



# Summit Therapeutics Q1 2025 Earnings Call

May 1, 2025  
4:30pm ET

# Forward Looking Statement

Any statements in this presentation about the Company's future expectations, plans and prospects, including but not limited to, statements about the clinical and preclinical development of the Company's product candidates, entry into and actions related to the Company's partnership with Akeso Inc., the Company's anticipated spending and cash runway, the therapeutic potential of the Company's product candidates, the potential commercialization of the Company's product candidates, the timing of initiation, completion and availability of data from clinical trials, the potential submission of applications for marketing approvals, potential acquisitions, statements about the previously disclosed At-The-Market equity offering program ("ATM Program"), the expected proceeds and uses thereof, and other statements containing the words "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "should," "target," "would," and similar expressions, constitute forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including the results of our evaluation of the underlying data in connection with the development and commercialization activities for ivonescimab, the outcome of discussions with regulatory authorities, including the Food and Drug Administration, the uncertainties inherent in the initiation of future clinical trials, availability and timing of data from ongoing and future clinical trials, the results of such trials, and their success, and global public health crises that may affect timing and status of our clinical trials and operations, whether preliminary results from a clinical trial will be predictive of the final results of that trial or whether results of early clinical trials or preclinical studies will be indicative of the results of later clinical trials, whether business development opportunities to expand the Company's pipeline of drug candidates, including without limitation, through potential acquisitions of, and/or collaborations with, other entities occur, expectations for regulatory approvals, laws and regulations affecting government contracts and funding awards, availability of funding sufficient for the Company's foreseeable and unforeseeable operating expenses and capital expenditure requirements and other factors discussed in the "Risk Factors" section of filings that the Company makes with the Securities and Exchange Commission. Any change to our ongoing trials could cause delays, affect our future expenses, and add uncertainty to our commercialization efforts, as well as to affect the likelihood of the successful completion of clinical development of ivonescimab. Accordingly, the audience should not place undue reliance on forward-looking statements or information. In addition, any forward-looking statements included in this presentation represent the Company's views only as of the date of this presentation and should not be relied upon as representing the Company's views as of any subsequent date. The Company specifically disclaims any obligation to update any forward-looking statements included in this presentation.

# Q1 2025 Highlights



## Ivonescimab Collaborations Progressing & Expanding:

### MD Anderson Collab

Two studies are open and enrolling: cSCC and GBM

### ISTs

ISTs have begun enrolling

### Pfizer Collaboration

Clinical trials expected to start later this year

## HARMONI<sup>1</sup>

Enrollment completed Oct 2024, **topline data expected mid-2025**

## HARMONI<sup>3</sup>

Enrollment and activation of additional sites ongoing

## HARMONI<sup>7</sup>

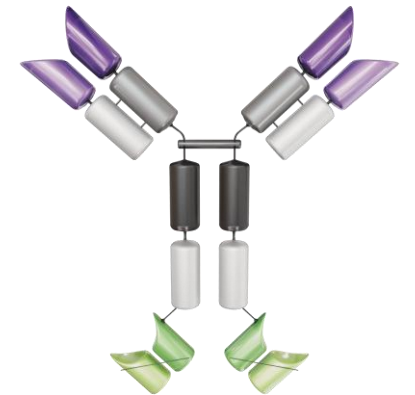
Initial enrollment begun and activation of additional sites ongoing

## HARMONI<sup>2</sup>

Ivonescimab monotherapy approved in China in 1L NSCLC PD-L1+; OS HR 0.777 at early HA-requested interim analysis

## HARMONI<sup>6</sup>

Ivonescimab + chemo achieved stat sig superiority in PFS vs. PD-1 plus chemo in 1L Squamous NSCLC



ISTs: Investigator Sponsored Trials; HA: Health Authority; cSCC: Cutaneous Squamous Cell Carcinoma; GBM: Glioblastoma

# Ivonescimab Pipeline



Conducted in China  
Fully Sponsored and Managed by Akeso

## Phase III

2L+ EGFRm NSCLC: HARMONI-A

1L NSCLC: HARMONI-2

1L NSCLC: HARMONI-6

2L+ NSCLC: HARMONI-8A

1L R/M HNSCC: HARMONI-HN1

1L Biliary Tract: HARMONI-GI1

1L Pancreatic: HARMONI-GI2

1L TNBC: HARMONI-BC1

## Phase I-II

NSCLC	Ovarian	G/GEJ
SCLC	Hepatocellular	Colorectal



Planned and Ongoing Studies  
Sponsored by Summit Therapeutics\*

## Phase III

2L+ EGFRm NSCLC: HARMONI

1L NSCLC: HARMONI-3

1L NSCLC: HARMONI-7

## Expanding CDP

Further Announcements in 2025  
Not shown in image

## Investigator Sponsored Trials

30+ Approved ISTs, 2 now enrolling  
Not shown in image

## M.D. Anderson Collaboration

2 trials now enrolling in cSCC, GBM  
Not shown in image

## Pfizer Collaboration



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\*ISTs, M.D. Anderson collaboration trials, Pfizer collaboration trials not sponsored by Summit. Akeso Phase III clinical trials from Akeso's 2024 First Half Interim Results (prnewswire.com; akesobio.com) and/or clinicaltrials.gov. Abbreviations: ISTs, Investigator sponsored trials; NSCLC, non small cell lung cancer; GI, gastrointestinal; G/GEJ, Gastric / Gastroesophageal Junction; SCLC, small cell lung cancer; HNSCC, Head and neck squamous cell carcinoma; CDP, clinical development plan.

**Mid-2025**

**HARMONI<sub>1</sub>** 

*Ivonescimab + Chemo vs. Chemo  
in 2L+ EGFRm NSCLC*

**Ivo's first global Phase III  
trial results expected  
mid-2025<sup>1</sup>**



**HARMONI<sub>1-2</sub>** 

*Ivonescimab vs. Pembrolizumab  
in 1L PD-L1+ NSCLC*

**Ivo monotherapy: clinically  
meaningful early OS trend  
vs. pembro monotherapy**

*(OS HR = 0.777 at 39% maturity  
based on health authority-  
requested interim analysis)<sup>2</sup>*



**HARMONI<sub>1-6</sub>** 

*Ivonescimab + Chemo vs.  
Tislelizumab + Chemo in 1L NSCLC*

**Ivo + chemo achieved  
statistically & clinically  
meaningful PFS benefit over  
PD-1 + chemo**

*(tislelizumab + chemo)<sup>3</sup>*

# Ivonescimab + Chemo vs. **Pembrolizumab** + Chemo

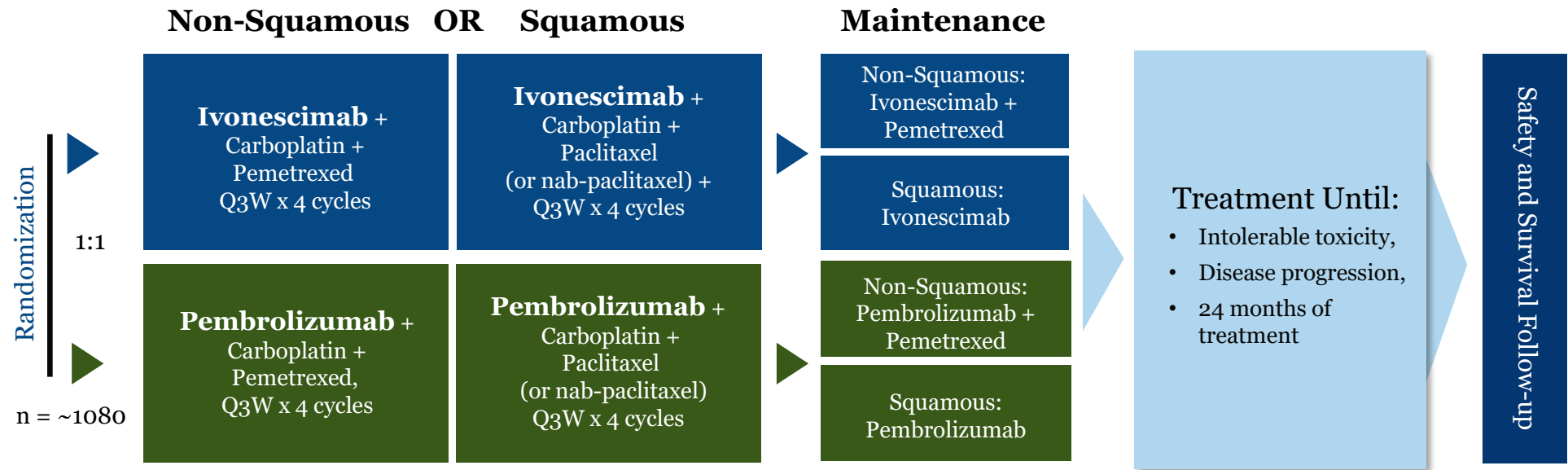
Randomized, Double-blind, Phase III Study

1L NSCLC: PD-L1 All-Comers\*

NCT05899608

## Key Inclusion

- 1L squamous or non-squamous metastatic NSCLC
- Regardless of PD-L1 expression
- No activating genomic alterations



**Stratification Factors Include Histology Squamous vs. Non-Squamous**

**Study Endpoints**

**Primary**

- OS, PFS by Investigator

**Secondary**

- ORR, DCR, DOR, safety and tolerability
- PFS by BICR\*

Ivonescimab is an investigational therapy not presently approved by any regulatory authority other than China's National Medical Products Administration (NMPA).

\* PFS by BICR is a sensitivity analysis

Abbreviations: NSCLC, non-small cell lung cancer; PD-L1, programmed cell death-ligand; Q3W, every three weeks; PFS, progression free survival; OS, overall survival; ORR, overall response rate; DCR, disease control rate; DOR, duration of response; BICR, blinded independent central review; 1L, first-line.

## Key Inclusion

- 1L squamous or non-squamous metastatic NSCLC
- PD-L1 high expression
- No activating genomic alterations

Abbreviations: NSCLC, non-small cell lung cancer; PD-L1, programmed cell death-ligand 1; Q3W, every three weeks; PFS, progression free survival; OS, overall survival; ORR, overall response rate; 1L, first-line

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# Monotherapy Ivonescimab vs. Pembrolizumab

Randomized, Double-blind, Phase III Study  
1L NSCLC with PD-L1 High Expression  
NCT06767514<sup>1</sup>



Stratification Factors  
Include Histology  
Squamous vs. Non-Squamous

Study Endpoints  
Primary endpoints: PFS, OS  
Secondary endpoints: ORR, safety and tolerability

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1. HARMONI-7. ClinicalTrials.gov identifier: NCT06767514 Updated Jan 10, 2025, Accessed on Jan. 10, 2025 Study Details | Clinical Study of Ivonescimab for First-line Treatment of Metastatic NSCLC Patients With High PD-L1 | ClinicalTrials.gov

# Ivonescimab Opportunity Goes *Beyond* Checkpoint Inhibitors (CPI)

**\$90B+**

2028 Estimated  
*CPI TAM*<sup>2</sup>

**\$20B+**

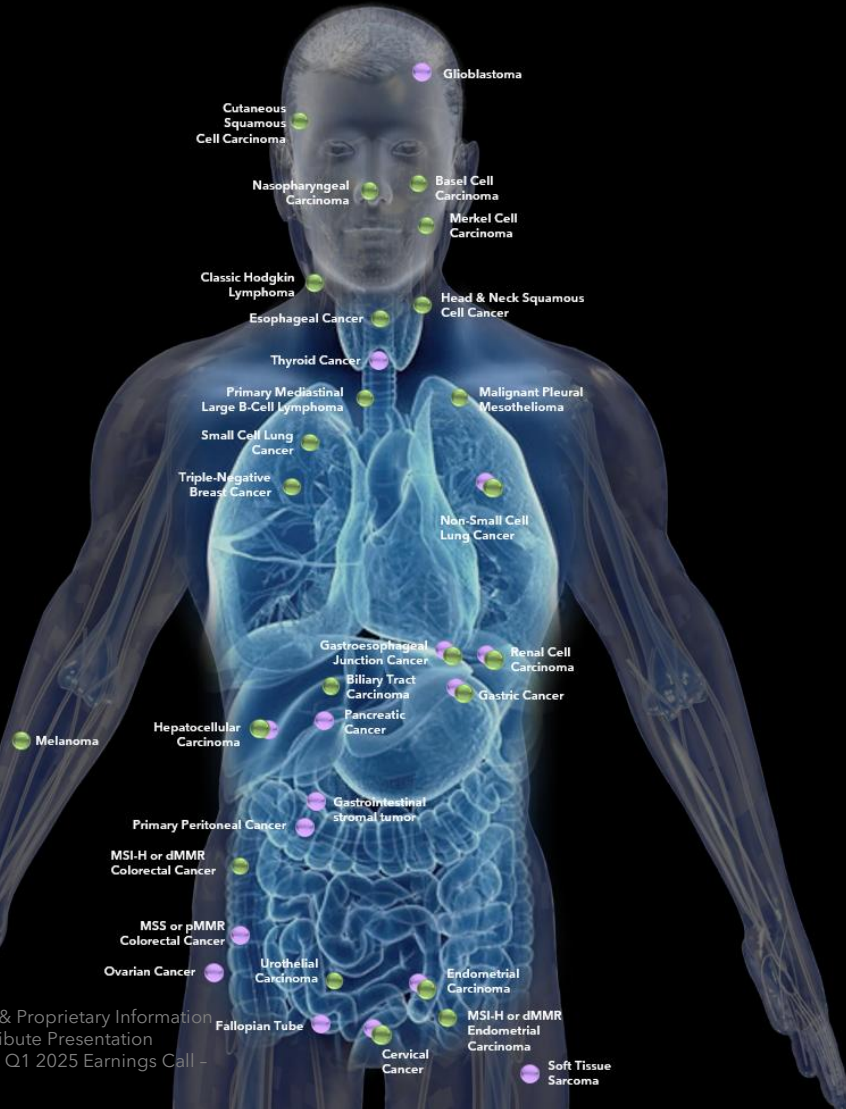
NSCLC *CPI TAM*<sup>2,3</sup>

50+ Approved Indications for  
PD-(L)1 & VEGF Therapies<sup>1</sup>

- Approved Anti-VEGF Therapies
- Approved Anti PD-(L)1 Therapies
- ● Approved Anti PD-(L)1 & Anti-VEGF Therapies

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1. Data from cancer.gov updated 2024 2. IQVIA MIDAS Disease, Dec 2023; IQVIA Institute Apr 2024. 3. TD Cowen; Investors Guide to Immuno-Oncology; Sept 6, 2023; Abbreviations: PD-(L)1, programmed cell death-(ligand) 1; PD-1, programmed cell death protein 1; VEGF, vascular endothelial growth factor; TAM, Total Addressable Market; Ph, phase; Ivo, ivonescimab.; CPI, checkpoint inhibitor



# Financial Summary



As of March 31, 2025

Cash & Investments :                    **~\$361 Million**

Current Debt:                                    **\$0**

Common Shares Outstanding:    **~742 Million**

# Financial Summary Q1'25 vs. Q4'24



	Three Months Ended (in millions)	
	March 31, 2025	December 31, 2024
<b>Total GAAP Operating Expenses</b>	\$ 66.8	\$ 65.6
Research and Development	51.2	51.4
General and Administrative	15.6	14.2
<b>Non-GAAP Operating Expenses</b>	\$ 55.7	\$ 54.6
Non-GAAP Research and Development <sup>(1)</sup>	47.1	47.1
Non-GAAP General and Administrative <sup>(1)</sup>	8.6	7.5
<b>GAAP Net Loss</b>	\$ (62.9)	\$ (61.2)
<b>Non-GAAP Net Loss</b>	\$ (51.8)	\$ (50.2)

(1) Excludes stock-based compensation

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# Schedule Reconciling Selected Non-GAAP Financial Measures



	Three Months Ended (in millions)	
	March 31, 2025	December 31, 2024
<b>Reconciliation of GAAP to Non-GAAP Research and Development Expense</b>		
GAAP Research and development	\$ 51.2	\$ 51.4
Stock-based compensation (Note 1)	(4.1)	(4.3)
Non-GAAP Research and Development	<u>\$ 47.1</u>	<u>\$ 47.1</u>
<b>Reconciliation of GAAP to Non-GAAP General and Administrative Expenses</b>		
GAAP General and administrative	\$ 15.6	\$ 14.2
Stock-based compensation (Note 1)	(7.0)	(6.7)
Non-GAAP General and administrative	<u>\$ 8.6</u>	<u>\$ 7.5</u>
<b>Reconciliation of GAAP to Non-GAAP Operating Expenses</b>		
GAAP Operating expenses	\$ 66.8	\$ 65.6
Stock-based compensation (Note 1)	(11.1)	(11.0)
Non-GAAP Operating expense	<u>\$ 55.7</u>	<u>\$ 54.6</u>

Note 1: Stock-based compensation is a non-cash charge and costs calculated for this expense can vary year-over-year depending on the stock price of awards on the date of grant as well as the timing of compensation award arrangements.

# Schedule Reconciling Selected Non-GAAP Financial Measures



	Three Months Ended (in millions)	
	March 31, 2025	December 31, 2024
<b>Reconciliation of GAAP Net Loss to Non-GAAP Net Loss</b>		
GAAP Net Loss	\$ (62.9)	\$ (61.2)
Stock-based compensation (Note 1)	11.1	11.0
Non-GAAP Net Loss	\$ (51.8)	\$ (50.2)
<b>Reconciliation of GAAP Net Loss to Non-GAAP Net Loss Per Common Share</b>		
GAAP Net Loss Per Basic and Diluted Common Share	\$ (0.09)	\$ (0.08)
Stock-based compensation (Note 1)	0.02	0.01
<b>Non-GAAP Net loss Per Basic and Diluted Common Share</b>	<b>\$ (0.07)</b>	<b>\$ (0.07)</b>
<b>Basic and Diluted Common Shares</b>	<b>738.1</b>	<b>737.5</b>

Note 1: Stock-based compensation is a non-cash charge and costs calculated for this expense can vary year-over-year depending on the stock price of awards on the date of grant as well as the timing of compensation award arrangements.

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