News Release

Teradata Appoints Scott Brown as Chief Revenue Officer

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Dynamic and seasoned executive to lead global sales

Teradata (NYSE: **TDC**), the Pervasive Data Intelligence company, today announced that it has appointed Scott Brown as Chief Revenue Officer, effective June 17, 2019. In this role, Brown will direct Teradata's global go-to-market strategy and execution, and guide worldwide sales, consulting and other go-to-market operations organizations to meet and exceed growth objectives.

Brown is a seasoned business executive with significant experience in leading global sales organizations through business transformation and delivering consistent revenue growth. Additionally, he brings to Teradata an extensive background in technology and demonstrated ability in converting organizations to subscription-based business models.

"We are very pleased to welcome Scott as a member of our executive team. With his impressive track record in global sales, customer success and technology including cloud-based solutions, I am confident that he will guide our go-to-market organization and continue our successful business transformation," said Oliver Ratzesberger, President and Chief Executive Officer, Teradata. "Scott's wealth of experience on creating customer success and maintaining lasting customer relationships aligns perfectly with Teradata, as we bring pervasive data intelligence to the world's largest companies. We look forward to his contributions."

"I am thrilled to join Teradata at this exciting time. Teradata has a clear strategy, solid momentum and is challenging the industry to think differently about how data leads to answers," said Brown. "I look forward to working with our teams globally to advance Teradata's mission of transforming how businesses work and people live through the power of data. We will enhance our customers' experience as we take our performance to the next

level and drive greater value for our shareholders.”

About Scott Brown

Mr. Brown joins Teradata from Cisco, where he was Senior Vice President, Global Virtual Sales & Customer Success, following positions of successively increasing responsibility in direct sales, channel partnerships, technology solutions and architecture, and sales enablement. Prior to Cisco, Brown held sales leadership roles at System Software Associates, Effective Management Systems and Pepsico.

Mr. Brown earned an MBA in Marketing from Loyola University of Chicago and a BA in Marketing from the University of Wisconsin-Eau Claire.

About Teradata

At Teradata, we believe that people thrive when empowered with trusted information. We offer the most complete cloud analytics and data platform for AI. By delivering harmonized data and trusted AI, we enable more confident decision-making, unlock faster innovation, and drive the impactful business results organizations need most. See how at **Teradata.com**.

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