



INVESTOR DAY 2025



Welcome

LARRY MCGRATH

EVP AND CHIEF STRATEGY OFFICER AND
CHIEF STRATEGIC ADVISOR TO THE CEO



Cautionary statement regarding forward looking statements

This presentation includes forward-looking statements. The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by or on behalf of CVS Health Corporation (“CVS Health”). By their nature, all forward-looking statements are not guarantees of future performance or results and are subject to risks and uncertainties that are difficult to predict and/or quantify. Actual results may also differ materially from those contemplated by the forward-looking statements due to the risks and uncertainties described in our Securities and Exchange Commission filings, including those set forth in the Risk Factors section and under the heading “Cautionary Statement Concerning Forward-Looking Statements” in our most recent Annual Report on Form 10-K, our most recent Quarterly Report on Form 10-Q, our recent Current Reports on Form 8-K, and this morning’s press release.

This presentation includes non-GAAP financial measures that we use to describe our company’s performance. In accordance with SEC regulations, you can find the definitions of these non-GAAP measures, as well as reconciliations to the most directly comparable GAAP measures, in this morning’s press release as well as in our non-GAAP reconciliation document, which is available on the Investor Relations portion of our website.



Today's agenda

Welcome and Introductions

Larry McGrath

Reimagining Health Care

David Joyner

Best-in-Class Businesses

Business Leadership

Health Care Consumer Engagement Platform

Prem Shah and Tilak Mandadi

Delivering on our Commitments

Brian Newman

Executive Q&A

CVS Health Management Team



The background is a solid dark blue. It features several thick, light blue geometric lines. At the top, there are two large, overlapping, curved lines that resemble a stylized mountain range or a series of peaks. In the bottom left corner, there is a single diagonal line. In the bottom right corner, there is another diagonal line that appears to be part of a larger, partially visible geometric shape.

Reimagining Health Care

DAVID JOYNER

PRESIDENT AND CHIEF EXECUTIVE OFFICER



Becoming America's
most trusted
health care company



Our Purpose

**To simplify health care
one person, one family
and one community at a time**



THE NEXT CHAPTER OF
CVS Health

TO CREATE SUSTAINABLE SHAREHOLDER VALUE

Deliver
**best-in-class
execution**

Transform
**consumer
experiences**

Be the
**partner of
choice**

Harness
**enterprise
capabilities**

ENABLED BY INNOVATION AND CAPITAL STEWARDSHIP





Mid-teens CAGR through 2028

Significant adjusted EPS
growth driven by execution across
our diversified businesses

WHAT YOU CAN EXPECT FROM US

We will reimagine health care

Right assets, right strategy
and the **right management team**

.....

Innovate to solve health care's
most **complex challenges at scale**

.....

Robust cash flow generation,
with a **balanced approach to**
capital deployment

OUR COMMITMENT:

Delivering
mid-teens
adjusted
EPS CAGR
through 2028

driven by our
diversified
businesses





Health Care Benefits

STEVE NELSON

EVP AND PRESIDENT, AETNA

KATERINA GUERRAZ

EVP AND CHIEF OPERATING OFFICER, AETNA





A revitalized ♥ aetna® on the path to becoming best-in-class

Executing and building momentum

**Excelling at the
fundamentals**

**Being truly
distinctive**

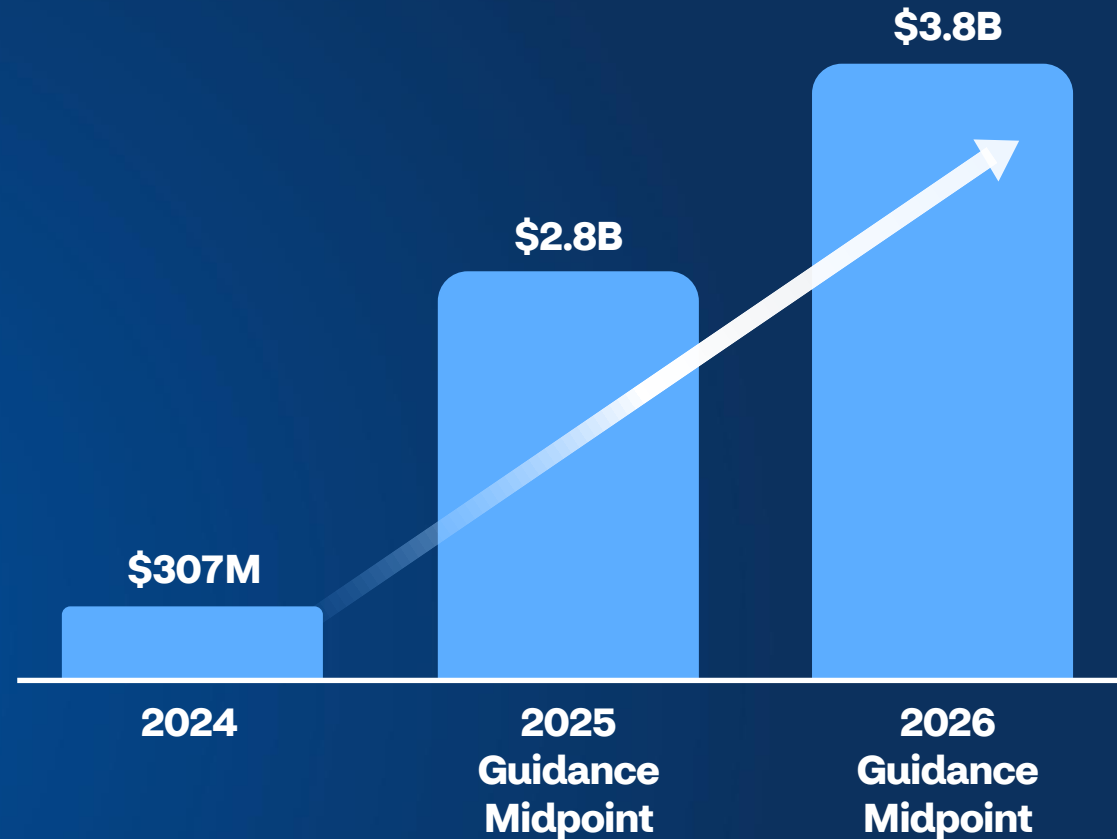
**Building a
winning culture**



Executing against our recovery plans

\$2.5B

Adjusted operating
income improvement
expected in 2025¹



A renewed Medicare Advantage business

WHY IT MATTERS:

By 2030, approximately **20% of Americans** will be **eligible for Medicare**

HOW WE WIN:

Industry-leading Stars position

Agility and execution

Strong value-based care partnerships

\$70B+ in revenue¹

2.9M
Individual
members served¹

1.3M Group
members served¹

Margin objective:
3 to 4%
margins



An intentional approach to Medicaid

WHY IT MATTERS:

Serving approximately 20% of the U.S. population, including the dually-eligible population, and **growing rapidly**

HOW WE WIN:

Strong state partnerships

Focus on clinical innovation

Distinction from enterprise capabilities

Approximately

\$20B in revenue¹

2.3M
members served¹

15 states
in our footprint

Margin objective:

**Low
single-digit
margins**



A differentiated Commercial offering

WHY IT MATTERS:

A large and **high performing business** with a **successful track record**

HOW WE WIN:

Product innovation and member experience

Best-in-class service

Unified enterprise solutions

Approximately

\$30B in revenue¹

Approximately

18M
members served¹

50%+
of Fortune 100
companies
served²

Margin objective:

**Preserve
competitive
margins**



SHIFTING FROM A TRADITIONAL HEALTH INSURANCE ORGANIZATION TO

the leading consumer-focused health solutions business

Best-in-class execution



Partner of choice



Winning culture



SIMPLIFIED EXPERIENCES

OPERATIONAL EXCELLENCE

INNOVATION

NAVIGATION AND ADVOCACY

EMPATHY





Our strategy in action

enabled by leading technology and digital solutions

Excelling in
**total cost
of care**

Optimizing the
**provider
experience**



Transforming our
**operating
structure**

Advancing
member
**navigation
and advocacy**



Building next generation care models

to solve for rapidly growing areas of medical spend

Excelling in
**total cost
of care**

Transforming our
operating
structure

Optimizing the
provider
experience

Advancing member
navigation and
advocacy

CARE MODELS GROUNDED IN:

A robust **advocacy model**

High-quality **networks**

Thoughtful **product design**

Innovative **pharmacy solutions**

TO ADDRESS HIGH COST CATEGORIES

Specialty
medications

Complex
conditions

Behavioral
health





Leading solutions

that address a full range of member needs

Excelling in
**total cost
of care**



Transforming our
operating
structure

Optimizing the
provider
experience

Advancing member
navigation and
advocacy

GREATER THAN
\$460B
**Autism
Spectrum
Disorder
related costs of
care in 2025¹**

OUR SOLUTION:

Clinically validated **benefits**

Collaborations with **providers**

Member and caregiver **advocacy**

Clinical **integration**



Building high performance operations

to ensure competitiveness and accelerate innovation

Excelling in
total cost
of care

Transforming our
**operating
structure**

Optimizing the
provider
experience

Advancing member
navigation and
advocacy

Streamlining
**clinical
operations**

Transforming
**customer
service**

Modernizing
**our operating
platforms**

POWERED BY TECHNOLOGY AND ARTIFICIAL INTELLIGENCE

Approximately

**90 minutes
saved daily**

consolidating clinical
documentation,
per nurse

Approximately

**30%
reduction**

in call center volume

4 to 1

One single care
management
solution





Strengthening partnerships to drive better outcomes

Excelling in
total cost
of care

Transforming our
operating
structure

Optimizing the
**provider
experience**

Advancing member
navigation and
advocacy

BUILDING A COHESIVE, SCALABLE MODEL TO IMPROVE CARE COORDINATION AND OUTCOMES

Deliver **frictionless provider experiences**

Accelerate interoperability to facilitate real-time
clinical data exchange

Collaborate on **clinical models for transitions of care**





Creating a unified experience

that simplifies health care for members

Excelling in
total cost
of care

Transforming our
operating
structure

Optimizing the
provider
experience

Advancing member
**navigation and
advocacy**



TRANSFORMING THE CONSUMER EXPERIENCE THROUGH DIGITAL INNOVATION

Developing **next generation advocacy products**

Expanding **omnichannel capabilities**

Ensuring the CVS Health and Aetna **apps are
trusted sources**



WHAT YOU CAN EXPECT FROM US

We will continue our momentum

Disciplined pricing through
management rigor

.....

Leading capabilities, digital tools
and total cost of care

.....

More seamless and frictionless
experiences through navigation,
advocacy and partnership

OUR COMMITMENT:

**Strong
earnings
growth**
powered by our
return to target
margins





Health Care Delivery

SREE CHAGUTURU

EVP AND PRESIDENT, HEALTH CARE DELIVERY



Health care industry is facing compounding challenges

- × Worsening affordability
- × Lack of transparency
- × Inconsistent experiences
- × Reduced access
- × Unnecessary complexity
- × Challenged outcomes

Creating a lack of trust across health care



Disruptive models that address the health care industry's core challenges



Engaging patients for their
most complex needs

Delivering
high-quality outcomes

Lowering
total cost of care



Engaging patients
at home

Enabling better
patient outcomes

Access for
hard-to-reach patients



Convenient access
**for urgent needs and
primary care**

Engaging patients in
long-term relationships



Premier value-based care provider

Better care, better experiences and improved health outcomes

Serving seniors in **socially vulnerable communities**

Assuming financial risk for **clinically complex patients**

Lowering the cost of care through our **differentiated care model**

425K+

patients served, including
325K+ at-risk members¹

~40%

reduction in
hospital admissions²

~83%

of diabetic patients
with controlled A1C³



Challenges in the Medicare Advantage market have pressured value-based care providers

Rising medical costs

from deferred care, inflation, workforce shortages and new treatments

Pricing pressure

from lower rate increases in 2024 and 2025

Reimbursement reductions

from v28 risk model changes

RESULTING IN
reimbursements
insufficient to cover
medical costs



Taking action to improve

OAK STREET HEALTH PERFORMANCE

We have shifted focus from clinic growth to margin improvement

Revenue growth

Growing **patient panels**

Adapting to v28 environment

Negotiating **payor contracts**

Medical cost management

Enhancing the
care model to
manage medical costs

Operations and cost structure

Driving **streamlined
operational excellence**
across all centers

ENABLED BY

new technology and a revamped leadership team



Leading provider of in-home solutions

Growing the value and impact delivered

Enhancing our core offering

Deepening relationships with health plans and members

Expanding our suite of services

~3.5M

home health
evaluations¹

500K

connections
back to care¹

~12M

care gaps
impacted¹





Leading retail clinic and virtual practice

Adding primary care to our suite of offerings

Meeting the demand for **high-quality**, longitudinal care

Delivering **same-day or next-day access**

Growing our **visit volume** and providing more **clinical services**

5M+

patient visits¹

2,000+

MinuteClinic
providers

800+

locations with 50%+
offering primary care



 Oak St. Health

 signifyhealth.

 minute clinic®

Enabled by technology

Improving
**provider
workflow**

Powering
**clinical
insights**

Enhancing
**service
operations**

~90%

of Oak Street Health
visits with ambient AI
scribe capabilities¹

2M+

clinical insights to
support personalized,
high-quality care²



WHAT YOU CAN EXPECT FROM US

We will deliver improved financial performance

Improve Oak Street Health margin
through clinical and operational excellence

.....

Enhance Signify Health impact and value
through deeper relationships and service offering expansion

.....

Optimize MinuteClinic value
through traditional acute care model and primary care expansion

OUR COMMITMENT:

On a path to breakeven
and driving toward sustained profitability





Pharmacy Services

ED DEVANEY

EVP AND PRESIDENT, PHARMACY SERVICES

LUCILLE ACCETTA

SVP, CHIEF PHARMACY OFFICER AND
HEAD OF SPECIALTY OPERATIONS



Clients trust us to deliver best-in-class services

86M

Members¹

40%+

Fortune 100

60+

Health Plans

Our results

98%+

2026
retention

.....
APPROXIMATELY

\$6B

2026 gross new
business revenue

Our priorities

Deliver the lowest net cost pricing

Create simple, connected experiences

Innovate with transparency and choice

Maintain Specialty leadership



Caremark plays a critical role in the market

OUR VALUE

**Lowered
Total Drug
Spend**

$$= \text{Unit Cost} * \text{Drug Mix} * \text{Utilization}$$

Pharmaceutical negotiations
delivering best-in-class
purchasing costs

Formulary management
driving biosimilar
and generic adoption

Clinical programs and
utilization management
optimizing outcomes
and spend



Caremark plays a critical role in the market

OUR VALUE

**Lowered
Total Drug
Spend**

=

Unit Cost

*

Drug Mix

*

Utilization

When our tools are removed

HIV Pre-Exposure Prophylaxis (PrEP) Drugs

RESULTING IN

- × Higher brand volume
- × Inability to drive pricing discounts and higher brand launch prices

>\$20K

annual brand list price

\$1B

additional client cost exposure



Caremark plays a critical role in the market

OUR VALUE

**Lowered
Total Drug
Spend**

=

Unit Cost

*

Drug Mix

*

Utilization

When we use our tools to drive competition

Biosimilars

RESULTING IN

- ✓ Volume conversion to a biosimilar at an 81% discount
- ✓ Frictionless experiences for prescribers and patients

>80%

of members with \$0
out of pocket cost

\$1.5B

in gross savings for our
clients and members





Industry dynamics are changing

Consumer
**out of
pocket
spend
exposure**

Expensive
**brand
drug
launches**

Access and
affordability
**challenges
for GLP-1s**

Pipeline of
**biosimilar
launches**



Our actions are leading the industry change

Humira biosimilar

\$1.5B

client and member
gross savings
delivered

GLP-1s

7/1/25

formulary
change

Rebates

99%+

client pass
through

Point-of- sale rebates

~25M

commercial
members

Rebalanced drug pricing

85%+

of commercial
clients by 2026

TrueCost

2023

announcement



Pricing model innovation

built for transparency, durability and stable margins

OUR GUIDING PRINCIPLES

Lowest net cost

Client choice

OUR MODEL

Acquisition cost-based pricing

Drug-level pricing guarantees

**Business model
innovation
while delivering
attractive margins**

BENEFITS:

For Clients

- ✓ Aligned incentives for savings and fees
- ✓ Visibility into drug-level pricing

For Members

- ✓ Rationalized out of pocket spend
- ✓ Confidence in pharmacy benefit, with simplified experience





Powered by technology

Driving efficiency

to enhance
competitiveness

Accelerating growth

through new business
wins and improved retention

Differentiating experiences

to maintain
industry leadership

300+

claims processed per
second during peak periods

99%

first call resolution

10 seconds

average speed to answer

90%

prior authorizations
approved within 24 hours

3.5 hours

median turnaround for prior
authorization approval



♥ **CVS specialty®**
the leading specialty pharmacy



Specialty continues to be a growth driver

Half of all drug spend is driven by ~2%¹ of members utilizing specialty products

CVS Specialty Leadership

#1

Specialty pharmacy
in the nation²

~2.2M

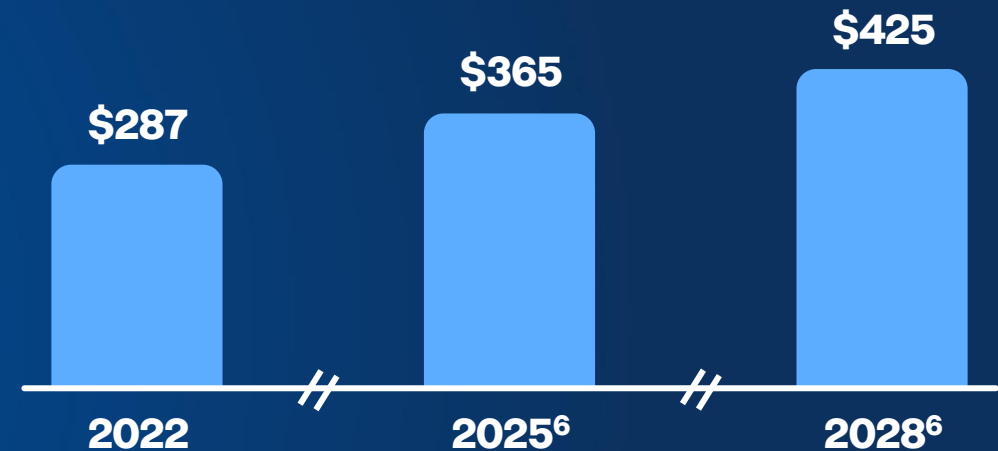
Chronically complex
patients³

13%

CVS Specialty revenue
CAGR⁴ 2019-2025E

U.S. SPECIALTY MARKET REVENUE

Based on product sales (\$B)⁵





♥ CVS specialty® provides leading service to all customers

CVS SPECIALTY VALUE PROPOSITION

- ✓ Operationalize **lowest net cost** promise
- ✓ **Remove friction** and **provide expert support**



ENABLED BY

- ✓ **Leading technology** capabilities
- ✓ Personalized **omnichannel** solutions
- ✓ **Clinical expertise**, including novel therapy access





♥CVS specialty[®] is the most tech-enabled specialty pharmacy

Reimagining workflow
reducing time to start on therapy by 45%¹

Minimizing friction
by **connecting directly** through the Electronic Health System

Driving exceptional care
by supporting pharmacists with **AI-driven insights**

Empowering patients
98% of patients have **opted into digital messaging** with us²





♥ CVS specialty[®] provides leading service to all customers

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- ✓ **Leading technology** capabilities
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WHAT YOU CAN EXPECT FROM US

Innovating to lead industry change

Uniquely positioned to reduce costs and enhance health outcomes

.....

Continued **ability to win and retain business** with lowest net cost pricing

.....

Advanced technology driving exceptional client and member experiences

OUR COMMITMENT:

Winning and retaining business
while delivering attractive margins





Pharmacy & Consumer Wellness

LEN SHANKMAN

EVP AND PRESIDENT, PHARMACY & CONSUMER WELLNESS



Our community connection is our advantage

As a trusted, local presence in communities, our connection to consumers is unrivaled within health care

Local presence

9,000+
community destinations

Customer touchpoints

~140M
customers¹

Strong reputation

~85%
of customers are CVS Pharmacy promoters²

Proven results

28.9%
pharmacy share³





♥ CVS pharmacy[®]

Intentional choices and investments enabled our performance

Executed with excellence

on footprint
rationalization and past
strategic choices

Invested in colleagues and technology,

the most important
parts of our business

Delivered exceptional service and efficient operations

that drove success
in today's market





Resetting our trajectory
from expectations of declining
earnings **to at least flat**



Our strategic priorities

Building on our strong foundation

Ensure
durability
of our core
business

Power our
business
with
technology

Enable
the
enterprise





Our strategic priorities

Building on our strong foundation

Ensure
durability
of our core
business

Successful ongoing transition to **CVS CostVantage™**

Power our
business with
technology

Improve front store **value perception** and **localize
our assortment**

Enable
the enterprise

Continue to invest in **leading capabilities and assets**



Our strategic priorities

Building on our strong foundation

Ensure
durability
of our core
business

Power our
business with
technology

Enable
the enterprise

Continue to invest in **leading capabilities and assets**

Best-in-class
pharmacy procurement

Robust
supply chain capabilities

Leading
loyalty program

Engaged, empowered
colleagues

Seamless
omnichannel experience

Disciplined
cost management

97%
of stores open
7 days a week

200K
PCW
colleagues

75M+
ExtraCare
members



Our strategic priorities

Building on our strong foundation

Ensure
durability of our
core business

**Power our
business with
technology**

Enable the
enterprise

Maintain **best-in-class execution**

Create **capacity for growth**

Differentiate **experience and outcomes**

>1 million
pharmacist
hours refocused
on patients

>2 billion
front store
pricing decisions
every year

~500 million
annual calls
handled by
conversational AI¹





Our strategic priorities

Building on our strong foundation

Ensure durability
of our core
business

Power our
business with
technology

**Enable the
enterprise**

Front door to the enterprise, embedded
in everyday living

Foundational **technology** and customer
engagement

Driving value via **pharmacy-driven next
best actions**



WHAT YOU CAN EXPECT FROM US

We are resetting our trajectory

Disciplined execution and **operational excellence** to remain the best run national pharmacy

.....

Strategic **investments in industry-leading technology** that empowers our teams to focus on customer care

.....

Enable the enterprise to build trust, simplify experiences and improve outcomes

OUR COMMITMENT:

Sustaining earnings
while serving
as the front
door to health
care





Health Care Consumer Engagement Platform

PREM SHAH

EVP AND GROUP PRESIDENT

TILAK MANDADI

EVP, VENTURES AND CHIEF EXPERIENCE
AND TECHNOLOGY OFFICER



CVS Health has an obligation to reimagine health care beginning with significantly increased consumer engagement

Enhance
access

Simplify
navigation

Address
affordability

Consumer engagement

is a critical focus in health care

Helps consumers
**live longer and
healthier lives**

Reduces
**hospital
readmissions**

Delivers
**lower health
care costs**

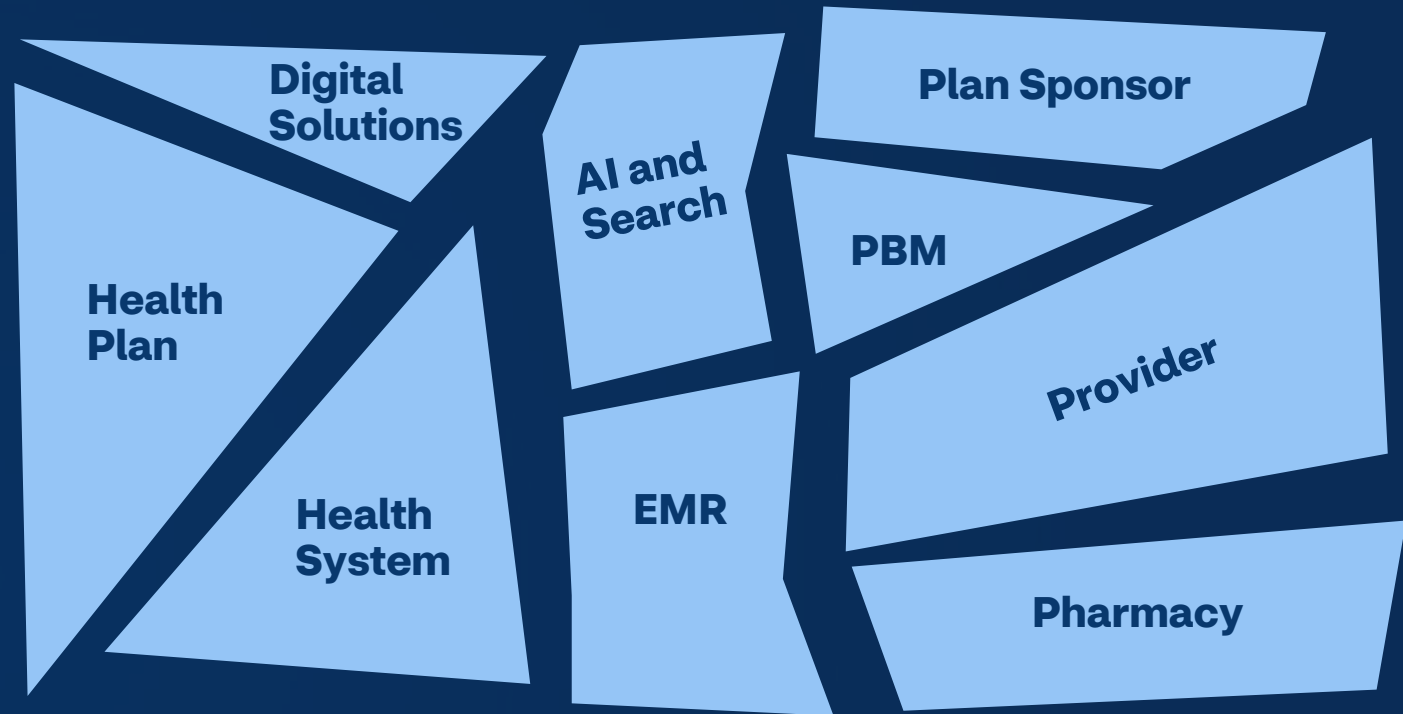
Unlocks
**personalized products
and services and
go-to-market strategies**



Strong consumer engagement remains elusive

The health care experience is very complex

It is fragmented and discourages consumers from engaging



Building consumer engagement will deliver better health outcomes

Enhanced
**access to
care**

Clarity of
**costs and
benefits**

Improved
**care
navigation**

An opportunity for
**ownership in
the care journey**

CREATING POTENTIAL FOR INCREMENTAL SHAREHOLDER VALUE



We are uniquely positioned

to create the next generation of health care engagement

~185M

consumers engage
across CVS Health
every year

85%

of Americans live
within 10 miles of a
CVS Health location

~30,000

trusted CVS Health
pharmacists





**CVS Health
is a health care
technology
products and
services company**



**CVS Health
can bring the
engagement
platform to
market sooner
and better**



**CVS Health
can commercialize
the engagement
platform**





**CVS Health is
a health care
technology products
and services company**



**CVS Health
is an AI-native,
technology
products and
services company**

Veterans from tech and
consumer engagement
companies AND
health care technology
experts



**CVS Health
is an AI-native,
technology
products and
services company**

Technology products
and services provider
to large health care
businesses



**CVS Health
is an AI-native,
technology
products and
services company**

Generated \$1B+
of operating efficiencies
to reinvest in new growth
and AI capabilities¹



**CVS Health
is an AI-native,
technology
products and
services company**

AI and technology are
catalysts for our best-
in-class businesses



**CVS Health
is an AI-native,
technology
products and
services company**

“Practical and Real
Value AI” strategy



**CVS Health
is an AI-native,
technology
products and
services company**

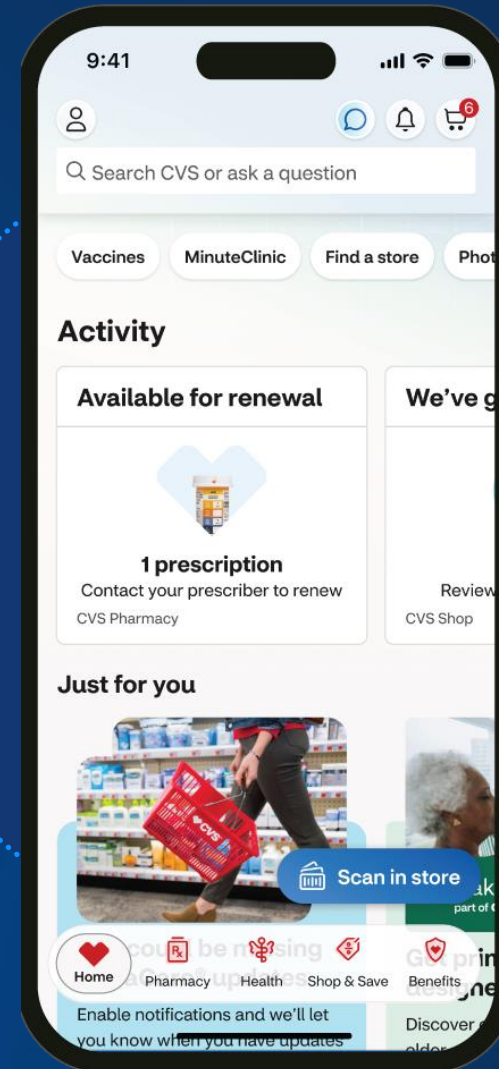
Best-in-class,
AI-powered digital
consumer
engagement



**CVS Health
can bring the
engagement platform
to market sooner
and better**

CVS Health Engagement Platform

Integrated, omnichannel health care experience for CVS Health consumers

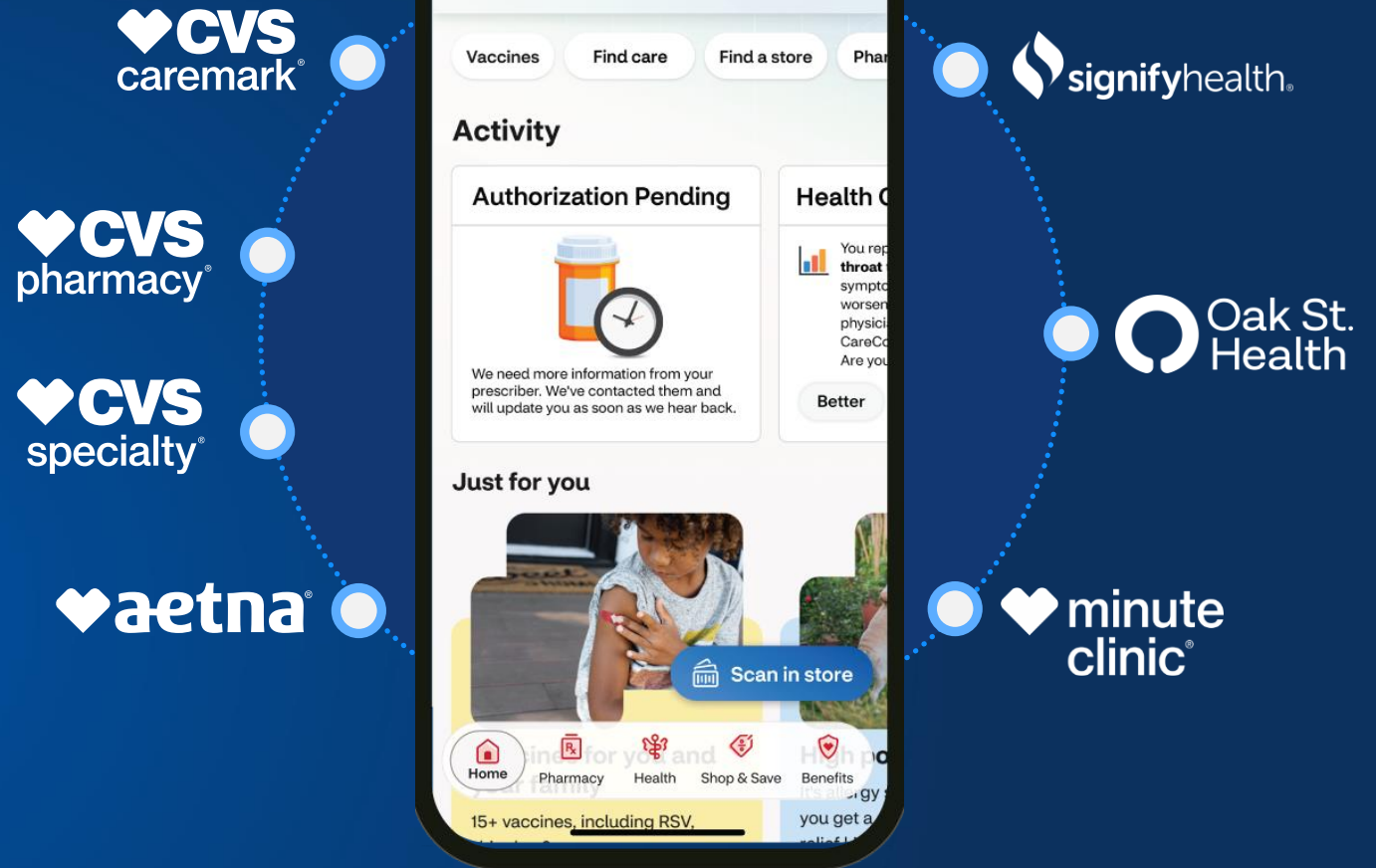




**CVS Health
can commercialize
the engagement
platform**

“Engagement as a Service” powered by Open Consumer Engagement Platform

Integrated,
omnichannel health
care experience for all



“Engagement as a Service” powered by Open Consumer Engagement Platform

Integrated,
omnichannel health
care experience for all





THE OPEN ENGAGEMENT PLATFORM
can create value for all stakeholders

THE OPEN ENGAGEMENT PLATFORM
can create value for all stakeholders

Better pharmacy
Top of license
Pharmacist

Better cost
optimization, care
management and
behavior change
Lower total cost of
care and out of
pocket costs

Deep and real-time
insights for targeted
products and
services and go-to-
market strategies



BENEFITS FOR CVS HEALTH FROM THE Open Engagement Platform





We are delighted to
announce the launch of
**a new technology
products and
services offering**

“Engagement as a Service”

**Built around the Open Consumer
Engagement Platform**

Open Platform launch goal in 2026

**Active conversations with
potential partners and clients**



WHAT YOU CAN EXPECT FROM US

We are transforming into a health care technology products and services company

We will **improve health care for everyone**

.....

We will **provide a simpler experience with better engagement to earn trust**

.....

We will **build on our legacy of industry-leading innovation**

OUR COMMITMENT:

We will deliver value to our open platform partners and can create new sources of value for CVS Health





Delivering on our Commitments

BRIAN NEWMAN

EVP AND CHIEF FINANCIAL OFFICER



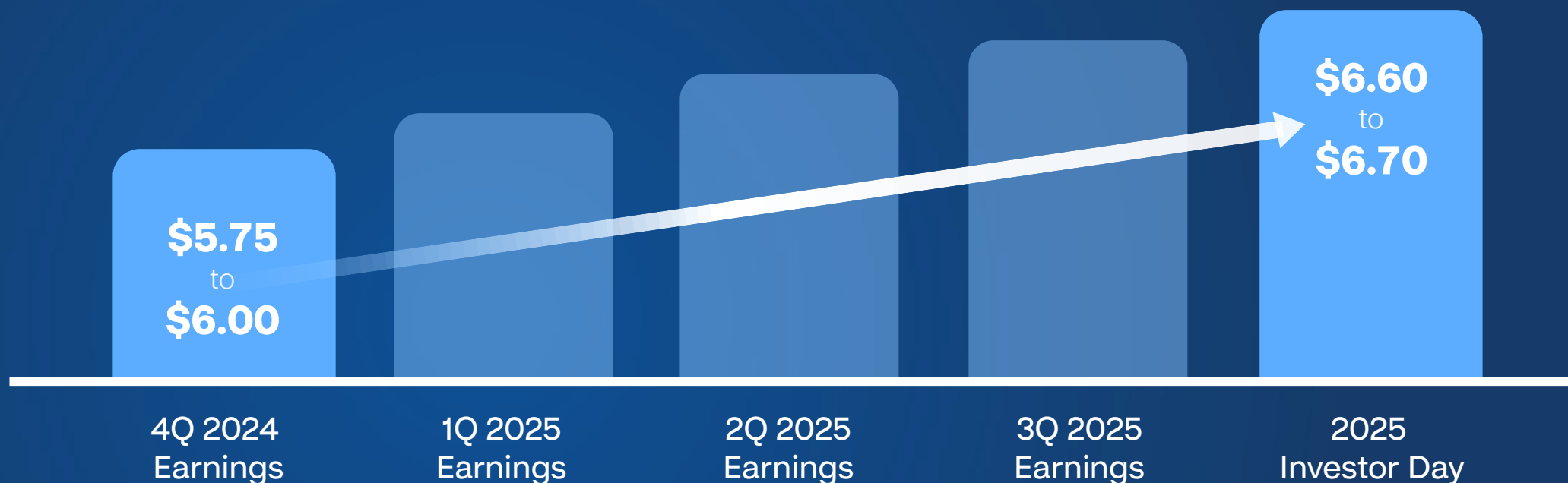


CLOSING OUT 2025:

Establishing a
**track record of
strong performance,**
powered by our
diversified businesses

Strong year of progress as we deliver on our commitments

2025 ADJUSTED EPS GUIDANCE



Updated 2025 guidance

**IN BILLIONS, EXCEPT
PER SHARE AMOUNTS**

**AS OF
2025 INVESTOR DAY**

**AS OF
4Q 2024 EARNINGS**

Total revenues

At least \$400.0

At least \$385.9

Adjusted operating income

\$14.22 to \$14.39

\$12.95 to \$13.40

Adjusted earnings per share

\$6.60 to \$6.70

\$5.75 to \$6.00

Cash flow from operations

\$7.5 to \$8.0

~\$6.5





2026 OUTLOOK:

Building on our
momentum and
**delivering meaningful
earnings growth**



Our guidance philosophy

**Credible
commitments**

**Opportunities for
outperformance**

**Clear
communication**

2025 adjusted EPS baseline



2026 OUTLOOK

Health Care Benefits

AT LEAST
\$137.0B
revenue

(3.5)%
YoY decline¹

\$3.58 to \$3.92B
adjusted operating income

+32%
YoY growth¹

90.5% ± 50bps
medical benefit ratio

APPROXIMATELY
25.4M
medical members

TAILWINDS AND HEADWINDS

- ▲ **Medicare Advantage** margin improvement
- ▲ **Individual Exchange** exit
- ▼ Removal of 2025 prior year **reserve development**
- ▼ **Net investment income**



2026 OUTLOOK

Health Services

AT LEAST
\$196.6B
revenue

+3%
YoY growth¹

AT LEAST
\$7.25B
adjusted operating income

+2%
YoY growth¹

APPROXIMATELY
1.84B
pharmacy claims
processed²

TAILWINDS AND HEADWINDS

- ▲ **Oak Street Health** improvement
- ▲ **Specialty Pharmacy** growth

- ▼ **Client price** improvements
- ▼ **Aetna membership** declines



2026 OUTLOOK

Pharmacy and Consumer Wellness

AT LEAST
\$136.5B
revenue

(1.5)%
YoY decline¹

AT LEAST
\$6.09B
adjusted operating income

+1%
YoY growth¹

APPROXIMATELY
1.86B
prescriptions
filled²

TAILWINDS AND HEADWINDS

▲ Prescription volume growth

▲ Annualization of Rite Aid transaction

▼ Reimbursement pressure

▼ Softening consumer dynamics

2026 guidance

~15% adjusted EPS growth relative to 2025 baseline

IN BILLIONS, EXCEPT PER SHARE AMOUNTS	FULL-YEAR 2026 GUIDANCE	FULL-YEAR 2025 GUIDANCE
Total revenues	At least \$400.0	At least \$400.0
Adjusted operating income	\$15.07 to \$15.41	\$14.22 to \$14.39
Adjusted earnings per share	\$7.00 to \$7.20	\$6.60 to \$6.70
Cash flow from operations	At least \$10.0	\$7.5 to \$8.0





Positioned to generate
**meaningful shareholder
value**

Strong momentum and continued execution position us to deliver significant EPS growth

2026 TO 2028

**Mid-teens
adjusted
EPS CAGR**

**Execution across our diversified businesses
will drive meaningful earnings growth**

Executing the
**Aetna
margin
recovery**

Improving
**Health Care
Delivery
performance**

Maintaining
**Caremark's
best-in-class
position**

Changing the
**CVS
Pharmacy
trajectory**





Our capital allocation priorities

Support
**organic
growth**

Compelling
**shareholder
dividend**

Strong
**capital
structure**

Flexible
**opportunistic
deployment**



Focused on de-leveraging before returning to more normalized strategic capital deployment

SHORT-TERM

Focus on de-leveraging

Invest in the business and **maintain risk-based capital**

Committed to current dividend per share

Achieve **leverage** consistent with **mid-BBB** credit rating

Suspend share repurchases and material acquisitions until leverage target achieved

LONG-TERM

Return to strategic deployment

Invest in the business and maintain risk-based capital

Provide a compelling dividend

Sustain strong investment grade capital structure

Resume share repurchases and maintain capacity to engage in bolt-on acquisitions to support strategy



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Strong cash flow generation supports balance sheet improvement and return to shareholders

2026 TO 2028
\$55 to \$60B
CUMULATIVE
DEPLOYABLE
CASH¹

=

APPROXIMATELY

40%

invest in our business
+
shareholder dividend

+

APPROXIMATELY

60%

flexible
deployment



WHAT YOU CAN EXPECT FROM US

We will drive long-term value creation

Execute against commitments
and establish a track record of
consistent, strong performance

.....

Generate powerful cash flow
to strengthen our balance sheet

.....

Disciplined capital deployment
focused on driving total
shareholder return

OUR COMMITMENT:

**Delivering mid-
teens adjusted
EPS CAGR
through 2028**

driven by our
diversified
businesses





INVESTOR DAY 2025