

The Marzetti Company



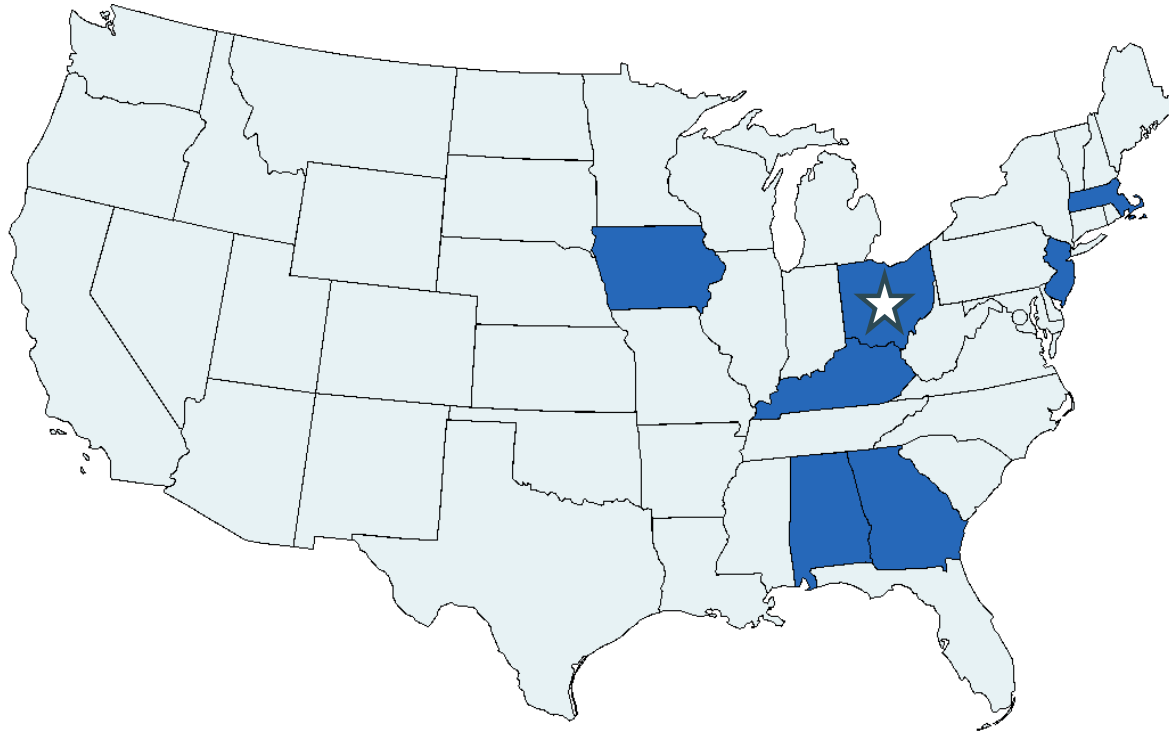
September 2026

Safe Harbor Statement

This presentation was prepared by The Marzetti Company for information purposes only and is not an offer or solicitation with respect to the purchase or sale of Company securities. We desire to take advantage of the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995 (the “PSLRA”). Any statements concerning the Company’s future performance included in this presentation or made orally to the recipients of this presentation are “forward-looking statements” within the meaning of the PSLRA and other applicable securities laws. Such statements can be identified by the use of the forward-looking words “anticipate,” “estimate,” “project,” “believe,” “intend,” “plan,” “expect,” “hope” or similar words. These statements discuss future expectations; contain projections regarding future developments, operations or financial conditions; or state other forward-looking information. Such statements are based upon assumptions and assessments made by us in light of our experience and perception of historical trends, current conditions, expected future developments and other factors we believe to be appropriate. These forward-looking statements involve various important risks, uncertainties and other factors that could cause our actual results to differ materially from those expressed in the forward-looking statements. Actual results may differ as a result of factors over which we have no, or limited, control. Management believes these forward-looking statements to be reasonable; however, you should not place undue reliance on such statements that are based on current expectations. For example, fluctuations in the market price of material or freight costs or general economic conditions for domestic consumers, over which we have no control, may significantly influence our financial results. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update such forward-looking statements. More detailed statements regarding significant events that could affect our financial results are included in our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q as filed with the Securities and Exchange Commission and available at investors.marzetticompany.com

Information Regarding non-GAAP Financial Measures

The Marzetti Company prepares its consolidated financial statements in accordance with U.S. Generally Accepted Accounting Principles (“GAAP”). However, from time to time, we may present in our public statements, press releases and SEC filings, non-GAAP financial measures such as Adjusted Consolidated Net Sales, Adjusted Foodservice Net Sales, Adjusted Cost of Sales, Adjusted Gross Profit, Adjusted Gross Margin, Adjusted Operating Income, and Adjusted Net Income Per Diluted Share (“Adjusted Diluted EPS”). Management considers such non-GAAP financial measures to provide useful supplemental information to investors in facilitating year-over-year comparisons by removing non-recurring items or other items that management believes do not directly reflect the underlying operations. Management uses these non-GAAP measures in the preparation of our annual operating plan and for our monthly analysis of operating results. Reconciliations of the non-GAAP measures to the most comparable GAAP financial measures are included in this presentation. Our definitions of these non-GAAP measures may differ from similarly titled measures used by other companies. These non-GAAP measures should be considered supplemental to, and not a substitute for, financial information prepared in accordance with GAAP.



- Manufacturer and Marketer of Specialty Food Products
- Established in 1961
- Headquartered in Westerville, Ohio
- Fiscal 2026 Net Sales of \$1.9 Billion (primarily U.S.)
- 13 Production Facilities in Seven States
- Approximately 3,500 Employees



- Fiscal 2026 Marked the Fourth Consecutive Year of Record-High Net Sales and Gross Profit and the Third Consecutive Year of Record-High Operating Income
- Record-High Operating Cash Flow of \$283.8 Million in Fiscal 2026
- Leading Market Share Positions in Retail Food Categories
- Differentiated and Consumer-Relevant Retail Licensing Program
- Focused M&A Strategy to Expand Retail Sauce Platform with Challenger Brands
- Supplier to 16 of the Top 30 National Restaurant Chains
- One of 12 U.S. Companies to have Increased Regular Cash Dividend for 63 Consecutive Years
- Best-in-Class Return On Invested Capital

Company Highlights

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Net sales information is presented as originally reported in The Marzetti Company's (formerly named Lancaster Colony Corporation) Annual Report for the fiscal years ending June 30. Therefore, certain years may not reflect adjustments for subsequent accounting changes. Note that the net sales information presented above does not include any sales attributed to non-food businesses historically owned by The Marzetti Company.

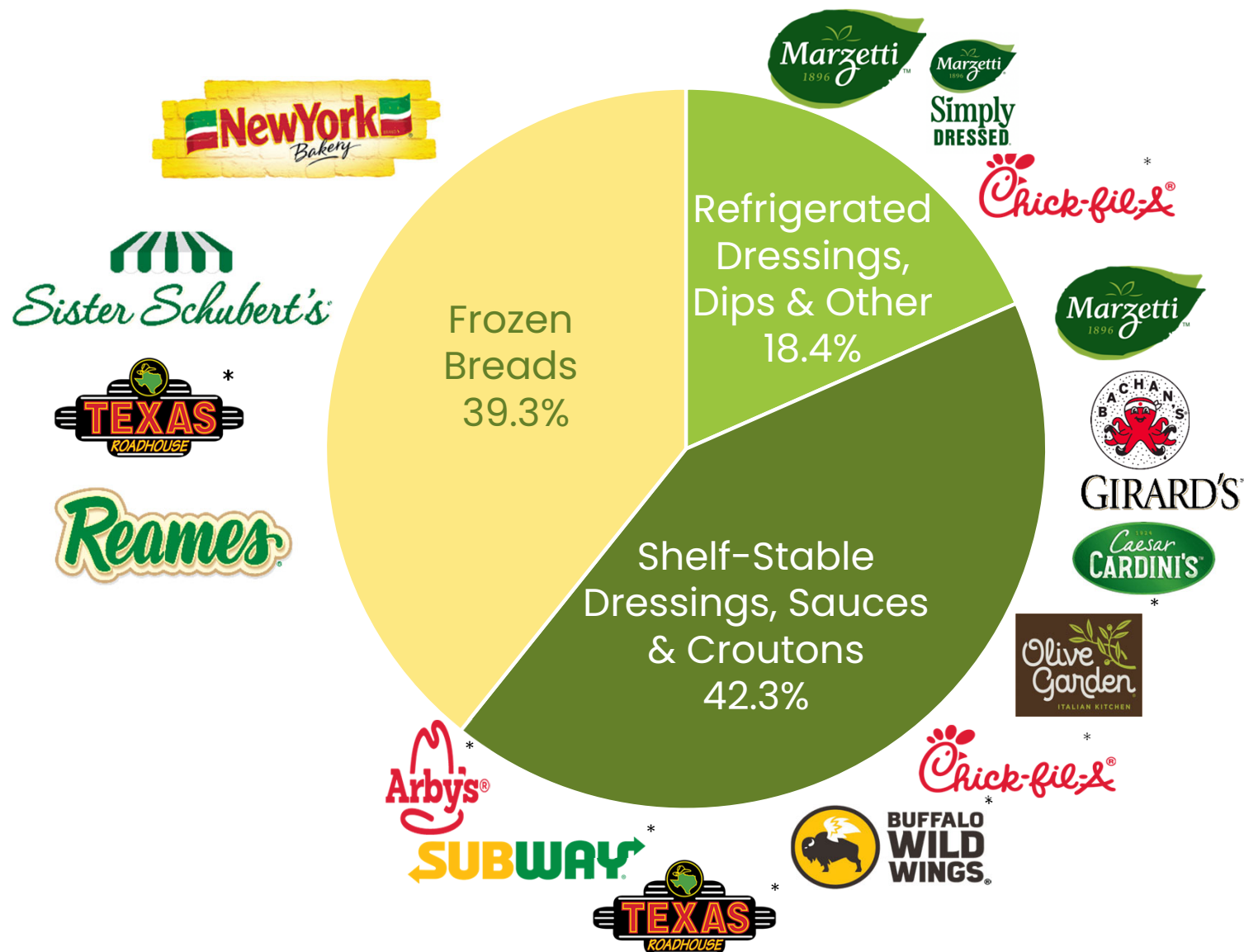
Sauces and/or dressings for Olive Garden, Buffalo Wild Wings, Chick-fil-A, Arby's, Texas Roadhouse and Subway, in addition to Texas Roadhouse dinner rolls, are produced and sold to the retail channel under exclusive licensing agreements with The Marzetti Company

* Compound Annual Growth Rate calculated from Fiscal 1972 through Fiscal 2026

The Marzetti Company

Retail Sales Mix (52% of Total Net Sales)

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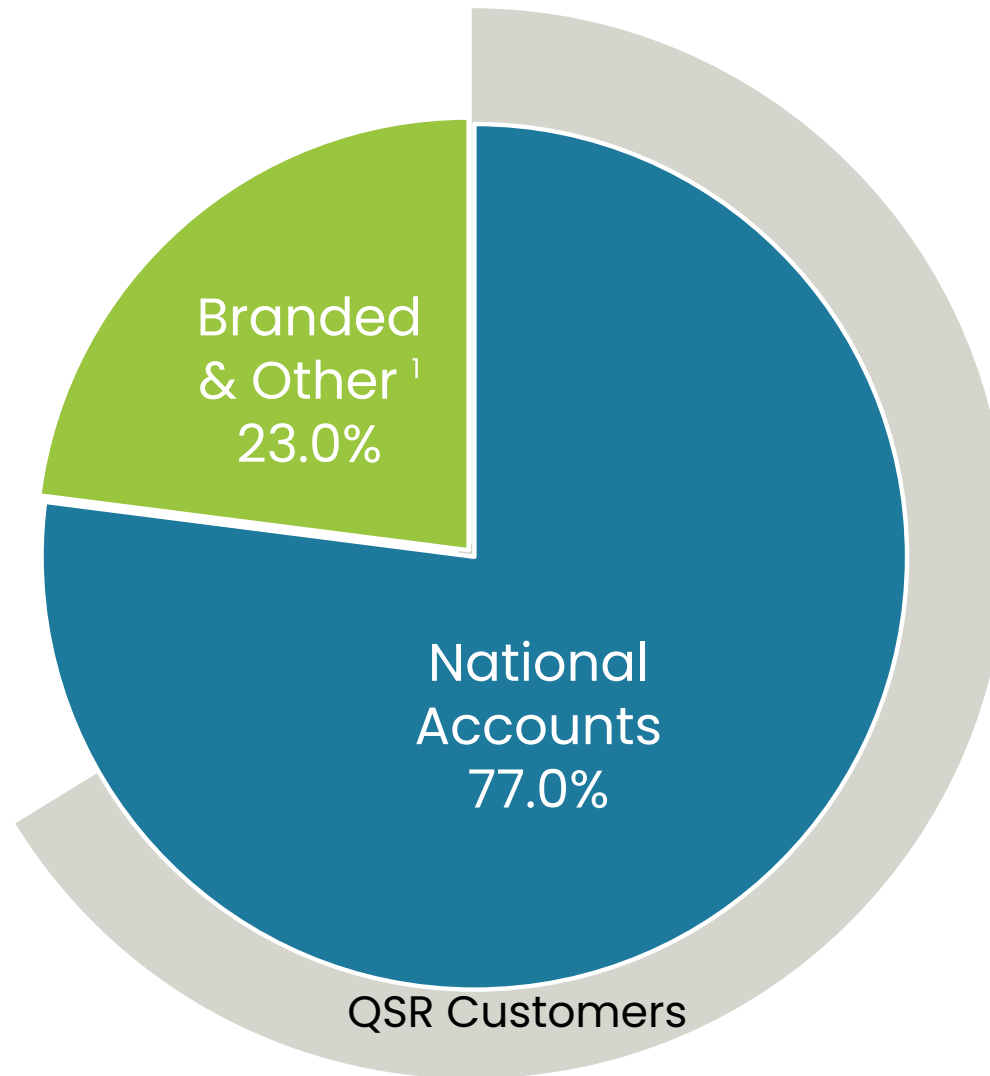


Based on reported net sales for the fiscal year ended June 30, 2026

• Products for these brands are produced and sold to the retail channel under exclusive licensing agreements with The Marzetti Company

Foodservice Sales Mix (48% of Total Net Sales)

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Based on reported net sales for the fiscal year ended June 30, 2026

¹ – Branded & Other includes \$20.4 million (2.2% of total Foodservice net sales) in non-core sales attributed to a Temporary Supply Agreement (TSA) with Winland Foods. The TSA was made in connection with our February 2025 acquisition of Winland's Atlanta-based sauce and dressing production facility. The TSA commenced in March 2025 and concluded during the quarter ended March 31, 2026.

Evolution of Our “Better Food Company” Strategy

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1. Defined Winning – Pursue Top Quartile Financial Performance

- Grow Organic Sales Volumes Low- to Mid-Single Digit (pounds shipped basis)
- Grow Operating Margins
- *FY27 Guidance – Adjusted Net Sales up Mid-Single Digit; Adjusted Gross Margin improvement of 100 bps; and Adjusted Operating Income Grows Mid-Single Digit **

2. Developed Strategy

- Strategic Growth Initiatives
 - Accelerate Base Business Growth
 - Simplify Supply Chain to Reduce Costs and Grow Margins
 - Expand Core with Retail Licensing Program and Complementary M&A

3. Strengthened Organization

- Top-Graded Talent
- Investing in Plants to Drive Efficiency and Support Growth
- Investing in IT Infrastructure to Improve Efficiency and Effectiveness
- All Supported by a Transcendent Vision to be a Purpose-Driven Organization

* In consideration of the acquisition of Bachan's completed during FY26 (acquisition closed on May 1, 2026), FY27 guidance is provided for added clarity. Please refer to Appendix A for details regarding all Adjusted (non-GAAP) values. Adjusted Net Sales include Net Sales attributed to Bachan's but exclude FY26 Net Sales of \$20.4 million attributed to a non-core Temporary Supply Agreement (TSA) that concluded during the quarter ended March 31, 2026. Adjusted Gross Margin calculation also excludes non-core TSA sales. FY27 Adjusted Operating Income excludes noncash amortization expense for Bachan's intangible assets (see Appendix A page A-3 for details specific to the presentation of FY26 Adjusted Operating Income).

Strategic Growth Initiatives – Retail

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Initiative	Brand	Portfolio Highlights	New Items	Initial Ship Timing
Licensing				Chick-fil-A Sauces <u>Club Variety Pack</u> Spring 2026
				Chick-fil-A Refrigerated Dressings <u>Avocado Lime Ranch</u> • Large Size – Spring 2026 • Single Serve – Club, late Summer 2026 and Retail, Spring 2027
				BWW Sauce <u>Hot Sauces</u> Spring 2026 <u>Caribbean Jerk Sauce</u> Spring 2027
				Olive Garden Dressing <u>Zesty Italian</u> Spring 2026 <u>Small (9oz) Bottles</u> Winter 2027

* Products for these brands are produced and sold to the retail channel under exclusive licensing agreements with The Marzetti Company

Strategic Growth Initiatives – Retail

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Initiative	Brand	Portfolio Highlights	New Items	Initial Ship Timing
Licensing	 *			Texas Roadhouse Dinner Rolls <u>Club Offering</u> Late Summer 2026
Innovation & Renovation				New York Bakery <u>Loaf and Focaccia</u> Late Summer 2026
				Sister Schubert's <u>Sausage Wrap Rolls</u> Late Summer 2026
				Marzetti Dressing & Dips <u>Protein Platform</u> Spring 2026 <u>French Onion Dip</u> Spring 2027

* Products for these brands are produced and sold to the retail channel under exclusive licensing agreements with The Marzetti Company

Consumer-Relevant Retail Licensing Program



- Successfully Developed Exclusive Licensing Agreements Through Our Proven Culinary Expertise and Demonstrated Sales Execution in the Retail Channel Combined with Our Strong Reputation and Longstanding Relationships in the Foodservice Channel
- Per Circana Scanner Data*, Retail Channel Sales of Our Licensed Brands Totaled Over \$550 Million for the 52-Week Period Ended June 28, 2026
- Opportunities for Continued Growth Through Established and Potential Future Agreements Supported by Our Recent Investments in Increased Capacity
- Launching Chick-fil-A® Refrigerated Dressing Single-Serve Cups in the Avocado Lime Ranch Flavor and Texas Roadhouse® Mini Rolls to select Club Customers in Late Summer 2026

Dressings and sauces for the brands noted above, in addition to Texas Roadhouse dinner rolls, are produced and sold to the retail channel under exclusive licensing agreements with The Marzetti Company

* 52 weeks ending 6/28/26, Source: Circana, Total U.S. Multi-Outlet

Near-Term Focus Upon Bachan's Successful Integration and Growth

M&A Strategy

- Leverage Core Competency in Sauce and Dressing Flavor Systems
- Continued Build Out of Sauce Platform That Now Represents Nearly 40% of Consolidated Net Sales
- Other Key Criteria:
 - Branded Retail Shelf-Stable Sauces
 - Demonstrated Growth
 - Strong Financial Results with Margin Accretion
- Retain and Utilize Strong Balance Sheet

Strategic Growth Initiatives – Bachan's Acquisition

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- Acquisition Completed on May 1, 2026
- Bachan's Continues the Path of Strong Growth, With Circana Data for the Quarter Ending June 30*, Showing Sales Growth of 8.7%, and TDPs Up Over 16%
- Bachan's Added \$15.4 Million in Net Sales for the Two Months Ended June 30, Accounting for 640 Basis Points of Retail Segment Net Sales Growth for the Quarter
- Acquisition Reinforces Our Expanding Position in the Sauce Category and Is Expected To Provide Additional Opportunities for Future Growth Through Our Retail and Foodservice Distribution Network, Supply Chain Capabilities and Synergies, and Culinary Expertise
- New Items Planned for Launch in Fiscal 2027 Include Japanese Mayonnaise and Wing Sauce



* 52 weeks ending 6/28/26, Source: Circana, Total U.S. Multi-Outlet

FY27 Supply Chain Path Forward ...

- Maintain Continuous Supply Across the Entire Supply Chain
- Continue to Leverage ERP System's Capabilities
- Continue to Prioritize Utilization of Expanded Horse Cave Sauce / Dressing Plant as a Strategic Asset to Enable Growth, Improve Service and Reduce Costs
- Continued Emphasis on Value Creation and Growth Initiatives
- Continue to Assess Manufacturing and Distribution Models to Cost-Effectively Serve Our Business Partners
- Implement Plans to Integrate and Optimize Bachan's Business to Drive Efficiency and Value



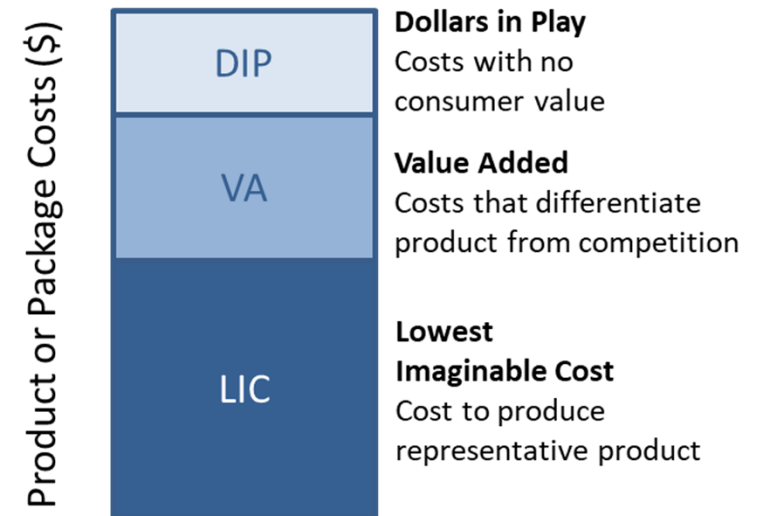
Simplify Supply Chain and Reduce Costs

Value Engineering (VE) to Help offset
Cost Inflation and Improve Profitability

*Identify Opportunities to Reduce Product
and Packaging Costs that Consumer
Doesn't Value*

- Lower-Cost Packaging Materials
- Alternative/Substitute Ingredients
- Coordinated/Cross-Functional Initiative
Among R&D, Marketing, Procurement,
Manufacturing/Engineering and Finance

VE Approach



Simplify Supply Chain and Reduce Costs

Strategic Procurement

- Strategic Category Sourcing
- Extensive Competitive Bidding
- Optimize Contract Duration and Execution Timing
- Extend Payment Terms



Investing to Drive Efficiency and Support Growth

Significant Capacity Expansion Project for Sauces and Dressings



- Added 192,000 Square Feet to Existing Facility in Horse Cave, KY
- Fully Operational Beginning in March 2023
- Provides Increased Processing, Warehousing and Utilities to Expand Production Capacity and Support Continued Growth of Our Sauce and Dressing Products in Both the Retail and Foodservice Segments
- Total Capital Expenditure of ~\$140 Million

* Products for these brands are produced and sold under exclusive licensing agreements with The Marzetti Company

Investing to Drive Efficiency and Support Growth

Acquisition of Sauce and Dressing Production Facility – Atlanta, GA

- Strategic Addition to Our Manufacturing Network to Benefit Core Sauce and Dressing Operations
- Supports Improved Operational Efficiency
- Adds Capacity of ~250,000 Square Feet of Manufacturing Space
- Provides Closer Proximity to Certain Core Customers
- Purchase Price of \$79 Million
- A Practical and Cost-Effective Solution to Support Our Continued Growth
- Transaction Closed February 18, 2025



Simplify Supply Chain and Reduce Costs

- Continue to Leverage Transportation Management System
- Utilize Carrier Segmentation and Lane Analysis to Ensure the Highest Level of Service at the Most Competitive Rate
- Improve Carrier Management Through Data Analytics and Collaborative Engagement
- Leverage New Warehouse Footprint to Optimize the Cost to Serve, Improve Inventory Flexibility, and Deliver Best-in-class Service to Customers



Our R&D Team is a Core Strength of Our Business ...

- Based at Our Innovation Center in Central Ohio, Our R&D Team Brings Together the Best in Culinary Arts, Food Science and Technology
- Supports Collaboration and Innovation Among Our Foodservice and Retail Segments to Develop Relevant, Consumer-Centric, On-Trend Products that Serve to Strengthen Existing and Build New Customer Relationships
- Recognized as Food Processing Magazine's 2024 Research & Development Team of the Year – A Testament to Our Commitment to Deliver Craveable Products and Superior Value Through a Unique Blend of Creative Inspiration and Product Innovation
- New York Bakery™ Gluten Free Texas Toast (Top Gluten-Free Item) and Texas Roadhouse® Mini Rolls (Top Bakery Side Dish) Were Each Named 2025 Product of the Year in Their respective categories*



* As recognized by Product of the Year USA – 2025 Product of the Year Awards, the world's largest consumer-voted award for product innovation

Fiscal 2026 Financial Performance

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Fiscal 2026 Results vs. Prior Year

(Twelve Months Ended June 30, 2026)

\$ in Millions

(Except Per Share)

	Value	\$ Change	% Change
Net Sales ^(a)	\$1,930	\$21	1.1%
Gross Profit	\$477	\$22	4.7%
SG&A ^(b)	\$255	\$24	10.6%
Restructuring, Impairment and Other, Net ^(c)	(\$16)	(\$21)	N/M
Operating Income	\$239	\$18	8.3%
Pension Settlement Charge (Noncash Item)	\$0	(\$14)	-100.0%
Earnings Per Share (Diluted) ^(d)	\$6.98	\$0.91	15.0%

Notes:

- (a) FY26 Net sales include 2 months of Bachan's results, totaling \$15 million and non-core sales attributed to the TSA with Winland Foods, totaling \$20 million. In the prior year, the non-core TSA sales totaled \$14 million. The TSA commenced in March 2025 and concluded during the quarter ended March 31, 2026.
- (b) FY26 SG&A expenses of \$255 million include \$16 million of acquisition-related SG&A spend and the amortization expense for Bachan's intangible assets. In the prior year, acquisition-related spend totaled \$4 million. See Appendix pages A3-A4 for additional detail.
- (c) FY26 Restructuring, Impairment and Other, Net of (\$16) million includes the gain on the sale of the Milpitas real property. In the prior year, Restructuring, Impairment and Other, Net totaled \$5 million, primarily related to the closure of our production facility in Milpitas, California. See Appendix pages A3-A4 for additional detail.
- (d) FY26 Earnings Per Share (diluted) of \$6.98 includes the benefit of the Milpitas real property sale (\$0.67) and favorable Core business performance, partially offset by a net increase in acquisition-related SG&A spend and the amortization expense for Bachan's intangible assets. Prior year Earnings Per Share (diluted) was unfavorably impacted by a Pension Settlement charge of \$0.39. See Appendix pages A3-A4 for additional detail.

	Fiscal Year Ended June 30		
	2024	2025	2026
\$ in Millions			
Cash and Equivalents	\$163	\$161	\$25
Total Debt	\$0	\$0	\$199

- Acquired Bachan's, Inc. in May 2026 for \$400 Million
- In Addition to the \$200 Million Term Loan Used to Finance the Bachan's Acquisition, Borrowing Capacity as of June 2026 Includes a Credit Revolver of \$200 Million

Cash Priorities

Invest in Existing Business

- Fiscal 2027 Capital Expenditures Estimated at \$90 Million

Good-Fitting Acquisitions

- May 2026 Acquisition of Bachan's
- February 2025 Acquisition of Atlanta-based Sauce and Dressing Production Facility

Regular Dividends

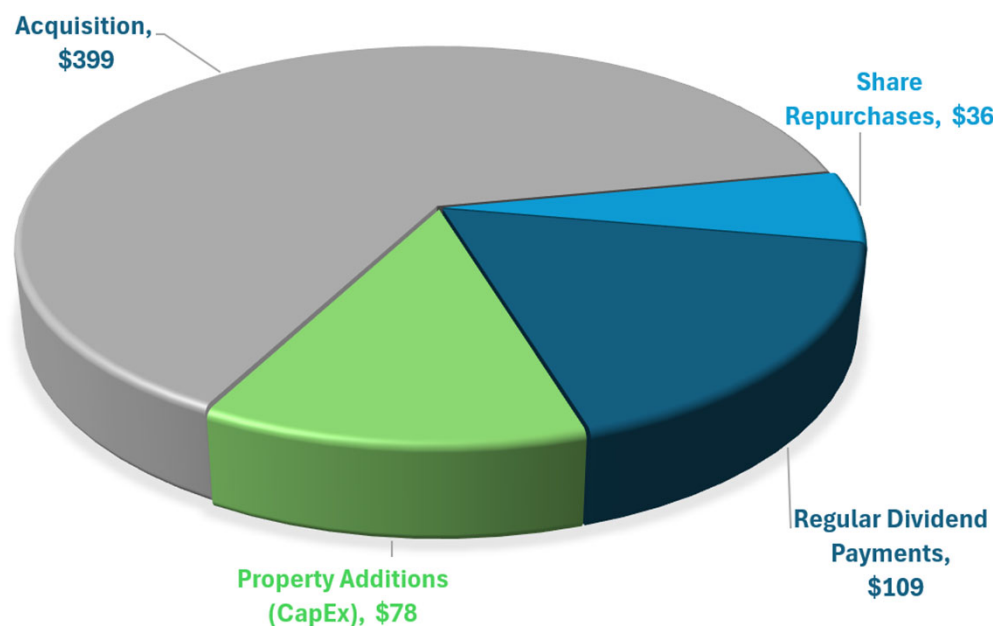
- 63 Consecutive Years of Regular Cash Dividend Increases

Opportunistic Share Repurchases

Major Cash Uses

Fiscal Year Ended 2026

\$ in Millions (*rounded*)



Strong ROIC Illustrates Differentiated Business Quality and Capital Efficiency

- The Marzetti Company's ROIC of 17.9% is More Than 2X Peer Average of 8.4% ^(a)

Peer A	8.1%
Peer B	7.3%
Peer C	9.4%
Peer D	10.1%
Peer E	6.5%
Peer F	9.4%
Peer Average	8.4%

- Superior Returns Reflect:
 - Efficient Asset Utilization
 - Consistent Deployment of Capital Toward High-Return Investments

Note:

(a) Peer companies used for this evaluation, with an enterprise value ranging from \$1.8 Billion to \$19.7 Billion (average \$11.3 Billion) as of August 2026, were (in alphabetical order): B&G Foods, Inc., J&J Snack Foods Corp; McCormick & Company, Inc.; Post Holdings, Inc.; The Campbell's Company; and The JM Smucker Company. ROIC values are based on the financial information available as of August 2026 for each company's most recently completed fiscal year and utilized non-GAAP Adjusted Operating Income and Tax Rates (as applicable).



Appendix A

Supplemental Financial Information

Results of Consolidated Operations

Most Recent Fiscal Year Periods

A1

(Dollars in thousands, except per share data)	Years Ended June 30,			Change			
	2026	2025	2024	2026 vs. 2025		2025 vs. 2024	
Net Sales	\$ 1,929,823	\$ 1,909,122	\$ 1,871,759	\$ 20,701	1.1 %	\$ 37,363	2.0 %
Cost of Sales	1,452,535	1,453,476	1,439,457	(941)	(0.1)%	14,019	1.0 %
Gross Profit	477,288	455,646	432,302	21,642	4.7 %	23,344	5.4 %
Gross Margin	24.7 %	23.9 %	23.1 %				
Selling, General and Administrative Expenses	254,601	230,227	218,065	24,374	10.6 %	12,162	5.6 %
Restructuring, Impairment and Other, Net	(16,024)	5,102	14,874	(21,126)	N/M	(9,772)	(65.7)%
Operating Income	238,711	220,317	199,363	18,394	8.3 %	20,954	10.5 %
Operating Margin	12.4 %	11.5 %	10.7 %				
Interest Expense	(1,763)	—	—	(1,763)	N/M	—	N/M
Pension Settlement Charge	—	(13,968)	—	13,968	(100.0)%	(13,968)	N/M
Other, Net	5,022	7,114	6,152	(2,092)	(29.4)%	962	15.6 %
Income Before Income Taxes	241,970	213,463	205,515	28,507	13.4 %	7,948	3.9 %
Taxes Based on Income	50,364	46,116	46,902	4,248	9.2 %	(786)	(1.7)%
Effective Tax Rate	20.8 %	21.6 %	22.8 %				
Net Income	\$ 191,606	\$ 167,347	\$ 158,613	\$ 24,259	14.5 %	\$ 8,734	5.5 %
Diluted Net Income Per Common Share	\$ 6.98	\$ 6.07	\$ 5.76	\$ 0.91	15.0 %	\$ 0.31	5.4 %

Reconciliation of GAAP to non-GAAP Net Sales and Gross Margin Most Recent Fiscal Year Periods

A2

<u>(Dollars in thousands)</u>	Year Ended June 30, 2026			Year Ended June 30, 2025		
	Reported	TSA-Related	Adjusted (non-GAAP)	Reported	TSA-Related	Adjusted (non-GAAP)
<u>Consolidated</u>						
Net Sales	\$ 1,929,823	\$ 20,415	\$ 1,909,408	\$ 1,909,122	\$ 14,237	\$ 1,894,885
Cost of Sales	1,452,535	20,415	1,432,120	1,453,476	14,237	1,439,239
Gross Profit	\$ 477,288	\$ —	\$ 477,288	\$ 455,646	\$ —	\$ 455,646
Gross Margin	24.7 %	— %	25.0 %	23.9 %	— %	24.0 %
<u>Foodservice Segment</u>						
Foodservice Net Sales	\$ 927,054	\$ 20,415	\$ 906,639	\$ 905,713	\$ 14,237	\$ 891,476

Note: Adjusted Consolidated Net Sales, Adjusted Foodservice Net Sales, Adjusted Cost of Sales, Adjusted Gross Profit and Adjusted Gross Margin are non-GAAP financial measures that exclude non-core sales and cost of sales attributed to a temporary supply agreement (“TSA”) made in connection with our February 2025 acquisition of Winland’s Atlanta-based sauce and dressing production facility. The TSA sales are included in the reported net sales for our Foodservice segment and did not contribute meaningfully to gross profit. The TSA sales commenced in March 2025 and concluded during the quarter ended March 31, 2026. The table above presents a reconciliation between net sales, cost of sales, gross profit and gross margin as reported in accordance with GAAP and Adjusted Consolidated Net Sales, Adjusted Foodservice Net Sales, Adjusted Cost of Sales, Adjusted Gross Profit and Adjusted Gross Margin for the fiscal year ended June 30, 2026 and 2025.

Reconciliation of GAAP to non-GAAP Operating Income and Diluted EPS

Most Recent Fiscal Year Periods

A3

		Fiscal Year Ended June 30,					
<u>Unaudited, dollars in thousands except per share data</u>		Reported	SG&A Expenses - Acquisition Costs	SG&A Expenses - Intangibles Amortization	Restructuring, Impairment and Other, Net	Pension Settlement Charge	Adjusted (non-GAAP) *
2026	Operating Income	\$ 238,711	\$ 14,509	\$ 1,606	\$ (16,024)	\$ —	\$ 238,802
2026	Diluted EPS	\$ 6.98	\$ 0.41	\$ 0.05	\$ (0.60)	\$ —	\$ 6.83
2025	Operating Income	\$ 220,317	\$ 3,781	\$ —	\$ 5,102	\$ —	\$ 229,200
2025	Diluted EPS	\$ 6.07	\$ 0.11	\$ —	\$ 0.15	\$ 0.39	\$ 6.72
<u>2026 vs 2025:</u>							
Operating Income Change (\$)		\$ 18,394	\$ 10,728	\$ 1,606	\$ (21,126)	\$ —	\$ 9,602
Operating Income Change (%)		8.3 %	283.7 %	N/M	(414.1)%	—	4.2 %
Diluted EPS Change (\$)		\$ 0.91	\$ 0.30	\$ 0.05	\$ (0.75)	\$ (0.39)	\$ 0.11
Diluted EPS Change (%)		15.0 %	272.7 %	N/M	(500.0)%	(100.0)%	1.6 %

Note: Adjusted Operating Income and Adjusted Diluted EPS are non-GAAP financial measures that exclude certain items affecting comparability, which can impact the analysis of our underlying core business performance and trends. The table above presents a reconciliation between 1) operating income as reported in accordance with GAAP and Adjusted Operating Income and 2) diluted EPS as reported in accordance with GAAP and Adjusted Diluted EPS for the fiscal year ended June 30, 2026 and 2025.

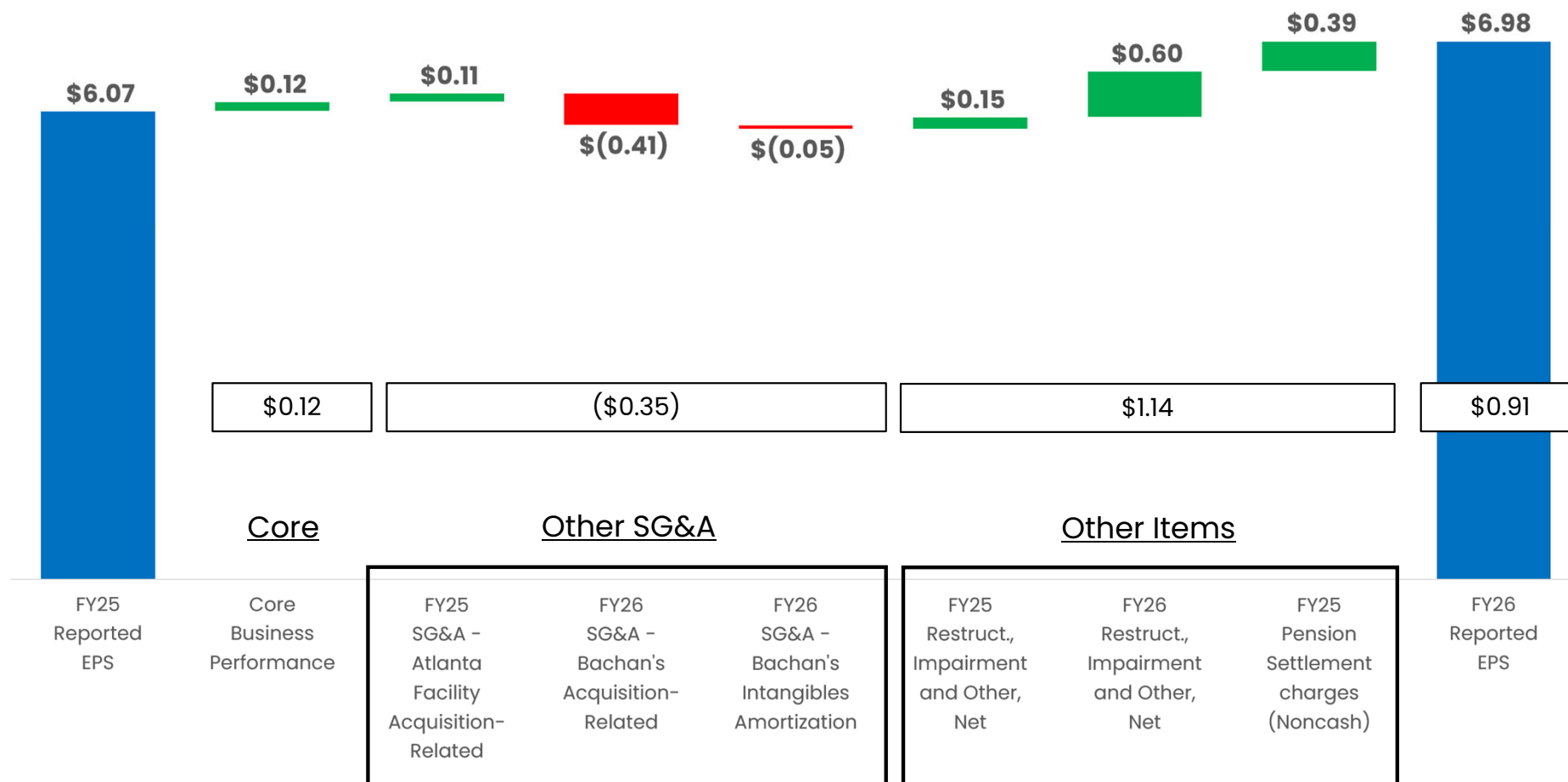
For 2026, the adjustments reflect incremental SG&A expenses attributed to the Bachan's acquisition; incremental SG&A expenses attributed to the amortization of intangible assets resulting from the Bachan's acquisition; and restructuring, impairment and other, net, which consists of restructuring and impairment charges resulting from the closure of our sauce and dressing production facility in Milpitas, California, the gain on the sale of the Milpitas real property, and charges related to the impairment of manufacturing equipment, net of a recovery through an insurance claim. For 2025, the adjustments reflect incremental SG&A expenses attributed to the Atlanta production facility acquisition; restructuring and impairment charges primarily related to the closure of our production facility in Milpitas, California; and the one-time noncash pension settlement charge.

Summarized Earnings Per Share Bridge

Fiscal Year 2025 to Fiscal Year 2026

A4

Fiscal Year Ended June 30
(Diluted Earnings Per Share)



Fiscal 2026 EPS (Diluted) improved \$0.91 driven by strong core business performance, the favorable impact of the gain on the Milpitas plant property sale (\$0.67 per share) and the benefit of the prior-year Pension Settlement charge, partially offset by a net increase in acquisition-related SG&A expenses and the amortization expense for Bachan's intangible assets

See Appendix page A3 for additional detail

Values may not foot due to rounding

Net Sales Growth Primarily Driven By:

Fiscal 26: Higher Pricing and Incremental Bachan's and TSA Sales*, Partially Offset by Lower Volume

Fiscal 25: Volume Gains and Incremental TSA Sales

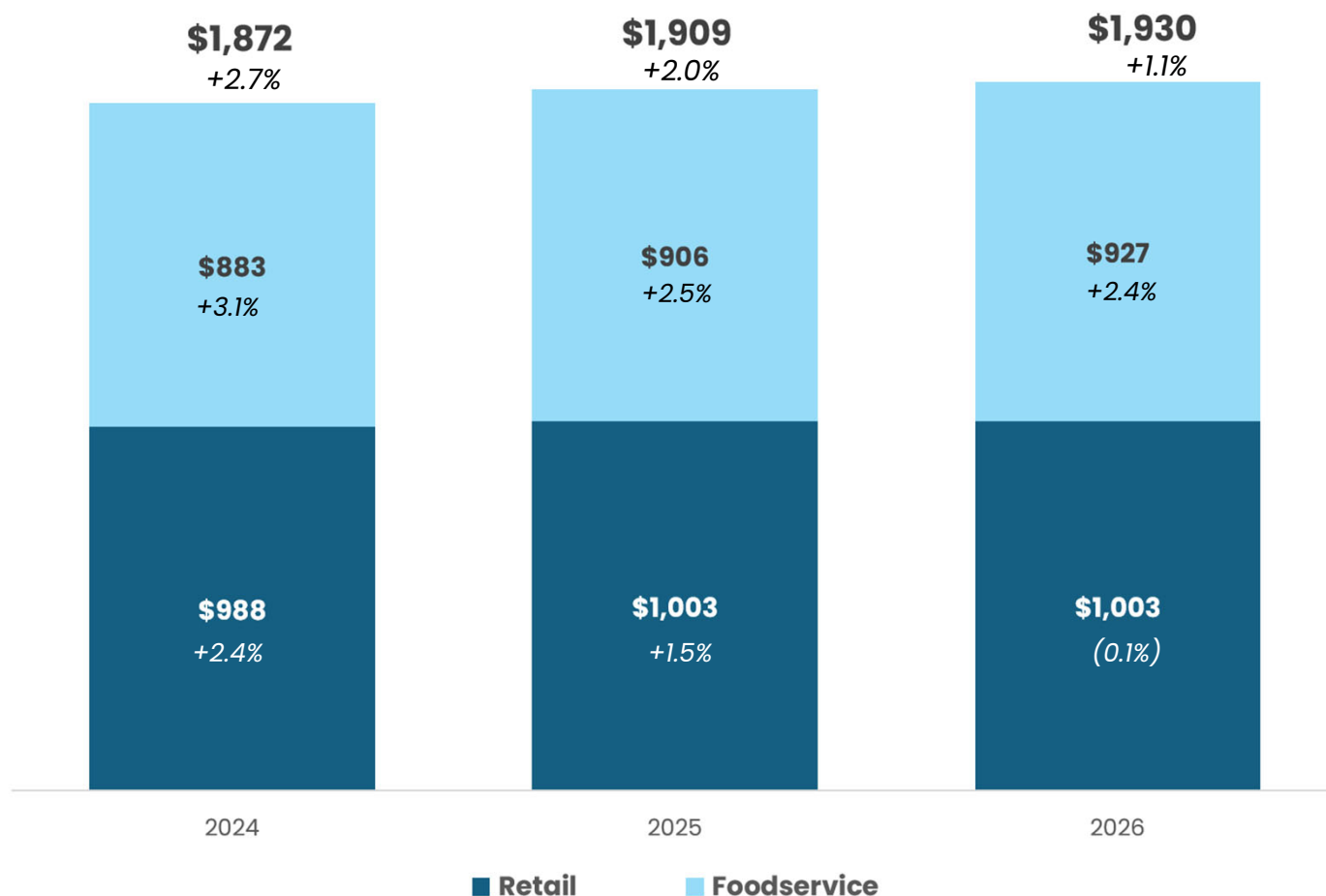
Fiscal 24: Volume Gains, Partially offset by Deflationary Pricing in Foodservice

A5

Net Sales

Fiscal Year Ended June 30

\$ in Millions



Values may not foot due to rounding

* The TSA with Winland Foods commenced in March 2025 and concluded during the quarter ended March 31, 2026

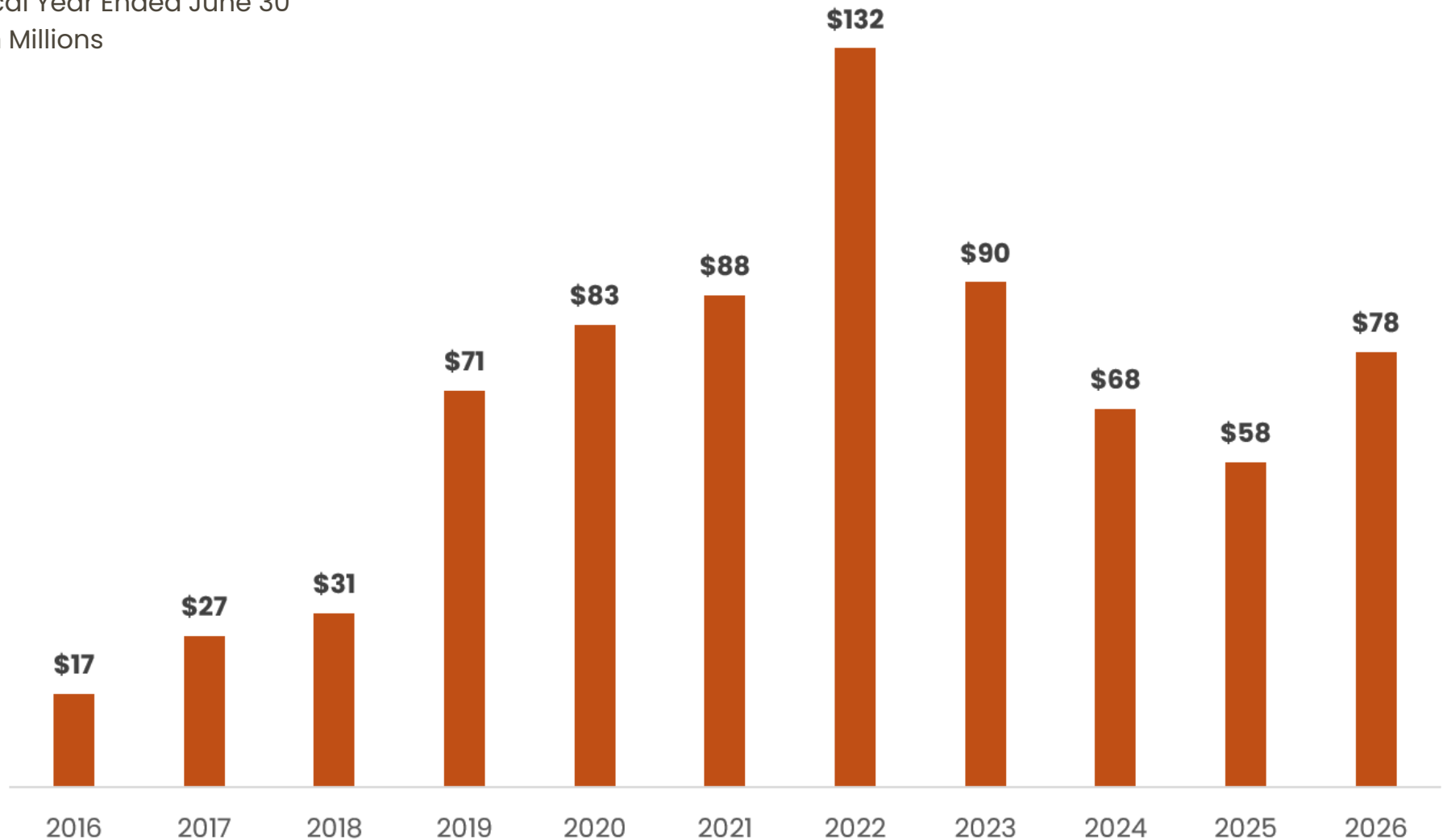
Capital Expenditure History

A6

Capital (Property Additions)

Fiscal Year Ended June 30

\$ in Millions



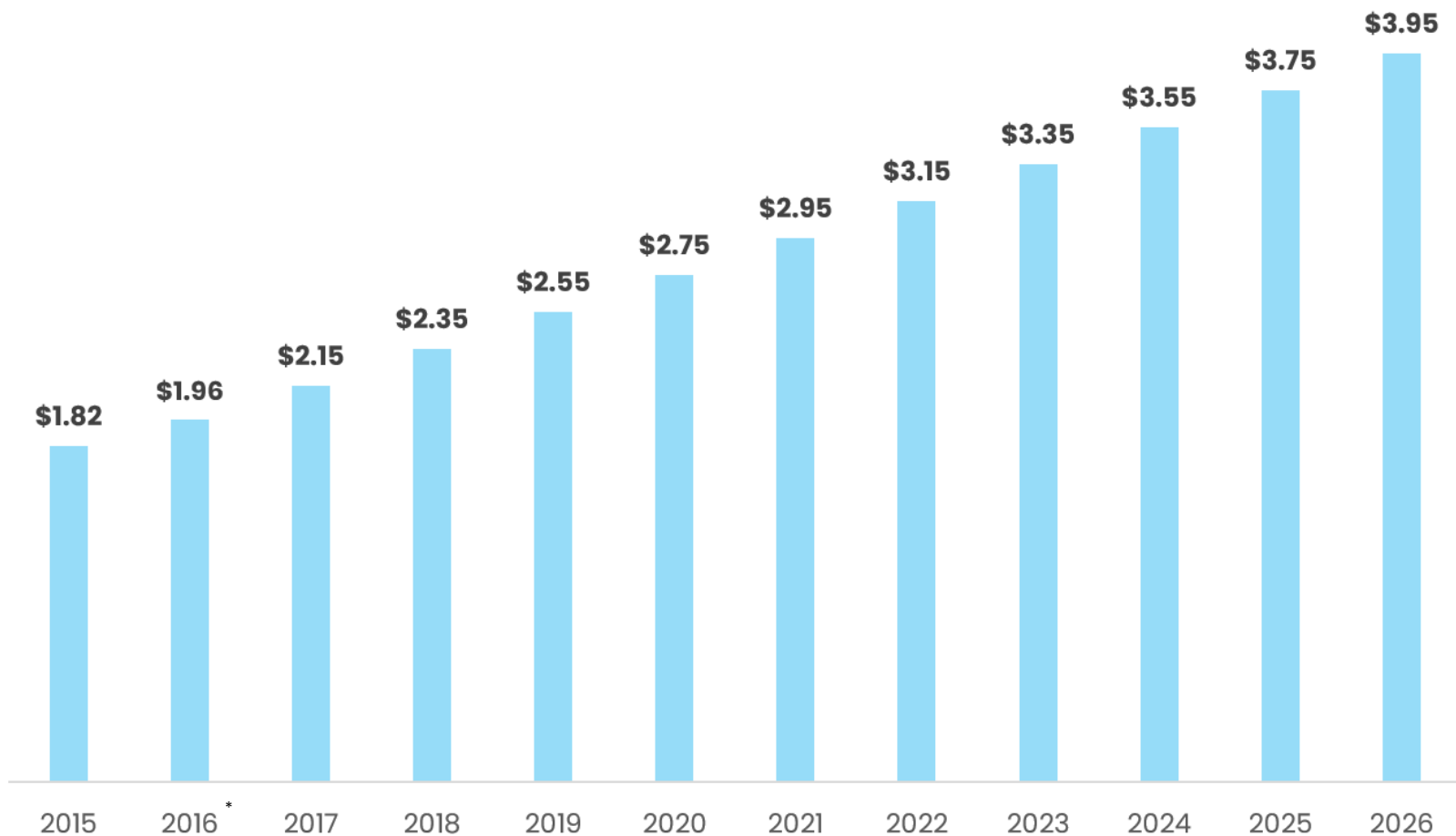
Regular Cash Dividends Per Share

A7

Dividends

Fiscal Year Ended June 30

\$ per Share



* Excludes special cash dividend of \$5.00 per share paid in 2016



Appendix B

Retail Brand Market Share and Related Information

Portfolio of Strong Brand Relationships

(Retailer Sales and Market Share Data per Circana ¹)

B1

Marzetti®

Produce Dressing ²

\$ Sales: 139.4 MM

\$ Share: 26.8%



Produce Dip

\$ Sales: 159.4 MM

\$ Share: 79.3%

Sister Schubert's®

Frozen Dinner Rolls

\$ Sales: 151.8 MM

\$ Share: 44.8%



New York Bakery™

Frozen Garlic Bread

\$ Sales: 383.2 MM

\$ Share: 45.2%



Croutons (all brands)

Croutons

\$ Sales: 86.3 MM

\$ Share: 28.3%



1 - 52 weeks ending 6/28/26, Source: Circana, Total U.S. Multi-Outlet

2 - Includes licensed Chick-fil-A® refrigerated dressing sales, which accounted for \$39 million, or 7.5% dollar share, of the category

Portfolio of Licensing Relationships ¹

(Retailer Sales and Market Share Data per Circana ²)

B2

Olive Garden®

Shelf Stable Pourable Salad Dressing

\$ Sales: 164.7 MM

\$ Share: 6.4%



Total Category Sales: \$2,561 MM

Buffalo Wild Wings®

Custom Specialty Sauces & Condiments

\$ Sales: 92.5 MM

\$ Share: 1.0%



Total Category Sales: \$9,284 MM

Chick-fil-A® Sauces

Custom Specialty Sauces & Condiments

\$ Sales: 178.4 MM

\$ Share: 1.9%



Total Category Sales: \$9,284 MM

Texas Roadhouse® Rolls

Frozen Dinner Rolls

\$ Sales: 58.0 MM

\$ Share: 17.1%



Total Category Sales: \$339 MM

1 - Products for these brands are produced and sold under exclusive licensing agreements with The Marzetti Company

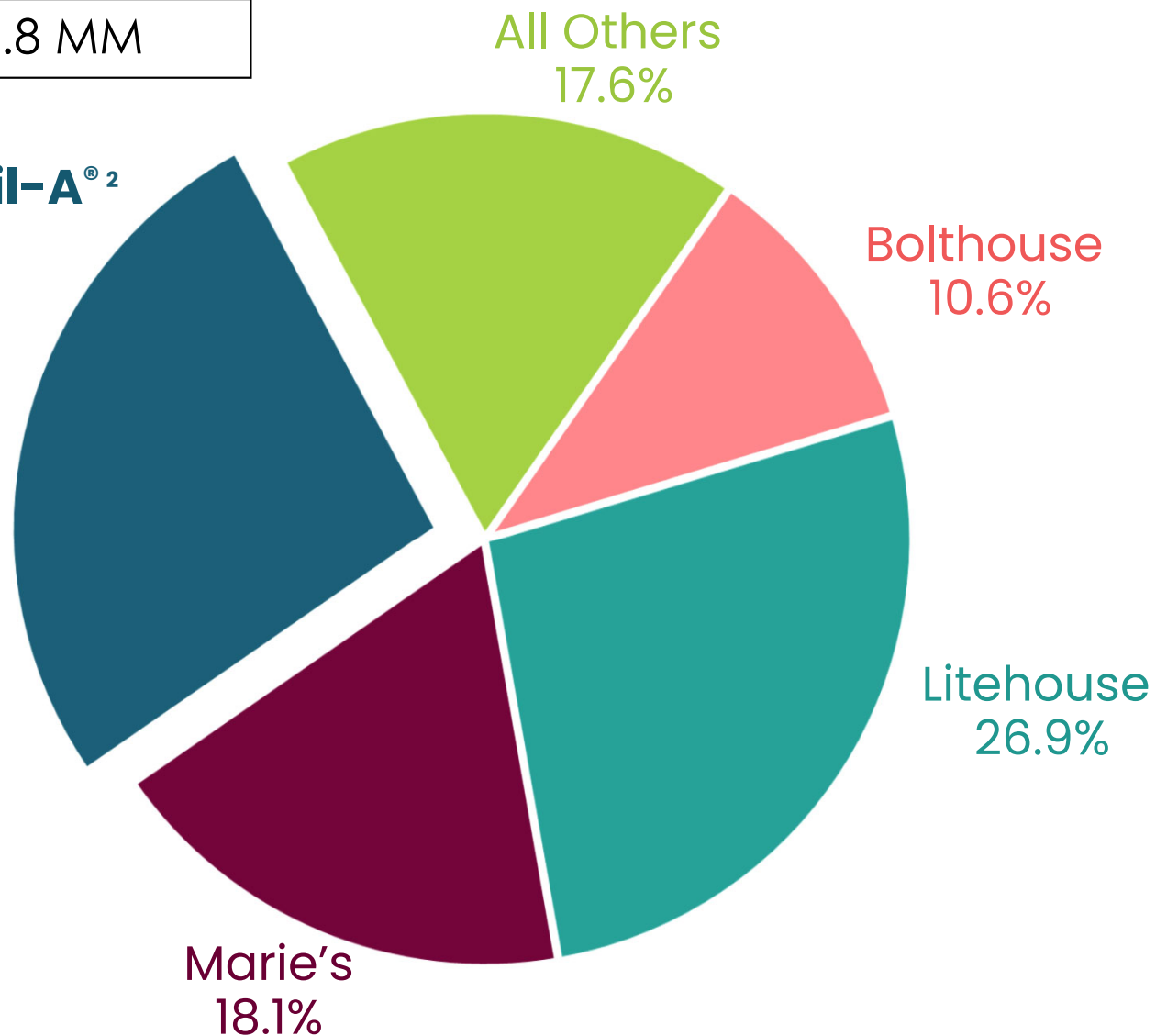
2 - 52 weeks ending 6/28/26, Source: Circana, Total U.S. Multi-Outlet

Produce Dressing Market Share ¹

B3

Total Category Sales: \$519.8 MM

Marzetti & Chick-fil-A[®] ²
26.8%



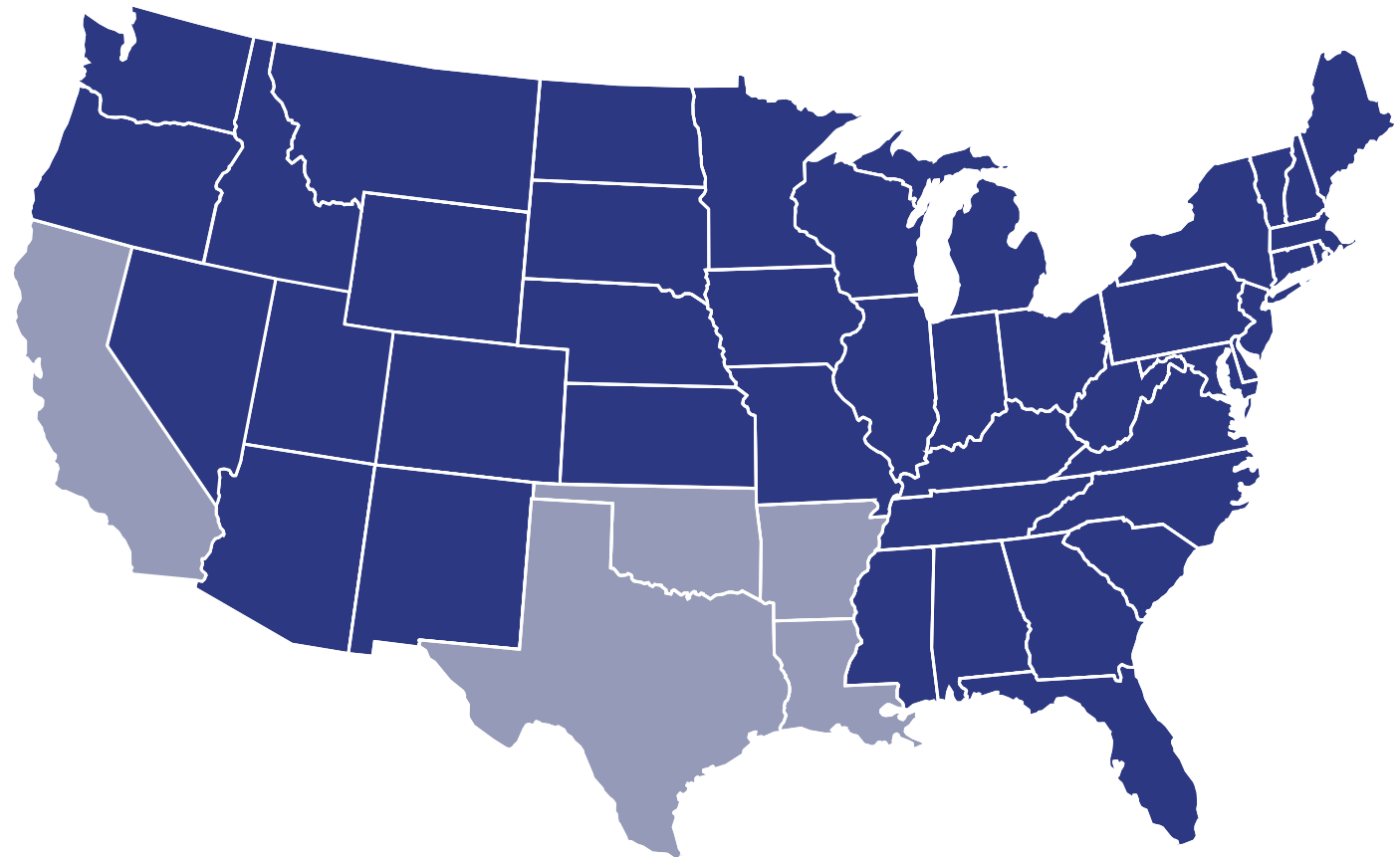
1 – 52 weeks ending 6/28/26, Source: Circana, Total U.S. Multi-Outlet

2 – Includes licensed Chick-fil-A[®] refrigerated dressing sales, which accounted for \$39 million, or 7.5% dollar share of the category

Marzetti Produce Dressing Distribution ¹

B4

ACV Distribution



**Total U.S. Multi-Outlet
62.4% ACV Weighted Distribution**

Produce Dip Market Share ¹

B5

Total Category Sales: \$201.0 MM

Marzetti
79.3%

Litehouse
8.5%

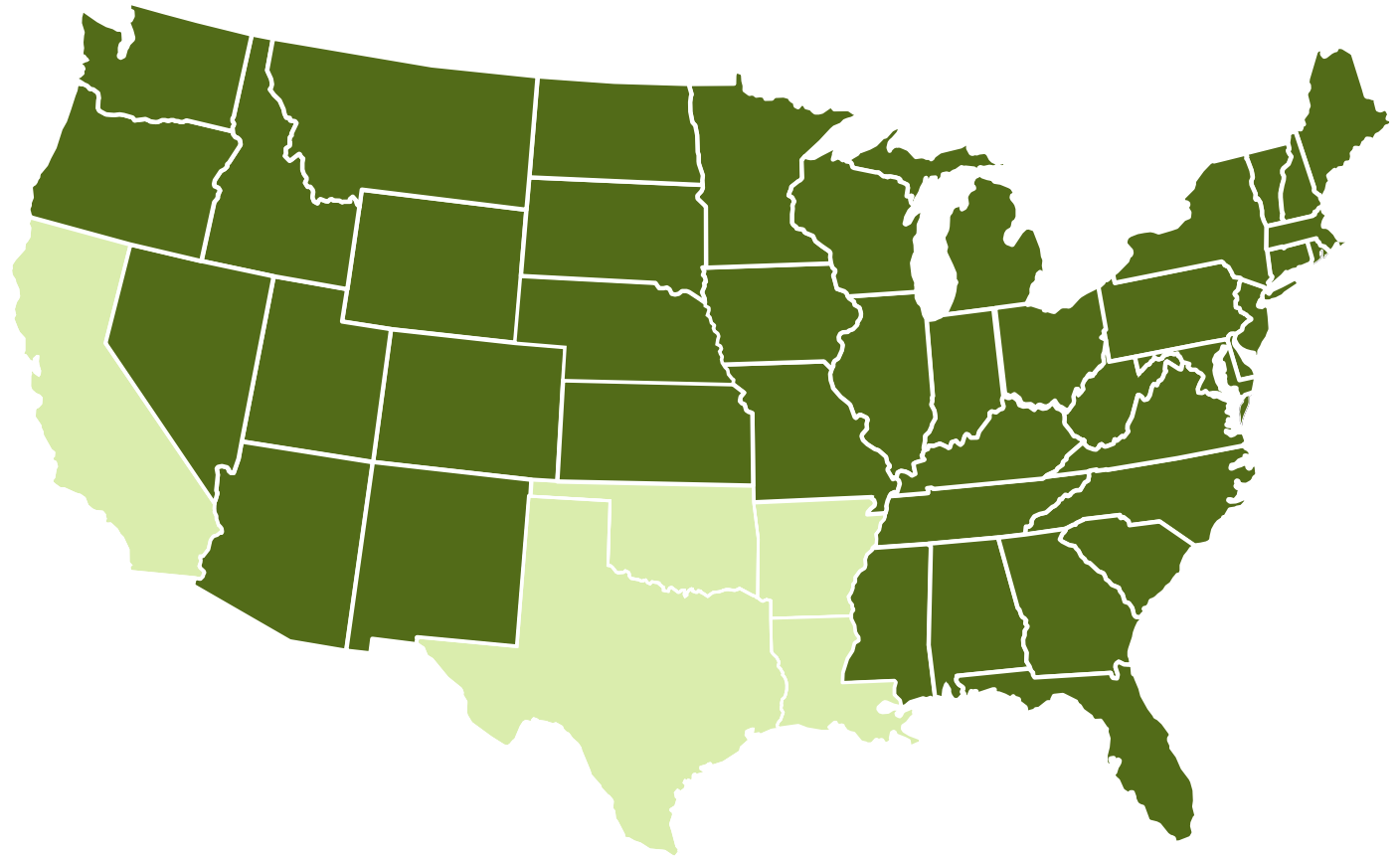
All Others
12.2%



Marzetti Produce Dip Distribution ¹

B6

ACV Distribution



**Total U.S. Multi-Outlet
67.4% ACV Weighted Distribution**

¹ - 52 weeks ending 6/28/26, Source: Circana, Total U.S. Multi-Outlet

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Frozen Garlic Bread Market Share ¹

B7

Total Category Sales: \$847.0 MM



New York Bakery
45.2%

Pepperidge Farm
6.2%

Private Label
39.0%

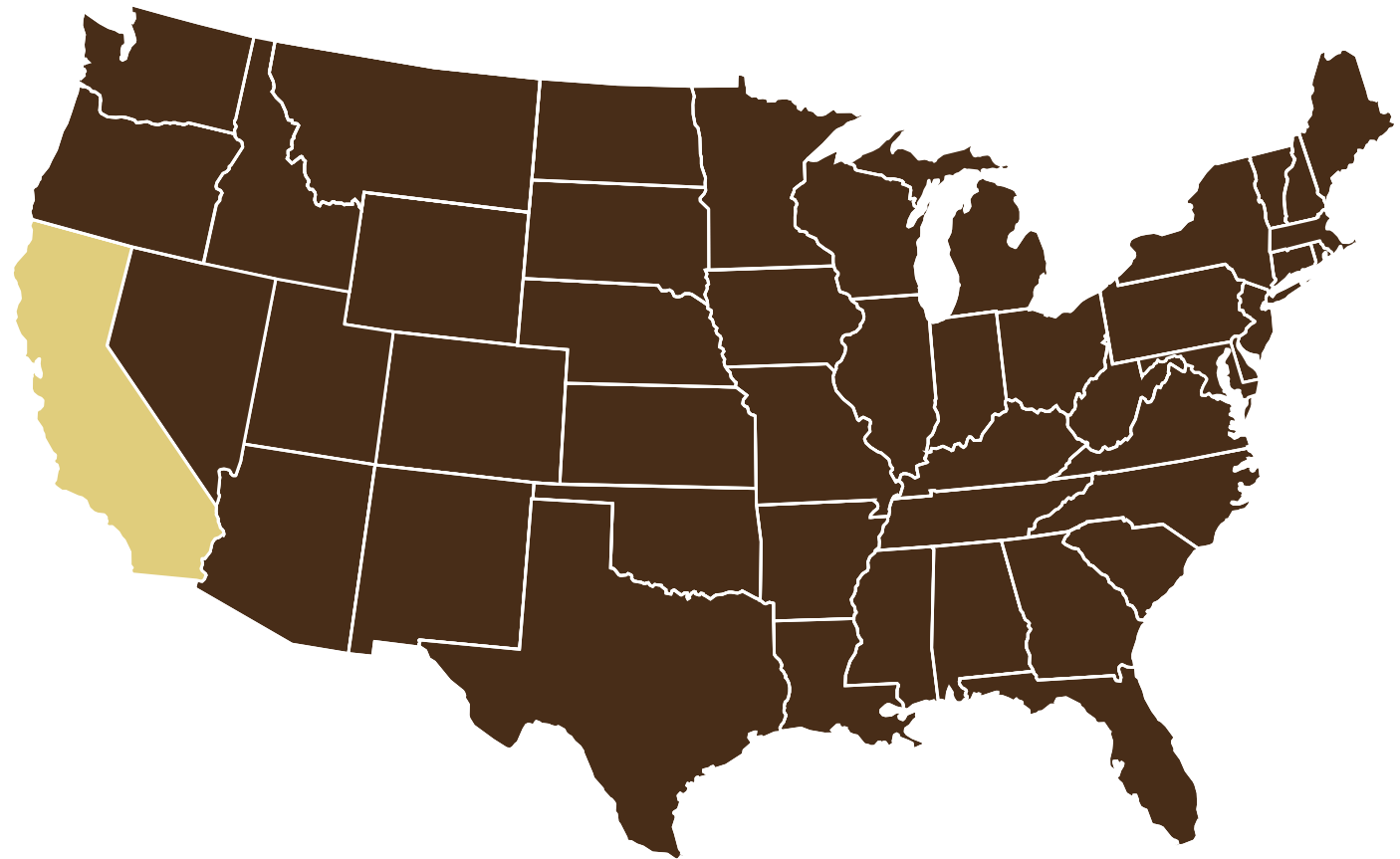
All Others
9.6%

TheMarzettiCompany

New York Bakery Frozen Garlic Bread Distribution ¹

B8

ACV Distribution



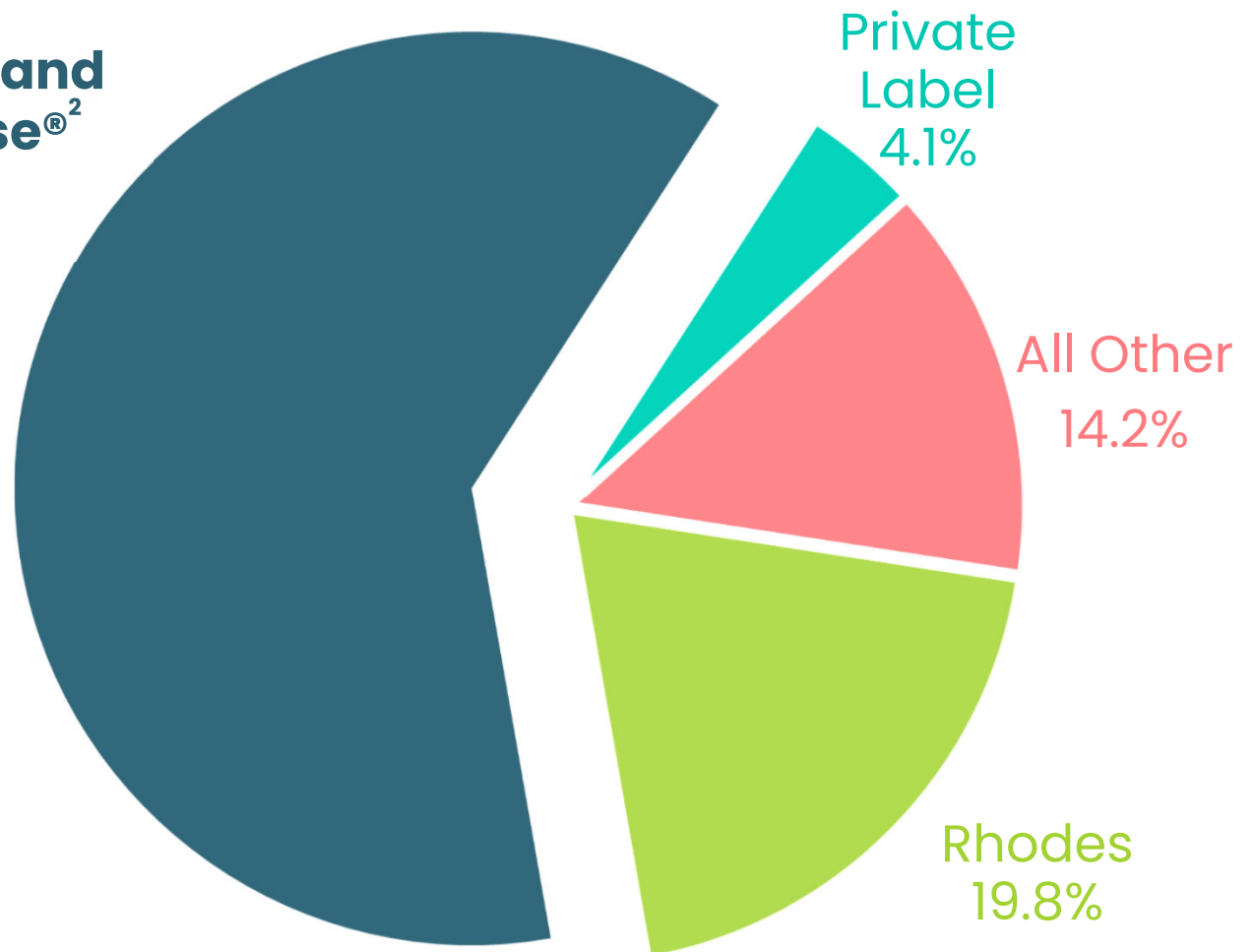
**Total U.S. Multi-Outlet
82.3% ACV Weighted Distribution**

Frozen Dinner Rolls Market Share ¹

B9

Total Category Sales: \$338.8 MM

**Sister Schubert's and
Texas Roadhouse^{®2}**
61.9%



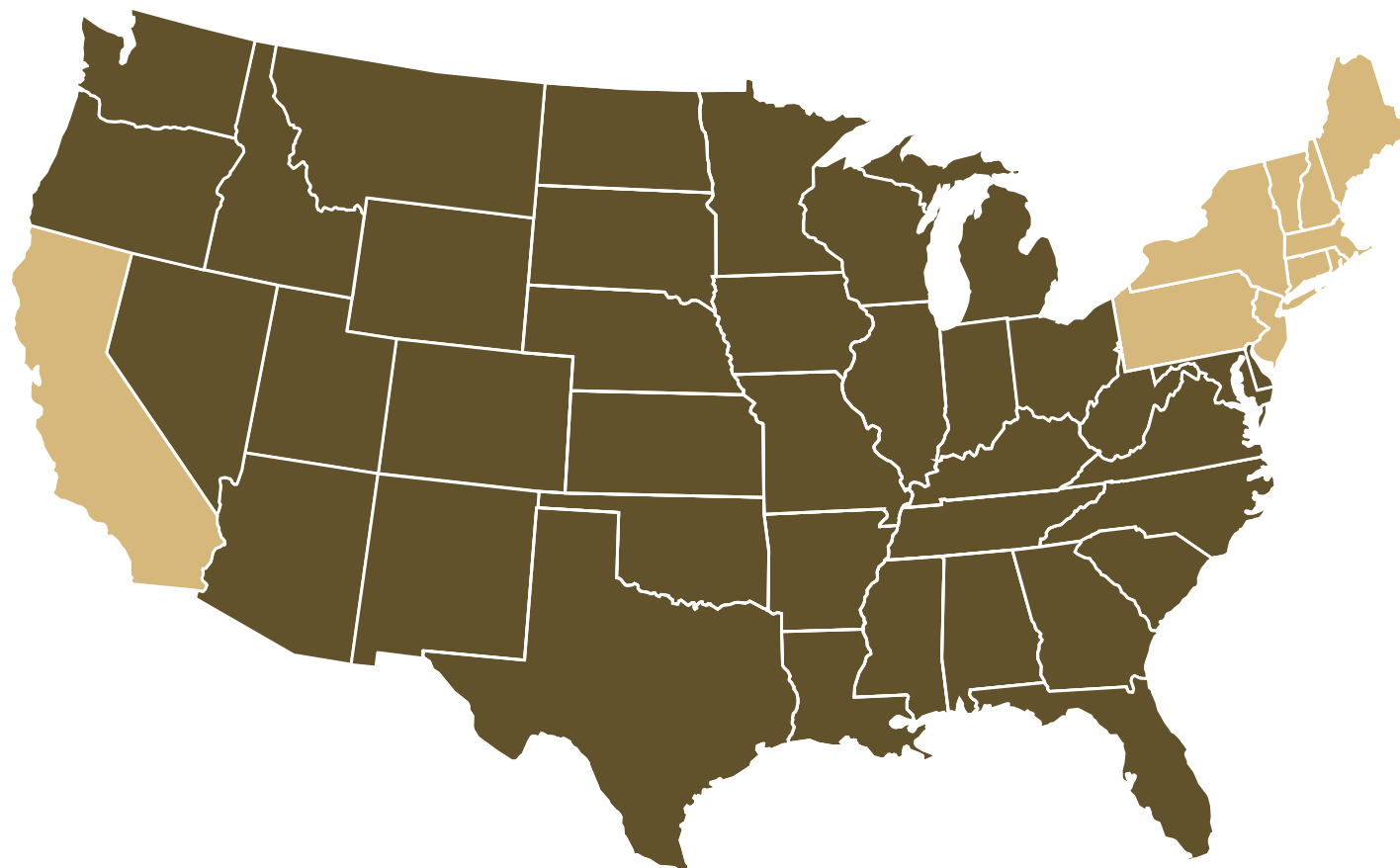
TheMarzettiCompany

1 - 52 weeks ending 6/28/26, Source: Circana, Total U.S. Multi-Outlet

2 - Sister Schubert's holds a market share of 44.8%, while Texas Roadhouse[®] accounts for 17.1% (national launch to major retailers commenced in August 2025)

B10

 45 – 60%
 61 – 90%



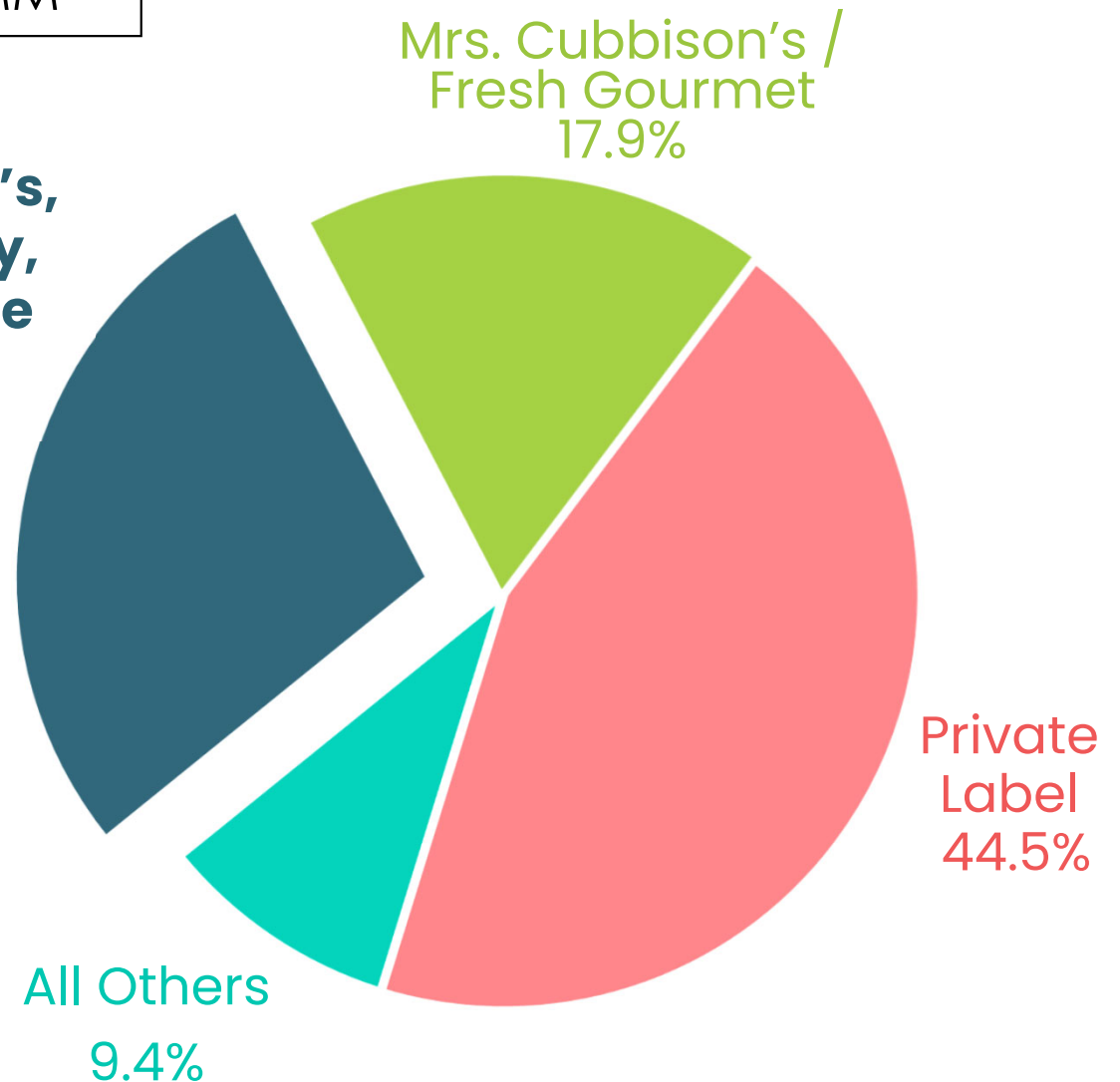
**Total U.S. Multi-Outlet
69.9% ACV Weighted Distribution**

Crouton Market Share ¹

B12

Total Category Sales: \$305.5 MM

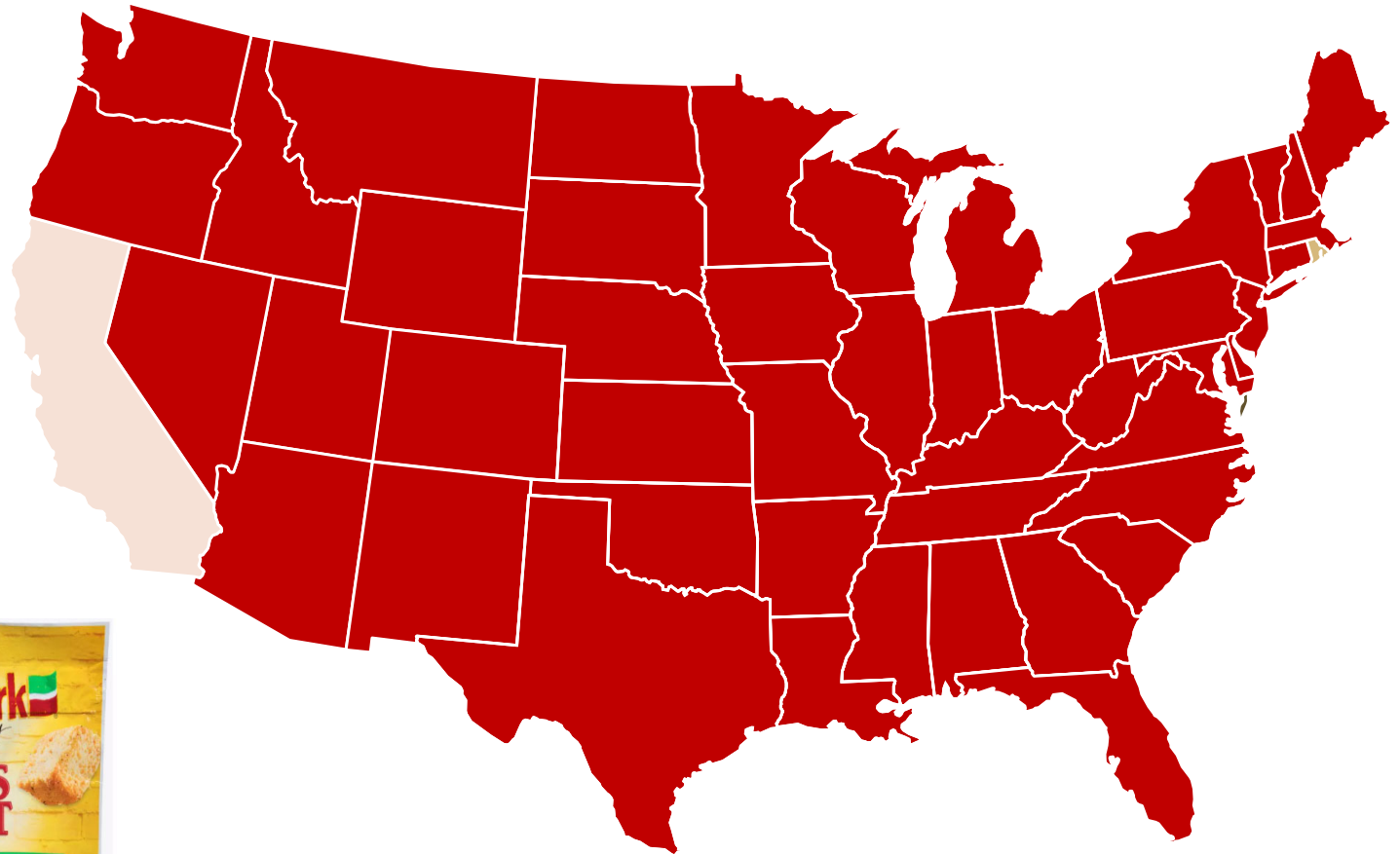
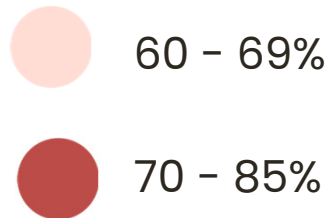
**Marzetti, Cardini's,
New York Bakery,
Chatham Village
28.2%**



New York Bakery Crouton Distribution ¹

B13

ACV Distribution



**Total U.S. Multi-Outlet
76.7% ACV Weighted Distribution**

¹ - 52 weeks ending 6/28/26, Source: Circana, Total U.S. Multi-Outlet



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