

PagerDuty Appoints New Chief Revenue Officer

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SAN FRANCISCO--(BUSINESS WIRE)-- PagerDuty, Inc. (NYSE:PD), a global leader in digital operations management, today announced that Dave Justice, most recently Executive Vice President, Enterprise Sales at Salesforce, will join the company as its Chief Revenue Officer. Justice joins PagerDuty's experienced executive leadership team, reporting to CEO Jennifer Tejada.

"Dave brings an incredible leadership pedigree from Cisco and Salesforce with deep domain expertise, a relentless focus on customer success and is a globally respected leader in enterprise and commercial customer-focused organizations," said Tejada. "We are in the early days of an estimated \$100 billion market and Dave will scale our go-to-market globally and extend our leadership in digital operations management, the market we pioneered. As we build a durable, global SaaS company, expanding from DevOps and ITops into security and customer service teams, Dave's experience in infrastructure, security and customer engagement is perfectly aligned with our focus."

Justice comes to PagerDuty as a high caliber sales leader in both modern SaaS and enterprise software, gained through a 20-year career spent at Salesforce and Cisco. In his role at Salesforce, he led enterprise sales for North America, focused on expanding Salesforce's largest global accounts as well as adding net new accounts. Prior to this, Justice spent 18 years at Cisco, most recently serving as Senior Vice President, Global Security and Enterprise Networking Sales, where he developed extensive go-to-market experience, leading sales teams working across a range of customer buyers, and with organizations from small businesses to the largest global brands.

"PagerDuty is innovating for developers and global technology leaders alike, solving the significant problem of managing unpredictable emergent work," said Justice. "I'm thrilled to have the opportunity to help build a company attacking mission-critical business challenges in a large and growing market. With 58% of the Fortune 100 already relying on PagerDuty, the value it provides is clear, and the opportunity to build on our partnerships with the world's largest enterprises and most innovative startups is incredible."

About PagerDuty, Inc.

PagerDuty, Inc. (NYSE:PD) is a leader in digital operations management. In an always-on world, organizations of all sizes trust PagerDuty to help them deliver a perfect digital experience to their customers, every time. Teams use PagerDuty to identify issues and opportunities in real time and bring together the right people to fix problems faster and prevent them in the future. Notable customers include GE, Vodafone, Box, and American Eagle Outfitters. To learn more and try PagerDuty for free, visit www.pagerduty.com. Follow our blog and connect with us on Twitter, LinkedIn, YouTube and Facebook.

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