

Accelerating Impactful Medicines to Market

Cowen and Company 36th Annual Health Care Conference

Mikael Dolsten, M.D., Ph.D.

President Pfizer Worldwide R&D

March 8, 2016

Forward-looking Statements

- This presentation includes forward-looking statements about, among other things, development of Pfizer's products and product candidates, including their potential benefits, expected clinical trial study starts and expected regulatory submissions and approvals that are subject to substantial risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.
- Additional information regarding these factors can be found in Pfizer's Annual Report on Form 10-K for the fiscal year ended December 31, 2015 and in our subsequent reports on Form 10-Q, including in the sections thereof captioned "Risk Factors" and "Forward-Looking Information, and factors that May Affect Future Results", as well as in our subsequent reports on Form 8-K, all of which are filed with the US Securities and Exchange Commission (SEC) and available at www.sec.gov and www.pfizer.com.
- The forward-looking statements in this presentation speak only as of the original date of this presentation, and we undertake no obligation to update or revise any of these statements.

Strong Track Record of Approvals

Over the last 5 years >25 Phase 3 starts & >15 key approvals (10 NME's)

IBRANCETM
palbociclib | 125 mg capsules

 **Inlyta**TM
axitinib tablets

 **XALKORI**TM
CAPSULES
CRIZOTINIB

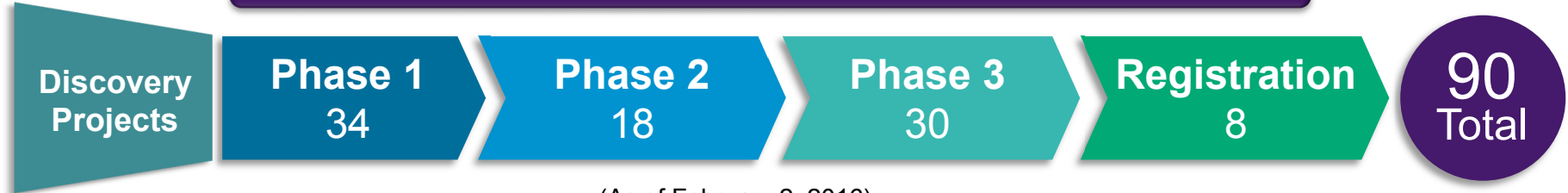
Prevenar 13

XELJANZTM
[tofacitinib citrate]

*Eliquis*TM
apixaban

Robust Pipeline Positioned to Sustain Productivity

~50% biologics, biosimilars and vaccines



(As of February 2, 2016)

Programs with Accelerated Regulatory Pathways

3

Breakthrough Therapy

e.g., inotuzumab (ALL)

avelumab (MCC)

Xalkori® (ROS1+ NSCLC)

6

Fast Track Designation

e.g., S.aureus Vaccine

C.difficile Vaccine

rivipansel (SCD)

14

Orphan Drug Designation

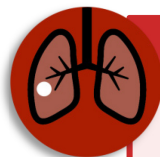
e.g., F9 Gene Therapy (Hemo B)

PDE10 (Huntington's Disease)

lorlatinib (ALK+ NSCLC)

Delivering Novel & Differentiated Future Potential Products

Potential for more than 20 approvals, including up to 10 NMEs



ONCOLOGY

*Ibrance: **Breast Cancer** & Beyond
IO: **PD-L1**, 4-1BB, OX40, CART, Combo
Targeted: **inotuzumab**, **lorlatinib***



RARE DISEASE

***rivipansel**, PDE9 SCD
FIX Gene Therapy, TFPI Hemophilia*



INFLAMMATION & IMMUNOLOGY

***Xeljanz®** – QD MR & UC/PsA
JAK1 AD, JAK3, TKY2/JAK1 IBD, IRAK4 RA*



NEUROSCIENCE

***ALO-02**, **tanezumab** Pain
Dopamine Modulation, GDNF Parkinson's*



VACCINES

***S. aureus**
C. difficile*



CVMED

***ertugliflozin** Type-2 Diabetes
bococizumab hyperlipidemia*

Biosimilars

Potential 2016 News Flow

LATE STAGE

Xeljanz
PsA Ph 3 Data

ertugliflozin
Ph 3 Data

bococizumab LDL
Ph 3 Data

Xalkori
ROS1 NSCLC Approval

1H 2016

2H 2016

EARLY STAGE

p-cadherin
Bi-Fx FIH

avelumab
Ovarian, SCCHN POC

Dopamine Mod.
PD Ph 2 Start

JAK1
AD Ph 2 Start

Potential 2016 News Flow

LATE STAGE

Xeljanz
PsA Ph 3 Data

ertugliflozin
Ph 3 Data

bococizumab LDL
Ph 3 Data

Xalkori
ROS1 NSCLC Approval

avelumab
MCC Submission

inotuzumab
ALL Approval (US)

Xeljanz
UC Ph 3 Data

Ibrance
BC Approval (EU)

1H 2016

2H 2016

EARLY STAGE

p-cadherin
Bi-Fx FIH

avelumab
Ovarian, SCCHN POC

Dopamine Mod.
PD Ph 2 Start

JAK1
AD Ph 2 Start

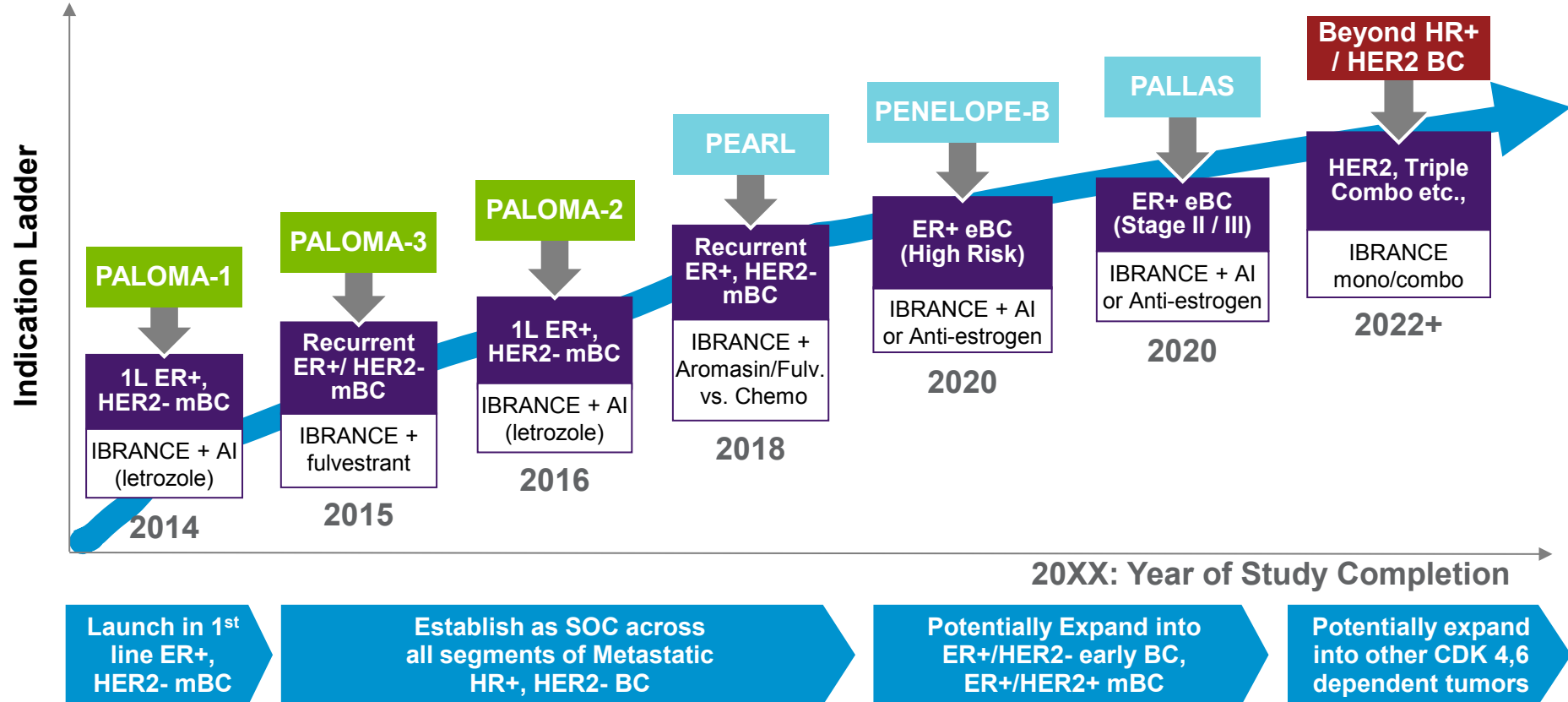
CART, IDO1
IO FIH's
4-1BB, OX-40
Data Readouts

C Diff Vx
POC

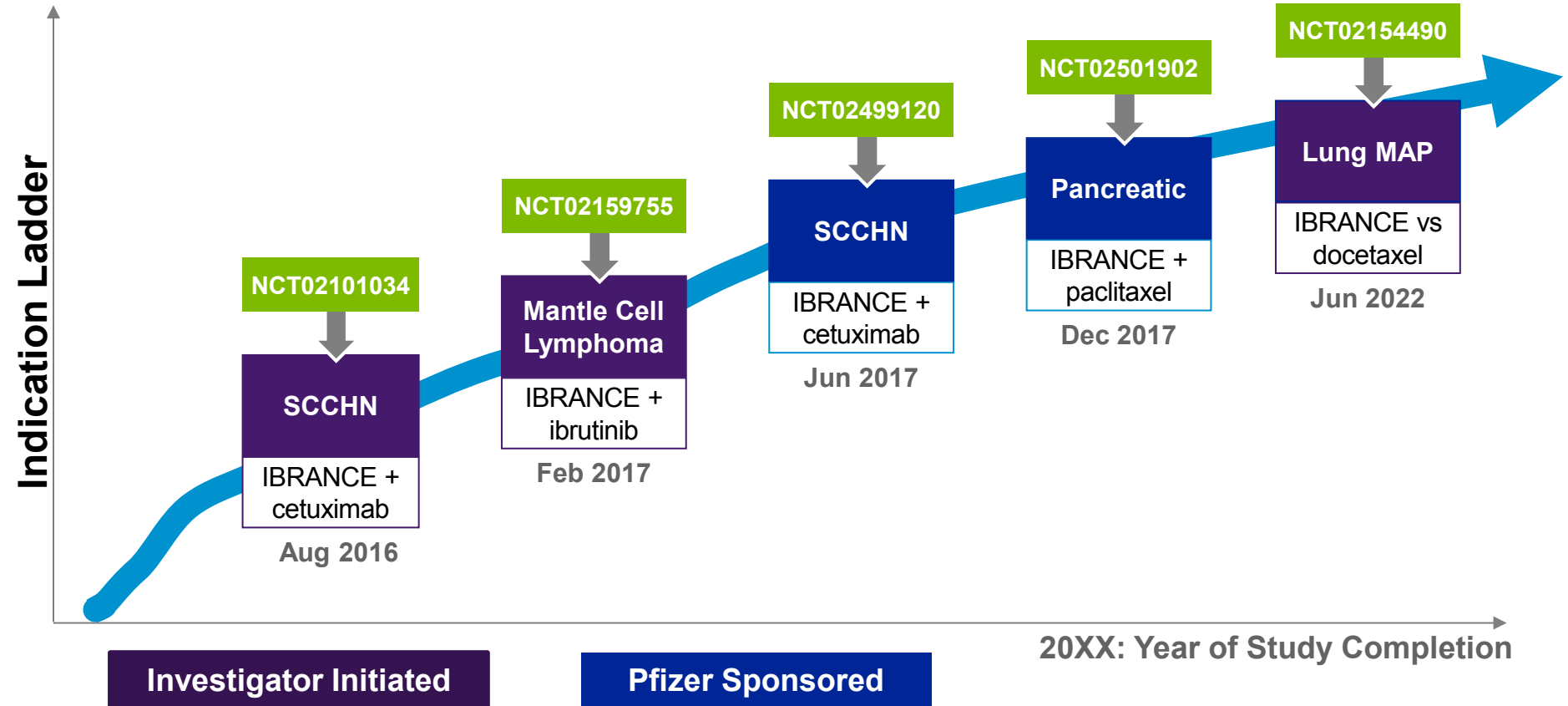
GDNF CED
PD POC

Iorlatinib
ALK+ NSCLC POC

Ibrance: Cell Cycle Inhibition in Breast Cancer

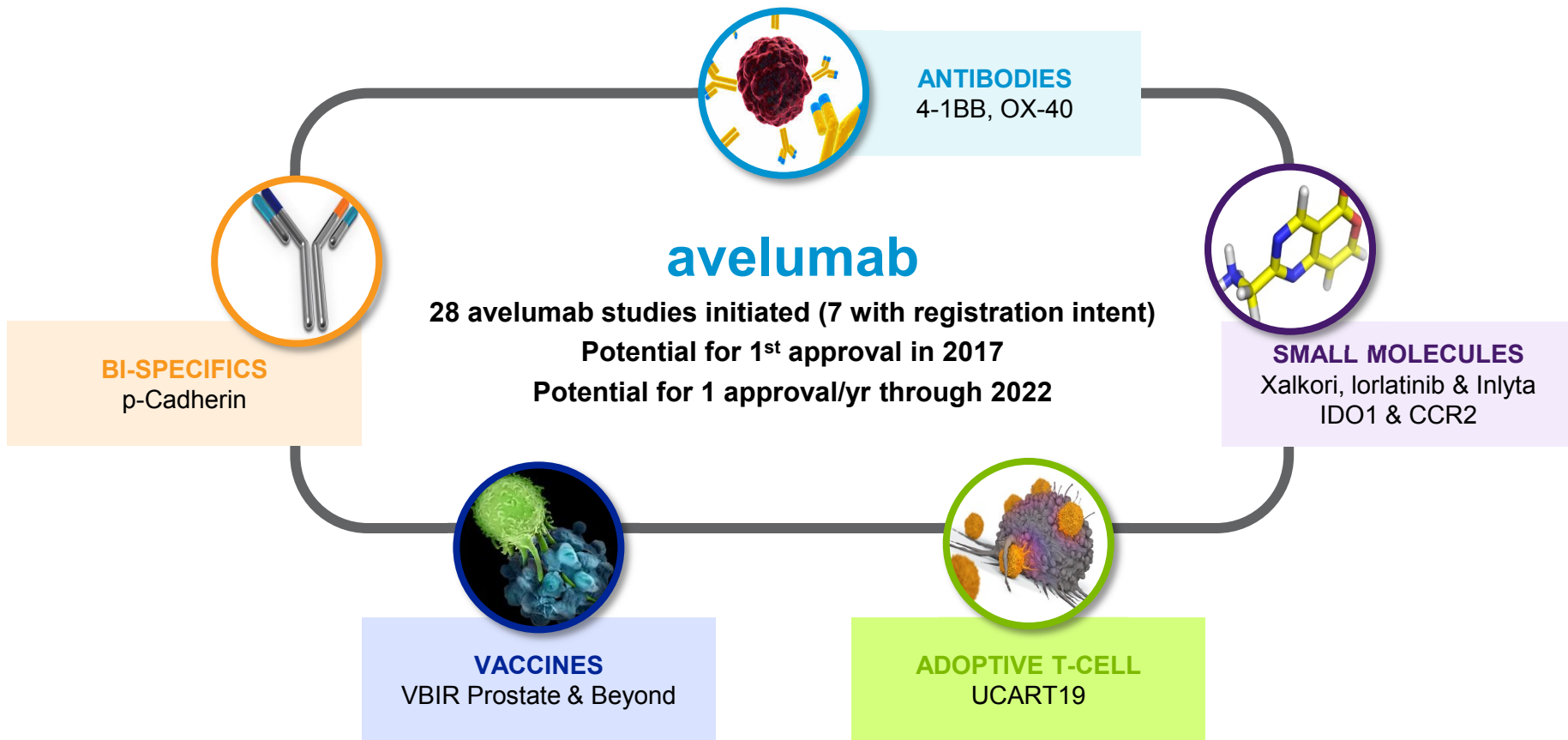


Ibrance: Beyond Breast Cancer



Pfizer Quickly Becoming a Player in Immuno-Oncology

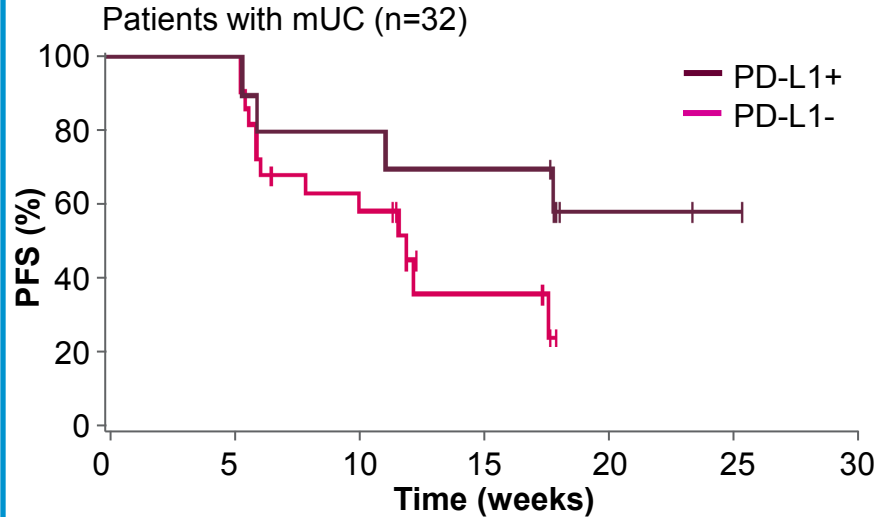
avelumab (PD-L1) is the anchor surrounded by diverse modalities



Immuno-Oncology: Targeting the Immune Cancer Genome

avelumab (PD-L1) mUC*

PD-L1+ (>5%) show increased ORR



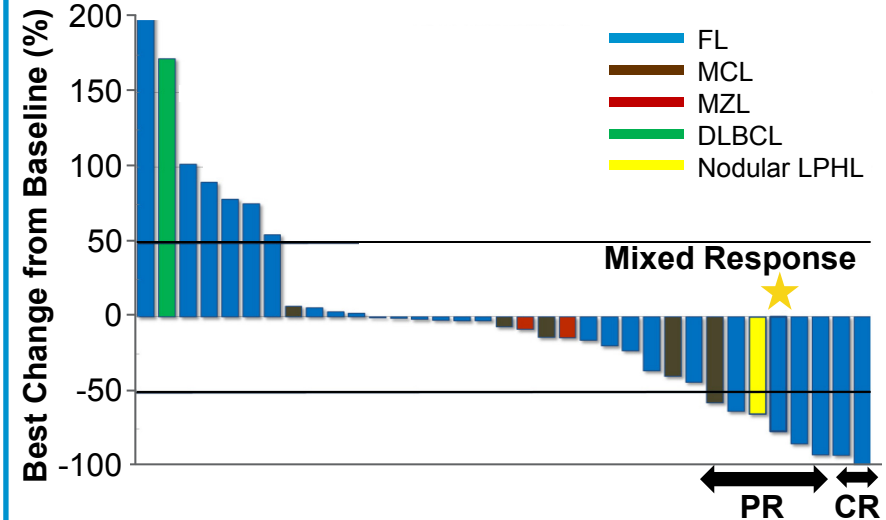
- PD-L1+ ORR 40%; PFS 70% (12 wks.)
- PD-L1- ORR 9.1%; PFS 45.5% (12 wks.)
- Exploring Accelerated Pathways

*Metastatic urothelial carcinoma (mUC); Data presented ASCO 2015

For presentation; not for distribution

4-1BB + rituximab

Durable CR in R-refractory FL & MCL



- 2 CR's and 4 PR's; 37.5 % ORR
- Multiple 4-1BB Combo Readouts 2016/17 (+ pembrolizumab, + rituximab, + avelumab, + CCR4)

Data presented ASCO 2015

Gene Therapy: Targeting Inherited Genome Variability

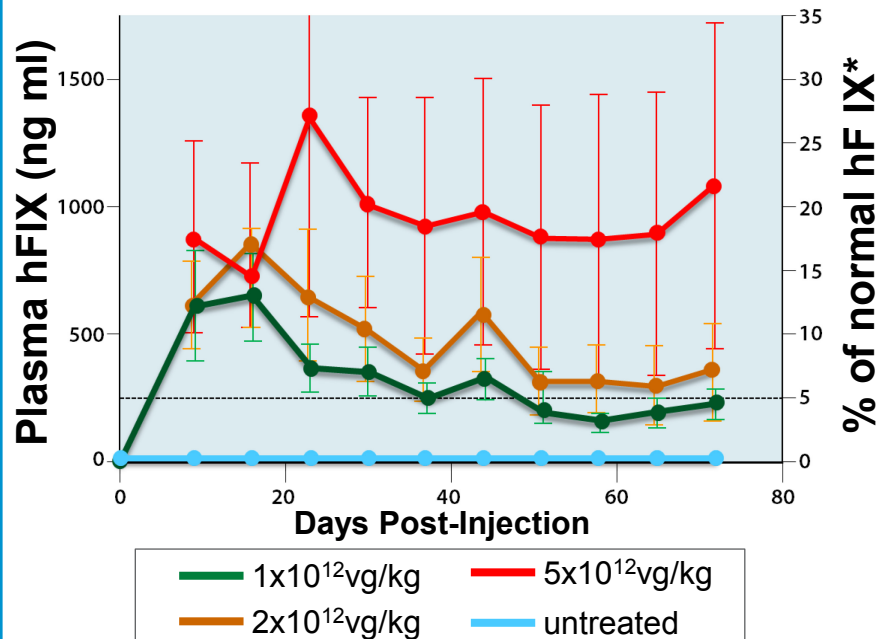
Bold Entry into Gene Therapy

- Factor IX AAV vector-mediated gene transfer approach in hemophilia B
- Proprietary nextgen AAV vector
 - Novel bioengineered capsid
 - Single-stranded, codon optimized cassette
 - High-activity variant
- Phase 1/2 trial initiated in 2H 2015
 - Initial efficacy data mid-2016



Gene Therapy Factor IX

Human FIX Antigen Levels in Cynos



*% activity levels are 8x % antigen levels due to enhanced activity FIX variant

Questions

