

Accelerating Impactful Medicines to Market

Morgan Stanley R&D Insight Panel Day

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Forward-looking Statements

- This presentation includes forward-looking statements about, among other things, development of Pfizer's products and product candidates, including their potential benefits, expected clinical trial study starts and expected regulatory submissions and approvals that are subject to substantial risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. Additional information regarding these factors can be found in Pfizer's Annual Report on Form 10-K for the fiscal year ended December 31, 2015 and in our subsequent reports on Form 10-Q, including in the sections thereof captioned "Risk Factors" and "Forward-Looking Information."
- Factors that May Affect Future Results", as well as in our subsequent reports on Form 8-K, all of which are filed with the US Securities and Exchange Commission (SEC) and available at www.sec.gov and www.pfizer.com.
- The forward-looking statements in this presentation speak only as of the original date of this presentation, and we undertake no obligation to update or revise any of these statements.

Strong Track Record of Approvals

Over the last 6 years >25 Phase 3 starts & >15 key approvals (10 NME's)

IBRANCE[™]
palbociclib | 125 mg capsules

 **Inlyta**[™]
axitinib tablets

 **XALKORI**[™]
CAPSULES
CRIZOTINIB

Prevenar 13
(Adult / CAPITA)

XELJANZ[™]
[tofacitinib citrate]

Eliquis[™]
apixaban

Robust Pipeline Positioned for Sustainable Productivity

~50% biologics, biosimilars and vaccines

Discovery
Projects

Phase 1
34

Phase 2
18

Phase 3
30

Registration
8

90
Total

(As of February 2, 2016)

Delivering Novel & Differentiated Future Potential Products

Potential for more than 20 approvals, including up to 10 NMEs by ~2020



ONCOLOGY

*Ibrance: **Breast Cancer** & Beyond*
*IO: **PD-L1**, 4-1BB, OX40, CART, Combo*
*Targeted: **inotuzumab**, **lorlatinib**, T790M*



RARE DISEASE

***rivipansel**, PDE9 SCD*
FIX Gene Therapy, TFPI Hemophilia



INFLAMMATION & IMMUNOLOGY

***Xeljanz®** – QD MR & UC/PsA*
JAK1 AD, JAK3, TKY2/JAK1 IBD, IRAK4 RA



NEUROSCIENCE

***tanezumab** Pain*
Dopamine Modulation, GDNF PD
BACE/GSM AD



VACCINES

S. aureus**, **C. difficile
Group B Streptococcus (GBS)



CVMED

***ertugliflozin** T2D, **boco** hyperlipidemia*
CCR2/5, ACC NASH

Biosimilars

Potential 2016 News Flow

LATE STAGE

Xeljanz
PsA Ph 3 Data

ertugliflozin
Ph 3 Data

bococizumab LDL
Ph 3 Data



Xalkori
ROS1 NSCLC Approval

1H 2016

2H 2016

EARLY STAGE

p-cadherin
Bi-Fx FIH

avelumab
Ovarian, SCCHN POC



Dopamine Mod.
PD Ph 2 Start

JAK1
AD Ph 2 Start

Potential 2016 News Flow

LATE STAGE

EARLY STAGE

LATE STAGE	Xeljanz <i>PsA Ph 3 Data</i>	ertugliflozin <i>Ph 3 Data</i>	avelumab <i>MCC Submission</i>	inotuzumab <i>ALL Approval (US)</i>
	bococizumab LDL <i>Ph 3 Data</i>	☒ Xalkori <i>ROS1 NSCLC Approval</i>	Xeljanz <i>UC Ph 3 Data</i>	Ibrance <i>BC Approval (EU)</i>
1H 2016		2H 2016		
EARLY STAGE	p-cadherin <i>Bi-Fx FIH</i>	avelumab <i>Ovarian, SCCHN POC</i>	CART, IDO1 <i>IO FIH's</i> 4-1BB, OX-40 <i>Data Readouts</i>	C Diff Vx <i>POC</i>
	☒ Dopamine Mod. <i>PD Ph 2 Start</i>	JAK1 <i>AD Ph 2 Start</i>	GDNF CED <i>PD POC</i>	Iorlatinib <i>ALK+ NSCLC POC</i>