

TERADATA CORPORATION												
(in millions, except per share amounts - unaudited)												
	2024						2025					2026
	Q1	Q2	Q3	Q4	FY		Q1	Q2	Q3	Q4	FY	Q1
Revenue												
Recurring	\$ 388	\$ 368	\$ 372	\$ 351	\$ 1,479		\$ 358	\$ 354	\$ 366	\$ 367	\$ 1,445	\$ 400
Growth Rate as Reported	(0%)	(1%)	3%	(6%)	(1%)		(8%)	(4%)	(2%)	5%	(2%)	12%
Growth Rate Constant Currency (non-GAAP)*	1%	2%	5%	(4%)	1%		(6%)	(4%)	(3%)	3%	(3%)	9%
Perpetual software licenses, hardware and other	8	5	7	3	23		10	3	3	1	17	1
Growth Rate as Reported	(38%)	(62%)	0%	(75%)	(49%)		25%	(40%)	(57%)	(67%)	(26%)	(90%)
Growth Rate Constant Currency (non-GAAP)*	(40%)	(58%)	(2%)	(69%)	(47%)		26%	(62%)	(44%)	(69%)	(25%)	(88%)
Consulting services	69	63	61	55	248		50	51	47	53	201	43
Growth Rate as Reported	(7%)	(19%)	(14%)	(25%)	(16%)		(28%)	(19%)	(23%)	(4%)	(19%)	(14%)
Growth Rate Constant Currency (non-GAAP)*	(2%)	(15%)	(12%)	(21%)	(13%)		(26%)	(20%)	(22%)	(6%)	(19%)	(15%)
Total revenue	465	436	440	409	1,750		418	408	416	421	1,663	444
Growth Rate as Reported	(2%)	(6%)	0%	(11%)	(5%)		(10%)	(6%)	(5%)	3%	(5%)	6%
Growth Rate Constant Currency (non-GAAP)*	(1%)	(3%)	2%	(9%)	(3%)		(8%)	(7%)	(6%)	1%	(5%)	4%
Gross profit												
Recurring	276	258	261	243	1,038		250	235	250	248	983	277
% of Revenue	71.1%	70.1%	70.2%	69.2%	70.2%		69.8%	66.4%	68.3%	67.6%	68.0%	69.3%
Perpetual software licenses, hardware and other	-	-	2	(2)	-		1	-	3	-	4	1
% of Revenue	0.0%	0.0%	28.6%	(66.7%)	0.0%		10.0%	0.0%	100.0%	0.0%	23.5%	100.0%
Consulting services	8	7	3	2	20		(3)	(5)	-	8	-	(2)
% of Revenue	11.6%	11.1%	4.9%	3.6%	8.1%		(6.0%)	(9.8%)	0.0%	15.1%	0.0%	(4.7%)
Total gross profit	284	265	266	243	1,058		248	230	253	256	987	276
% of Revenue	61.1%	60.8%	60.5%	59.4%	60.5%		59.3%	56.4%	60.8%	60.8%	59.4%	62.2%
Selling, general and administrative expenses	161	131	137	136	565		116	135	122	129	502	240
Research and development expenses	75	68	73	68	284		66	71	70	73	280	72
Total operating expense	236	199	210	204	849		182	206	192	202	782	312
% of Revenue	50.8%	45.6%	47.7%	49.9%	48.5%		43.5%	50.5%	46.2%	48.0%	47.0%	70.3%
Income (loss) from operations	48	66	56	39	209		66	24	61	54	205	(36)
% of Revenue	10.3%	15.1%	12.7%	9.5%	11.9%		15.8%	5.9%	14.7%	12.8%	12.3%	(8.1%)
Other (expense) income, net	(16)	(11)	(9)	(9)	(45)		(8)	(11)	(7)	(1)	(27)	473
Income before income taxes	32	55	47	30	164		58	13	54	53	178	437
Income tax expense	12	18	15	5	50		14	4	14	16	48	102
% Income tax	37.5%	32.7%	31.9%	16.7%	30.5%		24.1%	30.8%	25.9%	30.2%	27.0%	23.3%
Net income	\$ 20	\$ 37	\$ 32	\$ 25	\$ 114		\$ 44	\$ 9	\$ 40	\$ 37	\$ 130	\$ 335
% of Revenue	4.3%	8.5%	7.3%	6.1%	6.5%		10.5%	2.2%	9.6%	8.8%	7.8%	75.5%
Net income per common share**												
Basic	\$ 0.21	\$ 0.38	\$ 0.33	\$ 0.26	\$ 1.18		\$ 0.46	\$ 0.09	\$ 0.42	\$ 0.40	\$ 1.38	\$ 3.60
Diluted	\$ 0.20	\$ 0.38	\$ 0.33	\$ 0.26	\$ 1.16		\$ 0.45	\$ 0.09	\$ 0.42	\$ 0.38	\$ 1.35	\$ 3.47
Weighted average common shares outstanding												
Basic	97.4	96.5	96.1	95.5	96.4		95.1	95.3	94.2	93.0	94.4	93.0
Diluted	100.1	97.4	97.0	97.4	98.2		97.4	96.0	95.5	96.4	96.6	96.6
Stock-based compensation expense (after-tax)	\$ (30)	\$ (24)	\$ (25)	\$ (23)	\$ (102)		\$ (19)	\$ (32)	\$ (24)	\$ (26)	\$ (101)	\$ (24)
Special items (after-tax) (see Notes)	\$ (7)	\$ (1)	\$ (10)	\$ (4)	\$ (22)		\$ (1)	\$ (4)	\$ (5)	\$ (8)	\$ (18)	\$ 274
Net income (Non-GAAP)*	\$ 57	\$ 62	\$ 67	\$ 52	\$ 238		\$ 64	\$ 45	\$ 69	\$ 71	\$ 249	\$ 85
Non-GAAP Diluted EPS*	\$ 0.57	\$ 0.64	\$ 0.69	\$ 0.53	\$ 2.42		\$ 0.66	\$ 0.47	\$ 0.72	\$ 0.74	\$ 2.58	\$ 0.88

Notes

Q1 2024 - \$7 million (\$5 million after-tax) for reorganization and transformation activities, and \$2 million (\$2 million after-tax) for losses on sale of Blue Chip Swap.

Q2 2024 - \$1 million (\$1 million after-tax) for reorganization and transformation activities.

Q3 2024 - \$14 million (\$10 million after-tax) for reorganization and transformation activities.

Q4 2024 - \$6 million (\$4 million after-tax) for reorganization and transformation activities.

Q1 2025 - \$3 million (\$1 million after-tax) for reorganization and transformation activities.

Q2 2025 - \$12 million (\$4 million after-tax) for reorganization and transformation activities.

Q3 2025 - \$7 million (\$5 million after-tax) for reorganization and transformation activities.

Q4 2025 - \$9 million (\$8 million after-tax) for reorganization and transformation activities.

Q1 2026 - \$359 million (\$280 million after-tax) for net proceeds from SAP legal settlement, and \$7 million (\$6 million after-tax) in charges for reorganization, transformation and other activities.

* While Teradata reports its results using generally accepted accounting principles in the U.S. (GAAP), certain non-GAAP financial measurements may be used to reflect operational performance. Certain special items may be segregated from our GAAP results from time-to-time to reflect the on-going Earnings Per Share performance of the Company. Similarly constant currency growth rate for revenues eliminates the foreign exchange rate fluctuations. Although non-GAAP measures should not be used as a substitute for, or superior to, the Company's reported GAAP results, Teradata uses non-GAAP measures to manage and determine the effectiveness of its business management.

** Net income per share in each quarter is computed using the weighted-average number of shares outstanding during that quarter while net income per share for the full year is computed using the weighted-average number of shares outstanding during the year. Thus the sum of the four quarters' net income per share does not necessarily equal the full-year net income per share.

TERADATA CORPORATION
HISTORICAL NON-GAAP - Supplemental schedule**
(Unaudited)
(in millions, except per share amounts - unaudited)

	2024					2025					2026
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1
Revenue (non-GAAP)											
Recurring	\$ 388	\$ 368	\$ 372	\$ 351	\$ 1,479	\$ 358	\$ 354	\$ 366	\$ 367	\$ 1,445	\$ 400
Growth Rate as Reported	(0%)	(1%)	3%	(6%)	(1%)	(8%)	(4%)	(2%)	5%	(2%)	12%
Growth Rate Constant Currency (non-GAAP)*	1%	2%	5%	(4%)	1%	(6%)	(4%)	(3%)	3%	(3%)	9%
Perpetual software licenses, hardware and other	8	5	7	3	23	10	3	3	1	17	1
Growth Rate as Reported	(38%)	(62%)	0%	(75%)	(49%)	25%	(40%)	(57%)	(67%)	(26%)	(90%)
Growth Rate Constant Currency (non-GAAP)*	(40%)	(58%)	(2%)	(69%)	(47%)	26%	(62%)	(44%)	(69%)	(25%)	(88%)
Consulting services	69	63	61	55	248	50	51	47	53	201	43
Growth Rate as Reported	(7%)	(19%)	(14%)	(25%)	(16%)	(28%)	(19%)	(23%)	(4%)	(19%)	(14%)
Growth Rate Constant Currency (non-GAAP)*	(2%)	(15%)	(12%)	(21%)	(13%)	(26%)	(20%)	(22%)	(6%)	(19%)	(15%)
Total revenue	465	436	440	409	1,750	418	408	416	421	1,663	444
Growth Rate as Reported	(2%)	(6%)	0%	(11%)	(5%)	(10%)	(6%)	(5%)	3%	(5%)	6%
Growth Rate Constant Currency (non-GAAP)*	(1%)	(3%)	2%	(9%)	(3%)	(8%)	(7%)	(6%)	1%	(5%)	4%
Gross profit (non-GAAP)											
Recurring	278	262	263	246	1,049	252	239	252	251	994	280
% of Revenue	71.6%	71.2%	70.7%	70.1%	70.9%	70.4%	67.5%	68.9%	68.4%	68.8%	70.0%
Perpetual software licenses, hardware and other	-	-	2	(2)	-	1	-	3	-	4	1
% of Revenue	0.0%	0.0%	28.6%	(66.7%)	0.0%	10.0%	0.0%	100.0%	0.0%	23.5%	100.0%
Consulting services	11	9	6	5	31	(1)	(1)	4	10	12	2
% of Revenue	15.9%	14.3%	9.8%	9.1%	12.5%	(2.0%)	(2.0%)	8.5%	18.9%	6.0%	4.7%
Total gross profit (non-GAAP)	289	271	271	249	1,080	252	238	259	261	1,010	283
% of Revenue	62.2%	62.2%	61.6%	60.9%	61.7%	60.3%	58.3%	62.3%	62.0%	60.7%	63.7%
Selling, general and administrative expenses	134	114	109	117	474	101	107	101	104	413	98
Research and development expenses	66	61	63	60	250	60	64	60	61	245	64
Total operating expense (non-GAAP)	200	175	172	177	724	161	171	161	165	658	162
% of Revenue	43.0%	40.1%	39.1%	43.3%	41.4%	38.5%	41.9%	38.7%	39.2%	39.6%	36.5%
Income from operations (non-GAAP)	89	96	99	72	356	91	67	98	96	352	121
% of Revenue	19.1%	22.0%	22.5%	17.6%	20.3%	21.8%	16.4%	23.6%	22.8%	21.2%	27.3%
Other expense, net	(14)	(11)	(9)	(9)	(43)	(8)	(11)	(8)	(4)	(31)	(7)
Income before income taxes (non-GAAP)	75	85	90	63	313	83	56	90	92	321	114
Income tax expense (benefit)	18	23	23	11	75	19	11	21	21	72	29
% Income tax	24.0%	27.1%	25.6%	17.5%	24.0%	22.9%	19.6%	23.3%	22.8%	22.4%	25.4%
Net income (non-GAAP)**	\$ 57	\$ 62	\$ 67	\$ 52	\$ 238	\$ 64	\$ 45	\$ 69	\$ 71	\$ 249	\$ 85
% of Revenue	12.3%	14.2%	15.2%	12.7%	13.6%	15.3%	11.0%	16.6%	16.9%	15.0%	19.1%
Net income per common share (non-GAAP)***											
Basic	\$ 0.59	\$ 0.64	\$ 0.70	\$ 0.54	\$ 2.47	\$ 0.67	\$ 0.47	\$ 0.73	\$ 0.76	\$ 2.64	\$ 0.91
Diluted	\$ 0.57	\$ 0.64	\$ 0.69	\$ 0.53	\$ 2.42	\$ 0.66	\$ 0.47	\$ 0.72	\$ 0.74	\$ 2.58	\$ 0.88
Weighted average common shares outstanding											
Basic	97.4	96.5	96.1	95.5	96.4	95.1	95.3	94.2	93.0	94.4	93.0
Diluted	100.1	97.4	97.0	97.4	98.2	97.4	96.0	95.5	96.4	96.6	96.6

* The impact of currency is determined by calculating the prior period results using the current-period monthly average currency rates.

** While Teradata reports its results using GAAP, certain non-GAAP financial measures may be used to reflect operational performance.

These non-GAAP measures may exclude the impact of stock compensation expense and certain special items, which are used to support our GAAP results from time-to-time to reflect the on-going Earnings Per Share performance of the Company.

Although non-GAAP measures should not be used in isolation or as a substitute for, or superior to, the Company's reported GAAP results, and should be read only in conjunction with our condensed consolidated financial statements prepared in accordance with GAAP.

Teradata uses non-GAAP measures to manage and determine the effectiveness of its business management.

A reconciliation of Teradata's GAAP results to these non-GAAP financial measures for each period included in this summary is found in the supplemental appendices hereto.

*** Net income per share in each quarter is computed using the weighted-average number of shares outstanding during that quarter while net income per share for the full year is computed using the weighted-average number of shares outstanding during the year. Thus the sum of the four quarters' net income per share does not necessarily equal the full-year net income per share.

TERADATA CORPORATION RECONCILIATION OF RESULTS - GAAP TO NON-GAAP Reflects the Impact of Special Items (in millions, except per share amounts - unaudited) For the Three Months Ended March 31										
	2026					2025				
	GAAP	Stock-based Compensation Expense	Other Special Items ²	SAP Settlement	Non-GAAP ¹	GAAP	Stock-based Compensation Expense	Other Special Items ³	Non-GAAP ¹	% Change Non-GAAP Yr/Yr
Revenue										
Recurring	\$ 400	\$ -	\$ -	\$ -	\$ 400	\$ 358	\$ -	\$ -	\$ 358	12%
Perpetual software licenses, hardware and other	1	-	-	-	1	10	-	-	10	-90%
Product Sales	401	-	-		401	368	-	-	368	9%
Consulting services	43	-	-	-	43	50	-	-	50	-14%
Total revenue	444	-	-	-	444	418	-	-	418	6%
Gross profit										
Recurring	277	(2)	(1)	-	280	250	(2)	-	252	11%
% of Revenue	69.3%				70.0%	69.8%			70.4%	
Perpetual software licenses, hardware and other	1	-	-	-	1	1	-	-	1	0%
% of Revenue	100.0%				100.0%	10.0%			10.0%	
Product Sales	278	(2)	(1)		281	251	(2)	-	253	11%
% of Revenue	69.3%				70.1%	68.2%			68.8%	
Consulting services	(2)	(2)	(2)	-	2	(3)	(2)	-	(1)	-300%
% of Revenue	-4.7%				4.7%	-6.0%			-2.0%	
Total gross profit	276	(4)	(3)	-	283	248	(4)	-	252	12%
% of Revenue	62.2%				63.7%	59.3%			60.3%	
Selling, general and administrative expenses	240	17	4	121	98	116	12	3	101	-3%
Research and development expenses	72	8	-	-	64	66	6	-	60	7%
Total expenses	312	25	4	121	162	182	18	3	161	1%
% of Revenue	70.3%				36.5%	43.5%			38.5%	
(Loss) income from operations	(36)	(29)	(7)	(121)	121	66	(22)	(3)	91	33%
% of Revenue	(8.1%)				27.3%	15.8%			21.8%	
Other income (expense), net	473	-	-	480	(7)	(8)	-	-	(8)	
Income before income taxes	437	(29)	(7)	359	114	58	(22)	(3)	83	37%
Income tax expense	102	(5)	(1)	79	29	14	(3)	(2)	19	
% Tax rate	23.3%				25.4%	24.1%			22.9%	
Net income	\$ 335	\$ (24)	\$ (6)	\$ 280	\$ 85	\$ 44	\$ (19)	\$ (1)	\$ 64	33%
% of Revenue	75.5%				19.1%	10.5%			15.3%	
Net income per common share										
Basic	\$ 3.60	\$ (0.26)	\$ (0.06)	\$ 3.01	\$ 0.91	\$ 0.46	\$ (0.20)	\$ (0.01)	\$ 0.67	35%
Diluted	\$ 3.47	\$ (0.25)	\$ (0.06)	\$ 2.90	\$ 0.88	\$ 0.45	\$ (0.20)	\$ (0.01)	\$ 0.66	33%
Weighted average common shares outstanding										
Basic	93.0				93.0	95.1			95.1	
Diluted	96.6				96.6	97.4			97.4	

1) While Teradata reports its results using generally accepted accounting principles in the U.S. (GAAP), certain non-GAAP financial measures may be used to reflect operational performance and to determine the effectiveness of its business management. Certain special items may be segregated from our GAAP results from time-to-time to reflect the on-going Earnings Per Share performance of the Company. Non-GAAP measures should not be used as a substitute for, or superior to, the Company's reported GAAP results.

2) Special items for the three months ended March 31, 2026 include \$7 million (\$6 million after-tax) for reorganization, transformation and other activities.

3) Special items for the three months ended March 31, 2025 include \$3 million (\$1 million after-tax) for reorganization, transformation and other activities.

Teradata calculates free cash flow, a non-GAAP financial measure, as follows:

	Three Months Ended March 31	
	2026	2025
Net income (GAAP)	\$ 335	\$ 44
Net cash provided by operating activities (GAAP)	\$ 401	\$ 8
Less capital expenditures for:		
Expenditures for property and equipment	(10)	(1)
Additions to capitalized software	(1)	-
Free Cash Flow (non-GAAP measure) ¹	\$ 390	\$ 7

Note 1: Free cash flow does not have a uniform definition under generally accepted accounting principles in the United States (GAAP) and therefore, Teradata's definition may differ from other companies' definitions of this measure. Teradata's management uses free cash flow to assess the financial performance of the Company and believes it is useful for investors because it relates the operating cash flow of the Company to the capital that is spent to continue and improve business operations. In particular, free cash flow indicates the amount of cash generated after capital expenditures which can be used for among other things, investments in the company's existing businesses, strategic acquisitions, strengthening the Company's balance sheet, repurchase of Company stock and repay the Company's debt obligations. Free cash flow does not represent the residual cash flow available for discretionary expenditures since there may be other non-discretionary expenditures that are not deducted from the measure. This non-GAAP measure should not be considered as a substitute for, or superior to, cash flows from operating activities under GAAP.

TERADATA CORPORATION RECONCILIATION OF RESULTS - GAAP TO NON-GAAP Reflects the Impact of Special Items (in millions, except per share amounts - unaudited) For the Three Months Ended December 31									
	2025				2024				% Change Non-GAAP Yr/Yr
	GAAP	Stock-based Compensation Expense	Other Special Items ²	Non-GAAP ¹	GAAP	Stock-based Compensation Expense	Other Special Items ³	Non-GAAP ¹	
Revenue									
Recurring	\$ 367	\$ -	\$ -	\$ 367	\$ 351	\$ -	\$ -	\$ 351	5%
Perpetual software licenses, hardware and other	1	-	-	1	3	-	-	3	-67%
Product Sales	368	-	-	368	354	-	-	354	4%
Consulting services	53	-	-	53	55	-	-	55	-4%
Total revenue	421	-	-	421	409	-	-	409	3%
Gross profit									
Recurring	248	(2)	(1)	251	243	(2)	(1)	246	2%
% of Revenue	67.6%			68.4%	69.2%			70.1%	
Perpetual software licenses, hardware and other	-	-	-	-	(2)	-	-	(2)	-100%
% of Revenue	0.0%			0.0%	-66.7%			-66.7%	
Product Sales	248	(2)	(1)	251	241	(2)	(1)	244	3%
% of Revenue	67.4%			68.2%	68.1%			68.9%	
Consulting services	8	(2)	-	10	2	(2)	(1)	5	100%
% of Revenue	15.1%			18.9%	3.6%			9.1%	
Total gross profit	256	(4)	(1)	261	243	(4)	(2)	249	5%
% of Revenue	60.8%			62.0%	59.4%			60.9%	
Selling, general and administrative expenses	129	18	7	104	136	16	3	117	-11%
Research and development expenses	73	8	4	61	68	7	1	60	2%
Total expenses	202	26	11	165	204	23	4	177	-7%
% of Revenue	48.0%			39.2%	49.9%			43.3%	
Income from operations	54	(30)	(12)	96	39	(27)	(6)	72	33%
% of Revenue	12.8%			22.8%	9.5%			17.6%	
Other expense, net	(1)	-	3	(4)	(9)	-	-	(9)	
Income before income taxes	53	(30)	(9)	92	30	(27)	(6)	63	46%
Income tax expense	16	(4)	(1)	21	5	(4)	(2)	11	
% Tax rate	30.2%			22.8%	16.7%			17.5%	
Net income	\$ 37	\$ (26)	\$ (8)	\$ 71	\$ 25	\$ (23)	\$ (4)	\$ 52	37%
% of Revenue	8.8%			16.9%	6.1%			12.7%	
Net income per common share									
Basic	\$ 0.40	\$ (0.28)	\$ (0.09)	\$ 0.76	\$ 0.26	\$ (0.24)	\$ (0.04)	\$ 0.54	40%
Diluted	\$ 0.38	\$ (0.27)	\$ (0.08)	\$ 0.74	\$ 0.26	\$ (0.24)	\$ (0.04)	\$ 0.53	40%
Weighted average common shares outstanding									
Basic	93.0			93.0	95.5			95.5	
Diluted	96.4			96.4	97.4			97.4	

1) While Teradata reports its results using generally accepted accounting principles in the U.S. (GAAP), certain non-GAAP financial measures may be used to reflect operational performance and to determine the effectiveness of its business management. Certain special items may be segregated from our GAAP results from time-to-time to reflect the on-going Earnings Per Share performance of the Company. Non-GAAP measures should not be used as a substitute for, or superior to, the Company's reported GAAP results.

2) Special items for the three months ended December 31, 2025 include \$9 million (\$8 million after-tax) for reorganization, transformation and other activities.

3) Special items for the three months ended December 31, 2024 include \$6 million (\$4 million after-tax) for reorganization, transformation and other activities.

TERADATA CORPORATION
RECONCILIATION OF RESULTS - GAAP TO NON-GAAP
Reflects the Impact of Special Items
(in millions, except per share amounts - unaudited)
For the Twelve Months Ended December 31

	2025				2024				
	GAAP	Stock-based Compensation Expense	Other Special Items ²	Non-GAAP ¹	GAAP	Stock-based Compensation Expense	Other Special Items ³	Non-GAAP ¹	% Change Non-GAAP Yr/Yr
Revenue									
Recurring	\$ 1,445	\$ -	\$ -	\$ 1,445	\$ 1,479	\$ -	\$ -	\$ 1,479	-2%
Perpetual software licenses, hardware and other	17	-	-	17	23	-	-	23	-26%
Product Sales	1,462	-	-	1,462	1,502	-	-	1,502	-3%
Consulting services	201	-	-	201	248	-	-	248	-19%
Total revenue	1,663	-	-	1,663	1,750	-	-	1,750	-5%
Gross profit									
Recurring	983	(9)	(2)	994	1,038	(9)	(2)	1,049	-5%
% of Revenue	68.0%			68.8%	70.2%			70.9%	
Perpetual software licenses, hardware and other	4	-	-	4	-	-	-	-	N/A
% of Revenue	23.5%			23.5%	0.0%			0.0%	
Product Sales	987	(9)	(2)	998	1,038	(9)	(2)	1,049	-5%
% of Revenue	67.5%			68.3%	69.1%			69.8%	
Consulting services	-	(8)	(4)	12	20	(8)	(3)	31	-61%
% of Revenue	0.0%			6.0%	8.1%			12.5%	
Total gross profit	987	(17)	(6)	1,010	1,058	(17)	(5)	1,080	-6%
% of Revenue	59.4%			60.7%	60.5%			61.7%	
Selling, general and administrative expenses	502	68	21	413	565	74	17	474	-13%
Research and development expenses	280	27	8	245	284	28	6	250	-2%
Total expenses	782	95	29	658	849	102	23	724	-9%
% of Revenue	47.0%			39.6%	48.5%			41.4%	
Income from operations	205	(112)	(35)	352	209	(119)	(28)	356	-1%
% of Revenue	12.3%			21.2%	11.9%			20.3%	
Other expense, net	(27)	-	4	(31)	(45)	-	(2)	(43)	
Income before income taxes	178	(112)	(31)	321	164	(119)	(30)	313	3%
Income tax expense	48	(11)	(13)	72	50	(17)	(8)	75	
% Tax rate	27.0%			22.4%	30.5%			24.0%	
Net income	\$ 130	\$ (101)	\$ (18)	\$ 249	\$ 114	\$ (102)	\$ (22)	\$ 238	5%
% of Revenue	7.8%			15.0%	6.5%			13.6%	
Net income per common share									
Basic	\$ 1.38	\$ (1.07)	\$ (0.19)	\$ 2.64	\$ 1.18	\$ (1.06)	\$ (0.23)	\$ 2.47	7%
Diluted	\$ 1.35	\$ (1.05)	\$ (0.19)	\$ 2.58	\$ 1.16	\$ (1.04)	\$ (0.22)	\$ 2.42	6%
Weighted average common shares outstanding									
Basic	94.4			94.4	96.4			96.4	
Diluted	96.6			96.6	98.2			98.2	

1) While Teradata reports its results using generally accepted accounting principles in the U.S. (GAAP), certain non-GAAP financial measures may be used to reflect operational performance and to determine the effectiveness of its business management. Certain special items may be segregated from our GAAP results from time-to-time to reflect the on-going Earnings Per Share performance of the Company. Non-GAAP measures should not be used as a substitute for, or superior to, the Company's reported GAAP results.

2) Special items for the twelve months ended December 31, 2025 include \$31 million (\$18 million after-tax) for reorganization, transformation and other activities.

3) Special items for the twelve months ended December 31, 2024 include \$2 million (\$2 million after-tax) for losses on sale of Blue Chip Swap, and \$28 million (\$20 million after-tax) for reorganization, transformation and other activities.

Teradata calculates free cash flow, a non-GAAP financial measure, as follows:

	Three Months Ended December 31		Twelve Months Ended December 31	
	2025	2024	2025	2024
Net income (GAAP)	\$ 37	\$ 25	\$ 130	\$ 114
Net cash provided by operating activities (GAAP)	\$ 160	\$ 156	\$ 305	\$ 303
Less capital expenditures for:				
Expenditures for property and equipment	(9)	(7)	(19)	(24)
Additions to capitalized software	-	(1)	(1)	(2)
Free Cash Flow (non-GAAP measure) ¹	<u>\$ 151</u>	<u>\$ 148</u>	<u>\$ 285</u>	<u>\$ 277</u>

Note 1: Free cash flow does not have a uniform definition under generally accepted accounting principles in the United States (GAAP) and therefore, Teradata's definition may differ from other companies' definitions of this measure. Teradata's management uses free cash flow to assess the financial performance of the Company and believes it is useful for investors because it relates the operating cash flow of the Company to the capital that is spent to continue and improve business operations. In particular, free cash flow indicates the amount of cash generated after capital expenditures which can be used for among other things, investments in the company's existing businesses, strategic acquisitions, strengthening the Company's balance sheet, repurchase of Company stock and repay the Company's debt obligations. Free cash flow does not represent the residual cash flow available for discretionary expenditures since there may be other non-discretionary expenditures that are not deducted from the measure. This non-GAAP measure should not be considered as a substitute for, or superior to, cash flows from operating activities under GAAP.

TERADATA CORPORATION
RECONCILIATION OF RESULTS - GAAP TO NON-GAAP
Reflects the Impact of Special Items
(in millions, except per share amounts - unaudited)
For the Three Months Ended September 30

	2025				2024				% Change Non-GAAP Yr/Yr
	GAAP	Stock-based Compensation Expense	Other Special Items ²	Non-GAAP ¹	GAAP	Stock-based Compensation Expense	Other Special Items ³	Non-GAAP ¹	
Revenue									
Recurring	\$ 366	\$ -	\$ -	\$ 366	\$ 372	\$ -	\$ -	\$ 372	-2%
Perpetual software licenses, hardware and other	3	-	-	3	7	-	-	7	-57%
Consulting services	47	-	-	47	61	-	-	61	-23%
Total revenue	416	-	-	416	440	-	-	440	-5%
Gross profit									
Recurring	250	(2)	-	252	261	(2)	-	263	-4%
% of Revenue	68.3%			68.9%	70.2%			70.7%	
Perpetual software licenses, hardware and other	3	-	-	3	2	-	-	2	50%
% of Revenue	100.0%			100.0%	28.6%			28.6%	
Consulting services	-	(2)	(2)	4	3	(2)	(1)	6	-33%
% of Revenue	0.0%			8.5%	4.9%			9.8%	
Total gross profit	253	(4)	(2)	259	266	(4)	(1)	271	-4%
% of Revenue	60.8%			62.3%	60.5%			61.6%	
Selling, general and administrative expenses	122	18	3	101	137	19	9	109	-7%
Research and development expenses	70	7	3	60	73	6	4	63	-5%
Total expenses	192	25	6	161	210	25	13	172	-6%
% of Revenue	46.2%			38.7%	47.7%			39.1%	
Income from operations	61	(29)	(8)	98	56	(29)	(14)	99	-1%
% of Revenue	14.7%			23.6%	12.7%			22.5%	
Other expense, net	(7)	-	1	(8)	(9)	-	-	(9)	
Income before income taxes	54	(29)	(7)	90	47	(29)	(14)	90	0%
Income tax expense	14	(5)	(2)	21	15	(4)	(4)	23	
% Tax rate	25.9%			23.3%	31.9%			25.6%	
Net income	\$ 40	\$ (24)	\$ (5)	\$ 69	\$ 32	\$ (25)	\$ (10)	\$ 67	3%
% of Revenue	9.6%			16.6%	7.3%			15.2%	
Net income per common share									
Basic	\$ 0.42	\$ (0.25)	\$ (0.05)	\$ 0.73	\$ 0.33	\$ (0.26)	\$ (0.10)	\$ 0.70	5%
Diluted	\$ 0.42	\$ (0.25)	\$ (0.05)	\$ 0.72	\$ 0.33	\$ (0.26)	\$ (0.10)	\$ 0.69	4%
Weighted average common shares outstanding									
Basic	94.2	\$ (0.07)		94.2	96.1			96.1	
Diluted	95.5			95.5	97.0			97.0	

1) While Teradata reports its results using generally accepted accounting principles in the U.S. (GAAP), certain non-GAAP financial measures may be used to reflect operational performance and to determine the effectiveness of its business management. Certain special items may be segregated from our GAAP results from time-to-time to reflect the on-going Earnings Per Share performance of the Company. Non-GAAP measures should not be used as a substitute for, or superior to, the Company's reported GAAP results.

2) Special items for the three months ended September 30, 2025 include \$7 million (\$5 million after-tax) for reorganization, transformation and other activities.

3) Special items for the three months ended September 30, 2024 include \$14 million (\$10 million after-tax) for reorganization, transformation and other activities.

TERADATA CORPORATION
RECONCILIATION OF RESULTS - GAAP TO NON-GAAP
Reflects the Impact of Special Items
(in millions, except per share amounts - unaudited)
For the Nine Months Ended September 30

	2025				2024				
	GAAP	Stock-based Compensation Expense	Other Special Items ²	Non-GAAP ¹	GAAP	Stock-based Compensation Expense	Other Special Items ³	Non-GAAP ¹	% Change Non-GAAP Yr/Yr
Revenue									
Recurring	\$ 1,078	\$ -	\$ -	\$ 1,078	\$ 1,128	\$ -	\$ -	\$ 1,128	-4%
Perpetual software licenses, hardware and other	16	-	-	16	20	-	-	20	-20%
Consulting services	148	-	-	148	193	-	-	193	-23%
Total revenue	1,242	-	-	1,242	1,341	-	-	1,341	-7%
Gross profit									
Recurring	735	(7)	(1)	743	795	(7)	(1)	803	-7%
% of Revenue	68.2%			68.9%	70.5%			71.2%	
Perpetual software licenses, hardware and other	4	-	-	4	2	-	-	2	100%
% of Revenue	25.0%			25.0%	10.0%			10.0%	
Consulting services	(8)	(6)	(4)	2	18	(6)	(2)	26	-92%
% of Revenue	-5.4%			1.4%	9.3%			13.5%	
Total gross profit	731	(13)	(5)	749	815	(13)	(3)	831	-10%
% of Revenue	58.9%			60.3%	60.8%			62.0%	
Selling, general and administrative expenses	373	50	14	309	429	58	14	357	-13%
Research and development expenses	207	19	4	184	216	21	5	190	-3%
Total expenses	580	69	18	493	645	79	19	547	-10%
% of Revenue	46.7%			39.7%	48.1%			40.8%	
Income from operations	151	(82)	(23)	256	170	(92)	(22)	284	-10%
% of Revenue	12.2%			20.6%	12.7%			21.2%	
Other expense, net	(26)	-	1	(27)	(36)	-	(2)	(34)	
Income before income taxes	125	(82)	(22)	229	134	(92)	(24)	250	-8%
Income tax expense	32	(7)	(12)	51	45	(13)	(6)	64	
% Tax rate	25.6%			22.3%	33.6%			25.6%	
Net income	\$ 93	\$ (75)	\$ (10)	\$ 178	\$ 89	\$ (79)	\$ (18)	\$ 186	-4%
% of Revenue	7.5%			14.3%	6.6%			13.9%	
Net income per common share									
Basic	\$ 0.98	\$ (0.79)	\$ (0.11)	\$ 1.88	\$ 0.92	\$ (0.82)	\$ (0.19)	\$ 1.92	-2%
Diluted	\$ 0.96	\$ (0.78)	\$ (0.10)	\$ 1.84	\$ 0.91	\$ (0.80)	\$ (0.18)	\$ 1.89	-3%
Weighted average common shares outstanding									
Basic	94.9			94.9	96.7			96.7	
Diluted	96.5			96.5	98.3			98.3	

1) While Teradata reports its results using generally accepted accounting principles in the U.S. (GAAP), certain non-GAAP financial measures may be used to reflect operational performance and to determine the effectiveness of its business management. Certain special items may be segregated from our GAAP results from time-to-time to reflect the on-going Earnings Per Share performance of the Company. Non-GAAP measures should not be used as a substitute for, or superior to, the Company's reported GAAP results.

2) Special items for the nine months ended September 30, 2025 include \$22 million (\$10 million after-tax) for reorganization, transformation and other activities.

3) Special items for the nine months ended September 30, 2024 include \$2 million (\$2 million after-tax) for losses on sale of Blue Chip Swap, and \$22 million (\$16 million after-tax) for reorganization, transformation and other activities.

Teradata calculates free cash flow, a non-GAAP financial measure, as follows:

	Three Months Ended September 30		Nine Months Ended September 30	
	2025	2024	2025	2024
Net income (GAAP)	\$ 40	\$ 32	\$ 93	\$ 89
Net cash provided by operating activities (GAAP)	\$ 94	\$ 77	\$ 145	\$ 147
Less capital expenditures for:				
Expenditures for property and equipment	(5)	(8)	(10)	(17)
Additions to capitalized software	(1)	-	(1)	(1)
Free Cash Flow (non-GAAP measure) ¹	\$ 88	\$ 69	\$ 134	\$ 129

Note 1: Free cash flow does not have a uniform definition under generally accepted accounting principles in the United States (GAAP) and therefore, Teradata's definition may differ from other companies' definitions of this measure. Teradata's management uses free cash flow to assess the financial performance of the Company and believes it is useful for investors because it relates the operating cash flow of the Company to the capital that is spent to continue and improve business operations. In particular, free cash flow indicates the amount of cash generated after capital expenditures which can be used for among other things, investments in the company's existing businesses, strategic acquisitions, strengthening the Company's balance sheet, repurchase of Company stock and repay the Company's debt obligations. Free cash flow does not represent the residual cash flow available for discretionary expenditures since there may be other non-discretionary expenditures that are not deducted from the measure. This non-GAAP measure should not be considered as a substitute for, or superior to, cash flows from operating activities under GAAP.

TERADATA CORPORATION
RECONCILIATION OF RESULTS - GAAP TO NON-GAAP
Reflects the Impact of Special Items
(in millions, except per share amounts - unaudited)
For the Three Months Ended June 30

	2025				2024				
	GAAP	Stock-based Compensation Expense	Other Special Items ²	Non-GAAP ¹	GAAP	Stock-based Compensation Expense	Other Special Items ³	Non-GAAP ¹	% Change Non-GAAP Yr/Yr
Revenue									
Recurring	\$ 354	\$ -	\$ -	\$ 354	\$ 368	\$ -	\$ -	\$ 368	-4%
Perpetual software licenses, hardware and other	3	-	-	3	5	-	-	5	-40%
Consulting services	51	-	-	51	63	-	-	63	-19%
Total revenue	408	-	-	408	436	-	-	436	-6%
Gross profit									
Recurring	235	(3)	(1)	239	258	(3)	(1)	262	-9%
% of Revenue	66.4%			67.5%	70.1%			71.2%	
Perpetual software licenses, hardware and other	-	-	-	-	-	-	-	-	N/A
% of Revenue	0.0%			0.0%	0.0%			0.0%	
Consulting services	(5)	(2)	(2)	(1)	7	(2)	-	9	-111%
% of Revenue	-9.8%			-2.0%	11.1%			14.3%	
Total gross profit	230	(5)	(3)	238	265	(5)	(1)	271	-12%
% of Revenue	56.4%			58.3%	60.8%			62.2%	
Selling, general and administrative expenses	135	20	8	107	131	16	1	114	-6%
Research and development expenses	71	6	1	64	68	8	(1)	61	5%
Total expenses	206	26	9	171	199	24	-	175	-2%
% of Revenue	50.5%			41.9%	45.6%			40.1%	
Income from operations	24	(31)	(12)	67	66	(29)	(1)	96	-30%
% of Revenue	5.9%			16.4%	15.1%			22.0%	
Other expense, net	(11)	-	-	(11)	(11)	-	-	(11)	
Income before income taxes	13	(31)	(12)	56	55	(29)	(1)	85	-34%
Income tax expense	4	1	(8)	11	18	(5)	-	23	
% Tax rate	30.8%			19.6%	32.7%			27.1%	
Net income	\$ 9	\$ (32)	\$ (4)	\$ 45	\$ 37	\$ (24)	\$ (1)	\$ 62	-27%
% of Revenue	2.2%			11.0%	8.5%			14.2%	
Net income per common share									
Basic	\$ 0.09	\$ (0.34)	\$ (0.04)	\$ 0.47	\$ 0.38	\$ (0.25)	\$ (0.01)	\$ 0.64	-27%
Diluted	\$ 0.09	\$ (0.33)	\$ (0.04)	\$ 0.47	\$ 0.38	\$ (0.25)	\$ (0.01)	\$ 0.64	-27%
Weighted average common shares outstanding									
Basic	95.3			95.3	96.5			96.5	
Diluted	96.0			96.0	97.4			97.4	

1) While Teradata reports its results using generally accepted accounting principles in the U.S. (GAAP), certain non-GAAP financial measures may be used to reflect operational performance and to determine the effectiveness of its business management. Certain special items may be segregated from our GAAP results from time-to-time to reflect the on-going Earnings Per Share performance of the Company. Non-GAAP measures should not be used as a substitute for, or superior to, the Company's reported GAAP results.

2) Special items for the three months ended June 30, 2025 include \$12 million (\$4 million after-tax) for reorganization, transformation and other activities.

3) Special items for the three months ended June 30, 2024 include \$1 million (\$1 million after-tax) for reorganization, transformation and other activities.

TERADATA CORPORATION
RECONCILIATION OF RESULTS - GAAP TO NON-GAAP
Reflects the Impact of Special Items
(in millions, except per share amounts - unaudited)
For the Six Months Ended June 30

	2025				2024				
	GAAP	Stock-based Compensation Expense	Other Special Items ²	Non-GAAP ¹	GAAP	Stock-based Compensation Expense	Other Special Items ³	Non-GAAP ¹	% Change Non-GAAP Yr/Yr
Revenue									
Recurring	\$ 712	\$ -	\$ -	\$ 712	\$ 756	\$ -	\$ -	\$ 756	-6%
Perpetual software licenses, hardware and other	13	-	-	13	13	-	-	13	0%
Consulting services	101	-	-	101	132	-	-	132	-23%
Total revenue	826	-	-	826	901	-	-	901	-8%
Gross profit									
Recurring	485	(5)	(1)	491	534	(5)	(1)	540	-9%
% of Revenue	68.1%			69.0%	70.6%			71.4%	
Perpetual software licenses, hardware and other	1	-	-	1	-	-	-	-	N/A
% of Revenue	7.7%			7.7%	0.0%			0.0%	
Consulting services	(8)	(4)	(2)	(2)	15	(4)	(1)	20	-110%
% of Revenue	-7.9%			-2.0%	11.4%			15.2%	
Total gross profit	478	(9)	(3)	490	549	(9)	(2)	560	-13%
% of Revenue	57.9%			59.3%	60.9%			62.2%	
Selling, general and administrative expenses	251	32	11	208	292	39	5	248	-16%
Research and development expenses	137	12	1	124	143	15	1	127	-2%
Total expenses	388	44	12	332	435	54	6	375	-11%
% of Revenue	47.0%			40.2%	48.3%			41.6%	
Income from operations	90	(53)	(15)	158	114	(63)	(8)	185	-15%
% of Revenue	10.9%			19.1%	12.7%			20.5%	
Other expense, net	(19)	-	-	(19)	(27)	-	(2)	(25)	
Income before income taxes	71	(53)	(15)	139	87	(63)	(10)	160	-13%
Income tax expense	18	(2)	(10)	30	30	(9)	(2)	41	
% Tax rate	25.4%			21.6%	34.5%			25.6%	
Net income	\$ 53	\$ (51)	\$ (5)	\$ 109	\$ 57	\$ (54)	\$ (8)	\$ 119	-8%
% of Revenue	6.4%			13.2%	6.3%			13.2%	
Net income per common share									
Basic	\$ 0.56	\$ (0.54)	\$ (0.05)	\$ 1.14	\$ 0.59	\$ (0.56)	\$ (0.08)	\$ 1.23	-7%
Diluted	\$ 0.55	\$ (0.53)	\$ (0.05)	\$ 1.12	\$ 0.58	\$ (0.55)	\$ (0.08)	\$ 1.20	-7%
Weighted average common shares outstanding									
Basic	95.2			95.2	97.0			97.0	
Diluted	97.0			97.0	98.9			98.9	

1) While Teradata reports its results using generally accepted accounting principles in the U.S. (GAAP), certain non-GAAP financial measures may be used to reflect operational performance and to determine the effectiveness of its business management. Certain special items may be segregated from our GAAP results from time-to-time to reflect the on-going Earnings Per Share performance of the Company. Non-GAAP measures should not be used as a substitute for, or superior to, the Company's reported GAAP results.

2) Special items for the six months ended June 30, 2025 include \$15 million (\$5 million after-tax) for reorganization, transformation and other activities.

3) Special items for the six months ended June 30, 2024 include \$2 million (\$2 million after-tax) for losses on sale of Blue Chip Swap, and \$8 million (\$6 million after-tax) for reorganization, transformation and other activities.

Teradata calculates free cash flow, a non-GAAP financial measure, as follows:

	Three Months Ended June 30		Six Months Ended June 30	
	2025	2024	2025	2024
Net income (GAAP)	\$ 9	\$ 37	\$ 53	\$ 57
Net cash provided by operating activities (GAAP)	\$ 43	\$ 43	\$ 51	\$ 70
Less capital expenditures for:				
Expenditures for property and equipment	(4)	(3)	(5)	(9)
Additions to capitalized software	-	(1)	-	(1)
Free Cash Flow (non-GAAP measure) ¹	\$ 39	\$ 39	\$ 46	\$ 60

Note 1: Free cash flow does not have a uniform definition under generally accepted accounting principles in the United States (GAAP) and therefore, Teradata's definition may differ from other companies' definitions of this measure. Teradata's management uses free cash flow to assess the financial performance of the Company and believes it is useful for investors because it relates the operating cash flow of the Company to the capital that is spent to continue and improve business operations. In particular, free cash flow indicates the amount of cash generated after capital expenditures which can be used for among other things, investments in the company's existing businesses, strategic acquisitions, strengthening the Company's balance sheet, repurchase of Company stock and repay the Company's debt obligations. Free cash flow does not represent the residual cash flow available for discretionary expenditures since there may be other non-discretionary expenditures that are not deducted from the measure. This non-GAAP measure should not be considered as a substitute for, or superior to, cash flows from operating activities under GAAP.

TERADATA CORPORATION
RECONCILIATION OF RESULTS - GAAP TO NON-GAAP
Reflects the Impact of Special Items
(in millions, except per share amounts - unaudited)
For the Three Months Ended March 31

	2025				2024				% Change Non-GAAP Yr/Yr
	GAAP	Stock-based Compensation Expense	Other Special Items ²	Non-GAAP ¹	GAAP	Stock-based Compensation Expense	Other Special Items ³	Non-GAAP ¹	
Revenue									
Recurring	\$ 358	\$ -	\$ -	\$ 358	\$ 388	\$ -	\$ -	\$ 388	-8%
Perpetual software licenses, hardware and other	10	-	-	10	8	-	-	8	25%
Consulting services	50	-	-	50	69	-	-	69	-28%
Total revenue	418	-	-	418	465	-	-	465	-10%
Gross profit									
Recurring	250	(2)	-	252	276	(2)	-	278	-9%
% of Revenue	69.8%			70.4%	71.1%			71.6%	
Perpetual software licenses, hardware and other	1	-	-	1	-	-	-	-	#DIV/0!
% of Revenue	10.0%			10.0%	0.0%			0.0%	
Consulting services	(3)	(2)	-	(1)	8	(2)	(1)	11	-109%
% of Revenue	-6.0%			-2.0%	11.6%			15.9%	
Total gross profit	248	(4)	-	252	284	(4)	(1)	289	-13%
% of Revenue	59.3%			60.3%	61.1%			62.2%	
Selling, general and administrative expenses	116	12	3	101	161	23	4	134	-25%
Research and development expenses	66	6	-	60	75	7	2	66	-9%
Total expenses	182	18	3	161	236	30	6	200	-20%
% of Revenue	43.5%			38.5%	50.8%			43.0%	
Income from operations	66	(22)	(3)	91	48	(34)	(7)	89	2%
% of Revenue	15.8%			21.8%	10.3%			19.1%	
Other expense, net	(8)	-	-	(8)	(16)	-	(2)	(14)	
Income before income taxes	58	(22)	(3)	83	32	(34)	(9)	75	11%
Income tax expense	14	(3)	(2)	19	12	(4)	(2)	18	
% Tax rate	24.1%			22.9%	37.5%			24.0%	
Net income	\$ 44	\$ (19)	\$ (1)	\$ 64	\$ 20	\$ (30)	\$ (7)	\$ 57	12%
% of Revenue	10.5%			15.3%	4.3%			12.3%	
Net income per common share									
Basic	\$ 0.46	\$ (0.20)	\$ (0.01)	\$ 0.67	\$ 0.21	\$ (0.31)	\$ (0.07)	\$ 0.59	14%
Diluted	\$ 0.45	\$ (0.20)	\$ (0.01)	\$ 0.66	\$ 0.20	\$ (0.30)	\$ (0.07)	\$ 0.57	16%
Weighted average common shares outstanding									
Basic	95.1			95.1	97.4			97.4	
Diluted	97.4			97.4	100.1			100.1	

1) While Teradata reports its results using generally accepted accounting principles in the U.S. (GAAP), certain non-GAAP financial measures may be used to reflect operational performance and to determine the effectiveness of its business management. Certain special items may be segregated from our GAAP results from time-to-time to reflect the on-going Earnings Per Share performance of the Company. Non-GAAP measures should not be used as a substitute for, or superior to, the Company's reported GAAP results.

2) Special items for the three months ended March 31, 2025 include \$3 million (\$1 million after-tax) for reorganization, transformation and other activities.

3) Special items for the three months ended March 31, 2024 include \$2 million (\$2 million after-tax) for losses on sale of Blue Chip Swap, and \$7 million (\$5 million after-tax) for reorganization, transformation and other activities.

Teradata calculates free cash flow, a non-GAAP financial measure, as follows:

	Three Months Ended March 31	
	2025	2024
Net income (GAAP)	\$ 44	\$ 20
Net cash provided by operating activities (GAAP)	\$ 8	\$ 27
Less capital expenditures for:		
Expenditures for property and equipment	(1)	(6)
Free Cash Flow (non-GAAP measure) ¹	\$ 7	\$ 21

Note 1: Free cash flow does not have a uniform definition under generally accepted accounting principles in the United States (GAAP) and therefore, Teradata's definition may differ from other companies' definitions of this measure. Teradata's management uses free cash flow to assess the financial performance of the Company and believes it is useful for investors because it relates the operating cash flow of the Company to the capital that is spent to continue and improve business operations. In particular, free cash flow indicates the amount of cash generated after capital expenditures which can be used for among other things, investments in the company's existing businesses, strategic acquisitions, strengthening the Company's balance sheet, repurchase of Company stock and repay the Company's debt obligations. Free cash flow does not represent the residual cash flow available for discretionary expenditures since there may be other non-discretionary expenditures that are not deducted from the measure. This non-GAAP measure should not be considered as a substitute for, or superior to, cash flows from operating activities under GAAP.