or trust preferred securities, without prior written approval from the Federal Reserve. The Company generates no revenue of its own and, as such, relies on dividends from the Bank to pay its operating expenses and interest payments on the Company’s junior subordinated debt.

Effective November 19, 2014, the Federal Reserve terminated the Agreement with the Bank and the Company and replaced it with an informal supervisory agreement that requires, among other things, obtaining written approval from the Federal Reserve prior to the payment of dividends from the Bank to the Company or the payment of dividends by the Company or interest on the Company’s junior subordinated debt. The inability of the Bank to pay cash dividends to the Company may hinder the Company’s ability to meet its ongoing operating obligations.

Regulatory Order from the California Department of Business Oversight

On May 20, 2010, the DFI (now known as the Department of Business Oversight (the “DBO”)) issued a formal written order (the “Order”) pursuant to a consent agreement with the Bank as a result of the same June 2009 joint regulatory examination. The terms of the Order were essentially similar to the Federal Reserve’s Agreement, except for a few additional requirements.

On September 24, 2013, the Bank entered into an informal Memorandum of Understanding (the “MOU”) with the DBO and on October 15, 2013, the Order was terminated. The Order and the MOU require the Bank to maintain a ratio of tangible shareholder’s equity to total tangible assets equal to or greater than 9.0% and also requires the DBO’s approval for the Bank to pay a dividend to the Company.

Effective October 19, 2016, the DBO terminated the MOU as the Bank had fulfilled the provisions of the MOU.

Capital Adequacy – The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements adopted by the Board of Governors of the Federal Reserve System (the “Board of Governors”). Failure to meet minimum capital requirements can initiate certain mandates and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company’s consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the consolidated Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by the capital adequacy guidelines require insured institutions to maintain a minimum leverage ratio of Tier 1 capital (the sum of common stockholders’ equity, noncumulative perpetual preferred stock and minority interests in consolidated subsidiaries, minus intangible assets, identified losses and investments in certain subsidiaries, plus unrealized losses or minus unrealized gains on

available for sale securities) to total assets. Institutions which have received the highest composite regulatory rating and which are not experiencing or anticipating significant growth are required to maintain a minimum leverage capital ratio of 3% of Tier 1 capital to total assets. All other institutions are required to maintain a minimum leverage capital ratio of at least 100 to 200 basis points above the 3% minimum requirement.

In addition to the general capital adequacy guidelines, pursuant to the DBO's MOU the Bank is required to maintain a ratio of tangible shareholder's equity to total tangible assets equal to or greater than 9.0%. For purposes of the MOU, "tangible shareholders' equity" is defined as shareholders' equity minus intangible assets. The Bank's ratio of tangible shareholders' equity to total

tangible assets was 11.7% and 12.9% at December 31, 2016 and 2015, respectively.

The Company has adopted a capital plan that includes guidelines and trigger points to ensure sufficient capital is maintained at the Bank and the Company, and that capital ratios are maintained at a level deemed appropriate under regulatory guidelines given the level of classified assets, concentrations of credit, ALLL, current and projected growth, and projected retained earnings. The capital plan also contains contingency strategies to obtain additional capital as required to fulfill future capital requirements for both the Bank, as a separate legal entity, and the Company on a consolidated basis.

The following table shows the Company's and the Bank's regulatory capital and regulatory capital ratios at December 31, 2016 and 2015, as compared to the applicable capital adequacy guidelines:

	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<i>(In thousands)</i>						
As of December 31, 2016 (Company):						
Total Capital (to Risk Weighted Assets)	\$108,868	17.26%	\$50,454	8.00%	N/A	N/A
Tier 1 Capital (to Risk Weighted Assets)	100,968	16.01%	37,840	6.00%	N/A	N/A
Common Equity Tier 1 (to Risk Weighted Assets)	92,600	14.68%	28,380	4.50%	N/A	N/A
Tier 1 Leverage (to Average Assets)	100,968	12.97%	31,149	4.00%	N/A	N/A
As of December 31, 2016 (Bank):						
Total Capital (to Risk Weighted Assets)	\$108,400	17.19%	\$50,454	8.00%	\$63,068	10.00%
Tier 1 Capital (to Risk Weighted Assets)	100,500	15.94%	37,840	6.00%	50,454	8.00%
Common Equity Tier 1 (to Risk Weighted Assets)	100,500	15.94%	30,630	4.50%	40,994	6.50%
Tier 1 Leverage (to Average Assets)	100,500	12.99%	30,956	4.00%	38,695	5.00%
As of December 31, 2015 (Company):						
Total Capital (to Risk Weighted Assets)	\$100,659	16.65%	\$48,358	8.00%	N/A	N/A
Tier 1 Capital (to Risk Weighted Assets)	93,073	15.40%	36,269	6.00%	N/A	N/A
Common Equity Tier 1 (to Risk Weighted Assets)	85,237	14.10%	27,201	4.50%	N/A	N/A
Tier 1 Leverage (to Average Assets)	93,073	12.95%	28,747	4.00%	N/A	N/A
As of December 31, 2015 (Bank):						
Total Capital (to Risk Weighted Assets)	\$100,544	16.69%	\$48,204	8.00%	\$71,870	10.00%
Tier 1 Capital (to Risk Weighted Assets)	92,981	15.43%	36,153	6.00%	57,496	8.00%
Common Equity Tier 1 (to Risk Weighted Assets)	92,981	15.43%	27,115	4.50%	46,716	6.50%
Tier 1 Leverage (to Average Assets)	92,981	12.94%	28,748	4.00%	35,935	5.00%
As of December 31, 2014 (Company):						
Total Capital (to Risk Weighted Assets)	\$ 91,935	17.29%	\$42,536	8.00%	N/A	N/A
Tier 1 Capital (to Risk Weighted Assets)	85,234	16.03%	21,268	4.00%	N/A	N/A
Tier 1 Capital (to Average Assets)	85,234	12.49%	27,295	4.00%	N/A	N/A
As of December 31, 2014 (Bank):						
Total Capital (to Risk Weighted Assets)	\$ 89,889	16.91%	\$42,536	8.00%	\$53,170	10.00%
Tier 1 Capital (to Risk Weighted Assets)	83,188	15.65%	21,268	4.00%	31,902	6.00%
Tier 1 Capital (to Average Assets)	83,188	12.25%	27,164	4.00%	33,955	5.00%

The Federal Reserve and the Federal Deposit Insurance Corporation approved final capital rules in July 2013 that substantially amend the existing capital rules for banks. These new rules reflect, in part, certain standards initially adopted by the Basel Committee on Banking Supervision in December 2010 (commonly referred to as "Basel III") as well as requirements encompassed by the Dodd-Frank Act.

The final rules set a new common equity tier 1 requirement and higher minimum tier 1 requirements for all banking organizations. They also place limits on capital distributions and certain discretionary bonus payments if a banking organization does not maintain a buffer of common equity tier 1 capital above minimum capital requirements. The rules revise the prompt corrective action framework to incorporate the new regulatory capital minimums. They also enhance risk

sensitivity and address weaknesses identified over recent years with the measure of risk-weighted assets.

Under regulatory guidelines, the \$15 million in Trust Preferred Securities issued by USB Capital Trust II in July of 2007 qualifies as Tier 1 capital up to 25% of Tier 1 capital. Any additional portion of Trust Preferred Securities qualifies as Tier 2 capital. During 2015, a redemption of \$3.0 million junior subordinated debt took place. The current balance of Trust Preferred Securities is \$12 million. The final rules also require a Common Equity Tier 1 capital conservation buffer of 2.5% of risk-weighted assets which is in addition to the other minimum risk-based capital standards in the rule. The capital buffer requirement will be phased in over three years beginning in 2016, and will effectively raise the minimum required Common Equity Tier 1 RBC Ratio to 7.0%, the Tier 1 RBC Ratio to 8.5%, and the Total RBC Ratio to 10.5% on a fully phased-in basis. Institutions that do not maintain the required capital buffer will become subject to progressively more stringent limitations on the percentage of earnings that can be paid out in dividends or used for stock repurchases, and on the payment of discretionary bonuses to executive management. As of December 31, 2016, the Company and the Bank meets all capital adequacy requirements to which they are subject. Management believes that, under the current regulations, both will continue to meet their minimum capital requirements in the foreseeable future.

Dividends – Cash dividends, if any, paid to shareholders are paid by the Company, subject to restrictions set forth in the California Corporations Code and the terms of the Federal Reserve informal supervisory agreement. All dividends paid by the Company during 2016 and 2015 were in the form of stock dividends rather than cash dividends.

The primary source of funds with which cash dividends are paid to shareholders comes from cash dividends received by the Company from the Bank. The Bank's ability to pay dividends is subject to the restrictions set forth in the California Financial Code and the informal agreements the Bank has entered into with the Federal Reserve and the DBO. Under the Financial Code, the Bank may not pay cash dividends in an amount which exceeds the lesser of the retained earnings of the Bank or the Bank's net income for the last three fiscal years (less the amount of distributions to shareholders during that period of time). If the above test is not met, cash dividends may only be paid with the prior approval of the DBO, in an amount not exceeding the greater of: (i) the Bank's retained earnings; (ii) its net income for the last fiscal year; or (iii) its net income for the current fiscal year. During the year ended December 31, 2016, the Bank's cash dividends of \$464,000 paid to the Company were approved by the Federal Reserve and the DBO and funded the Company's operating costs and payments of interest on its junior subordinated debentures. During the year ended December 31, 2015, a redemption of \$3.0 million junior subordinated debt was approved by both agencies.

Cash Restrictions – The Bank is required to maintain average reserve balances with the Federal Reserve. During 2005, the Company implemented a deposit reclassification program, which allows the Company to reclassify a portion of transaction accounts to non-transaction accounts for reserve purposes. The deposit reclassification program is provided by a third-party vendor, and has been approved by the Federal Reserve Bank.

15. Supplemental Cash Flow Disclosures

(In thousands)	Year Ended December 31,		
	2016	2015	2014
Cash paid during the period for:			
Interest	\$1,362	\$1,243	\$2,462
Income Taxes	1,710	3,080	—
Noncash activities:			
Loans transferred to foreclosed property	—	226	1,308
OREO financed	3,766	—	—
Sale of limited partnership interest financed	—	—	3,000
Unrealized (losses) gains on securities	(648)	(265)	18
Unrealized gains (losses) on unrecognized post retirement costs	(22)	224	(113)

16. Common Stock Dividend

The Company declared one-percent (1)% common stock dividends during each of the four quarters ended December 31, 2016, September 30, 2016, June 30, 2016, and March 31, 2016. All 1% stock dividends were considered “small stock dividends” resulting in a transfer between retained earnings and common stock an amount equal to the number of shares issued in the stock dividend multiplied by the stock’s closing price at the date of declaration. Other than for earnings-per-share calculations and share-based compensation disclosures, shares issued for the stock dividend have been treated prospectively for financial reporting purposes. For purposes of earnings per share calculations, the Company’s weighted average shares outstanding and potentially dilutive shares used in the computation of earnings per share have been restated after giving retroactive effect to a 1% stock dividend to shareholders for all periods presented.

The Company declared one-percent (1)% common stock dividends during each of the four quarters ended December 31, 2015, September 30, 2015, June 30, 2015, and March 31, 2015. All 1% stock dividends were considered “small stock dividends” resulting in a transfer between retained earnings and common stock an amount equal to the number of shares issued in the stock dividend multiplied by the stock’s closing price at the date of declaration. Other than for earnings-per-share calculations, shares issued for the stock dividend have been treated prospectively for financial reporting purposes. For purposes of earnings per share calculations, the Company’s weighted average shares outstanding and potentially dilutive shares used in the computation of earnings per share have been restated after giving retroactive effect to a 1% stock dividend to shareholders for all periods presented.

17. Net Income Per Share

The following table provides a reconciliation of the numerator and the denominator of the basic EPS computation with the numerator and the denominator of the diluted EPS computation. (Weighted average shares have been adjusted to give retroactive recognition for the 1% stock dividend for each of the quarters since the third quarter ended September 30, 2008):

(In thousands, except earnings per share data)	Year Ended December 31,		
	2016	2015	2014
Net income available to common shareholders	\$ 7,385	\$ 6,810	\$ 6,216
Weighted average shares outstanding	16,703,672	16,702,781	16,686,896
Add: dilutive effect of stock options	7,136	2,156	5,750
Weighted average shares outstanding adjusted for potential dilution	16,710,808	16,704,937	16,692,646
Basic earnings per share	\$ 0.44	\$ 0.41	\$ 0.37
Diluted earnings per share	\$ 0.44	\$ 0.41	\$ 0.37
Anti-dilutive shares excluded from earnings per share calculation	52,000	136,000	154,000

18. Common Stock Repurchase Plan

On May 16, 2007, the Company's Board of Directors approved a plan to repurchase, as conditions warrant, up to 846,127 shares of the Company's common stock on the open market or in privately negotiated transactions. The repurchase plan represents approximately 5.00% of the Company's currently outstanding common stock. The duration of the program is open-ended and the timing of purchases will depend on market conditions. As of December 31, 2016, there were 732,556 shares available for repurchase.

As a condition of the MOU entered into with the Federal Reserve Bank of San Francisco (FRB) on November 19, 2014, the Company may not repurchase any of its common stock without prior approval of the FRB. The Company did not repurchase any common shares during the years ended December 31, 2016, 2015, and 2014.

19. Goodwill and Intangible Assets

At December 31, 2016, the Company had goodwill in the amount of \$4,488,000 in connection with various business combinations and purchases. This amount was unchanged from the balance of \$4,488,000 at December 31, 2015. While goodwill is not amortized, the Company does conduct periodic impairment analysis on goodwill at least annually or more often as conditions require. The Company performed its analysis of goodwill impairment and concluded goodwill was not impaired at December 31, 2016.

20. Parent Company Only Financial Statements

The following are the condensed financial statements of United Security Bancshares and should be read in conjunction with the consolidated financial statements:

United Security Bancshares – (parent only) Balance Sheets – December 31, 2016 and 2015

(In thousands)

	2016	2015
Assets		
Cash and equivalents	\$ 148	\$ 140
Investment in bank subsidiary	104,554	97,379
Other assets	2,525	2,326
Total assets	107,227	99,845
Liabilities & Shareholders' Equity		
Liabilities:		
Junior subordinated debt securities (at fair value)	8,832	8,300
Deferred taxes	1,741	1,910
Total liabilities	10,573	10,210
Shareholders' Equity:		
Common stock, no par value 20,000,000 shares authorized, 16,705,294 and 16,051,406 issued and outstanding, at December 31, 2016 and December 31, 2015, respectively	56,557	52,572
Retained earnings	40,701	37,265
Accumulated other comprehensive loss	(604)	(202)
Total shareholders' equity	96,654	89,635
Total liabilities and shareholders' equity	\$107,227	\$99,845

United Security Bancshares – (parent only) Income Statements

(In thousands)

	Year ended December 31,		
	2016	2015	2014
Income			
Loss on fair value of financial liability	\$ (518)	\$ (73)	\$ (102)
Gain on redemption of JR subordinated debentures	—	78	—
Dividends from subsidiary	424	2,416	1,519
Total income	(94)	2,421	1,417
Expense			
Interest expense	240	225	241
Other expense	241	256	101
Total expense	481	481	342
(Loss) Income before taxes and equity in undistributed income of subsidiary	(575)	1,940	1,075
Income tax benefit	(411)	(196)	(182)
Undistributed income of subsidiary	7,549	4,674	4,959
Net Income	\$7,385	\$ 6,810	\$6,216

United Security Bancshares – (parent only)
Statement of Cash Flows
(In thousands)

	Year ended December 31,		
	2016	2015	2014
Cash Flows From Operating Activities			
Net income	\$7,385	\$6,810	\$6,216
Adjustments to reconcile net income to cash provided by operating activities:			
Equity in undistributed income of subsidiary	(7,549)	(4,674)	(4,959)
Provision for deferred income taxes	(169)	(518)	(42)
Loss on fair value option of financial liability	518	73	102
Gain on redemption of junior subordinated debentures	—	(78)	—
(Increase) decrease in income tax receivable	(198)	117	(140)
Net change in other assets/liabilities	15	(14)	(1,114)
Net cash provided by operating activities	2	1,716	63
Cash Flows From Financing Activities			
Proceeds from exercise of stock options	6	—	95
Redemption of junior subordinated debenture	—	(1,800)	—
Net cash provided by financing activities	6	(1,800)	95
Net increase (decrease) increase in cash and cash equivalents	8	(84)	158
Cash and cash equivalents at beginning of year	140	224	66
Cash and cash equivalents at end of year	\$ 148	\$ 140	\$ 224

21. Subsequent Events

Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. Recognized subsequent events are events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements.

Nonrecognized subsequent events are events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date. Management has reviewed events occurring through the date the financial statements were issued and no subsequent events occurred requiring accrual or disclosure.

Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders United Security Bancshares and Subsidiary

We have audited the accompanying consolidated balance sheets of United Security Bancshares and Subsidiaries (the Company) as of December 31, 2016 and 2015, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows for each of the three years in the period ended December 31, 2016. The consolidated financial statements are the responsibility of Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, assessing the accounting principles used and significant estimates made by

management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of United Security Bancshares and Subsidiaries as of December 31, 2016 and 2015, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2016, in conformity with accounting principles generally accepted in the United States of America.



/s/ Moss Adams LLP
Sacramento, California
March 3, 2017

Management's Report on Internal Control Over Financial Reporting

Management of United Security Bancshares and Subsidiaries (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, and for performing an assessment of the effectiveness of internal control over financial reporting as of December 31, 2016. The Company's internal control over financial reporting is a process designed under the supervision of the Company's management, including the Chief Executive Officer and Chief Financial Officer, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States.

The Company's system of internal control over financial reporting includes policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management

and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Management recognizes that there are inherent limitations in the effectiveness of any system of internal control, and accordingly, even effective internal control can provide only reasonable assurance with respect to financial statement preparation and fair presentation. Further, because of changes in conditions, the effectiveness of internal control may vary over time.

Under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, the Company performed an assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2016 based upon criteria in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). As a result of this assessment, management has concluded that the Company's internal control over financial reporting was effective as of December 31, 2016.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Overview

Certain matters discussed or incorporated by reference in this Annual Report on Form 10-K are forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from those projected in the forward-looking statements. Such risks and uncertainties include, but are not limited to, those described in Management's Discussion and Analysis of Financial Condition and Results of Operations. Such risks and uncertainties include, but are not limited to, the following factors: i) competitive pressures in the banking industry and changes in the regulatory environment; ii) exposure to changes in the interest rate environment and the resulting impact on the Company's interest rate sensitive assets and liabilities; iii) decline in the health of the economy nationally or regionally which could reduce the demand for loans or reduce the value of real estate collateral securing most of the Company's loans; iv) credit quality deterioration that could cause an increase in the for loan losses; v) Asset/Liability matching risks and liquidity risks; volatility and devaluation in the securities markets, vi) failure to comply with the regulatory agreement under which the Company is subject, vii) expected cost savings from recent acquisitions are not realized, viii) potential impairment of goodwill and other intangible assets, and ix) technology implementation problems and information security breaches. Therefore, the information set forth therein should be carefully considered when evaluating the business prospects of the Company.

The Company

United Security Bancshares is a California corporation incorporated during March of 2001 and is registered with the Board of Governors of the Federal Reserve System as a bank holding company under the Bank Holding Company Act of 1956, as amended. United Security Bank is a wholly-owned bank subsidiary of the Company and was formed in 1987.

Current Trends Affecting Results of Operations and Financial Position

The Company's overall operations are impacted by a number of factors, including not only interest rates and margin spreads, which impact the results of operations, but also the composition of the Company's balance sheet. One of the primary strategic goals of the Company is to maintain a mix of assets that will generate a reasonable rate of return

without undue risk, and to finance those assets with a low-cost and stable source of funds. Liquidity and capital resources must also be considered in the planning process to mitigate risk and allow for growth.

Since the Bank primarily conducts banking operations in California's Central Valley, its operations and cash flows are subject to changes in the economic condition of the Central Valley. Our business results are dependent in large part upon the business activity, population, income levels, deposits and real estate activity in the Central Valley, and declines in economic conditions can have adverse material effects upon the Bank. In addition, the Central Valley remains largely dependent on agriculture. A downturn in agriculture and agricultural related business could indirectly and adversely affect the Company as many borrowers and customers are involved in, or are impacted to some extent, by the agricultural industry. While a great number of our borrowers are not directly involved in agriculture, they would likely be impacted by difficulties in the agricultural industry since many jobs in our market areas are ancillary to the regular production, processing, marketing and sale of agricultural commodities. The state of California is currently experiencing the worst drought in recorded history, and, of course, it is not possible to predict the potential impact on businesses and consumers located in the Company's market areas or the duration of the drought.

The residential real estate markets in the five county region from Merced to Kern has strengthened since 2013 and that trend has continued into the fourth quarter of 2016. The severe declines in residential construction and home prices that began in 2008 have ended and home prices are now rising on a year-over-year basis. The sustained period of double-digit price declines from 2008–2011 adversely impacted the Company's operations and increased the levels of nonperforming assets, increased expenses related to foreclosed properties, and decreased profit margins. As the Company continues its business development and expansion efforts throughout its market areas, it will also maintain its commitment to the reduction of nonperforming assets and provision of options for borrowers experiencing difficulties. Those options include combinations of rate and term concessions, as well as forbearance agreements with borrowers. Median sales prices and housing start numbers improved in the five county region from Merced to Kern between June 2013 and December 2016.

The Company continues to emphasize relationship banking and core deposit growth, and has focused greater attention on its market area of Fresno, Madera, and Kern Counties, as well as Campbell, in Santa Clara County. The San Joaquin Valley and other California markets are exhibiting stronger demand for construction lending and commercial lending from small and medium size businesses, as commercial and residential real estate markets have shown improvements.

The Company continually evaluates its strategic business plan as economic and market factors change in its market area. Balance sheet management, enhancing revenue sources, and maintaining market share will continue to be of primary importance during 2017 and beyond. The previous pressure on net margins as interest rates hit historical lows may now be ending as interest rates are anticipated to rise slowly. As a result, market rates of interest and asset quality will continue to be important factors in the Company's ongoing strategic planning process.

Application of Critical Accounting Policies and Estimates

The Company's consolidated financial statements are prepared in accordance with generally accepted accounting principles and follow general practices within the banking industry. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions, and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently may result in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources, when available. When third-party information is not available, valuation adjustments are estimated using the Company's

own assumptions in regard to the assumptions that market participants would use in pricing the asset or liability.

The most significant accounting policies followed by the Company are presented in Note 1 to the Company's consolidated financial statements included herein. These policies, along with the disclosures presented in the other financial statement notes and in this financial review, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, management has identified the determination of the allowance for credit losses, other real estate owned through foreclosure, impairment of investment securities, revenue recognition, nonaccrual income recognition, fair value estimates on junior subordinated debt, valuation for deferred income taxes, and goodwill, to be accounting areas that require the most subjective or complex judgments, and as such could be most subject to revision as new information becomes available.

Allowance for Credit Losses

The allowance for credit losses represents management's estimate of probable credit losses inherent in the loan portfolio. Determining the amount of the allowance for credit losses is considered a critical accounting estimate because it requires significant judgment and the use of estimates related to the amount and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans based on historical loss experience, and consideration of current economic trends and conditions, all of which may be susceptible to significant change. The loan portfolio also represents the largest asset type on the consolidated balance sheet. Note 1 to the consolidated financial statements describes the methodology used to determine the allowance for credit losses. A discussion of the factors driving changes in the amount of the allowance for credit losses is included in the Asset Quality and Allowance for Credit Losses section of this financial review.

Other Real Estate Owned

Real estate properties acquired through, or in lieu of, loan foreclosure are to be sold and are initially recorded at fair value of the property, less estimated costs to sell. The excess, if any, of the loan amount over the fair value of the collateral is charged to the allowance for credit losses. The determination of fair value is generally based upon pre-approved, external appraisals. Subsequent declines in the fair

value of other real estate owned, along with related revenue and expenses from operations, are charged to noninterest expense. The fair market valuation of such properties is based upon estimates, and as such, is subject to change as circumstances in the Company's market area, or general economic trends, fluctuate.

Fair Value

Effective January 1, 2007, the Company adopted fair value option accounting standards choosing to apply the standards to its junior subordinated debt. The Company concurrently adopted the accounting standards related to fair value measurements. The accounting standards related to fair value measurements define how applicable assets and liabilities are to be valued, and requires expanded disclosures about financial instruments carried at fair value. The fair value measurement accounting standard establishes a hierarchical disclosure framework associated with the level of pricing observability utilized in measuring financial instruments at fair value. The degree of judgment utilized in measuring the fair value of financial instruments generally correlates to the level of pricing observability. Financial instruments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of pricing observability and a lesser degree of judgment utilized in measuring fair value. Conversely, financial instruments infrequently traded or not quoted in an active market will generally have little or no pricing observability and a higher degree of judgment utilized in measuring fair value. Pricing observability is impacted by a number of factors, including the type of financial instrument, whether the financial instrument is new to the market and not yet established and the characteristics specific to the transaction. Determining fair values under the accounting standards may include judgments related to measurement factors that may vary from actual transactions executed in the marketplace. For the years ended December 31, 2016 and 2015, the Company recorded fair value adjustments related to its junior subordinated debt totaling losses of \$518,000 and \$73,000, respectively. (See Notes 8 and 13 of the *Notes to Consolidated Financial Statements* for additional information about financial instruments carried at fair value.)

Income Taxes

Deferred income taxes are provided for the temporary differences between the financial reporting basis and the tax basis of the Company's assets and liabilities. Deferred taxes are measured using current tax rates applied to such taxable income in the years in which those temporary differences are expected to be recovered. If the Company's future income

is not sufficient to apply the deferred tax assets within the tax years to which they may be applied, the deferred tax asset may not be realized and the Company's income will be reduced. The Company recorded no valuation allowance against its deferred tax assets at December 31, 2016 and 2015.

On January 1, 2007, the Company adopted accounting standards related to uncertainty in income taxes. The standard prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Under the accounting standards, an entity should recognize the financial statement benefit of a tax position if it determines that it is *more likely than not* that the position will be sustained on examination. The term "more likely than not" means a likelihood of more than 50 percent. In assessing whether the more-likely-than-not criterion is met, the entity should assume that the tax position will be reviewed by the applicable taxing authority.

Pursuant to the accounting standards related to uncertainty in income taxes, the Company will continue to re-evaluate existing tax positions, as well as new positions as they arise. If the Company determines in the future that its tax positions are not "more likely than not" to be sustained (as defined) by taxing authorities, the Company may need to recognize additional tax liabilities.

Impairment of Investment Securities

Investment securities are impaired when the amortized cost exceeds fair value. The Company evaluates investment securities for other-than-temporary impairment ("OTTI") at least quarterly, and more frequently when economic or market conditions warrant such an evaluation. Management considers the extent and duration of the unrealized loss and assesses whether it intends to sell, or it is likely that it will be required to sell the security before the anticipated recovery. If the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings.

For investment securities that do not meet the criteria regarding intent or requirement to sell, the Company compares the present value of the remaining cash flows as estimated at the preceding evaluation date to the current expected remaining cash flows to determine OTTI related to credit loss. The amount of OTTI related to credit loss is recognized in earnings, with the balance recognized in other comprehensive income.

Revenue Recognition

The Company's primary sources of revenue are interest income from loans and investment securities. Interest income is generally recorded on an accrual basis, unless the collection of such income is not reasonably assured or cannot be reasonably estimated. Pursuant to accounting standards related to revenue recognition, nonrefundable fees and costs associated with originating or acquiring loans are recognized as a yield adjustment to the related loans by amortizing them into income over the term of the loan using a method which approximates the interest method. Other credit-related fees, such as standby letter of credit fees, loan placement fees and annual credit card fees are recognized as noninterest income during the period the related service is performed.

For loans placed on nonaccrual status, the accrued and unpaid interest receivable may be reversed at management's discretion based upon management's assessment of collectability, and interest is thereafter credited to principal to the extent necessary to eliminate doubt as to the collectability of the net carrying amount of the loan.

Results of Operations

On a year-to-date basis, the Company reported net income of \$7,385,000 or \$0.44 per share (\$0.44 diluted) for the year ended December 31, 2016, as compared to \$6,810,000 or \$0.41 per share (\$0.41 diluted) for the same period in 2015. The increase of \$575,000 between December 31, 2015 and December 31, 2016 is primarily the result of increases in interest-earning assets. Interest income increased by \$2,063,000 between December 31, 2015 and December 31, 2016. Non-interest income decreased by \$221,000.

The Company's return on average assets was 0.98% for both the year ended December 31, 2016, and the year ended December 31, 2015. The Company's return on average equity was 7.86% for the year ended December 31, 2016, as compared to 7.88% for the year ended December 31, 2015.

As with variances in net income, changes in the return on average assets and average equity experienced by the Company during 2016 and 2015 were effected by increases in average loan balances and net interest income.

The following table sets forth certain selected financial data for the Bank for each of the years in the five-year periods ended December 31, 2016, and should be read in conjunction with the more detailed information and financial statements contained elsewhere herein (in thousands except per share data and ratios).

(In thousands except per share data and ratios)

Selected Financial Ratios:

	2016	2015	2014	2013	2012
Return on average assets	0.98%	0.98%	0.93%	1.13%	0.97%
Return on average shareholders' equity	7.86%	7.88%	7.80%	10.09%	9.23%
Average shareholders' equity to average assets	12.43%	12.41%	11.88%	11.20%	10.55%
Dividend payout ratio	—%	—%	—%	—%	—%

Net Interest Income

Net interest income, the most significant component of earnings, is the difference between the interest and fees received on earning assets and the interest paid on interest-bearing liabilities. Earning assets consist primarily of loans, and to a lesser extent, investments in securities issued by federal, state and local authorities, and corporations, as well as interest-bearing deposits and overnight investments in federal funds loaned to other financial institutions. These earning assets are funded by a combination of interest-bearing and noninterest-bearing liabilities, primarily customer deposits, and may include short-term and long-term borrowings.

Net interest income before provision for credit losses totaled \$28,064,000 for the year ended December 31, 2016, representing an increase of \$1,935,000, or 7.41%, when compared to the \$26,129,000 reported for the same period of the previous year. Although market rates of interest are at historically low levels, the Company's disciplined deposit pricing efforts have helped maintain adequate margins. The Company's net interest margin, as shown in Table 1, decreased to 4.11% for the year ended December 31, 2016, when compared to 4.22% for the year ended December 31, 2015, and increased from 4.01% for the year ended December 31, 2014.



Table 1. – Distribution of Average Assets, Liabilities and Shareholders' Equity:

Interest rates and interest differentials

Years ended December 31, 2016, 2015, and 2014

	2016			2015			2014		
(Dollars in thousands)	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate
Assets:									
Interest-earning assets:									
Loans and leases (1)	\$540,777	\$28,182	5.21%	\$493,375	\$26,469	5.36%	\$422,760	23,777	5.62%
Investment Securities – taxable	49,612	825	1.66%	40,616	722	1.78%	49,219	901	1.83%
Interest-bearing deposits in other banks	1,517	8	0.53%	1,525	6	0.39%	1,518	7	0.46%
Interest-bearing deposits in FRB	90,393	458	0.51%	83,709	213	0.25%	115,395	277	0.24%
Total interest-earning assets	682,299	\$29,473	4.32%	619,225	\$27,410	4.43%	588,892	24,962	4.24%
Allowance for credit losses	(9,311)			(11,357)			(11,118)		
Noninterest-earning assets:									
Cash and due from banks	21,886			22,279			20,447		
Premises and equipment, net	10,497			11,174			11,936		
Accrued interest receivable	2,568			1,601			1,434		
Other real estate owned	9,100			13,466			14,188		
Other assets	36,658			40,086			45,254		
Total average assets	\$753,697			\$696,474			\$671,033		
Liabilities and Shareholders' Equity:									
Interest-bearing liabilities:									
NOW accounts	\$85,357	\$111	0.13%	\$79,977	\$108	0.14%	\$63,251	77	0.12%
Money market accounts	148,911	567	0.38%	139,220	461	0.33%	143,627	504	0.35%
Savings accounts	67,590	145	0.21%	62,163	159	0.26%	52,681	130	0.25%
Time deposits	73,680	344	0.47%	74,193	328	0.44%	81,271	393	0.48%
Junior subordinated debentures	8,058	242	3.00%	9,410	225	2.39%	10,681	241	2.26%
Total interest-bearing liabilities	383,596	\$1,409	0.37%	364,963	\$1,281	0.35%	351,511	\$1,345	0.38%
Noninterest-bearing liabilities:									
Noninterest-bearing checking	268,712			237,034			230,876		
Accrued interest payable	81			73			76		
Other liabilities	7,592			8,005			8,878		
Total average liabilities	659,981			610,075			591,341		
Total average shareholders' equity	93,716			86,399			79,692		
Total average liabilities and shareholders' equity	\$753,697			\$696,474			\$671,033		
Interest income as a percentage of average earning assets			4.32%			4.43%			4.24%
Interest expense as a percentage of average earning assets			0.21%			0.21%			0.23%
Net interest margin			4.11%			4.22%			4.01%

(1) Loan amounts include nonaccrual loans, but the related interest income has been included only if collected for the period prior to the loan being placed on a nonaccrual basis. Loan interest income includes loan costs of approximately \$163,000 for the year ended December 31, 2016, loan fees of \$163,000 for the year ended December 31, 2015, and loan fees of \$419,000 for the year ended December 31, 2014.

The prime rate was raised from 3.50% to 3.75% in December 2016 and is expected to see further increases during 2017. These increases will affect rates for both loans and customer deposits, both of which are likely to increase as the prime rate increases.

Both the Company's net interest income and net interest margin are affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as "volume change." Both are also affected by changes in yields on interest-earning assets and rates paid on interest-

bearing liabilities, referred to as "rate change." The following table sets forth the changes in interest income and interest expense for each major category of interest-earning asset and interest-bearing liability, and the amount of change attributable to volume and rate changes for the years indicated. Changes in interest income and expense, which are not attributable specifically to either rate or volume, are allocated proportionately between the two variances based on the absolute dollar amounts of the change in each.

Table 2. Rate and Volume Analysis

(In thousands)	2016 compared to 2015			2015 compared to 2014		
	Total	Rate	Volume	Total	Rate	Volume
Increase (decrease) in interest income:						
Loans	\$1,713	\$(774)	2,487	\$2,692	\$(1,136)	3,828
Investment securities	103	(49)	152	(179)	(25)	(154)
Interest-bearing deposits in other banks	(205)	(205)	—	(1)	(1)	—
Interest-bearing deposits in FRB	452	418	34	(64)	20	(84)
Total interest income	2,063	(610)	2,673	2,448	(1,142)	3,590
Increase (decrease) in interest expense:						
Interest-bearing demand accounts	109	68	41	(12)	(45)	33
Savings accounts	(14)	(27)	13	29	5	24
Time deposits	16	18	(2)	(65)	(32)	(33)
Subordinated debentures	17	52	(35)	(16)	14	(30)
Total interest expense	128	111	17	(64)	(58)	(6)
Increase (decrease) in net interest income	\$1,935	\$(721)	2,656	\$2,512	\$(1,084)	3,596

The net interest margin has declined in 2016 due to a decline in loan portfolio and investment securities yields, which has been partially offset by increases in the yields of overnight investments with the Federal Reserve Bank. The Company has successfully sought to mitigate the low interest rate environment with loan floors included in new and renewed loans when practical. Loans yielded 5.21% during the year ended December 31, 2016, as compared to 5.36% and 5.62% for the years ended December 31, 2015 and 2014, respectively. For the year ended December 31, 2016, total interest income increased approximately \$2,063,000 or 7.53% as compared to the year ended December 31, 2015, reflective of an increase of \$1,713,000 in loan interest income. Average interest-earning assets increased approximately \$63,074,000 between 2016 and 2015 and the rate on interest earning assets decreased 11 basis points during the two periods. The

increase in average earning assets between 2016 and 2015 consisted of an increase of \$47,402,000 in loans, increases of \$8,996,000 in investment securities, and increases of \$6,684,000 in interest-bearing deposits held at the Federal Reserve Bank. Average interest-earning assets increased approximately \$30,333,000 between 2015 and 2014 and the rate on interest earning assets increased 19 basis points during the two periods. The average rates on loans decreased 26 basis points between the two periods, and the average rate on investment securities decreased approximately 5 basis points during the year ended December 31, 2015, as compared to the same period of 2014. The rate on interest earning assets increased during the year ended December 31, 2015 due to movement of interest earning assets from low yielding overnight investments with the Federal Reserve Bank to the loan portfolio.

For the year ended December 31, 2016, total interest expense increased approximately \$128,000, or 9.99%, as compared to the year ended December 31, 2015. Between those two periods, average interest-bearing liabilities increased by \$18,633,000, and the average rates paid on these liabilities

increased by 2 basis points. The Company increased its level of brokered deposits in 2016 with the purchase of \$17.3 million in brokered certificates of deposit. CDARs reciprocal deposits, which are preferred by some depositors, have increased from \$8.5 million to \$10.8 million.

The following table summarizes the year-to-date averages of the components of interest-earning assets as a percentage of total interest earning assets, and the components of interest-bearing liabilities as a percentage of total interest-bearing liabilities:

	YTD Average 12/31/16	YTD Average 12/31/15	YTD Average 12/31/14
Loans	79.26%	79.68%	71.78%
Investment securities available for sale	7.27%	6.56%	8.36%
Interest-bearing deposits in other banks	0.22%	0.25%	0.26%
Interest-bearing deposits in FRB	13.25%	13.51%	19.60%
Total earning assets	100.00%	100.00%	100.00%
NOW accounts	22.25%	21.91%	17.99%
Money market accounts	38.82%	38.15%	40.86%
Savings accounts	17.62%	17.03%	14.99%
Time deposits	19.21%	20.33%	23.12%
Subordinated debentures	2.10%	2.58%	3.04%
Total interest-bearing liabilities	100.00%	100.00%	100.00%

Provision for Credit Losses

Provisions for credit losses are determined on the basis of management's periodic credit review of the loan portfolio, consideration of past loan loss experience, current and future economic conditions, and other pertinent factors. Such factors consider the allowance for credit losses to be adequate when it covers estimated losses inherent in the loan portfolio. Based on the condition of the loan portfolio, management believes the allowance is sufficient to cover risk elements in the loan portfolio.

For the year ended December 31, 2016, the recovery of provision to the allowance for credit losses amounted to \$21,000. The recovery of provision for the year ended December 31, 2015 totaled \$41,000. The recovery of provision for the year ended December 31, 2014 totaled \$845,000.

The allowance for credit losses decreased to 1.56% of total loans during the year ended December 31, 2016, as compared to 1.88% at December 31, 2015, and 2.35% at December 31, 2014. The negative loan loss provisions recorded during 2014, 2015 and 2016 are a result of continuing improvements in the overall credit quality of the loan portfolio, overall improvements in economic conditions over the recent years, and improvements in loans collateral property values. For further discussion, refer to Item 7 – Management's Discussion and Analysis of Financial Condition and Results of Operations – Asset Quality and Allowance for Credit Losses.

Noninterest Income

The following table summarizes significant components of noninterest income for the years indicated and the net changes between those years:

(In thousands)	2016	% of Total	2015	% of Total	2014	% of Total
Customer service fees	\$3,792	84.01%	\$3,620	76.45%	\$3,473	67.30%
Increase in cash surrender value of BOLI/COLI	530	11.74%	519	10.96%	\$ 514	9.96%
Loss on fair value option of financial liabilities	(518)	(11.48)%	(73)	(1.54)%	\$ (102)	(1.98)%
Gain on sale of other assets	—	0.00%	10	0.21%	\$ 25	0.48%
Gain on redemption of junior subordinated debenture	—	0.00%	78	1.65%	\$ —	—%
(Loss) gain on other investments	—	0.00%	(23)	(0.49)%	\$ 691	13.39%
Other	710	15.73%	604	12.76%	\$ 560	10.85%
Total	\$4,514	100.00%	\$4,735	100.00%	\$5,161	100.00%

Noninterest income consists primarily of fees and commissions earned on services that are provided to the Company's banking customers and, to a lesser extent, gains on sales of Company assets and other miscellaneous income.

Noninterest income for the year ended December 31, 2016 decreased \$221,000 or 4.67% when compared to the same period of 2015. Customer service fees, the primary component of noninterest income, increased \$172,000 or 4.75% between the two periods presented. The decrease in noninterest income of \$221,000 between the two periods is the result of a loss on the fair value of a liability of \$518,000 during 2016 as compared to a loss of \$73,000 during 2015, partially offset by the increase in customer services fees. The change in the fair value of financial liability was primarily caused by fluctuations in the LIBOR yield curve.

The cost of the Company's subordinated debentures issued by USB Capital Trust II has remained low in concert with market rates over the last three or four years. With pricing at 3-month-LIBOR plus 129 basis points, the effective cost of the subordinated debt was 2.29% and 1.90% at December 31, 2016 and 2015, respectively.

Noninterest income for the year ended December 31, 2015, decreased \$426,000 or 8.25% when compared to the same period of 2014. Customer service fees increased \$147,000 or 4.23% between the two periods. The decrease in noninterest income of \$426,000 is primarily the result of the gain on the sale of a local property investment of \$691,000 realized during 2014 contrasted with a loss on investments of \$23,000 realized during 2015.

Noninterest Expense

The following table sets forth the components of total noninterest expense in dollars and as a percentage of average earning assets for the years ended December 31, 2016, 2015, and 2014:

	2016		2015		2014	
	Amount	% of Average Earning Assets	Amount	% of Average Earning Assets	Amount	% of Average Earning Assets
<i>(Dollars in thousands)</i>						
Salaries and employee benefits	\$10,628	1.56%	\$ 9,921	1.60%	\$ 9,653	1.64%
Occupancy expense	4,222	0.62%	4,042	0.65%	3,760	0.64%
Data processing	148	0.02%	126	0.02%	134	0.02%
Professional fees	1,493	0.22%	1,137	0.18%	1,456	0.25%
FDIC/DFI assessments	767	0.11%	959	0.15%	943	0.16%
Directors fees	284	0.04%	277	0.04%	232	0.04%
Amortization of intangibles	—	—%	—	—%	62	0.01%
Correspondent bank service charges	77	0.01%	75	0.01%	117	0.02%
Loss on CA Tax Credit Partnership	158	0.02%	73	0.01%	39	0.01%
Net cost on operation and sale of OREO	263	0.04%	619	0.10%	571	0.10%
Other	2,305	0.34%	2,369	0.38%	2,248	0.38%
Total	\$20,345	2.98%	\$19,598	3.14%	\$19,215	3.26%

Noninterest expense increased \$747,000 or 3.81% between the years ended December 31, 2016 and 2015. The net increase in noninterest expense between the comparative periods is primarily the result of increases in salaries and employee benefits and occupancy expense, partially offset by decreases in regulatory assessments and net cost on operation and sale of OREO. Noninterest expense increased \$383,000 between the years ended December 31, 2015 and 2014, due to the increases in salaries and employee benefits, partially offset by a decrease in professional fees.

Included in net costs on operations of OREO for the years ended December 31, 2016 and 2015, are gains on the sale of OREO totaling \$37,000 and \$16,000, respectively, and OREO operating expenses totaling \$300,000 and \$447,000, respectively. The year ended 2015 includes a \$188,000 impairment loss on OREO.

During the years ended December 31, 2016 and 2015, the Company recognized stock-based compensation expense of \$30,000 and \$26,000 (less than \$0.01 per share basic and diluted), respectively. This expense is included in noninterest expense under salaries and employee benefits. If new stock options are issued, or existing options fail to vest due, for example, to forfeiture, actual stock-based compensation expense in future periods will change.

Income Taxes

The Company's income tax expense is impacted to some degree by permanent taxable differences between income reported for book purposes and income reported for tax purposes, as well as certain tax credits which are not reflected in the Company's pretax income or loss shown in the statements of operations and comprehensive income. As pretax income or loss amounts become smaller, the impact of these differences become more significant and are reflected as variances in the Company's effective tax rate for the periods presented. In general, the permanent differences and tax credits affecting tax expense have a positive impact and tend to reduce the effective tax rates shown in the Company's statements of operations and comprehensive income.

The Company reviews its current tax positions at least quarterly based upon accounting standards related to uncertainty in income taxes which includes the criteria that an individual tax position would have to meet for some or all of the income tax benefit to be recognized in a taxable entity's financial statements. Under the income tax guidelines, an entity should recognize the financial statement benefit of a tax position if it determines that it is *more likely than not* that the position will be sustained on examination. The term "more likely than not" means a likelihood of "more than 50 percent."

In assessing whether the more-likely-than-not criterion is met, the entity should assume that the tax position will be reviewed by the applicable taxing authority.

The Company has reviewed all of its tax positions as of December 31, 2016, and has determined that, there are no material amounts that should be recorded under the current income tax accounting guidelines.

Financial Condition

Total assets increased by \$62,328,000 or 8.59% during the year from a balance of \$725,644,000 at December 31, 2015 to \$787,972,000 at December 31, 2016, and increased \$124,803,000 or 18.82% from the balance of \$663,169,000 at December 31, 2014. During the year ended December 31, 2016, increases of \$56,269,000 were experienced in net loans. Overnight interest-bearing deposits in the Federal Reserve Bank and federal funds sold decreased a net \$8,767,000, while investment securities increased by \$26,598,000 during the year ended December 31, 2016. Total deposits of \$676,629,000 at December 31, 2016, increased \$54,824,000 or 8.82% from the balance of \$621,805,000 reported at December 31, 2015, and increased \$111,256,000, or 19.68%, from the balance of \$565,373,000 reported at December 31, 2014.

During the year ended December 31, 2015, increases of \$57,399,000 were experienced in net loans. Overnight interest-bearing deposits in the Federal Reserve Bank

and federal funds sold increased a net \$13,789,000, while investment securities decreased by \$17,408,000 during the year ended December 31, 2015. Total deposits of \$621,805,000 at December 31, 2015 increased \$56,432,000, or 9.98%, from the balance reported at December 31, 2014 of \$565,373,000, and \$58,518,000 or 9.41% from the balance of \$563,287,000 reported at December 31, 2013.

Earning assets averaged approximately \$682,299,000 during the year ended December 31, 2016, as compared to \$619,225,000 for the year ended December 31, 2015. Average interest-bearing liabilities increased to \$383,596,000 for the year ended December 31, 2016, as compared to \$364,963,000 for the year ended December 31, 2015.

Loans

The Company's primary business is that of acquiring deposits and making loans, with the loan portfolio representing the largest and most important component of its earning assets. Loans totaled \$569,759,000 at December 31, 2016, representing an increase of \$54,441,000, or 10.56%, when compared to the balance of \$515,318,000 at December 31, 2015. During 2016, average loans increased 9.61% when compared to the year ended December 31, 2015. Average loans totaled \$540,777,000, \$493,375,000, and \$422,760,000 for the years ended December 31, 2016, 2015 and 2014, respectively.

The following table sets forth the amounts of loans outstanding by category and the category percentages as of the year-end dates indicated:

	2016		2015		2014		2013		2012	
<i>(Dollars in thousands)</i>	Dollar Amount	% of Loans	Dollar Amount	% of Loans	Dollar Amount	% of Loans	Dollar Amount	% of Loans	Dollar Amount	% of Loans
Commercial and Industrial	\$ 49,005	8.6%	\$ 55,826	10.8%	\$ 62,369	13.6%	\$ 70,686	17.9%	\$ 72,117	18.0%
Real estate mortgage	288,200	50.6%	252,232	48.9%	214,877	46.9%	197,365	49.9%	189,934	47.5%
RE construction & development	130,687	22.9%	130,596	25.3%	137,158	30.0%	87,004	22.0%	90,941	22.7%
Agricultural	56,918	10.0%	52,137	10.1%	31,713	6.9%	30,932	7.8%	36,169	9.0%
Installment/other	44,949	7.9%	24,527	4.9%	11,802	2.6%	9,330	2.4%	10,884	2.7%
Lease financing	—	—%	—	—%	—	—%	—	—%	12	0.1%
Total Loans	\$569,759	100.0%	\$515,318	100.0%	\$457,919	100.0%	\$395,317	100.0%	\$400,057	100.0%

Loan volume continues to be highest in what has historically been the Bank's primary lending emphasis: commercial, real estate mortgage, and construction lending. Total loans increased \$54,441,000 during 2016. There were increases of \$20,422,000, or 83.3%, in installment loans and increases of \$4,781,000, or 9.2%, in agriculture loans when compared to the previous year. Included in installment loans is a large increase in the student loan portfolio with loans totaling \$38,514,000 at end of year. Commercial and industrial loans decreased \$6,821,000, or 12.22%.

Commercial real estate loans (a component of real estate mortgage loans) have remained as a significant percentage of total loans over the past year, amounting to 35.14% and 35.43%, of the total loan portfolio at December 31, 2016 and December 31, 2015, respectively. Commercial real estate loans increased \$17,659,000 during 2016. Residential mortgage loans are not generally a large part of the Company's loan portfolio, but some residential mortgage loans have been made over the past few years to facilitate take-out loans for construction borrowers who were unable to obtain permanent financing elsewhere. Additionally, the Company purchases residential mortgage pools. Residential mortgage loans are generally 30-year amortizing loans with maturities of between three and five years. These loans totaled \$87,388,000 or 15.34% of the portfolio at December 31, 2016, and \$68,811,000, or 13.35% of the portfolio at December 31, 2015. The Bank held no purchased loan participations at December 31, 2016 or December 31, 2015. Loan participations sold increased from \$17,363,000 or 3.4% of the portfolio at December 31, 2015, to \$26,375,000, or 4.6%, at December 31, 2016.

During 2015, the Company experienced a decrease of \$6,562,000, or 4.8%, in construction loans, an increase of \$37,355,000, or 17.4%, in real estate mortgage loans, an increase of \$20,424,000, or 64.4%, in agricultural loans and an increase of \$12,725,000, or 107.8%, in installment loans.

At December 31, 2016, approximately 51.8% of commercial and industrial loans have floating rates and, although some may be secured by real estate, many are secured by accounts receivable, inventory, and other business assets. Residential housing markets regained some momentum in 2016, and as a result, real estate mortgage loans increased \$35,968,000. Real estate construction loans increased \$91,000, or 0.1%, during 2016, as compared to a decrease in real estate construction loans of \$6,562,000, or 4.8%, during 2015. Construction loans are generally short-term, floating-rate obligations, which consist of both residential and commercial projects. Agricultural loans, which primarily consist of short-term, floating rate loans for crop financing, increased \$4,781,000, or 9.2%, between December 31, 2015 and December 31, 2016, and installment loans increased \$20,422,000, or 83.3%, during that same period, primarily due to growth in the student loan portfolio. Commercial loans, consisting primarily of loans for non real estate business operations, decreased \$6,821,000, or 12.22%.

The real estate mortgage loan portfolio totaling \$288,200,000 at December 31, 2016, consists of commercial real estate, residential mortgages, and home equity loans. Commercial real estate is the predominate segment of the portfolio, with balances of \$200,213,000, and \$182,554,000 at December 31, 2016 and 2015, respectively. Commercial real estate loans are generally a mix of short to medium-term, fixed and floating rate instruments and are mainly secured by commercial income and multi-family residential properties. The Company does not currently offer traditional residential mortgage loans, but does purchase mortgage portfolios. The residential real estate mortgage portfolio had balances of \$87,388,000 and \$68,811,000 at December 31, 2016 and 2015, respectively. The Company also offers short to medium-term, fixed-rate, home equity loans, which totaled \$599,000 at December 31, 2016, and \$867,000 at December 31, 2015.

The following table sets forth the maturities of the Bank's loan portfolio at December 31, 2016. Amounts presented are shown by maturity dates rather than repricing periods:

<i>(In thousands)</i>	Due in one year or less	Due after one year through five years	Due after five years	Total
Commercial and agricultural	\$ 39,504	\$ 35,652	\$ 31,744	\$106,900
Real estate construction & development	81,745	48,368	—	130,113
Real estate – mortgage	19,663	130,912	137,222	287,797
All other loans	2,520	42,024	405	44,949
Total Loans	\$143,432	\$256,956	\$169,371	\$569,759

For the year ended December 31, 2016 and 2015, the average yield on loans was 5.21% and 5.36%, respectively. The Company utilizes rate floors intended to mitigate interest rate risk if interest rates fall, as well as to compensate the Company for additional credit risk under current market conditions. The Bank's loan portfolio is generally comprised of

short-term or floating rate loans and is therefore susceptible to fluctuations in market rates of interest.

At December 31, 2016 and 2015, approximately 45.3% and 43.2% of the Bank's loan portfolio consisted of floating rate instruments, with the majority of those tied to the prime rate.

The following table sets forth the contractual maturities of the Bank's fixed and floating rate loans at December 31, 2016. Amounts presented are shown by maturity dates rather than repricing periods, and do not consider renewals or prepayments of loans:

<i>(In thousands)</i>	Due in one year or less	Due after one year through five years	Due after five years	Total
Accruing loans:				
Fixed rate loans	\$ 42,911	\$225,064	\$ 37,909	\$305,884
Floating rate loans	94,674	31,048	130,889	256,611
Total accruing loans	137,585	256,112	168,798	562,495
Nonaccrual loans:				
Fixed rate loans	4,608	1,126	—	5,734
Floating rate loans	1,239	—	291	1,530
Total nonaccrual loans	5,847	1,126	291	7,264
Total Loans	\$143,432	\$257,238	\$169,089	\$569,759

Securities

The following is a comparison of the amortized cost and approximate fair value of available-for-sale securities for the years indicated:

<i>(In thousands)</i>	December 31, 2016		December 31, 2015		December 31, 2014	
	Amortized Cost	Fair Value (Carrying Amount)	Amortized Cost	Fair Value (Carrying Amount)	Amortized Cost	Fair Value (Carrying Amount)
Available-for-sale:						
U.S. Government agencies	\$22,992	\$23,203	\$9,778	\$10,123	\$12,097	\$12,496
U.S. Government sponsored entities & agencies collateralized by mortgage obligations	30,867	30,572	16,835	16,958	31,659	31,982
Mutual Funds	4,000	3,716	4,000	3,812	4,000	3,823
Total available-for-sale	\$57,859	\$57,491	\$30,613	\$30,893	\$47,756	\$48,301

The contractual maturities of investment securities as well as yields based on amortized cost of those securities at December 31, 2016 are shown below. Actual maturities may differ from contractual maturities because issuers have the right to call or prepay obligations with or without call or prepayment penalties.

(Dollars in thousands)	One year or less		After one year to five years		After five years to ten years		After ten years		Total	
	Amount	Yield (1)	Amount	Yield (1)	Amount	Yield (1)	Amount	Yield (1)	Amount	Yield (1)
Available-for-sale:										
U.S. Government agencies	\$—	—%	\$—	—%	\$847	0.93%	\$22,145	2.83%	\$22,992	2.76%
U.S. Government sponsored entities & agencies collateralized by mortgage obligations	3,027	1.06%	916	2.80%	13,589	2.04%	13,335	2.01%	30,867	1.95%
Mutual Funds	4,000	2.13%	—	—%	—	—%	—	—%	4,000	2.13%
Total amortized cost	\$7,027	1.67%	\$916	2.80%	\$14,436	1.97%	\$35,480	2.52%	\$57,859	2.28%

(1) Weighted average yields are not computed on a tax equivalent basis

At December 31, 2016 and 2015, available-for-sale securities with an amortized cost of approximately \$19,653,625 and \$16,253,074, respectively (fair value of \$19,803,388 and \$16,670,290, respectively) were pledged as collateral for public funds and FHLB borrowings.

Deposits

The Bank attracts commercial deposits primarily from local businesses and professionals, as well as retail checking accounts, savings accounts and time deposits. Deposits increased by \$54,824,000 during the year ended December 31, 2016, with increases in time accounts, savings, NOW, and money market accounts and noninterest-bearing deposits. Time deposits increased \$33,832,000 during the year ended December 31, 2016, and included the purchase of \$17,285,000 in brokered certificates of deposit.

Core deposits, consisting of all deposits other than time deposits of \$250,000 or more and brokered deposits, continue to provide the foundation for the Bank's principal sources of funding and liquidity. These core deposits amounted to 91.7% and 96.9% of the total deposit portfolio at December 31, 2016 and 2015, respectively. The Company continues to maintain a low reliance on brokered deposits while maintaining sufficient liquidity. Brokered deposits totaled \$28,132,000 or 4.16% of total deposits at December 31, 2016, as compared to \$8,546,000, or 1.37% at December 31, 2015. The increase is primarily the result of the purchase of the aforementioned certificates of deposit.

The Company had no borrowings at December 31, 2016 and 2015, but the Company will maintain overnight borrowing and other term credit lines as deemed prudent.

The following table sets forth the year-end amounts of deposits by category for the years indicated, and the dollar change in each category during the year:

(In thousands)	December 31,				
	2016	2015	2014	2013	2012
Noninterest-bearing deposits	\$262,697	\$262,168	\$215,439	\$214,317	\$217,014
Interest-bearing deposits:					
NOW and money market accounts	235,873	226,886	211,290	198,928	203,771
Savings accounts	75,068	63,592	60,499	45,758	43,117
Time deposits:					
Under \$250,000	87,419	58,122	65,844	28,825	32,532
\$250,000 and over	15,572	11,037	12,301	54,661	66,853
Total interest-bearing deposits	413,932	359,637	349,934	328,172	346,273
Total deposits	\$676,629	\$621,805	\$565,373	\$542,489	\$563,287

The following table sets forth the year-end percentages of total deposits by category for the years indicated:

(In thousands)	December 31,				
	2016	2015	2014	2013	2012
Noninterest-bearing deposits	38.82%	42.16%	38.11%	39.51%	38.53%
Interest-bearing deposits:					
NOW and money market accounts	34.86%	36.49%	37.37%	36.67%	36.18%
Savings accounts	11.09%	10.23%	10.70%	8.43%	7.65%
Time deposits:					
Under \$250,000	12.92%	9.35%	11.65%	5.31%	5.78%
\$250,000 and over	2.30%	1.77%	2.18%	10.08%	11.87%
Total interest-bearing deposits	61.18%	57.84%	61.89%	60.49%	61.47%
Total deposits	100.00%	100.00%	100.00%	100.00%	100.00%

The Company continues to have a low reliance on brokered and other wholesale funding sources. As of December 31, 2016, brokered deposits totaled 4.16% of total deposits, which the Company believes to be in line with peers.

During the year ended December 31, 2016, increases were experienced across all deposit categories. Total time deposits increased \$33,832,000, or 48.92%, during the year ended December 31, 2016, and brokered deposits, a component of total time deposits, increased by \$19,586,000, or 4.16%, during the year. Increases in savings accounts and NOW and money market accounts of \$11,476,000, or 18.05%, and \$8,987,000, or 3.96%, respectively, were also realized during the year ended December 31, 2016. Noninterest-bearing deposits increased \$529,000 during the year.

During the year ended December 31, 2015, increases were experienced across all categories except for time deposits.

Total time deposits decreased \$8,986,000, or 11.50%, during the year ended December 31, 2015, and brokered deposits, a component of total time deposits, decreased \$2,934,000, or 1.37%, during the year. Noninterest-bearing deposits increased \$46,729,000, or 17.82%, during the year. Additionally, increases in savings accounts and NOW and money market accounts of \$3,093,000, or 5.11%, and \$15,596,000, or 7.38%, respectively, were realized during the year ended December 31, 2015.

The Company's deposit base consists of two major components represented by noninterest-bearing (demand) deposits and interest-bearing deposits. Interest-bearing deposits consist of time certificates, NOW and money market accounts and savings deposits. Significant increases in deposits were realized during 2016 and 2015. Total interest-bearing deposits increased \$54,295,000, or 15.1%, and total noninterest-bearing deposits increased \$529,000, or 0.2%,

between December 31, 2015 and December 31, 2016. Between December 31, 2014 and December 31, 2015, total interest-bearing deposits increased \$9,703,000, or 2.7%, and total noninterest-bearing deposits increased \$46,729,000, or 17.82%.

On a year-to-date average basis, total deposits increased \$51,663,000, or 8.7%, between the years ended December 31, 2015 and December 31, 2016. Of that total, interest-bearing deposits increased by \$19,985,000, or 5.6%, and noninterest-bearing deposits increased \$31,678,000, or 13.36%, during 2016. On average, the Company experienced increases in

all deposit account categories between the years ended December 31, 2015 and December 31, 2016. On a year-to-date average basis, total deposits increased by \$20,881,000, or 3.7%, between the years ended December 31, 2014 and December 31, 2015. Of that total, interest-bearing deposits increased by \$14,723,000, or 4.30%, and noninterest-bearing deposits increased \$6,158,000, or 2.67%, during 2015. On average, the Company experienced decreases in time deposits, while NOW accounts, money market and savings accounts increased between the years ended December 31, 2014 and December 31, 2015.

The following table sets forth the average deposits and average rates paid on those deposits for the years ended December 31, 2016, 2015, and 2014:

	2016		2015		2014	
	Average Balance	Rate %	Average Balance	Rate %	Average Balance	Rate %
<i>(Dollars in thousands)</i>						
Interest-bearing deposits:						
Checking accounts	\$234,268	0.29%	\$219,197	0.26%	\$206,878	0.28%
Savings	67,590	0.21%	62,163	0.26%	52,681	0.25%
Time deposits (1)	73,680	0.47%	74,193	0.44%	81,271	0.48%
Noninterest-bearing deposits	268,712		237,034		230,876	

(1) Included at December 31, 2016, are \$15,572,000 in time certificates of deposit of \$250,000 or more, of which \$7,980,000 matures in three months or less, \$5,574,000 matures in three to twelve months, and \$2,018,000 matures in one to three years.

Short-term Borrowings

The Company has the ability to obtain borrowed funds consisting of federal funds purchased, discount window borrowings, securities sold under agreements to repurchase ("repurchase agreements") and Federal Home Loan Bank ("FHLB") advances as alternatives to retail deposit funds. The Company has established collateralized and uncollateralized lines of credit with several correspondent banks, the FRB discount window, as well as a securities dealer, for the purpose of obtaining borrowed funds as needed. The Company may continue to borrow funds in the future as part of its asset/liability strategy, and may use these funds to acquire certain other assets as deemed appropriate by management for investment purposes and to better utilize the capital resources of the Bank. Federal funds purchased represent temporary overnight borrowings from correspondent banks and are generally unsecured. Repurchase agreements are collateralized by mortgage backed securities and securities of U.S. Government agencies, and generally have maturities of one to six months, but may

have longer maturities if deemed appropriate as part of the Company's asset/liability management strategy. FHLB advances are collateralized by the Company's investment in FHLB stock, securities, and certain qualifying mortgage loans. In addition, the Company has the ability to obtain borrowings from the Federal Reserve Bank of San Francisco ("FRB"), collateralized by certain pledged loans in the Company's loan portfolio. The lines of credit are subject to periodic review of the Company's financial statements by the grantors of the credit lines. Lines of credit may be modified or revoked at any time if the grantors feel there are adverse trends in the Company's financial position.

The Company had collateralized lines of credit with the FRB of \$323,162,000 and \$302,456,000, as well as FHLB lines of credit totaling \$2,037,000 and \$2,854,000 at December 31, 2016 and 2015, respectively. In addition, the Company obtained a \$10,000,000 uncollateralized line of credit during 2013 from Pacific Coast Bankers Bank and a \$20,000,000 uncollateralized line of credit during 2014 from Zion's Bank. At December 31, 2016, the Company had no outstanding balances drawn

against any of its lines of credit. These lines of credit generally have interest rates tied to the Federal Funds rate or are indexed to short-term U.S. Treasury rates or LIBOR.

Asset Quality and Allowance for Credit Losses

Lending money is the Company's principal business activity, and ensuring appropriate evaluation, diversification, and control of credit risks is a primary management responsibility. Losses are implicit in lending activities and the amount of such losses will vary, depending on the risk characteristics of the loan portfolio as affected by local economic conditions and the financial experience of borrowers.

The allowance for credit losses is maintained at a level deemed appropriate by management to provide for known and inherent risks in existing loans and commitments to extend credit. The adequacy of the allowance for credit losses is based upon management's continuing assessment of various factors affecting the collectability of loans and commitments to extend credit; including current economic conditions, past credit experience, collateral, and concentrations of credit. There is no precise method of predicting specific losses or amounts which may ultimately be charged off on particular segments of the loan portfolio. The conclusion that a loan may become uncollectible, either in part or in whole is judgmental and subject to economic, environmental, and other conditions which cannot be predicted with certainty. When determining the adequacy of the allowance for credit losses, the Company follows, in accordance with GAAP, the guidelines set forth in the Revised Interagency Policy Statement on the Allowance for Loan and Lease Losses ("Statement") issued by banking regulators in December 2006. The Statement is a revision of the previous

guidance released in July 2001, and outlines characteristics that should be used in segmentation of the loan portfolio for purposes of the analysis including risk classification, past due status, type of loan, industry or collateral. It also outlines factors to consider when adjusting the loss factors for various segments of the loan portfolio, and updates previous guidance that describes the responsibilities of the board of directors, management, and bank examiners regarding the allowance for credit losses. Securities and Exchange Commission Staff Accounting Bulletin No. 102 was released during July 2001, and represents the SEC staff's view relating to methodologies and supporting documentation for the Allowance for Loan and Lease Losses that should be observed by all public companies in complying with the federal securities laws and the Commission's interpretations. It is also generally consistent with the guidance published by the banking regulators.

The allowance for loan losses includes an asset-specific component, as well as a general or formula-based component. The Company segments the loan and lease portfolio into eleven (11) segments, primarily by loan class and type, that have homogeneity and commonality of purpose and terms for analysis under the formula-based component of the allowance. Those loans which are determined to be impaired under current accounting guidelines are not subject to the formula-based reserve analysis, and are instead evaluated individually for specific impairment under the asset-specific component of the allowance. The eleven segments of the Company's loan portfolio are as follows (subtotals are provided as needed to allow the reader to reconcile the amounts to the Company's loan classification reported elsewhere in this report):

Loan Segments for Loan Loss Reserve Analysis
(Dollars in thousands)

	Loan Balances at December 31,				
	2016	2015	2014	2013	2012
Commercial and Business Loans	\$47,464	\$54,503	\$60,422	\$68,460	\$69,780
Government Program Loans	1,541	1,323	1,947	2,226	2,337
Total Commercial and Industrial	49,005	55,826	62,369	70,686	72,117
Commercial Real Estate Term Loans	200,213	182,554	154,672	143,919	133,599
Single Family Residential Loans	87,388	68,811	59,095	52,036	55,016
Home Improvement/Home Equity Loans	599	867	1,110	1,410	1,319
Total Real Estate Mortgage	288,200	252,232	214,877	197,365	189,934
RE Construction and Development Loans	130,687	130,596	137,158	87,004	90,941
Agricultural Loans	56,918	52,137	31,713	30,932	36,169
Consumer Loans	44,949	24,527	11,802	9,330	10,639
Overdraft protection Lines	—	—	—	—	90
Overdrafts	—	—	—	—	155
Total Installment/other	44,949	24,527	11,802	9,330	10,884
Commercial Lease Financing	—	—	—	—	12
Total Loans	\$569,759	\$515,318	\$457,919	\$395,317	\$400,057

The Company's methodology for assessing the adequacy of the allowance for credit losses consists of several key elements, which include:

- the formula allowance;
- specific allowances for problem graded loans identified as impaired; and
- and the unallocated allowance.

The formula allowance is calculated by applying loss factors to outstanding loans and certain unfunded loan commitments. Loss factors are based on the Company's historical loss experience and on the internal risk grade of those loans and, may be adjusted for significant factors that, in management's judgment, affect the collectability of the portfolio as of the evaluation date. Factors that may affect collectability of the loan portfolio include:

- Levels of, and trends in delinquencies and nonaccrual loans;
- Trends in volumes and term of loans;
- Effects of any changes in lending policies and procedures including those for underwriting, collection, charge-off, and recovery;
- Experience, ability, and depth of lending management and staff;
- National and local economic trends and conditions; and

- Concentrations of credit that might affect loss experience across one or more components of the portfolio, including high-balance loan concentrations and participations.

Management determines the loss factors for problem graded loans (substandard, doubtful, and loss), special mention loans, and pass graded loans, based on a loss migration model. The migration analysis incorporates loan losses over the previous quarters as determined by management (time horizons adjusted as business cycles or environment changes) and loss factors are adjusted to recognize and quantify the loss exposure from changes in market conditions and trends in the Company's loan portfolio. For purposes of this analysis, loans are grouped by internal risk classifications and categorized as pass, special mention, substandard, doubtful, or loss. Certain loans are homogeneous in nature and are therefore pooled by risk grade. These homogeneous loans include consumer installment and home equity loans. Special mention loans are currently performing but are potentially weak, as the borrower has begun to exhibit deteriorating trends which, if not corrected, could jeopardize repayment of the loan and result in further downgrades. Substandard loans have well-defined weaknesses which, if not corrected, could jeopardize the full satisfaction of the debt. A loan classified as doubtful has critical weaknesses that make full collection of the obligation improbable. Classified loans, as defined by the Company, include impaired loans and loans categorized as substandard, doubtful, and loss which are not considered

impaired. At December 31, 2016, impaired and classified loans totaled \$29,838,000, or 5.24%, of gross loans as compared to \$39,512,000, or 7.67%, of gross loans at December 31, 2015.

Loan participations are reviewed for allowance adequacy under the same guidelines as other loans in the Company's portfolio, with an additional participation factor added, if required, for specific risks associated with participations. In general, participations are subject to certain thresholds set by the Company, and are reviewed for geographic location as well as the well-being of the underlying agent bank.

The formula allowance includes reserves for certain off-balance sheet risks including letters of credit, unfunded loan commitments, and lines of credit. Reserves for undisbursed commitments are generally formula allocations based on the Company's historical loss experience and other loss factors, rather than specific loss contingencies. At December 31, 2016 and 2015, the formula reserve allocated to undisbursed commitments totaled \$337,000 and \$299,000, respectively. The reserve for unfunded commitments is considered a reserve for contingent liabilities and is therefore carried as a liability on the balance sheet for all periods presented.

Specific allowances are established based on management's periodic evaluation of loss exposure inherent in impaired

loans. For impaired loans, specific allowances are determined based on the net realizable value of the underlying collateral, the net present value of the anticipated cash flows, or the market value of the underlying assets. Formula allowances for classified loans, excluding impaired loans, are determined on the basis of additional risks involved with individual loans that may be in excess of risk factors associated with the loan portfolio as a whole. The specific allowance is different from the formula allowance in that the specific allowance is determined on a loan-by-loan basis based on risk factors directly related to a particular loan, as opposed to the formula allowance which is determined for a pool of loans with similar risk characteristics, based on past historical trends and other risk factors which may be relevant on an ongoing basis.

The unallocated portion of the allowance is based upon management's evaluation of various conditions that are not directly measured in the determination of the formula and specific allowances. The conditions may include, but are not limited to, general economic and business conditions affecting the key lending areas of the Company, credit quality trends, collateral values, loan volumes and concentrations, and other business conditions.

The following table summarizes the specific allowance, formula allowance, and unallocated allowance at December 31, 2016, 2015 and 2014.

<i>(In thousands)</i>	December 31,		
	2016	2015	2014
Specific allowance – impaired loans	\$1,360	\$3,097	\$715
Formula allowance – classified loans not impaired	1,226	1,385	2,450
Formula allowance – special mention loans	248	75	39
Total allowance for special mention and classified loans	2,834	4,557	3,204
Formula allowance for pass loans	5,371	5,086	6,739
Unallocated allowance	697	70	847
Total allowance	8,902	9,713	10,790
Impaired loans	16,179	23,612	16,037
Classified loans not considered impaired	13,659	15,900	18,321
Total classified and impaired loans	29,838	39,512	34,358
Special mention loans not considered impaired	5,965	2,562	1,766

The following table summarizes allowance for loan losses, nonperforming loans, and classified loans for the periods shown:

<i>(Dollars in thousands)</i>	December 31,		
	2016	2015	2014
Allowance for loan losses – period end	\$ 8,902	\$ 9,713	\$10,771
Net loans charged off (recovered) during period	790	1,017	(629)
Recovery of provision for credit loss	(21)	(41)	(845)
Loans outstanding at period-end	569,759	515,318	457,919
ALLL as % of loans at period-end	1.56%	1.88%	2.35%
Nonaccrual loans	7,264	8,193	9,935
Restructured Loans	5,146	11,028	5,641
Total nonperforming loans	12,410	19,221	15,576
ALLL as % of nonperforming loans	71.73%	50.53%	69.15%
Impaired loans	16,179	23,612	16,037
Classified loans not considered impaired	13,659	15,900	18,321
Total classified loans	\$29,838	\$39,512	\$34,358
ALLL as % of classified loans	29.83%	24.58%	31.35%

Impaired loans decreased \$7,433,000 between December 31, 2015 and December 31, 2016 and the specific allowance related to those impaired loans decreased \$1,737,000 between December 31, 2015 and December 31, 2016. The formula allowance related to criticized loans that are not impaired (including special mention and substandard) increased by \$14,000 between December 31, 2015 and December 31, 2016. The reduction in nonaccrual loans between December 31, 2015 and December 31, 2016 is, in part, attributed to \$638,000 in charge-offs during the period ended December 31, 2016. The level of “pass” loans increased approximately \$60,006,000 between December 31, 2015 and December 31, 2016, while the related formula allowance increased \$285,000 during the same period. The formula allowance for “pass loans” is derived from the loan loss factors under migration analysis. Due to improvements in economic conditions and credit quality, less reserve is required for pass loans.

The Company’s methodology attempts to accurately estimate losses. The specific allowance portion of the analysis is designed to be self-correcting by taking into account the current loan loss experience based on that portion of the portfolio. By analyzing the estimated losses inherent in the loan portfolio on a quarterly basis, management is able to adjust specific and inherent loss estimates using the most recent information available. In performing the periodic migration analysis, management believes that historical loss factors used in the computation of the formula allowance need to be adjusted to reflect current changes in market

conditions and trends in the Company’s loan portfolio. There are a number of other factors which are reviewed when determining adjustments in the historical loss factors. Those factors include 1) trends in delinquent and nonaccrual loans, 2) trends in loan volume and terms, 3) effects of changes in lending policies, 4) concentrations of credit, 5) competition, 6) national and local economic trends and conditions, 7) experience of lending staff, 8) loan review and Board of Directors oversight, 9) high balance loan concentrations, and 10) other business conditions.

The general reserve requirements (ASC 450-70) decreased with the continued strengthening of local, state, and national economies and their impact on our local lending base, which has resulted in a lower qualitative component for the general reserve calculation. These positive factors were partially offset by the Company including OREO financial results in loss history and extending the look back period used to capture the loss history for the quantitative portion of the ALLL. In the third quarter of 2013, the look back period was changed from 4 years to stake-in-the-ground (December 31, 2005), in an effort to include higher losses experienced during the credit crisis. Changes in the mix of historical losses in the look back period resulted in a reallocation of the general reserve component of the allowance amount within the various loan segments as compared to December 31, 2016, as loss experience by segment has fluctuated over time. The stake-in-the-ground methodology requires the Company to use December 31, 2005 as the starting point of the look back period to capture loss history. Time horizons are subject to

Management's assessment of the current period, taking into consideration changes in business cycles and environment changes.

Management and the Company's lending officers evaluate the loss exposure of classified and impaired loans on a weekly/monthly basis and through discussions and officer meetings as conditions change. The Company's Loan Committee meets weekly and also serves as a forum to discuss specific problem assets that pose significant concerns to the Company, and to keep the Board of Directors informed through committee minutes. All special mention and classified loans are reported quarterly on Problem Asset Reports and Impaired Loan Reports and are reviewed by senior management. Migration analysis and impaired loan analysis are performed on a quarterly basis and adjustments are made to the allowance as deemed necessary. The Board of Directors is kept abreast of any changes or trends in problem assets on a monthly basis, or more often if required.

The specific allowance for impaired loans is measured based on the present value of the expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent. The amount of impaired loans is not directly comparable to the amount of nonperforming loans disclosed later in this section. The primary differences between impaired loans and nonperforming loans are: i) all loan categories are considered in determining nonperforming loans while impaired loan recognition is limited to commercial and industrial loans, commercial and residential real estate loans, construction loans, and agricultural loans, and ii) impaired loan recognition considers not only loans 90 days or more past due, restructured loans and nonaccrual loans but may also include problem loans other than delinquent loans.

The Company considers a loan to be impaired when, based upon current information and events, it believes it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired loans include nonaccrual loans, troubled debt restructures, and performing loans in which full payment of principal or interest is not expected. Management bases the measurement of these impaired loans either on the fair value of the loan's collateral or the expected cash flows on the loans discounted at the loan's stated interest rates. Cash receipts

on impaired loans not performing to contractual terms and that are on nonaccrual status are used to reduce principal balances. Impairment losses are included in the allowance for credit losses through a charge to the provision, if applicable.

At December 31, 2016 and 2015, the Company's recorded investment in loans for which impairment has been recognized totaled \$16,179,000 and \$23,679,000, respectively. Included in total impaired loans at December 31, 2016, are \$7,563,000 of impaired loans for which the related specific allowance is \$1,360,000, as well as \$8,616,000 of impaired loans that as a result of write-downs or the fair value of the collateral, did not have a specific allowance. Total impaired loans at December 31, 2015 included \$16,404,000 of impaired loans for which the related specific allowance was \$3,097,000, as well as \$7,275,000 of impaired loans that as a result of write-downs or the fair value of the collateral, did not have a specific allowance. The average recorded investment in impaired loans was \$19,566,000 and \$17,462,000 during the years ended December 31, 2016 and 2015, respectively. In most cases, the Company uses the cash basis method of income recognition for impaired loans. In the case of certain troubled debt restructuring for which the loan is performing under the current contractual terms, income is recognized under the accrual method.

The largest category of impaired loans at December 31, 2016 was real estate construction and development loans, comprising of 38.78% of total impaired loans at December 31, 2016. Impaired construction loans decreased \$6,245,000, impaired commercial and industrial loans decreased \$192,000, impaired real estate mortgage loans decreased \$1,362,000, and impaired agricultural loans decreased \$16,000 during the year ended December 31, 2016. Specific collateral related to impaired loans is reviewed for current appraisal information, economic trends within geographic markets, loan-to-value ratios, and other factors that may impact the value of the loan collateral. Adjustments are made to collateral values as needed for these factors. Of total impaired loans, approximately \$11,770,000, or 72.8%, are secured by real estate at December 31, 2016, as compared to \$10,730,000, or 45.3%, of total impaired loans at December 31, 2015. The following table summarizes the components of impaired loans and their related specific allowance at December 31, 2016, 2015 and 2014.

<i>(In thousands)</i>	Balance December 31, 2016	Allowance December 31, 2016	Balance December 31, 2015	Allowance December 31, 2015	Balance December 31, 2014	Allowance December 31, 2014
Commercial and industrial	\$ 5,009	\$ 757	\$ 5,201	\$ 530	\$ 1,421	\$ 64
Real estate – mortgage	3,931	603	5,293	635	7,513	648
Real estate construction and development	6,274	—	12,519	1,282	6,371	—
Agricultural	—	—	16	—	32	—
Installment/other	965	—	650	650	700	3
Lease financing	—	—	—	—	—	—
Total impaired loans	\$16,179	\$1,360	\$23,679	\$3,097	\$16,037	\$715

Included in impaired loans are loans modified in troubled debt restructurings (TDRs), where concessions have been granted to borrowers experiencing financial difficulties in an attempt to enhance collection. The Company makes various types of concessions when structuring TDRs including rate reductions, payment extensions, and forbearance.

At December 31, 2016, residential mortgages comprised \$2,368,000 of the \$12,410,000 in TDRs and commercial real estate loans comprised \$6,267,000 of total TDRs.

Total TDRs decreased by 32.95% at December 31, 2016, as compared to December 31, 2015. Nonaccrual TDRs decreased

by 2.89% and accruing TDRs declined by 53.34% over the same period. All TDR categories decreased when compared on a year-over-year basis. Many of these credits are related to real estate projects that slowed significantly or stalled during the recession, leading the Company to pursue restructuring of the qualified credits allowing the real estate market time to recover and developers opportunity to finish projects at a slower pace. Concessions granted in these circumstances include lengthened maturities and/or rate reductions that enabled the borrower to finish the projects and may be entirely successful. In large part, current successes are related to a recovering real estate market.

The following tables summarizes TDRs by type, classified separately as nonaccrual or accrual, which are included in impaired loans at December 31, 2016 and December 31, 2015.

<i>(In thousands)</i>	Total TDRs December 31, 2016	Nonaccrual TDRs December 31, 2016	Accruing TDRs December 31, 2016
Commercial and industrial	\$ 1,356	\$ 565	\$ 791
Real estate – mortgage:			
Commercial real estate	1,454	1,126	328
Residential mortgages	2,368	—	2,368
Home equity loans	—	—	—
Total real estate mortgage	3,822	1,126	2,696
Real estate construction and development	6,267	4,608	1,659
Agricultural	—	—	—
Installment/other	965	965	—
Lease financing	—	—	—
Total Troubled Debt Restructurings	\$12,410	\$7,264	\$5,146

<i>(In thousands)</i>	Total TDRs December 31, 2015	Nonaccrual TDRs December 31, 2015	Accruing TDRs December 31, 2015
Commercial and industrial	\$ 898	\$ 327	\$ 571
Real estate – mortgage:			
Commercial real estate	1,243	1,243	—
Residential mortgages	3,533	—	3,533
Home equity loans	—	—	—
Total real estate mortgage	4,776	1,243	3,533
Real estate construction and development	12,168	5,260	6,908
Agricultural	16	—	16
Installment/other	650	650	—
Lease financing	—	—	—
Total Troubled Debt Restructurings	\$18,508	\$7,480	\$11,028

Of the \$12,410,000 in total TDRs at December 31, 2016, \$7,264,000 were on nonaccrual status at period-end. Of the \$18,508,000 in total TDRs at December 31, 2015, \$7,480,000 were on nonaccrual status at period-end. As of December 31, 2016, the Company has no commercial real estate (CRE) workouts whereby an existing loan was restructured into multiple new loans (i.e., A Note/B Note structure).

For a restructured loan to return to accrual status there needs to be at least 6 months successful payment history.

In addition, the Company's Credit Administration performs a financial analysis of the credit to determine whether the borrower has the ability to continue to perform successfully over the remaining life of the loan. This includes, but is not limited to, a review of financial statements and a cash flow analysis of the borrower. Only after determining that the borrower has the ability to perform under the terms of the loans will the restructured credit be considered for accrual status.

The following table summarizes special mention loans by type for the years ended December 31, 2016 and December 31, 2015.

<i>(In thousands)</i>	December 31, 2016	December 31, 2015
Commercial and industrial	\$4,416	\$946
Real estate – mortgage:		
Commercial real estate	621	1,616
Residential mortgages	—	—
Home equity loans	—	—
Total real estate mortgage	621	1,616
RE construction & development	928	—
Agricultural	—	—
Installment/other	—	—
Lease financing	—	—
Total Special Mention Loans	\$5,965	\$2,562

The Company focuses on competition and other economic conditions within its market area and other geographical areas in which it does business, which may ultimately affect the risk assessment of the portfolio. The Company continues to experience increased competition from major banks, local independents and non-bank institutions which affects loan pricing. Low interest rates and a weaker economy continue to dominate, even though real estate prices show signs of stabilization and interest rates have begun to rise. The Company continues to place increased emphasis on reducing both the level of nonperforming assets and the level of losses on the disposition of these assets. It is in the best interest of both the Company and the borrowers to seek alternative options to foreclosure in an effort to reduce the impacts on the real estate market. As part of this strategy, the Company has agreed to increasing its level of troubled

debt restructurings, when doing so makes economic sense. While business and consumer spending show improvement in recent quarters, current GDP remains anemic. It is difficult to forecast what impact the Federal Reserve actions to hold rates low will have on the economy. Local unemployment rates in the San Joaquin Valley have improved, but remain elevated compared with other regions and historically are higher as a result of the area's agricultural dynamics. The Company believes that the Central San Joaquin Valley will continue to grow and diversify as property and housing costs remain low relative to other areas of the state. Management recognizes increased risk of loss due to the Company's exposure to local and worldwide economic conditions, as well as potentially volatile real estate markets, and takes these factors into consideration when analyzing the adequacy of the allowance for credit losses.

The following table provides a summary of the Company's allowance for credit losses, provisions made to that allowance, and charge-off and recovery activity affecting the allowance for the years indicated.

	December 31,				
<i>(Dollars in thousands)</i>	2016	2015	2014	2013	2012
Total loans outstanding at end of period before deducting allowances for credit losses	\$570,834	\$515,376	\$459,575	\$395,013	\$400,033
Average net loans outstanding during period	540,777	493,375	422,760	392,340	398,377
Balance of allowance at beginning of period	9,713	10,771	10,988	11,784	13,648
Loans charged off:					
Real estate	(29)	—	(200)	(635)	(630)
Commercial, Industrial & Agricultural	(870)	(1,397)	(318)	(678)	(3,397)
Commercial lease financing	—	—	—	—	—
Installment and other	(24)	(489)	(16)	(273)	(251)
Total loans charged off	(923)	(1,886)	(534)	(1,586)	(4,278)
Recoveries of loans previously charged off:					
Real estate	55	225	728	1,538	698
Commercial and industrial & agricultural	60	630	330	279	648
Installment and other	18	14	104	71	49
Total loan recoveries	133	869	1,162	1,888	1,395
Net loans (charged off) recovered	(790)	(1,017)	628	302	(2,883)
Recovery of provision charged to operating expense	(21)	(41)	(845)	(1,098)	1,019
Balance of allowance for credit losses at end of period	\$8,902	\$9,713	\$10,771	\$10,988	\$11,784
Net loan (recoveries) charge-offs to total average loans	0.15%	0.21%	(0.15)%	(0.08)%	0.74%
Net loan (recoveries) charge-offs to loans at end of period	0.14%	0.20%	(0.14)%	(0.08)%	0.72%
Allowance for credit losses to total loans at end of period	1.56%	1.88%	2.35%	2.78%	2.95%
Net loan (recoveries) charge-offs to allowance for credit losses	8.87%	10.47%	(5.84)%	(2.75)%	24.47%
Net loan charge-offs (recoveries) to provision for credit losses	3.54%	5.38%	(134.55)%	(27.50)%	282.92%

Loan charge-offs decreased \$963,000 during the year ended December 31, 2016, when compared to the year ended December 31, 2015. Loan recoveries decreased \$733,000

during the same period. There was one loan charge-off for \$20,000 during the fourth quarter 2016 and an addition to the overdraft reserve of \$7,000.

The following is a summary of the quarterly activity in the allowance for loan losses for the year ended December 31, 2016 (in thousands).

Description	Loss	Recoveries	Provision	Balance
Balance Forward				\$9,713
1st quarter – 2016	\$ 31	\$ 58	\$(22)	9,718
2nd quarter- 2016	846	26	12	8,910
3rd quarter – 2016	15	20	3	8,918
4th quarter – 2016	27	25	(14)	8,902
Total YTD – 2016	\$919	\$129	\$(21)	\$8,902

At December 31, 2016 and 2015, \$337,000 and \$299,000, respectively, of the formula allowance is allocated to unfunded loan commitments and is, therefore, carried separately in other liabilities.

Management believes that the 1.56% credit loss allowance to total loans at December 31, 2016 is adequate to absorb known and inherent risks in the loan portfolio. No assurance can be given, however, that economic conditions may materialize which differ and more adversely affect the Company's service areas or other circumstances will not be reflected in increased losses in the loan portfolio. Management is not currently aware of any conditions that

may adversely affect the levels of losses incurred in the Company's loan portfolio.

The allocations to specific loan categories are estimates based on the same factors as considered by management in determining the amount of additional provisions to the credit loss allowance and the overall adequacy of the allowance for credit losses. The portion not allocated provides for coverage of credit losses inherent in the loan portfolio but not captured in the loss factors that are utilized in the risk rating-based component, or in the specific impairment reserve component of the allowance for credit losses, and acknowledges the inherent imprecision of all loss prediction models.

	2016		2015		2014		2013		2012	
	Allowance for Credit Losses	% of Loans	Allowance for Credit Losses	% of Loans	Allowance For Credit Losses	% of Loans	Allowance for Credit Losses	% of Loans	Allowance for Credit Losses	% of Loans
<i>(Dollars in thousands)</i>										
Commercial and industrial	\$1,843	8.6%	\$1,652	10.8%	\$ 1,218	13.6%	\$ 2,340	18.0%	\$ 1,614	18.0%
Real estate – mortgage	1,430	50.6%	1,449	48.9%	1,653	46.9%	1,862	47.6%	1,292	47.6%
RE construction and development	3,378	22.9%	4,629	25.3%	6,278	30.0%	5,533	22.7%	2,814	22.7%
Agricultural	666	10.0%	655	10.1%	482	6.9%	583	9.0%	352	9.0%
Installment/other	888	7.9%	1,258	4.9%	293	2.6%	275	2.7%	288	2.7%
Lease financing	—	—%	—	—%	—	—%	—	—%	1	—%
Not allocated	697	—%	70	—%	847	—%	395	—%	5,423	—%
	\$8,902	100.0%	\$9,713	100.0%	\$10,771	100.0%	\$10,988	100.0%	\$11,784	100.0%

During 2016, reserve allocations decreased for real estate mortgage, real estate construction and development loans, and installment loans. Increases in reserve allocation for commercial and industrial and agricultural loans were primarily due to the growth of those loan segments.

During 2015, reserve allocations decreased for real estate mortgage loans and real estate construction and development loans. Increases in the reserve allocation for

commercial and industrial loans, agricultural loans, and installment loans were primarily due to the growth of that loan segment.

During 2014, reserve allocations decreased for commercial and industrial loans, real estate mortgage loans, and agricultural loans. Increases in reserve allocations for real estate construction and development loans and installment loans were primarily due to growth in those segments.

The following summarizes the Company's allowance for credit losses related to the specific, formula, and unallocated reserves for the year-ends shown:

(In thousands)	December 31,				
	2016	2015	2014	2013	2012
Formula allowance	\$6,845	\$6,546	\$ 9,209	\$ 9,831	\$ 5,703
Specific allowance	1,360	3,097	715	762	658
Unallocated allowance	697	70	847	395	5,423
Total allowance	\$8,902	\$9,713	\$10,771	\$10,988	\$11,784

At December 31, 2016, the allowance for credit losses totaled \$8,902,000, and consisted of \$6,845,000 in formula allowance, \$1,360,000 in specific allowance, and \$697,000 in unallocated allowance. At December 31, 2016, \$603,000 was allocated to real estate mortgage loans and \$757,000 was allocated to commercial and industrial loans.

At December 31, 2015, the allowance for credit losses totaled \$9,713,000, and consisted of \$6,546,000 in formula allowance, \$3,097,000 in specific allowance, and \$70,000 in unallocated allowance. At December 31, 2015, \$1,282,000 of the specific allowance was allocated to real estate construction and development loans, \$635,000 was allocated to real estate mortgage loans, \$530,000 was allocated to commercial and industrial loans, and the remaining \$650,000 was allocated to installment loans.

At December 31, 2014, the allowance for credit losses totaled \$10,771,000, and consisted of \$9,209,000 in formula allowance, \$715,000 in specific allowance, and \$847,000 in unallocated allowance. At December 31, 2014, \$648,000 of the specific allowance was allocated to real estate loans, \$64,000 was allocated to commercial and industrial loans, and the remaining \$9,000 was allocated to commercial and industrial loans.

The total formula allowance increased \$299,000 between 2015 and 2016 and the specific allowance decreased \$1,737,000. The unallocated allowance increased to \$697,000

from \$70,000. The decrease in the specific allowance and increase in the unallocated allowance were primarily the result of a decrease in impaired loans. The increase in total formula allowance is the result of loan growth offset by improvement of qualitative factors during 2016.

The total formula allowance decreased \$2,682,000 between 2014 and 2015 and the specific allowance increased \$2,382,000. The unallocated allowance decreased to \$70,000 from \$847,000. The increase in the specific allowance and decrease in the unallocated allowance were primarily the result of an increase in impaired loans. The decrease in total formula allowance is the result of a decline in net loss factors and improvement of qualitative factors during 2015.

The total formula allowance decreased \$603,000 between 2013 and 2014 and the specific allowance decreased \$47,000. The unallocated allowance rose to \$847,000. The decrease in formula allowance is due to the decrease in substandard loans and improvement of qualitative factors between 2013 and 2014. The increase in unallocated allowance is due to a reduction in impaired and substandard loans during 2014.

The total formula allowance increased approximately \$4,128,000 between 2012 and 2013, due to an increase in the reserve factor as the Company reviewed and updated their allowance for loan loss methodology during the year.

There was one real estate-collateralized installment loan with a recorded investment of \$965,000 classified as doubtful at December 31, 2016. No loans were classified as doubtful at December 31, 2015.

Although in some instances, the downgrading of a loan resulting from the factors used by the Company in its allowance analysis has been reflected in the formula allowance, management believes that in some instances, the impact of material events and trends not known are not reflected in the level of nonperforming loans or the internal risk grading process regarding these loans. Accordingly, the Company's evaluation of probable losses related to these factors may be reflected in the unallocated allowance. The evaluation of the inherent losses concerning these factors involves a higher degree of uncertainty because they are not identified with specific problem credits, and therefore the Company does not allocate the unallocated allowance among segments of the portfolio. At December 31, 2016 and December 31, 2015, the Company had unallocated allowances of \$697,000 and \$70,000. Management's estimates of the unallocated allowance are based upon a number of underlying factors including 1) the effect of deteriorating national and local economic trends, 2) the effects of export market conditions on certain agricultural and manufacturing borrowers, 3) the effects of abnormal weather patterns on agricultural borrowers, as well as

other borrowers that may be impacted by such conditions, 4) the effect of increased competition in the Company's market area and the resultant potential impact of more relaxed underwriting standards to borrowers with multi-bank relationships, 5) the effect of soft real estate markets, and 6) the effects of having a larger number of borrowing relationships which are close to the Company's lending limit, which, if any one were not to perform to contractual terms, would have a material impact on the allowance.

While the Company's loan portfolio has elevated concentrations in commercial real estate, commercial, and construction loans, the portfolio percentages fall within the Company's loan policy guidelines.

It is the Company's policy to discontinue the accrual of interest income on loans for which reasonable doubt exists with respect to the timely collectability of interest or principal due to the inability of the borrower to comply with the terms of the loan agreement. Such loans are placed on nonaccrual status whenever the payment of principal or interest is 90 days past due or earlier when the conditions warrant, and interest collected is thereafter credited to principal to the extent necessary to eliminate doubt as to the collectability of the net carrying amount of the loan. Management may grant exceptions to this policy if the loans are well secured and in the process of collection.

The following table sets forth the Company's nonperforming assets as of the dates indicated:

	December 31,				
<i>(Dollars in thousands, except footnote)</i>	2016	2015	2014	2013	2012
Nonaccrual loans (1)	\$ 7,264	\$ 8,193	\$ 9,935	\$12,341	\$13,425
Accruing restructured loans	5,146	11,028	5,641	5,761	9,716
Total non-performing loans	12,410	19,221	15,576	18,102	23,141
Other real estate owned	6,471	12,873	14,010	13,946	23,932
Total non-performing assets	\$18,881	\$32,094	\$29,586	\$32,048	\$47,073
Loans, past due 90 days or more, still accruing	1,250	—	—	—	—
Non-performing loans to total gross loans	2.18%	3.73%	3.40%	4.58%	5.78%
Non-performing assets to total gross loans	3.31%	6.23%	6.47%	8.11%	11.77%
Allowance for loan losses to nonperforming loans	71.73%	50.53%	69.15%	60.70%	50.92%

(1) Included in nonaccrual loans at December 31, 2016 and 2015 are restructured loans totaling \$7,264,000 and \$7,480,000, respectively.

Non-performing assets remain elevated at December 31, 2016, but have decreased \$13,213,000 between December 31, 2015 and December 31, 2016, due to a decrease in nonaccrual loans of \$929,000, a decrease of \$5,881,000 in accruing restructured loans, and a decrease of \$6,402,000 in other real estate owned.

Non-performing assets increased \$2,508,000 between December 31, 2014 and December 31, 2015, due to an increase of \$5,882,000 in accruing restructured loans, partially offset by decrease of \$1,742,000 in nonaccrual loans and \$1,137,000 in other real estate owned.

Non-performing assets decreased \$2,462,000 between December 31, 2013 and December 31, 2014, due to a

decrease in nonaccrual loans of \$2,406,000, partially offset by an increase in other real estate owned of \$64,000. There were no write-downs to other real estate owned during the year ended December 31, 2014.

Non-performing assets decreased \$15,025,000 between December 31, 2012 and December 31, 2013, due to decreases in restructured loans of \$3,995,000, and decreases in nonaccrual loans and other real estate owned of \$1,084,000 and \$9,986,000, respectively. The net decrease in other real estate owned includes additions of approximately \$437,000 in properties transferred from loans, write-downs of \$214,000, and gross sales of more than \$11,454,000 during the year ended December 31, 2013.

The following table summarizes various nonperforming components of the loan portfolio, the related allowance for loan and lease losses and provision for credit losses for the periods shown.

<i>(Dollars in thousands)</i>	December 31, 2016	December 31, 2015	December 31, 2014
Recovery of provision for credit losses during period	\$(21)	(41)	\$(845)
Allowance as % of nonperforming loans	71.73%	50.53%	69.15%
Nonperforming loans as % total loans	2.18%	3.73%	3.40%
Restructured loans as % total loans	2.18%	3.59%	3.28%

Nonperforming assets, which are primarily related to the real estate loan and other real estate owned portfolio, remained high during the year ended December 31, 2016, but decreased \$13,213,000 from a balance of \$32,094,000 at December 31, 2015 to a balance of \$18,881,000 at December 31, 2016. Nonaccrual loans totaled \$7,264,000 at December 31, 2016, decreased \$929,000 from the balance of \$8,193,000 reported at December 31, 2015. In determining the adequacy of the underlying collateral related to these loans, management monitors trends within specific geographical areas, loan-to-value ratios, appraisals, and other credit issues related to the specific loans. Impaired loans decreased \$7,433,000 during the year ended December 31, 2016 to a balance of \$16,179,000 at December 31, 2016. Other real estate owned through foreclosure decreased \$6,402,000 between December 31, 2015 and December 31, 2016. As a result of the related events, nonperforming assets as a percentage of total assets decreased from 4.42% at December 31, 2015 to 2.40% at December 31, 2016.

While real estate markets have strengthened over the last few years, management continues to monitor economic conditions in the real estate market for signs of either

deterioration or improvement which may impact the level of the allowance for loan losses required to cover identified losses in the loan portfolio. Management continues to monitor and reduce the level of problem assets by working with borrowers to identify options, including loan restructures, in order to work through difficulties a borrower might face. Restructured loans numbers have been greatly reduced over the last four years. Net loan charge-offs during the year ended December 31, 2016 totaled \$790,000, as compared to \$1,017,000 for the year ended December 31, 2015. The Company charged-off approximately 13 loans during the year ended December 31, 2016, compared to 9 loans during the year ended December 31, 2015. Net loan charge-offs totaling \$790,000 during the year ended December 31, 2016, included \$27,000 in net recoveries during the quarter ended March 31, 2016, \$820,000 in net charge-offs during the quarter ended June 30, 2016, \$5,000 in net recoveries during the quarter ended September 30, 2016, and \$2,000 in net charge-offs during the fourth quarter of 2016. The percentage of net charge-offs to average loans was 0.15%, for the year ended December 31, 2016. The percentages for the years ended December 31, 2015 and

2014 reflected net charge-offs to average loans of 0.21% and net recoveries of 0.15%, respectively.

The loan portfolio increased from \$457,919,000 at December 31, 2014, to \$515,318,000 at December 31, 2015, and increased to \$569,759,000 at December 31, 2016. Nonperforming loans decreased to \$12,410,000 at December

31, 2016, from \$19,221,000 at December 31, 2015, and \$15,576,000 at December 31, 2014. Nonaccrual loans and accruing restructured loans are included in nonperforming loans. During the same period, total impaired and classified loans decreased from \$39,512,000 at December 31, 2015, to \$29,838,000 at December 31, 2016.

The following table summarizes the nonaccrual totals by loan category for the periods shown:

<i>(In thousands)</i>	Balance			Change from	
	December 31, 2016	December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014
Commercial and industrial	\$ 565	\$ 328	\$ 433	\$ 237	\$ 132
Real estate – mortgage	1,126	1,635	4,361	(509)	(3,235)
Real estate – construction	4,608	5,580	5,141	(972)	(533)
Agricultural	—	—	—	—	—
Installment/other	965	650	—	315	965
Total Nonaccrual Loans	\$7,264	\$8,193	\$9,935	\$(929)	\$(2,671)

Loans past due more than 30 days are receiving increased management attention and are monitored for increased risk. The Company continues to move past due loans to nonaccrual status in its ongoing effort to recognize loan problems at an earlier point in time when they may be dealt with more effectively. As impaired loans, nonaccrual and restructured loans are reviewed for specific reserve allocations and the allowance for credit losses is adjusted accordingly.

Except for the loans included in the above tables, there were no loans at December 31, 2016, where the known credit problems of a borrower caused the Company to have serious doubts as to the ability of such borrower to comply with the present loan repayment terms and which would result in such loan being included as a nonaccrual, past due or restructured loan at some future date.

Liquidity and Asset/Liability Management

The primary function of asset/liability management is to provide adequate liquidity and maintain an appropriate balance between interest-sensitive assets and interest-sensitive liabilities.

Liquidity

Liquidity management may be described as the ability to maintain sufficient cash flows to fulfill both on- and off-balance sheet financial obligations, including loan funding commitments and customer deposit withdrawals, without

straining the Company's equity structure. To maintain an adequate liquidity position, the Company relies on, in addition to cash and cash equivalents, cash inflows from deposits and short-term borrowings, repayments of principal on loans and investments, and interest income received. The Company's principal cash outflows are for loan origination, purchases of investment securities, depositor withdrawals and payment of operating expenses. Other sources of liquidity not on the balance sheet at December 31, 2016, include unused collateralized and uncollateralized lines of credit from other banks, the Federal Home Loan Bank, Pacific Coast Banker's Bank, Zion's Bank, and from the Federal Reserve Bank totaling \$355,199,000.

Cash and cash equivalents have fluctuated during the three years ended December 31, 2016, 2015, and 2014, with period-end balances as follows *(from Consolidated Statements of Cash Flows – in 000's)*:

	Balance
December 31, 2016	\$113,032
December 31, 2015	\$125,751
December 31, 2014	\$103,577

Cash and cash equivalents decreased \$12,719,000 during the year ended December 31, 2016, as compared to an increase of \$22,174,000 during the year ended December 31, 2015.

The Company had a net cash inflow from operations of \$9,458,000 for the year ended December 31, 2016, and a positive cash inflow from operations totaling \$9,264,000 for the period ended December 31, 2015. The Company experienced net cash outflows from investing activities totaling \$77,007,000 and net cash outflows of \$41,722,000 during the years ended December 31, 2016 and December 31, 2015. For the year ended December 31, 2016, increases in loans outweighed proceeds from sales of OREO and maturities and principal payments on available for sale securities. For the year ended December 31, 2015, the growth in loans and purchases of available for sale securities outweighed principal payments on securities and proceeds from sale of OREO.

During the year ended December 31, 2016, the Company experienced net cash inflows from financing activities totaling \$54,830,000, primarily as the result of increases in demand deposit and savings accounts as well as time deposits. For the year ended December 31, 2015, the Company experienced net cash inflows of \$54,632,000 primarily as the result of increases in demand deposits and savings accounts.

Liquidity risk arises from the possibility the Company may not be able to satisfy current or future financial commitments, or the Company may become unduly reliant on alternative funding sources. The Company maintains a liquidity risk management policy to address and manage this risk. The policy identifies the primary sources of liquidity, sets wholesale funding limits, establishes procedures for monitoring and measuring liquidity, and establishes minimum liquidity requirements, which comply with regulatory guidance. The liquidity position is continually monitored and reported on a monthly basis to the Board of Directors.

The policy also includes a contingency funding plan to address liquidity needs in the event of an institution-specific or a systemic financial market crisis. In addition to unused lines of credit from other banks totaling \$355,199,000, the contingency plan includes identified funding sources, and steps that may be taken in the event the total liquidity ratio falls or is projected to fall below policy limits for any extended period of time. One of the primary directives of the contingency funding plan is to limit the Company's overall level of wholesale funding to no more than 40% of deposits. The current funding program uses both asset-based and liability-based principles, and identifies core deposits as the favored funding source when attainable at a reasonable cost. The policy identifies a number of funding sources or methods

the Bank ALCO committee may utilize to fulfill the Company's liquidity funding requirements:

- 1) Local core deposits are the Company's primary funding source. The Company works to attract these deposits through service-related and competitive pricing tactics. Other liquidity funding sources are considered if local core deposits are not attractive because of maturity or pricing.
- 2) Unsecured Federal Funds lines with correspondent banks may be used to fund short-term peaks in loan demand or deposit run-off. Currently, unsecured borrowing lines with correspondents are limited and may not be reliable for long periods of time or in times of economic stress.
- 3) Other funding sources such as secured credit lines with the Federal Home Loan Bank or the Federal Reserve may be used for longer periods. The Company collateralized these available lines with a combination of investment securities and pledged loans. The Company has utilized specific loan pledging with both the FHLB and the Federal Reserve to better ensure the continued availability of those lines of credit.
- 4) The Company presently has a Discount Window facility available from the Federal Reserve Bank of San Francisco collateralized with loans as discussed above. At December 31, 2016, the Company had available credit of \$323,162,000 from the Federal Reserve based upon the loans pledged at that date. The Federal Reserve will monitor use of the Discount Window closely given the current status of the Company and the economy as a whole. This credit facility may not be competitively priced under certain economic conditions. As such, the Company does not expect to use this facility except for short periods, but does consider this to be a key contingency funding source.
- 5) As long as the Bank remains "Well Capitalized," the Company may rely on brokered deposits when core deposit rates are higher in the marketplace or maturity structures are not desirable. The Company's current policy limit for brokered deposits is 25% of total deposits. The Company may also utilize other wholesale deposit sources such as memberships that advertise the Bank's time deposit rates to other subscribers, typically banks and credit unions. The Company's current policy limit on other wholesale deposits is 10% of total deposits.



- 6) The Bank may sell whole loans or participations in loans to provide additional liquidity. During economic downturns or other crises events, these funding sources may be difficult to achieve in a short period of time or at a reasonable price. As such, this strategy is better used as a long-term asset/liability management tool to effectively balance assets and liabilities to reduce liquidity risk.
- 7) The Company currently has Bank-Owned Life Insurance (BOLI) and Corporate-Owned Life Insurance (COLI) policies issued by highly rated insurance companies which may be sold to increase liquidity.
- 8) The Company owns certain real estate including its administration building and several of its branches. These may be sold and vacated or leased back from the purchaser after sale to provide additional liquidity if needed. The sales process may require substantial time to complete, and may have an adverse impact on earnings depending on market rates and other factors at the time of sale.
- 9) Investments near maturity may be sold to meet temporary funding needs but may need to be replaced to maintain liquidity ratios within acceptable limits. At the current time approximately half of the investment portfolio is pledged to secure public deposits and borrowing lines. The Company seeks to maintain an investment-grade securities portfolio to ensure quality collateral for pledging against borrowing lines of credit as well as to provide liquidity in times of needs.

The Company's liquid asset base which generally consists of cash and due from banks, federal funds sold, securities purchased under agreements to resell ("reverse repos") and investment securities, are maintained at levels deemed sufficient to provide the cash necessary to fund loan growth as well as projected deposit runoff. Within this framework is the objective of maximizing the yield on earning assets. This is generally achieved by maintaining a high percentage of earning assets in loans, which historically have represented the Company's highest yielding asset. At December 31, 2016, the Bank had 72.44% of total assets in the loan portfolio and a loan to deposit ratio of 84.21%, as compared to 71.02% of total assets in the loan portfolio and a loan to deposit ratio of 82.87% at December 31, 2015. Liquid assets at December 31, 2016 include cash and cash equivalents totaling \$113,032,000, as compared to \$125,751,000 at December 31, 2015.

Liabilities used to fund liquidity sources include core and non-core deposits as well as short-term borrowings capability. Core deposits, which comprise approximately 91.73% of total deposits at December 31, 2016, provide a significant and stable funding source for the Company. At December 31, 2016, unused lines of credit with the Federal Home Loan Bank, Pacific Coast Banker's Bank, Zion's Bank, and the Federal Reserve Bank totaling \$355,199,000 are collateralized in part by certain qualifying loans in the Company's loan portfolio. The carrying value of loans pledged on these used and unused borrowing lines totaled \$471,737,000 at December 31, 2016. For further discussion of the Company's borrowing lines, see "Short Term Borrowings" included previously in the financial condition section of this financial review.

The liquidity of the parent company, United Security Bancshares, is separate from the bank and is primarily dependent on the payment of cash dividends by its subsidiary, United Security Bank, subject to limitations imposed by the Financial Code of the State of California and federal and state banking regulations. The Bank currently has limited ability to pay dividends or make capital distributions (see Dividends section included in Regulatory Matters of this Management's Discussion). The limited ability of the Bank to pay dividends may impact the ability of the Company to fund its ongoing liquidity requirements including ongoing operating expenses, as well as quarterly interest payments on the Company's junior subordinated debt (Trust Preferred Securities.) Beginning the quarter ended March 31, 2009, the Bank has been precluded from paying a cash dividend to the Company without prior regulatory approval. To conserve cash and capital resources, the Company

elected at March 31, 2009 to defer the payment of interest on its junior subordinated debt beginning with the quarterly payment

due October 1, 2009. Since the second quarter of 2014, the Bank has received approval quarterly from the Federal Reserve Bank to upstream a dividend to the parent company for the purpose of payment of interest on the Company's junior

subordinated debt and for the parent company's operating expenses. During the year ended December 31, 2016, the Bank paid \$464,000 in cash dividends to the parent company. The Bank paid \$2,416,000 in dividends to the parent company during the year ended December 31, 2015, and \$1,519,000 in dividends during the year ended December 31, 2014.

Regulatory Matters

Regulatory Agreement with the Federal Reserve Bank of San Francisco

On March 23, 2010, United Security Bancshares (the "Company") and its wholly owned subsidiary, United Security Bank (the "Bank"), entered into a formal written agreement (the "Agreement") with the Federal Reserve Bank of San Francisco (the "Federal Reserve") as a result of a regulatory examination that was conducted by the Federal Reserve and the California Department of Financial Institutions (the "DFI") in June 2009. That examination found significant increases in nonperforming assets, both classified loans and OREO, during 2008 and 2009, and heightened concerns about the Bank's use of brokered and other wholesale funding sources to fund loan growth, which created increased risk to equity capital and potential volatility in earnings.

Under the terms of the Agreement, the Company and the Bank agreed, among other things: to maintain a sound process for determining, documenting, and recording an adequate allowance for loan and lease losses; to improve the management of the Bank's liquidity position and funds management policies; to maintain sufficient capital at the Company and Bank level; and to improve the Bank's earnings and overall condition. The Company and Bank also agreed not to increase or guarantee any debt, purchase or redeem any shares of stock, declare or pay any cash dividends, or pay interest on the Company's junior subordinated debt or trust preferred securities, without prior written approval from the Federal Reserve. The Company generates no revenue of its own and, as such, relies on dividends from the Bank to pay its operating expenses and interest payments on the Company's junior subordinated debt.

Effective November 19, 2014, the Federal Reserve terminated the Agreement with the Bank and the Company and replaced it with an informal supervisory agreement that requires, among other things, obtaining written approval from the Federal Reserve prior to the payment of dividends from the Bank to the Company or the payment of dividends by the Company or interest on the Company's junior subordinated debt. The inability of the Bank to pay cash dividends to the Company may hinder the Company's ability to meet its ongoing operating obligations.

Regulatory Order from the California Department of Business Oversight

On May 20, 2010, the DFI (now known as the Department of Business Oversight (the "DBO")) issued a formal written

order (the "Order") pursuant to a consent agreement with the Bank as a result of the same June 2009 joint regulatory examination. The terms of the Order were essentially similar to the Federal Reserve's Agreement, except for a few additional requirements.

On September 24, 2013, the Bank entered into an informal Memorandum of Understanding (the "MOU") with the DBO and on October 15, 2013, the Order was terminated. The Order and the MOU require the Bank to maintain a ratio of tangible shareholder's equity to total tangible assets equal to or greater than 9.0% and also requires the DBO's approval for the Bank to pay a dividend to the Company.

Effective October 19, 2016, the DBO terminated the MOU as the Bank had fulfilled the provisions of the MOU.

Capital Adequacy

The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements adopted by the Board of Governors of the Federal Reserve System (the "Board of Governors"). Failure to meet minimum capital requirements can initiate certain mandates and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the consolidated Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by the capital adequacy guidelines require insured institutions to maintain a minimum leverage ratio of Tier 1 capital (the sum of common stockholders' equity, noncumulative perpetual preferred stock and minority interests in consolidated subsidiaries, minus intangible assets, identified losses and investments in certain subsidiaries, plus unrealized losses or minus unrealized gains on available for sale securities) to total assets. Institutions which have received the highest composite regulatory rating and which are not experiencing or anticipating significant growth are required to maintain a minimum leverage capital ratio of 3% of Tier 1 capital to total assets. All other institutions are required to maintain a minimum leverage capital ratio

of at least 100 to 200 basis points above the 3% minimum requirement.

In addition to the general capital adequacy guidelines, pursuant to the DBO's MOU the Bank is required to maintain a ratio of tangible shareholder's equity to total tangible assets equal to or greater than 9.0%. For purposes of the MOU, "tangible shareholders' equity" is defined as shareholders' equity minus intangible assets. The Bank's ratio of tangible shareholders' equity to total tangible assets was 11.7% and 12.9% at December 31, 2016 and 2015, respectively.

The Company has adopted a capital plan that includes guidelines and trigger points to ensure sufficient capital is maintained at the Bank and the Company, and that capital ratios are maintained at a level deemed appropriate under regulatory guidelines given the level of classified assets, concentrations of credit, ALLL, current and projected growth, and projected retained earnings. The capital plan also contains contingency strategies to obtain additional capital as required to fulfill future capital requirements for both the Bank, as a separate legal entity, and the Company on a consolidated basis.

The following table sets forth the Company's and the Bank's actual capital positions at December 31, 2016, as well as the minimum capital requirements and requirements to be well capitalized under prompt corrective action provisions (Bank required only) under the regulatory guidelines discussed above:

	Ratio at December 31, 2016	Ratio at December 31, 2015	Minimum for Capital Adequacy	Minimum requirement for "Well Capitalized" Institution
Total capital to risk weighted assets				
Company	17.26%	16.65%	8.00%	N/A
Bank	17.19%	16.69%	8.00%	10.00%
Tier 1 capital to risk-weighted assets				
Company	16.01%	15.40%	6.00%	N/A
Bank	15.94%	15.43%	6.00%	8.00%
Common equity tier 1 capital to risk-weighted assets				
Company	14.68%	14.10%	4.50%	N/A
Bank	15.94%	15.43%	4.50%	6.50%
Tier 1 capital to adjusted average assets (leverage)				
Company	12.97%	12.95%	4.00%	N/A
Bank	12.99%	12.94%	4.00%	5.00%

The Federal Reserve and the Federal Deposit Insurance Corporation approved final capital rules in July 2013 that substantially amend the existing capital rules for banks. These new rules reflect, in part, certain standards initially adopted by the Basel Committee on Banking Supervision in December 2010 (commonly referred to as "Basel III") as well as requirements encompassed by the Dodd-Frank Act.

The final rules set a new common equity tier 1 requirement and higher minimum tier 1 requirements for all banking organizations. The final rules also require a Common Equity Tier 1 capital conservation buffer of 2.5% of risk-weighted assets which is in addition to the other minimum risk-based capital standards in the rule. The capital buffer requirement

will be phased in over three years beginning in 2016, and will effectively raise the minimum required Common Equity Tier 1 RBC Ratio to 7.0%, the Tier 1 RBC Ratio to 8.5%, and the Total RBC Ratio to 10.5% on a fully phased-in basis. Institutions that do not maintain the required capital buffer will become subject to progressively more stringent limitations on the percentage of earnings that can be paid out in dividends or used for stock repurchases, and on the payment of discretionary bonuses to executive management. The rules revise the prompt corrective action framework to incorporate the new regulatory capital minimums. They also enhance risk sensitivity and address weaknesses identified over recent years with the measure of risk-weighted assets.

As of December 31, 2016, the Company and the Bank meet all capital adequacy requirements to which they are subject. Management believes that, under the current regulations, both will continue to meet their minimum capital requirements in the foreseeable future.

Dividends

Dividends paid to shareholders by the Company are subject to restrictions set forth in the California General Corporation Law. The California General Corporation Law provides that a corporation may make a distribution to its shareholders if retained earnings immediately prior to the dividend payout are at least equal to the amount of the proposed distribution. The primary source of funds with which dividends will be paid to shareholders will come from cash dividends received by the Company from the Bank.

As noted earlier, the Company and the Bank have entered into an informal agreement with the Federal Reserve Bank that, among other things, requires prior approval before paying a cash dividend or otherwise making a distribution of stock, increasing debt, repurchasing the Company's common stock, or any other action which would reduce capital of either the Bank or the Company. In addition, under the agreement with the Federal Reserve Bank, the Company is now prohibited from making interest payments on the junior subordinated debentures without prior approval of the Federal Reserve Bank. During the year ended December 31, 2016, the Bank's cash dividends of \$464,000 paid to the Company were approved by the Federal Reserve and the DBO. The cash dividends funded the Company's operating costs, payments of interest on its junior subordinated debentures, estimated tax payments, and redemption of junior subordinated debentures. During 2015, \$3.0 million of the Company's \$15.0 million in junior subordinated debt was retired. The balance of junior subordinated debentures remained at \$12.0 million for the years ended December 31, 2015 and December 31, 2016.

The Bank, as a state-chartered bank, is subject to dividend restrictions set forth in California state banking law and administered by the Commissioner of the California Department of Business Oversight ("Commissioner"). Under such restrictions, the Bank may not pay cash dividends in an amount which exceeds the lesser of the retained earnings of the Bank or the Bank's net income for the last three fiscal years (less the amount of distributions to shareholders during that period of time). If the above test is not met, cash dividends may only be paid with the prior approval of the Commissioner, in an amount not exceeding the

Bank's net income for its last fiscal year or the amount of its net income for the current fiscal year. Such restrictions do not apply to stock dividends, which generally require neither the satisfaction of any tests nor the approval of the Commissioner. Notwithstanding the foregoing, if the Commissioner finds that the shareholders' equity is not adequate or that the declarations of a dividend would be unsafe or unsound, the Commissioner may order the state bank not to pay any dividend. The FRB may also limit dividends paid by the Bank. As noted above, the terms of the informal agreement with the Federal Reserve prohibit both the Company and the Bank from paying dividends without prior approval of the Federal Reserve.

Reserve Balances

The Bank is required to maintain average reserve balances with the Federal Reserve Bank. During 2005, the Company implemented a deposit reclassification program, which allows the Company to reclassify a portion of transaction accounts to non-transaction accounts for reserve purposes. The deposit reclassification program was provided by a third-party vendor, and has been approved by the Federal Reserve Bank. At December 31, 2016, the Bank was not subject to a reserve requirement.



BANKING SERVICES

Checking Accounts

- Business
- Personal
- Interest Bearing

Certificates of Deposit

- Regular/Jumbo CD (various terms)
- Rate Increase CD™
- Floating Rate CD
- Individual Retirement Accounts (IRA) CD
- Certificates of Deposit Registry Service (CDARS)

Loan Services

- Agricultural Development & Production
- Commercial Business
- Commercial Construction & Development
- Consumer

Savings Accounts

- Business
- Personal
- Individual Retirement Accounts (IRA)

Cash Management Services

- ACH
- Merchant Card Service
- Positive Pay
- Remote Deposit Capture
- Stop Payments
- Wire Transfers

Online Services

- Bill Payment
- eStatements
- Mobile Banking
- Online Banking

Safe Deposit Boxes

- Various sizes available at each branch location

Member
FDIC



FINANCIAL SERVICES

United Security Bank Financial Services, a department of United Security Bank, offers a full-range of financial services for your personal and business needs. Our professionals work on your behalf to deliver the most suitable solutions. We achieve this by working with an extensive network of providers and choosing the services that best meet your needs. The following list highlights the services offered by our business units.

Wealth Management*

- Stocks
- Bonds (Municipal, Corporate, Government)
- Annuities (Fixed, Variable, Equity Indexed)
- Mutual Funds
- Managed Asset Accounts
- Indexing and Hedging Strategies
- Brokered CDs

Personal Insurance

- Term Life Insurance
- Universal Life Insurance
- Whole Life Insurance
- Individual Health Insurance
- Life Settlements
- Life Insurance Premium Financing
- Long Term Care Insurance
- Disability Insurance
- Medicare Supplements
- Medicare Advantage Plans
- Medicare Part D Plans

Retirement Services*

- 401(k)
- 403(b)
- Simple IRA
- SEP IRA
- Profit Sharing

Legacy & Estate Planning

- Estate Planning
- Life Settlements
- Financial Planning*
- Wealth Management*
- Living or Family Trust Creation

Employee Benefits

- Medical, Dental and Vision Care Plans
- Section 125 Plans
- Disability
- Self-Funded Products
- Complete Online HR and Benefits Portal
- Health Savings Accounts
- Travel Protection

In addition to our services for individuals and families, United Security Bank Financial Services provides an extensive range of services for corporations, foundations and non-profit organizations including:

- Employee Retirement and Benefit Education
- Medical, Dental and Vision Care Plans
- Employer Insurance Packages
- Retirement Plan Implementation 401(k), 403(b) and Profit Sharing

*Securities offered through Raymond James Financial Services, Inc. Member FINRA/SIPC, and independent broker/dealer, and are not insured by bank insurance, the FDIC or any other government agency, are not deposits or obligations of the bank, are not guaranteed by the bank, and are subject to risk, including the possible loss of principal. United Security Bank & United Security Bank Financial Services are independent of Raymond James Financial Services.

Raymond James Financial Advisors may only transact business in states where they are registered. Follow-up and individual responses involving either the effecting of or attempting to effect transaction in securities, or the rendering of personalized investment advice for compensation will not be made to persons in states where the financial advisor is not registered.



CORPORATE DATA

BOARD OF DIRECTORS

Dennis R. Woods

Chairman of the Board

Robert M. Mochizuki, MD

Lead Director

Robert G. Bitter, PHARM. D.

Secretary of the Board

Stanley J. Cavalla

Director

Tom Ellithorpe

Director

Benjamin Mackovak

Director

Kenneth Newby, CPA

Director

Susan Quigley, CPA

Director

John Terzian

Director

Michael T. Woolf, DDS

Director

MANAGEMENT

Dennis R. Woods

*President and
Chief Executive Officer*

Kenneth L. Donahue

*Executive Vice President,
Chief Administrative Officer*

David L. Eytcheson

*Senior Vice President
and Chief Operating Officer*

Bhavneet Gill

*Senior Vice President
and Chief Financial Officer*

Jon Heidt

*Senior Vice President
and Chief Risk Officer*

William M. Yarbenet

*Senior Vice President
and Chief Credit Officer*

Evette Bertsche

*Vice President and Operations
Assistant and Training Officer*

Kim Bledsoe

*Vice President
and Risk Manager*

Joseph Carnevali

*Vice President
and IT Manager*

John Elliott

*Vice President and
Credit Administrator*

Paul Gottlieb

*Vice President and
Financial Services Manager*

Matt Graham

*Vice President and
Commercial Loan Officer*

Lisa Grill

*Vice President and R/E
Construction Loan Officer*

Bart Hill

*Vice President and
Area Manager, Bakersfield*

Tanya Iacono

*Vice President and
Commercial Loan Officer*

Shyam Iyer

*Vice President and
Credit Administrator*

Kenneth McClain

*Vice President and
Commercial Loan Officer*

John Nguyen

*Vice President and R/E
Construction Loan Officer*

Dana C. Paull, CRCM

*Vice President and
Compliance Manager*

Keith Pretzer

*Vice President and
Commercial Loan Officer*

Karyn D. Reynolds

*Vice President and
Loan Service Center Manager*

Susan J. Robertson

*Vice President and
Data Processing Manager*

Ellie M. Rosenberg

*Vice President and
Human Resources Director*

Porsche A. Saunders

*Vice President and R/E
Construction Loan Manager*

Jeremy Snow

Vice President and Controller

Ronald N. Steager

*Vice President and R/E
Construction Loan Officer*

Paul N. Thaxter

*Vice President and
Commercial Banking Center
Manager*

DIRECTORS EMERITI

William J. Asbury, DDS, MS

W. Gerald Flanagan

Jerry Greer

R. Kent Kunz

Gerald McIntrye

Ronnie Miller

Joseph Petkewish

Walter Reinhard

Martha Sanford

O'Neal Sutton, III

Bobbi Thomason

Les Workman

Samson Zarnegar

William H. Ziering, MD

TRANSFER AGENT AND REGISTRAR OF COMMON STOCK

Wells Fargo Shareowner Services

1110 Centre Point Curve, Suite 101
MAC N9173-010
Mendota Heights, MN 55120
(800) 468-9716

Crowell, Weedon & Co.

42605 Moonridge Rd.
Big Bear Lake, CA 92315
(800) 288-2811

Hill Thompson Magid & Co.

15 Exchange Place
P. O. Box 1688 – NOL Center
Jersey City, NJ 07302
(800) 631-3083

**Howe Barnes Hoeffler &
Arnett, Inc.**

555 Market Street, 18th Floor
San Francisco, CA 94105
(415) 362-7111

STOCK INFORMATION



BRANCHES

FRESNO

West & Shaw

2151 W. Shaw Avenue
Fresno, CA 93711
(559) 225-0101
(559) 248-4929 FAX

First & Herndon

7088 N. First Street
Fresno, CA 93720
(559) 248-4949
(559) 248-4939 FAX

Convention Center

855 M Street, Suite 130
Fresno, CA 93721
(559) 233-7968
(559) 320-0108 FAX

Financial Services*

9 River Park Place East, Suite 420
Fresno, CA 93720
(559) 490-6200
(559) 490-6263 FAX

Real Estate Construction

7088 N. First Street
Fresno, CA 93720
(559) 248-4940
(559) 221-2136 FAX

BAKERSFIELD

3404 Coffee Road
Bakersfield, CA 93308
(661) 588-2265
(661) 588-2773 FAX

CARUTHERS

13356 S. Henderson Road
Caruthers, CA 93609
(559) 864-3287
(559) 864-8659 FAX

FIREBAUGH

1067 O Street
Firebaugh, CA 93622
(559) 659-2077
(559) 659-1037 FAX

SAN JOAQUIN

21574 W. Manning Avenue
San Joaquin, CA 93660
(559) 693-4332
(559) 693-2598 FAX

CAMPBELL

1875 S. Bascom, Suite 119
Campbell, CA 95008
(408) 341-1000
(408) 341-1022 FAX

COALINGA

145 E. Durian Street
Coalinga, CA 93210
(559) 935-0862
(559) 935-2151 FAX

OAKHURST

40074 Highway 49
Oakhurst, CA 93644
(559) 683-2200
(559) 683-3879 FAX

TAFT

523 Cascade Place
Taft, CA 93268
(661) 763-5151
(661) 765-4340 FAX

ATM ONLY LOCATIONS

BAKERSFIELD ATM

Bakersfield, CA 93301
S/W corner of
24th & G Street

CLOVIS ATM

Clovis Crossing Shopping Center
Clovis, CA 93612
N/E corner of
Herndon Ave. & Clovis Ave.

COARSEGOLD ATM

Hillside Supermarket
28420 Yosemite Springs Pkwy.
Coarsegold, CA 93614

FRESNO ATM

Ventura Market Center
3232 E. Ventura Avenue
Fresno, CA 93702

FRESNO ATM

6020 N. Blackstone Avenue
Fresno, CA 93704
S/E corner of
Blackstone Ave. & Bullard Ave.

FRESNO ATM

The Market Place at El Paseo
Fresno, CA 93720
S/E corner of
Herndon Ave. & Golden State Ave.

McFARLAND ATM

698 Frontage Road
McFarland, CA 93250

MENDOTA ATM

697 Derrick Avenue
Mendota, CA 93640

CORPORATE OFFICE ■ 2126 Inyo Street ■ Fresno, CA 93721 ■ (888) 683-6030
unitedsecuritybank.com

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CORPORATE OFFICE

2126 Inyo Street
Fresno, CA 93721
(888) 683-6030

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