

Your Community Bank of Choice

Notice of Annual Meeting | 2024 Proxy Statement | 2023 Annual Report



### UNITED SECURITY BANCSHARES

## **Corporate Profile**

Headquartered in Fresno, California, United Security Bancshares was formed in 2001 as a bank holding company to provide commercial banking services through its wholly owned subsidiary, United Security Bank. Founded in 1987, United Security Bank is a state-chartered community bank, which operates twelve full-service branches, construction, and commercial and consumer lending operations, in Fresno, Madera, Kern, and Santa Clara counties. United Security is a customer-oriented financial institution engaged in providing a wide range of competitively priced commercial banking services primarily to the business community and individuals located in the central and southern San Joaquin Valley, as well as the Campbell area in Santa Clara County.

At United Security Bancshares, we are committed to improving shareholder value and delivering the highest quality products and services while being responsive to the changing needs of our customers and business markets. Our primary business strategy is to increase market share in the local communities we serve, as well as to expand into new markets when sound business opportunities present themselves.

United Security Bancshares' common stock is traded on NASDAQ under the symbol "UBFO". For more information, please visit us at www.unitedsecuritybank.com.

## Mission

To provide a truly superior customer service experience by:

- supporting and enhancing the communities we serve
- providing relevant products and services to the Company's customers
- attracting, developing, and retaining superior team members



#### 2126 Inyo Street Fresno, California 93721

April 3, 2024

#### To Our Shareholders:

You are cordially invited to attend the Annual Meeting of Shareholders of United Security Bancshares. It will be held at 6:00 p.m. Pacific Time on Wednesday, May 15, 2024, at United Security Bancshares, 2126 Inyo Street, Fresno, California as stated in the formal notice accompanying this letter. We hope you will plan to attend.

At the Annual Meeting, the shareholders will be asked to (i) elect ten (10) directors; (ii) ratify the selection of the independent auditor; and (iii) conduct other business that may properly come before the Annual Meeting.

In order to ensure your shares are voted at the Annual Meeting, you can vote through the internet, by telephone or by mail. Instructions regarding internet and telephone voting are included on the Proxy Card. If you elect to vote by mail, please sign, date and return the Proxy Card. The Proxy Statement explains more about voting in the section titled "Information About the Annual Meeting and Voting."

We look forward to seeing you at the Annual Meeting.

Sincerely,

**Dennis Woods** 

Chairman of the Board, President

and Chief Executive Officer

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **SCHEDULE 14A**

(RULE 14a-101)

## INFORMATION REQUIRED IN PROXY STATEMENT SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

		Filed by the Registrant ⊠	Filed by a Party other than the Registrant $\Box$
Che	ck tl	ck the appropriate box:	
		Preliminary Proxy Statement Confidential, for Use of the Commission Only (as permitted by Definitive Proxy Statement Definitive Additional Materials Soliciting Material Pursuant to §240.14a-12	Rule 14a-6(e)(2))
		<u>United Security</u>	y Bancshares
		(Name of Registrant as Sp	ecified In Its Charter)
		(Name of Person(s) Filing Proxy States	ment, if other than the Registrant)
Payn	nent	nent of Filing Fee (Check the appropriate box):	
<b>×</b>		No fee required.  Fee computed on table below per Exchange Act Rules 14a-6(i)	(4) and 0-11.
	(2) (3) (4)	<ol> <li>Title of each class of securities to which transaction applies:</li> <li>Aggregate number of securities to which transaction applies:</li> <li>Per unit price or other underlying value of transaction computed which the filing fee is calculated and state how it was determine</li> <li>Proposed maximum aggregate value of transaction:</li> <li>Total fee paid:</li> </ol>	
		Fee paid previously with preliminary materials.	
		Check box if any part of the fee is offset as provided by Excharoffsetting fee was paid previously. Identify the previous filing date of its filing.	nge Act Rule 0-11(a)(2) and identify the filing for which the by registration statement number, or the Form or Schedule and the
	(2) (3)	<ol> <li>Amount Previously Paid:</li> <li>Form, Schedule or Registration Statement No.:</li> <li>Filing Party:</li> <li>Date Filed:</li> </ol>	

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#### UNITED SECURITY BANCSHARES

## NOTICE OF 2024 ANNUAL MEETING OF SHAREHOLDERS TO BE HELD WEDNESDAY, MAY 15, 2024 - 6:00 p.m.

#### TO THE SHAREHOLDERS OF UNITED SECURITY BANCSHARES:

The 2024 Annual Meeting of Shareholders (the "Meeting") of United Security Bancshares (the "Company") will be held at the Company's corporate office at 2126 Inyo Street, Fresno, California 93721, at 6:00 p.m., Pacific Daylight Time (PDT), on Wednesday, May 15, 2024.

At the Meeting, you will be asked to consider and vote on the following matters:

(1) Electing the following ten (10) persons to the Board of Directors to serve until the 2025 Annual Meeting of Shareholders and until their successors are elected and have qualified:

Stanley J. Cavalla Nabeel Mahmood Dora Westerlund
Tom Ellithorpe Kenneth D. Newby Dennis R. Woods

Jagroop "Jay" Gill Susan Quigley Heather Hammack Brian C. Tkacz

- (2) Ratifying the selection of Moss Adams LLP to serve as the independent registered public accounting firm for the Company for 2024.
- (3) Transacting such other business as may properly come before the Meeting and any adjournments or postponements thereof.

If you were a shareholder of record on March 27, 2024, you may participate in and vote at the Meeting.

Article III, Section 3.3 of our Bylaws provides for the nomination of directors in the following manner:

Section 3.3. Nominations of Directors. Nominations for election of members of the board may be made by the board or by any holder of any outstanding class of capital stock of the corporation entitled to vote for the election of directors. Notice of intention to make any nominations (other than for persons named in the notice of the meeting called for the election of directors) shall be made in writing and shall be delivered or mailed to the president of the corporation by the later of: (i) the close of business twenty-one (21) days prior to any meeting of shareholders called for the election of directors; or (ii) ten (10) days after the date of mailing of notice of the meeting to shareholders. Such notification shall contain the following information to the extent known to the notifying shareholder: (a) the name and address of each proposed nominee; (b) the principal occupation of each proposed nominee; (c) the number of shares of capital stock of the corporation owned by each proposed nominee; (d) the name and residence address of the notifying shareholder; (e) the number of shares of capital stock of the corporation owned by the notifying shareholder; (f) the number of shares of capital stock of any bank, bank holding company, savings and loan association, or other depository institution owned beneficially by the nominee or by the notifying shareholder and the identities and locations of any such institutions; and (g) whether the proposed nominee has ever been convicted of or pleaded nolo contendere to any criminal offense involving dishonesty or breach of trust, filed a petition in bankruptcy, or been adjudged bankrupt. The notification shall be signed by the nominating shareholder and by each nominee, and shall be accompanied by a written consent to be named as a nominee for election as a director from each proposed nominee. Nominations not made in accordance with these procedures shall be disregarded by the chairperson of the meeting, and upon his or her instructions, the inspectors of election shall disregard all votes cast for each such nominee. The foregoing requirements do not apply to the nomination of a person to replace a proposed nominee who has become unable to serve as a director between the last day for giving notice in accordance with this paragraph and the date of election of directors if the procedure called for in this paragraph was followed with respect to the nomination of the proposed nominee.

We urge you to sign and return the enclosed proxy as promptly as possible whether or not you plan to attend the Meeting. If you do attend the Meeting, you may withdraw your proxy. The proxy may be revoked at any time prior to its exercise.

Dated: April 3, 2024 By Order of the Board of Directors

Susan Quigley, Secretary

Sum Univery

IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE ANNUAL MEETING OF SHAREHOLDERS TO BE HELD ON MAY 15, 2024

The proxy materials are being furnished to our shareholders by sending a Notice of Internet Availability of Proxy Materials (the "Notice") in accordance with Securities and Exchange Commission Rule 14a-16 on or about April 3, 2024. As explained in the Notice, our proxy materials include the following documents, all of which are available for shareholders to view on the internet at http://investors.unitedsecuritybank.com/financialdocs: our Annual Report to Shareholders on Form 10-K (the "Annual Report"), Notice of Annual Meeting, this proxy statement, and proxy or voting instruction card. If you wish to receive paper copies of the proxy materials, or if you wish to obtain directions to the Annual Meeting, please call (888) 683-6030 (toll free), or write to us at United Security Bancshares, 2126 Inyo Street, Fresno, California 93721, Attn: Mr. David Kinross or by email at dkinross@unitedsecuritybank.com. This Proxy Statement and Annual Report are also available on the Company's website at investors.unitedsecuritybank.com/sec-filings.

## **United Security Bancshares**

2126 Inyo Street Fresno, California 93721 Phone: (888) 683-6030

### Proxy Statement 2024 Annual Meeting of Shareholders To be Held Wednesday, May 15, 2024 6:00 p.m.

#### Introduction

This Proxy Statement is furnished in connection with the solicitation of proxies for use at the 2024 Annual Meeting of Shareholders (the "Meeting") of United Security Bancshares (the "Company") to be held at the Company's corporate office at 2126 Inyo Street, Fresno, California 93721, on Wednesday, May 15, 2024, at 6:00 p.m. PDT, and at any and all postponements or adjournments thereof.

The Notice of Annual Meeting and the Notice will be mailed on or about April 3, 2024, to shareholders eligible to receive notice of, and to vote at, the Meeting. As stated in the Notice and above, the Annual Report, this Proxy Statement and form of proxy are available to be viewed by shareholders on the internet at: http://investors.unitedsecuritybank.com/financialdocs.

The matters to be considered and voted upon at the Meeting will be:

(1) <u>Election of Directors</u>. Electing the following ten (10) persons to the Board of Directors to serve until the 2025 Annual Meeting of Shareholders and until their successors are elected and have qualified:

Stanley J. Cavalla Nabeel Mahmood Dora Westerlund Tom Ellithorpe Kenneth D. Newby Dennis R. Woods

Jagroop "Jay" Gill Susan Quigley Heather Hammack Brian C. Tkacz

- (2) <u>Ratification of Selection of Accountants</u>. Ratification of the selection of Moss Adams LLP to serve as the independent registered public accounting firm for the Company for 2024.
- (3) Other Business. Such other business as may properly come before the Meeting and any adjournments or postponements thereof.

If you were a shareholder of record at the close of business on March 27, 2024, you may vote at the Meeting.

Other than the matters set forth on the attached 2024 Notice of Annual Meeting of Shareholders, as of the date of this Proxy Statement, the Board of Directors knows of no additional matters that will be presented for consideration at the Meeting. Execution of a proxy, however, confers to each of Dennis Woods, David Kinross, and Robert Oberg, as the designated proxy holders, discretionary authority to vote the shares in accordance with the recommendations of the Board on such other business, if any, which may properly come before the Meeting and at any adjournments or postponements thereof, including whether or not to adjourn the Meeting.

#### INFORMATION ABOUT THE ANNUAL MEETING AND VOTING

#### Why did you provide me this Proxy Statement?

We provided you this Proxy Statement and the enclosed proxy card because our Board of Directors is soliciting your proxy to vote at the Meeting. This Proxy Statement summarizes the information you need to know to cast an informed vote at the Meeting. However, you do not need to attend the Meeting to vote your shares. Instead, you may simply complete, sign, and return the enclosed proxy card. You may also vote electronically, by telephone, or the internet by following the instructions on the proxy card.

Along with this Proxy Statement, we have furnished the Company's 2023 Annual Report to Shareholders, which includes our Annual Report on Form 10-K for you to view at: http://investors.unitedsecuritybank.com/financialdocs. United Security Bancshares is referred to in this Proxy Statement as the "Company." The Company's wholly-owned bank subsidiary, United Security Bank, is referred to in this Proxy Statement as the "Bank."

#### How will our Annual Meeting be held?

This year's Meeting will be in person at our corporate office at 2126 Inyo Street, Fresno, California 93721. You are entitled to participate in the Meeting if you owned shares of our common stock as of the close of business on March 27, 2024.

#### Who is entitled to vote?

Shareholders who were the record owners of the Company's no-par value common stock (the "Common Stock") at the close of business on March 27, 2024 are entitled to vote. On this record date, there were 17,315,195 shares of the Company's Common Stock issued and outstanding and entitled to vote. Our Common Stock is our only class of outstanding capital stock.

#### What is the difference between a shareholder of record and a "street name" holder?

If your shares are registered directly in your name, you are considered the shareholder of record with respect to those shares.

If your shares are held in a stock brokerage account or by a trust company, trust or other nominee, then the broker, trust company, or other nominee is considered to be the shareholder of record with respect to those shares. However, you are still considered the beneficial owner of those shares and your shares are said to be held in "street name." Street name holders generally cannot vote their shares directly and must instead instruct the broker, trust company, or other nominee how to vote their shares using the voting instruction form provided by your broker, trust company, or other nominee. If you hold your shares in street name and do not provide voting instructions, your broker, trust company, or other nominee has discretionary authority to vote your shares on the ratification of the selection of Moss Adams LLP as our independent auditor for the fiscal year ending December 31, 2024, even in the absence of your specific voting instruction. Those shares will also be counted as present at the Meeting for purposes of determining a quorum. However, in the absence of your specific instructions as to how to vote, your broker, trust company, or other nominee does not have discretionary authority to vote on the election of directors or any other proposals that may properly come before the Meeting.

#### What constitutes a quorum?

A quorum of shareholders is necessary to hold a valid meeting. The presence at the Meeting in person or by proxy of the holders of a majority of the outstanding shares of Common Stock entitled to vote shall constitute a quorum for the transaction of business. Proxies marked as abstaining (including proxies containing broker non-votes) on any matter to be acted upon by shareholders will be treated as present at the Meeting for purposes of determining a quorum but will not be counted as votes cast on such matters. If there is no quorum, a majority of the shares represented at the Meeting may adjourn the Meeting to another date.

#### How many votes do I have?

Holders of Common Stock are entitled to one vote, in person or by proxy, for each share of Common Stock held in his or her name on the books of the Company as of the record date for the Meeting on any matter submitted to the vote of the shareholders, except that in connection with the election of directors, the shares are entitled to be voted cumulatively. Cumulative voting entitles a shareholder to give one nominee as many votes as is equal to the number of directors to be elected multiplied by the number of shares owned by such shareholder, or to distribute his or her votes on the same principle between

two or more nominees as he or she deems appropriate. The ten (10) nominees receiving the highest number of votes will be elected.

Pursuant to California law, no shareholder may cumulate votes for a nominee unless the name of the nominee has been placed in nomination prior to the voting and the shareholder has given notice at the Meeting prior to the voting of the shareholder's intention to cumulate. If any shareholder gives notice, all shareholders may cumulate their votes.

The proxy holders designated in the enclosed proxy card do not, at this time, intend to cumulate votes pursuant to the proxies solicited in this Proxy Statement unless another shareholder gives notice to cumulate, in which case, the proxy holders may cumulate votes in accordance with the recommendations of the Board of Directors. Therefore, discretionary authority to cumulate votes in such event is solicited in this Proxy Statement.

#### How do I vote by proxy?

Whether or not you plan to attend the Meeting, we urge you to complete, sign and date the enclosed proxy card and to return it promptly in the envelope provided. Returning the proxy card will not affect your right to participate in the Meeting and vote. You may also vote over the internet or by telephone. Instructions for all voting can be found on the Notice and on the back of the proxy card included with this Proxy Statement.

If you properly fill in your proxy card and send it to us in time to vote, or vote by internet or telephone, your "proxy holders" (the individual(s) named on your proxy card) will vote your shares as you have directed. If you sign the proxy card but do not make specific choices, your proxy holder(s) will vote your shares as recommended by the Board of Directors as follows:

- "FOR" the election of all ten (10) nominees for director; and
- "FOR" ratification of the selection of Moss Adams LLP as the Company's independent registered public accounting firm for 2024.

For the election of directors (Proposal 1), a shareholder may withhold authority for the proxy holders to vote for any one or more of the nominees by marking the enclosed proxy card in the manner instructed on the proxy card. Unless authority to vote for the nominees is so withheld, the proxy holders will vote the proxies received by them for the election of the nominees listed on the proxy card as directors of the Company. Your proxy holders do not have an obligation to vote for nominees not identified on the preprinted proxy card (i.e., write-in nominees). Should any shareholder attempt to "write in" a vote for a nominee not identified on the preprinted card (and described in these proxy materials), your proxy holders will NOT vote the shares represented by your proxy card for any such write-in nominee, but will instead vote the shares for any and all other indicated nominees. If any of the nominees should be unable or decline to serve, which is not now anticipated, your proxy holders will have discretionary authority to vote for a substitute who shall be designated by the present Board of Directors to fill the vacancy. In the event that additional persons are nominated for election as directors, your proxy holders intend to vote all of the proxies in such a manner, in accordance with the cumulative voting, as will assure the election of as many of the nominees identified on the proxy card as possible. In such event, the specific nominees to be voted for will be determined by the proxy holders, at their sole discretion.

If any other matter is presented (including but not limited to a motion for adjournment or postponement of the Meeting), your proxy holders will vote in accordance with the recommendation of the Board of Directors, or, if no recommendation is given, in accordance with his or her best judgment. At the time this Proxy Statement was finalized, we knew of no matters which needed to be acted on at the Meeting, other than those discussed in this Proxy Statement.

## What vote is required to approve each proposal, and what is the effect of withholding authority to vote, broker non-votes, and abstentions?

The ten (10) nominees for director who receive the most votes will be elected. Broker non-votes and abstentions will not be counted, except for quorum purposes, and will have no effect on the election of directors. If you indicate "WITHHELD" for a particular nominee on your proxy card, your vote will not count either for or against the nominee. Approval for Proposal 2 (ratification of the appointment of Moss Adams LLP) requires the affirmative vote of: (i) a majority of the votes represented in person or by proxy and voting at the Meeting; and (ii) a majority of the shares required to constitute a quorum.

If you hold your shares of Common Stock in "street name" (i.e., through a broker or other nominee) you must vote your shares through your broker. You should receive a form from your broker asking how you want to vote your shares. Follow the instructions on that form to give voting instructions to your broker. Under the rules that govern brokers who are voting with respect to shares held in street name, brokers have the discretion to vote such shares on routine, but not on non-routine, matters. If you fail to instruct your broker or nominee as to how to vote your shares of Common Stock, your broker or nominee may, in their discretion, vote your shares "FOR" ratification of the appointment of Moss Adams LLP as our independent registered public accounting firm for the year ending December 31, 2024, which is considered a routine matter. HOWEVER, YOUR BROKER MAY NOT VOTE YOUR SHARES "FOR" the election of the nominees for director without your specific direction. A "broker non-vote" occurs when your broker does not vote on a particular proposal because the broker does not receive instructions from you, as the beneficial owner, and does not have discretionary voting authority. It is VERY IMPORTANT that you return the instructions to your broker or nominee. Therefore, if you wish to be represented, you must vote by completing the information which is sent to you by your broker or nominee.

Assuming a quorum has been established at the Meeting, California law requires the affirmative vote of a majority of the shares represented and voting at the Meeting to adopt a proposal (other than the election of directors), unless the vote of a greater number is required by law or by our Articles of Incorporation. Abstentions and broker non-votes are not treated as shares voting on any proposal. Therefore, abstentions and broker non-votes will have the same effect as votes cast AGAINST the proposal to ratify our independent registered public accounting firm. That is, abstentions and broker non-votes will reduce the number of affirmative votes and therefore reduce the total percentage of votes the proposal might otherwise have received.

#### How do I vote in person?

If you plan to attend the Meeting and vote in person, you will be given a ballot form when you arrive. However, it is strongly recommended that you return the proxy card rather than vote in person as this will expedite the vote counting process at the Meeting. Please note that if your shares are held in the name of your broker, company, or other nominee, you must bring a *Power of Attorney* from your nominee in order to vote at the Meeting. If your shares are held in street name, you will not be able to vote at the Meeting without the Power of Attorney form.

#### May I vote telephonically or electronically over the internet?

Shareholders whose shares are registered in their own names may vote either by mail, by telephone, or over the internet. Special instructions to be followed by any registered shareholder interested in voting via the internet or telephone are set forth on the Notice and the reverse of your proxy card. The internet and telephone voting procedures are designed to authenticate the shareholder's identity and to allow shareholders to vote their shares and confirm that their voting instructions have been properly recorded.

#### May I change my vote after I return my proxy?

A form of proxy for use at the Meeting is enclosed. If it is executed and returned it may nevertheless be revoked at any time before it is exercised by: (i) filing with the Secretary of the Company, Susan Quigley, an instrument revoking it or a duly executed proxy bearing a later date; (ii) appearing and voting in person at the Meeting; or (iii) if you have voted your shares by internet or telephone, recording a different vote, or by signing and returning a proxy card dated as of a date that is later than your last internet or telephone vote. Subject to such revocation, shares represented by a properly executed proxy received in time for the Meeting will be voted by the proxy holders thereof in accordance with the instructions on the proxy. If no instruction is specified with respect to a matter to be acted upon, the shares represented by the proxy will be voted in favor of the election of all ten (10) nominees to the Board of Directors and "FOR" Proposal 2. If any other business is properly presented at the Meeting, the proxy will be voted in accordance with the recommendations of the Company's Board of Directors.

#### How may I obtain a separate set of proxy materials or Annual Report to Shareholders?

If you share an address with another shareholder, you may receive only one Annual Report to Shareholders and one set of proxy materials unless you have provided contrary instructions. If you wish to receive a separate Annual Report to Shareholders or a separate set of proxy materials now or in the future, please request the additional copies by calling (888) 683-6030 (toll free); by writing to us at United Security Bancshares, 2126 Inyo Street, Fresno, California 93721, Attn: Mr. David Kinross, or by email at dkinross@unitedsecuritybank.com. We undertake to provide any additional copies requested promptly.

#### What should I do if I receive more than one set of proxy materials?

Similarly, if you share an address with another shareholder and have received multiple copies of proxy materials, you may contact us in the same manner or write us at the address set forth above in the previous question to request delivery of a single copy of these materials.

#### Why may I receive multiple voting instruction forms and/or proxy cards?

If you hold your shares in more than one brokerage account, you may receive a separate voting instruction card for each brokerage account in which you hold shares. If you are a shareholder of record and your shares are registered in more than one name, you will receive more than one proxy card. In each case, please complete, sign, date and return each proxy card and voting instruction form that you receive.

#### Who is making the solicitation?

This solicitation of proxies is being made by the Board of Directors of the Company. The expense of preparing, assembling, printing and mailing this Proxy Statement and the materials used in the solicitation of proxies for the Meeting will be borne by the Company. The Company does not anticipate this to be a material amount. It is contemplated that proxies will be solicited principally by mail, but officers, directors, and employees of the Company may solicit proxies personally or by telephone, without receiving special compensation for such activities. Although there is no formal agreement to do so, the Company may reimburse companies, brokerage houses, and other custodians, nominees and fiduciaries for their reasonable expenses in forwarding these proxy materials to shareholders whose stock in the Company is held of record by such entities.

## IMPORTANT NOTICE REGARDING THE INTERNET AVAILABILITY OF PROXY MATERIALS FOR THE ANNUAL MEETING OF SHAREHOLDERS TO BE HELD ON MAY 15, 2024

The Proxy Statement and the Annual Report on Form 10-K are available on the Internet http://investors.unitedsecuritybank.com/financialdocs

#### **VOTING SECURITIES**

There were issued and outstanding 17,315,195 shares of the Company's Common Stock on March 27, 2024, which has been fixed as the record date for the purpose of determining shareholders entitled to notice of, and to vote at, the Meeting. Each holder of Common Stock will be entitled to one vote, in person or by proxy, for each share of Common Stock held of record on the books of the Company as of the record date for the Meeting on any matter submitted to the vote of the shareholders; except, that in connection with the election of directors, the shares may be voted cumulatively if a shareholder present at the Meeting has given notice at the Meeting, prior to the voting, of his or her intention to vote cumulatively. If any shareholder has given such notice, then all shareholders entitled to vote for the election of directors may cumulate their votes. Cumulative voting means that a shareholder has the right to vote the number of shares he or she owns as of the record date, multiplied by the number of directors to be elected. This total number of votes may be cast for one nominee or it may be distributed on the same principle among as many nominees as the shareholder sees fit. If cumulative voting is declared at the Meeting, votes represented by proxies delivered pursuant to this Proxy Statement may be cumulated in the discretion of the proxy holders, in accordance with the recommendations of the Company's Board of Directors.

A majority of the outstanding shares of Common Stock, represented in person or by proxy, is required for a quorum. Nominees receiving the most votes, up to the number of directors to be elected, are elected as directors for the ensuing year. The affirmative vote of at least a majority of the shares of Common Stock represented in person or by proxy and voting at the Meeting is required to approve Proposal 2 (ratification of the selection of Moss Adams LLP as the Company's independent registered public accounting firm for 2024).

If you hold Common Stock in "street name" and you fail to instruct your broker or nominee as to how to vote such Common Stock, your broker or nominee may, in its discretion, vote such Common Stock "FOR" ratification of the selection of Moss Adams LLP as the independent registered public accounting firm and auditors of the Company for 2024, but CANNOT vote "FOR" the election of directors. IT IS EXTREMELY IMPORTANT THAT YOU VOTE BY RETURNING YOUR PROXY CARD BY MAIL, OR VOTE BY USING THE INTERNET OR TELEPHONE.

#### SHAREHOLDINGS OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

Management knows of no person who owns, beneficially or of record, either individually or together with associates, five percent (5%) or more of the outstanding shares of the Company's Common Stock, except as set forth in the table below. The following table sets forth, as of March 1, 2024, the number and percentage of shares of the Company's outstanding Common Stock beneficially owned, directly or indirectly, by each the Company's directors and nominees, Named Executive Officers (as defined below), principal shareholders, and by the directors and executive officers of the Company as a group. As used herein, the term "Executive Officers" refers to the Company's President and Chief Executive Officer, the Senior Vice President and Chief Operating Officer, the Senior Vice President and Chief Financial Officer, the Senior Vice President and Chief Credit Officer, Senior Vice President and Chief Lending Officer, and the Senior Vice President and Chief Risk Officer. See "Compensation of Executive Officers and Directors of the Company - Executive Officers" herein. The shares "beneficially owned" are determined under Rule 13d-3 of the Securities Exchange Act of 1934, as amended, and do not necessarily indicate ownership for any other purpose. In general, beneficial ownership includes shares over which a person has sole or shared voting or investment power and shares which such person has the right to acquire within 60 days of March 1, 2024. Unless otherwise indicated, the persons listed below have sole voting and investment powers of the shares beneficially owned. Management is not aware of any change in control of the Company since January 1, 2024 and is not aware of any arrangements that may, at a subsequent date, result in a change of control of the Company.

Except as indicated, the address for each of the persons listed below is c/o United Security Bancshares, 2126 Inyo Street, Fresno, California 93721.

Amount and Nature of Beneficial Owner Beneficial Ownership		Percent of Class (1)	
Directors and Executive Officers:			, ,
Stanley J. Cavalla	666,686	(2)	3.9 %
Director and Nominee			
Tom Ellithorpe	168,265	(3)	1.0 %
Director and Nominee			
Dave Eytcheson	128,179	(4)	0.7 %
Senior Vice President and Chief Operating Officer			
Jagroop "Jay" Gill	1,049,832	(5)	6.1 %
Director and Nominee			
Heather Hammack	7,880	(6)	*
Director and Nominee			
David A. Kinross	104,545	(7)	0.6 %
Senior Vice President and Chief Financial Officer			
Nabeel Mahmood	11,891	(8)	0.1 %
Director and Nominee			
Kenneth D. Newby, CPA	36,397	(9)	0.2 %
Director and Nominee			
Robert Oberg	23,364	(10)	0.1 %
Senior Vice President and Chief Risk Officer			
Susan Quigley	10,716	(11)	0.1 %
Director and Nominee			
Porsche Saunders	55,730	(12)	0.3 %
Senior Vice President and Chief Lending Officer			
Brian C. Tkacz	9,244	(13)	0.1 %
Director and Nominee			
Dora Westerlund	10,904	(14)	0.1 %
Director and Nominee			
Dennis R. Woods	1,142,166	(15)	6.6 %
Chairman, Nominee, President and Chief Executive Officer			
William Yarbenet	55,750	(16)	0.3 %
Senior Vice President and Chief Credit Officer			
All Directors and Executive Officers as a Group			
(15 in total)	3,481,549	(17)	20.1 %
5% Stockholders:		_	
Bridgewealth Advisory Group, LLC	1,194,039	(18)	6.9 %

- \* Represents beneficial ownership of less than one tenth of one percent.
- (1) Includes shares subject to stock options that are exercisable within 60 days of March 1, 2024. These are treated as issued and outstanding for the purpose of computing the percentage of each director, Named Executive Officer and for All Directors and Executive Officers as a Group, but not for the purpose of computing the percentage of class owned by any other person.
- (2) Mr. Cavalla has shared voting and investment powers as to 488,274 of these shares held in his wife's IRA or in a trust with Mr. Cavalla as a co-trustee. Mr. Cavalla disclaims ownership of 270 shares which are held in his wife's IRA.
- (3) Mr. Ellithorpe has sole voting and investment powers in all shares owned.
- (4) Mr. Eytcheson has shared voting and investment powers in all shares owned.
- (5) Mr. Gill has sole voting and investment powers as to 2,734 shares and shared voting and investment powers as to 1,047,098 held jointly with his wife.
- (6) Ms. Hammack has sole voting and investment power in all shares owned.
- (7) Mr. Kinross has shared voting and investment powers in all shares held jointly with his wife.

- (8) Mr. Mahmood has 15,000 shares subject to stock options that are exercisable within 60 days of March 1, 2024.
- (9) Mr. Newby has shared voting and investment powers as to 152 shares held jointly with his wife.
- (10) Mr. Oberg has sole voting and investment powers in all shares owned.
- (11) Ms. Quigley has shared voting and investment powers as to 10,716 shares held in a trust with Ms. Quigley as a co-trustee. Ms. Quigley has 15,000 shares subject to stock options that are exercisable within 60 days of March 1, 2024.
- (12) Ms. Saunders has sole voting and investment powers in all shares owned.
- (13) Mr. Tkacz has 15,000 shares subject to stock options that are exercisable within 60 days of March 1, 2024.
- (14) Ms. Westerlund has shared voting and investment powers in all shares owned.
- (15) Mr. Woods has shared voting and investment powers as to 883,021 of these shares held in a trust with Mr. Woods as a co-trustee or in his wife's IRA. Mr. Woods disclaims ownership of 43,258 shares which are held in his wife's IRA.
- (16) Mr. Yarbenet has sole voting and investment powers in all shares owned.
- (17) Includes 45,000 shares that are subject to stock options which are exercisable and subject to vesting within 60 days of March 1, 2024.
- (18) Based solely on a Schedule 13F-HR was filed with the SEC on February 24, 2023 by Bridgewealth Advisory Group, LLC, 986 West Alluvial Ave., Suite 101, Fresno, CA 93711. This Schedule 13G/A reports that Bridgewealth Advisory Group, LLC has sole voting power with respect to 1,154,554 shares and sole dispositive power with respect to 1,154,554 shares beneficially owned as of December 31, 2023.

#### CORPORATE GOVERNANCE PRINCIPLES AND CODE OF ETHICS

#### **Corporate Governance Guidelines**

The Company is committed to having sound corporate governance principles that are important to the way the Company manages its business and to maintaining the Company's integrity in the marketplace. The Company's Corporate Governance Principles are available at www.unitedsecuritybank.com within the Investor Relations section.

#### **Board of Directors and Committees of the Company**

The Board of Directors of the Company oversees its business and monitors the performance of management. In accordance with Corporate Governance Principles, our Board of Directors does not involve itself in day-to-day operations. The directors keep themselves informed through, among other things, discussions with the Chief Executive Officer, other key executives, and our principal outside advisers (legal counsel, outside auditors, and other consultants), by reading reports and other materials provided by the Company, and by participating in board and committee meetings.

During 2023, the Board of Directors held 11 meetings. During 2023, no director attended less than 75% of all Board of Directors meetings and the meetings of any committee of the Board of Directors on which he or she served.

In 2023, the Board of Directors had the following committees: ALCO, Audit Committee, Compensation Committee, Corporate Governance/Nominating Committee, IT Committee, Loan Committee, Merger and Acquisition Committee, and 401K Committee.

#### **Attendance at Annual Meetings**

While the Company does not have a policy regarding director attendance at each Annual Meeting of Shareholders, a majority of the Company's directors attended the 2023 Annual Meeting of Shareholders.

#### **Shareholder Communications with the Board**

Shareholders who wish to communicate with the Board of Directors as a whole, or with an individual director, may do so by emailing the Board of Directors at roberg@unitedsecuritybank.com.

#### **Selection and Evaluation of Director Nominees**

The Corporate Governance/Nominating Committee is responsible for identifying and presenting nominees for membership on the Board, as needed, by the following process:

- The Corporate Governance/Nominating Committee identifies nominees by first evaluating the qualifications and willingness to continue in service of current members of the Board of Directors.
- The Corporate Governance/Nominating Committee identifies if the Board of Directors needs to add new members with specific skills or to fill a vacancy on the Board.

- The Corporate Governance/Nominating Committee initiates a search, working with staff support and seeking input from the members of the Board and executive management for nominee(s) including existing members that are willing to continue to serve as directors. The Corporate Governance/Nominating Committee also considers any nominee(s) recommended by shareholders.
- The Corporate Governance/Nominating Committee identifies a potential slate of nominee(s), after taking into account the criteria discussed in the next section below.
- The Corporate Governance/Nominating Committee determines if any Board members have contacts with the potential nominee(s).
- The Corporate Governance/Nominating Committee interviews prospective nominee(s) other than existing board members.
- The Corporate Governance/Nominating Committee keeps the Board informed of the selection progress.
- The Corporate Governance/Nominating Committee meets to consider and approve its slate of recommended nominee(s) also using the criteria discussed in the next section below. The Corporate Governance/Nominating Committee, in evaluating existing directors as nominees and non-directors as nominees, balances the value of continuity of service by existing members of the Board with that of obtaining a new perspective.
- The Corporate Governance/Nominating Committee presents its slate of recommended nominees to the Board and seeks the Board's endorsement of such nominee(s).
- There is no third party that is currently paid to assist in identifying or evaluating potential director nominees, although the Corporate Governance/Nominating Committee has sole authority to retain or terminate the services of a third-party search firm to identify director nominees. The Corporate Governance/Nominating Committee's process for identifying and evaluating nominees for directors will not materially differ based on whether or not the nominee is recommended by a shareholder.

#### **Board Diversity**

While the Board of Directors does not have a formal diversity policy, it broadly defines diversity to encompass a range of skills and expertise sufficient to provide prudent guidance to the Company. In addition to the qualifications and characteristics described below, it considers whether the potential Director assists in achieving a mix of Board members that represents a diversity of background, perspective, and experience. Our Board of Directors also has a broad set of skills necessary for providing oversight to a financial institution, which includes proven leadership, and expertise in agriculture, finance, accounting, technology, and capital markets. The table below provides certain highlights of the composition of the Board of Directors and nominees. Each of the categories listed in the below table has meaning as it is used in Nasdaq rule 5605(f):

<b>Board Diversity</b>	As of December	31, 2023)
Dual a Diversity	As of December	31.40431

Total Number of Directors or Nominees 10						
Part I: Gender Identity	Female	Male	Non-Binary	Did not Disclose		
Directors	3	6	_	1		
Part II: Demographic Background						
African American	_	_	_	_		
Asian		_	_	_		
Hispanic or Latinx	1	_	_	_		
Native Hawaiian or Pacific Islander		_	_	_		
White	2	5	_	_		
Two or More Races or Ethnicities	_	1	_	_		
LGBTQ+	_	_	_	_		
Did not Disclose				1		

#### **Director Independence**

It is the policy of the Board of Directors that a significant majority of its members be independent from management, and the Board has adopted director independence standards that meet the listing standards and applicable rules of The "NASDAQ Stock Market, LLC" (NASDAQ). These independence standards are included in our Corporate Governance Principles which can be found on the Company's website at www.unitedsecuritybank.com within the Investor Relations section.

In accordance with our Corporate Governance Principles, the Board undertook its annual review of director independence. During this review, the Board considered any and all commercial and charitable relationships of directors, including transactions and relationships between each director or any member of his or her immediate family and the Company and the Bank. Following the review, the Board affirmatively determined, by applying the director independence standards contained in the Corporate Governance Principles, that each of our directors nominated for election at this Meeting (Stanley J. Cavalla, Tom Ellithorpe, Jay Gill, Heather Hammack, Kenneth D. Newby, Susan Quigley, Brian Tkacz, and Dora Westerlund) is independent of the Company and its management in that none has a direct or indirect material relationship with the Company, with the exception of Dennis R. Woods, who is considered an inside director because of his employment as President and CEO of the Company, and Nabeel Mahmood, who was temporarily employed as an interim Chief Information Officer of the Bank during 2022. In addition, all members of the Audit Committee, the Compensation Committee and the Corporate Governance / Nominating Committee satisfy the standards of independence applicable to members of such committees established under applicable law, the listing standards and applicable rules of NASDAQ, and the director independence standards set forth in the Company's Corporate Governance Principles.

#### **Nomination of Directors**

The Board of Directors maintains a Corporate Governance/Nominating Committee, which is responsible for assisting the Board of Directors in director selection, as well as review and consideration of developments in corporate governance practices. This committee consists solely of independent directors. This committee will also review director nominees submitted by shareholders. The Corporate Governance/Nominating Committee is responsible for annually reviewing and evaluating, in conjunction with the Board of Directors, the appropriate skills and characteristics required for Board of Directors members in the context of the current composition of the Board of Directors and goals for nominees to the Board of Directors, including nominees who are current directors.

The Board of Director's policies with respect to director nominees have been to consider, among other factors: (a) the business experience of the nominee; (b) his or her reputation and influence in the community and standards of moral and ethical responsibility; (c) availability and willingness to devote time to fully participate in the work of the Board of Directors and its committees; and (d) commitment to the Company as evidenced by personal investment. Directors are expected to have demonstrated notable achievement in business, education, or public service; possess the education and experience to make a significant contribution to the Board of Directors; bring a range of skills, diverse perspective, and background to the Board of Directors; and serve as active resources for referrals and business development.

The Board of Directors will consider properly submitted nominees to the Board of Directors proposed by shareholders, although the Board has no formal policy with regard to shareholder nominees as it considers all nominees on their merits, as discussed above. Any shareholder nominations proposed for consideration by the Board should include the nominee's name and qualifications for Board membership and should be addressed to:

Dennis R. Woods, Chairman of the Board United Security Bancshares 2126 Inyo Street Fresno, California 93721

In addition, the Bylaws of the Company permit shareholders to nominate directors for consideration at an Annual Meeting of Shareholders. For a description of the process for nominating directors in accordance with the Bylaws, please see the Notice of Annual Meeting of Shareholders accompanying this Proxy Statement.

#### **Board Leadership Structure**

Our Board of Directors is led by Dennis Woods, our Chairman of the Board, President and Chief Executive Officer. The decision as to who should serve as Chairman of the Board, and who should serve as Chief Executive Officer, and whether those offices should be combined or separate, is properly the responsibility of our Board. The members of our Board possess considerable experience and unique knowledge of the challenges and opportunities we face, and are in the best position to evaluate our needs and how best to organize the capabilities of the directors and executive officers to meet those needs. The Board believes that the most effective leadership structure entails Mr. Wood's continued service as both Chairman of the Board and Chief Executive Officer. Mr. Woods was the founding Chairman of the Bank and has been the Company's Chairman of the Board and Chief Executive Officer since 2001. The Board of Directors believes that he is uniquely qualified through his experience and expertise to be the person who generally sets the agenda for, and leads discussions of, strategic issues for our Board. He was one of the key individuals behind our formation and his leadership was instrumental in the drafting and

implementing of our strategic plan as well as our mission and vision statements. Mr. Woods' leadership, as both the Chairman of the Board and as the Chief Executive Officer, continues to ensure that we remain dedicated to and focused on our mission.

Like many companies, our Board of Directors has an Executive Committee and other committees through which our Board of Directors accomplishes most of its corporate governance role, including new director and succession planning. Some of the committees are chartered to undertake significant activities and are made up entirely of independent directors.

In addition, our independent directors participated in 11 executive sessions during the year, in which our Chairman of the Board and Chief Executive Officer does not participate. Any independent director may request additional executive sessions at any meeting. Our executive sessions are led by our Lead Director, Ken Newby, who is an independent director recommended by our Corporate Governance/Nominating Committee and appointed by our Board. The Lead Director is responsible for setting the agenda for executive sessions and leading them.

#### **Board Role in Risk Oversight**

Risk is inherent with every business, and how well a business manages risk can ultimately determine its success. The Company faces a number of risks, including interest rate risk and credit, market, and operational risks, such as the impact of competition. Management is responsible for the day-to-day management of the risks the Company faces, while the Chief Risk Officer and the Board, as a whole and through its committees, have responsibility for the oversight of risk management. In its risk-oversight role, the Board of Directors is responsible for ensuring that the Bank's risk management policies and procedures are adequate and functioning as designed.

The Audit Committee engages in regular discussions with the Chief Risk Officer, the Company's executive officers, and other Company officers as the Audit Committee may deem appropriate related to risk management. The committees consider risks within their areas of responsibility; for instance, the Compensation Committee considers risks that may result from changes in compensation programs.

#### **Corporate Governance/Nominating Committee**

The Corporate Governance/Nominating Committee met once during 2023. During 2023, the committee members were Mr. Ellithorpe, Mr. Mackovak (until his retirement from the Board in June 2023), and Mr. Tkacz. The Corporate Governance/Nominating Committee currently consists of Mr. Ellithorpe, Ms. Hammack, Mr. Tkacz, and Ms. Westerlund, who are all considered independent as defined by the applicable NASDAQ and SEC rules. The charter of the Corporate Governance/Nominating Committee can be found on the Company's website at www.unitedsecuritybank.com by clicking "About Us" and then "Governance."

#### **Compensation Committee**

The Compensation Committee held two formal meeting in 2023. The Compensation Committee consists of two (2) directors, all of whom are independent as defined by the applicable NASDAQ and SEC rules. During 2023, the members of the Compensation Committee were Ms. Hammack and Mr. Tkacz. The Compensation Committee reviews human resource policies, establishes the compensation for the Chief Executive Officer and other executive officers, reviews salary recommendations, grants stock based compensation, and approves other personnel matters, which are in excess of management's authority.

None of the Company's executive officers served on the Compensation Committee and none of the members of the Compensation Committee serves or has served as an officer or employee of the Company. The charter of the Compensation Committee can be found on the Company's website at www.unitedsecuritybank.com by clicking "About Us" and then "Governance."

#### **Audit Committee**

During 2023, the Audit Committee met twelve (12) times. During 2023, the Audit Committee consisted of Ms. Quigley (Chairperson), Mr. Newby, and Mr. Ellithorpe, all of whom were independent as defined by the applicable NASDAQ and SEC rules. Ms. Quigley and Mr. Newby are deemed by the Company to be audit committee financial experts pursuant to the applicable rules and regulations of the SEC. Ms. Quigley and Mr. Newby have an understanding of generally accepted accounting principles (GAAP) and have the ability and experience to prepare, audit, evaluate and analyze financial statements which present the breadth and level of complexity of issues that are reasonably expected to be raised by the Company's

financial statements. For more information on Ms. Quigley and Mr. Newby's qualifications and business expertise, please see their profiles under "PROPOSAL 1: ELECTION OF DIRECTORS," herein.

The Audit Committee oversees the Company's corporate accounting and reporting practices and the quality and integrity of the Company's financial statements and reports; selects, hires, oversees and terminates the Company's independent auditors; monitors the Company's independent auditors' qualifications, independence and performance; monitors the Company and its affiliates' compliance with legal and regulatory requirements; and oversees all internal auditing functions and controls. The Audit Committee also oversees the risk management functions of the Bank.

The Board of Directors has adopted a written charter for the Audit Committee which is available on the Company's website at www.unitedsecuritybank.com by clicking "About Us" and then "Governance."

#### Audit Committee Report

The Audit Committee report shall not be deemed incorporated by reference by any general statement incorporating by reference this Proxy Statement into any filing under the Securities Act or the Securities Exchange Act (the "Acts"), and shall not otherwise be deemed filed under the Acts.

In the performance of its oversight function, the Audit Committee considered and discussed the consolidated, audited-financial statements with management and Moss Adams LLP with, and without, management present. The Audit Committee also discussed with Moss Adams LLP matters required to be discussed by the Public Company Accounting Oversight Board (PCAOB) "Auditing Standards No. 16, Communication with Audit Committees," as currently in effect. The Audit Committee discussed with management and Moss Adams LLP the quality and adequacy of the internal controls of the Company. The Audit Committee received written disclosures and a letter from Moss Adams LLP, required by Independence Standards Board Standard No. 1, and has discussed with them their independent status. Moss Adams LLP did not perform any prohibited services for the Company.

Based on the review and discussions noted above, the Audit Committee recommended to the Board that the Company's audited, consolidated-financial statements be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, for filing with the SEC.

The Audit Committee has also confirmed that there have been no new circumstances or developments since their respective appointments to the Audit Committee that would impair any member's ability to act independently. Respectfully submitted by the members of the Audit Committee:

Dated: March 26, 2024 Audit Committee of the Board of Directors of United Security Bancshares

Susan Quigley, Chairperson Kenneth Newby, Tom Ellithorpe

#### **Director Compensation**

Director compensation is evaluated and recommended by the Compensation Committee and approved by the Board of Directors. Non-employee directors receive cash and equity compensation for committee attendance and premiums for serving as chairpersons of certain committees. They may also receive equity grants in the form of stock options and awards.

Director compensation is paid in a 50/50 split of cash and stock awards. The monthly Board meeting fee is \$1,610 per director. In addition to the \$1,610 monthly Board meeting fee, the Chairperson received an additional \$345 per meeting and the Lead Director received an additional \$230 per meeting. Also, directors, other than Mr. Woods, were paid \$230 for Executive Committee meetings, \$288 for Governance, ALCO, and 401(k) Committee meetings, and \$403 for Audit, Compensation, IT, and Loan Committee meetings. The Chairpersons of the Audit, Compensation, Governance, and IT committees received \$575 per meeting and the Chairpersons of the 401(k) and Governance committees received \$403 per meeting. The Lead Director, who facilitates the Executive Session, received \$345 per meeting. Director fees are calculated and paid based on an estimated number of Board and Committee meetings per year.

Historically, the non-employee Company directors have received equity compensation in the form of nonqualified stock options, restricted stock units, and stock awards. The Committee selected this form of equity compensation because it aligned the interests of the Board of Directors to those of the shareholders and also because of accounting and tax treatments of such awards.

The following table shows compensation paid or accrued for the last fiscal year to the Company's non-employee directors. Mr. Woods does not receive committee fees and his director meeting fees are disclosed in the "All Other Compensation" column in the Summary Compensation Table for the Named Executive Officers. No stock awards to non-employee directors were outstanding at December 31, 2023.

#### NON-EMPLOYEE DIRECTOR COMPENSATION TABLE 2023

Fees Earned or Paid in Cash (\$)	Stock Awards (\$) (1) (2) (3)	Option Awards (\$)	Non-Equity Incentive Plan Compensation (\$)	Nonqualified Deferred Compensation Earnings (\$)	All Other Compensation (\$)	Total (\$)
\$ 12,032	\$ 27,040	\$	\$ —	\$ —	\$	\$ 39,072
25,476	40,484	_				65,960
2,760	17,797	_	_	_	_	20,557
13,296	31,218	_				44,514
21,112	36,117	_	_	_	_	57,229
16,537	31,549	_				48,086
15,869	30,889	_	_	_	_	46,758
14,380	29,381	_				43,761
23,133	32,777	_	_	_	<u>—</u>	55,910
	or Paid in Cash (\$)  \$ 12,032 25,476 2,760 13,296 21,112 16,537 15,869 14,380	or Paid in Cash (\$)         Awards (\$) (1) (2) (3)           \$ 12,032         \$ 27,040           25,476         40,484           2,760         17,797           13,296         31,218           21,112         36,117           16,537         31,549           15,869         30,889           14,380         29,381	or Paid in Cash (\$)         Awards (\$) (1) (2) (3)         Option Awards (\$)           \$ 12,032         \$ 27,040         \$ —           25,476         40,484         —           2,760         17,797         —           13,296         31,218         —           21,112         36,117         —           16,537         31,549         —           15,869         30,889         —           14,380         29,381         —	Fees Earned or Paid in Cash (\$)         Stock Awards (\$) (1) (2) (3)         Option Awards (\$)         Incentive Plan Compensation (\$)           \$ 12,032         \$ 27,040         \$ —         \$ —           25,476         40,484         —         —           2,760         17,797         —         —           13,296         31,218         —         —           21,112         36,117         —         —           16,537         31,549         —         —           15,869         30,889         —         —           14,380         29,381         —         —	Fees Earned or Paid in Cash (\$)         Stock Awards (\$) (1) (2) (3)         Option Awards (\$)         Incentive Plan Compensation (\$)         Deferred Compensation Earnings (\$)           \$ 12,032         \$ 27,040         \$ —         \$ —         \$ —           25,476         40,484         —         —         —           2,760         17,797         —         —         —           13,296         31,218         —         —         —           21,112         36,117         —         —         —           16,537         31,549         —         —         —           15,869         30,889         —         —         —           14,380         29,381         —         —         —	Fees Earned or Paid in Cash (\$)         Stock Awards (\$) (1) (2) (3)         Option Awards (\$)         Incentive Plan Compensation (\$)         Deferred Compensation Earnings (\$)         All Other Compensation (\$)           \$ 12,032         \$ 27,040         \$ —         \$ —         \$ —         \$ —         \$ —         \$ —         \$ —         \$ —         \$ —         \$ —         —

- (1) Board members received 50% of their 2023 monthly director fees in the form of stock awards on March 1, 2023, June 1, 2023, September 1, 2023 and December 1, 2023.
- (2) Fair market value upon vesting dates of March 1, 2023, June 1, 2023, September 1, 2023, and December 1, 2023.
- (3) Includes stock award to board members of 2,000 shares each, with a fair value of \$15,040, at February 28, 2024.

#### **Director Emeritus Plans**

In 1995, the Bank established the Directors Emeritus Plan I, which was amended in May 2000. Those directors who (i) retired as directors of the Bank prior to 2015 or (ii) retired as directors of Golden Oak Bank and Legacy Bank and who signed a shareholder's agreement were eligible to participate in the Directors Emeritus Plan I. Directors Emerita under Directors Emeritus Plan I receive a monthly fee of \$400, and receive preferential deposit and customer service with free checking as long as they serve as a Director Emeritus. Director Emeritus benefits terminate upon (i) the sale of a majority of the Director Emeritus' shares of the Company's common stock originally held, or (ii) the finding by the Company's board of directors that the Director Emeritus is engaging in activities or making statements which are detrimental to the Company or the Company's public image. At December 31, 2023, there were twelve (12) participants in the Directors Emeritus Plan. A total of \$57,600 was paid under the Directors Emeritus Plan I in 2023.

In 2015, the Bank established the Directors Emeritus Plan II. The new plan resets monthly fees every five years for directors retiring during that five-year period. Directors retiring during 2015-2019 receive \$600 per month for life and will receive preferential deposit and customer service with free checking as long as they serve as a Director Emeritus. Directors retiring between 2020-2024 will receive \$700 per month. To qualify, the retiring director must have served as a director for at least five years prior to retirement; and to continue receiving benefits the Director Emeritus must continue to own at least 25,000 shares of the Company's common stock and not engage in activities or speech detrimental to the Company or the Bank. At December 31, 2023, there were five (5) participants in the Directors Emeritus Plan II. A total of \$38,400 was paid under the Directors Emeritus Plan II in 2023.

Both Director Emeritus Plans terminate if the Company is merged, acquired, or dissolved.

#### **PROPOSAL 1:**

#### **ELECTION OF DIRECTORS**

#### **Nominees**

The Company's Bylaws provide that the number of directors of the Company shall not be less than eight (8) nor more than fifteen (15) until changed by an amendment of the Articles of Incorporation or the Bylaws adopted by the vote or written consent of holders of a majority of the outstanding shares entitled to vote, with the exact number of directors to be fixed from time to time, within the range: (i) by a resolution duly adopted by the Board of Directors; or (ii) by the approval of the shareholders. The authorized number of directors was last fixed at ten (10).

The persons named below, all of whom are currently members of the Board of Directors, have been nominated for election as directors to serve until the 2025 Annual Meeting of Shareholders and until their successors are elected and have qualified. Each nominee has consented to being named in the Proxy Statement and has agreed to serve as a member of the Board of Directors, if elected. Votes will be cast in such a manner as to effect the election of all ten (10) nominees, as appropriate (or as many thereof as possible under the rules of cumulative voting). The ten (10) nominees for directors receiving the most votes will be elected directors. In the event that any of the nominees should be unable to serve as a director, it is intended that the proxy will be voted for the election of such substitute nominee, if any, as shall be designated by the Board of Directors. The Board of Directors has no reason to believe that any of the nominees named below will be unable to serve if elected.

The Board of Directors has determined that all of the current directors on the Board of Directors, except for two (2), are "independent," as that term is defined in the listing standards and applicable rules of NASDAQ. These eight (8) independent directors comprise a majority of the Board of Directors.

The following table sets forth, as of March 1, 2024, the names of, and certain information concerning, the persons nominated by the Board of Directors for election as directors of the Company.

Name and Title Other than Director	Age	Year First Appointed	Principal Occupation During the Past Five Years
Stanley J. Cavalla	73	2001	President of Suburban Steel, Inc.; President of Tri State Stairway Corp.
Tom Ellithorpe	81	2001	Owner, Insurance Buying Service.
Jagroop "Jay" Gill	60	2023	Owner, Auto Dealership
Heather Hammack	47	2021	President, Famous Software.
Nabeel Mahmood	46	2017	Managing Director- CXO & Consultant, Mahmood, LLC (2014- Present); CIO, Instor (2020-present); SCB Global (2021-present); Managing Director, Nomad Futurist (2021- Present); President and CEO, Querai (2019-2020); Director, International Data Centers Authority (2018-2021); CEO, DRT, Inc. (2018-2019)
Kenneth D. Newby	78	2014	Owner, Kenneth D. Newby, CPA.
Susan Quigley, Secretary	78	2017	Retired. Former Audit Managing Director at Deloitte & Touche, LLP, an international public accounting firm.
Brian C. Tkacz	47	2017	Senior Director, Global IT Managed Services, Markel Corporation (2019-present); Director, Information Technology, Markel Corp. (2015-2019)
Dora Westerlund	52	2021	Founder and CEO, Fresno Area Hispanic Foundation.
Dennis R. Woods, Chairman, President, and Chief Executive Officer	76	2001	Chairman of the Board, President, and Chief Executive Officer of United Security Bancshares and United Security Bank.

#### Dennis R. Woods

Chairman of the Board Director since 2001

Mr. Woods is the founding chairman of the Bank, and assumed the additional duties of President and CEO in 1993. Prior to the inception of the Bank, Mr. Woods was the President, CEO, and a 50% shareowner of a wholesale and retail food distribution company, Hestbeck's Incorporated, for over 20 years. Mr. Woods has also been active in real estate investment, including ownership of commercial warehouses, apartments, and residential real estate for more than 30 years. Additionally, Mr. Woods has been involved with the development and cultivation of pistachio and almond farms from 1980 to present. Mr. Woods has continuously served on the boards of directors of a number of for-profit and non-profit organizations such as Hestbeck's

Incorporated; Pacific Coast Bankers Bank; California State University Fresno Bulldog Foundation; State Center Community College; United Way of Fresno County; Northern California Loan Fund Advisory, and Denwoods Farm Company. Mr. Wood's background in various businesses qualifies him for service as a director.

#### Stanley J. Cavalla

Director since 2001

Mr. Cavalla has lived in Fresno County for over 70 years. He is President of Suburban Steel, Inc. and Vice President of Tri State Stairway Corp. He is active in Fresno County as a businessman and farmer. He has over 50 years of experience in steel construction and farming. Mr. Cavalla's relevant experience as an executive in managing and operating manufacturing and farming businesses within the Company's market area, qualifies him for service as a director.

#### Tom Ellithorpe

Director since 2001

Mr. Ellithorpe has lived in Fresno, California for over 50 years. He is the owner of Insurance Buying Service. He is active in the Fresno community as an insurance broker and has been involved in the California insurance industry since 1972. He has also been involved in a number of business ventures in the Company's market area including agricultural ventures. Mr. Ellithorpe's relevant experience as an executive in the insurance industry and his understanding of risk management qualifies him for service as a director.

#### Jagroop "Jay" Gill

Director since 2023

Mr. Gill is the President and CEO of Gill Automotive Group, which owns and operates 11 automotive dealerships representing 13 different brands in California and Hawaii. In addition, he has agricultural interests in central California. Jay is a graduate of California State University, Fresno where he received a bachelor's degree in engineering. Jay currently serves on the boards of directors of Mid-Valley Water, Cen-Cal SBA, Chrysler Minority Dealer Association, and Ford Minority Dealer Association. Mr. Gill's relevant experience as a local business executive, local board member, and long-time community member qualifies him for service as a director.

#### **Heather Hammack**

Director since 2021

Ms. Hammack is the President of Famous Software, LLC, one of the largest software solutions providers for the fresh produce industry. She is a graduate of California Polytechnic University, San Luis Obispo, where she received a degree in Agribusiness, with a concentration in Finance. Heather currently serves as a Business Advisory Council Member for the Craig School of Business at California State University, Fresno, and as a Dean's Advisory Council Member for the College of Agriculture, Food and Environmental Science at California Polytechnic University, San Luis Obispo. Ms. Hammack's relevant experience as an executive in the software industry and her understanding of finance qualifies her for service as a director.

#### Nabeel Mahmood

Director since 2017

Mr. Mahmood brings over 25 years of experience leading large-scale global technology organizations for companies experiencing robust growth through M&A, global expansion, implementing new business models, and technology innovation. His expertise includes leading organizations through transformational changes, connecting IT to the needs of the business, technology innovation, Big Data, Cloud, ERP, IoT, AI, ML, NLP, RPA, Mobility, unified communication, security, and Data Centers. Mr. Mahmood's relevant experience as a technologist, executive, and member of various boards qualifies him for service as a director.

#### Kenneth D. Newby

Lead Director
Director since 2014

Mr. Newby is a well-respected Certified Public Accountant with long-standing ties to the community. He has been self-employed as a financial consultant in Fresno, California, since June 2008. Previously, he worked as a partner with the public accounting firm of Deloitte & Touche, LLP. He has also served the local community through the Fresno Business Council and

the Fresno State Foundation Board of Governors. Mr. Newby is a graduate of California State University, Fresno, where he received his Bachelor of Science in Business Administration and Accounting in 1972. Mr. Newby's relevant experience as a certified public accountant and knowledge of auditing, accounting, and finance qualifies him for service as a director.

#### **Susan Quigley**

Director since 2017

Ms. Quigley is a long-term resident of the Fresno community. She served as an Audit Managing Director for Deloitte & Touche, LLP, until her retirement in 2010. While at Deloitte, she audited companies in many industries, including agribusiness, banking, and hospitals. She has made many presentations to boards of various companies. Ms. Quigley has been a member of the board of directors of various companies and not-profit organizations including National Raisin Company, San Joaquin Valley Town Hall, and Boys & Girls Club of Fresno County. She is also a Master Gardener. Ms. Quigley's relevant experience in accounting, auditing, finance, and as a member of various boards qualifies her for service as a director.

#### Brian C. Tkacz

Director since 2017

Mr. Tkacz is a business and information technology (IT) executive with 20+ years of experience in large-scale IT strategy and delivery roles. He is a Managing Director for Markel, a holding company for insurance, reinsurance, and investment operations around the world. He earned his MBA from the University of Virginia's Darden Graduate School of Business and a BS in Managerial Economics from Cornell University. Mr. Tkacz's relevant experience as a business leader, general manager, and successful P&L owner in the financial services and insurance industries, combined with his understanding of analytical problem solving and defining and executing business and IT strategies, qualifies him for service as a Director.

#### **Dora Westerlund**

Director since 2021

Ms. Westerlund is the President and CEO of the Fresno Area Hispanic Foundation, which established the only bilingual business incubator in the western United States. She has been serving and collaborating with the Central Valley business community for the past 26 years. In addition to leading a micro-loan program for the past 11 years, she has also promoted business growth with a focus on rural America. An alumna of California State University, Fresno, she has strong ties to the Central Valley and currently serves on the Board of Governors of California State University, Fresno. Ms. Westerlund's relevant experience as an executive and her understanding of the community qualifies her for service as a director.

All nominees will continue to serve if elected at the Meeting until the 2025 Annual Meeting of Shareholders and until their successors are elected and have qualified.

None of the directors were selected pursuant to any arrangement or understanding other than with the directors and executive officers of the Company acting within their capacities as such. There are no family relationships between any of the Company's directors and executive officers. No director serves as a director of any company that has a class of securities registered under, or which is subject to the periodic reporting requirements of, the Securities Exchange Act of 1934, or of any company registered as an investment company under the Investment Company Act of 1940.

#### **Recommendation:**

THE BOARD OF DIRECTORS RECOMMENDS A VOTE OF "FOR" ALL TEN (10) NOMINEES TO SERVE UNTIL THE 2025 ANNUAL MEETING OF SHAREHOLDERS AND UNTIL THEIR RESPECTIVE SUCCESSORS SHALL BE ELECTED AND QUALIFIED.

### COMPENSATION DISCUSSION AND ANALYSIS (CD&A)

#### Introduction

This Compensation Discussion and Analysis (CD&A) explains our executive compensation program for our named executive officers (NEOs) listed below. The CD&A also describes the process followed by the Compensation Committee of the Board of Directors (the "Committee") for making pay decisions, as well as its rationale for specific decisions related to 2023.

The following table sets forth the name, age, and position as of March 1, 2024, of the Company's NEOs. None of the executive officers was selected pursuant to any arrangement or understanding other than with the directors and executive officers of the Company acting within their capacities as such.

NEO	Age	Position and Principal Occupation For the Past Five Years
Dennis R. Woods	76	President and Chief Executive Officer of United Security Bancshares and United Security Bank since 1993.
David A. Kinross	59	Senior Vice President and Chief Financial Officer of United Security Bank since 2022.
William Yarbenet	65	Senior Vice President and Chief Credit Officer of United Security Bank since 2013.

#### **Executive Summary**

#### 2023 Financial Highlights

- Total net loans decreased to \$920,042,000 at December 31, 2023 compared to \$980,178,000 at December 31, 2022.
- Total deposits decreased to \$1,004,477,000 at December 31, 2023 compared to \$1,165,484,000 at December 31, 2022.
- Book value per share increased to \$7.14 at December 31, 2023 from \$6.59 at December 31, 2022.
- Net income increased to \$19,796,000 for the year ended December 31, 2023 compared to \$15,686,000 for the year ended December 31, 2022.
- The cost of funds was 0.64% for the year ended December 31, 2023 compared to 0.23% for the year ended December 31, 2022.
- The allowance for credit losses as a percentage of gross loans increased from 1.04% to 1.70% at December 31, 2023.

#### 2023 Executive Compensation Highlights

Our executive compensation program is designed to align the interests of our NEOs with those of our shareholders. Based on our performance, and consistent with our desire to place greater emphasis on variable pay elements in our executive compensation program going forward, the Committee made the following executive compensation decisions for 2023:

- *Base Salaries:* The Committee approved base salary adjustments of 6.13% for Mr. Woods and Mr. Yarbenet effective January 2023. For details, please refer to "2023 Executive Compensation Program in Detail" discussion below.
- 2023 Short-Term Incentives: Based on our 2023 financial performance, the NEOs earned incentives of 29.375% to 31.5% of base salary, or approximately 65% to 70% of their respective maximum incentive opportunity. For details, please refer to "2023 Executive Compensation Program in Detail" discussion below.

#### Summary of Executive Compensation Practices

Our executive compensation program includes the following practices and policies, which we believe promote sound compensation governance and are in the best interests of our shareholders:

What we do	What we don't do
Pay for performance and allocate individual awards based on actual results and how results were achieved.	No employment arrangements that provide for guaranteed salary increases, non-performance based bonuses, or equity compensation for executive officers.
Restricted stock unit and restricted stock awards that are aligned with the long-term creation of shareholder value.	No severance benefits to our executive officers exceeding three times base salary and bonus.
Engage independent, external compensation consultants.	No excise tax gross-ups upon a change in control.
Clawback features incorporated into our executive employment agreements.	No repricing, buyout or exchange of underwater stock options.
Use of multiple performance measures and caps on potential incentive payments.	No excessive executive perquisites.
Annual review of executive incentive compensation programs.	No single trigger acceleration of vesting in the event of a change-in-control.

#### **What Guides Our Program**

#### Compensation Philosophy

Our executive compensation program is designed to achieve the following objectives:

- Attract and retain the most qualified and experienced individuals available to further the Company's success.
- Align the interests of executives and shareholders by linking a significant portion of executive compensation to the Company's financial performance.
- Reward and motivate appropriate executive behavior that produces strong financial results, while managing risks and promoting safety and soundness.
- Provide compensation opportunities competitive with those offered by our peers and consistent with the Company's level of performance.

#### Elements of the Executive Compensation Program

The three main elements of the Company's executive compensation program are base salary, short-term incentives, and long-term incentives, each of which is described below:

Compensation Element	Fixed or Variable	Annual or Long Term	Cash or Equity	Purpose
Base Salary	Fixed	Annual	Cash	To attract and retain the best talent.
Annual Incentive Award	Variable	Annual	Cash/ Equity	To motivate and maximize performance over a one-year period.
Restricted Stock Units and Restricted Stock Awards	Variable	Long- Term	Equity	To motivate and incent sustained performance over the long-term. Aligns interests of our NEOs with those of our shareholders. Also supports our leadership retention objectives.

#### The Decision-Making Process

<u>The Role of the Compensation Committee.</u> The Committee oversees the executive compensation program for our NEOs. The Committee works with its independent consultant and management to examine the effectiveness of the Company's executive compensation program annually. Details of the Committee's authority and responsibilities are specified in the Committee's charter, which may be accessed at our website, <a href="https://www.unitedsecuritybank.com">www.unitedsecuritybank.com</a>.

The Committee makes recommendations to the Board regarding the structure of incentive-based compensation plans and equity based plans, both of which require Board approval. Operating within the plans approved by the Board, the Committee makes all final compensation and equity award decisions regarding our NEOs.

Role of the CEO. The CEO provides recommendations to the Committee on compensation for NEOs other than himself. The CEO does not provide recommendations concerning his own compensation, nor is he present during discussions of the Committee about his compensation.

<u>Use of Independent Consultants and Advisors</u>. The Committee engaged the services of Pearl Meyer & Partners (Pearl Meyer) as its outside independent compensation consultant during 2022. Pearl Meyer advises the Compensation Committee on a range of executive and director compensation matters including plan design, competitive market assessments, trends, and best practices. Pearl Meyer does not provide any other services to the Company.

The Role of Benchmarking and Market Data. The companies comprising the comparator peer group are reviewed and selected by the Committee to ensure relevance, with data and recommendations provided to the Committee by Pearl Meyer. The companies comprising the 2023 peer group were selected based on the following considerations:

- Size Characteristics: Assets, operating revenue, and market capitalization approximately two-thirds to twice the size of the Company;
- Geography: Headquartered in California, Nevada, or Washington;

• Operations: Commercial banks with reasonably similar loan mix and ratio of non-interest income to operating revenue as the Company.

The 2023 peer group approved by the Committee consisted of the following companies:

American Riviera Bancorp	Oak Valley Bancorp
California BanCorp	Plumas Bancorp
Central Valley Community Bancorp	Provident Financial Holdings, Inc.
FFB Bancorp	Riverview Bancorp, Inc.
Community West Bancshares	Sound Financial Bancorp, Inc.
First Financial Northwest, Inc.	Summit State Bank
First Northern Community Bancorp	Timberland Bancorp, Inc.

The Committee engaged Pearl Meyer in 2022 to review the compensation of the NEOs and provide the Committee with an analysis of competitive pay practices for senior executives at the peer-group companies listed above. The Committee established base salaries, variable cash incentive awards, and long-term, equity-based incentive awards on a case-by-case basis for each NEO taking into account, among other things, individual and company performance, length of service, market data, advancement potential, recruiting needs, internal equity, retention requirements, succession planning, and best compensation governance practices. While the Committee used the Pearl Meyer analysis to help inform its compensation decisions, it does not target individual compensation levels to specific market pay percentiles.

#### 2023 Executive Compensation Program in Detail

#### Base Salary

Base salary represents annual fixed compensation and is a standard element of compensation necessary to attract and retain executive leadership talent. In making base salary decisions, the Committee considers the CEO's feedback as it relates to NEO performance, as well as each NEO's position and level of responsibility within the Company. The Committee takes into account factors such as relevant market data, individual performance and contributions, and length of service. The Committee initially determined the appropriate annual base salary rate for each NEO as follows:

NEO	2022 Base Salary	2023 Base Salary	% Adjustment
Dennis R. Woods	\$596,720	\$633,298	6.13%
David A. Kinross (1)	\$275,000	\$275,000	<u> </u>
William Yarbenet	\$251,253	\$266,654	6.13%

(1) Mr. Kinross's base salary for 2023 was established when he began employment with the Bank in November of 2022.

#### Short-term (Annual) Incentives

All of our NEOs are eligible to receive annual incentive awards, which are designed to focus executives on short-term financial and strategic goals that contribute to long-term value.

The NEOs are eligible to participate in the Annual Incentive Plan, which provides an opportunity to receive an annual incentive award that is contingent on achieving pre-defined annual corporate objectives, as well as individual goals.

Annual Incentive Plan. The 2023 Annual Incentive Plan provided our NEOs the opportunity to earn a performance-based annual cash incentive award. Actual bonus payouts depend on the achievement of pre-established performance objectives. Maximum annual incentive opportunities are expressed as a percentage of base salary, and were established by the Committee based on the NEO's level of responsibility and his ability to impact overall results. The 2023 maximum award opportunities for the NEOs were as follows:

NEO	Maximum Opportunity as % of Base Salary
Dennis R. Woods	45%
David A. Kinross	45%
William Yarbenet	45%

<u>Performance Metrics and Assigned Weights</u>. At the beginning of each year, the Committee approves the corporate financial measures, goals and assigned weights for each NEO. For 2023 the Committee selected the following performance metrics:

- Core Net Income Before Tax (CNIBT): Core net income is defined as pretax income less gain or loss on sales, OREO expenses, provision for loan loss, bonus expense, and gain or loss on fair value of financial liability.
- Deposit Growth: Deposit growth is defined as growth in average deposit balances over the prior year.
- Non-performing Assets (NPA) Ratio: NPA is defined as total nonaccrual loans, accruing loans past due 90 days or more, and other real estate owned as a percentage of total assets.
- Regulatory Results: This metric is based on regulatory examination results.

The following table shows the performance measures and assigned weights for 2023:

NEO	CNIBT	NPA Ratio	Regulatory Results	Deposit Growth
Dennis R. Woods	50%	15%	15%	20%
David A. Kinross	50%	20%	20%	10%
William Yarbenet	50%	25%	15%	10%

The following table shows the performance requirements assigned for each measure and 2023 results:

Performance Measure	Threshold	Maximum	Results
CNIBT Growth	<u> </u>	15%	12.7%
NPA Ratio	1.55%	1.00%	1.36%
Regulatory Results (1)			
Deposit Growth	(6.0)%	5.0%	(12.7)%

<sup>(1)</sup> Regulatory results cannot be publicly disclosed, but the outcome resulted in an earned payout.

Annual incentive awards are calculated based on actual performance as compared to the goals set forth. Performance below the threshold requirement results in non-payment for the respective measure. The Committee has the discretion to reduce or increase the payouts to the extent it determines appropriate to reflect the business environment and market conditions that may affect the Company's financial and stock price performance. No such discretion was exercised by the Committee for payouts earned in 2023.

<u>2023 Annual Incentive Plan Results.</u> Based on the corporate results and individual performance achievements described above, the Committee approved the following Annual Incentive Plan incentive award payouts:

NEO	Earned Payout as a % of Base Salary	Actual Payout (\$)
Dennis R. Woods	31.5%	\$199,489
David A. Kinross	29.4%	80,781
William Yarbenet	29.4%	78,330

#### **Long-Term Incentives**

Under the 2015 Equity Incentive Award Plan, the Company may grant stock options, restricted stock awards, and restricted stock units.

On December 1, 2023, Mr. Kinross was granted a 87,610 restricted stock award (RSA) with a fair market value of \$708,765 and immediate vesting of 8,761 shares. The remaining RSAs vest over 9 years in the same amount on December 1 of each year with final vesting on December 1, 2032.

#### Pay versus Performance

During 2022, the Securities and Exchange Commission (SEC) adopted new rules requiring that the "pay versus performance" disclosure codified in the Dodd-Frank Act of 2010 be provided by companies filing proxy and information statements regarding executive compensation. The rules require a disclosure of what is "actually paid" to the PEO (principal executive officer) and

NEOs (named executive officers) as well as total shareholder return for the company and its peers, net income, and a company-selected measure. Compensation "actually paid" has a specific formula which adds in the fair value of equity awards and reverses the annual change in total pension value included in the summary compensation table but adds in the service cost for the pension.

The following table sets forth the pay versus performance information required by the new disclosure:

#### Value of Initial Fixed \$100 **Investment Based on:** Average Summary Average Growth of Summary Compensation Compensation Peer Group Core Net Compensation Compensation Table Total Actually Paid **Total** Total Income before Table Total Actually Paid for Non-PEO to non-PEO Shareholder Shareholder Taxes (year Year to PEO (4) NEOs (4) Return (2) Net Income over year) (3) for PEO (1) NEOs (1) Return (2) 2023 941,187 \$ 1,017,283 521,233 \$ 121.33 \$ 109.38 \$ 19,796,000 12.70 % 382,065 2022 586,627 782,117 405,295 412,037 114.87 140.75 15,686,000 61.30 %

- (1) For 2023, the PEO (Principal Executive Officer) is Dennis Woods, President & CEO of the Company. The NEOs (Named Executive Officers) are William Yarbenet, the Company's SVP & Chief Credit Officer, and David A. Kinross, the Company's SVP & Chief Financial Officer. For 2022, the PEO (Principal Executive Officer) is Dennis Woods, President & CEO of the Company. The NEOs (Named Executive Officers) are William Yarbenet, the Company's SVP & Chief Credit Officer, and Robert Oberg, the Company's SVP & Chief Risk Officer.
- (2) Total shareholder return represents the cumulative change in the value of a \$100 investment based on the value of common stock as measured at December 31, 2021, through and including the fiscal year-end for each reported period and dividend reinvestment during the period. Peer group includes the peers listed previously in the CD&A.
- (3) Core net income before taxes is a non-GAAP financial number calculated by combing consolidated pretax earnings with incentive payments, OREO expenses, provisions for loan loss, and gains/losses on equity securities, sale of assets, and fair value of junior subordinated debt.
- (4) The following table sets forth a reconciliation of summary compensation to compensation actually paid to the PEO and NEOs:

	2023					2022						
Adjustments		PEO (\$)		verage of her NEOs (\$)		PEO (\$)		Average of ther NEOs (\$)				
Total Compensation from Summary Compensation Table	\$	941,187	\$	521,233	\$	586,627	\$	405,295				
Adjustments for defined benefit pension plan:												
(Addition) subtraction: Aggregate change in actuarial present value of accumulated benefit plan during year		(23,436)		49,163		(206,593)		72,041				
Addition (subtraction): Service cost of pension during year		_		_		(7,503)		82,383				
Adjustment for stock awards:												
Subtraction: Summary Compensation Table amounts				57,668		_		_				
Subtraction: Fair value of equity awards granted during year that are outstanding and unvested at year end		_		60,699		_		_				
Subtraction: Year-over-year change in fair value of awards granted in prior years for which vesting conditions were satisfied during the year		2,200		1,100		(1,800)		(1,800)				
Subtraction: Year-over-year change in fair value of awards granted in prior years that are outstanding and unvested at year end		_		2,032		(1,800)		(1,800)				
Addition: Fair value at end-of-year of awards granted and vested during the year		50,460		25,230				_				
Compensation actually paid (as calculated)	\$	1,017,283	\$	382,065	\$	782,117	\$	412,037				

The following tables set forth the weighting of performance objectives for incentive payout calculations:

2023 Incentiv	ve Payments
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Growth of Core Net Income before Taxes	Incentive Payout	Non- Performing Assets/Total Assets	Incentive Payout	Regulatory Issues	Incentive Payout	Deposit Growth	Incentive Payout
> 15%	45%	< 1.0%	45%	0	45%	> 5.0%	45%
10 - 15%	40%	1 - 1.10%	40%	0	40%	2.5 - 5.0%	40%
7.5 - 10%	35%	1.1 - 1.25%	35%	0	35%	0 - 2.5%	35%
5 - 7.5%	30%	1.25 - 1.35%	30%	0	30%	(1.5) - 0%	30%
2.5 - 5%	25%	1.35 - 1.45%	25%	1	25%	(3.0) - (1.5)%	25%
1 - 2.5%	15%	1.45 - 1.55%	15%	1	15%	(4.5) - (3.0)%	15%
0 - 1%	5%	1.55% - 1.65%	5%	2	5%	(6.0) - (4.5)%	5%
< 0%	_	> 1.65%	_	3+		< (6.0)%	

#### 2022 Incentive Payments

Growth of Core Net Income before Taxes	Incentive Payout	Non- Performing Assets/Total Assets	Incentive Payout	Regulatory Issues	Incentive Payout	Deposit Growth	Incentive Payout
20+%	9.00%	0.80%	0-6%	0	5-15%	10%	0-10%
15+%	7.00%	0.95%	0-4%	1-2	3-10%	8%	0-7%
10+%	5.00%	1.10%	0-2%	2+	1-5%	5%	0-4%

#### Supplemental Executive Retirement Plan

The Company has established and sponsors a supplemental executive retirement plan in order to appropriately incent key employees, including the NEOs, to remain with the Company and become long-term loyal leaders. For more information on the Company's supplemental executive retirement plan and the benefits payable to the NEOs thereunder, please see "Narrative Disclosure Regarding Retirement Benefits and Change in Control Benefits - Supplemental Executive Retirement Plan" below.

#### Other Benefits and Perquisites

Group insurance premiums, including, medical, disability, dental, and vision are paid for by the Company for NEOs and their families. These benefits are common in the industry for similar positions. The Company pays these insurance benefits for all other employees, and employees may elect to pay for the cost of insurance for their families. The Company has also established a contributory 401(k) defined contribution plan that allows eligible employees to contribute a portion of their income to a trust on a tax-favored basis. The Company matches participant contributions up to 4% of their eligible annual compensation. For more information on the Company's 401(k) plan, please see "Narrative Disclosure Regarding Retirement Benefits and Change in Control Benefits - 401(k) Plan," below.

The Chief Executive Officer is provided with a Company-owned vehicle and given reimbursement for membership dues in a country club. The Chief Operating Officer and Chief Credit Officer are provided with Company-owned vehicles due to their job duties requiring extensive business travel. The Chief Financial Officer receives a monthly car allowance. See "All Other Compensation" in the Summary Compensation Table below. The Company provides these perquisites to certain of its NEOs because these perquisites are offered by many of its peers, and therefore, the Compensation Committee believes that providing these perquisites to these NEOs is necessary for their retention and for the recruitment of new executive officers.

#### Employment Agreements and Executive Change in Control Agreements

The Bank has employment agreements in place with Messrs. Woods, Yarbenet, and Kinross. For more information on the employment agreements and executive change in control agreements, please see "Narrative Disclosure Regarding Retirement Benefits and Change in Control Benefits" below.

#### Other Practices, Policies and Guidelines

#### Clawback Policy

During 2023, the SEC adopted a final rule requiring that all publicly-held companies establish a formal, board-approved "clawback" policy. The policy must detail procedures providing for the recovery of incentive-based compensation erroneously received by current or former executive officers during the three completed fiscal years immediately preceding the year in which the company is required to prepare an accounting restatement due to material noncompliance with financial reporting requirements. The rule requires that erroneous payments must be recovered even if there was no misconduct or failure of oversight on the part an individual executive officer. The Company adopted a formal clawback policy on November 28, 2023. The policy is included as an exhibit to our 2023 Annual Report on Form 10-K.

Our executive employment agreements contain a provision that, in the event of a material restatement of financial results, the Board of Directors, based on available remedies, may seek recovery or forfeiture from any executive officer of the portion of incentive compensation that was received by, or vested in, the executive officer prior to the determination that a restatement was required and that would not have been earned had performance been measured on the basis of the restated results where the Board of Directors reasonably determines that the executive engaged in knowing or intentional fraudulent or illegal conduct that materially contributed to the need for the restatement.

#### Compensation Risk Assessment

It is our belief that a material portion of our executives' total compensation should be variable compensation, tied to the Company's financial performance. However, we strive to ensure that incentives do not result in actions that may conflict with the long-term interests of the Company, our shareholders, or our customers. The Committee reviews an evaluation of all of our plans covered under the "Sound Incentive Compensation Policies" for attributes that could cause excessive risk-taking or unethical sales practices. We concluded that our programs and practices do not encourage excessive risk-taking nor do they encourage unethical sales practices which would potentially cause harm to the Company or our customers.

#### Insider Trading Policies and Procedures

The Company has adopted an insider trading policy (the "Insider Trading Policy") that applies to all (i) directors, (ii) executive officers and (iii) employees who are exposed to insider information (together, the "Covered Persons"). The Insider Trading Policy prohibits the use of material non-public information obtained by Covered Persons through their involvement with the Company when making decisions to purchase, sell, give away, or otherwise trade in the Company's securities or to provide such information to others outside the organization. Further, we have established black-out periods to which all Covered Persons are subject, including quarterly black-out periods, which commence up to two weeks before the end of each quarter and continue until the quarterly earnings results are disclosed on Form 8-K. The Company may impose black-out periods from time to time as other types of material non-public information occur when material non-public events or disclosures are pending. If the Company imposes a special black-out period, the Company will notify Covered Persons accordingly.

#### Tax and Accounting Considerations

The Compensation Committee believes that its primary responsibility is to provide a compensation program that attracts, retains, and rewards the executive talent necessary for our success.

#### Compensation Committee Report

The information contained in this report shall not be deemed to be "soliciting material," to be "filed" with the SEC, or to be subject to Regulation 14A or Regulation 14C (other than as provided in Item 407 of Regulation S-K) or to the liabilities of Section 18 of the Securities Exchange Act of 1934, and shall not be deemed to be incorporated by reference in future filings with the SEC except to the extent that the Company specifically incorporates it by reference into a document filed under the Securities Act of 1933 or the Securities Exchange Act of 1934.

The Compensation Committee has reviewed and discussed the "Compensation Discussion and Analysis" with management. Based on that review and those discussions, the Compensation Committee recommended to the Board of Directors that the "Compensation Discussion and Analysis" be included in the Proxy Statement.

Dated: March 26, 2024 Compensation Committee of the Board of Directors of United Security Bancshares
Brian C. Tkacz, Chairman
Heather Hammack

#### **EXECUTIVE OFFICER COMPENSATION**

#### **Summary Compensation Table**

The following table sets forth, for the fiscal years ended December 31, 2023 and 2022 compensation information for services in all capacities to the Company's executive officers who served as: (i) the Company's principal executive officer and (ii) the two most highly compensated executive officers who were serving as executive officers at the end of 2023 and whose total compensation in 2023 exceeded \$100,000 (collectively, the "Named Executive Officers").

#### **Summary Compensation**

Year	Salary (\$) (1)	Bonus (\$)	Stock Awards (\$) (2)(3)	Non-Equity Incentive Plan Compensation (\$) (4)	Non-Qualified Deferred Compensation Earnings (\$) (5)	All Other Compensation (\$)(6)	Total Compensation (\$) (7)
2023	\$ 668,206	\$ —	\$ —	\$ 199,489	\$ (23,436)	\$ 96,928	\$ 941,187
2022	605,369	_	_	110,875	(206,593)	76,976	586,627
2023	275,000	_	115,336	80,781	_	63,294	534,411
2022	47,833	_	58,575	16,042	_	2,000	124,450
2023	259,037	_	_	78,330	98,324	72,363	508,054
2022	258,379	_	_	55,600	49,966	52,352	416,297
	2023 2022 2023 2022 2023	2023     \$ 668,206       2022     605,369       2023     275,000       2022     47,833       2023     259,037	2023       \$ 668,206       \$ —         2022       605,369       —         2023       275,000       —         2022       47,833       —         2023       259,037       —	Year         Salary (\$) (1)         Bonus (\$)         Awards (\$)           2023         \$ 668,206         \$ —         \$ —           2022         605,369         —         —           2023         275,000         —         115,336           2022         47,833         —         58,575           2023         259,037         —         —	Year         Salary (\$) (1)         Bonus (\$)         Stock Awards (\$) (2)(3)         Incentive Plan Compensation (\$) (4)           2023         \$ 668,206         \$ —         \$ —         \$ 199,489           2022         605,369         —         —         110,875           2023         275,000         —         115,336         80,781           2022         47,833         —         58,575         16,042           2023         259,037         —         —         78,330	Year         Salary (\$) (1)         Bonus (\$)         Stock Awards (\$) (2)(3)         Non-Equity Incentive Plan Compensation (S) (4)         Deferred Compensation (S) (5)           2023         \$ 668,206         \$ —         \$ —         \$ 199,489         \$ (23,436)           2022         605,369         —         —         110,875         (206,593)           2023         275,000         —         115,336         80,781         —           2022         47,833         —         58,575         16,042         —           2023         259,037         —         78,330         98,324	Year         Salary (\$) (1)         Bonus (\$)         Stock Awards (\$) (2)(3)         Non-Equity Incentive Plan Compensation (\$) (\$)         Deferred Compensation (\$)         All Other Compensation (\$) (\$)           2023         \$ 668,206         \$ —         \$ —         \$ 199,489         \$ (23,436)         \$ 96,928           2022         605,369         —         —         110,875         (206,593)         76,976           2023         275,000         —         115,336         80,781         —         63,294           2022         47,833         —         58,575         16,042         —         2,000           2023         259,037         —         —         78,330         98,324         72,363

- (1) Includes compensation for accrued personal days not used (maximum 5 days) plus imputed income for life insurance provided by the Company in excess of \$50,000 of coverage.
- (2) Represents the grant date fair value determined in accordance with FASB ASC Topic 718, using the valuation assumptions described in the "Notes to the Consolidated Financial Statements" section of our Annual Report on Form 10-K for the year ended December 31, 2021, as filed with the SEC. On February 23, 2021, Messrs. Woods and Yarbenet were granted 6,000 RSUs that vested 33.3% on December 31, 2021, 33.3% on December 31, 2022, and 33.4% on December 31, 2023.
- (3) Reflects the dollar amount recognized for financial statement report purposes for the fiscal years ended December 31, in accordance with FAS 123(R), of awards pursuant to the Company's Stock Option Plan. Assumptions used in the calculation of these amounts are included in the Company's audited consolidated financial statements for the fiscal years ended December 31 included in the Company's Annual Report on Form 10-K.
- (4) The amounts shown for reflect payments made under the terms of the Annual Incentive Plan for 2021 performance, and in each case paid in the first quarter of the given year.
- (5) The amounts shown represent only the aggregate change in the actuarial present value of the accumulated benefit under each NEO's supplemental executive retirement plan salary continuation agreement for the given years. The amounts are established by the Company determined using interest rate assumptions consistent with those used in the Company's financial statements.
- (6) See following table for details of All Other Compensation column amounts.
- (7) Mr. Kinross began his employment with the Bank on November 1, 2022.

#### All Other Compensation

Name and Principal Position	Year	 Auto (\$)	Me	Club mbership (\$)	 401(k) (\$)	I	Health nsurance (\$)	Director Fees (\$)	SERP - Medicare Tax (\$)	Т	Total (\$)
Dennis R. Woods,	2023	\$ 18,316	\$	3,600	\$ 13,200	\$	38,332	\$ 23,480	\$ _	\$	96,928
President & CEO	2022	15,872		3,600	12,200		20,275	25,029	_		76,976
David A. Kinross, SVP & CFO (1)	2023	12,000		_	12,962		38,332	_			63,294
	2022	2,000		_	_		_	_	_		2,000
William Yarbenet, SVP & CCO	2023	20,842		_	13,200		38,321	_	_		72,363
	2022	19,877		_	12,200		20,275	_	_		52,352

(1) Mr. Kinross began his employment with the Bank on November 1, 2022.

#### **Outstanding Equity Awards at Fiscal Year End**

The following table sets forth certain information regarding the holdings of all equity awards by the Company's NEOs as of December 31, 2023.

			Option Awards		Stock Awards and Units				
Name	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Un- exercisable	Equity Incentive Plan Awards: Number of securities Underlying Unexercised Unearned Options (#)	Option exercise price (\$)	Option Expiration Date	Number of Shares of Stock That Have Not Vested (#)	Market Value of Shares of Stock That Have Not Vested (\$) (2)	Equity Incentive Plan Awards: Number of Unearned Shares or Units That Have Not Vested (#)	Equity Incentive Plan Awards: Market Value of Unearned Shares, Units or Other Rights That Have Not
Dennis Woods	_	_	_	_	_	_	_	_	_
David A. Kinross (1)	_	_	_	_	_	19,435	163,448	_	_
William Yarbenet	_	_	_	_	_	_	_	_	_

<sup>(1)</sup> On January 22, 2023, Mr. Kinross's was granted 7,500 RSUs that vest 33.3% on December 29, 2023, December 29, 2024, and December 29, 2025. On January 3, 2024, he received an RSA of 14,435 shares which will vest 20% per year over five years beginning December 1, 2024, and ending December 1, 2028.

#### **Option Exercises and Stock Vested**

The following table presents information about the stock options that were exercised by, and the restricted stock that vested for, each of the NEOs during 2023.

	Option	Awards	Stock Awards and Units			
NEO	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$) (1) (2) (3)		
Dennis Woods	_	_	1,626	11,724		
David A. Kinross (4)	_	<u>—</u>	11,261	91,901		
William Yarbenet	_	_	2,000	16,820		

<sup>(1)</sup> The aggregate dollar value realized represents the value of shares received upon vesting of a restricted stock unit or restricted stock award.

#### Narrative Disclosure Regarding Retirement Benefits and Change in Control Benefits

#### 401(k) Plan

The Company has established a contributory 401(k) defined contribution plan (the "401(k) Plan") covering all eligible employees. The 401(k) Plan allows eligible employees to contribute a portion of their income to a trust on a tax-favored basis. All employees of the Company and/or the Bank are eligible to participate in the 401(k) Plan upon the first day of the month after completing three months of service. Participants are automatically vested 100% in all participant contributions which may be invested in any of several authorized investments. The Company also matches participant contributions up to 4% of their eligible annual compensation. During 2023, the Company reserved \$282,000 to match all employee contributions to the 401(k) Plan, of which \$39,000 was reserved to match contributions of the Company's Named Executive Officers and is included as "All Other Compensation" in the Summary Compensation Table above.

<sup>(2)</sup> The value of shares underlying unvested RSUs and RSAs is based on the closing price of the Company's common stock on December 31, 2023.

<sup>(2)</sup> Mr. Woods received 50% of his 2023 monthly director fees in the form of stock awards on March 1, 2023, June 1, 2023, September 1, 2022 and December 1, 2023, for a total of 1,626 shares of bank stock with a fair value of \$11,724.

<sup>(3)</sup> Mr. Yarbenet's shares vested on December 31, 2023.

<sup>(4)</sup> Mr. Kinross's 2,500 restricted stock units vested on December 29, 2023. He vested immediately in 10%, or 8,761 shares, of a 87,610 restricted stock award granted on January 3, 2024.

#### Supplemental Executive Retirement Plan

As part of its incentives, the Company established and sponsored a supplemental executive retirement plan (SERP) pursuant to which the Company agreed to provide supplemental retirement income to key employees, including certain NEOs and their families, if certain agreed upon eligibility and vesting conditions were met. The primary condition to the vesting of benefits under the Company's SERP was long-term service to the Company. Therefore, vesting was set pro-rata for each year over the term of the SERP. Prior service credit for any newly hired executive was not permitted, except at the discretion of the Compensation Committee, which oversees the management of the SERP. While the expected annual payment under the SERP was limited to not more than 50% of the annual base salary of the executive officer at the commencement of the SERP, the Compensation Committee may increase the annual payment amount of the SERP to 50% of the annual base salary averaged over the last five years of the executive officer's employment with the Company. The Compensation Committee may also approve a split-dollar agreement related to the SERP of an executive officer, and determine the terms of such split-dollar agreement including the treatment of imputed income of such split-dollar agreement to the executive officer and any gross up of taxes associated with the imputed income. The Company will no longer enter into SERP agreements with employees.

Dennis R. Woods, the Company's President and CEO, commenced participation in the Company's SERP in June 1996, and by June 2007, all benefits under his SERP were fully vested and could be drawn upon by Mr. Woods upon his retirement. Under the terms of his SERP, Mr. Woods will be entitled to compensation for 15 years at \$100,000 per year.

William Yarbenet, the Company's Chief Credit Officer, commenced participation in the Company's SERP in August 2015. Mr. Yarbenet will be fully vested in August 2025 and will be entitled to compensation of \$60,500 per year for life.

The SERP also provided that benefits be paid to the executive officers' beneficiaries in the event of their deaths. The Company's obligation to pay begins in the month following death. The Company purchased single-premium life insurance policies for each SERP issued to protect the Company for this eventuality. The life insurance policies accrue tax-free income to the Company. The policies can remain in effect until the executive is deceased, even after all benefits under the SERP have been paid or can be liquidated at the option of the Company at the cash surrender value. The death benefit is designed to return to the Company the cost of the SERP expense. The cash value of the insurance is carried on its books as an asset.

In recent years, the Company has not offered such plans to new executive officers; therefore, Mr. Kinross is not a participant.

The following table provides certain information regarding the retirement benefits for the NEOs.

NEO	Plan Name	Number of Years Credited Service (#)	Present Value of Accumulated Benefit (\$) (1)	Payments During Last Fiscal Year (\$)
Dennis R. Woods	SERP	27	1,043,595	_
William Yarbenet	SERP	9	623,661	_

<sup>(1)</sup> Present value of benefit earned in accordance with FAS 106. (See Note 13 to the Company's financial statements included in the 2023 Annual Report).

#### **Employment Agreements**

On April 28, 2015, the Company entered into an employment agreement with Mr. Dennis R. Woods for his service as President and Chief Executive Officer with an annual base salary of \$499,392. The term of the employment agreement originally terminated on December 31, 2017, but, subject to early termination, renews annually for successive three-year terms unless prior notice of non-renewal is given by either party on an annual basis. Accordingly, Mr. Woods' employment agreement now terminates on December 31, 2024. The Board of Directors may from time to time review Mr. Woods' base salary and, at its sole discretion, may increase the base salary. Mr. Woods may also receive discretionary bonuses, if any, as determined by the Board of Directors and is eligible to earn incentive bonuses pursuant to any programs developed and implemented. The employment agreement provides that, in the event of involuntary termination without cause or voluntary termination for "Good Cause" (as defined), Mr. Woods would continue to receive his then current base salary for 24 months after such event, plus continuation of his group medical insurance benefits or payment of COBRA continuation benefits for 24 months; provided, however, if Mr. Woods is terminated within one year following a change in control (as defined), he would be entitled to receive a lump sum payment equal to 36 months' then current base salary plus continuation of group medical insurance benefits or payment of COBRA continuation benefits for 36 months. Payments made in connection with a change in control would be reduced, if necessary, to ensure that no payments constitute an excess parachute payment under Internal Revenue Code Section 280G.

On April 28, 2015, the Company entered into an employment agreement with Mr. William M. Yarbenet for his service as Senior Vice President and Chief Credit Officer with an annual base salary of \$210,272. The term of the employment agreement originally terminated on December 31, 2017 but, subject to early termination, renews annually for successive two-year terms unless prior notice of non-renewal is given by either party on an annual basis. Accordingly, Mr. Yarbenet's employment agreement now terminates on December 31, 2025. The Board of Directors may from time to time review Mr. Yarbenet's base salary and, at its sole discretion, may increase the base salary. Mr. Yarbenet may also receive discretionary bonuses, if any, as determined by the Board of Directors and is eligible to earn incentive bonuses pursuant to any programs developed and implemented. The employment agreement provides that, in the event of involuntary termination without cause or voluntary termination for "Good Cause" (as defined), Mr. Yarbenet would continue to receive his then current base salary for 12 months after such event plus continuation of his group medical insurance benefits or payment of COBRA continuation benefits for 12 months; provided, however, if Mr. Yarbenet is terminated within one year following a change in control (as defined), he would be entitled to receive a lump sum payment equal to 24 months' then current base salary plus continuation of group medical insurance benefits or payment of COBRA continuation benefits for 24 months. Payments made in connection with a change in control would be reduced, if necessary, to ensure that no payments constitute an excess parachute payment under Internal Revenue Code Section 280G.

On November 1, 2022, the Company entered into an employment agreement with Mr. David A. Kinross for his service as Senior Vice President and Chief Financial Officer with an annual base salary of \$275,000. The term of the employment agreement originally terminates on December 31, 2024 but, subject to early termination, renews annually for successive two-year terms unless prior notice of non-renewal is given by either party on an annual basis. The Board of Directors may from time to time review Mr. Kinross' base salary and, in its sole discretion, may increase the base salary. Mr. Kinross may also receive discretionary bonuses, if any, as determined by the Board of Directors and is eligible to earn incentive bonuses pursuant to any programs developed and implemented. The employment agreement provides that, in the event of involuntary termination without cause or voluntary termination for "Good Cause" (as defined), Mr. Kinross would continue to receive his then current base salary for 12 months after such event plus continuation of his group medical insurance benefits or payment of COBRA continuation benefits for 12 months; provided, however, if Mr. Kinross is terminated within one year following a change in control (as defined), he would be entitled to receive a lump sum payment equal to 24 months' then current base salary plus continuation of group medical insurance benefits or payment of COBRA continuation benefits for 24 months. Payments made in connection with a change in control would be reduced, if necessary, to ensure that no payments constitute an excess parachute payment under Internal Revenue Code Section 280G.

#### **Certain Relationships and Related Transactions**

During 2023, there were no existing or proposed, material transactions between the Company and its executive officers, directors, or principal shareholders (beneficial owners of 5% or more of the Company's Common Stock), or the immediate family or associates of any of the foregoing persons, except as indicated below.

Some of the Company's directors and executive officers, as well as the companies with which such directors and executive officers are associated, are customers of, and have had banking transactions with the Bank in the ordinary course of its business, and the Bank expects to have such ordinary banking transactions with such persons in the future. During the normal course of business, the Bank enters into loans with related parties, including executive officers and directors. These loans are made with substantially the same terms, including rates, collateral and repayment terms, as those prevailing at the same time with unrelated parties, and do not involve more than the normal risk of collectability or represent other unfavorable features. See "Note 3 - Loans" in the audited consolidated financial statements in the Company's Annual Report for detail on outstanding loans and commitments to related parties. The Company may also engage in banking (non-lending) transactions with corporations of which the Company's directors or officers may own a controlling interest, or also serve as directors or officers. These transactions are made in the ordinary course of business, on substantially the same terms, including interest and collateral, as those prevailing for comparable transactions with persons not related to the Company, do not involve more than the normal risk of collectability or present other unfavorable features, and comply with the provisions of applicable federal and state law.

During 2022, the Company entered into a consulting services agreement with Mr. Mahmood whereby he was engaged as an Outsourced Chief Information Officer for a portion of the year. In connection with the engagement, the Company paid Mr. Mahmood fees for consulting services of \$200,000 and reimbursed him for certain out-of-pocket travel related expenses. As a result of the consulting agreement with Mr. Mahmood, he will be considered a non-independent director for three years.

#### **PROPOSAL 2:**

# RATIFICATION OF SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The firm of Moss Adams LLP, independent auditors, has been selected to serve as the Company's independent registered public accounting firm for 2024. Shareholders are hereby asked to ratify the selection of Moss Adams LLP. It is anticipated that a representative of Moss Adams LLP will be present at the Meeting, will be able to make a statement, if desired, and will be available to respond to appropriate questions from shareholders.

Although ratification is not required by our Bylaws or the SEC, the Board is submitting the selection of Moss Adams LLP to our shareholders for ratification because we value our shareholders' views on the Company's independent registered public accounting firm and as a matter of good corporate practice. In the event that our shareholders fail to ratify the selection of Moss Adams LLP, however, we reserve the right to retain Moss Adams LLP as our independent registered public accounting firm for 2024. Even if the selection is ratified, the Board of Directors, in its discretion, may select a different independent registered public accounting firm at any time during the year if it determines that such a change would be in the best interests of the Company and its shareholders.

During the two most recent fiscal years there were no disagreements between the Company and its principal accountant on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which disagreements, if not resolved to the principal accountant's satisfaction, would have caused the principal accountant to make reference to the subject matter of the disagreement in connection with its reports. The audit reports on the consolidated financial statements of the Company as of and for the fiscal year ended December 31, 2023 were issued by Moss Adams LLP and did not contain an adverse opinion or disclaimer of opinion, nor were they qualified or modified as to uncertainty, audit scope, or accounting principles.

Under applicable SEC rules, the Company's Audit Committee is required to pre-approve the audit and non-audit services performed by the independent registered public accountants in order to ensure that they do not impair the auditors' independence. The SEC's rules specify the types of non-audit services that the independent registered public accountants may not provide to its audit client and establish the Audit Committee's responsibility for administration of the engagement of the independent registered public accountants.

Consistent with SEC's rules, the Audit Committee Charter requires that the Audit Committee review and pre-approve all audit services and permitted non-audit services provided by the independent registered public accountants to the Company or any of its subsidiaries. The Audit Committee approved 100% of all professional services rendered by Moss Adams LLP during the 2023 and 2022 fiscal years, including pre-approval of all audit and tax services, and considered whether the provision of such services is compatible with Moss Adams LLP maintaining its independence. The Audit Committee determined that the provision of non-audit services to the Company by Moss Adams LLP was compatible with maintaining the independence of Moss Adams LLP.

Aggregate fees billed by Moss Adams LLP to the Company during 2023 and 2022, respectively, are as follows:

	 2023	2022
Audit Fees (1)	\$ 673,796	\$ 354,933
Audit-Related Fees (2)	26,000	26,250
Tax Fees (3)	 32,580	 31,275
Total Fees	\$ 732,376	\$ 412,458

- (1) Audit fees relate to professional services rendered in connection with the audit of the Company's annual financial statements, quarterly review of financial statements, and audit services provided in connection with other statutory and regulatory filings.
- (2) Audit-related fees represent fees for professional services such as the audit of the Company's employee benefit plan, consent related procedures, and technical accounting, consulting, and research.
- (3) Tax fees relate to professional services rendered in connection with tax compliance and preparation relating to tax return and tax audits, as well as for tax consulting and planning services.

Ratification of the selection of Moss Adams LLP to serve as the Company's independent registered public accounting firm for 2024 requires the affirmative vote of: (i) a majority of the outstanding shares of the Company's Common Stock represented in person or by proxy and voting at the Meeting; and (ii) a majority of the shares required for a quorum. Unless otherwise directed or specified, shares represented by proxy will be voted "FOR" Proposal 2.

#### **Recommendation:**

THE BOARD OF DIRECTORS RECOMMENDS THAT THE SHAREHOLDERS VOTE "FOR" RATIFICATION OF THE SELECTION OF MOSS ADAMS LLP TO SERVE AS THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM OF UNITED SECURITY BANCSHARES FOR 2024.

#### **DELINQUENT SECTION 16(a) REPORT**

Section 16(a) of the Exchange Act requires the Company's directors and certain executive officers and persons who own more than ten percent (10%) of a registered class of the Company's equity securities (collectively, the "Reporting Persons"), to file reports of ownership and changes in ownership with the SEC. The Reporting Persons are required by SEC regulation to furnish the Company with copies of all Section 16(a) forms they file.

Based solely on its review of the copies of such forms received by it, or written representations from the Reporting Persons that no Forms 4 or 5 were required for those persons, the Company believes that during 2023 the Reporting Persons complied with all filing requirements applicable to them, except for Dennis Woods and Robert Oberg, who each filed one late Form 4.

#### SHAREHOLDER PROPOSALS

Proposals of shareholders intended to be presented at the 2025 Annual Meeting of Shareholders, **must be received** by the Company at its principal executive offices by December 9, 2024, for inclusion in the Proxy Statement and form of proxy relating to that meeting and must comply with the applicable requirements of federal securities laws, including Rule 14a-8 under the Exchange Act. As the rules of the SEC make clear, simply submitting a proposal does not guarantee its inclusion.

Proxies solicited by the Board of Directors for the 2025 Annual Meeting will confer discretionary authority to vote on any matter to come before the Annual Meeting with respect to which the Company does not receive notice of the matter by February 21, 2025.

#### **OTHER MATTERS**

Management does not presently know of any matters to be presented at the Meeting other than those set forth above. If other matters come before the Meeting, it is the intention of the persons named in the accompanying proxy card to vote the proxy in accordance with the recommendations of the Board of Directors on such matters.

**United Security Bancshares** 

Dated: April 3, 2024 Susan Quigley, Secretary

It is very important that every shareholder vote. Whether or not you plan to attend the Meeting, we urge you to submit a proxy as promptly as possible to vote your shares via internet, telephone, or mail.

In order to facilitate the providing of adequate accommodations, when voting please also let us know whether or not you expect to attend the Meeting.

United Security Renceberes	Shareowner Services P.O. Box 64945		
Address Change? Mark box, sign	St. Paul, MN 55164-0		
Addiess Charge: Main Box, sign	, and maleure enanges b	5.50W.	L TO VOTE BY INTERNET OR TELEPHONE, SEE REVERSE SIDE OF THIS PROXY CARD.
		DIRECTORS RECON AND RETURN THIS	MMENDS ON ALL ITEMS BELOW, PROXY CARD.
The Board of Directors	Recommends a Vo	ote "FOR" all the nor	ninees listed and "FOR" Proposal 2.
02 Tom Ellithorpe 06	Nabeel Mahmood Kenneth D. Newby Susan Quigley	08 Brian Tkacz 09 Dora Westerlund 10 Dennis R. Woods	Vote FOR Vote WITHHELD from all nominees (except as marked)
	Please for	ld here – Do not separa	te 💠
(Instructions: To withhold author write the number(s) of the nomin			
Ratification of Moss Adams LLP public accounting firm for the fis			☐ For ☐ Against ☐ Abstain
<ol><li>Transacting such other business thereof.</li></ol>	as may properly come b	efore the Shareholder Me	eting and any adjournments or postponements
In their discretion, the proxy holder and any adjournments or postpone		upon such other business	as may properly come before the Annual Meeting
Please Sign and Date Below.			
authority to vote and shall be voted shares represented by the proxy w matter to be acted upon, the s	in accordance with such will be voted in accordant shares represented by ess is presented at the r	recommendation unless a ce with such instruction. the proxy will be voted	ove in Item 1 and "FOR" Item 2. The proxy confers contrary instruction is indicated, in which case, the f no instruction is specified with respect to the I in accordance with the recommendations of rs authority to and shall be voted in accordance

Date	 		

Signature(s) in Box
(Please date this proxy and sign your name exactly as it appears on your stock certificate. Executors, administrators, trustees, etc. should give their full title. If a corporation, please sign in full corporate name by the president or other authorized officer. If a partnership, please sign in partnership name by an authorized person. All joint owners should sign.)

#### **United Security Bancshares**

#### ANNUAL MEETING OF SHAREHOLDERS

May 15, 2024 6:00 p.m. (PDT)

United Security Bancshares Corporate Office 2126 Inyo Street Fresno, California

#### **United Security Bancshares**

**Proxy** 

This proxy is solicited on behalf of the Board of Directors. The undersigned hereby appoints Dennis Woods, David Kinross, and Robert Oberg as proxy holders with full power of substitution, to represent, vote and act with respect to all shares of common stock of United Security Bancshares which the undersigned would be entitled to vote at the meeting of shareholders to be held on May 15, 2024 at 6:00 p.m. (PDT), at United Security Bancshares' corporate office, located at 2126 Inyo Street, Fresno, California, or any adjournments thereof, with all the powers the undersigned would possess if personally present as indicated on the reverse side hereof.

This proxy is solicited on behalf of the Board of Directors and may be revoked prior to its exercise by filing with the secretary of United Security Bancshares a duly executed proxy bearing a later date or an instrument revoking this proxy or by attending the meeting and voting in person.

# Vote by Internet, Telephone or Mail 24 Hours a Day, 7 Days a Week

Your phone or Internet vote authorizes the named proxies to vote your shares in the same manner as if you marked, signed and returned your proxy card.



#### INTERNET/MOBILE

www.proxypush.com/ubfo Use the Internet to vote your proxy until 11:59 p.m. (PDT) on May 14, 2024.



# 1-866-883-3382

Use a touch-tone telephone to vote your proxy until 11:59 p.m. (PDT) on May 14, 2024.



# MAIL

Mark, sign and date your proxy card and return it in the postage-paid envelope provided.

If you vote your proxy by Internet or by Telephone, you do NOT need to mail back your Proxy Card.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 10-K

×	ANNUAL REPORT PURSUANT TO S 1934 FOR THE FISCAL YEAR ENDE		SECURITIES EXCH	IANGE ACT OF
	TRANSITION REPORT PURSUANT OF 1934 FOR THE TRANSITION PER		HE SECURITIES E	XCHANGE ACT
		nmission file number: 000-32987		
	<b>UNITED SEC</b>		<b>ICSHAI</b>	RES
	(Exact nam	e of registrant as specified in its c	harter)	
	<u>CALIFORNIA</u>		91-2112732	1
	(State or other jurisdiction of incorporation organization)		.S. Employer Identif	fication No.)
	2126 Inyo Street, Fresno, California (Address of principal executive offices	s)	93721 (Zip Code)	
	Registrant's telepho	ne number, including area code _	(559) 490-626 <u>1</u>	
Securit	es registered pursuant to Section 12(b) of the	(Title of Class) (	ue <u>UBFO</u> Trading Symbol)	Nasdaq (Exchange)
	Securities registered pursuant to Section 12			
Indicate	by check mark whether the registrant is a w	ell-known seasoned issuer, as defi	ined in Rule 405 of t	the Securities Act.
Yes □	No 🗷			
Indicate	by check mark if the registrant is not require	ed to file reports pursuant to Section	on 13 or Section 15(	d) of the Securities Act.
Yes □	No 🗷			
Exchan	by check mark whether the registrant (1) has ge Act of 1934 during the preceding 12 mont, and (2) has been subject to such filing for the	hs (or for such shorter period that		
Yes 🗷	No □			
Interact	by check mark whether the registrant has survive Data File required to be submitted and potential 12 months (or for such shorter period)	osted pursuant to Rule 405 of Regu	ulation S-T (§232.40	05 of this chapter) during
be cont	by check mark if disclosure of delinquent finds to the best of the registrants knowledge of this form 10-K or any amendment to this	e, in the definitive proxy or inforn		
reportir	by check mark whether the registrant is a lag company, or an emerging growth company g company," and "emerging growth compan	. See the definitions of "large acc	celerated filer," "acc	*
	Large accelerated filer □ Small reporting company	Accelerated filer $\square$		celerated filer <b>▼</b> growth company □
	nerging growth company, indicate by check ring with any new or revised financial accoun	_		-
	ities are registered pursuant to Section 12(b) nt included in the filing reflect the correction			
	by check mark whether any of those error consation received by any of the registrant's exe		•	-
Indicate	by check mark whether the registrant is a sh	ell company (as defined in Rule 1	2b-2 of the Exchang	ge Act). Yes 🗆 No 🗷

Aggregate market value of the Common Stock held by non-affiliates as of the last business day of the registrant's most recently completed second fiscal quarter - June 30, 2023: \$104,165,322

Shares outstanding as of February 29, 2024: 17,255,505

# DOCUMENTS INCORPORATED BY REFERENCE

The information required by Items 10, 11, 12, 13 and 14 of Part III of this Annual Report on Form 10-K will be found in the Company's definitive proxy statement for its 2024 Annual Meeting of Shareholders, to be filed pursuant to Regulation 14A under the Securities Exchange Act of 1934, as amended, and such information is incorporated herein by this reference.

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#### PART 1

Certain matters discussed or incorporated by reference in this Annual Report on Form 10-K (this "Report") including, but not limited to, those described in "Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations," are forward-looking statements as defined under the Private Securities Litigation Reform Act of 1995. All statements contained in this Report that are not clearly historical in nature are forward-looking, and the words "anticipate," "assume," "intend," "believe," "forecast," "expect," "estimate," "plan," "continue," "will," "should," "look forward" and similar expressions are generally intended to identify forward-looking statements. You should not place undue reliance on these statements as they involve risks, uncertainties, and contingencies, many of which are beyond our control, which may cause actual results, performance, or achievements to differ materially from those expressed in them. Actual results could differ materially from those anticipated in such forward-looking statements as a result of risks and uncertainties. Factors that might cause such differences include, but are not limited to:

- the impacts on the Company's markets and customers of severe weather or natural disasters, such as wildfires, earthquakes, drought, or flood:
- the impacts of supply chain disruption and inflation on our customers, employees, and suppliers;
- asset/liability matching risks and liquidity risks;
- volatility and devaluation in the securities markets;
- our ability to compete effectively against other financial service providers in our markets;
- the effect of the current interest rate environment or impact of changes in interest rates or levels of market activity, especially on the fair value of our loan and investment portfolio;
- economic deterioration or a recession that may affect the ability of borrowers to make contractual payments on loans
  and may affect the value of real property or other property held as collateral for such loans, including the value of
  other real estate owned;
- changes in credit quality and the effect of credit quality on our allowance for credit losses;
- our ability to attract and retain deposits and other sources of funding or liquidity;
- the need to retain capital for strategic or regulatory reasons;
- the impact of the Dodd-Frank Act and other legislation on our business, business strategies, and cost of operations;
- compression of the net interest margin due to changes in the interest rate environment, forward yield curves, loan products offered, spreads on newly originated loans, and leases and/or asset mix;
- reduced demand for our services due to strategic or regulatory reasons;
- our ability to successfully execute on initiatives relating to enhancements of our technology infrastructure, including client-facing systems and applications;
- information security breaches;
- legislative or regulatory requirements or changes, including an increase to capital requirements, change in tax policy, and increased political and regulatory uncertainty;
- the impact on our reputation and business from our interactions with business partners, counterparties, service providers, and other third parties;
- higher than anticipated increases in operating expenses;
- inability of the Bank to pay dividends to the Holding Company;
- a deterioration in the overall macroeconomic conditions or the state of the banking industry that could warrant further analysis of the carrying value of goodwill and could result in an adjustment to its carrying value resulting in a non-cash charge;
- the effectiveness of our risk management framework and quantitative models;
- the costs and effects of legal, compliance, and regulatory actions, changes, and developments, including the impact of adverse judgments or settlements in litigation, the initiation and resolution of regulatory or other governmental inquiries or investigations, and/or the results of regulatory examinations or reviews;
- the impact of the changes in tax laws or regulations on our business and business strategies, or if other changes are made to tax laws or regulations affecting our business, including the disallowance of tax benefits by tax authorities and/or changes in tax filing jurisdictions or entity classifications;
- conflicts both foreign and domestic and civil unrest including current conflicts in the Middle East and Europe; and
- our success at managing risks involved in the foregoing items and all other risk factors described in our audited consolidated financial statements, and other risk factors described in this Report and other documents filed or furnished by the Company with the SEC.

Therefore, the information set forth therein should be carefully considered when evaluating the business prospects of the Company.

#### Item 1 - Business

#### General

United Security Bancshares is a California corporation incorporated in March 2001 and is registered with the Board of Governors of the Federal Reserve System (FRB) as a bank holding company under the Bank Holding Company Act of 1956, as amended (BHCA). The common stock of United Security Bancshares is listed on Nasdaq under the symbol "UBFO."

United Security Bank was chartered under the laws of the State of California in 1987 as a commercial bank. On June 12, 2001, United Security Bank reorganized into the bank holding company form of ownership and thereby became the wholly-owned subsidiary of United Security Bancshares and each share of United Security Bank stock was exchanged for a share of United Security Bancshares is to serve as the holding company for United Security Bank.

References to the "Bank" refer to United Security Bank together with its wholly-owned subsidiary, York Monterey Properties. References to "we," "us," or the "Company" refer to United Security Bancshares together with its subsidiaries on a consolidated basis. References to the "Holding Company," refer to United Security Bancshares, the parent company, on a stand-alone basis.

# United Security Bank

The Bank is a California state-chartered bank headquartered in Fresno, California. At December 31, 2023, the Bank operates three branches (including its main office), one construction lending office, and one commercial lending office in Fresno, California and one branch each in Oakhurst, Caruthers, San Joaquin, Firebaugh, Coalinga, Bakersfield, Taft, Campbell, and Mendota California. The Bank has Interactive Teller Machines (ITMs) at all branch locations and nine off-site ITMs at non-branch locations. In addition, the Holding Company and the Bank have administrative headquarters located at 2126 Inyo Street, Fresno, California, 93721.

#### York Monterey Properties, Inc.

York Monterey Properties, Inc. (YMP) was incorporated in California on April 17, 2019, for the purpose of holding specific parcels of real estate acquired by the Bank through, or in lieu of, foreclosures in Monterey County. These properties exceeded the 10-year regulatory holding period for other real estate owned, or "OREO." YMP was funded with a \$250,000 cash investment and the transfer of those parcels by the Bank to YMP. In December 2021, \$805,000 in additional funding was transferred to YMP to fund estimated expenses over a five-year period. As of December 31, 2023, these properties are included within the consolidated balance sheets as part of "other real estate owned."

# USB Capital Trust II

During July 2007, the Company formed USB Capital Trust II as a wholly-owned special purpose entity for the purpose of issuing Trust Preferred Securities. USB Capital Trust II is a Variable Interest Entity and a deconsolidated entity pursuant to current accounting standards related to variable interest entities. On July 23, 2007, USB Capital Trust II issued \$15 million in Trust Preferred Securities. These securities have a thirty-year maturity and bear a floating rate of interest (repricing quarterly) of 1.29% over the forward 3-month SOFR rate. Interest is payable quarterly.

Concurrent with the issuance of the Trust Preferred Securities, USB Capital Trust II used the proceeds of the Trust Preferred Securities offering to purchase a like amount of junior subordinated debentures issued by the Company. The Company pays interest on the junior subordinated debentures to USB Capital Trust II, which represents the sole source of dividend distributions to the holders of the Trust Preferred Securities. During 2015, \$3.0 million of the \$15.0 million principal balance of the subordinated debentures related to the Trust Preferred Securities was purchased by the Bank and subsequently purchased by the Company from the Bank. The Company redeemed the \$3.0 million in par value of the subordinated debentures, resulting in a remaining contractual principal balance of \$12.0 million since year-end 2015. The Company may redeem the junior subordinated debentures at any time at par.

The following discussion of services should be read in conjunction with "Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations."

#### **Bank Services**

The Bank offers a full range of commercial banking services primarily to the business and professional community and individuals located in Fresno, Madera, Kern, and Santa Clara Counties, including a variety of deposit instruments including personal and business checking accounts and savings accounts, interest-bearing negotiable order of withdrawal (NOW) accounts, money market accounts, and time certificates of deposit. Most deposits are comprised of accounts from individuals and from small- and medium-sized, business-related sources.

The Bank also offers a full complement of lending products, including real estate loans, real estate construction loans, commercial and industrial loans, agricultural loans, and installment loans.

Real estate mortgage loans are secured by deeds of trust primarily on commercial property. The repayment of real estate mortgage loans generally is from the cash flow of the borrower. Commercial and industrial loans are diversified by industry. Loans may be originated in the Bank's market area, purchased, or participated with other financial institutions outside the market area. A substantial portion of commercial and industrial loans are secured by accounts receivable, inventory, leases, or other collateral. The remainder are unsecured. However, extensions of credit are predicated on the financial capacity of the borrower to repay. Repayment of commercial loans is generally from the cash flow of the borrower. Real estate construction loans consist of loans to residential and commercial contractors, which are secured by single-family residential or multi-family properties. All real estate loans have established equity requirements. The repayment of real estate construction loans is generally from long-term mortgages with other lending institutions. Agricultural loans are generally secured by land, equipment, inventory, and receivables. Repayment of agricultural loans is generally from the expected cash flow of the borrower.

While the Bank has a high concentration of commercial real estate loans, it is not in the business of making residential mortgage loans to individuals. The residential mortgage loan portfolio is primarily comprised of purchased fixed-rate 30-year residential mortgage pools. The Bank does not originate, or have in the loan portfolio, any subprime, Alt-A, or option adjustable-rate loans. The Bank does originate interest-only loans which are generally revolving lines of credit to commercial and agricultural businesses or for real estate development where the borrowers business may be seasonal or cash flows may be restricted until the completion of the project.

Loan participations are purchased from and sold to other financial institutions. The underwriting standards for loan participations and purchases are the same as non-participated loans, and are subject to the same limitations, collateral requirements, and borrower requirements.

In the normal course of business, the Bank makes various loan commitments, including granting customers collateralized and uncollateralized lines of credit, and incurs certain contingent liabilities. Due to the nature of the business of the Bank's customers, there is no absolute predictability to the utilization of unused loan commitments, including collateralized and uncollateralized lines of credit, and, therefore, it is not possible to forecast the extent to which these commitments will be exercised within the current year. While no assurance can be provided, it is not believed that any such utilization will constitute a material liquidity demand.

In addition to the loan and deposit services discussed above, the Bank also offers a wide range of specialized services designed to attract and service the needs of commercial customers and account holders. These services include online banking, mobile banking, safe deposit boxes, wire transfers, ITM services, payroll direct deposit, cashier's checks, and cash management services. While the Bank does not operate a trust department, arrangements with correspondent banks for trust services can be requested.

#### Competition and Market Share

The banking business in California as well as the Bank's market area is highly competitive with respect to both loans and deposits. The Bank competes for loans and deposits with other commercial banks, savings and loan associations, money market funds, credit unions, and other financial institutions. The Bank competes for loans and deposits by offering competitive interest rates and by seeking to provide a higher level of personalized service than is generally offered by larger competitors. Regulatory restrictions on interstate bank branching and acquisitions and on the provision of certain financial services, such as securities underwriting and insurance, have been reduced or eliminated. The availability of online and mobile banking services continues to expand. Changes in laws and regulations governing the financial services industry cannot be predicted; however, past legislation has served to intensify the competitive environment. Many of the major commercial banks operating in the Bank's market areas offer certain services, such as trust and wealth management services, which the Bank does not offer directly. In addition, banks with larger capitalization have larger lending limits and are thereby able to serve larger customers.

The Bank's primary market areas are Fresno, Madera, Santa Clara, and Kern County, California. There are 58 FDIC-insured financial institutions competing for business in those areas. The following table sets forth information regarding deposit market share and ranking by county as of June 30, 2023, which is the most current information available.

	Rank	Share
Fresno County	9th	4.24%
Madera County	4th	8.40%
Kern County	14th	0.68%
Santa Clara County	40th	0.01%
Total of Fresno, Madera, Kern, and Santa Clara Counties	20th	0.33%

#### Supervision and Regulation

Banking is a complex, highly regulated industry. Federal and state laws and the regulations of the federal and state bank regulatory agencies govern most aspects of a bank's business, including capital adequacy ratios, reserves against deposits, limitations on the nature and amount of loans which may be made, the location of branch offices, borrowings, and dividends. The primary goals of banking laws and regulations are to maintain a safe and sound banking system, to protect depositors and the FDIC's insurance fund, and to facilitate the conduct of sound monetary policy. In furtherance of these goals, Congress and the States have created several largely autonomous regulatory agencies and enacted numerous laws that govern banks, bank holding companies, and the financial services industry. Consequently, the growth and earnings performance of the Company and the Bank can be affected not only by management decisions and general economic conditions, but also by the requirements of applicable state and federal statutes, regulations, and the policies of various governmental regulatory authorities, including:

- The Federal Deposit Insurance Corporation, or FDIC,
- The California Department of Financial Protection and Innovation, or DFPI,
- The Federal Reserve Board, or FRB.

Changes in applicable law or regulations, and in their application by the regulatory agencies, whether as the result of changes in the political climate or otherwise, cannot be predicted and may have a material effect on the business, operations, and financial results of the Company or the Bank.

Described below are elements of selected laws and regulations applicable to the Company and/or the Bank. The descriptions are not intended to be complete and are qualified in their entirety by reference to the full text of the statutes and regulations described.

Dodd-Frank Wall Street Reform and Consumer Protection Act

The Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), which was enacted in 2010, significantly revised and expanded the rulemaking, supervisory and enforcement authority of the federal bank regulatory agencies. The numerous rules and regulations being promulgated pursuant to the Dodd-Frank Act are impacting banks' operations and compliance costs. Provisions of the Dodd-Frank Act include:

 revisions in the deposit insurance assessment base for FDIC insurance and the permanent increase in deposit insurance coverage to \$250,000;

- reduced interchange fees on debit card transactions;
- interest payments on business checking accounts;
- the removal of barriers to interstate branching;
- and required disclosure and shareholder advisory votes on executive compensation.

#### Other provisions of the Dodd-Frank Act include:

- Capital Requirements. The Dodd-Frank Act: increased the minimum Tier 1 capital ratio from 4.00% to 6.00% of risk-weighted assets; created a new category and required 4.50% of risk-weighted assets ratio for "common equity Tier 1" as a subset of Tier 1 capital limited to common equity; established a minimum non-risk-based leverage ratio set at 4.00%, eliminating a 3.00% exception for higher rated banks; changed the permitted composition of Tier 1 capital to exclude trust preferred securities (unless issued prior to May 19, 2010 by a bank holding company with less than \$15 billion in assets), mortgage servicing rights and certain deferred tax assets and included unrealized gains and losses on available for sale debt and equity securities; added an additional capital conservation buffer of 2.5% of risk-weighted assets over each of the required capital ratios, which must be met to avoid limitations on the ability to pay dividends, repurchase shares or pay discretionary bonuses; changed the risk weights of certain assets for purposes of calculating the risk-based capital ratios for high volatility commercial real estate acquisition, development and construction loans, certain past due non-residential mortgage loans and certain mortgage-backed and other securities exposures.
- Deposit Insurance. The Dodd-Frank Act broadened the base for FDIC insurance assessments. Assessments are
  now based on the average consolidated total assets less tangible equity capital of a financial institution. The
  Dodd-Frank Act requires the FDIC to increase the reserve ratio of the Deposit Insurance Fund to 1.35% of
  insured deposits and eliminates the requirement that the FDIC pay dividends to insured depository institutions
  when the reserve ratio exceeds certain thresholds.
- Corporate Governance. The Dodd-Frank Act directed the federal banking regulators to promulgate rules prohibiting excessive compensation paid to executives of depository institutions and their holding companies with assets in excess of \$1.0 billion.
- *Interstate Branching*. The Dodd-Frank Act authorized national and state banks to establish branches in other states to the same extent as a bank chartered by that state would be permitted to branch.
- Consumer Financial Protection Bureau. The Dodd-Frank Act created an independent federal agency called the Consumer Financial Protection Bureau (CFPB), which has been granted broad rulemaking, supervisory, and enforcement powers under various federal consumer financial protection laws, including the Equal Credit Opportunity Act, Truth in Lending Act, Real Estate Settlement Procedures Act, Fair Credit Reporting Act, Fair Debt Collection Practices Act, the Consumer Financial Privacy provisions of the GLBA, and certain other statutes. The CFPB has examination and primary enforcement authority with respect to depository institutions with \$10 billion or more in assets. Smaller institutions are subject to rules promulgated by the CFPB but are still examined and supervised by their federal banking regulators for consumer compliance purposes. The CFPB has authority to prevent unfair, deceptive or abusive practices in connection with the offering of consumer financial products. The Dodd-Frank Act authorized the CFPB to establish certain minimum standards for the origination of residential mortgages including a determination of the borrower's ability to repay. In addition, the Dodd-Frank Act allows borrowers to raise certain defenses to foreclosure if they receive any loan other than a "qualified mortgage" as defined by the CFPB. The Dodd- Frank Act permits states to adopt consumer protection laws and standards that are more stringent than those adopted at the federal level and, in certain circumstances, permits state attorneys general to enforce compliance with both the state and federal laws and regulations.
- Final Volcker Rule. In December 2013, the federal bank regulatory agencies adopted final rules that implemented a part of the Dodd-Frank Act commonly referred to as the "Volcker Rule." The final rules were amended in October 2019. Under these rules and subject to certain exceptions, banking entities, including the Bank, are restricted from engaging in activities that are considered proprietary trading and from sponsoring or investing in certain entities, including hedge or private equity funds that are considered "covered funds." Banks that do not have significant trading activities, such as the Bank, will be assumed to operate under a presumption of compliance.

The Dodd-Frank Act also resulted in the creation of a new systemic risk oversight body, the Financial Stability Oversight Council to oversee and coordinate the efforts of the primary U.S financial regulatory agencies in establishing regulations to address financial stability matters.

The Dodd-Frank Act was enacted under the administration of former President Barack Obama. The subsequent administration under President Donald Trump sought to roll-back key pieces of the Dodd-Frank Act in an effort to loosen regulatory restrictions on financial institutions including, but not limited to, easing the "Volker Rule," stress tests, and other constraints on

financial institutions. The Biden administration has expressed a commitment to reemphasize restrictions on financial institutions which were loosened during the previous administration. The Company cannot predict which provisions of the Dodd-Frank Act will be repealed, put in to effect, delayed, or enforced and, therefore, cannot predict the effect, if any, that the Dodd-Frank Act and regulations promulgated thereunder or actions initiated by the Biden administration will have on its future results of operations and financial condition.

### The Company

#### General

The Company is a bank holding company within the meaning of the Bank Holding Company Act of 1956, as amended, and is registered with, and regulated and examined by, the Board of Governors of the Federal Reserve System, or FRB. The Company is subject to regulation by the Securities and Exchange Commission (SEC) and to the disclosure and regulatory requirements of the Securities Act of 1933, as amended (the "Securities Act"), and the Securities Exchange Act of 1934, as amended (the "Exchange Act"). In addition, as the Company lists its common stock on Nasdaq, it is subject to the listing standards and rules of Nasdaq.

#### Dodd-Frank Act

The Dodd-Frank Act codified existing FRB policy requiring the Company to act as a source of financial strength to the Bank, and to commit resources to support the Bank in circumstances where it might not otherwise do so. However, because the Gramm-Leach-Bliley Act (GLBA) provides for functional regulation of financial holding company activities by various regulators, the GLBA prohibits the FRB from requiring payment by a holding company to a depository institution if the functional regulator of the depository institution objects to the payment. In those cases, the FRB could instead require the divestiture of the depository institution and impose operating restrictions pending the divestiture. As a result of the Dodd-Frank Act, non-bank subsidiaries of a holding company that engage in activities permissible for an insured depository institution must be examined and regulated in a manner that are at least as stringent as if the activities were conducted by the lead depository institution of the holding company.

#### Bank Holding Company Liquidity

As a legal entity, separate and distinct from the Bank, the Company must rely on its own resources to pay its operating expenses and dividends to its shareholders. In addition to raising capital on its own behalf or borrowing from external sources, the Company may also obtain funds from dividends paid by, and fees charged for services provided to, the Bank. However, statutory and regulatory constraints on the Bank may restrict or totally preclude the payment of dividends by the Bank to the Company.

### Transactions with Affiliates and Insiders

The Company and any subsidiaries it may purchase or organize are deemed to be affiliates of the Bank within the meaning of Sections 23A and 23B of the Federal Reserve Act, and the FRB's Regulation W. Under Sections 23A and 23B and Regulation W, loans by the Bank to affiliates, investments by them in affiliates' stock, and taking affiliates' stock as collateral for loans to any borrower is limited to 10% of the Bank's capital, in the case of any one affiliate, and is limited to 20% of the Bank's capital, in the case of all affiliates. In addition, transactions between the Bank and any affiliates must be on terms and conditions that are consistent with safe and sound banking practices and substantially the same, or at least as favorable to the Bank, as those prevailing at the time for comparable transactions with or involving non-affiliates. In particular, a bank and its subsidiaries generally may not purchase from an affiliate a low-quality asset, as defined in the Federal Reserve Act. These restrictions also prevent a bank holding company and a bank subsidiary's other affiliates from borrowing from the bank subsidiary unless the loans are secured by marketable collateral of designated amounts.

The Company and the Bank are also subject to certain restrictions with respect to engaging in the underwriting, public sale and distribution of securities.

The Federal Reserve Act and FRB Regulation O place limitations and conditions on loans or extensions of credit to a bank or bank holding company's executive officers, directors and principal shareholders; any company controlled by any such executive officer, director or shareholder; or any political or campaign committee controlled by such executive officer, director or principal shareholder. Additionally, such loans or extensions of credit must comply with loan-to-one-borrower limits; require prior full board approval when aggregate extensions of credit to the person exceed specified amounts; must be made on substantially the same and follow credit-underwriting procedures no less stringent than those prevailing at the time for

comparable transactions with non-insiders; must not involve more than the normal risk of repayment, or present other unfavorable features; and must not exceed the bank's unimpaired capital and unimpaired surplus in the aggregate.

#### Limitations on Business and Investment Activities

Under the BHCA, a bank holding company must obtain the FRB's approval before: (i) directly or indirectly acquiring more than 5% ownership or control of any voting shares of another bank or bank holding company; (ii) acquiring all or substantially all of the assets of another bank; (iii) or merging or consolidating with another bank holding company.

The FRB may allow a bank holding company to acquire banks located in any state of the United States without regard to whether the acquisition is prohibited by the law of the state in which the target bank is located. In approving interstate acquisitions however, the FRB must give effect to applicable state laws limiting the aggregate amount of deposits that may be held by the acquiring bank holding company and its insured depository institutions in the state in which the target bank is located, provided that those limits do not discriminate against out-of-state depository institutions or their holding companies, and state laws which require that the target bank have been in existence for a minimum period of time, not to exceed five years, before being acquired by an out-of-state bank holding company.

In addition to owning or managing banks, bank holding companies may own subsidiaries engaged in certain businesses that the FRB has determined to be "so closely related to banking as to be a proper incident thereto." The Holding Company, therefore, is permitted to engage in a variety of banking-related businesses.

Additionally, qualifying bank holding companies making an appropriate election to the FRB may engage in a full range of financial activities, including insurance, securities, and merchant banking. The Company has not elected to qualify for these financial services.

Federal law prohibits a bank holding company and any subsidiary banks from engaging in certain tie-in arrangements in connection with the extension of credit. Thus, for example, the Bank may not extend credit, lease or sell property, or furnish any services, or fix or vary the consideration for any of the foregoing on the condition that:

- the customer must obtain or provide some additional credit, property, or services from or to the Bank other than a loan, discount, deposit or trust services;
- the customer must obtain or provide some additional credit, property, or service from or to the Company or any subsidiaries; or
- the customer must not obtain some other credit, property, or services from competitors, except reasonable requirements to assure soundness of credit extended.

### Capital Adequacy

Bank holding companies must maintain minimum levels of capital under the FRB's risk-based capital adequacy guidelines. If capital falls below minimum guideline levels, a bank holding company, among other things, may be denied approval to acquire or establish additional banks or non-bank businesses.

The FRB's risk-based capital adequacy guidelines, discussed in more detail below in the section entitled "The Bank - Capital Standards," assign various risk percentages or weights to different categories of assets and capital is measured as a percentage of risk-weighted assets. Under the terms of the guidelines, bank holding companies are expected to meet capital adequacy guidelines based both on total risk-weighted assets and on total assets, without regard to risk weights.

The risk-based guidelines are minimum requirements. Higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual organizations. For example, the FRB's capital guidelines contemplate that additional capital may be required to take adequate account of, among other things, interest rate risk, or the risks posed by concentrations of credit, nontraditional activities or securities trading activities. Moreover, any banking organization experiencing or anticipating significant growth or expansion into new activities, particularly under the expanded powers under the GLBA, would be expected to maintain capital ratios, including tangible capital positions, well above the minimum levels.

# Limitations on Dividend Payments

As applicable to the Company, California Corporations Code Section 500 provides that neither the Company nor any of its subsidiaries shall make a distribution to the Company's shareholders unless the board of directors has determined in good faith that either:

- The amount of retained earnings of the Company immediately prior to the distribution equals or exceeds the sum of (A) the amount of the proposed distribution plus (B) the preferential dividends arrears amount; or
- Immediately after the distribution, the value of the Company's assets would equal or exceed the sum of its total liabilities plus the preferential rights amount.

Additionally, the FRB's policy regarding dividends provides that a bank holding company should not pay cash dividends exceeding its net income for the past year or which can only be funded in ways that weaken the bank holding company's financial health, such as by borrowing. The FRB also possesses enforcement powers over bank holding companies and their non-bank subsidiaries to prevent or remedy actions that represent unsafe or unsound practices or violations of applicable statutes and regulations.

#### Securities Registration and Listing

The Company's common stock is registered with the SEC under the Exchange Act and, as a result, is subject to the information, proxy solicitation, insider trading, corporate governance, and other disclosure requirements and restrictions of the Exchange Act, as well as the Securities Act, both administered by the SEC. The Company is required to file annual, quarterly and other current reports with the SEC. The SEC maintains an Internet site, http://www.sec.gov, where SEC filings may be accessed. The SEC filings are also available on the Bank's website at http://investors.unitedsecuritybank.com/Docs.

The Company's common stock is listed on Nasdaq and trades under the symbol "UBFO." The Company is subject to Nasdaq standards for listed companies. Nasdaq has adopted corporate governance rules, which are intended to allow shareholders and investors to more easily and efficiently monitor the performance of companies and their directors.

#### The Bank

#### General

As a California state-chartered bank and a member of the FRB, the Bank is subject to regulation, supervision and regular examination by the FRB and the DFPI. The Bank is subject to California laws insofar as they are not preempted by federal banking law. Deposits of the Bank are insured by the FDIC up to the applicable limits in an amount up to \$250,000 per customer and, as such, the Bank is subject to the applicable provisions of the Federal Deposit Insurance Act and the regulations of the FDIC. As a consequence of the extensive regulation of commercial banking activities in California and the United States, the Bank's business is particularly susceptible to changes in California and federal legislation and regulation, which may have the effect of increasing the cost of doing business, limiting permissible activities or increasing competition.

#### Capital Standards

Federal regulations require FDIC-insured depository institutions, including the Bank, to maintain adequate capital based on the size, asset composition, and complexity of the institution. Generally, FDIC-insured depository institutions must maintain several minimum capital ratios: a common equity tier 1 capital to risk-based assets ratio; a tier 1 capital to risk-based assets ratio; a total capital to risk-based assets; and a tier 1 capital to total assets leverage ratio. These ratios involve complex calculations of various categories of capital and various categories of assets. Failure to meet minimum capital requirements can initiate certain mandates and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the institution's financial condition and results of operations.

Effective January 1, 2020, pursuant to the Economic Growth, Regulatory Relief, and Consumer Protection Act, enacted in May 2018, the Federal regulatory agencies adopted simplified capital requirements for certain qualifying "community" banking organizations. Depository institutions and depository institution holding companies that have less than \$10 billion in total consolidated assets and meet other qualifying criteria, including a leverage ratio (equal to tier 1 capital divided by average total consolidated assets) of greater than 9 percent, are eligible to opt into the community bank leverage ratio framework. Qualifying community banking organizations that elect to use the community bank leverage ratio framework and that maintain a leverage ratio of greater than 9 percent are considered to have satisfied the applicable risk-based and leverage capital requirements in the agencies' capital rules and are considered to have met the "well capitalized" ratio requirements. Institutions that cease meeting the qualifying criteria have two calendar quarters within which to re-qualify, so long as the institution maintains a leverage ratio of greater than 8 percent during the grace period.

The Company and the Bank met the criteria and adopted the community bank leverage ratio framework during 2020.

As of December 31, 2023, the Company and the Bank were "well capitalized" under the applicable standards. The actual capitalization ratios for the Bank and the Company as of December 31, 2023 can be found at "Note 21 - Regulatory Matters" to the consolidated financial statements.

### Prompt Corrective Action

The Federal Deposit Insurance Corporation Improvement Act (FDICIA) requires each federal banking agency to take prompt corrective action to resolve the problems of insured depository institutions, including but not limited to those that fall below one or more prescribed minimum capital ratios. Pursuant to FDICIA, the FRB promulgated regulations defining the following five categories in which an insured depository institution will be placed, based on the level of its capital ratios:

Under the regulations, a bank shall be deemed to be:

- "well capitalized" if it has a total risk-based capital ratio of 10% or more, has a Tier 1 risk-based capital ratio of 8% or more, has a common equity Tier 1 capital ratio of 6.5% or more, has a Tier 1 leverage capital ratio of 5% or more, and is not subject to specified requirements to meet and maintain a specific capital level for any capital measure;
- "adequately capitalized" if it has a total risk-based capital ratio of 8% or more, a Tier 1 risk-based capital ratio of 6% or more and a leverage capital ratio of 4% or more (3% under certain circumstances) and does not meet the definition of "well capitalized";
- "undercapitalized" if it has a total risk-based capital ratio that is less than 8%, a Tier 1 risk-based capital ratio that is less than 4%, or a leverage capital ratio that is less than 4% (3% under certain circumstances);
- "significantly undercapitalized" if it has a total risk-based capital ratio that is less than 6%, a Tier 1 risk-based capital ratio that is less than 3% or a leverage capital ratio that is less than 3%; and
- "critically undercapitalized" if it has a ratio of tangible equity to total assets that is equal to or less than 2%.

A bank's category is determined solely for the purpose of applying prompt corrective action regulations, and the capital category may not constitute an accurate representation of the bank's overall financial condition or prospects for other purposes.

While these benchmarks have not changed, due to market turbulence, the regulators have strongly encouraged and, in many instances, required, banks and bank holding companies to achieve and maintain higher ratios as a matter of safety and soundness.

Banks are prohibited from paying dividends or management fees to controlling persons or entities if, after making the payment, the bank would be "undercapitalized," that is, the bank fails to meet the required minimum level for any relevant capital measure. Asset growth and branching restrictions apply to "undercapitalized" banks. Banks classified as "undercapitalized" are required to submit acceptable capital plans guaranteed by its holding company, if any. Broad regulatory authority was granted with respect to "significantly undercapitalized" banks, including forced mergers, growth restrictions, ordering new elections for directors, forcing divestiture by its holding company, if any, requiring management changes, and prohibiting the payment of bonuses to senior management. Even more severe restrictions are applicable to "critically undercapitalized" banks. Restrictions for these banks include the appointment of a receiver or conservator. All of the federal banking agencies have promulgated substantially similar regulations to implement this system of prompt corrective action.

A bank, based upon its capital levels, that is classified as "well capitalized," "adequately capitalized" or "undercapitalized" may be treated as though it were in the next lower capital category if the appropriate federal banking agency, after notice and opportunity for a hearing, determines that an unsafe or unsound condition, or an unsafe or unsound practice, warrants such treatment. Further, a bank that otherwise meets the capital levels to be categorized as "well capitalized," will be deemed to be "adequately capitalized," if the bank is subject to a written agreement requiring that the bank maintain specific capital levels. At each successive lower capital category, an insured bank is subject to more restrictions. The federal banking agencies, however, may not treat an institution as "critically undercapitalized" unless its capital ratios actually warrant such treatment.

Banking organizations that meet the criteria and have adopted the community bank leverage ratio framework, such as the Company and the Bank, are deemed to be "well capitalized" for "prompt corrective action" purposes.

In addition to measures taken under the prompt corrective action provisions, commercial banking organizations, such as the Bank, may be subject to potential enforcement actions by the federal or state banking agencies for unsafe or unsound practices in conducting their businesses or for violations of any law, rule, regulation or any condition imposed in writing by the agency or any written agreement with the agency. Enforcement actions may include the imposition of a conservator or receiver, the issuance of a cease-and-desist order that can be judicially enforced, the termination of insurance for deposits (in the case of a

depository institution), the imposition of civil money penalties, the issuance of directives to increase capital, the issuance of formal and informal agreements, and the issuance of removal and prohibition orders against institution-affiliated parties.

#### **Brokered Deposit Restrictions**

Well-capitalized institutions are not subject to limitations on brokered deposits, while an adequately capitalized institution is able to accept, renew or roll over brokered deposits only with a waiver from the FDIC and subject to certain restrictions on the rate paid on such deposits. Undercapitalized institutions are generally not permitted to accept, renew, or roll over brokered deposits. As of December 31, 2023, the Bank was deemed to be "well-capitalized" and, therefore, eligible to accept brokered deposits.

#### Limitations on Dividend Payments

California law restricts the amount available for cash dividends the Bank may pay to the Company. Under California law, funds available for cash dividend payments by a bank are restricted to the lesser of: (1) retained earnings; or (2) the bank's net income for its last three fiscal years (less any distributions to shareholders made during such period). Cash dividends may also be paid out of the greater of: (i) net income for a bank's last preceding fiscal year; (ii) a bank's retained earnings; or (iii) net income for a bank's current fiscal year, upon the prior approval of the DFPI. If the DFPI finds that the stockholders' equity of a bank is not adequate or that the payment of a dividend would be unsafe or unsound for the bank, the DFPI may order the bank not to pay any dividends.

#### Premiums for Deposit Insurance

The FDIC insures deposits up to \$250,000 per qualified account. The FDIC utilizes a risk-based assessment system to set quarterly insurance premium assessments which categorizes banks into four risk categories based on capital levels and supervisory "CAMELS" ratings and names them Risk Categories I, II, III and IV. The CAMELS rating system is based upon an evaluation of the six critical elements of an institution's operations: Capital adequacy, Asset quality, Management, Earnings, Liquidity, and Sensitivity to risk. This rating system is designed to take into account and reflect all significant financial and operational factors financial institution examiners assess in their evaluation of an institution's performance.

The Federal Deposit Insurance Act required the FDIC to maintain a reserve ratio of the FDIC's deposit insurance fund at not less than 1.35% of insured deposits and to adopt a restoration plan to achieve the statutory minimum within 8 years if the ratio falls below 1.35%. During 2020 the reserve ratio fell below 1.35% to 1.30% due to extraordinary growth in insured deposits and, accordingly, in September 2020, the FDIC adopted a restoration plan providing for FDIC monitoring deposit balance trends, potential losses, and other factors that affect the reserve ratio, while maintaining the current schedule of assessment rates for all insured institutions. Under the restoration plan, the FDIC is to provide updates at least semi-annually. In setting the assessments, the FDIC is required to offset the effect of the higher reserve ratio against insured depository institutions with total consolidated assets of less than \$10 billion. Assessments are based on the average consolidated total assets less average tangible equity capital of a financial institution rather than on its insured deposits. The semi-annual update as of March 31, 2022, showed a decline of four basis points to 1.23%. As a result, on October 20, 2022, the FDIC adopted an amendment to the restoration plan resulting in a uniform increase in the base deposit insurance assessment of two basis points beginning with the first quarter of 2023 in order to meet the requirement of 1.35% by September 30, 2028. On November 16, 2023, the FDIC adopted a final rule to implement a special assessment to recover the loss to the Deposit Insurance Fund associated with protecting uninsured depositors following the closure of Silicon Valley Bank and Signature Bank. Under the final rule, the assessment base for an insured depository institution will be equal to the institution's estimated uninsured deposits as of December 31, 2022, adjusted to exclude the first \$5 billion in estimated uninsured deposits.

The FDIC is authorized to terminate a depository institution's deposit insurance upon a finding by the FDIC that the institution's financial condition is unsafe or unsound or that the institution has engaged in unsafe or unsound practices or has violated any applicable rule, regulation, order or condition enacted or imposed by the institution's regulatory agency. The termination of deposit insurance would result in the forced closure of the Bank which would have a material adverse effect on the Company's business, financial condition, and results of operations.

## Safety and Soundness Standards

The federal banking agencies have adopted guidelines designed to assist the federal banking agencies in identifying and addressing potential safety and soundness concerns before capital becomes impaired. The guidelines set forth operational and managerial standards relating to: (i) internal controls, information systems and internal audit systems; (ii) loan documentation; (iii) credit underwriting; (iv) asset growth; (v) earnings; and (vi) compensation, fees and benefits. In addition, the federal

banking agencies have also adopted safety and soundness guidelines with respect to asset quality and earnings standards. These guidelines provide nine standards for establishing and maintaining a system to identify problem assets and prevent those assets from deteriorating.

#### Federal Home Loan Bank System

The Bank is a member of the Federal Home Loan Bank of San Francisco (FHLB-SF). Among other benefits, each Federal Home Loan Bank (FHLB) serves as a reserve or central bank for its members within its assigned region. Each FHLB is financed primarily from the sale of consolidated obligations of the FHLB system. Each FHLB makes available loans or advances to its members in compliance with the policies and procedures established by the Board of Directors of the individual FHLB. The FHLB-SF utilizes a single class of stock with a par value of \$100 per share, which may be issued, exchanged, redeemed and repurchased only at par value. As an FHLB member, the Bank is required to own FHLB –SF capital stock in an amount equal to the greater of:

- a membership stock requirement with an initial cap of \$25 million (100% of "membership asset value" as defined), or
- an activity-based stock requirement (based on percentage of outstanding advances).

The FHLB – SF capital stock is redeemable with five year's written notice, subject to certain conditions. At December 31, 2023, the Bank owned 67,374 shares of the FHLB-SF capital stock valued at \$6,737,400.

#### Federal Reserve Bank

The FRB no longer requires depository institutions to maintain non-interest bearing reserves at specified levels against their transaction accounts and non-personal time deposits.

As a member of the Federal Reserve Bank, the Bank is required to subscribe to the stock of the Federal Reserve Bank of San Francisco in an amount equal to 6% of the Bank's capital and surplus of which 3% must be paid in and 3% is subject to call by the Board of Governors of the Federal Reserve System. Capital stock shares may not be transferred or hypothecated. The capital stock of the Federal Reserve Bank is divided into shares of \$100 each.

At December 31, 2023, the Bank owned 38,567 shares of FRB-SF stock with paid-in capital totaling \$1,929,850.

#### Consumer Regulation

The Company is subject to a number of federal and state consumer protection laws that extensively govern relationships with customers. These laws include the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Truth in Savings Act, the Electronic Fund Transfer Act, the Expedited Funds Availability Act, the Home Mortgage Disclosure Act, the Fair Housing Act, the Real Estate Settlement Procedures Act, the Fair Debt Collection Practices Act, the Service Members Civil Relief Act, and these laws' respective state-law counterparts, as well as state usury laws and laws regarding unfair and deceptive acts and practices. Violations of applicable consumer protection laws can result in significant potential liability from litigation brought by customers, including actual damages, restitution and attorneys' fees. Federal bank regulators, state attorneys general and state and local consumer protection agencies may also seek to enforce consumer protection requirements and obtain these and other remedies, including regulatory sanctions, customer rescission rights, action by the state and local attorneys general in each jurisdiction in which we operate, and civil money penalties. Failure to comply with consumer protection regulations may result in the failure to obtain required bank regulatory approval for merger or acquisition transactions or other transactions where approval is not required.

The CFPB has broad rulemaking, supervisory, and enforcement powers under various federal consumer financial protection laws. The CFPB is also authorized to engage in consumer financial education, track consumer complaints, request data, and promote the availability of financial services to underserved consumers and communities. The CFPB has broad supervisory, examination, and enforcement authority over various consumer financial products and services, including the ability to require reimbursements and other payments to customers for alleged legal violations and to impose significant penalties, as well as injunctive relief that prohibits lenders from engaging in allegedly unlawful practices. The CFPB also has the authority to obtain cease and desist orders providing for affirmative relief or monetary penalties. State regulation of financial products and potential enforcement actions could also adversely affect business, financial condition, or results of operations. For example, on November 29, 2021, the DFPI proposed rules under the California Consumer Financial Protection Law to allow the DFPI to require businesses that provide financial products such as debt settlement, student debt relief, education financing, and wage-based advances to register with the DFPI and provide records to facilitate the oversight of the registrants in their interaction

with consumers in California. The DFPI's expanding its authority to have an increased emphasis on consumer protection that may be viewed as an effort to create a state-run equivalent of the CFPB.

#### USA PATRIOT Act

The PATRIOT Act, designed to deny terrorists and others the ability to obtain access to the United States financial system, has significant implications for depository institutions, brokers, dealers, and other businesses involved in the transfer of money. The PATRIOT Act, as implemented by various federal regulatory agencies, requires the Company and the Bank to establish and implement policies and procedures with respect to, among other matters, anti-money laundering, compliance, suspicious activity and currency transaction reporting and due diligence on customers and prospective customers. The PATRIOT Act and its underlying regulations permit information sharing for counter-terrorist purposes between federal law enforcement agencies and financial institutions, as well as among financial institutions, subject to certain conditions, and require the FRB, the FDIC and other federal banking agencies to evaluate the effectiveness of an applicant in combating money laundering activities when considering a bank holding company acquisition and/or a bank merger.

The Bank regularly evaluates and continues to enhance the systems and procedures to continue to comply with the PATRIOT Act and other anti-money laundering initiatives. Failure of a financial institution to maintain and implement adequate programs to combat money laundering and terrorist financing, or to comply with all of the relevant laws or regulations, could have serious legal, strategic, and reputational consequences for the institution and result in material fines and sanctions.

### ANTI-MONEY LAUNDERING ACT OF 2020

The Anti-Money Laundering Act of 2020 (AML Act) was enacted effective January 1, 2021 and presents the most comprehensive revisions and enhancements to anti-money laundering and counter terrorism laws since the Currency and Foreign Transactions Reporting Act of 1970 and the USA PATRIOT Act of 2001 (BSA). The impact of the new legislation will not be fully known until required regulations are adopted and implemented, but the AML Act represents significant changes and reaffirms and broadens the government's oversight and commitment to addressing the illicit activities and financing of terrorism.

Many of the provisions of the AML Act deal with the operations of the federal agencies primarily responsible for addressing terrorism financing and the safeguarding of the national security of the United States, such as the U.S. Treasury and its Financial Crimes Enforcement Network (FinCEN), including the requirement for FinCEN to engage anti-money laundering (AML) and terrorist financing investigations experts and the requirement to facilitate information sharing with other federal and state and even foreign law enforcement agencies. On June 30, 2021, FinCEN issued the first government-wide priorities for anti-money laundering and countering the financing of terrorism to encourage banks to incorporate the priorities into their risk-based BSA compliance programs. The priorities identified were:

- (i) corruption;
- (ii) cybercrime and cybersecurity;
- (iii) terrorist financing;
- (iv) fraud;
- (v) transnational crime organizations;
- (vi) drug trafficking:
- (vii) human trafficking; and
- (viii) proliferation financing through support networks.

The AML Act also expands the reach of federal AML laws by extending their applicability to a broader range of industries, such as entities involved in futures, precious metals, precious stones and jewels, antiquities, and cryptocurrency. On September 24, 2021, FinCEN issued proposed rules to include a person engaged in the trade of antiquities under the definition of "financial institution" subjecting such person to regulations prescribed by the Secretary of the Treasury.

The AML Act aims to balance the burdens imposed by reporting on financial institutions and the benefits derived by Federal law enforcement agencies. The AML Act requires a review of currency transaction and suspicious activity reports submitted by financial institutions to determine to what extent the reporting can be streamlined and made more useful. Included is the obligation to review the dollar thresholds for reporting currency transactions and to establish automated processes for filing simple, non-complex categories of reports. It calls for greater integration between financial institution systems and the electronic filing system to allow for automatic population of report fields and the submission of transaction data.

Other provisions of the AML Act enhance enforcement. The Act provides protection for financial institutions keeping open a customer's account or transaction at the request of a federal law enforcement agency or at the request of a state or local agency with the concurrence of FinCEN and increases civil penalties for financial institutions and persons violating the recordkeeping

and reporting obligations. Persons found to have committed repeated "egregious violations" may be barred from serving on boards of directors of financial institutions and fined in an amount that is equal to the profit gained by such person by reason of such violation. If that person is a partner, director, officer or employee of a financial institution, that person may be ordered to repay any bonus paid to that person, irrespective of the amount of the bonus or how it was calculated. New criminal penalties have been created for concealing from or misrepresenting to a financial institution any material facts concerning:

- (i) the ownership or control of assets involved in a monetary transaction involving a senior foreign political figure in amounts exceeding \$1 million; or
- (ii) the source of funds in a monetary transaction involving an entity found to be a primary money laundering concern.

The AML Act also authorize the Treasury to pay whistleblower awards leading to fines or forfeitures of at least \$50,000 up to the lower of \$150,000 or 25% of the fine or forfeiture and allows for the payment to whistleblowers of up to 30% of the fine or forfeiture.

One of the most significant portions of the AML Act is The Corporate Transparency Act (CTA), which will requires the reporting of certain information regarding "beneficial owners" of "reporting companies" to a confidential FinCEN database. Reporting companies are defined as any corporation, limited liability company or other entity formed in the U.S. under the laws of a state or Indian Tribe or registered as a foreign entity to do business in the U.S., other than those specifically excluded, such as:

- (i) companies reporting or with a class of securities registered with the SEC under the Securities Act of 1934;
- (ii) banks, bank holding companies, and credit unions;
- (iii) money transmitters, registered broker-dealers, registered investment advisors, and investment companies;
- (iv) public utilities and insurance companies;
- (v) 503(c)(3) entities;
- (vi) entities that employ more than 20 employees, have reported gross receipts or sales to the Internal Revenue Service in excess of \$5.0 million in the prior year, and have an operating presence in the U.S.; and
- (vii) certain "inactive" entities.

A beneficial owner is any individual who directly, or indirectly exercises substantial control over an entity or owns or controls 25% or more of the ownership interest of an entity. The reporting company is required to provide FinCEN with the legal name, date of birth, current resident or business address, and an acceptable identification number of the beneficial owner. In 2022, FinCEN issued a final rule requiring the reporting of beneficial ownership information by entities "created" or "doing business" in the United States before January 1, 2024, beginning January 1, 2025.

Under the CTA, the Treasury is to minimize the burden on reporting companies and ensure the information deposited in the database is maintained in the strictest confidence and made available for inspection or disclosure by FinCEN only for the purposes set forth in the AML Act and only to:

- (i) federal agencies engaged in national security, intelligence or law enforcement;
- (ii) state, local or Tribal law enforcement agencies, subject to authorization by a court of competent jurisdiction;
- (iii) financial institutions subject to customer due diligence requirements with the consent of the reporting company;
- (iv) requests by a federal or other appropriate regulatory agency;
- (v) certain Treasury officials for tax administration purposes;
- (vi) authorized federal agencies on behalf of a properly recognized foreign authority.

During 2022, FinCEN issued proposed regulations for a pilot program to permit financial institutions to share suspicious activity information with their foreign branches, subsidiaries and affiliates to combat illicit finance risks under the AML Act.

The foregoing is only a summary of selected provisions of the AML Act. Given that regulations implementing the new AML Act are being proposed but have not yet been adopted or implemented, the Company cannot determine at this time the effect, if any, the AML Act will have on the Company's future results of operations or financial condition.

Office of Foreign Assets Control ("OFAC") Regulation

The United States has imposed economic sanctions that affect transactions with designated foreign countries, designated nationals, and others. These rules are based on their administration by OFAC. The OFAC-administered sanctions targeting designated countries take many different forms. Generally, however, they contain one or more of the following elements: (i) restrictions on trade with or investment in a sanctioned country, including prohibitions against direct or indirect imports from and exports to a sanctioned country and prohibitions on "U.S. persons" engaging in financial transactions relating to making investments in, or providing investment-related advice or assistance to, a sanctioned country; and (ii) a blocking of assets in

which the government or specially designated nationals of the sanctioned country have an interest, by prohibiting transfers of property subject to U.S. jurisdiction (including property in the possession or control of U.S. persons). Blocked assets (e.g., property and bank deposits) cannot be paid out, withdrawn, set off, or transferred in any manner without a license from OFAC. Failure to comply with these sanctions could have serious legal, strategic, and reputational consequences, and result in civil money penalties on the Company and the Bank.

#### Community Reinvestment Act

The Community Reinvestment Act (CRA) generally requires the Bank to identify the communities it serves and to make loans and investments, offer products, make donations in, and provide services designed to meet the credit needs of these communities. The CRA also requires the Bank to maintain comprehensive records of its CRA activities to demonstrate how we are meeting the credit needs of the Bank's communities. These documents are subject to periodic examination by the FRB. During these examinations, the FRB rates such institutions' compliance with CRA as "Outstanding," "Satisfactory," "Needs to Improve" or "Substantial Noncompliance." The CRA requires the FRB to take into account the record of a bank in meeting the credit needs of all of the communities served, including low- and moderate-income neighborhoods, in determining such rating. Failure of an institution to receive at least a "Satisfactory" rating could inhibit such institution or its holding company from undertaking certain activities, including acquisitions. The Bank received a CRA rating of "Satisfactory" as of its most recent examination. In the case of a bank holding company, such as the Company, when applying to acquire a bank, savings association, or a bank holding company, the FRB will assess the CRA record of each depository institution of the applicant bank holding company in considering the application.

#### Customer Information Privacy and Cybersecurity

The FRB and other bank regulatory agencies have adopted guidelines for safeguarding confidential, personal, and non-public customer information. These guidelines require each financial institution, under the supervision and ongoing oversight of its board of directors or an appropriate committee thereof, to create, implement, and maintain a comprehensive written information security program designed to ensure the security and confidentiality of customer information, protect against any anticipated threats or hazard to the security or integrity of such information, and protect against unauthorized access to or use of such information that could result in substantial harm or inconvenience to any customer. We have adopted a customer information security program to comply with these requirements.

In March 2015, federal regulators issued two related statements regarding cybersecurity. One statement indicates that financial institutions should design multiple layers of security controls to establish lines of defense and to ensure that their risk management processes also address the risk posed by compromised customer credentials, including security measures to reliably authenticate customers accessing internet-based services of the financial institution. The other statement indicates that a financial institution's management is expected to maintain sufficient business continuity planning processes to ensure the rapid recovery, resumption and maintenance of the institution's operations after a cyber-attack involving destructive malware. A financial institution is also expected to develop appropriate processes to enable recovery of data and business operations and address rebuilding network capabilities and restoring data if the institution or its critical service providers fall victim to this type of cyber-attack. If we fail to observe the regulatory guidance, we could be subject to various regulatory sanctions, including financial penalties.

In July 2023, the SEC adopted new rules to enhance and standardize disclosures regarding cybersecurity risk management, strategy, governance, and incidents by public companies. There are two main components:

- Material cybersecurity incidents must be filed on Form 8-K within four business days of a determination that a cybersecurity incident is material.
- Annual disclosure of cybersecurity risk management, strategy, and governance must be disclosed on Form 10-K. The Company's cybersecurity disclosure can be found in <a href="Item 1C">Item 1C</a>. Cybersecurity.

#### Privacy

The GLBA and the California Financial Information Privacy Act require financial institutions to implement policies and procedures regarding the disclosure of non-public personal information about consumers to non-affiliated third parties. In general, the statutes require disclosures to consumers on policies and procedures regarding the disclosure of such non-public personal information and, except as otherwise required by law, prohibit disclosing such information except as provided in the Bank's policies and procedures. We have implemented privacy policies addressing these restrictions that are distributed regularly to all existing and new customers of the Bank.

#### Other Aspects of Banking Law

The Bank is subject to federal statutory and regulatory provisions covering, among other things, security procedures, management interlocks, funds availability and truth-in-savings. There are also a variety of federal statutes that regulate acquisitions of control and the formation of bank holding companies, and the activities beyond owning banks that are permissible.

Moreover, additional initiatives may be proposed or introduced before Congress, the California Legislature, and other government bodies in the future which, if enacted, may further alter the structure, regulation, and competitive relationship among financial institutions and may subject the bank holding companies and banks to increased supervision and disclosure, compliance costs and reporting requirements. In addition, the various bank regulatory agencies often adopt new rules and regulations and policies to implement and enforce existing legislation. Bank regulatory agencies have been very aggressive in responding to concerns and trends identified in examinations, and this has resulted in the increased issuance of enforcement actions to financial institutions requiring action to address credit quality, liquidity and risk management, capital adequacy, compliance with the Bank Secrecy Act, as well as other safety and soundness concerns.

It cannot be predicted whether, or in what form, any such legislation or regulatory changes in policy may be enacted or the extent to which the Bank's businesses would be affected thereby. In addition, the outcome of examinations, any litigation, or any investigations initiated by state or federal authorities may result in necessary changes in the Bank's operations and increased compliance costs.

#### Human Capital

The Company employed 114 full-time equivalent staff as of December 31, 2023. The employees are not represented by a collective bargaining unit, and the Company believes its relationship with its employees is good.

The Company's ability to attract, retain, and develop employees is a key to its success. We provide competitive pay that is consistent with the employee's position and experience. Annual increases in compensation are based on merit, which is documented throughout internal systems and communicated at the time of review and upon promotion or transfer. Certain employees participate in the Company's performance-based incentive programs, which may include additional bonus and incentive compensation and equity-based awards. Certain benefits are subject to eligibility, vesting, and performance requirements. Employee performance is measured formally at least annually.

Our employees' health, wellness, and safety are a priority to the Company. Employees receive a comprehensive benefits package that includes paid time off, sick time, Company matching contributions of 100% up to 4% of salary contributions to a qualified retirement plan, and other health and wellness benefits including participation in Company paid or subsidized medical, dental, term-life, accidental death and dismemberment, long-term disability insurance, and employee assistance programs.

The Company's code of ethics prohibits discrimination or harassment. The Company requires all employees to agree to the code of ethics and participate in harassment prevention training annually.

#### Available Information

The Company files periodic reports and other reports under the Securities Exchange Act of 1934 with the Securities and Exchange Commission. These reports, as well as the Company's Code of Ethics, are posted and are available at no cost on the Company's website at <a href="http://www.unitedsecuritybank.com">http://www.unitedsecuritybank.com</a> as soon as reasonably practical after the Company files such reports with the SEC. The Company's periodic and other reports filed with the SEC are also available at the SEC's website (<a href="http://www.sec.gov">http://www.sec.gov</a>).

#### Item 1A - Risk Factors

Not required for smaller reporting companies.

#### **Item 1B - Unresolved Staff Comments**

The Company had no unresolved staff comments at December 31, 2023.

#### **Item 1C - Cybersecurity**

- Management of the Company's wholly-owned subsidiary, United Security Bank (Bank), reports to the Board of Directors, or an appropriate committee of the board, at least annually. This report describes the overall status of the information security program and the Bank's compliance with these guidelines.
- The report discusses material matters related to the information security program, addressing issues such as: risk assessment; risk management and control decisions; service provider arrangements; results of testing; security breaches or violations and management's responses; and recommendations for changes in the information security program.
- The intent of this report is to communicate the overall status of the information security program, including any updates to the program components.
- In regard to cybersecurity threats and controls, the information security program addresses the Bank's cybersecurity strategy.
- Cybersecurity is an element of information security. Information security deals with information, regardless of its format paper documents, digital and intellectual property, and verbal or visual communications.
- Cybersecurity focuses on protecting digital assets from intentional attacks. These assets include networks, computer hardware/software, and information that is processed, stored, or transported by networked systems and devices.
- The Information Security Program was initially designed, and is regularly updated, to comply with the following laws and regulations:
  - The Gramm-Leach-Bliley Act (GLBA) regarding protection of nonpublic personal information,
  - The Federal Financial Institutions Examination Council's "Interagency Guidelines Establishing Information Security Standards,"
  - Supplemental federal and state banking regulations and guidelines regarding protection of nonpublic customer information, as applicable to this program.
- Oversight of the Bank's cybersecurity program is the responsibility of the IT Committee of the Board of Directors. This committee is also responsible for approving the program's budget and staffing. Management of the program is the responsibility of the Bank's information security officer.
- To ensure appropriate segregation of duties, the information security officer is independent of IT operations staff and reports to the Bank's chief risk officer. The information security officer is responsible for responding to security events by ordering emergency actions to protect the institution and its customers from imminent loss of information; managing the negative effects on the confidentiality, integrity, availability, or value of information; and minimizing the disruption or degradation of critical services.
- The IT Committee of the Board of Directors meets bi-monthly, or as needed, to review risks resulting from cybersecurity threats.
- Testing is conducted annually using external third-party penetration testing and internal vulnerability assessments.

While cybersecurity risks have the potential to materially affect the Company's business, financial condition, and results of operations, the Company does not believe that risks from cybersecurity threats or attacks, including as a result of any previous cybersecurity incidents, have materially affected the Company, including its business strategy, results of operations or financial condition. However, the sophistication of cyber threats continues to increase, and the Company's cybersecurity risk management and strategy may be insufficient or may not be successful in protecting against all cyber incidents. Accordingly, no matter how well designed or implemented the Company's controls are, it will not be able to anticipate all cyber security breaches, preventative measures cannot provide absolute security and may not be sufficient in all circumstances or mitigate all potential risks, and the Company may not be able to implement effective preventive measures against cyber security breaches in a timely manner.

# **Item 2 - Properties**

The Company provides traditional banking services through twelve branches and two loan production offices located primarily throughout California's Central Valley. Bank branches are located in Fresno, Madera, Kern, and Santa Clara Counties. The Company also has nine remote ITM locations. Both loan production offices are housed at branch facilities in Fresno County. The administration building is located in Fresno, California, and does not provide branch services.

At December 31, 2023, the Company held leases for six of the branches and the nine remote ITM locations, and owned the remaining six branches. The Company also owns its headquarters in Fresno, California. Most of the leases have renewal options and, in management's opinions, all properties are adequately covered by insurance. The Company considers its existing facilities to be sufficient for current and future use. Please see "Note 5 - Premises and equipment" and "Note 9 - Leases" in the "Notes to Consolidated Financial Statements" for further detail.

#### Item 3 - Legal Proceedings

From time to time, the Company is party to claims and legal proceedings arising in the ordinary course of business. At this time, the Company is not aware of any pending legal proceedings to which it is a party or of which any of its property is the subject, nor is the Company aware of any such proceedings known to be contemplated by governmental entities, which proceedings will have a material adverse effect on the financial condition or results of operations of the Company.

#### **Item 4 - Mine Safety Disclosures**

Not applicable.

#### **PART II**

# Item 5 - Market for the Registrant's Common Equity, Related Stockholder Matters, and Issuer Purchases of Equity Securities

#### Trading History

The Company's common stock trades on The Nasdaq Global Select Market and is traded under the symbol UBFO. At December 31, 2023, there were approximately 502 record holders of common stock. This does not reflect the number of persons or entities who hold their stock in nominee or street name through various brokerage firms.

The following table sets forth the high and low closing sales prices by quarter for the common stock, for the years ended December 31, 2023 and 2022.

	Closing Prices				
Quarter		High		Low	Volume
4th Quarter 2023	\$	8.65	\$	7.10	1,587,900
3rd Quarter 2023	\$	7.61	\$	6.46	1,456,200
2nd Quarter 2023	\$	6.87	\$	5.52	1,308,300
1st Quarter 2023	\$	8.32	\$	6.16	1,978,100
4th Quarter 2022	\$	7.44	\$	6.51	894,800
3rd Quarter 2022	\$	7.73	\$	6.50	1,203,500
2nd Quarter 2022	\$	8.67	\$	7.24	453,300
1st Quarter 2022	\$	8.74	\$	8.03	678,400

# Dividends

The Company's shareholders are entitled to dividends when and if declared by the Board of Directors out of funds legally available therefore. Dividends paid to shareholders are subject to restrictions set forth in the California General Corporation Law, which provides that a California corporation may make a distribution, including paying dividends on its capital stock, from retained earnings to the extent that the retained earnings exceed (a) the amount of the proposed distribution plus (b) the amount, if any, of dividends in arrears on shares with preferential dividend rights. Alternatively, a California corporation may make a distribution, if, immediately after the distribution, the value of its assets equals or exceeds the sum of (a) its total liabilities plus (b) the liquidation preference of any shares which have a preference upon dissolution over the rights of shareholders receiving the distribution. As a bank holding company without significant assets other than its equity position in the Bank, the ability to pay dividends to shareholders depends primarily upon dividends received from the Bank. Such dividends paid by the Bank to the Company are subject to certain limitations. See "Item 7 - Management's Discussion and Analysis of Financial and Results of Operations - Regulatory Matters."

Cash dividends declared during 2023 and 2022 are as follows:

	2023		2022						
Date Declared	Date Paid	Dividend Amount	Date Declared	Date Paid	Dividend Amount				
March 28, 2023	April 21, 2023	\$0.11	March 22, 2022	April 18, 2022	\$0.11				
June 27, 2023	July 24, 2023	\$0.12	June 28, 2022	July 22, 2022	\$0.11				
September 26, 2023	October 25, 2023	\$0.12	September 27, 2022	October 25, 2022	\$0.11				
December 18, 2023	January 19, 2024	\$0.12	December 20, 2022	January 19, 2023	\$0.11				

The amount and payment of dividends to our shareholders are set by the Board of Directors with numerous factors being taken into consideration including but not limited to earnings, financial condition, and the need for capital for expanded growth and general economic conditions. No assurance can be given that cash or stock dividends will be paid in the future.

# Securities Authorized for Issuance under Equity Compensation Plans

The following table sets forth securities authorized for issuance under equity compensation plans as of December 31, 2023. All of our equity compensation plans have been approved by the shareholders.

Plan Category	Number of securities to be issued upon exercise of outstanding options,warrants and rights (column (a))	Weighted- average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans approved by security holders	75,000	\$ 9.54	411,590
Equity compensation plans not approved by security holders	N/A	N/A	N/A
Total	75,000	\$ 9.54	411,590

Under the United Security Bancshares 2015 Equity Incentive Award Plan (2015 Plan), we are authorized to issue restricted stock awards and units. Restricted stock awards and restricted stock units are not included in the total in column (a). At December 31, 2023, there were 14,435 unvested restricted stock awards and 7,000 shares of restricted stock units issued and outstanding.

A complete description of the above plans is included in "Item 8 - <u>Note 12 - Stock-Based Compensation to the Consolidated Financial Statements</u>," and is hereby incorporated by reference.

#### Recent Sales of Unregistered Securities and Use of Proceeds from Registered Securities

On September 1, 2023, the Company issued 169 fully vested shares of its common stock to a former non-employee director in lieu of cash compensation for directors' fees. This grant reflects director compensation for a portion of the second quarter of 2023. The number of shares received in lieu of cash was calculated based on the closing price of the Company's common stock on September 1, 2023, which was \$7.21 per share. The shares of common stock issued to the former non-employee director contain a Rule 144 restrictive legend and are exempt from registration in reliance on Section 4(a)(2) of the Securities Act of 1933, as amended, as a transaction by an issuer not involving a public offering.

We believed that Section 4(a)(2) was available because: (i) the issuance did not involve underwriters, underwriting discounts, or commissions, (ii) the shares issued are restricted stock with transfer restrictions, (iii) no sales were made by general solicitation or advertising, and (iv) the sales were made to an accredited investor.

#### Purchases of Equity Securities by the Issuer and Affiliated Purchasers

On April 25, 2017, the Company's Board of Directors approved the repurchase of up to \$3 million of the outstanding common stock of the Company. The duration of the program is open-ended and the timing of purchases will depend on market conditions. The Company did not repurchase any common shares under the stock repurchase plan during the years ended December 31, 2023 and 2022.

#### Item 6 - [Reserved]

#### Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of the Company's financial condition and results of operations should be read together with the consolidated financial statements and related notes included in this report.

#### **Overview**

#### The Company

United Security Bancshares, a California corporation, is a bank holding company registered under the BHCA with corporate headquarters located in Fresno, California. The principal business of United Security Bancshares is to serve as the holding company for its wholly-owned subsidiary, United Security Bank. References to the "Bank" refer to United Security Bank together with its wholly-owned subsidiary, York Monterey Properties, Inc. References to the "Company" refer to United Security Bancshares together with its subsidiaries on a consolidated basis. References to the "Holding Company" refer to United Security Bancshares, the parent company, on a stand-alone basis. The Bank currently has twelve banking branches, which provide banking services in Fresno, Madera, Kern, and Santa Clara counties in the state of California. In addition to full-service branches, the Bank has several stand-alone ITM machines within its geographic footprint.

### **Executive Summary**

During 2023, the Company focussed on its strategy of serving the banking needs of its customers and retaining deposit balances in a competitive deposit rate environment.

## 2023 Financial Summary and 2022 Comparison

- Net income increased to \$19.8 million for the year ended December 31, 2023 compared to \$15.7 million during the year ended December 31, 2022.
- Loan interest income increased \$11.1 million to \$54.2 million for the year ended December 31, 2023.
- Total assets decreased 6.8% to \$1.21 billion, compared to \$1.30 billion at December 31, 2022.
- Total loans, net of unearned fees, decreased 6.1% to \$920.0 million, compared to \$980.2 million at December 31, 2022.
- Total investments decreased 12.4%, or \$26.2 million, to \$184.6 million, compared to \$210.9 million at December 31, 2022.
- Total deposits decreased 13.8% to \$1.00 billion, compared to \$1.17 billion at December 31, 2022.
- The total fair value of the junior subordinated debentures (TRUPs) changed by \$270,000 during the year ended December 31, 2023. A gain of \$274,000 was recorded through the income statement and a loss of \$544,000 was recorded through accumulated other comprehensive income.
- A nontaxable gain of \$907,000 was realized on the proceeds of a bank-owned life insurance policy during the year ended December 31, 2023.
- The allowance for credit losses as a percentage of gross loans increased to 1.70%, compared to 1.04% at December 31, 2022. The increase is primarily the result of an accounting adjustment of \$6.6 million related to the adoption of a new accounting standard referred to as the Current Expected Credit Loss methodology (CECL) which was adopted on January 1, 2023.
- The Company had available secured lines of credit of \$532.4 million, unsecured lines of credit of \$78.0 million, unpledged investment securities of \$98.4 million, and cash and cash equivalents of \$40.8 million as of December 31, 2023. Short-term borrowings totaled \$62.0 million at December 31, 2023. There were no short-term borrowings at December 31, 2022.
- Net interest income before the provision for credit losses increased 7.1% to \$49.3 million for the year ended December 31, 2023, compared to \$46.1 million for the year ended December 31, 2022.
- The Company recorded a provision for credit losses of \$1.5 million for the year ended December 31, 2023, compared to a provision for credit losses of \$1.8 million for the previous year.
- Net interest margin increased to 4.29% at December 31, 2023 compared to 3.72% at December 31, 2022.
- Annualized cost of deposits increased to 0.64% compared to 0.23% at December 31, 2022.
- Book value per share increased to \$7.14, compared to \$6.59 at December 31, 2022.
- Net charge-offs totaled \$2.3 million, compared to net charge-offs of \$1.0 million for the year ended December 31, 2022.

- Capital position remains well-capitalized with a 11.82% Tier 1 Leverage Ratio compared to 10.10% as of December 31, 2022.
- Return on average assets ("ROAA") was 1.57%, compared to 1.16% for the year ended December 31, 2022.
- Return on average equity ("ROAE") was 17.05%, compared to 13.75% for the year ended December 31, 2022.

# Current Trends Affecting Results of Operations and Financial Position

The Company's overall operations are impacted by a number of factors, including not only interest rates and margin spreads, which impact the results of operations, but also the composition of the Company's balance sheet. One of the primary strategic goals of the Company is to maintain a mix of assets that will generate a reasonable rate of return without undue risk, and to finance those assets with a low-cost and stable source of funds. Liquidity and capital resources must also be considered in the planning process to mitigate risk and allow for growth.

Because the Bank primarily conducts banking operations in California's Central Valley, its operations and cash flows are subject to changes in the economic condition of the Central Valley. Our business results are dependent in large part upon the business activity, population, income levels, deposits and real estate activity in the Central Valley, and declines in economic conditions can have adverse material effects upon the Bank. In addition, the Central Valley remains largely dependent on agriculture. A downturn in agriculture and agricultural-related business could indirectly and adversely affect the Company as many borrowers and customers are involved in, or are impacted to some extent by, the agricultural industry. While a great number of our borrowers are not directly involved in agriculture, they would likely be impacted by difficulties in the agricultural industry since many jobs in our market areas are ancillary to the regular production, processing, marketing and sale of agricultural commodities. The agricultural industry has been affected by declines in prices and changes in yields of various crops and other agricultural commodities. Weaker prices could reduce the cash flows generated by farms and the value of agricultural land in our local markets and thereby increase the risk of default by our borrowers or reduce the foreclosure value of agricultural land and equipment that serve as collateral of our loans. In particular, farm income has seen recent declines, and in line with the downturn in farm income, farmland prices are coming under pressure.

The state of California periodically experiences severe droughts resulting in significantly reduced water allocations for farmers in the Central Valley. Due to these water issues, the impact on businesses and consumers located in the Company's market areas is not possible to quantify. In response, the California state legislature passed the Sustainable Groundwater Management Act with the purpose of promoting better local and regional management of groundwater use and sustainable groundwater management in California by 2042. The local districts began to develop, prepare, and implement the Groundwater Sustainability Plans in 2020. The effect of such plans on Central Valley agriculture, if any, is still unknown.

The Company's earnings are impacted by monetary and fiscal policies of the United States government and its agencies. The FRB has, and is likely to continue to have, an important impact on the operating results of depository institutions through its power to implement national monetary policy, among other things, to curb inflation or combat a recession. The FRB affects the levels of bank loans, investments and deposits through its control over the issuance of United States government securities, its regulation of the discount rate applicable to member banks, and its influence over reserve requirements to which member banks are subject. The FOMC has indicated that due to elevated inflation it expects to continue to raise interest rates in the near term, albeit at a reduced pace. While it had been expected that the FRB would continue to raise short-term interest rates in 2023, it is unknown what effects the recent banking turmoil and current international instability will have on inflation, the FRB's monetary policies, and the elevated potential for a recession in the US economy. It is possible that interest rates will hold at current levels or decline.

Inflation may negatively affect the market value of investment securities and lead to increased interest expense on deposits and higher costs for borrowings as well as increased labor costs due to higher wages. Additionally, increased inflation levels could lead to higher oil and gas prices, which may negatively impact the net operating income of borrowers and affect their ability to repay their loans.

Elevated inflation and expectations for elevated future inflation can adversely impact economic growth, consumer and business confidence, and our financial condition and results. In addition, elevated inflation may cause unexpected changes in monetary policies and actions which may adversely affect consumer confidence, the economy, and our financial condition and results.

Supply chain constraints and a tightening of labor markets could potentially exacerbate inflation and sustain it at elevated levels, even as growth slows. The risk of sustained high inflation would likely be accompanied by monetary policy tightening with potential negative effects on various elevated asset classes.

The Company continually evaluates its strategic business plan as economic and market factors change in its market area. Balance sheet management, enhancing revenue sources, and maintaining market share will continue to be of primary importance.

# **Results of Operations**

The following table sets forth selected historical consolidated financial information for each of the years in the three-year period ended December 31, 2023. The selected financial data should be read in conjunction with the consolidated financial statements as of December 31, 2023 and 2022, and the related Notes to Consolidated Financial Statements contained in "Item 8 - Financial Statements and Supplementary Data."

	For the Years Ended December				er 31,	
(In thousands, except per share data and ratios)		2023		2022		2021
Summary of Year-to-Date Earnings:						
Interest income	\$	60,377	\$	49,257	\$	37,730
Interest expense		11,056		3,195		2,079
Net interest income		49,321		46,062		35,651
Provision for credit losses		1,460		1,802		2,107
Net interest income after provision for credit losses		47,861		44,260		33,544
Noninterest income		5,569		1,838		3,385
Noninterest expense		25,954		24,039		23,615
Income before provision for income taxes		27,476		22,059		13,314
Provision for income taxes		7,680		6,373		3,216
Net income	\$	19,796	\$	15,686	\$	10,098
Per Share Data:						
Net income - Basic	\$	1.16	\$	0.92	\$	0.59
Net income - Diluted	\$	1.16	\$	0.92	\$	0.59
Weighted average common shares outstanding - Basic		,114,214		,040,241		,011,379
Weighted average common shares shares outstanding - Diluted	17,114,214		17,061,833		17,030,87	
Book value per share	\$	7.14	\$	6.59	\$	7.06
Book value per share	Ψ	7.11	Ψ	0.57	Ψ	7.00
Financial Position at Year End:						
Total assets	\$ 1.	,211,045	\$ 1	,299,193	\$ 1	,330,944
Total net loans		904,384		969,996		862,200
Total deposits	1.	,004,477	1	,165,484	1	,188,106
Total shareholders' equity		122,542		112,463		120,207
Selected Financial Ratios:						
Return on average assets		1.57 %		1.16 %		0.82
Return on average equity		17.05 %		13.75 %		8.47
Average equity to average assets		9.20 %		8.46 %		9.69
Net interest margin (1)		4.29 %		3.69 %		3.16
Allowance for credit losses as a percentage of total nonperforming assets		95.15 %		52.16 %		56.06
Net charge-offs to net loans		0.25 %		0.39 %		0.15
Net loan-to-deposit ratio		90.04 %		83.23 %		72.57
Net charge-offs to average loans		0.24 %		0.10 %		0.17
Nonaccrual loans to total loans		1.24 %		1.48 %		1.32
Allowance for credit losses as a percentage of nonaccrual loans		136.77 %		70.01 %		81.60
Allowance for credit losses as a percentage of period-end loans		1.70 %		1.04 %		1.07
Dividend payout ratio		40.67 %		47.82 %		74.16
• •						

<sup>(1)</sup> Fully taxable-equivalent

Net income for the year ended December 31, 2023 was \$19.8 million, or \$1.16 per basic and diluted share, compared to \$15.7 million, or \$0.92 per basic and diluted share, for the year ended December 31, 2022. The increase of \$4.1 million between December 31, 2022 and December 31, 2023 is primarily the result of increases in net interest income, offset by increases in interest paid on deposits and short-term borrowings. Interest income increased by \$11.1 million, or 22.6%, between December 31, 2022 and December 31, 2023. The provision for income taxes increased by \$1.3 million, or 20.5%.

Return on average assets was 1.57% for the year ended December 31, 2023 compared to 1.16% for the year ended December 31, 2022. Return on average equity was 17.05% for the year ended December 31, 2023 compared to 13.75% for the year ended December 31, 2022.

The higher return on average assets experienced by the Company between 2023 and 2022 resulted from increases in income due to the higher interest rates reflected in the loan and investment portfolios, and a decrease in average assets. Increases in the return on average equity were the result of growth in net income outpacing growth in shareholder's equity. The growth in equity is affected by our dividend payout ratio as well as changes in accumulated other comprehensive income.

#### Net Interest Income

Net interest income, the most significant component of earnings, is the difference between the interest and fees received on earning assets and the interest paid on interest-bearing liabilities. Earning assets consist primarily of loans and, to a lesser extent, investments in securities issued by federal, state and local authorities, and corporations, as well as interest-bearing deposits and overnight investments in federal funds loaned to other financial institutions. These earning assets are funded by a combination of interest-bearing and noninterest-bearing liabilities, primarily customer deposits, and may include short-term and long-term borrowings.

Net interest income before provision for credit losses was \$49.3 million for the year ended December 31, 2023, representing an increase of \$3.3 million, or 7.1%, compared to net interest income before provision for credit losses of \$46.1 million for the year ended December 31, 2022. Market rate increases and disciplined deposit pricing saw the net interest margin, as shown in Table 1 below, increase to 4.29% for the year ended December 31, 2023. The net interest margin was 3.72% for the year ended December 31, 2022.

### Distribution of Average Assets, Liabilities and Shareholders' Equity:

The following table summarizes the distribution of average assets, liabilities and shareholders' equity, as well as interest income and yields earned on average interest-earning assets and interest expense and rates paid on average interest-bearing liabilities, presented on a tax-equivalent basis for the years indicated:

	2023				2022					
(Dollars in thousands)	Average Balance			Interest	Average Yield/ Rate	Average Balance			Interest	Average Yield/ Rate
Assets:										
Interest-earning assets:										
Loans and leases (1) (2)	\$	942,135	\$	54,183	5.75 %	\$	912,343	\$	43,039	4.72 %
Securities:										
Taxable securities		199,406		5,820	2.92 %		199,154		4,563	2.29 %
Tax-exempt securities (3)		2,552		50	1.96 %		2,569		50	1.95 %
Total investment securities		201,958					201,723			
Interest-bearing deposits in FRB		6,187		324	5.24 %		122,575		1,605	1.31 %
Total interest-earning assets		1,150,280	\$	60,377	5.25 %		1,236,641	\$	49,257	3.98 %
Allowance for credit losses		(15,759)					(9,708)			
Noninterest-earning assets:										
Nonaccrual loans		13,300					11,937			
Cash and due from banks		34,811					36,689			
Premises and equipment, net		9,390					9,295			
Accrued interest receivable		7,329					7,590			
Other real estate owned		4,582					4,579			
Other assets		60,927					54,159			
Total average assets	\$	1,264,860				\$	1,351,182			
Liabilities and Shareholders' Equity:										
Interest-bearing liabilities:										
NOW accounts	\$	137,007	\$	307	0.22 %	\$	136,568	\$	175	0.13 %
Money market accounts		311,654		4,244	1.36 %		398,379		2,125	0.53 %
Savings accounts		119,312		132	0.11 %		123,396		137	0.11 %
Time deposits		83,126		2,075	2.50 %		69,741		378	0.54 %
Other borrowings		63,183		3,499	5.54 %		_		_	0.00 %
Junior subordinated debentures		10,793		799	7.40 %		10,682		380	3.56 %
Total interest-bearing liabilities		725,075	\$	11,056	1.52 %		738,766	\$	3,195	0.43 %
Noninterest-bearing liabilities:										
Noninterest-bearing checking		410,673					488,053			
Accrued interest payable		274					146			
Other liabilities		12,441					9,864			
Total average liabilities		1,148,463					1,236,829			
Total average shareholders' equity		116,397					114,353			
Total average liabilities and shareholders' equity	\$	1,264,860				\$	1,351,182			
Interest income as a percentage of average earning assets					5.25 %					3.98 %
Interest expense as a percentage of average earning assets					0.96 %					0.26 %
Net interest margin					4.29 %					3.72 %
(1) Loan interest income includes loan costs of approxim	atelv	\$297 for the	vea	r ended Dec	ember 31 2023 a	nd	loan fees of a	nnra	oximately \$5	05 for the year

<sup>(1)</sup> Loan interest income includes loan costs of approximately \$297 for the year ended December 31, 2023 and loan fees of approximately \$505 for the year ended December 31, 2022.

The prime rate increased from 7.50% for the year ended 2022 to 8.50% for the year ended 2023. Future increases or decreases will affect rates for both interest income and expense and the resultant net interest margin.

Both net interest income and net interest margin are affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as "volume change." Both are also affected by changes in yields on interest-earning

<sup>(2)</sup> Average loans do not include nonaccrual loans but do include interest income recovered from previously charged-off loans.

<sup>(3)</sup> Calculated on a fully tax equivalent basis, which includes Federal tax benefits relating to income earned on municipal bonds totaling \$14 for both 2022 and 2023.

assets and rates paid on interest-bearing liabilities, referred to as "rate change." The following table sets forth the changes in interest income and interest expense for each major category of interest-earning asset and interest-bearing liability, and the amount of change attributable to volume and rate changes for the years ended December 31, indicated.

#### Rate and Volume Analysis:

	2023 compared to 2022							
(In thousands)	To	tal	Rate	Volume				
Increase (decrease) in interest income:								
Loans	\$	11,144	\$ 9,651	1,493				
Investment securities		1,257	1,252	5				
Interest-bearing deposits in FRB		(1,281)	5,913	(7,194)				
Total interest income		11,120	16,816	(5,696)				
Increase (decrease) in interest expense:								
Interest-bearing demand accounts		2,251	2,675	(424)				
Savings accounts		(5)		(5)				
Time deposits		1,697	1,611	86				
Other borrowings		3,499		3,499				
Subordinated debentures		419	415	4				
Total interest expense		7,861	4,701	3,160				
Increase in net interest income	\$	3,259	\$ 12,115	(8,856)				

The net interest margin increased in 2023 due to increases in loan portfolio yields, yields on overnight investments with the Federal Reserve Bank (FRB), and investment securities yields. The increases in yields are a result of repricing of variable-rate loans, floating-rate investment securities, and higher rates on interest-bearing deposits at FRB. The yield on the loan portfolio was 5.8% for the year ended December 31, 2023, compared to 4.7% for the year ended December 31, 2022. For the year ended December 31, 2023, total interest income increased approximately \$11.1 million, or 22.6%, compared to the year ended December 31, 2022, reflective of increases of \$11.1 million in loan interest income and \$1.3 million in investment income, offset by decreases of \$1.3 million in interest-bearing deposits held at FRB. Average interest-earning assets decreased approximately \$86.4 million between 2023 and 2022 and the rate on interest-earning assets increased 127 basis points between the two periods. The decrease in average earning assets between 2023 and 2022 was the result of a decrease of \$116.4 million in interest-bearing deposits held with the FRB, partially offset by increases of \$29.8 million in loans.

For the year ended December 31, 2023, total interest expense increased approximately \$7.9 million, or 246.0%, as compared to the year ended December 31, 2022, due to increased expenses on deposits and short-term borrowings. Between the two periods, average interest-bearing liabilities decreased by \$13.7 million, and the average rates paid on these liabilities increased by 109 basis points. While the Company may utilize brokered deposits as an additional source of funding, the Company held no brokered deposits at December 31, 2023 or December 31, 2022.

The following table summarizes the year-to-date averages of the components of interest-earning assets as a percentage of total interest-earning assets, and the components of interest-bearing liabilities:

	Year-to-Date Average		
	2023	2022	
Loans	82.11 %	74.02 %	
Investment securities available for sale	17.36 %	16.16 %	
Interest-bearing deposits in FRB	0.53 %	9.82 %	
Total earning assets	100.00 %	100.00 %	
NOW accounts	18.90 %	18.49 %	
Money market accounts	42.98 %	53.92 %	
Savings accounts	16.46 %	16.70 %	
Time deposits	11.46 %	9.44 %	
Subordinated debentures	1.49 %	1.45 %	
Total interest-bearing liabilities	100.00 %	100.00 %	

### **Provision for Credit Losses**

Provisions for credit losses are determined on the basis of management's periodic credit review of the loan portfolio, consideration of past loan loss experience, current and future economic conditions, and other pertinent factors. After reviewing these factors, management, at times, makes adjustments in order to maintain an allowance for credit losses adequate for the coverage of estimated losses inherent in the loan portfolio. Based on the condition of the loan portfolio, management believes the allowance is appropriate to cover risk elements in the loan portfolio.

For the year ended December 31, 2023, a \$1.5 million provision was made to the allowance for credit losses. A provision totaling \$1.8 million was made for the year ended December 31, 2022.

The allowance for credit losses increased to 1.70% of total loans at December 31, 2023, as compared to 1.04% at December 31, 2022. The provision of \$1.8 million recorded in 2022, and the provision of \$1.5 million recorded during 2023, are a result of charge-offs recognized primarily within the student loan portfolio and adjustment in qualitative factors related to economic uncertainties. For further discussion, refer to "Item 7 – Management's Discussion and Analysis of Financial Condition and Results of Operations – Asset Quality and Allowance for Credit Losses."

The increase in the allowance for credit losses was primarily due to the adoption of the current expected credit loss (CECL) accounting standard, which was effective as of January 1, 2023. The adoption resulted in an increase of \$6.4 million to the balance of the allowance for credit losses. The increase in the provision during the year, is primarily the result of charge-offs in the student loan portfolio, offset by decreases in loan balances.

#### Noninterest Income

The following table summarizes significant components of noninterest income for the years indicated:

(In thousands)	2023	% of Total	2022	% of Total
Customer service fees	\$ 2,918	52.40 %	\$ 3,027	164.69 %
Increase in cash surrender value of bank-owned life insurance	557	10.00 %	555	30.20 %
Gain (loss) on fair value of marketable equity securities	39	0.70 %	(429)	(23.34)%
Gain on proceeds from bank-owned life insurance	907	16.29 %		
Gain (loss) on fair value of junior subordinated debentures	274	4.92 %	(2,533)	(137.81)%
Gain on sale of investment securities		— %	30	1.63 %
Loss on sale of assets	_	— %	(10)	(0.55)%
Other	 874	15.69 %	1,198	65.18 %
Total	\$ 5,569	100.00 %	\$ 1,838	100.00 %

Noninterest income consists primarily of fees and commissions earned on services provided to banking customers, fair value adjustments to the value of the junior subordinated debentures, and, to a lesser extent, loss on sales of Company assets and other miscellaneous income.

Noninterest income for the year ended December 31, 2023 increased \$3.7 million, or 203.0%, when compared to 2022. Customer service fees, the primary component of noninterest income, decreased \$109,000, or 3.6%, between the two periods. The increase in noninterest income of \$3.7 million between the two periods is primarily the result of changes in the fair value of junior subordinated debentures. A gain of \$274,000 was recorded during the year ended 2023 as compared to a loss of \$2.5 million during 2022. The change in the fair value of junior subordinated debentures was primarily caused by fluctuations in the SOFR yield curve. Also adding to the increase, were proceeds of \$907,000 from bank-owned life insurance and a positive change in the market value of equity securities of \$468,000.

#### Noninterest Expense

The following table sets forth the components of total noninterest expense in dollars and as a percentage of average earning assets for the years ended December 31, 2023 and 2022:

	2023			2022			
(Dollars in thousands)	1	Amount	% of Average Earning Assets		Amount	% of Average Earning Assets	
Salaries and employee benefits	\$	13,157	1.14 %	\$	11,833	0.96 %	
Occupancy expense		3,739	0.33 %		3,467	0.28 %	
Data processing		784	0.07 %		686	0.06 %	
Professional fees		4,366	0.38 %		4,058	0.33 %	
Regulatory assessments		727	0.06 %		794	0.06 %	
Director fees		438	0.04 %		452	0.04 %	
Correspondent bank service charges		80	0.01 %		93	0.01 %	
Net cost of operation of OREO		201	0.02 %		102	0.01 %	
Other		2,462	0.21 %		2,554	0.21 %	
Total	\$	25,954	2.26 %	\$	24,039	1.94 %	

Noninterest expense increased \$1.9 million, or 8.0%, between the years ended December 31, 2023 and 2022. The net increase in noninterest expense between the comparative periods is primarily the result of increases in salaries and employee benefits, professional fees, and occupancy expense. The increase in salaries and employee benefits for the year are related to increased salary expense, group insurance costs, and bonus accruals. Increases in professional fees are related to increases in service contracts while increases in occupancy expense are related to increased depreciation expense. Included in net costs of operations of OREO for the years ended December 31, 2023 and 2022, are OREO operating expenses totaling \$126,000 and \$102,000, respectively.

During the years ended December 31, 2023 and 2022, the Company recognized stock-based compensation expense of \$141,000 and \$185,000 respectively. This expense is included in noninterest expense under salaries and employee benefits.

#### **Income Taxes**

The provision for income taxes is impacted to some degree by permanent taxable differences between income reported for book purposes and income reported for tax purposes, as well as certain tax credits which are not reflected in the statements of operations and comprehensive income. As pretax income or loss amounts become greater, the impact of these differences becomes less significant and is reflected as variances in the effective tax rate for the periods presented. In general, the permanent differences and tax credits affecting tax expense have a positive impact and tend to reduce the effective tax rates shown in the statements of income and comprehensive income. The effective tax rate for the year ended December 31, 2023 was 28.0% compared to 28.9% for the year ended December 31, 2022. The decrease is primarily due to non-taxable proceeds from bank-owned life insurance received during 2023.

#### **Financial Condition**

The following table sets forth key financial data as of and for the years ended:

	December 31,									
(dollars in thousands)		2023		2022		\$ Change	% Change			
Due from Federal Reserve Bank (FRB)	\$	207	\$	6,945	\$	(6,738)	(97.0)%			
Loans, net of unearned income	\$	904,384	\$	969,996	\$	(65,612)	(6.2)%			
Investment securities	\$	184,620	\$	210,860	\$	(26,240)	(12.4)%			
Total assets	\$	1,211,045	\$	1,299,193	\$	(88,148)	(6.8)%			
Total deposits	\$	1,004,477	\$	1,165,484	\$	(161,007)	(13.8)%			
Total liabilities	\$	1,088,503	\$	1,186,730	\$	(98,227)	(8.3)%			
Average interest-earning assets	\$	1,150,280	\$	1,236,641	\$	(86,361)	(7.0)%			
Average interest-bearing liabilities	\$	725,075	\$	738,766	\$	(13,691)	(1.9)%			

Net loans decreased due to loan paydowns and payoffs. Investment securities decreased due to principal repayments and treasury-security maturities. Both overnight interest-bearing deposits in the Federal Reserve Bank and federal funds sold and total deposits decreased due to declines in interest- and non-interest bearing deposits.

#### Loans

The Company's primary business is that of acquiring deposits and making loans, with the loan portfolio representing the largest component of earning assets. Gross loans totaled \$921.3 million at December 31, 2023, a decrease of \$60.5 million, or 6.2%, from \$981.8 million at December 31, 2022. During 2023, average loans increased 3.3% when compared to the year ended December 31, 2022. Average loans totaled \$955.4 million and \$924.3 million for the years ended December 31, 2023 and 2022, respectively.

The following table sets forth the amounts of loans, net of unearned income, outstanding by category and the category percentages as of the year-end dates indicated:

	20	23	20		
(In thousands)	Dollar Amount	% of Loans	Dollar Amount	% of Loans	Change
Commercial and industrial	\$ 53,347	5.8 %	\$ 57,902	5.9 %	\$ (4,555)
Real estate mortgage	646,709	70.3 %	671,521	68.5 %	\$ (24,812)
RE construction & development	127,944	13.9 %	153,374	15.6 %	\$ (25,430)
Agricultural	49,795	5.4 %	52,722	5.4 %	\$ (2,927)
Installment and student loans	 42,247	4.6 %	44,659	4.6 %	\$ (2,412)
Total loans	\$ 920,042	100.0 %	\$ 980,178	100.0 %	\$ (60,136)

Loan volume continues to be highest in what has historically been the Bank's primary lending emphasis: real estate mortgage and construction lending. Total loans decreased 6.1% during 2023. Real estate construction and development loans decreased 16.6%, commercial and industrial loans decreased 7.9%, agricultural loans decreased 5.6%, installment loans decreased 5.4%, and real estate mortgage loans decreased 3.7%.

The real estate mortgage loan portfolio, totaling \$646.7 million at December 31, 2023, consists of commercial real estate, residential mortgages, and home equity loans. Commercial real estate loans have remained a significant percentage of total loans over the past year, amounting to 42.0% and 40.6%, of the total loan portfolio at December 31, 2023 and December 31, 2022, respectively. Commercial real estate balances decreased to \$386.1 million at December 31, 2023 from \$398.1 million at December 31, 2022. Commercial real estate loans are generally a mix of short- to medium-term, fixed and floating rate instruments and are mainly secured by commercial income and multi-family residential properties. Residential mortgage loans are generally 30-year amortizing loans with an average life of six to eight years. These loans totaled \$260.5 million or 28.3% of the portfolio at December 31, 2023, and \$273.4 million, or 27.9% of the portfolio at December 31, 2022. Real estate

mortgage loans in total decreased \$24.8 million or 3.7% during 2023. The home equity loan portfolio totaled \$36,000 at December 31, 2023, and \$49,000 at December 31, 2022.

Real estate construction and development loans, representing 13.9% and 15.6% of total loans at December 31, 2023 and December 31, 2022, respectively, consist of loans for residential and commercial construction projects, as well as land acquisition and development, or land held for future development. Loans in this category are secured by real estate including improved and unimproved land, as well as single-family residential, multi-family residential, and commercial properties in various stages of completion. All real estate loans have established equity requirements. Repayment of construction loans generally comes from long-term mortgages with other lending institutions obtained at completion of the project or from the sale of the constructed homes to individuals.

Purchased loan participations totaled \$9.2 million at December 31, 2023 compared to \$9.4 million at December 31, 2022. Loan participations sold decreased from \$9.7 million, or 1.0%, of the portfolio at December 31, 2022, to \$4.2 million, or 0.5%, at December 31, 2023.

At December 31, 2023, approximately 52.7% of commercial and industrial loans have floating rates and, although some may be secured by real estate, many are secured by accounts receivable, inventory, and other business assets. Construction loans are generally short-term, floating-rate obligations, which consist of both residential and commercial projects. Agricultural loans, are primarily short-term, floating-rate loans for crop financing.

Included within the installment loan portfolio are \$38.5 million of student loans as of December 31, 2023, as compared to \$42.1 million at December 31, 2022, a decrease of \$3.6 million. The student loan portfolio consists of unsecured loans to medical and pharmacy school students in the U.S. and Caribbean. Upon graduation, the loan is placed in a grace period for six months. This may be extended as a deferment to 48 months for graduates enrolling in internship, medical residency, or fellowship. The student may receive additional deferment for hardship or administrative reasons in the form of forbearance for a maximum of 36 months throughout the life of the loan. The outstanding balance of student loans that are in school or grace and have not entered repayment status totaled \$1.7 million at December 31, 2023. Accrued interest on student loans that are in school or grace and totaled \$1.0 million at December 31, 2023. At December 31, 2023, there were 779 loans within repayment, deferment, and forbearance which represented \$20.8 million, \$10.2 million, and \$5.8 million in outstanding balances, respectively. Student loans have not been purchased or originated since 2019.

Repayment of the unsecured student loans is premised on the medical and pharmacy students graduating and becoming high-income earners. Under program guidelines, repayment terms can vary per borrower; however, repayment occurs on average within 10 to 20 years. Additionally, there are non-student, co-borrowers for roughly one-third of the portfolio, providing additional repayment capacity. The average student loan balance per borrower as of December 31, 2023, was approximately \$107,000. Loan interest rates are variable and currently range from 6.00% to 13.25%.

At December 31, 2023, \$20.8 million of student loans were in repayment compared to \$23.4 million as of December 31, 2022. Accrued interest on student loans totaled \$3.5 million and \$4.1 million as of December 31, 2023 and 2022, respectively. At December 31, 2023, the reserve against the student loan portfolio totaled \$6.3 million. Additionally, during the year ended December 31, 2023, \$252,000 in accrued interest receivable was reversed, due to charge-offs of \$2.6 million. At December 31, 2022, the reserve totaled \$2.6 million and \$141,000 in accrued interest was reversed due to charge-offs of \$1.3 million.

The following table sets forth the Bank's student loan portfolio with activity from December 31, 2022 and December 31, 2023:

(In thousands)

(in thousands)	 
Balance as of December 31, 2021	\$ 48,456
Capitalized Interest	2,622
Payments Received	(1,024)
Loan Consolidations/Payoffs	(6,586)
Loans Charged-off	 (1,337)
Balance as of December 31, 2022	42,131
Capitalized Interest	3,712
Payments Received	(1,660)
Loan Consolidations/Payoffs	(3,102)
Loans Charged-off	(2,588)
Balance as of December 31, 2023	\$ 38,493

Student Loan Finance Corporation (ZuntaFi) is the third-party servicer for the student loan portfolio. ZuntaFi provides servicing for the student loan portfolio, including application administration, processing, approval, documenting, funding, and collection of current and charged off balances. They also provide file custodial responsibilities. Except in cases where applicants/loans do not meet program requirements, or extreme delinquency, ZuntaFi provides complete program management. ZuntaFi is paid a monthly servicing fee based on the principal balance outstanding. This servicing fee is presented as part of professional fees within noninterest expense.

The following table sets forth the maturities of the Bank's loan portfolio, net of unearned fees, at December 31, 2023. Amounts presented are shown by maturity dates rather than repricing periods:

(In thousands)	oue in one ear or less	ue between one to five years	ue between ve to fifteen years	Due after fteen years	 Total
Commercial and agricultural	\$ 48,722	\$ 45,116	\$ 9,304	\$ _	\$ 103,142
Real estate construction & development	104,507	21,286	2,151	_	127,944
Real estate – mortgage	21,763	243,889	137,932	243,125	646,709
All other loans	533	3,220	38,494	_	42,247
Total loans	\$ 175,525	\$ 313,511	\$ 187,881	\$ 243,125	\$ 920,042

For the years ended December 31, 2023 and 2022, the average yield on loans was 5.8% and 4.7%, respectively. Rate floors are occasionally used to mitigate interest rate risk if interest rates fall, as well as to compensate for additional credit risk under current market conditions. The loan portfolio is generally comprised of short-term or floating-rate loans that adjust in alignment to changes in market rates of interest.

At December 31, 2023 and 2022, approximately 31.7% and 37.1%, respectively, of the loan portfolio consisted of floating rate instruments, with the majority of those tied to the prime rate.

The following table sets forth the contractual maturities of the Bank's fixed- and floating-rate loans at December 31, 2023. Amounts presented are shown by maturity dates rather than repricing periods, and do not consider renewals or prepayments of loans:

(In thousands)	Due in one year or less		Due between one to five years		Due between five to fifteen years		Due after fifteen years	 Total
Loans with fixed rates:								
Commercial and industrial	\$	711	\$	22,654	\$	1,910	\$ —	\$ 25,275
Real estate mortgage		15,562		224,103		80,869	232,252	552,786
Real estate construction & development		15,233		12,403		2,151		29,787
Agricultural		2,458		15,038		3,507	<del></del>	21,003
Installment and student loans		60		3,204				3,264
Total loans with fixed rates		34,024		277,402		88,437	232,252	632,115
Loans with variable rates:								
Commercial and industrial		24,725		3,280		67	<del></del>	28,072
Real estate mortgage		6,201		19,786		57,063	10,873	93,923
Real estate construction & development		89,273		8,884		_	_	98,157
Agricultural		20,827		4,144		3,821		28,792
Installment and student loans		475		15	38,493		_	38,983
Total loans with variable rates	141,5			36,109	99,444		10,873	287,927
Total Loans	\$	175,525	\$	313,511	\$	187,881	\$ 243,125	\$ 920,042

#### Securities

The following table sets forth certain information regarding carrying values and percentage of total carrying value of available-for-sale securities for the years indicated:

	December	31, 2023		December	r 31, 2022		
(	Carrying Value	Percent of Total	Carrying Value		Percent of Total		
\$	6,156	3.4 %	\$	8,231	4.0 %		
	88,184	49.3 %		97,218	47.5 %		
	32,122	17.9 %		32,702	16.0 %		
	40,116	22.4 %		36,798	18.0 %		
	12,438	6.8 %		29,224	14.3 %		
\$	179,016	99.8 %	\$	204,173	99.8 %		
		\$ 6,156 88,184 32,122 40,116 12,438	Value     Total       \$ 6,156     3.4 %       88,184     49.3 %       32,122     17.9 %       40,116     22.4 %       12,438     6.8 %	Carrying Value         Percent of Total           \$ 6,156         3.4 % \$           88,184         49.3 %           32,122         17.9 %           40,116         22.4 %           12,438         6.8 %	Carrying Value         Percent of Total         Carrying Value           \$ 6,156         3.4 % \$ 8,231           88,184         49.3 % 97,218           32,122         17.9 % 32,702           40,116         22.4 % 36,798           12,438         6.8 % 29,224		

As of December 31, 2023 and 2022, there were no securities classified as held-to-maturity.

The contractual maturities of investment securities as well as yields based on carrying value of those securities at December 31, 2023 are shown below. Actual cash flows may differ from contractual maturities because issuers have the right to call or prepay obligations with or without call or prepayment penalties.

	One year	r or less	Between five y		Between f		After tei	ı years	Tot	al
(Dollars in thousands)	Amount	Yield (1)	Amount	Yield (1)	Amount	Yield (1)	Amount	Yield (1)	Amount	Yield (1)
Available-for-sale:										
U.S. Government agencies	\$ —	%	\$ 1,662	5.93 %	\$ 1,992	6.15 %	\$ 2,419	6.17 %	\$ 6,073	6.10 %
U.S. Government sponsored entities & agencies collateralized by mortgage obligations	2	— %	3,929	3.48 %	1,722	2.14 %	82,614	2.58 %	88,267	2.61 %
Corporate bonds		— %	22,858	3.77 %	9,264	3.82 %		— %	32,122	3.78 %
Municipal bonds	98	1.01 %	2,946	1.37 %	39,322	1.78 %	_	— %	42,366	1.75 %
U.S. Treasury securities	12,438	1.31 %		%		%		%	12,438	1.31 %
Total amortized cost	\$12,538	1.31 %	\$31,395	3.62 %	\$52,300	2.32 %	\$ 85,033	2.68 %	\$181,266	2.64 %

<sup>(1)</sup> Weighted average yields are not computed on a tax-equivalent basis

At December 31, 2023 and 2022, available-for-sale securities with an amortized cost of approximately \$94.3 million and \$78.8 million, respectively (fair value of \$82.9 million and \$69.0 million, respectively) were pledged as collateral for public funds and FHLB borrowings.

During the year ended December 31, 2023, the Company recognized unrealized gains of \$39,000 related to marketable equity securities within the consolidated statements of income, compared to unrealized losses of \$429,000 during the year ended December 31, 2022.

#### **Deposits**

The Bank attracts commercial deposits primarily from local businesses and professionals, as well as retail checking accounts, savings accounts and time deposits. Core deposits, consisting of all deposits other than time deposits of \$250,000 or more and brokered deposits, continue to provide the foundation for the Bank's principal sources of funding and liquidity. Core deposits amounted to 97.6% and 98.7% of the total deposit portfolio at December 31, 2023 and 2022, respectively. The Bank currently holds no brokered deposits as part of its continuing effort to maintain sufficient liquidity without a reliance on brokered deposits.

The following table sets forth the year-end amounts of deposits and balances as a percentage of total deposits by category for the years indicated:

December 31,									
	20	23	2		Change				
\$	403,225	40.14 %	\$ 481,629	41.32 %	\$	(78,404)			
	406,857	40.50 %	499,861	42.89 %	\$	(93,004)			
	122,547	12.20 %	125,946	10.81 %	\$	(3,399)			
	48,098	4.79 %	42,933	3.68 %	\$	5,165			
	23,750	2.36 %	15,115	1.30 %	\$	8,635			
	601,252	59.86 %	683,855	58.68 %	\$	(82,603)			
\$	1,004,477	100.00 %	\$ 1,165,484	100.00 %	\$	(161,007)			
	\$	\$ 403,225 406,857 122,547 48,098 23,750 601,252	406,857 40.50 % 122,547 12.20 % 48,098 4.79 % 23,750 2.36 % 601,252 59.86 %	2023     2       \$ 403,225     40.14 % \$ 481,629       406,857     40.50 % 499,861       122,547     12.20 % 125,946       48,098     4.79 % 42,933       23,750     2.36 % 15,115       601,252     59.86 % 683,855	2023         2022           \$ 403,225         40.14 %         \$ 481,629         41.32 %           406,857         40.50 %         499,861         42.89 %           122,547         12.20 %         125,946         10.81 %           48,098         4.79 %         42,933         3.68 %           23,750         2.36 %         15,115         1.30 %           601,252         59.86 %         683,855         58.68 %	2023       \$ 403,225     40.14 %     \$ 481,629     41.32 %     \$       406,857     40.50 %     499,861     42.89 %     \$       122,547     12.20 %     125,946     10.81 %     \$       48,098     4.79 %     42,933     3.68 %     \$       23,750     2.36 %     15,115     1.30 %     \$       601,252     59.86 %     683,855     58.68 %     \$			

The Bank's deposit base consists of two major components represented by noninterest-bearing (demand) deposits and interest-bearing deposits. Interest-bearing deposits consist of time certificates, NOW and money market accounts, and savings deposits. During the year ended December 31, 2023, total time deposits increased 23.8%, NOW and money market deposits decreased 18.6%, noninterest-bearing deposits decreased 16.3%, and savings accounts decreased 2.7%.

On a year-to-date average basis, total deposits decreased \$154.4 million, or 12.7%, between the years ended December 31, 2022 and December 31, 2023. Interest-bearing deposits decreased by \$77.0 million, or 10.6%, and noninterest-bearing deposits decreased \$77.4 million, or 15.9%, during 2023. On average, time deposit balances increased 19.2% during the year. NOW accounts increased 0.3%, money market accounts decreased 21.8%, and savings accounts decreased 3.3% between December 31, 2022 and December 31, 2023.

The following table sets forth the average deposits and average rates paid on those deposits for the years ended December 31, 2023 and 2022:

		2023	2022				
(Dollars in thousands)	Average Balance	Yield	Average Balance	Yield			
Interest-bearing deposits:							
NOW and money market accounts	\$ 448,661	1.01 %	\$ 534,947	0.43 %			
Savings	119,312	0.11 %	123,396	0.11 %			
Time deposits	83,126	2.50 %	69,741	0.54 %			
Total interest-bearing deposits	651,099	)	728,084				
Noninterest-bearing deposits	410,673	3	488,053				
Total deposits	\$ 1,061,772	2	\$ 1,216,137				

The following table set forth estimated total deposits exceeding the FDIC insurance limits for the years indicated:

	Decem	ber 31,		
(Dollars in thousands)	2023		2022	
Uninsured deposits	\$ 523,971	\$	706,183	

The following table set forth estimated time deposits exceeding the FDIC insurance limits for the years indicated:

		<b>December 31, 2023</b>									
(Dollars in thousands)	Th	ree months of less	th	Over three months nrough six months		Over six months through twelve months		er twelve months		Total	
Uninsured time deposits (1)	\$	1,379	\$	1,186	\$	1,891	\$	6,792	\$	11,248	

		<b>December 31, 2022</b>										
(Dollars in thousands)	T	hree months of less	n thr	er three nonths ough six nonths		Over six months through twelve months		er twelve nonths		Total		
Uninsured time deposits (1)	\$	362	\$	412	\$	3,419	\$	1,173	\$	5,366		

<sup>(1)</sup> Represents amount over insurance limit

#### Short-term Borrowings

The Bank has access to short-term borrowings which may consist of federal funds purchased, discount window borrowings, securities sold under agreements to repurchase ("repurchase agreements"), and Federal Home Loan Bank (FHLB) advances as alternatives to retail deposit funds. Collateralized and uncollateralized lines of credit have been established with several correspondent banks. The FRB discount window, as well as a securities dealer, may also be accessed as needed.

Funds may be borrowed in the future as part of the Company's asset/liability strategy, and may be used to acquire assets as deemed appropriate by management for investment purposes or for capital utilization purposes. Federal funds purchased

represent temporary overnight borrowings from correspondent banks and are generally unsecured. Repurchase agreements are collateralized by mortgage backed securities and securities of U.S. Government agencies, and generally have maturities of one to six months, but may have longer maturities if deemed appropriate. FHLB advances are collateralized by investments in FHLB stock, securities, and certain qualifying mortgage loans. Additionally, borrowings collateralized by pledged loans may be secured from the Federal Reserve Bank of San Francisco (FRB). Credit lines are subject to periodic review by the credit lines grantors relative to the Company's financial statements. Lines of credit may be modified or revoked at any time.

Lines of credit with the FRB of \$463.5 million and \$435.6 million, as well as FHLB lines of credit totaling \$128.9 million and \$2.2 million were available at December 31, 2023 and 2022, respectively. In addition, the Company maintains a \$50 million uncollateralized line of credit with Pacific Coast Bankers Bank, a \$20 million uncollateralized line of credit with Zion's Bank, and a \$10 million uncollateralized line of credit with US Bank. At December 31, 2023, short-term borrowings totaled \$62.0 million and were comprised of a \$60.0 million secured, short-term loan from FHLB and an unsecured, overnight borrowing of \$2.0 million from PCBB. These lines of credit generally have interest rates tied to the Federal Funds rate or are indexed to short-term U.S. Treasury rates or SOFR.

# Asset Quality and Allowance for Credit Losses

Lending money is the principal business activity, and ensuring appropriate evaluation, diversification, and control of credit risks is a primary management responsibility. Losses are implicit in lending activities and the amount of such losses will vary, depending on the risk characteristics of the loan portfolio as affected by local economic conditions and the financial experience of borrowers.

The Company adopted ASU 2016-13, *Financial Instruments-Credit Losses (Topic 326)*, effective January 1, 2023, and utilizes a current expected credit loss (CECL) methodology which relies on segmenting the loan portfolio into pools with similar risks, tracking the performance of the pools over time, and using the data to determine pool loss experience. The allowance for credit losses on most loans is measured on a collective (pool) basis for loans with similar characteristics. The Company estimates the appropriate level of allowance for credit losses for collateral-dependent loans by evaluating them separately. A loan is evaluated individually when it does not share similar risk characteristics with the pool being evaluated, it is evaluated individually. The Company also uses the CECL model to calculate the allowance for credit losses on off-balance sheet credit exposures, such as undrawn amounts on lines of credit. While the allowance for credit losses on loans is reported as a contraasset for loans, the allowance for credit losses on off-balance sheet credit exposure is reported as a liability.

The eight (8) segments of the loan portfolio are as follows (subtotals are provided as needed to allow the reader to reconcile the amounts to loan classifications reported elsewhere in this report):

Loan Segments for Allowance for Credit Loss Analysis	December 31,			31,
(In thousands)		2023		2022
Commercial and business loans	\$	53,273	\$	57,770
Government program loans		74		132
Total commercial and industrial		53,347		57,902
Real estate – mortgage:				
Commercial real estate		386,134		398,115
Residential mortgages		260,539		273,357
Home improvement and home equity loans		36		49
Total real estate mortgage		646,709		671,521
Real estate construction and development		127,944		153,374
Agricultural		49,795		52,722
Installment and student loans		42,247		44,659
Total loans	\$	920,042	\$	980,178

# <u>Individually-Evaluated Loans and Specific Reserves:</u>

The following table summarizes the components of individually-evaluated loans and their related specific reserves:

		December	r 31, 2023	December 31, 2022					
(In thousands)	Balance Allowance		Balance Allowance Balance		alance Allowance Balance		Balance Allowance		Allowance
Commercial and industrial	\$	_	\$ —	\$ —	\$ —				
Real estate – mortgage			_	141	4				
Real estate construction and development		11,390	_	14,436	_				
Agricultural		451	14	1,051	48				
Installment and student loans				_					
Total individually-evaluated loans	\$	11,841	\$ 14	\$ 15,628	\$ 52				

Loans are evaluated individually when risk characteristics are not similar to the pool being evaluated. Individually-evaluated loans declined \$3.8 million to \$11.8 million at December 31, 2023 compared to \$15.6 million at December 31, 2022. Included in the balance of specific reserves at December 31, 2023, is \$14,000 allocated to one agricultural loan. There were no reserves for real estate construction and development loans at December 31, 2023 and December 31, 2022, due to the value of the collateral securing those loans.

# Collateral-Dependent Loans

A loan is considered collateral-dependent when the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the operation or sale of the collateral.

The following table presents the recorded investment in collateral-dependent loans by type of loan:

	 December 31, 2023			December	31, 2022
(Dollars in thousands)	 Number of Collateral- Dependent Amount Loans			Amount	Number of Collateral- Dependent Loans
Real estate construction and development loans	\$ 11,390	3	\$	14,436	4
Agricultural loans	390	1		108	2
Total	\$ 11,780	4	\$	14,544	6

# Credit Quality Indicators for Outstanding Student Loans:

The following table summarizes the credit quality indicators for outstanding student loans as of:

	December 31, 2023					December 31, 2022						
(In thousands, except number of loans)	Number of Loans		. 1				Accrued Interest	Number of Loans		rincipal Amount		ccrued nterest
School	44	\$	1,242	\$	734	70	\$	2,056	\$	908		
Grace	18		473		296	27		667		348		
Repayment	444		20,833		289	516		23,414		857		
Deferment	237		10,163		2,022	268		10,974		1,732		
Forbearance	98		5,782		133	91		5,019		237		
Total	841	\$	38,493	\$	3,474	972	\$	42,130	\$	4,082		

Included in installment loans are \$38.5 million and \$42.1 million in student loans at December 31, 2023 and December 31, 2022, respectively, made to medical and pharmacy school students. As of December 31, 2023 and December 31, 2022, the

reserve against the student loan portfolio totaled \$6.3 million and \$2.6 million, respectively. Loan interest rates on the student loan portfolio range from 6.00% to 13.25% and 5.75% to 10.75% at December 31, 2023 and December 31, 2022, respectively.

The following table provides a summary of the Company's allowance for credit losses, provisions made to that allowance, and charge-off and recovery activity affecting the allowance for the years indicated:

		31,		
(Dollars in thousands)		2023		2022
Total loans, net of deferred loan fees, outstanding at end of period before deducting allowances for credit losses	\$	920,042	\$	980,178
Average net loans outstanding during period		942,135		912,343
Balance of allowance at beginning of period (1)		16,549		9,333
Loans charged off:				
Installment and student loans		(2,588)		(1,364)
Recoveries of loans previously charged off:				
Real estate		55		42
Commercial, industrial & agricultural		2		306
Installment and student loans		210		62
Total loan recoveries		267		410
Net loans charged off		(2,321)		(954)
Provision charged to operating expense		1,460		1,802
Balance of allowance for credit losses at end of period	\$	15,688	\$	10,181
Net loan charge-offs to total average loans		0.25 %		0.10 %
Net loan charge-offs to loans at end of period		0.26 %		0.10 %
Allowance for credit losses to total loans at end of period		1.72 %		1.04 %
Net loan charge-offs to allowance for credit losses		14.79 %		9.37 %
Net loan charge-offs to provision for credit losses		158.97 %		52.94 %

<sup>(1)</sup> Includes day one CECL adjustment of \$6.3 million.

Loan charge-offs increased \$1.2 million during the year ended December 31, 2023, compared to the year ended December 31, 2022. Loan recoveries decreased \$142,000 during the same period. Student loan charge-offs totaled \$2.6 million and \$1.3 million for the years ended 2023 and 2022, respectively.

The following provides a summary of the Company's net charge-offs as a percentage of average loan balances in each category for the years indicated:

	December 31,									
		2023								
(Dollars in thousands)	Net Charge- offs (Recoveries)	Average Loan Balance	Percentage	Net Charge- offs (Recoveries)	Average Loan Balance	Percentage				
Commercial and industrial	(2)	48,973	<0.01%	(271)	49,237	(0.55)%				
Real estate mortgages	(55)	668,691	(0.01)%	(42)	603,573	(0.01)%				
Real estate construction & development	_	138,373	_	_	167,622	_				
Agricultural	_	54,934	— %	(35)	53,447	(0.07)%				
Installment and student loans	2,378	44,464	5.35 %	1,302	50,401	2.58 %				
Total	2,321	955,435	0.24 %	954	924,280	0.10 %				

Management believes that the 1.70% credit loss allowance to total loans at December 31, 2023 is adequate to absorb expected losses in the loan portfolio. There is no guarantee, however, against economic conditions or other circumstances materializing which could adversely affect the Company's service areas resulting in increased losses in the loan portfolio not captured by the current allowance for credit losses.

The following table sets forth the allowance for credit loss and total loan percentages by category for the period ended:

		December 31,										
		202	23	2022								
(Dollars in thousands)	Allowance for Credit % Total Losses Loans (1)			Allowance for Credit Losses	% Total Loans (1)							
Commercial and industrial	\$	1,903	5.8 %	\$ 955	5.9 %							
Real estate – mortgage		2,524	70.3 %	1,363	68.5 %							
Real estate construction and development		3,614	13.9 %	3,409	15.6 %							
Agricultural		1,250	5.4 %	525	5.4 %							
Installment and student loans		6,367	4.6 %	2,898	4.6 %							
Unallocated		_	<b>—</b> %	1,032	— %							
Total	\$	15,658	100.0 %	\$ 10,182	100.0 %							

<sup>(1)</sup> Represents percentage of loans in category to total loans

During 2023, reserve allocations as a percentage of loans increased for all categories of loans. This was primarily due to adjustments related to the adoption of CECL, offset by decreases in past due and nonaccrual loans and decreases in loan balances as a whole. Increases in installment loans were related to both the CECL adjustment and charge-offs within the student loan portfolio. CECL is a forward-looking measure which applies prospective loss rates based on both historical loss patterns and a reasonable and supportable forecast on a per loan basis.

During 2022, reserve allocations as a percentage of loans decreased for commercial and industrial, real estate construction and development, and installment and student loans. These decreases are a result of a combination of factors including decreases in charge-offs, classified and past due loans, and credit quality improvements. The decrease in reserves was attributed to a decrease in the loss factor for the agricultural segment. Reserves for installment and student loans increased although the allowance as a percentage of loans decreased for that segment.

*The following table sets forth nonperforming assets as of the dates indicated:* 

		31,		
(Dollars in thousands)		2023		2022
Nonaccrual loans	\$	11,448	\$	14,544
Accruing restructured loans		_		141
Loans, past due 90 days or more, still accruing		426		252
Total non-performing loans		11,874		14,937
Other real estate owned		4,582		4,582
Total non-performing assets	\$	16,456	\$	19,519
Non-performing loans to total gross loans		1.29 %		1.52 %
Non-performing assets to total gross loans		1.79 %		1.99 %
Allowance for credit losses to nonaccrual loans		136.77 %		70.01 %

The accrual of interest income on loans is discontinued when reasonable doubt exists with respect to the timely collectability of interest or principal due to the inability of the borrower to comply with the terms of the loan agreement. With the exception of student loans, loans are typically placed on nonaccrual status when the payment of principal or interest is 90 days past due, or earlier if warranted. Interest collected thereafter is credited to principal to the extent necessary to eliminate doubt as to the collectability of the net carrying amount of the loan. Exceptions may be granted to this policy if the loans are well secured and in the process of collection.

Non-performing loans at December 31, 2023 decreased \$3.1 million between December 31, 2023 and December 31, 2022, due to decreases of \$3.1 million in nonaccrual loans, offset by increases in accruing loans past due 90 days.

The loan portfolio decreased from \$980.2 million at December 31, 2022 to \$920.0 million at December 31, 2023. Nonperforming assets decreased to \$16,456 at December 31, 2023, from \$19,519 at December 31, 2022. Nonaccrual loans, accruing loans past due 90 days, and OREO are included in nonperforming loans.

The following table summarizes various components of the loan portfolio for the years ended:

	 Decem	oer 31,		
(Dollars in thousands)	2023		2022	
Provision for credit losses during period	\$ 1,460	\$	1,802	
Allowance as % of nonaccrual loans	136.77 %		70.01 %	
Nonperforming loans as % total loans	1.29 %		1.52 %	
Allowance as % of total loans	1.70 %		1.04 %	

In determining the adequacy of the underlying collateral related to these loans, management monitors trends within specific geographical areas, loan-to-value ratios, appraisals, and other credit issues related to specific loans.

Management continues to monitor and reduce the level of problem assets by working with borrowers to identify options, such as loan modifications, which may help borrowers facing difficulties. Net loan charge-offs during the year ended December 31, 2023 totaled \$2.3 million, compared to \$1.0 million for the year ended December 31, 2022. Charge-offs of \$2.6 million during the year ended December 31, 2022 were related to the student loan portfolio. The percentage of net charge-offs to average loans was 0.25%, for the year ended December 31, 2023 and 0.10% for the year ended December 31, 2022.

The following table summarizes the nonaccrual totals by loan category for the years ended:

	Decem		
(In thousands)	2023	2022	Change
Real estate - construction	11,403	14,436	(3,033)
Agricultural	45	108	(63)
Total	\$ 11,448	\$ 14,544	\$ (3,096)

Loans past due more than 30 days receive management attention and are monitored for increased risk. As of December 31, 2023 and 2022, loans past due more than 30 days totaled \$13.0 million and \$14.1 million, respectively.

Except for the loans included in the above tables, there were no loans at December 31, 2023, where the known credit problems of a borrower made doubtful the ability of such borrower to comply with the present loan repayment terms resulting in such loan being included as nonaccrual or past due at some future date.

### **Liquidity and Capital Resources**

The Company's asset/liability management, liquidity strategy, and capital planning are guided by policies, formulated and monitored by the Asset/Liability Committee (ALCO) and Management, to provide adequate liquidity and maintain an appropriate balance between interest-sensitive assets and interest-sensitive liabilities.

# Liquidity

Liquidity management may be described as the ability to maintain sufficient cash flows to fulfill both on- and off-balance sheet financial obligations, including loan funding commitments and customer deposit withdrawals, without straining the Company's equity structure. To maintain an adequate liquidity position, the Company relies on, in addition to cash and cash equivalents, cash inflows from deposits and short-term borrowings, repayments of principal on loans and investments, and net interest income received. The Company's principal cash outflows are for loan origination, purchases of investment securities, depositor withdrawals and payment of operating expenses.

The Company's liquid asset base, which generally consists of cash and due from banks, federal funds sold, and investment securities, is maintained at levels deemed sufficient to provide the cash necessary to fund loan growth, unfunded loan commitments, and deposit runoff. Included in this framework is the objective of maximizing the yield on earning assets. This is generally achieved by maintaining a high percentage of earning assets in loans and investment securities, which are higher yielding assets compared to cash.

The following table sets forth asset balances for the period ended:

			Decemb	oer 31,			
		202	3	2022			
(Dollars in thousands)	% Total Balance Assets Balance		% Total Assets				
Cash and cash equivalents	\$	40,784	3.4 %	\$ 38,595	3.0 %		
Loans, net of unearned income		920,042	76.0 %	980,178	75.4 %		
Unpledged investment securities		98,394	8.1 %	138,568	10.7 %		

At December 31, 2023, the loan-to-deposit ratio was 91.6% as compared to 84.1% at December 31, 2022.

Liabilities used to fund liquidity sources include core and non-core deposits as well as short-term borrowings capability. Core deposits comprised approximately 97.6% of total deposits at December 31, 2023 and 98.7% at December 31, 2022. At December 31, 2023, short-term borrowing totaled \$62.0 million, including a term-loan of \$60.0 million at FHLB and an overnight borrowing of \$2.0 million at PCBB. At December 31, 2023, unused lines of credit with the Federal Home Loan Bank, Pacific Coast Banker's Bank, Zion's Bank, Union Bank and the Federal Reserve Bank totaling \$672.4 million were collateralized in part by certain qualifying loans in the Company's loan portfolio. The carrying value of loans pledged on these used and unused borrowing lines totaled \$604.0 million at December 31, 2023. At December 31, 2022, the Bank had no borrowings. Credit lines totaling \$557.8 million were partially collateralized by pledged loans of \$590.4 million at December 31, 2022. For a further detail of the Company's borrowing arrangements, see "Note 8 - Short-Term Borrowings/Other Borrowings," in the consolidated financial statements.

Cash and cash equivalents increased \$2.2 million during the year ended December 31, 2023, and decreased \$180.6 million during the year ended December 31, 2022.

(In thousands)	2023		2023		
Cash and cash equivalents at beginning of year:	\$	38,595	\$	219,219	
Cash flows from operating activities:		21,376		23,700	
Cash flows from investing activities:		87,583		(174,233)	
Cash flows from financing activities:		(106,770)		(30,091)	
Cash and cash equivalents at end of year:	\$	40,784	\$	38,595	

Net cash inflows from operations increased to \$21.4 million during the year ended December 31, 2023, compared to \$23.7 million for the period ended December 31, 2022. The Company experienced net cash inflows from investing activities totaling \$87.6 million during the year ended December 31, 2023 and net cash outflows of \$174.2 million during the year ended December 31, 2022, respectively. The net cash outflow from financing activities totaling \$106.8 million during the year ended December 31, 2023 was due primarily to decreases in demand deposits, NOW and money market accounts, and savings accounts. The net cash inflows from investing activities were primarily the result of principal paydowns on securities, treasury security maturities, and proceeds from bank-owned life insurance. Net cash outflows from investing activities during the year ended December 31, 2022, were due to the purchase of residential mortgage loans pools and purchases of investment securities. Net cash outflows from financing activities during the year ended December 31, 2022, were due to decreases in demand deposits, time deposits, and savings accounts.

Liquidity risk arises from the possibility the Company may not be able to satisfy current or future financial commitments, or the Company may become unduly reliant on alternative funding sources. The Company maintains a liquidity risk management policy and contingency funding plan to address and manage this risk. The policy identifies the primary sources of liquidity, sets wholesale funding limits, establishes procedures for monitoring and measuring liquidity, and establishes minimum liquidity requirements in compliance with regulatory guidance. The liquidity position is continually monitored and reported on a monthly basis to the Board of Directors. In addition to ongoing monitoring, the Company performs liquidity stress testing in accordance with industry best practices to ensure cash flow requirements are met under stressed scenarios.

The liquidity of the parent company, United Security Bancshares, is separate from the Bank and is primarily dependent on the payment of cash dividends by its subsidiary, United Security Bank, subject to limitations imposed by the Financial Code of the

State of California and federal and state banking regulations. During each of the years ended December 31, 2023 and December 31, 2022, the Bank paid \$8.5 million in cash dividends to the parent company.

### Capital and Dividends

The Company and the Bank are subject to various regulatory capital requirements adopted by the Board of Governors of the Federal Reserve System (the "Board of Governors"). Failure to meet minimum capital requirements can initiate certain mandates and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

The Company has adopted a capital plan that includes guidelines and trigger points to ensure sufficient capital is maintained at the Bank and the Company, and that capital ratios are maintained at a level deemed appropriate under regulatory guidelines given the level of classified assets, concentrations of credit, allowance for credit losses, current and projected growth, and projected retained earnings. The capital plan also contains contingency strategies to obtain additional capital as required to fulfill future capital requirements for both the Bank, as a separate legal entity, and the Company on a consolidated basis. The capital plan includes a target for the Bank to maintain a ratio of tangible shareholders' equity to total tangible assets equal to or greater than 9%. The Bank's ratio of tangible shareholders' equity to total tangible assets was 12.2% and 10.5% at December 31, 2023 and 2022, respectively.

The Company's equity capital totaled \$122.5 million at December 31, 2023, compared to \$112.5 million at December 31, 2022. During the year ended December 31, 2023, the Company paid \$8.1 million in cash dividends to shareholders.

For a more detailed discussion of regulatory capital requirements and dividends, see "Note 21 - Regulatory Matters" to the consolidated financial statements, as well as under the captions "Supervision and Regulation - The Company - Capital Adequacy" and "Supervision and Regulation - The Bank - Capital Standards" set forth in Part I, Item I., of this Annual Report.

As of December 31, 2023, the Company and the Bank meet all capital adequacy requirements to which they are subject. Management believes that, under the current regulations, both will continue to meet their minimum capital requirements in the foreseeable future.

### Reserve Balances

The FRB no longer requires depository institutions to maintain non-interest bearing reserves at specified levels against their transaction accounts and non-personal time deposits. At December 31, 2023, the Bank was not subject to a reserve requirement.

### **Critical Accounting Estimates and Policies**

In preparing the consolidated financial statements in accordance with generally accepted accounting principles in the United States of America (GAAP), management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates. Our most significant accounting policies and estimates and their related application are discussed below.

# Allowance for Credit Losses

The allowance for credit losses (ACL) represents the estimated probable credit losses in our loan and investment portfolios and is estimated as of December 31, 2023, using CECL. The allowance for credit losses as of December 31, 2022, was estimated using the incurred loss model. The Company's method for assessing the appropriateness of the ACL includes specific allowances for individually analyzed loans, formula allowance factors for pools of credits, and qualitative considerations which include, among other things, current and forecast economic and environmental factors. Allowance factors for loan pools were based on historical loss experience by product type.

Management estimates the ACL balance using relevant information from internal and external sources relating to past events, current conditions, and reasonable and supportable forecasts. The allowance for credit losses is measured on a collective (pool)

basis when similar risk characteristics exist. Historical credit loss experience provides the basis for the estimation of expected credit losses, which captures loan balances as of a point in time to form a cohort, and then tracks the respective losses generated by that cohort of loans over the remaining life. The Company has identified and accumulated loan cohort historical loss data beginning with the first quarter of 2006 and through the current period. Adjustments to historical loss information are made using qualitative adjustments for differences in relevant current and forecasted loan-specific risk characteristics, such as the historical timing of losses relative to the loan origination.

A significant amount of the allowance for credit losses is measured on a collective (pool) basis by loan and investment security type when similar risk characteristics exist. Pools are determined based primarily on regulatory reporting codes as the loans and investment securities within each pool share similar risk characteristics and there is sufficient historical peer loss data from the FFIEC to provide statistically meaningful support in the models developed for pools where the Company has limited historical loss experience. Reserves for credit losses identified on a pooled basis are then adjusted for qualitative factors to reflect current conditions. The most significant components of qualitative factors used to estimate the ACL are adjustments relating to prevailing economic conditions, concentrations within the loan portfolio, internal factors, and external factors. These estimates are subject to significant judgment and could potentially significantly increase or decrease the ACL.

Certain loans are not included in pools of loans that are collectively evaluated. The segregation of these loans is based on the results from an analysis of individually identified credits that meet management's criteria for individual evaluation. These loans are first reviewed individually to determine if such loans have a unique risk profile that would warrant individual evaluation. Loans where management has concluded that it is probable that the borrower will be unable to pay all amounts due under the original contractual terms are removed from the pools of loans collectively evaluated. They are then specifically reviewed and evaluated individually by management for loss potential by evaluating sources of repayment, including collateral as applicable, and a specified allowance for credit losses is established where necessary.

Because current economic conditions and forecasts can change and future events make it inherently difficult to predict the anticipated amount of estimated credit losses on loans, management's determination of the appropriateness of the ACL could change significantly. It is difficult to estimate how potential changes in any one economic factor or input might affect the overall allowance because a wide variety of factors and inputs are considered in estimating the allowance and changes in those factors and inputs considered may not occur at the same rate and may not be consistent across all product types. Additionally, changes in factors and inputs may move independently of one another, such that improvement in one or certain factors may offset deterioration in others. Thus, as a result of the significant size of the loan portfolio, the numerous assumptions in the model, and the high degree of potential change in such assumptions, there is a high degree of sensitivity to the reported amounts. Management believes that the ACL was adequate as of December 31, 2023.

### Fair Value of Junior Subordinated Debt/Trust Preferred Securities

The Company elected the fair value option related to its junior subordinated debt. The accounting standards related to fair value measurements define how applicable assets and liabilities are to be valued and require expanded disclosures in regard to financial instruments carried at fair value. The fair value measurement accounting standard establishes a hierarchical disclosure framework associated with the level of pricing observability utilized in measuring financial instruments at fair value. The degree of judgment utilized in measuring the fair value of financial instruments generally correlates to the level of pricing observability. Financial instruments with readily available actively quoted prices, or whose fair value can be measured from actively quoted prices of related financial instruments, generally will have a higher degree of pricing observability and a lesser degree of judgment utilized in measuring fair value. Conversely, financial instruments that are traded infrequently or not quoted in an active market will generally have little or no pricing observability and a higher degree of subjectivity. Pricing observability is impacted by a number of factors, including the type of financial instrument, whether the financial instrument is new to the market, and the characteristics specific to the transaction. Determining fair values under the accounting standards may include judgments related to measurement factors that may vary from actual transactions executed in the marketplace. For example, fluctuations in financial market interest rates can have a significant impact on the fair value determination, as well as the Company's selection of bond credit ratings used in pricing modeling. For the years ended December 31, 2023 and 2022, fair value adjustments related to the junior subordinated debt resulted in a loss of \$270,000 and a gain of \$413,000, respectively. (See Notes 10 and 15 of the Notes to Consolidated Financial Statements for additional information about financial instruments carried at fair value.)

### Other Accounting Policies and Estimates that are Not Considered Critical

On an ongoing basis, the Company evaluates its estimates, including those that may materially affect the financial statements and are related to investments, fair value measurements, retirement plans, and intangible assets. The Company bases its

estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The Company's policies related to these estimates can be found in Note 1 of the Notes to Consolidated Financial Statements.

# Item 7A - Quantitative and Qualitative Disclosures about Market Risk

Not required for smaller reporting companies.

# **Item 8 - Financial Statements and Supplementary Data**

# **Index to Consolidated Financial Statements:**

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# **Report of Independent Registered Public Accounting Firm**

To the Shareholders and the Board of Directors of United Security Bancshares

# **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of United Security Bancshares and Subsidiaries (the "Company") as of December 31, 2023 and 2022, the related consolidated statements of income, comprehensive income (loss), changes in shareholders' equity, and cash flows for the years then ended, and the related notes (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as of December 31, 2023 and 2022, and the consolidated results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

### Change in Accounting Principle

As discussed in Notes 1 and 3 to the consolidated financial statements, the Company changed its method of accounting for credit losses effective January 1, 2023, due to the adoption of Accounting Standards Codification Topic 326: *Financial Instruments – Credit Losses* ("Topic 326"). The Company adopted the new credit loss standard using the modified retrospective approach such that prior period amounts are not adjusted and continue to be reported in accordance with previously applicable generally accepted accounting principles.

### Basis for Opinion

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's consolidated financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting in accordance with the standards of the PCAOB. As part of our audits we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting in accordance with the standards of the PCAOB. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures to respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

### Critical Audit Matter

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that were communicated or required to be communicated to the audit committee and that (1) relates to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

### Allowance for Credit Losses on Loans

As described in Notes 1 and 3 to the consolidated financial statements, the Company adopted Accounting Standards Update (ASU) No. 2016-13 effective January 1, 2023 utilizing the current expected credit loss cohort methodology analysis, which relies on segmenting the loan portfolio into pools with similar risks, tracking the performance of the pools over time, and using the data to determine pool loss experience. The Company's measurement of expected credit losses on loans is based on relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable

and supportable forecasts. In estimating the allowance for credit losses on loans, the Company estimates loss rates for each loan pool based upon historical experience from 2006 to 2023 and adjusts its quantitative model for certain qualitative factors to reflect the extent to which management expects current conditions and reasonable and supportable forecasts to differ from the conditions that existed for the period over which historical information was evaluated.

The Company's allowance for credit losses on loans was \$15,658,000 as of December 31, 2023. The Company's allowance for credit losses on loans is a valuation account that is deducted from the amortized cost basis of loans to present the net carrying value at the amount expected to be collected on such loans and is a material and complex estimate requiring significant management judgment in the estimation of expected lifetime losses within the loan portfolio as of the balance sheet date.

We identified the auditing of the allowance for credit losses on loans, including the historical loss rates and management's qualitative adjustments as a critical audit matter. Estimation of the lifetime expected credit losses for loans, particularly as it relates to the historical loss rate methodology and qualitative factors, requires significant management judgment. Auditing management's judgments and assumptions involved significant audit effort as well as especially challenging and subjective auditor judgment when performing audit procedures and evaluating the results of those procedures.

The primary procedures we performed to address the critical audit matter included testing the Company's process used to develop the estimate for the allowance for credit losses on loans by:

- a. Evaluating the appropriateness of the methodology used.
- b. Evaluating the reasonableness of the significant assumptions and qualitative adjustments used by management by comparing the historical loss rates and qualitative adjustments to the relevant internal and external data, including historical trends.
- c. Testing the mathematical accuracy of the computation, including testing completeness and accuracy of the internal data used and evaluating the relevance and reliability of the external data used in the calculation, the historical loss rates and qualitative adjustments determined by management and used in the calculation.

/s/ Moss Adams LLP

San Francisco, California March 26, 2024

We have served as the Company's auditor since 1999.

# United Security Bancshares and Subsidiaries Consolidated Balance Sheets December 31, 2023 and 2022

(In thousands except share data)	De	ecember 31, 2023	De	cember 31, 2022
Assets				
Cash and noninterest-bearing deposits in other banks	\$	40,577	\$	31,650
Due from Federal Reserve Bank (FRB)		207		6,945
Cash and cash equivalents		40,784		38,595
Investment securities (at fair value)				
Taxable available-for-sale (AFS) debt securities, at fair value, net of allowance for credit losses of \$0 (amortized cost of \$201,845 and \$230,557, respectively)		179,016		204,173
Tax-exempt available-for-sale (AFS) debt securities, at fair value, net of allowance for credit losses of \$0 (amortized cost of \$2,544 and \$4,053, respectively)		2,250		3,372
Marketable equity securities		3,354		3,31:
Total investment securities		184,620		210,860
Loans		921,341		981,772
Unearned fees and unamortized loan origination costs - net		(1,299)		(1,59
Allowance for credit losses - loans		(15,658)		(10,18
Net loans		904,384		969,99
Premises and equipment - net		9,098		9,77
Accrued interest receivable		7,928		8,48
Other real estate owned ("OREO")		4,582		4,58
Goodwill		4,488		4,48
Deferred tax assets - net		14,055		12,82
Cash surrender value of life insurance - net		21,954		22,89
Investment in limited partnership		3,200		2,80
Operating lease right-of-use assets		1,338		1,98
Other assets		14,614		11,91
Total assets	\$	1,211,045	\$	1,299,19
Liabilities & Shareholders' Equity				
Liabilities				
Deposits				
Noninterest-bearing	\$	403,225	\$	481,62
Interest-bearing		601,252		683,85
Total deposits		1,004,477		1,165,48
Short-term borrowings		62,000		_
Operating lease liabilities		1,437		2,09
Other liabilities		9,376		8,27
Junior subordinated debentures (at fair value)		11,213		10,88
Total liabilities		1,088,503		1,186,73
Commitments and contingencies (Note 14)		,,.		, ,
Shareholders' Equity				
Common stock, no par value; 20,000,000 shares authorized; issued and outstanding: 17,167,895 at December 31, 2023 and 17,067,253 at December 31, 2022		60,585		60,03
Retained earnings		76,995		69,92
Accumulated other comprehensive loss, net of tax		(15,038)		(17,49
Total shareholders' equity		122,542		112,46
- our our outlier oquity		122,2 12		1,299,193

See accompanying notes to consolidated financial statements

# United Security Bancshares and Subsidiaries Consolidated Statements of Income Years Ended December 31, 2023 and 2022

(In thousands except share and per share data)		2022
Interest Income:		
Interest and fees on loans	\$ 54,183	
Interest on investment securities	5,870	
Interest on deposits in FRB	324	1,605
Total interest income	60,377	49,257
Interest Expense:		
Interest on deposits	6,758	2,815
Interest on other borrowed funds	4,298	380
Total interest expense	11,056	
Net Interest Income	49,321	46,062
Provision for credit losses	1,460	-
Net Interest Income after Provision for Credit Losses	47,861	44,260
Noninterest Income:		
Customer service fees	2,918	3,027
Increase in cash surrender value of bank-owned life insurance	557	555
Unrealized gain (loss) on fair value of marketable equity securities	39	(429)
Gain on proceeds from bank-owned life insurance	907	_
Gain (loss) on fair value of junior subordinated debentures	274	(2,533)
Gain on sale of investment securities	_	30
Loss on sale of assets	_	(10)
Other	874	1,198
Total noninterest income	5,569	1,838
Noninterest Expense:		
Salaries and employee benefits	13,157	11,833
Occupancy expense	3,739	3,467
Data processing	784	686
Professional fees	4,366	4,058
Regulatory assessments	727	794
Director fees	438	452
Correspondent bank service charges	80	93
Net cost of operation of OREO	201	102
Other	2,462	2,554
Total noninterest expense	25,954	24,039
Income before provision for taxes	27,476	22,059
Provision for income taxes	7,680	6,373
Net income	\$ 19,796	\$ 15,686
Net income per common share		
Basic	\$ 1.16	\$ 0.92
Diluted	\$ 1.16	\$ 0.92
Weighted average common shares outstanding		
Basic	17,114,214	17,040,241
Diluted	17,125,186	17,061,833
See accompanying notes to consolidated financial statements		

# United Security Bancshares and Subsidiaries Consolidated Statements of Comprehensive Income (Loss) Years Ended December 31, 2023 and 2022

(In thousands)	2023	2022
Net Income	\$ 19,796	\$ 15,686
Unrealized holdings gains (loss) on AFS debt securities	3,941	(26,730)
Unrealized gains on unrecognized post-retirement costs	88	615
Unrealized (loss) gain on junior subordinated debentures	(544)	2,947
Other comprehensive income (loss), before tax	3,485	(23,168)
Tax (expense) benefit related to AFS debt securities	(1,165)	7,900
Tax expense related to unrecognized post-retirement costs	(24)	(182)
Tax benefit (expense) related to junior subordinated debentures	161	(871)
Total other comprehensive income (loss)	2,457	(16,321)
Comprehensive income (loss)	\$ 22,253	\$ (635)

See accompanying notes to consolidated financial statements

# United Security Bancshares and Subsidiaries Consolidated Statements of Changes in Shareholders' Equity Years Ended December 31, 2023 and 2022

	Commo	on St	tock			Accumulated		
(In thousands, except share data)	Number of Shares Amount				Retained Earnings	Other Comprehensive Loss		Total
Balance December 31, 2021 (1)	17,028,239	\$	59,636	\$	61,745	\$ (1,174)	\$	120,207
Other comprehensive loss						(16,321	)	(16,321)
Dividends on common stock (\$0.33 per share)	_		_		(5,625)	_		(5,625)
Dividends payable (\$0.11 per share)	_		_		(1,878)			(1,878)
Restricted stock units released	33,435		_		_	_		
Tax expense from restricted stock units released	_		(1)		_	_		(1)
Stock options exercised	5,579		29					29
Stock-based compensation expense	_		366		_			366
Net Income					15,686			15,686
Balance December 31, 2022 (2)	17,067,253		60,030		69,928	(17,495	)	112,463
Other comprehensive income	_		_		_	2,457		2,457
Dividends on common stock (\$0.35 per share)					(5,992)			(5,992)
Dividends payable (\$0.12 per share)			_		(2,059)	_		(2,059)
Restricted stock units released	57,185							
Tax expense from restricted stock units released	_		(29)		_	_		(29)
Restricted stock award granted	14,435		_		_			
Stock options exercised	29,022		106		_	_		106
Stock-based compensation expense	_		478		_			478
Current Expected Credit Loss (CECL) adoption adjustment	_		_		(4,678)	_		(4,678)
Net Income	_		_		19,796			19,796
Balance December 31, 2023 (3)	17,167,895	\$	60,585	\$	76,995	\$ (15,038)	\$	122,542
				_				

<sup>(1)</sup> Excludes 27,949 unvested restricted shares

See accompanying notes to consolidated financial statements

<sup>(2)</sup> Excludes 13,974 unvested restricted shares

<sup>(3)</sup> Excludes 21,435 unvested restricted shares

# United Security Bancshares and Subsidiaries Consolidated Statements of Cash Flows Years Ended December 31, 2023 and 2022

(In thousands)	2023	2022
Cash Flows From Operating Activities:  Net Income	¢ 10.706	15 (0)
	\$ 19,796	\$ 15,686
Adjustments to reconcile net income to cash provided by operating activities:  Provision for credit losses	1,460	1,802
Depreciation and amortization  A mortization of energing losse right of use assets	1,459 646	1,320
Amortization of operating lease right-of-use assets		
Amortization of premium/discount on investment securities, net	499	600
Accretion of lease liability	(656)	(61)
Gain on sale of investment securities	=	(30
Decrease (increase) in accrued interest receivable	561	(959
Increase in accrued interest payable	45	2.70
(Increase) decrease in unearned fees and unamortized loan origination costs, net	(295)	3,79
(Increase) decrease in income taxes receivable	(1,755)	1,970
Stock-based compensation expense and tax benefit	478	36
Benefit for deferred income taxes	(297)	(2,36)
Increase in accounts payable and accrued liabilities	727	21:
(Gain) loss on marketable equity securities	(39)	42
(Gain) loss on fair value option of junior subordinated debentures	(274)	2,53
Gain on bank owned life insurance	(907)	_
Increase in cash surrender value of bank-owned life insurance	(557)	(55
Loss on sale of assets	_	1
Net increase in other assets	485	(1,16
Net cash provided by operating activities	21,376	23,70
Cash Flows From Investing Activities:		
Purchases of FHLB stock, FRB stock, and other securities	(1,438)	(2,43
Maturities and calls on available-for-sale securities	17,600	_
Principal payments on available-for-sale securities	12,121	10,13
Purchases of available-for-sale securities	_	(81,76
Proceeds from sales of available-for-sale securities	_	15,67
Net decrease (increase) in loans	58,085	(113,38
Proceeds from bank-owned life insurance	2,402	_
Capital expenditures of premises and equipment	(787)	(2,14
Investment in limited partnership	(400)	(32
Net cash provided by (used in) investing activities	87,583	(174,23
Cash Flows From Financing Activities:		
Decrease in demand deposit and savings accounts	(174,805)	(13,08
Net increase (decrease) in time deposits	13,799	(9,53
Net increase is short-term borrowings	62,000	_
Proceeds from exercise of stock options	106	25
Dividends on common stock	(7,870)	(7,49
Net cash used in financing activities	(106,770)	(30,09
Net increase (decrease) in cash and cash equivalents	2,189	(180,624
Cash and cash equivalents at beginning of year	38,595	219,219
Cash and cash equivalents at end of year	\$ 40,784	\$ 38,59

See Note 16 to the Company's consolidated financial statements for supplemental cash flow disclosures.

### **Notes to Consolidated Financial Statements**

### 1. Organization and Summary of Significant Accounting and Reporting Policies

Basis of Presentation – The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States, with rules and regulations of the Securities and Exchange Commission (SEC), and with prevailing practices within the banking industry. The consolidated financial statements include the accounts of United Security Bancshares, and its wholly-owned subsidiaries, United Security Bank and subsidiary (the "Bank") and USB Capital Trust II (the "Trust"). The Trust is deconsolidated pursuant to Accounting Standards Codification (ASC) 810. As a result, the Trust Preferred Securities are not presented on the Company's consolidated financial statements as equity, but instead they are presented as Junior Subordinated Debentures and are presented as a separate liability category (see Note 10 to the Company's consolidated financial statements). Intercompany accounts and transactions have been eliminated in consolidation. In the following notes, references to the Bank are references to United Security Bank. References to the Company are references to United Security Bancshares operates as one business segment providing banking services to commercial establishments and individuals primarily in the San Joaquin Valley, and the greater Oakhurst/ East Madera County area, as well as the Campbell area of Santa Clara County. The Company's participation loans with other financial institutions are primarily in the state of California.

*Nature of Operations* – United Security Bancshares is a bank holding company, incorporated in the state of California for the purpose of acquiring all the capital stock of the Bank through a holding company reorganization (the "Reorganization") of the Bank. United Security Bancshares has provided the Company greater operating and financial flexibility and has permitted expansion into a broader range of financial services and other business activities.

The Bank was founded in 1987 and currently operates twelve branches, one commercial lending office, one consumer lending office, and one construction lending office in an area from eastern Madera County to western Fresno County, as well as Taft and Bakersfield in Kern County, and Campbell in Santa Clara County. The Bank's primary source of revenue is interest income from loans to customers, who are predominantly small- and middle-market businesses and individuals. The Bank engages in a full complement of lending activities, including real estate mortgage, commercial and industrial, real estate construction, agricultural, and consumer loans, with particular emphasis on short- and medium-term obligations.

The Bank offers a wide range of deposit instruments. These include personal and business checking accounts and savings accounts, interest-bearing negotiable order of withdrawal (NOW) accounts, money market accounts and time certificates of deposit. Most of the Bank's deposits are attracted from small- and medium-sized business-related sources and from individuals.

The Bank also offers a wide range of specialized services designed to attract and service the needs of commercial customers and account holders. These services include cashiers checks, foreign drafts, and person-to-person and bank-to-bank transfers for consumer customers. In addition, the Bank offers internet banking services to its commercial and retail customers. The Bank does not operate a trust department; however, it makes arrangements with its correspondent bank to offer trust services to its customers upon request.

The Bank's wholly-owned subsidiary, York Monterey Properties, Inc. (YMP), was incorporated in California on April 17, 2019, for the purpose of holding specific parcels of real estate acquired by the Bank through, or in lieu of, loan foreclosures in Monterey County. These properties exceeded the 10-year holding period for other real estate owned, or "OREO." YMP was funded with a \$250,000 cash investment and the transfer of those parcels by the Bank to YMP. As of December 31, 2023 and 2022, these properties are included within the consolidated balance sheets as part of OREO.

*Use of Estimates in the Preparation of Financial Statements* - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for credit losses and fair value of junior subordinated debt (TRUPs).

**Subsequent events** - The Company has evaluated events and transactions for potential recognition or disclosure through the day the consolidated financial statements were issued.

**Significant Accounting Policies** - The Company follows accounting standards set by the Financial Accounting Standards Board, commonly referred to as "FASB." FASB sets generally accepted accounting principles (GAAP) that the Company follows to ensure the consistent reporting of its consolidated financial condition, consolidated results of operations, and consolidated cash flows. References to GAAP issued by FASB in these footnotes are to *FASB Accounting Standards Codification*, sometimes referred to as the Codification, or ASC. The following is a summary of significant policies:

- a. Cash and cash equivalents Cash and cash equivalents include cash on hand and amounts due from correspondent banks. At times throughout the year, balances can exceed FDIC insurance limits. Generally, federal funds sold and repurchase agreements are sold for one-day periods. The Bank did not have any repurchase agreements during 2023 or 2022. All cash and cash equivalents have maturities when purchased of three months or less.
- b. Securities Debt securities classified as available-for-sale are reported at fair value, with unrealized gains and losses excluded from net income and reported, net of tax, as a separate component of comprehensive income (loss) and shareholders' equity. Debt securities classified as held-to-maturity are carried at amortized cost. Gains and losses on disposition are reported using the specific identification method for the adjusted basis of the securities sold. Premiums and discounts are recognized in interest income using the interest method over the period to maturity.

The Company periodically reviews its investment portfolio on an individual security basis. Securities that are to be held for indefinite periods of time are classified as available-for-sale. Those include, but are not limited to, securities that management intends to use as part of its asset/liability management strategy, as well as those which may be sold in response to changes in interest rates, changes in prepayments, or other factors. Securities which the Company has the ability and intent to hold to maturity are classified as held-to-maturity. There were no securities classified as held-to-maturity as of December 31, 2023.

Available-for-sale debt securities in an unrealized loss position are evaluated when the amortized cost of a security exceeds its fair value. If it is determined that it will be necessary to sell a security before the fair value increases to the amortized cost, the amortized cost will be written down to fair value through income. At that point, any previously recorded allowance for credit loss (ACL) would be written off and any additional impairment would be recognized through earnings. If it is believed that the Company will not be required to sell a security before the fair value recovers, a determination will be made as to whether or not the decline in fair value is the result of a credit loss or noncredit factors such as changes in current market rates. If it is determined that the decline is due to a credit loss, the amount recognized as the credit loss will be determined using a discounted cash flow approach. Cash flows expected to be collected would be discounted at the effective interest rate established at acquisition. If the present value of cash flows expected to be collected is less than the amortized cost basis, a credit loss exists and an allowance for credit losses would be recorded for the credit loss, limited by the amount that the fair value is less than the amortized cost basis. Any impairment that has not been recorded through an allowance for credit losses is recognized in other comprehensive income.

Changes in the allowance for credit losses on investments are recorded as credit loss expense (or reversal). Losses are charged against the allowance when management believes the uncollectibility of an available-for-sale security is confirmed or when either of the criteria regarding intent or requirement to sell is met.

Marketable equity securities are reported at fair value with gains and losses included in noninterest income on the Consolidated Statements of Income

c. Loans - Interest income on loans is credited to income as earned and is calculated by using the simple interest method on the daily balance of the principal amounts outstanding. With the exception of student loans, loans are typically placed on non-accrual status when principal or interest is past due for 90 days and/or when management believes the collection of amounts due is doubtful. Student loans are typically placed on non-accrual status when principal or interest is past due for 120 days. For loans placed on nonaccrual status, the accrued and unpaid interest receivable may be reversed based upon management's assessment of collectability, and interest is thereafter credited to principal to the extent necessary to eliminate doubt as to the collectability of the net carrying amount of the loan.

Nonrefundable fees and related direct costs associated with the origination or purchase of loans are deferred and netted against outstanding loan balances. The net deferred fees and costs are generally amortized into interest income over the loan's term using the simple interest method. Other credit-related fees, such as standby letters of credit fees and loan placement fees, are recognized as noninterest income during the period the related service is performed.

d. Allowance for credit losses on loans and reserve for unfunded loan commitments - The Company adopted ASU 2016-13, effective January 1, 2023, and utilizes the CECL cohort methodology analysis which relies on segmenting the loan

portfolio into pools with similar risks, tracking the performance of the pools over time, and using the data to determine pool loss experience. Management estimates the allowance for credit loss balance using relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The cumulative loss rate used as the basis for the estimate of credit losses is comprised of the Company's historical loss experience from 2006 to 2023. The Company expects that the markets in which it operates will experience a slight decline in economic conditions and an increase in unemployment rate and level and trend of delinquencies over the next year. Management adjusted the historical loss experience through qualitative factors for these expectations.

The Company analyzes risk characteristics inherent in each loan portfolio segment as part of the quarterly review of the adequacy of the allowance for loan losses. The following summarizes some of the key risk characteristics for the ten segments of the loan portfolio (Consumer loans include three segments):

<u>Commercial and business loans</u> – Commercial loans are subject to the effects of economic cycles and tend to exhibit increased risk as economic conditions deteriorate, or if an economic downturn is prolonged. The Company considers this segment to be one of higher risk given the size of individual loans and the balance in the overall portfolio.

<u>Government program loans</u> – This is a relatively small part of the Company's loan portfolio, but has historically had a high percentage of loans that have migrated from pass to substandard given their vulnerability to economic cycles.

<u>Commercial real estate loans</u> – This segment is considered to have more risk in part because of the vulnerability of commercial businesses to economic cycles as well as the exposure to fluctuations in real estate prices because most of these loans are secured by real estate. Losses in this segment have however been historically low because most of the loans are real-estate secured, and the bank maintains appropriate loan-to-value ratios.

<u>Residential mortgages</u> – This segment is considered to have low risk factors based on the Company's experience and peer statistics. These loans are secured by first deeds of trust.

<u>Home improvement and home equity loans</u> – Because of their junior lien position, these loans have an inherently higher risk level.

<u>Real estate construction and development loans</u> —This segment of loans is considered to have a higher risk profile due to construction and market value issues in conjunction with normal credit risks.

<u>Agricultural loans</u> – This segment is considered to have risks associated with weather, insects, and marketing issues. In addition, concentrations in certain crops or certain agricultural areas can increase risk. Additionally, California may experience severe droughts, which can significantly harm the business of customers and the credit quality of the loans to those customers. Water resources and related issues affecting customers are closely monitored. Signs of deterioration within the loan portfolio are also monitored in an effort to manage credit quality and work with borrowers where possible to mitigate any losses.

<u>Installment and student loans</u> – This segment, which includes consumer loans, student loans, overdrafts, and overdraft protection lines, is considered higher risk because most of the loans are unsecured. Additionally, in the case of student loans, there are increased risks associated with liquidity due to the time lag between funding of a student loan and eventual repayment.

- e. Nonaccrual loans Commercial, construction and commercial real estate loans are placed on non-accrual status under the following circumstances:
  - When there is doubt regarding the full repayment of interest and principal.
  - When principal and/or interest on the loan has been in default for a period of 90-days or more, unless the asset is both well secured and in the process of collection that will result in repayment in the near future.
  - When the loan is identified as having loss elements and/or is risk rated "8" Doubtful.

When loans are placed on nonaccrual status, the accrual of interest for financial statement purposes is discontinued. Previously accrued but unpaid interest is reversed and charged against interest income. Student loans past due more than 90-days are not placed on nonaccrual status, but are charged-off once 120-days past due. See "Note 4- Student Loans" for specific information on the student loan portfolio.

When a loan is placed on non-accrual status and subsequent payments of interest (and principal) are received, the interest received may be accounted for in two separate ways.

<u>Cost recovery method</u>: If the loan is in doubt as to full collection, the interest received in subsequent payments is reversed out of interest income and treated as a reduction of principal for financial reporting purposes.

<u>Cash basis</u>: This method is only used if the recorded investment or total contractual amount is expected to be fully collectible, under which circumstances the subsequent payments of interest is credited to interest income as received.

Loans on non-accrual status may be returned to accruing status when all delinquent principal and/or interest has been brought current, there is no identified element of loss (on the contractual amount of the loan), and current and continued satisfactory performance is expected. Repayment ability is generally demonstrated through the timely receipt of at least six monthly payments on a loan with monthly amortization.

- f. Individually-evaluated loans When a financial asset does not share similar risk characteristics with the pool being evaluated, it is evaluated individually.
- g. Collateral-dependent loans A loan is deemed collateral-dependent when either, it enters foreclosure, or it is determined that the borrower is experiencing financial difficulties. Repayment of these loans is expected to be provided substantially through the operation or sale of the collateral.
- h. Bank-owned life insurance and company-owned life insurance policies The Company owns bank-owned life insurance policies (BOLI) and company-owned life insurance policies (COLI) on certain officers, including those covered under the salary continuation plan, with a portion of the post-retirement benefit available to the officers' beneficiaries. The initial net cash surrender value of BOLI and COLI policies is equivalent to the premium paid, and adds income through non-taxable increases in cash surrender value, net of the cost of insurance, plus any death benefits ultimately received by the Company.
- i. Off-balance sheet financial instruments In order to meet the needs of its customers, the Company offers financial instruments including commitments to extend credit and standby letters of credit (SBLC). SBLCs are used to guarantee financing arrangements or performance with third parties.
- j. Premises and equipment Premises and equipment are carried at cost less accumulated depreciation. Depreciation expense is computed principally on the straight-line method over the estimated useful lives of the assets. Estimated useful lives are as follows:

Buildings	31 years	Furniture and equipment	3 -7 years
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- k. Other-real-estate-owned Real estate properties acquired through, or in lieu of, loan foreclosure are to be sold and are initially recorded at fair value of the property, less estimated costs to sell. The excess, if any, of the loan amount over the fair value is charged to the allowance for credit losses. Subsequent declines in the fair value of other-real-estate-owned, along with related revenue and expenses from operations, are charged to noninterest expense.
- *Investment in Limited Partnership* The Bank owns an interest in a local area limited partnership which provides private capital for small- to mid-sized businesses. The investment is accounted for under the cost method.
- *m.* Goodwill Goodwill amounts resulting from acquisitions are considered to have an indefinite life and are not amortized. At December 31, 2023 and 2022, the Company reported goodwill totaling \$4.5 million. The Company did not recognize any impairment charges on goodwill during 2023 or 2022.
- n. Income taxes Deferred income taxes result from the temporary differences between the financial reporting basis and the tax basis of the Company's assets and liabilities using the liability method, and are reflected at income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. Estimates are based on the enacted tax rate of the applicable period.
- o. Net income per common share Basic income per common share is computed based on the weighted average number of common shares outstanding. Diluted income per share includes the effect of stock options and other potentially dilutive securities using the treasury stock method. If applicable, net income per common share is retroactively adjusted for all stock dividends declared.

- p. Cash flow reporting For purposes of reporting cash flows, cash and cash equivalents includes cash on hand, noninterest-bearing amounts due from banks, federal funds sold and securities purchased under agreements to resell. Federal funds and securities purchased under agreements to resell are generally sold for a one-day periods. Net cash flows are reported for interest-bearing deposits with other banks, loans to customers, deposits held for customers, and short-term borrowings.
- q. Transfers of financial assets Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferree obtains the right (free of conditions that constrain the taking advantage of that right, beyond a trivial benefit) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase before maturity.
- r. Stock based compensation The Company maintains a stock-based employee compensation plan, which is described more fully in "Note 12 Stock Based Compensation." All share-based payments to employees, including grants of employee stock options and restricted stock units and awards, are recognized in the consolidated financial statements based on the grant date fair value of the award. The fair value is amortized over the requisite service period (generally the vesting period). Included in salaries and employee benefits for the years ended December 31, 2023 and 2022 were \$141,000 and \$185,000, respectively, of stock-based compensation. Also included in stock-based compensation were \$337,000 and \$181,000 in stock grants to Company directors for the years ended December 31, 2023 and 2022, respectively.
- s. Federal Home Loan Bank stock and Federal Reserve Bank stock As a member of the Federal Home Loan Bank of San Francisco (FHLB), the Company is required to maintain an investment in the capital stock of the FHLB. In addition, as a member of the Federal Reserve Bank of San Francisco (FRB), the Company is required to maintain an investment in capital stock of the FRB. The investments in both the FHLB and the FRB are carried at cost in the accompanying consolidated balance sheets, are included in other assets, and are subject to certain redemption requirements by the FHLB and FRB. Stock redemptions are at the discretion of the FHLB and FRB.
  - While technically these are considered equity securities, there is no market for the FHLB or FRB stock; therefore, the shares are considered restricted investment securities. Management periodically evaluates the stock for other-than-temporary impairment through an assessment of the ultimate recoverability of cost rather than the recognition of temporary declines in value. The determination of the ultimate recoverability of cost is based upon (i) the significance and length of time of any decline in net assets of the FHLB or FRB as compared to the capital stock amount of the FHLB or FRB, (ii commitments by the FHLB or FRB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB or FRB, (iii) the impact of legislative and regulatory changes on institutions, and (iv) the liquidity position of the FHLB or FRB.
- t. Comprehensive income (loss) Comprehensive income (loss) is comprised of net income and other comprehensive income (loss). Other comprehensive income (loss) includes items recorded directly to equity, such as unrealized gains and losses on securities available-for-sale, unrecognized costs of salary continuation defined benefit plans, and unrealized gains and losses on trust preferred securities related to instrument-specific credit risk. Comprehensive income (loss) is presented in the "Consolidated Statements of Other Comprehensive Income (Loss)."
- u. Segment reporting The Company's operations solely in the financial services industry and provides its customers traditional banking and other financial services. The Company operates primarily in California's San Joaquin Valley. Management's operating decisions and performance assessment are based on an ongoing review of the Company's consolidated financial results. The Company is considered one operating segment for financial reporting purposes.
- ASC Topic 606, "Revenue from Contracts with Customers" (Topic 606). Under Topic 606, the Company must identify the contract with a customer, identify the performance obligations in the contract, determine the transaction price, allocate the transaction price to the performance obligations in the contract, and recognize revenue when (or as) the Company satisfies a performance obligation. The Company's primary sources of revenue are derived from interest earned on loans, investment securities, and other financial instruments that are not within the scope of Topic 606. The Company has evaluated the nature of its contracts with customers and determined that further disaggregation of revenue from contracts with customers into more granular categories beyond what is presented in the "Consolidated Statements of Income" is not warranted. The Company, in general, satisfies its performance obligations on its contracts with customers as services are rendered. Transaction prices are typically fixed and are charged either on a periodic basis or as activity warrants. Contracts evaluated under the scope of Topic 606 are primarily related to service charges, fees on deposit accounts, debit card fees, ITM processing fees, and other service charges, commissions and fees. Because performance obligations are

satisfied as services are rendered and the transaction prices are fixed, there is little judgment involved in applying Topic 606 to the determination of the amount and timing of revenue from contracts with customers.

- w. Leases The Company recognizes lease assets and lease liabilities on the consolidated balance sheet. Disclosures related to key lease components and leasing arrangements are included within the footnotes. The Company combines lease and associated non-lease components by class of underlying asset in contract that meet certain criteria. The lease and related non-lease components have the same timing and pattern of transfer, and the lease component, when accounted for on a stand-alone basis, is classified as an operating lease.
- x. Recently Issued Accounting Standards -

On January 1, 2023, the Company adopted ASU No. 2016-13, "Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments," which replaces the current "incurred loss" model for recognizing credit losses with an "expected loss" model referred to as the current expected credit loss, or CECL, model. The CECL model applies to estimated credit losses on loans receivable, held-to-maturity debt securities, unfunded loan commitments, and certain other financial assets measured at amortized cost. Under ASU 2016-13, available-for-sale debt securities are evaluated for impairment if fair value is less than amortized cost, with any estimated credit losses recorded through a credit loss expense and an allowance, rather than a write-down of the investment. Changes in fair value that are not credit-related will continue to be recorded in other comprehensive income (loss). The Company adopted this standard using a modified retrospective approach through a cumulative-effect adjustment to retained earnings at January 1, 2023. While the Company held no other-than-temporarily-impaired securities at that time, a prospective transition was required for debt securities previously classified as such. The Company is phasing the regulatory capital impact of Topic 326 over three years.

The following table summarized the impact of the adoption of ASU 2016-13 by loan category:

(In thousands)	cre as un	wance for edit losses reported der ASU 2016-13	bo ad	llowance efore the loption of U 2016-13	allo ado	npact to owance of option of U 2016-13
Assets:						
Commercial and industrial:						
Commercial and business loans	\$	2,290	\$	954	\$	1,336
Government program loans		2		2		_
Total commercial and industrial		2,292		956		1,336
Real estate mortgage:						
Commercial real estate		2,735		659		2,076
Residential mortgages		986		703		283
Home improvement and home equity loans		2		2		_
Total real estate mortgage		3,723		1,364		2,359
Real estate construction and development		4,129		3,408		721
Agricultural		1,550		525		1,025
Installment and student loans		4,855		2,898		1,957
Unallocated		_		1,031		(1,031)
Allowance for credit losses for all loans	\$	16,549	\$	10,182	\$	6,367
Liabilities:						
Allowance for credit losses on off-balance sheet exposures	\$	805	\$	532	\$	273

Changes in the allowance for credit losses are recorded as credit loss expense (or reversal). Losses are charged against the allowance when management believes the uncollectibility of an available-for-sale security is confirmed or when either of the criteria regarding intent or requirement to sell is met.

In March 2020, FASB issued ASU 2020-04, "Reference Rate Reform (Topic 848)." This ASU provides optional expedients and exceptions for contracts, hedging relationships, and other transactions that reference LIBOR or other reference rates expected to be discontinued because of reference rate reform. The ASU was effective for all entities as of

March 12, 2020 through December 31, 2022. In December 2022, FASB issued ASU 2022-06, "Deferral of the Sunset Date of Topic 848." This ASU amends ASU 2020-04 by extending the sunset provision for use of LIBOR as a reference rate until December 31, 2024, due to an extension of the intended cessation of USD LIBOR. During 2023, the Company chose to use the "Secured Overnight Financing Rate," or SOFR, as a replacement for LIBOR. This change resulted in minimal impact to junior subordinated debt and floating rate loans tied to LIBOR.

In March 2022, FASB issued ASU 2022-02, *Financial Instruments-Credit Losses (Topic 326) Troubled Debt Restructurings and Vintage Disclosures.* This ASU provides new guidance on the treatment of troubled debt restructurings (TDRs) in relation to the adoption of the CECL model for the accounting for credit losses (see note above regarding ASU 2016-13). Previous accounting guidance related to troubled debt restructurings is eliminated and new disclosure requirements are adopted in regard to loan refinancing and restructurings made to borrowers experiencing financial difficulties under the assumption that the CECL model will capture credit losses related to troubled debt restructurings. New disclosures regarding gross write-offs for financing receivables by year of origination are also included in the update. This update has been adopted as of January 1, 2023. The Bank will no longer report troubled debt restructurings or classify loans as such. TDRs previously recognized have been incorporated into the CECL methodology as it applies to loan loss reserves as of January 1, 2023.

y. Subsequent events - Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. Recognized subsequent events are events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements. Nonrecognized subsequent events are events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date.

### 2. Investment Securities

Following is a comparison of the amortized cost and approximate fair value of available-for-sale debt securities at December 31, 2023 and December 31, 2022:

(In thousands)	A	Amortized Cost		Gross Unrealized Gains		Gross Unrealized Losses		Tair Value Carrying Amount)
December 31, 2023								
Securities available for sale:								
U.S. Government agencies	\$	6,197	\$	4	\$	(45)	\$	6,156
U.S. Government sponsored entities and agencies collateralized by mortgage obligations		100,487		4		(12,307)		88,184
Municipal bonds		47,838		_		(7,723)		40,115
Tax-exempt municipal bonds		2,544		_		(294)		2,250
Corporate bonds		34,813		24		(2,715)		32,122
U.S. Treasury securities		12,510		_		(72)		12,438
Total securities available for sale	\$	204,389	\$	32	\$	(23,156)	\$	181,265
December 31, 2022								
Securities available for sale:								
U.S. Government agencies	\$	8,275	\$	7	\$	(51)	\$	8,231
U.S. Government sponsored entities and agencies collateralized by mortgage obligations		110,908		5		(13,695)		97,218
Municipal bonds		46,625		_		(9,827)		36,798
Tax-exempt municipal bonds		4,053				(681)		3,372
Corporate bonds		34,745		5		(2,048)		32,702
U.S. Treasury securities		30,004		_		(780)		29,224
Total securities available for sale	\$	234,610	\$	17	\$	(27,082)	\$	207,545

At December 31, 2023, and at December 31, 2022, an allowance for credit losses was neither required nor recorded for any investment securities.

Proceeds and gross realized gains (losses) from sales of available-for-sale debt securities for the years ended December 31, 2023 and 2022 are as follows:

	Years Ended	December 31,			
(In thousands)	2023	2022			
Proceeds from sales or calls	\$ —	\$ 15,676			
Gross realized gains from sales or calls	_	78			
Gross realized losses from sales or calls	_	(48)			

During the years ended December 31, 2023 and December 31, 2022, the Company sold no equity securities.

As market interest rates or risks associated with a security's issuer continue to change and impact the actual or perceived values of investment securities, the Company may determine that selling these securities and using the proceeds to purchase securities that better suit the Company's current risk profile is appropriate and beneficial to the Company. There were no losses recorded due to credit-related factors for the periods ended December 31, 2023 or December 31, 2022.

The amortized cost and fair value of securities available for sale at December 31, 2023, by contractual maturity, are shown below:

	<b>December 31, 2023</b>					
(In thousands)	A	Amortized Cost		nir Value Carrying Amount)		
Due in one year or less	\$	12,610	\$	12,534		
Due after one year through five years		28,770		27,466		
Due after five years through ten years		60,018		50,579		
Due after ten years		2,505		2,501		
U.S. Government sponsored entities & agencies collateralized by mortgage obligations		100,486		88,185		
	\$	204,389	\$	181,265		

Actual cash flows may differ from contractual maturities because issuers have the right to call or prepay obligations with or without call or prepayment penalties. Contractual maturities on collateralized mortgage obligations cannot be anticipated due to allowed paydowns.

At December 31, 2023 and 2022, available-for-sale debt securities with an amortized cost of approximately \$94.3 million and \$78.8 million (fair value of \$82.9 million and \$69.0 million, respectively) were pledged as collateral for FHLB borrowings, securitized deposits, and public funds balances.

The following summarizes available-for-sale debt securities in an unrealized loss position for which a credit loss has not been recorded at December 31, 2023 and 2022:

		Less than 12 Months					s or	More	Total			
(In thousands)	((	ir Value Carrying mount)	τ	Jnrealized Losses	(	Fair Value (Carrying Unrealized (Carrying Amount) Losses Amount)		(Carrying		ed (Carrying Unr		nrealized Losses
<b>December 31, 2023</b>												
Securities available for sale:												
U.S. Government agencies	\$	_	\$	_	\$	4,064	\$	(45)	\$	4,064	\$	(45)
U.S. Government sponsored entities and agencies collateralized by mortgage obligations		_		_		87,904		(12,307)		87,904		(12,307)
Municipal bonds		_		_		42,366		(8,016)		42,366		(8,016)
Corporate bonds		_		_		27,286		(2,715)		27,286		(2,715)
U.S. Treasury securities		_		_		12,438		(72)		12,438		(72)
Total available-for-sale	\$	_	\$	_	\$	174,058	\$	(23,155)	\$	174,058	\$	(23,155)
<b>December 31, 2022</b>												
Securities available for sale:												
U.S. Government agencies	\$	_	\$	_	\$	5,831	\$	(51)	\$	5,831	\$	(51)
U.S. Government sponsored entities and agencies collateralized by mortgage obligations		47,968		(3,949)		48,763		(9,746)		96,731		(13,695)
Municipal bonds		_				40,170		(10,508)		40,170		(10,508)
Corporate bonds		24,424		(1,491)		5,443		(557)		29,867		(2,048)
U.S. Treasury securities		14,714		(190)		14,510		(590)		29,224		(780)
Total available-for-sale	\$	87,106	\$	(5,630)	\$	114,717	\$	(21,452)	\$	201,823	\$	(27,082)

The following summarizes the number of available-for-sale debt securities in an unrealized loss position for which a credit loss has not been recorded at December 31, 2023 and 2022

	Decembe	er 31,
	2023	2022
Securities available for sale:		
U.S. Government agencies	4	4
U.S. Government sponsored entities and agencies collateralized by mortgage obligations	46	51
Municipal bonds	45	46
Corporate bonds	8	9
U.S. Treasury securities	2	4
Total available-for-sale	105	114

Management has evaluated each available-for-sale investment security in an unrealized loss position to determine if it would be required to sell the security before the fair value increases to amortized cost and whether any unrealized losses are due to credit losses or noncredit factors such as current market rates, which would not require the establishment of an allowance for credit losses. At December 31, 2023, the decline in fair value of the available-for-sale securities is attributed to changes in interest rates and not credit quality. These declines are primarily the result of the fast pace and large increases in interest rates during the last two years, which have led to decreases in bond prices and increases in yields. Because the Company does not intend to sell these securities, and because it is more likely than not that it will not be required to sell these securities before their anticipated recovery, the Company does not consider it necessary to provide an allowance for any available-for-sale security at December 31, 2023.

During the year ended December 31, 2023, the Company recognized \$39,000 in unrealized gains related to one marketable equity security compared to an unrealized loss of \$429,000 recognized during the year ended December 31, 2022.

The Company had no held-to-maturity securities at December 31, 2023 or December 31, 2022.

#### 3. Loans

Loans, net of unearned fees and unamortized loan origination costs, are comprised of the following:

	Decem	ber	31,	
202	23		202	22
Loan Balance	% of Total Loans		Loan Balance	% of Total Loans
\$ 53,273	5.8 %	\$	57,770	5.9 %
74	<0.01 %		132	<0.01 %
53,347	5.8 %		57,902	5.9 %
386,134	42.0 %		398,115	40.6 %
260,539	28.3 %		273,357	27.9 %
 36	<0.01 %		49	<0.01 %
646,709	70.3 %		671,521	68.5 %
127,944	13.9 %		153,374	15.6 %
49,795	5.4 %		52,722	5.4 %
 42,247	4.6 %		44,659	4.6 %
\$ 920,042	_	\$	980,178	
	Loan Balance \$ 53,273	Loan Balance         % of Total Loans           \$ 53,273         5.8 %           74         <0.01 %	Loan Balance         % of Total Loans           \$ 53,273         5.8 % \$           74         <0.01 %	Loan Balance% of Total LoansLoan Balance\$ 53,2735.8 %\$ 57,77074<0.01 %

The Company's loans are predominantly in the San Joaquin Valley, and the greater Oakhurst/East Madera County area, as well as the Campbell area of Santa Clara County. The Company's participation loans with other financial institutions are primarily in the state of California.

Commercial and industrial loans are generally made to support the ongoing operations of small- and medium-sized commercial businesses. Commercial and industrial loans have a high degree of industry diversification and provide working capital, financing for the purchase of manufacturing plants and equipment, or funding for growth and general expansion of businesses. A substantial portion of commercial and industrial loans are secured by accounts receivable, inventory, leases, or other collateral, including real estate. While the remainder are unsecured, those extensions of credit are predicated upon the financial capacity of the borrower. Repayment of commercial and industrial loans generally comes from the cash flow of the borrower.

Real estate mortgage loans are secured by trust deeds on primarily commercial property and by trust deeds on single family residences. Repayment of real estate mortgage loans is generally from the cash flow of the borrower.

- Commercial real estate mortgage loans comprise the largest segment of this loan category and are available on all types of income producing and commercial properties, including: office buildings and shopping centers, apartments and motels, owner-occupied buildings, manufacturing facilities, and other properties. Commercial real estate mortgage loans can also be used to refinance existing debt. Commercial real estate loans typically receive payment from the borrower's business operations, rental income associated with the real property, or personal assets.
- Residential mortgage loans are provided to individuals to finance or refinance single-family residences. Residential
  mortgages are not a primary business line offered by the Company, and a majority are conventional mortgages that
  were purchased as a pool.
- Home improvement and home equity loans comprise a relatively small portion of total real estate mortgage loans. Home equity loans are generally secured by junior trust deeds, but may be secured by 1<sup>st</sup> trust deeds.

Real estate construction and development loans consist of loans for residential and commercial construction projects, as well as land acquisition and development, or land held for future development. Loans in this category are secured by real estate including improved and unimproved land, as well as single-family residential, multi-family residential, and commercial properties in various stages of completion. All real estate loans have established equity requirements. Repayment on

construction loans generally comes from long-term mortgages with other lending institutions obtained at completion of the project or from the sale of the constructed homes to individuals.

Agricultural loans are generally secured by land, equipment, inventory and receivables. Repayment is from the cash flow of the borrower.

Installment loans consist primarily of student loans as well as loans to individuals for household, family, and other personal expenditures such as credit cards, automobiles or other consumer items. See "Note 4 - Student Loans" for specific information on the student loan portfolio.

In the normal course of business, the Company is party to financial instruments with off-balance sheet risk to meet the financing needs of its customers. At December 31, 2023 and 2022, these financial instruments include commitments to extend credit of \$183.5 million and \$190.2 million, respectively, and standby letters of credit of \$2.9 million and \$1.6 million, respectively. These instruments involve elements of credit risk in excess of the amount recognized on the consolidated balance sheet. The contract amounts of these instruments reflect the extent of the involvement the Company has in off-balance sheet financial instruments.

The Company's exposure to credit loss in the event of nonperformance by the counterparty to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amounts of those instruments. The Company applies the same credit policies as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer, as long as there is no violation of any condition established in the contract. Substantially all of these commitments are at floating interest rates based on the prime rate. Commitments generally have fixed expiration dates. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if necessary, is based on management's credit evaluation. Collateral held varies but includes accounts receivable, inventory, leases, property, plant and equipment, residential real estate, and income-producing properties.

Standby letters of credit are generally unsecured and are issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers.

Loans to directors, officers, principal shareholders and their affiliates are summarized below:

(In thousands)	2023	2022
Aggregate amount outstanding, beginning of year	\$ 3,610	\$ 13,100
Retirement of director during 2022		(8,899)
New loans or advances during year	825	980
Repayments during year	(1,396)	 (1,571)
Aggregate amount outstanding, end of year	\$ 3,039	\$ 3,610
Undisbursed commitments, end of year	\$ 1,525	\$ 1,050

Key terms and conditions for loans to directors, officers, principal shareholders and their affiliates do not differ from those of other borrowers.

# Past Due Loans

The Company monitors delinquent and potentially problematic loans on an ongoing basis through weekly reports to the loan committee and monthly reports to the Board of Directors.

The following is a summary of delinquent loans, net of unearned fees, at December 31, 2023 (in thousands):

December 31, 2023	30-	Loans 60 Days ist Due	61-	oans 89 Days st Due	90	Loans or More ays Past Due	otal Past ue Loans	Current Loans	Total Loans	Lo	cruing ans 90 or e Days st Due
Commercial and business loans	\$		\$		\$	_	\$ _	\$ 53,273	\$ 53,273	\$	_
Government program loans								 74	74		
Total commercial and industrial		_		_		_	_	53,347	53,347		_
Commercial real estate loans				_				386,134	386,134		
Residential mortgages		_		_			_	260,539	260,539		
Home improvement and home equity loans								36	36		
Total real estate mortgage								646,709	646,709		_
Real estate construction and development loans						11,390	11,390	116,554	127,944		_
Agricultural loans		_		_		45	45	49,750	49,795		
Installment and student loans		791		328		426	1,545	40,702	42,247		426
Total loans	\$	791	\$	328	\$	11,861	\$ 12,980	\$ 907,062	\$ 920,042	\$	426

The following is a summary of delinquent loans, net of unearned fees, at December 31, 2022 (in thousands):

December 31, 2022	Loans 30-60 Da Past Du		Loans 61-89 Days Past Due	C	Loans 90 or More Days Past Due	otal Past ue Loans	-	Current Loans	Total Loans	Lo or Da	ccruing oans 90 · More ys Past Due
Commercial and business loans	\$ -	_	\$ —	\$	_	\$ _	\$	57,770	\$ 57,770	\$	_
Government program loans		_						132	132		
Total commercial and industrial	_	_	_		_	_		57,902	57,902		_
Commercial real estate loans	-	_						398,115	398,115		
Residential mortgages	-	_	_		_	_		273,357	273,357		
Home improvement and home equity loans		8	_		_	8		41	49		
Total real estate mortgage		8	_			8		671,513	671,521		_
Real estate construction and development loans	-		_		12,545	12,545		140,829	153,374		
Agricultural loans	-	_	_		108	108		52,614	52,722		
Installment and student loans	54	16	642		252	1,440		43,219	44,659		252
Total loans	\$ 55	4	\$ 642	\$	12,905	\$ 14,101	\$	966,077	\$ 980,178	\$	252

### Nonaccrual Loans

The following table presents the amortized costs of loans on nonaccrual status and accruing loans more than 90 days past due: December 31, 2023 and 2022:

	I	December 31, 202	3		ecember 31, 202	22
(In thousands)	Nonaccrual Loans With No Allowance For Credit Losses	Total Nonaccrual Loans	Accruing Loans 90 or More Days Past Due	Nonaccrual Loans With No Allowance For Credit Losses	Total Nonaccrual Loans	Accruing Loans 90 or More Days Past Due
Real estate construction and development loans	11,403	11,403	_	14,436	14,436	_
Agricultural loans		45		_	108	_
Installment and student loans			426			252
Total	\$ 11,403	\$ 11,448	\$ 426	\$ 14,436	\$ 14,544	\$ 252

There were no remaining undisbursed commitments to extend credit on nonaccrual loans at December 31, 2023 and 2022.

### Credit Quality Indicators

As part of its credit monitoring program, the Company utilizes a risk rating system which quantifies the risk the Company estimates it has assumed during the life of a loan. The system rates the strength of the borrower and the facility or transaction, and is designed to provide a program for risk management and early detection of problems.

For each new credit approval, credit extension, renewal, or modification of existing credit facilities, the Company assigns risk ratings utilizing the rating scale identified in this policy. In addition, on an on-going basis, loans and credit facilities are reviewed for internal and external influences which might impact the credit facility and warrant a change in the risk rating. Each loan credit facility is given a risk rating that takes into account factors that materially affect credit quality.

When assigning risk ratings, the Company evaluates two risk rating approaches, a facility rating and a borrower rating as follows:

### Facility Rating:

The facility rating is determined by the analysis of positive and negative factors that may indicate that the quality of a particular loan or credit arrangement requires that it be rated differently from the risk rating assigned to the borrower. The Company assesses the risk impact of these factors:

<u>Collateral</u> - The rating may be affected by the type and quality of the collateral, the degree of coverage, the economic life of the collateral, liquidation value, and the Company's ability to dispose of the collateral.

<u>Guarantees</u> - The value of third party support arrangements varies widely. Unconditional guarantees from persons with demonstrable ability to perform are more substantial than that of closely-related persons to the borrower who offer only modest support.

<u>Unusual Terms</u> - Credit may be extended on terms that subject the Company to a higher level of risk than indicated in the rating of the borrower.

### Borrower Rating:

The borrower rating is a measure of loss possibility based on the historical, current and anticipated financial characteristics of the borrower in the current risk environment. To determine the rating, the Company considers at least the following factors:

- Quality of management
- Liquidity
- Leverage/capitalization
- Profit margins/earnings trend

- Adequacy of financial records
- Alternative funding sources
- Geographic risk
- Industry risk
- Cash flow risk
- Accounting practices
- Asset protection
- Extraordinary risks

The Company assigns risk ratings to loans other than consumer loans and other homogeneous loan pools based on the following scale. The risk ratings are used when determining borrower ratings as well as facility ratings. When the borrower rating and the facility ratings differ, the lowest rating applied is:

- Grades 1 and 2 These grades include loans which are given to high-quality borrowers with high credit quality and sound financial strength. Key financial ratios are generally above industry averages and the borrower's strong earnings history or net worth. These may be secured by deposit accounts or high-grade investment securities.
- Grade 3 This grade includes loans to borrowers with solid credit quality with minimal risk. The borrower's balance sheet and financial ratios are generally in line with industry averages, and the borrower has historically demonstrated the ability to manage economic adversity. Real estate and asset-based loans assigned this risk rating must have characteristics which place them well above the minimum underwriting requirements for those departments. Asset-based borrowers assigned this rating must exhibit extremely favorable leverage and cash flow characteristics, and consistently demonstrate a high level of unused borrowing capacity.
- Grades 4 and 5 These include "pass" grade loans to borrowers of acceptable credit quality and risk. The borrower's balance sheet and financial ratios may be below industry averages, but above the lowest industry quartile. Leverage is above and liquidity is below industry averages. Inadequacies evident in financial performance and/or management sufficiency are offset by readily available features of support, such as adequate collateral, or good guarantors having the liquid assets and/or cash flow capacity to repay the debt. While the borrower may have recognized a loss over three or four years, recent earnings trends, while perhaps somewhat cyclical, are improving and cash flows are adequate to cover debt service and fixed obligations. Real estate and asset-borrowers who fully comply with all underwriting standards and perform according to projections would be assigned this rating. These also include grade 5 loans which are "leveraged" or on management's "watch list." While still considered pass loans (loans given a grade 5), the borrower's financial condition, cash flow, or operations evidence more than average risk and short term weaknesses. These loans warrant a higher than average level of monitoring, supervision, and attention from the Company, but do not reflect credit weakness trends that weaken or inadequately protect the Company's credit position. Loans with a grade rating of 5 are not normally acceptable as new credits unless they are adequately secured or carry substantial endorsers/guarantors.
- Grade 6 This grade includes "special mention" loans which are loans that are currently protected but are potentially weak. This generally is an interim grade classification and these loans will usually be upgraded to an "acceptable" rating or downgraded to a "substandard" rating within a reasonable time period. Weaknesses in special mention loans may, if not checked or corrected, weaken the asset or inadequately protect the Company's credit position at some future date. Special mention loans are often loans which exhibit weaknesses inherent in the loan origination and loan servicing, and may have some technical deficiencies. The main theme in special mention credits is the distinct probability that the classification will deteriorate to a more adverse class if the noted deficiencies are not addressed by the loan officer or loan management.
- Grade 7 This grade includes "substandard" loans which are inadequately supported by the current sound net worth and paying capacity of the borrower or of the collateral pledged, if any. Substandard loans have a well-defined weakness or weaknesses that may impair the regular liquidation of the debt. When a loan has been downgraded to "substandard," there exists a distinct possibility that the Company will sustain a loss if the deficiencies are not corrected.
- Grade 8 This grade includes "doubtful" loans which exhibit the same characteristics as the "substandard" loans. Additionally, loan weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors, which may work to the advantage and strengthening of the loan, its classification as an estimated loss is deferred until its more exact status can be determined. Pending factors include a

proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral, and refinancing plans.

- Grade 9 – This grade includes loans classified "loss" which are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off the asset even though partial recovery may be achieved in the future.

The following table presents loans by class, net of deferred fees, by risk rating and period indicated as of December 31, 2023:

	-	erm Loans			Basis by O			r 31, 2023	R	evolving Loans	R	evolving Loans onverted	,	
(In thousands)		2023		2022	2021	2020	2019	Prior		mortized ost Basis		o Term Loans		Total
Commercial and bu	sine	<u>ss</u>												
Pass	\$	5,989	\$	5,066	\$ 1,594	\$ 810	\$ 6	\$ 939	\$	38,869	\$	_	\$	53,273
Special Mention		_		_	_	_	_	_		_		_		_
Substandard		_		_	_	_	_	_		_				_
Total	\$	5,989	\$	5,066	\$ 1,594	\$ 810	\$ 6	\$ 939	\$	38,869	\$	_	\$	53,273
Current period gross write-offs	\$		\$		\$ _	\$ 	\$ 	\$ _	\$		\$	_	\$	
Government progra	<u>m</u>													
Pass	\$	_	\$	_	\$ _	\$ 8	\$ _	\$ 66	\$	_	\$	_	\$	74
Special Mention		_		_	_	_	_	_		_		_		_
Substandard		_		_	_	_	_	_		_		_		_
Total	\$	_	\$	_	\$ _	\$ 8	\$ _	\$ 66	\$	_	\$	_	\$	74
Current period gross write-offs	\$	_	\$	_	\$ _	\$ _	\$ _	\$ _	\$	_	\$	_	\$	_
Commercial real est	ate													
Pass	\$	40,929	\$	81,823	\$ 52,019	\$ 39,155	\$ 60,626	\$ 105,285	\$	501	\$	_	\$	380,338
Special Mention		_		_	_	5,796	_	_		_		_		5,796
Substandard		_		_	_	_	_	_		_				_
Total	\$	40,929	\$	81,823	\$ 52,019	\$ 44,951	\$ 60,626	\$ 105,285	\$	501	\$	_	\$	386,134
Current period gross write-offs	\$	_	\$	_	\$ _	\$ _	\$ _	\$ _	\$	_	\$	_	\$	_
Residential mortgag	es													
Not graded	\$	_	\$	24,835	\$ 206,257	\$ 2,260	\$ _	\$ 8,969	\$	_	\$	_	\$	242,321
Pass		4,189		1,925	5,253	1,579	3,494	1,778		_		_		18,218
Special Mention		_		_	_	_	_	_		_		_		_
Substandard		_		_	_	_	_	_		_		_		_
Total	\$	4,189	\$	26,760	\$ 211,510	\$ 3,839	\$ 3,494	\$ 10,747	\$	_	\$	_	\$	260,539
Current period gross write-offs	\$	_	\$	_	\$	\$ _	_	\$	\$	_	\$	_	\$	_
Home improvement	and	home eq	uit	<u>y</u>										
Not graded	\$	_	\$	_	\$ _	\$ _	\$ _	\$ 32	\$	_	\$	_	\$	32
Pass		_		_	_	_	_	4		_		_		4
Special Mention		_		_	_	_	_	_		_		_		_
Substandard		_		_			_							_
Total	\$	_	\$	_	\$ _	\$ _	\$ _	\$ 36	\$	_	\$	_	\$	36
Current period gross write-offs	\$		\$		\$ _	\$ _	\$ _	\$ _	\$	_	\$	_	\$	_

	Te	erm Loans	An	nortized Co	ost ]	Basis by Oı	rigin	ation Yea	r - <i>A</i>	s of <i>Decen</i>	nbe	er 31, 2023		Revolving Loans	Co	evolving Loans onverted		
(In thousands)		2023		2022		2021		2020		2019		Prior		mortized Cost Basis		o Term Loans		Total
Real estate construct	tion	and deve	elor	<u>oment</u>														
Pass	\$	27,951	\$	9,571	\$	_	\$	31,308	\$	_	\$	3,978	\$	43,734	\$	_	\$	116,542
Special Mention		_		_		_		_		_		_		_		_		_
Substandard		_		_				3,524		_		7,878		_				11,402
Total	\$	27,951	\$	9,571	\$	_	\$	34,832	\$	_	\$	11,856	\$	43,734	\$	_	\$	127,944
Current period gross write-offs	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_
<u>Agricultural</u>																		
Pass	\$	2,086	\$	4,163	\$	457	\$	2,958	\$	1,592	\$	12,574	\$	22,556	\$	_	\$	46,386
Special Mention	•		•	2,105	•	_	-	513	-		-	356	-		•	_	•	2,974
Substandard		_		_		_		_		_		45		390		_		435
Total	\$	2,086	\$	6,268	\$	457	\$	3,471	\$	1,592	\$	12,975	\$	22,946	\$		\$	49,795
Current period gross write-offs	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_
Installment and stud	lent	loans																
Not graded	\$	708	\$	250	\$	142	\$	74	\$	483	\$	38,519	\$	472	\$	_	\$	40,648
Pass	Ť	1,173	Ť	_	_		Ť		•	_	_	_	-	_	_	_	•	1,173
Special Mention		_		_		_		_		_		_		_		_		_
Substandard		_		_		_		_		_		426		_		_		426
Total	\$	1,881	\$	250	\$	142	\$	74	\$	483	\$	38,945	\$	472	\$	_	\$	42,247
Current period gross write-offs	\$	_	\$	_	\$	_	\$	_	\$	_	\$	2,588	\$	_	\$	_	\$	2,588
Total loans outstand	ing	(risk rati	ing)	) <u>:</u>														
Not graded	\$	708	\$	25,085	\$	206,399	\$	2,334	\$	483	\$	47,520	\$	472	\$	_	\$	283,001
Pass	Ť	82.317	Ť	102,548	_	59,323	Ť	75.818	•	65.718	_	124.624	-	105,660	_	_	•	616,008
Special Mention				2,105		_		6,309				356		_				8,770
Substandard		_		_		_		3,524		_		8,349		390		_		12,263
Grand total loans	\$	83,025	\$	129,738	\$	265,722	\$	87,985	\$	66,201	\$	180,849	\$	106,522	\$		\$	920,042
Total current period gross write-offs	\$		\$	_	\$	_	\$		\$		\$	2,588	\$		\$		\$	2,588

The following tables summarize the credit risk ratings for commercial, construction, and other non-consumer related loans at December 31, 2022. The Company did not carry any loans graded as loss at December 31, 2022 (in thousands):

December 31, 2022	mmercial and idustrial	-	ommercial eal Estate	Co	eal Estate onstruction and evelopment	Agı	ricultural	Total
Grades 1 and 2	\$ 216	\$	_	\$	_	\$	_	\$ 216
Grade 3			_		_		_	
Grades 4 and 5 – pass	57,493		372,120		138,951		50,658	619,222
Grade 6 – special mention	197		25,995		_		1,021	27,213
Grade 7 – substandard	_		_		14,424		1,043	15,467
Grade 8 – doubtful	_		_		_		_	_
Total	\$ 57,906	\$	398,115	\$	153,375	\$	52,722	\$ 662,118

The following table summarizes the credit risk ratings for consumer related loans and other homogeneous loans for December 31, 2022 (in thousands):

			December	· 31,	2022	
	esidential Iortgages	a	Home provement nd Home Equity	an	stallment d Student Loans	Total
Not graded	\$ 257,207	\$	41	\$	44,402	\$ 301,650
Pass	16,150		8		_	16,158
Special Mention	_		_		_	_
Substandard	_		_		252	252
Doubtful	 _		_			_
Total	\$ 273,357	\$	49	\$	44,654	\$ 318,060

### Allowance for Credit Losses on Loans

The Company adopted ASU 2016-13, *Financial Instrument-Credit Losses (Topic 326)*, effective January 1, 2023. This loss measurement, which uses the current expected credit loss (CECL) cohort methodology analysis, relies on segmenting the loan portfolio into pools with similar risks, tracking the performance of the pools over time, and using the data to determine pool loss experience. Management estimates the allowance for credit loss balance using relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The cumulative loss rate used as the basis for the estimate of credit losses is comprised of the Company's historical loss experience from 2006 to 2023. The Company expects that the markets in which it operates will experience a slight decline in economic conditions and an increase in unemployment rates and levels and trends of delinquencies over the next year. Management has adjusted the historical loss experience for these expectations.

Unfunded loan commitment reserves are included in other liabilities in the consolidated balance sheets. Provisions for unfunded loan commitments are included in provision for credit losses in the consolidated statements of income. Prior to adoption of ASC 326, provisions for unfunded loan commitments were included in other expenses in the consolidated statements of income.

The following summarizes the activity in the allowance for credit losses by loan category for the years ended December 31, 2023 and 2022 (in thousands).

December 31, 2023	 nmercial and dustrial	eal Estate Iortgage	Cor	eal Estate nstruction velopment	Ag	gricultural	stallment Student Loans	Ur	nallocated	Total
Beginning balance	\$ 955	\$ 1,363	\$	3,409	\$	525	\$ 2,898	\$	1,032	\$ 10,182
CECL adjustment	1,336	2,359		720		1,025	1,959		(1,032)	6,367
Provision for (reversal of) credit losses (1)	(390)	(1,253)		(515)		(300)	3,888		_	1,430
Charge-offs						_	(2,588)			(2,588)
Recoveries	 2	55					210			267
Ending balance	\$ 1,903	\$ 2,524	\$	3,614	\$	1,250	\$ 6,367	\$		\$ 15,658

<sup>(1)</sup> Excludes a \$30,000 provision for unfunded loan commitments during the year.

December 31, 2022	1	mercial and ustrial	eal Estate Iortgage	Cor	eal Estate nstruction and velopment	Ag	gricultural	 stallment Student Loans	Un	allocated	Total
Beginning balance	\$	597	\$ 1,174	\$	2,840	\$	1,233	\$ 2,720	\$	769	\$ 9,333
Provision for (reversal of) credit losses (1)		87	147		569		(744)	1,480		263	1,802
Charge-offs		1	_		_		_	(1,364)			(1,363)
Recoveries		270	42		_		36	62		_	410
Ending balance	\$	955	\$ 1,363	\$	3,409	\$	525	\$ 2,898	\$	1,032	\$ 10,182

<sup>(1)</sup> Includes a \$137,000 reversal of provision for unfunded loan commitments during the year.

### Collateral-Dependent Loans

A loan is considered collateral-dependent when the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the operation or sale of the collateral.

The following table presents the recorded investment in collateral-dependent loans by type of loan:

		December	r 31, 2023	<b>December 31, 2022</b>				
(Dollars in thousands)	A	Amount	Number of Collateral- Dependent Loans	Amount	Number of Collateral- Dependent Loans			
Real estate construction and development loans	\$	11,390	3	\$ 14,436	4			
Agricultural loans		390	1	108	2			
Total	\$	11,780	4	\$ 14,544	6			

At December 31, 2023, two of the real estate and construction and development loans were secured by land and one was secured by a multifamily property, and the agricultural loan was secured by farmland. At December 31, 2022, three of the real estate and construction and development loans were secured by land and one was secured by a multifamily property, and the agricultural loan was secured by farmland.

# Reserve for Unfunded Commitments

The allowance for off-balance sheet credit exposure relates to commitments to extend credit, letters of credit, and undisbursed funds on lines of credit. The Company evaluates credit risk associated with the off-balance sheet loan commitments in the same manner as it evaluates credit risk within the loan portfolio. The reserve for the unfunded loan commitments is a liability on the Company's consolidated financial statements and is included in other liabilities.

The following table represents the impact to the unfunded commitments liability after the adoption of CECL:

	12/31	1/2023	12/3	12/31/2022	
Beginning Liability	\$	532	\$	669	
CECL Day 1 Adjustment		273			
Provision (Reversal of Provision)		30		(137)	
Ending Liability	\$	835	\$	532	

# Loan Modifications

Occasionally, the Company modifies loans to borrowers in financial distress by providing principal forgiveness, term extension, and other-than-insignificant payment delay or interest rate reduction. When principal forgiveness is provided, the amount of forgiveness is charged off against the allowance for credit losses. There were no loan modifications at December 31, 2023.

### <u>Troubled Debt Restructurings</u>

Prior to the implementation of CECL, loan modifications were classified as troubled debt restructurings. When the Company granted a concession to a borrower as part of a loan restructuring, the restructuring was accounted for as a troubled debt restructuring (TDR). TDRs were reported as a component of impaired loans.

A TDR was a type of restructuring in which the Company, for economic or legal reasons related to the borrower's financial difficulties, granted a concession (either imposed by court order, law, or agreement between the borrower and the Bank) to the borrower that it would not otherwise have considered. Although the restructuring took different forms, the Company's objective was to maximize recovery of its investment by granting relief to the borrower.

There were no TDR modifications or defaults during the year ended December 31, 2022.

The following tables summarizes all TDR activity by loan category for the years ended December 31, 2022 (in thousands).

2022	mercial idustrial	mmercial al Estate	sidential ortgages	Home aprovement and Home Equity	C	Real Estate Construction Development	A	gricultural	stallment d Student Loans	Total
Beginning balance	\$ _	\$ _	\$ 146	\$ _	\$	2,206	\$	242	\$ _	\$ 2,594
Defaults	_	_	_	_		_		_	_	_
Additions	_	_	_	_		_		_	_	_
Principal reductions	_	_	(6)	_		(330)		(134)	_	(470)
Charge-offs	 									 _
Ending balance	\$ 	\$ 	\$ 140	\$ 	\$	1,876	\$	108	\$ 	\$ 2,124
Allowance for loan loss	\$ 	\$ 	\$ 4	\$ 	\$		\$	48	\$ 	\$ 52

The Company made various types of concessions when structuring TDRs including rate reductions, payment extensions, and forbearance. At December 31, 2022, the Company had 4 restructured loans totaling \$2.1 million. The Company had no unfunded commitments outstanding for TDRs at December 31, 2022.

### 4. Student Loans

Included in installment loans are \$38.5 million and \$42.1 million in student loans at December 31, 2023 and 2022, made to medical and pharmacy school students. Upon graduation the loan is automatically placed on deferment for six months. This may be extended up to 48 months for graduates enrolling in internship, medical residency, or fellowship. As approved, the student may receive additional deferment for hardship or administrative reasons in the form of forbearance for a maximum of 36 months throughout the life of the loan. Student loans have not been originated or purchased since 2019.

As of December 31, 2023 and December 31, 2022, the allowance for credit losses for the student loan portfolio was \$6.3 million and \$2.6 million, respectively. At December 31, 2023 and December 31, 2022, student loans totaling \$426,000 and \$252,000 were included in the substandard category, respectively.

The following tables summarize the credit quality indicators for outstanding student loans as of December 31, 2023 and December 31, 2022:

	De	eceml	ber 31, 20	)23	December 31, 2022							
(In thousands, except number of loans)	Number of Loans		incipal mount		ccrued nterest	Number of Loans		rincipal Amount		ccrued iterest		
School	44	\$	1,242	\$	734	70	\$	2,056	\$	908		
Grace	18		473		296	27		667		348		
Repayment	444		20,833		289	516		23,414		857		
Deferment	237		10,163		2,022	268		10,974		1,732		
Forbearance	98		5,782		133	91		5,019		237		
Total	841	\$	38,493	\$	3,474	972	\$	42,130	\$	4,082		

<u>School</u> - The time in which the borrower is still actively in school at least half time. No payments are expected during this stage, though the borrower may begin immediate payments.

<u>Grace</u> - A six month period of time granted to the borrower immediately upon graduation, or withdrawal from school. Interest continues to accrue. Upon completion of the six month grace period the loan is transferred to repayment status. This status may also represent a borrower activated to military duty during their time in school. The borrower must return to at least half-time status within six-months of the active duty end-date in order to return to in-school status.

<u>Repayment</u> - The time in which the borrower is no longer actively in school at least half time, and has not received an approved grace, deferment, or forbearance. Regular payment is expected from these borrowers under an allotted payment plan.

<u>Deferment</u> - May be granted up to 48 months for borrowers who have begun the repayment period on their loans but are (1) actively enrolled in an eligible school at least half time, or (2) are actively enrolled in an approved and verifiable medical residency, internship, or fellowship program.

<u>Forbearance</u> - The period of time during which the borrower may postpone making principal and interest payments due to hardship or administrative reasons. Interest continues to accrue on loans during periods of authorized forbearance. If the borrower is delinquent at the time the forbearance is granted, accrued and unpaid interest from the date of delinquency, if any, will be capitalized at the end of the forbearance period. The loan-term will not change and payments may be increased to allow the loan to pay off in the required time frame. A forbearance that results in and insignificant payment delay is not considered a concessionary change in terms, provided the borrower affirms the obligation. Forbearance is not an uncommon status designation; this designation is standard industry practice, and is consistent with a student's migration to the medical profession. However, additional risk is associated with this designation.

### Student Loan Aging

Student loans are generally charged off at the end of the month during which an account becomes 120 days contractually past due. Accrued but unpaid interest related to charged off student loans is reversed and charged against interest income. For the year ended December 31, 2023, \$252,000 in accrued interest receivable was reversed due to charge-offs of \$2.6 million within the student loan portfolio. For the year ended December 31, 2022, \$141,000 in accrued interest receivable was reversed due to charge-offs of \$1.3 million within the student loan portfolio.

The following tables summarize the student loan aging for loans in repayment and forbearance as of December 31, 2023 and December 31, 2022:

	Decembe	r 31	, 2023	<b>December 31, 2022</b>			
(Dollars in thousands)	Number of Borrowers		rincipal Amount	Number of Borrowers	Principal Amount		
Current or less than 31 days	221	\$	25,070	251	\$	26,993	
31 - 60 days	6		791	8		546	
61 - 90 days	2		328	5		642	
Greater than 90 days	3		426	4		252	
Total	232	\$	26,615	268	\$	28,433	

#### 5. Premises and Equipment

The components of premises and equipment are as follows:

(In thousands)	December 31, 2023			
Land	\$	968	\$	968
Buildings and improvements		16,502		16,288
Furniture and equipment		11,105		11,024
		28,575		28,280
Less accumulated depreciation and amortization		(19,477)		(18,510)
Total	\$	9,098	\$	9,770

The depreciation and amortization expense on Company premises and equipment totaled \$1.5 million and \$1.3 million, for the years ended December 31, 2023 and 2022, respectively, and is included in occupancy expense in the accompanying consolidated statements of income.

## 6. Investment in Limited Partnership

The Bank owns a 2.22% interest in a limited partnership which provides private capital for small to mid-sized businesses used to finance later stage growth, strategic acquisitions, ownership transitions, and recapitalizations, or mezzanine capital. At December 31, 2023 and December 31, 2022, the total investment in this limited partnership was \$3.2 million, and \$2.8 million, respectively. The investment is accounted for under the cost method. No income was received from the partnership during the year ended December 31, 2023. During the year ended December 31, 2022, \$566,000 was recognized and reflected in non-interest income on the consolidated statement of income. Remaining unfunded commitments as of December 31, 2023 and 2022, totaled \$800,000 and \$1.2 million, respectively.

#### 7. Deposits

Deposits include the following:

(In thousands)	December 31, 2023			
Noninterest-bearing deposits	\$	403,225	\$	481,629
Interest-bearing deposits:				
NOW and money market accounts		406,857		499,861
Savings accounts		122,547		125,946
Time deposits:				
Under \$250,000		48,098		42,933
\$250,000 and over		23,750		15,115
Total interest-bearing deposits		601,252		683,855
Total deposits	\$	1,004,477	\$	1,165,484

The scheduled maturities of all certificates of deposit and other time deposits are as follows:

(In thousands)	Dec	December 31, 2023								cember 31, 2022
One year or less	\$	44,887	\$	46,224						
More than one year, but less than or equal to two years		26,046		10,352						
More than two years, but less than or equal to three years		611		723						
More than three years, but less than or equal to four years		86		610						
More than four years, but less than or equal to five years		218		139						
Greater than five years										
	\$	71,848	\$	58,048						

Deposit balances representing overdrafts reclassified as loan balances totaled \$387,000 and \$487,000 as of December 31, 2023 and 2022, respectively.

Deposits of directors, officers and other related parties to the Bank totaled \$10.3 million and \$13.8 million at December 31, 2023 and 2022, respectively. The rates paid on these deposits were similar to those customarily paid to the Bank's customers in the normal course of business.

There were no brokered deposits held at December 31, 2023 or December 31, 2022.

#### 8. Short-term Borrowings/Other Borrowings

The Bank maintains lines of credit with the Federal Reserve Bank, the Federal Home Loan Bank, and corespondent banks which may be drawn upon, as needed, to cover short-term financial obligations, or for investment or capital utilization purposes.

The following table sets forth the Bank's outstanding and available credit lines for the periods indicated:

(In thousands)	Dec	cember 31, 2023	De	cember 31, 2022
Unsecured credit lines:				
Credit limit	\$	80,000	\$	120,000
Balance outstanding		2,000		_
Federal Home Loan Bank:				
Credit limit		128,935		2,151
Balance outstanding		60,000		_
Collateral pledged		232,144		2,307
Federal Reserve Bank:				
Credit limit		463,501		435,599
Balance outstanding				_
Collateral pledged		608,045		590,427
		,		,

At December 31, 2023, the Company's available lines of credit totaled \$672.4 million. All lines of credit are on an "as available" basis and can be revoked by the grantor at any time. These lines of credit have interest rates that are generally tied to the Federal Funds rate or are indexed to short-term U.S. Treasury rates or SOFR. FHLB advances are collateralized by the Company's stock in the FHLB and investment securities. At December 31, 2023, \$230.1 million in loans and \$2.1 million in investment securities were pledged as collateral for FHLB advances. Additionally, \$604.0 million in loans and \$4.1 million in investment securities were pledged at December 31, 2023 as collateral for advances with the Federal Reserve Bank.

At December 31, 2022, the Company's available lines of credit totaled \$557.8 million. As of December 31, 2022, \$2.3 million in investment securities at FHLB were pledged as collateral for FHLB advances. Additionally, \$590.4 million in real-estate secured loans were pledged at December 31, 2022, as collateral at the Federal Reserve Bank.

At December 31, 2023, the Company had secured borrowings of \$60.0 million at FHLB with a maturity date of January 18, 2024, and overnight unsecured borrowings of \$2.0 million at PCBB. At December 31, 2022, the Company had no outstanding borrowing balances.

#### 9. Leases

The Company leases land and premises for its branch banking offices, administration facilities, and ITMs. The initial terms of these leases expire at various dates through 2032. Under the provisions of most of these leases, the Company has the option to extend the leases beyond their original terms at rental rates adjusted for changes reported in certain economic indices or as reflected by market conditions. Lease terms may include options to extend or terminate the lease when it is reasonably certain the Company will exercise that option. As of December 31, 2023, the Company had 13 operating leases and no financing leases.

Upon adoption of ASC Topic 842, Leases, the Bank chose to apply the incremental borrowing rate in its determination of the lease liability. The incremental borrowing rate approximates the Bank's current rates for fully secured loans where the amount and terms applied are similar to the amount and terms of the lease.

The components of lease expense were as follows for the yeas ended:

(In thousands)	nber 31, 023	mber 31, 2022
Operating lease expense	\$ 711	\$ 728
Short-term lease expense		_
Variable lease expense	_	_
Sublease income		
Total lease cost	\$ 711	\$ 728

Supplemental balance sheet information related to leases is as follows:

(In thousands)	Dec	ember 31, 2023	mber 31, 2022
Operating cash flows used in operating leases	\$	720	\$ 729
Right-of-use assets obtained in exchange for new operating lease liabilities	\$	_	\$ 
Weighted-average remaining lease terms in years for operating leases		4.23	4.49
Weighted-average discount rate for operating leases		5.09 %	5.12 %

Maturities of lease liabilities are as follows as of December 31, 2023 (in thousands):

Years Ending December 31,	Lease Liabilities
2024	\$ 58
2025	40
2026	18
2027	11
2028	10
Thereafter	21
Total undiscounted cash flows	1,59
Less: present value discount	(15
Present value of net future minimum lease payments	\$ 1,43

#### 10. Junior Subordinated Debt/Trust Preferred Securities

The contractual principal balance of the Company's debentures relating to its trust preferred securities is \$12 million as of December 31, 2023 and 2022. The Company may redeem the junior subordinated debentures at any time at par.

The Company accounts for its junior subordinated debt issued under USB Capital Trust II at fair value. The Company believes the election of fair value accounting for the junior subordinated debentures better reflects the true economic value of the debt instrument on the consolidated balance sheet. As of December 31, 2023, the rate paid on the junior subordinated debt issued under USB Capital Trust II is 3-month SOFR plus 129 basis points, and is adjusted quarterly.

At December 31, 2023, the Company performed a fair value measurement analysis on its junior subordinated debt using a cash flow model approach to determine the present value of those cash flows. The cash flow model utilizes the forward 3-month SOFR curve to estimate future quarterly interest payments due over remaining life of the debt instrument. These cash flows are discounted at a rate which incorporates a current market rate for similar-term debt instruments, adjusted for additional credit and liquidity risks associated with junior subordinated debt. The 6.14% discount rate used represents what a market participant would consider under the circumstances based on current market assumptions. At December 31, 2023 and December 31, 2022, the total cumulative gain recorded on the debt was \$1.5 million and \$1.7 million, respectively.

(In thousands)	December 31, 2023		,	
Net fair value calculation (loss) gain	\$	(270)	\$	413
Other comprehensive income (loss) gain		(544)		2,947
Recognized gain (loss) on fair value		274		(2,533)
Cumulative gain recorded		1,461		1,732
Discount rate		6.14 %		6.63 %

The net fair value calculation performed as of December 31, 2023 resulted in a pretax loss adjustment of \$270,000 for the year ended December 31, 2023, compared to a pretax gain adjustment of \$413,000 for the year ended December 31, 2022.

For the year ended December 31, 2023, the \$270,000 fair value loss adjustment was separately presented as a \$274,000 gain recognized on the consolidated statements of income, and a \$544,000 loss associated with the instrument-specific credit risk recognized in other comprehensive income. For the year ended December 31, 2022, the \$413,000 fair value gain adjustment was separately presented as a \$2.5 million loss recognized on the consolidated statements of income, and a \$2.9 million gain associated with the instrument-specific credit risk recognized in other comprehensive income. The Company calculated the change in the discounted cash flows based on updated market credit spreads for the periods ended.

# 11. Deferred Taxes

The tax effects of significant items comprising the Company's net deferred tax assets (liabilities) are as follows:

	Decem	ber 31,
(In thousands)	2023	2022
Deferred tax assets:		
Credit losses not currently deductible	\$ 4,985	\$ 3,411
Deferred compensation	1,757	1,352
Depreciation	92	167
Accrued reserves	_	75
Write-down on other real estate owned	291	291
Unrealized gain on retirement obligation	56	83
Deferred loss ASC 825 – fair value option	159	245
Unrealized loss on available for sale securities	6,835	8,000
Interest on nonaccrual loans	1,513	833
Lease liability	458	667
Other	848	815
Total deferred tax assets	16,994	15,939
Deferred tax liabilities:		
State tax	(596)	(433)
FHLB dividend	(46)	(46)
Loss on limited partnership investment	(650)	(507)
Fair value adjustments for purchase accounting	(93)	(98)
Unrealized loss on TRUPs	(579)	(740)
Deferred loan costs	(414)	(508)
Prepaid expenses	(135)	(150)
Right-of-use asset	(426)	(632)
Total deferred tax liabilities	(2,939)	(3,114)
Net deferred tax assets	\$ 14,055	\$ 12,825

The Company periodically evaluates its deferred tax assets to determine whether a valuation allowance is required based upon a determination that some or all of the deferred assets may not be ultimately realized. The Company did not record a valuation allowance at December 31, 2023 or December 31, 2022.

Income tax expense for the years ended December 31, consist of the following:

(In thousands)	F	ederal	State	Total
2023				
Current	\$	5,103	\$ 2,874	\$ 7,977
Deferred		(238)	(59)	(297)
	\$	4,865	\$ 2,815	\$ 7,680
2022				
Current	\$	5,489	\$ 3,246	\$ 8,735
Deferred		(1,457)	(905)	(2,362)
	\$	4,032	\$ 2,341	\$ 6,373

A reconciliation of the statutory federal income tax rate to the effective income tax rate is as follows:

	Year Ended De	ecember 31,
	2023	2022
Statutory federal income tax rate	21.0 %	21.0 %
State franchise tax, net of federal income tax benefit	8.1	8.1
Other	(1.1)	(0.2)
Effective income tax rate	28.0 %	28.9 %

The Company periodically reviews its tax positions under the accounting standards related to uncertainty in income taxes, which defines the criteria that an individual tax position would have to meet for some or all of the income tax benefit to be recognized in a taxable entity's financial statements. Under the guidelines, an entity should recognize the financial statement benefit of a tax position if it determines that it is *more likely than not* that the position will be sustained on examination. The term "more likely than not" means a likelihood of more than 50 percent. In assessing whether the more-likely-than-not criterion is met, the entity should assume that the tax position will be reviewed by the applicable taxing authority and all available information is known to the taxing authority. As of December 31, 2023 and 2022, the Company has no uncertain tax positions.

The Company and its subsidiary file income tax returns in the U.S federal jurisdiction and California. There are no filings in foreign jurisdictions. The Company is no longer subject to income tax examinations by taxing authorities for years before 2020 and 2019 for Federal and California jurisdictions, respectively.

The Company's policy is to recognize any interest or penalties related to uncertain tax positions in income tax expense. Interest and penalties recognized during the periods ended December 31, 2023 and December 31, 2022 were insignificant.

# 12. Stock Based Compensation

Options and restricted stock units and awards have been granted to directors, officers and key employees at an exercise price equal to estimated fair value at the date of grant as determined by the Board of Directors. All options, units, and awards granted are service awards, and are based solely upon fulfilling a requisite service period (the vesting period). At December 31, 2023, the Company had one shareholder approved stock based compensation plan.

In May 2015, the Company adopted the United Security Bancshares 2015 Equity Incentive Award Plan (2015 Plan). The 2015 Plan provides for the granting of up to 758,000 shares of authorized and unissued shares of common stock in the form of stock options, restricted stock units, and restricted stock awards. The 2015 Plan requires that the exercise price may not be less than the fair value of the stock at the date the option is granted, and that the option price must be paid in-full at the time it is exercised.

The options granted (incentive stock options for employees and non-qualified stock options for Directors) have an exercise price at the prevailing market price on the date of grant. All options granted are exercisable 20% each year commencing one year after the date of grant and expire ten years after the date of grant. Restricted stock units are granted at the prevailing market price of the Company's stock, subject to time-based vesting. Restricted stock awards are subject to forfeiture if employment terminates prior to vesting. The cost of these awards is recognized over the vesting period of the awards based on the fair value of the common stock on the date of the grant.

Under the 2015 Plan, 96,435 granted stock instruments are outstanding as of December 31, 2023, of which 51,000 are exercisable. Of the 96,435 granted stock instruments, 7,000 are restricted stock units, 14,435 are restricted stock awards, and 75,000 are nonqualified stock options.

At December 31, 2023, there were 411,590 shares available for future issuance under equity compensation plans.

A summary of the status of the Company's stock option plan and changes during the year are presented below:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value
Options outstanding December 31, 2021	94,601	\$ 7.87		
Granted during the year	30,000	8.17		
Exercised during the year	(5,579)	5.22		
Forfeited during the year				
Options outstanding December 31, 2022	119,022	8.07	4.78	\$ 105,334
Granted during the year				
Exercised during the year	(29,022)	3.68		
Forfeited during the year	(15,000)	9.25		
Options outstanding December 31, 2023	75,000	\$ 9.54	5.50	\$ 7,200

As of December 31, 2023 and 2022 there was \$78,000 and \$104,000, respectively, of total unrecognized compensation expense related to non-vested stock options. Non-vested stock options totaled 24,000 shares at December 31, 2023, with a weighted average remaining vesting period of approximately 3.07 years. The aggregate intrinsic value of the non-vested stock options was \$5,760 at December 31, 2023. Non-vested stock options totaled 30,000 shares at December 31, 2022, with a weighted average remaining vesting period of approximately 4.07 years. Their was no aggregate intrinsic value of the non-vested stock options at December 31, 2022.

A summary of the status of the Company's restricted stock units and changes during the year are presented below:

	Shares	Ave Gran	ghted crage t-Date Value
Non-vested units at December 31, 2021	27,949	\$	8.45
Granted during the year	26,492	\$	7.52
Vested during the year	(35,967)	\$	7.90
Forfeited during the year	(4,500)	\$	7.85
Non-vested units at December 31, 2022	13,974	\$	8.29
Granted during the year	52,477		7.53
Vested during the year	(59,451)		7.68
Non-vested units at December 31, 2023	7,000	\$	7.79

As of December 31, 2023 and 2022 there was \$40,000 and \$90,000, respectively, of total unrecognized compensation expense related to restricted stock. This cost is expected to be recognized over a weighted-average period of approximately 3.57 years.

A summary of the status of the Company's restricted stock awards and changes during the year are presented below:

	Shares	Weighted Average Grant-Date Fair Value
Non-vested units at December 31, 2022	_	\$ —
Granted during the year	14,435	7.99
Vested during the year	—	—
Forfeited during the year		
Non-vested units at December 31, 2023	14,435	\$ 7.99

As of December 31, 2023, there was \$113,000 of total unrecognized compensation expense related to restricted stock awards. There were no outstanding restricted stock awards at December 31, 2022. This cost is expected to be recognized over a weighted-average period of approximately 4.93 years.

Included in total outstanding options at December 31, 2023, are 51,000 exercisable shares at a weighted average price of \$7.01, a weighted average remaining contract term of 4.28 and intrinsic value of \$1,440.

Included in salaries and employee benefits for the years ended December 31, 2023 and 2022 are \$141,000 and \$185,000 of stock-based compensation, respectively. Director's fees totaling \$337,000 and \$181,000 for the same periods, respectively, are also included in stock-based compensation as reflected in the Consolidated Statement of Changes in Shareholders' Equity. The related tax benefit on share-based compensation recorded in the provision for income taxes was not material to any year.

A summary of the status of the Company's stock option values and activity is presented below:

	Dec	ember 31, 2023	De	2022
Weighted average grant-date fair value per share of stock options granted	\$	_	\$	127,644
Weighted average fair value of stock options vested	\$	26,000	\$	86,000
Total intrinsic value of stock options exercised	\$	85,000	\$	10,555

The Bank determines fair value of stock options at grant date using the Black-Scholes-Merton pricing model that takes into account the stock price at the grant date, the exercise price, the expected life of the option, the volatility of the underlying stock and the expected dividend yield and the risk-free interest rate over the expected life of the option. The Bank determines fair value of restricted stock based on the quoted stock price as of the grant date.

The expected term of options granted is derived from management's experience, which is based upon historical data on employee exercise and post-vesting behavior. The risk free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of the grant. Expected volatility is based on the historical volatility of the Bank's stock over a period commensurate with the expected term of the options. The Company believes that historical volatility is indicative of expectations about its future volatility over the expected term of the options. The Bank expenses the fair value of the option on a straight-line basis over the vesting period for each separate service period portion of the award.

The fair value of options granted was determined using the following weighted-average assumptions as of the grant date:

	December 31, 2023	December 31, 2022
Risk-free interest rate	<u> </u>	1.23 %
Expected term in years	0	10
Expected stock price volatility	— %	41.63 %
Dividend yield	_	

The Black-Scholes-Merton option valuation model requires the input of highly subjective assumptions, including the expected life of the stock based award and stock price volatility. The assumptions listed above represent management's best estimates, but these estimates involve inherent uncertainties and the application of management judgment. As a result, if other assumptions had been used, the Bank's recorded stock-based compensation expense could have been materially different from that previously reported in proforma disclosures.

## 13. Employee Benefit Plans

## 401K Plan

The Company has a Cash or Deferred 401(k) Stock Ownership Plan (the "401(k) Plan") organized under Section 401(k) of the Code. All employees of the Company are initially eligible to participate in the 401(k) Plan upon the first day of the month after date of hire. Under the terms of the plan, the participants may elect to make contributions to the 401(k) Plan as determined by the Board of Directors. Participants are automatically vested 100% in all employee contributions. Participants may direct the investment of their contributions to the 401(k) Plan in any of several authorized investment vehicles. The Company contributes

funds to the Plan up to 4% of the employees' eligible annual compensation. Company contributions are immediately 100% vested at the time of contribution. The Company made matching contributions of \$282,000 and \$263,000 to the 401(k) Plan for the years ended December 31, 2023 and 2022, respectively.

#### Salary Continuation Plan

The Company has an unfunded, non-qualified Salary Continuation Plan for senior executive officers and certain other key officers of the Company, which provides additional compensation benefits upon retirement for a period of at least 15 years. Future compensation under the Plan is earned by the employees for services rendered through retirement and vests over a period of 12 to 32 years. As of December 31, 2023, the Company maintained a total of twelve Salary Continuation agreements.

The Company's current benefit liability is determined based upon vesting and the present value of the benefits at a corresponding discount rate. The discount rate used is an equivalent rate for high-quality investment-grade bonds with lives matching those of the service periods remaining for the salary continuation contracts, which averages approximately 20 years. At December 31, 2023 and 2022, \$4,255,000 and \$4,245,000, respectively, had been accrued to date, based on a discounted cash flow using an average discount rate of 5.30% and 4.83%, respectively, and is included in other liabilities on the consolidated balance sheets. Salary continuation expense is included in salaries and benefits expense, and totaled \$314,000 and \$310,000 for the years ended December 31, 2023 and 2022, respectively.

Included within the twelve total Salary Continuation agreements, the Company has four separate agreements with officers of the Bank and accrues for this salary continuation liability based on anticipated years of service and vesting schedules provided under the individual agreements. The four policies are considered individual contracts, and the Company applies guidance contained in ASC Topic 710. Additionally, the Company purchased company owned life insurance (COLI) and bank owned life insurance policies (BOLI) on the life of the officers in connection with the salary continuation agreements. The COLI policy premiums were paid over a seven year period and the BOLI policy premiums were paid in whole upon purchase of the policies. There was no premium expense for the years ended December 31, 2023 and December 31, 2022.

For the other eight Salary Continuation agreements in place prior to 2015, the Company recognizes in accumulated other comprehensive (loss) income, the amounts that have not yet been recognized as components of net periodic benefit costs, per the guidance contained in ASC Topic 715 "Compensation". These unrecognized costs arise from changes in estimated interest rates used in the calculation of net liabilities under the Plan. As of December 31, 2023 and 2022, the Company had approximately \$130,000 and \$195,000, respectively in unrecognized net periodic benefit costs arising from changes in interest rates used in calculating the current post-retirement liability required under the Plan. This amount represents the difference between the plan liabilities calculated under net present value calculations, and the net plan liabilities actually recorded on the Company's books at December 31, 2023 and 2022.

# Officer Supplemental Life Insurance Plan

The Company owns Bank-owned life insurance policies (BOLI) and Company-owned life insurance policies (COLI) on certain officers, including those covered under the Salary Continuation Plan above, with a portion of the post-retirement benefit available to the officers' beneficiaries. The BOLI and COLI initial net cash surrender value is equal to the premium paid. Non-taxable increases in the cash surrender value, net of the cost of insurance, plus any death benefits ultimately received by the Company, are recorded as income. The cash surrender value of the policies totaled \$22.0 million and \$22.9 million at December 31, 2023 and 2022, and are included on the consolidated balance sheet as cash surrender value of life insurance. Income, net of expense, totaled \$557,000 and \$555,000 for the years ended December 31, 2023 and 2022, respectively. As the Salary Continuation Plan remains unfunded, it is the Company's intention to utilize the policy proceeds to settle Plan obligations. Under Internal Revenue Service regulations, the life insurance policies are the property of the Company and are available, if necessary, to satisfy the Company's creditors.

#### 14. Commitments and Contingent Liabilities

Financial Instruments with Off-Balance Sheet Risk: The Company is party to financial instruments with off-balance sheet risk which arise in the normal course of business. These instruments may contain elements of credit risk, interest rate risk and liquidity risk, and include commitments to extend credit and standby letters of credit. The credit risk associated with these instruments is essentially the same as that involved in extending credit to customers and is represented by the contractual amount indicated in the table below:

	 December 31,			
(In thousands)	2023		2022	
Commitments to extend credit	\$ 183,537	\$	190,183	
Standby letters of credit	2,940		1,570	

Commitments to extend credit are agreements to lend to a customer, as long as there is no violation of any condition established in the contract. Substantially all of these commitments are at floating interest rates based on the prime rate, and most have fixed expiration dates. The Company evaluates each customer's creditworthiness on a case-by-case basis, and the amount of collateral obtained, if deemed necessary, is based on management's credit evaluation. Collateral held varies but includes accounts receivable, inventory, leases, property, plant and equipment, residential real estate, and income-producing properties. Many of the commitments are expected to expire without being drawn upon and, as a result, the total commitment amounts do not necessarily represent future cash requirements of the Company.

Standby letters of credit are generally unsecured and are issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The Company's letters of credit are short-term guarantees and generally have terms from less than one month to approximately 3 years. At December 31, 2023, the maximum potential amount of future undiscounted payments the Company could be required to make under outstanding standby letters of credit totaled \$2.9 million.

Remaining unfunded commitments for the investment in limited partnership as of December 31, 2023 and 2022, totaled \$800,000 and \$1.2 million, respectively.

In the ordinary course of business, the Company becomes involved in litigation arising out of its normal business activities. Management, after consultation with legal counsel, believes that the ultimate liability, if any, resulting from the disposition of such claims would not be material to the financial position of the Company.

#### 15. Fair Value Measurements and Disclosure

The following summary disclosures are made in accordance with the guidance provided by ASC Topic 825 "Fair Value Measurements and Disclosures" which requires the disclosure of fair value information for both on- and off-balance sheet financial instruments where it is practicable to estimate that value.

GAAP guidance clarifies the definition of fair value, describes methods used to appropriately measure fair value in accordance with generally accepted accounting principles and expands fair value disclosure requirements. This guidance applies whenever other accounting pronouncements require or permit fair value measurements.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are unadjusted quoted prices in active markets (as defined) for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability, and reflect the reporting entity's assumptions regarding the pricing of an asset or liability by a market participant (including assumptions about risk).

The table below is a summary of fair value estimates for financial instruments and the level of the fair value hierarchy within which the fair value measurements are categorized at the periods indicated:

	December 31, 2023									
(In thousands)		Carrying Amount		Estimated Fair Value	M	oted Prices In Active Iarkets for Identical sets Level 1	C	Significant Other Observable aputs Level 2	Und	gnificant observable outs Level 3
Financial Assets:										
Investment securities	\$	181,266	\$	179,016	\$	12,438	\$	166,578	\$	
Marketable equity securities		3,354		3,354		3,354		_		_
Loans, net		904,384		871,681				_		871,681
Financial Liabilities:										
Time deposits		71,848		71,414				_		71,414
Short-term borrowings		62,000		62,000		62,000		_		_
Junior subordinated debt		11,213		11,213		_		_		11,213

	December 31, 2022									
(In thousands)	Markets for Observable U		Une	Significant Unobservable Inputs Level 3						
Financial Assets:										
Investment securities	\$	207,545	\$	207,545	\$	29,224	\$	178,321	\$	
Marketable equity securities		3,315		3,315		3,315		_		
Loans, net		969,996		906,050		_		_		906,050
Financial Liabilities:										
Time deposits		58,048		57,056				_		57,056
Junior subordinated debt		10,883		10,883		_		_		10,883

The Company performs fair value measurements on certain assets and liabilities as the result of the application of current accounting guidelines. Some fair value measurements, such as investment securities and junior subordinated debt are performed on a recurring basis, while others, such as impairment of loans, other real estate owned, goodwill and other intangibles, are performed on a nonrecurring basis.

- Level 1 financial assets consist of money market funds and highly liquid mutual funds for which fair values are based on quoted market prices.
- Level 2 financial assets include highly liquid debt instruments of U.S. Government agencies, collateralized mortgage
  obligations, corporate debt instruments, and debt obligations of states and political subdivisions, whose fair values are
  obtained from readily-available pricing sources for the identical or similar underlying security that may, or may not, be
  actively traded.
- Level 3 financial assets include certain instruments where the assumptions may be made by the Company or third parties about assumptions that market participants would use in pricing the asset or liability.

The Company recognizes transfers between Level 1, 2, and 3 when a change in circumstances warrants a transfer. There were no transfers in or out of Level 1 and Level 2 fair value measurements during the year ended December 31, 2023.

The following methods and assumptions were used in estimating the fair values of financial instruments measured at fair value on a recurring and non-recurring basis:

*Investment Securities* - Available-for-sale and marketable equity security values are based on open-market price quotes obtained from reputable third-party brokers. Market pricing is based upon specific CUSIP identification for each individual security. To the extent there are observable prices in the market, the mid-point of the bid/ask price is used to determine the fair value of individual securities. If that data is not available for the last 30 days, a Level 2-type matrix pricing-approach, based on

comparable securities in the market, is utilized. Level 2 pricing may include the use of a forward spread from the last observable trade or may use a proxy bond, such as a TBA mortgage, to determine the price for the security being valued. Changes in fair market value are recorded through other-accumulated-comprehensive-income as an unrecognized gain or loss on fair value.

*Individually-Evaluated Loans* - Fair value measurements for individually-evaluated loans are performed pursuant to authoritative accounting guidance and are based upon either collateral values supported by third party appraisals or observed market prices. Collateral-dependent loans are measured for impairment using the fair value of the collateral. There were no individually-evaluated loans measured at fair value as of December 31, 2023 or December 31, 2022.

Other Real Estate Owned - Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate owned (OREO) are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized. No OREO properties were measured at fair value as of December 31, 2023 or December 31, 2022.

Junior Subordinated Debt - The fair value of the junior subordinated debt is based on a discounted cash flow model utilizing observable market rates and credit characteristics for similar debt instruments. In its analysis, the Company uses characteristics that market participants would generally use, and considers factors specific to the liability and the principal, or most advantageous, market for the liability. Cash flows are discounted at a rate which incorporates a current market rate for similar-term debt instruments, adjusted for credit and liquidity risks associated with similar junior subordinated debt and circumstances unique to the Company. The Company believes that the subjective nature of these inputs, credit concerns in the capital markets, and inactivity in the trust preferred markets, limit the observability of market spreads, requiring the junior subordinated debt to be classified at a Level 3 fair value.

The following table provides a description of the valuation technique, unobservable input, and qualitative information about the unobservable inputs for the Company's liabilities classified as Level 3 and measured at fair value on a recurring basis at December 31, 2023 and 2022:

	Decembe	er 31, 2023			Decemb	er 31, 2022	
Financial Instrument	Valuation Unobservable Weighted Technique Input Average		Financial Instrument	Valuation Technique	Unobservable Input	Weighted Average	
Junior Subordinated Debt	Discounted cash flow	Market credit risk adjusted spreads	6.14%	Junior Subordinated Debt	Discounted cash flow	Market credit risk adjusted spreads	6.63%

Management believes that the credit risk-adjusted spread utilized in the fair value measurement of the junior subordinated debentures is indicative of the nonperformance risk premium a willing market participant would require under current, inactive market conditions. Management attributes the change in fair value of the junior subordinated debentures to market changes in the nonperformance expectations and pricing of this type of debt. Generally, an increase in the credit risk adjusted spread and/or a decrease in the forward three-month SOFR curve will result in a positive fair value adjustment and a decrease in the fair value measurement. Conversely, a decrease in the credit risk adjusted spread and/or an increase in the forward three-month SOFR curve will result in a negative fair value adjustment and an increase in the fair value measurement. The decrease in discount rate between the periods ended December 31, 2023 and December 31, 2022, is primarily due to decreases in rates for similar debt instruments.

The following tables summarize the Company's assets and liabilities that were measured at fair value on a recurring and non-recurring basis as of December 31, 2023:

(In thousands)	Dec	cember 31, 2023	-	Quoted Prices in Active Iarkets for Identical Assets (Level 1)	C	Significant Other Observable Inputs (Level 2)	Uno	gnificant bbservable Inputs Level 3)
Assets:								
AFS Securities:								
U.S. Government agencies	\$	6,156	\$	_	\$	6,156	\$	_
U.S. Government collateralized mortgage obligations		88,184				88,184		
Municipal bonds		40,116		_		40,116		_
U.S. Treasury securities		12,438		_		12,438		_
Corporate bonds		32,122		_		32,122		
Total AFS securities		179,016		_		179,016		_
Marketable equity securities		3,354		3,354				
Total assets	\$	182,370	\$	3,354	\$	179,016	\$	
Liabilities:								
Junior subordinated debt	\$	11,213	\$		\$		\$	11,213
Total liabilities	\$	11,213	\$		\$		\$	11,213

There were no non-recurring fair value adjustments at December 31, 2023.

The following tables summarize the Company's assets and liabilities that were measured at fair value on a recurring and non-recurring basis as of December 31, 2022:

(In thousands)	Dec	cember 31, 2022	ii Ma I	oted Prices of Active orkets for dentical Assets Level 1)	0	ignificant Other Observable Inputs (Level 2)	Unc	gnificant observable Inputs Level 3)
Assets:								
AFS Securities:								
U.S. Government agencies	\$	8,231	\$	_	\$	8,231	\$	_
U.S. Government collateralized mortgage obligations		97,218				97,218		
Municipal bonds		40,170		_		40,170		_
U.S. Treasury securities		29,224				29,224		
Corporate bonds		32,702				32,702		_
Total AFS securities		207,545		_		207,545		_
Marketable equity securities		3,315		3,315				_
Total assets	\$	210,860	\$	3,315	\$	207,545	\$	
Liabilities:								
Junior subordinated debt	\$	10,883	\$		\$		\$	10,883
Total liabilities	\$	10,883	\$		\$		\$	10,883

The were no non-recurring fair value adjustments at December 31, 2022.

The following tables provide a reconciliation of liabilities at fair value using significant unobservable inputs (Level 3) on a recurring basis during the years ended:

Junior Subordinated Debt (in thousands)	Dec	ember 31, 2023	De	ecember 31, 2022
Beginning balance	\$	10,883	\$	11,189
Total (gains) losses included in earnings		(274)		2,533
Total gains (losses) included in other comprehensive income		544		(2,947)
Capitalized interest		60		108
Ending balance	\$	11,213	\$	10,883
The amount of total (gains) losses for the period included in earnings attributable to the change in unrealized gains or losses relating to liabilities still held at the reporting date	\$	(274)	\$	2,533

# 16. Supplemental Cash Flows Disclosures

	Y	ear Ended l	mber 31,	
(In thousands)		2023		2022
Cash paid during the period for:				
Interest	\$	11,010	\$	3,148
Income Taxes		9,732		6,765
Noncash activities:				
Unrealized (losses) gains on junior subordinated debentures, net of tax		(544)		2,947
Unrealized gains (losses) on available for sale securities, net of tax		3,941		(26,730)
Unrealized losses on unrecognized post-retirement costs, net of tax		88		615
Cash dividend declared		2,059		1,878

# 17. Net Income Per Common Share

The following table provides a reconciliation of the numerator and the denominator of the basic net income per share computation with the numerator and the denominator of the diluted net income per share computation.

	Year Ended Decei			ember 31,		
(In thousands, except share and per share data)		2023		2022		
Net income available to common shareholders	\$	19,796	\$	15,686		
Weighted average shares outstanding	17	7,114,214	17	,040,241		
Add: dilutive effect of stock options and unvested restricted stock		10,972		21,592		
Weighted average shares outstanding adjusted for potential dilution	17	7,125,186	17	,061,833		
Basic earnings per share	\$	1.16	\$	0.92		
Diluted earnings per share	\$	1.16	\$	0.92		
Weighted average anti-dilutive shares excluded from earnings per share calculation		91,000		96,000		

Dilutive income per share includes the effect of stock options, unvested restricted stock units, and other potentially dilutive securities using the treasury stock method. There is only one form of outstanding common stock. Holders of unvested restricted stock units do not receive dividends while holders of unvested restricted stock awards do receive dividends.

#### 18. Accumulated Other Comprehensive Income

The components of accumulated other comprehensive loss, included in shareholders' equity, are as follows for the years ended:

	December 31, 2023				December 31, 2022							
(in thousands)	Net unrealized loss on available for sale securities		Unfunded status of the supplemental retirement plans		Net unrealized gain on junior subordinated debentures		Net unrealized loss on available for sale securities		Unfunded status of the supplemental retirement plans		Net unrealized gain on junior subordinated debentures	
Beginning balance	\$	(19,066)	\$	(194)	\$	1,765	\$	(236)	\$	(627)	\$	(311)
Current period comprehensive (loss) income, net of tax		2,776		64		(383)	\$	(18,830)	\$	433	\$	2,076
Ending balance	\$	(16,290)	\$	(130)	\$	1,382	\$	(19,066)	\$	(194)	\$	1,765
Accumulated other comprehensive loss					\$	(15,038)					\$	(17,495)

#### 19. Investment in York Monterey Properties

The Bank wholly-owns the subsidiary, York Monterey Properties, Inc. ("Properties"), organized as a California corporation. The Bank capitalized the subsidiary through the transfer of eight unimproved lots at a historical cost of \$5.3 million comprised of approximately 186.97 acres in the York Highlands subdivision of the Monterra Ranch residential development in Monterey County, California, together with cash contributions. The Bank transferred the properties to York Monterey Properties, Inc., in order to maintain ownership beyond the ten-year regulatory holding period applicable to a state bank. The Bank acquired five of the lots through a non-judicial foreclosure on or about May 29, 2009. In addition, the Bank purchased three of the lots from another bank. The Bank has continuously held the Properties since the date of foreclosure and acquisition until the time of transfer. At the time of transfer, the Properties had reached the end of the ten-year regulatory holding period limit.

As of December 31, 2023 and 2022, the Bank's investment in York Monterey Properties, Inc. totaled \$5.0 million. York Monterey Properties, Inc. is included within the consolidated financial statements of the Company, with \$4.6 million of the total investment recognized within the balance of OREO on the consolidated balance sheets.

# 20. Parent Company Only Financial Statements

The following are the condensed financial statements of United Security Bancshares and should be read in conjunction with the consolidated financial statements:

# United Security Bancshares – (parent only)

# Balance Sheets - December 31, 2023 and 2022

(In thousands)	2023	2022
Assets		
Cash and equivalents	\$ 2,902	\$ 2,940
Investment in bank subsidiary	131,810	121,159
Other assets	1,102	1,154
Total assets	\$ 135,814	\$ 125,253
Liabilities & Shareholders' Equity		
Liabilities:		
Junior subordinated debt securities (at fair value)	\$ 11,213	\$ 10,883
Dividends declared	2,059	1,878
Other liabilities		29
Total liabilities	13,272	12,790
Shareholders' Equity:		
Common stock, no par value; 20,000,000 shares authorized; issued and outstanding: 17,167,895 at December 31, 2023 and 17,067,253 at December 31, 2022	60,585	60,030
Retained earnings	76,995	69,928
Accumulated other comprehensive loss, net of tax	(15,038)	(17,495)
Total shareholders' equity	122,542	112,463
Total liabilities and shareholders' equity	\$ 135,814	\$ 125,253

# **United Security Bancshares – (parent only)**

Income Statements	Years ended December 3			mber 31,
(In thousands)	2023		2022	
Income				
Gain (loss) on fair value of junior subordinated debentures	\$	274	\$	(2,533)
Dividends from subsidiary		8,451		7,902
Total income		8,725		5,369
Expense				
Interest expense		799		376
Other expense		460		450
Total expense		1,259		826
Income before taxes and equity in undistributed income of subsidiary		7,466		4,543
Benefit for income taxes		(291)		(993)
Equity in undistributed income of subsidiary		12,039		10,150
Net Income	\$	19,796	\$	15,686

#### **United Security Bancshares – (parent only)**

Statement of Cash Flows	Years ended December 31			mber 31,
(In thousands)	2023			2022
Cash Flows From Operating Activities				
Net income	\$	19,796	\$	15,686
Adjustments to reconcile net income to cash provided by operating activities:				
Equity in undistributed income of subsidiary		(12,039)		(10,150)
(Benefit) provision for deferred income taxes		(70)		128
(Gain) loss on fair value of junior subordinated debentures		(274)		2,533
Decrease in income tax receivable		200		213
Net increase (decrease) in other assets		800		(797)
Net cash provided by operating activities		8,413		7,613
Cash Flows From Financing Activities				
Dividends paid		(8,451)		(7,486)
Net cash used in financing activities		(8,451)		(7,486)
Net (decrease) increase in cash and cash equivalents		(38)		127
Cash and cash equivalents at beginning of year		2,940		2,813
Cash and cash equivalents at end of year	\$	2,902	\$	2,940

#### 21. Regulatory Matters

#### Capital Adequacy

The Company and Bank are subject to various regulatory capital requirements adopted by the Board of Governors of the Federal Reserve System and the FDIC. Failure to meet minimum capital requirements can initiate certain mandates and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework, the consolidated Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

The Basel III Capital Rules, a comprehensive capital framework for U.S. banking organizations, includes quantitative measures designed to ensure capital adequacy. The Basel III Rules require the Company and the Bank to maintain:

- (i) a minimum common equity Tier 1 ratio minimum of 4.50 percent plus a 2.50 percent "capital conservation buffer,"
- (ii) Tier 1 risk-based capital minimum of 6.00 percent plus the capital conservation buffer,
- (iii) total risk-based capital ratio minimum of 8.00 percent plus the capital conservation buffer and,
- (iv) Tier 1 leverage capital ratio minimum of 4.00 percent.

The capital conservation buffer is designed to absorb losses during periods of economic stress and effectively increases the minimum required risk-weighted capital ratios. Failure to meet minimum capital requirements may result in certain actions by regulators that could have a direct material effect on the consolidated financial statements.

Community Bank Leverage Ratio: The federal banking agencies published a final rule on November 13, 2019, that provided a simplified measure of capital adequacy for qualifying community banking organizations. A qualifying community banking organization that opts into the community bank leverage ratio framework and maintains a leverage ratio greater than nine percent will be considered to have met the minimum capital requirements, the capital ratio requirements for the well capitalized category under the Prompt Corrective Action framework, and any other capital or leverage requirements to which the qualifying banking organization is subject. A qualifying community banking organization with a leverage ratio of greater than nine percent may opt into the community bank leverage ratio framework if it has average consolidated total assets of less than \$10 billion, has off-balance-sheet exposures of 25% or less of total consolidated assets, and has total trading assets and trading liabilities of five percent or less of total consolidated assets. Further, the bank must not be an advance approaches banking organization.

The final rule became effective January 1, 2020, and was adopted by the Bank on September 30, 2020. As of December 31, 2023 and December 31, 2022, the Company and Bank met all capital adequacy requirements to which they were subject.

The following table shows the Company's and the Bank's regulatory capital and regulatory capital ratios at December 31, 2023 and 2022 as compared to the applicable capital adequacy guidelines:

Minimum requirement for

	Actual		Community Ba	ank Leverage
(In thousands)	Amount	Ratio	Amount	Ratio
As of December 31, 2023 (Company):				
Tier 1 Leverage (to Average Assets)	\$147,350	11.82%	\$112,035	9.00%
As of December 31, 2023 (Bank):				
Tier 1 Leverage (to Average Assets)	147,249	11.83%	\$112,152	9.00%
As of December 31, 2022 (Company):				
Tier 1 Leverage (to Average Assets)	135,889	10.10%	\$121,064	9.00%
As of December 31, 2022 (Bank):				
Tier 1 Leverage (to Average Assets)	135,930	10.11%	\$120,968	9.00%

<sup>(1)</sup> If the subsidiary bank's leverage ratio exceeds the minimum ratio under the *Community Bank Leverage Ratio Framework*, it is deemed to be "well capitalized" under all other regulatory capital requirements. The Company may revert back to the regulatory framework for "Prompt Corrective Action" if the subsidiary bank's leverage ratio falls below the minimum under the *Community Bank Leverage Ratio Framework*.

#### 22. Related Party Transactions

During 2022, a member of the Board of Directors was hired to act as Chief Information Officer (CIO) on an interim basis, for which the director was paid a consulting fee of \$200,000. As a result, the director is currently not considered an independent director.

#### 23. Subsequent Events

Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. Recognized subsequent events are events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements. Nonrecognized subsequent events are events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date. Management has reviewed events occurring through the date the financial statements were issued and no subsequent events occurred requiring accrual or disclosure.

#### Item 9 - Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

#### Item 9A. Controls and Procedures

#### CONCLUSION REGARDING THE EFFECTIVENESS OF DISCLOSURE CONTROLS AND PROCEDURES

The Company's management, with the participation of the President and Chief Executive Officer and the Chief Financial Officer, has conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures as of December 31, 2023 based on the framework in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based upon this evaluation, the Company's management has determined that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. These disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files or submits is accumulated and communicated to management, including the President and Chief Executive Officer and the Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

#### INTERNAL CONTROL OVER FINANCIAL REPORTING

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). The Company's management conducted an evaluation of the effectiveness of the Company's internal control over financial reporting based on the framework in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission as of December 31, 2023. Based on this evaluation, the Company's management concluded that the Company's internal control over financial reporting is effective as of December 31, 2023.

There were no changes in the Company's internal control over financial reporting that occurred during the fourth quarter of 2023 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Item 9B. Other Information

None.

#### Item 9C. Disclosures Regarding Foreign Jurisdictions that Prevent Inspections

Not applicable.

#### PART III

#### Item 10 - Directors, Executive Officers, and Corporate Governance

Pursuant to Instruction G, the information required by this item is hereby incorporated herein by reference from the captions entitled "Election of Directors and Executive Officers" and "Corporate Governance Principles and Board Matters" set forth in the Company's definitive Proxy Statement for its 2024 Annual Meeting of Shareholders ("Proxy Statement").

#### **Item 11 - Executive Compensation**

Pursuant to General Instruction G, the information required by this item is hereby incorporated herein by reference from the captions entitled "Executive Compensation" and "Director Compensation" set forth in the Company's definitive Proxy Statement.

#### Item 12 - Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Pursuant to General Instruction G, the information required by this item is hereby incorporated herein by reference from the caption entitled "Shareholdings of Certain Beneficial Owners and Management" set forth in the Company's definitive Proxy Statement.

#### Item 13 - Certain Relationships and Related Transactions, and Director Independence

Pursuant to General Instruction G, the information required by this item is hereby incorporated herein by reference from the captions entitled "Certain Transactions" and "Corporate Governance Principles" set forth in the Company's definitive Proxy Statement.

#### **Item 14 - Principal Accounting Fees and Services**

Pursuant to General Instruction G, the information required by this item is hereby incorporated herein by reference from the caption entitled "Independent Accountant Fees and Services" set forth in the Company's definitive Proxy Statement.

#### **PART IV**

#### **Item 15 - Exhibits and Financial Statement Schedules**

#### (a)(1) Financial Statements

The following Consolidated Financial Statements are set forth in "Item 8. Financial Statements and Supplementary Data" of this Report.

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets - December 31, 2023 and 2022

Consolidated Statements of Income - Years Ended December 31, 2023 and 2022

Consolidated Statements of Comprehensive Loss - Years Ended December 31, 2023 and 2022

Consolidated Statements of Changes in Shareholders' Equity - Years Ended December 31, 2023 and 2022

Consolidated Statements of Cash Flows - Years Ended December 31, 2023 and 2022

Notes to Consolidated Financial Statements

# (a)(2) Financial Statement Schedules

All financial statement schedules are omitted because they are not applicable or not required or because the information is included in the financial statements or notes thereto or is not material.

(a)(3)	Exhibits
<u>3.1</u>	Articles of Incorporation of Registrant (1)
3.1.1	Amended Articles of Incorporation (filed herewith)
<u>3.2</u>	Bylaws of Registrant (1)
<u>4.1</u>	Specimen common stock certificate of United Security Bancshares (1)
<u>10.1</u>	Amended and Restated Executive Salary Continuation Agreement for Dennis Woods (2)
<u>10.2</u>	Amended and Restated Employment Agreement for Dennis R. Woods (5)
10.3	Amended and Restated Executive Salary Continuation Agreement for David Eytcheson (2)
<u>10.4</u>	Amended and Restated Change in Control Agreement for David Eytcheson (5)
<u>10.5</u>	USB 2005 Stock Option Plan (3)
<u>10.6</u>	United Security Bancshares 2015 Equity Incentive Award Plan (4)
<u>10.7</u>	Executive Salary Continuation Agreement for Bhavneet Gill (5)
10.8	Executive Salary Continuation Agreement for William Yarbenet (5)
<u>10.9</u>	Employment Agreement for William Yarbenet (5)
<u>10.10</u>	Change in Control Agreement for Robert Oberg (6)
<u>10.11</u>	Executive Salary Continuation Agreement for Robert Oberg (6)
<u>10.12</u>	Information Technology Engagement Letter with Mahmood, LLC, Dated June 29, 2022
10.13	Employment Agreement for David Kinross (7)
<u>11.1</u>	Computation of earnings per share. See <u>Note 17</u> to Consolidated Financial Statements set forth in "Item 8. Financial Statements and Supplementary Data" of this Report.

- 21.1 Subsidiaries of the Company (filed herewith)
- 23.1 Consent of Moss Adams LLP, Independent Registered Public Accounting Firm (filed herewith)
- Certification of the Chief Executive Officer of United Security Bancshares pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
- Certification of the Chief Financial Officer of United Security Bancshares pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
- Certification of the Chief Executive Officer of United Security Bancshares pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)
- Certification of the Chief Financial Officer of United Security Bancshares pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)
- 97.1 Clawback Policy, dated November 28, 2023 (filed herewith)

Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Consolidated Balance Sheets as of December 31, 2022 and 2021, (ii) the Consolidated Statements of Income for the years ended December 31, 2022 and 2021, (iii) the Consolidated Statements of Comprehensive Income for the years ended December 31, 2022 and 2021, (iv) the Consolidated Statement of Changes in Shareholders' Equity for the years ended December 31, 2022 and 2021, (v) the Consolidated Statements of Cash Flows for the years ended December 31, 2022 and 2021, and (vi) the Notes to Consolidated Financial Statements. (Pursuant to Rule 406T of Regulation S-T, this information is deemed furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.) (Filed herewith).

- (1) Previously filed on April 4, 2001 as an exhibit to the Company's filing on Form S-4 (file number 333-58256).
- (2) Previously filed on March 17, 2008 as an exhibit to the Company's filing on Form 10-K for the year ended December 31, 2007 (file number 000-32897).
- (3) Previously filed on April 18, 2005 as Exhibit B to the Company's 2005 Schedule 14A Definitive Proxy (file number 000-32897).
- (4) Previously filed on April 13, 2015 as Appendix A to the Company's 2015 Schedule 14A Definitive Proxy (file number 000-32897).
- (5) Previously filed on March 2, 2018 as an exhibit to the Company's filing on Form 10-K for the year ended December 31, 2017 (file number 000-32897).
- (6) Previously filed on March 1, 2019 as an exhibit to the Company's filing on Form 10-K for the year ended December 31, 2018 (file number 000-32897).
- (7) Previously filed on November 1, 2022 as an exhibit to the Company's filing on Form 8-K (file number 000-32897).

#### (b) Exhibits filed:

See Exhibit Index under Item 15(a)(3) above for the list of exhibits required to be filed by Item 601 of Regulation S-K with this Report.

#### (c) Financial statement schedules filed:

See Item 15(a)(2) above.

#### Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

## **United Security Bancshares**

March 26, 2024	/s/ Dennis R. Woods				
	Dennis R. Woods				
	President and Chief Executive Officer				
March 26, 2024	/s/ David A. Kinross				
	David A. Kinross				
	Senior Vice President and Chief Financial Officer				

#### POWERS OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Dennis R. Woods and David A. Kinross, and each of them severally, his or her true and lawful attorney-in-fact with power of substitution and resubstitution to sign in his or her name, place and stead, in any and all capacities, to do any and all things and execute any and all instruments that such attorney may deem necessary or advisable under the Securities Exchange Act of 1934 and any rules, regulations and requirements of the U.S. Securities and Exchange Commission in connection with this Annual Report on Form 10-K and any and all amendments hereto, as fully for all intents and purposes as he or she might or could do in person, and hereby ratifies and confirms all said attorneys-in-fact and agents, each acting alone, and his or her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

# Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the registrant and in the capacities on the date indicated:

Date:	March 26, 2024	/s/ Stanley J. Cavalla
		Director
Date:	March 26, 2024	/s/ Tom Ellithorpe
		Director
Date:	March 26, 2024	/s/ Jay Gill
		Director
Date:	March 26, 2024	/s/ Heather Hammack
		Director
Date:	March 26, 2024	/s/ Nabeel Mahmood
		Director
Date:	March 26, 2024	/s/ Kenneth D. Newby
		Director
Date:	March 26, 2024	/s/ Sue Quigley
		Director
Date:	March 26, 2024	/s/ Brian Tkacz
		Director
Date:	March 26, 2024	/s/ Dora Westerlund
		Director



# **CORPORATE DATA**

# **BOARD OF DIRECTORS**

**Dennis R. Woods** 

Chairman of the Board

Kenneth Newby, CPA Lead Director

Susan Quigley, CPA

Secretary of the Board

Stanley J. Cavalla

Director

**Jay Gill** 

Director

**Heather Hammack** 

Director

**Tom Ellithorpe** 

Director

**Nabeel Mahmood** 

Director

Kenneth Newby, CPA

Director

**Brian Tkacz** 

Director

**Dora Westerlund** 

Director

# **MANAGEMENT**

**Dennis R. Woods** 

President and Chief Executive Officer

David L. Eytcheson

Senior Vice President and Chief Operating Officer

David A. Kinross, CPA

Senior Vice President and Chief Financial Officer

**Robert Oberg** 

Senior Vice President and Chief Risk Officer

William M. Yarbenet

Senior Vice President and Chief Credit Officer

Porsche A. Saunders

Senior Vice President and Chief Lending Officer

Paul N. Thaxter

First Vice President and Commerical Banking Center Manager

Dana C. Paull, CRCM

First Vice President and Compliance Manager **Jennifer Ainsworth** 

Vice President and RE Construction Loan Officer

**Noor Azidhak** 

Vice President and BSA Officer

**Evette Bertsche** 

Vice President and Operations Assistant and Training Officer

Joseph Carnevali, CISSP

Vice President and IT Manager

**John Elliott** 

Vice President and Credit Administrator

**Bart Hill** 

Vice President and Area Manager, Bakersfield

**Michael McLennan** 

Vice President and Commercial Loan Officer

**Michael Ossanna** 

Vice President and Commercial Loan Officer

Jorge Pacpaco, Jr.

Vice President and Commercial Loan Officer

**Hiren Patel** 

Vice President and Controller

**Debbie Reasch** 

Vice President and Deposit Services Manager

Ellie M. Rosenberg

Vice President and Human Resources Director

# DIRECTORS EMERITI

William J. Asbury, DDS, MS

W. Gerald Flanagan

Robert Bitter, PHARM. D.

**Jerry Greer** 

R. Kent Kunz

**Gerald McIntyre** 

**Ronnie Miller** 

Robert M. Mochizuki, MD

Joseph Petkewish

**Martha Sanford** 

O'Neal Sutton, Ill

John Terzian

**Bobbi Thomason** 

Michael T. Woolf, DDS

Les Workman

Samson Zarnegar William

H. Ziering, MD

# STOCK INFORMATION

#### **EQ by Equiniti**

1110 Centre Point Curve, Suite 101 Mendota Heights, MN 55120 (800) 468-9716

#### Crowell, Weedon & Co.

42605 Moonridge Rd. Big Bear Lake, CA 92315 (800) 288-2811

## Hill Thompson Magid & Co.

15 Exchange Place P. O. Box 1688 – NOL Center Jersey City, NJ 07302 (800) 631-3083

# Howe Barnes Hoeffer & Arnett, Inc.

555 Market Street, 18th Floor San Francisco, CA 94105 (415) 362-7111

# **CORPORATE OFFICE**

2126 Inyo Street Fresno, CA 93721 (888) 683-6030 **unitedsecuritybank.com** 

