apei American Public Education, Inc.

Q2 2026 Earnings Presentation

August 10, 2026

Forward-Looking Statements

Statements made in this presentation regarding American Public Education, Inc. or its subsidiary institutions ("APEI" or the "Company") that are not historical facts are forward-looking statements based on current expectations, assumptions, estimates, and projections about APEI and the industry. Forward-looking statements include, without limitation, statements regarding expectations for growth, registration, enrollments, demand, revenues, net income, earnings per share, EBITDA, adjusted EBITDA, adjusted EBITDA margin, the growth and profitability of APEI and related growth strategies, plans with respect to and future impacts of recent, current, and future initiatives, including the recently completed combination of American Public University System, Rasmussen University, and Hondros College of Nursing into one consolidated institution.

Forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. Such risks and uncertainties include, among others, risks related to: APEI's failure to comply with, or adverse actions relating to, regulatory and accrediting agency requirements, including the "90/10 Rule", and to maintain institutional accreditation and the impacts of any actions APEI may take to prevent or correct such failure; changes in the post-secondary education regulatory environment as a result of U.S. federal elections, including any changes by or as a result of actions of the current administration to the operations of the Department of Education or changes to or the elimination or implementation of laws, regulations, standards, policies, and practices; potential or actual government shutdowns and uncertainties in the estimated impacts of any such shutdowns on APEI and Military+ and its prospective and current students, and APEI's inability to mitigate these impacts; government budget and federal workforce uncertainty; the combination of American Public University System, Rasmussen University, and Hondros College of Nursing into one consolidated institution; APEI's dependence on the effectiveness of its ability to attract students who persist in its institutions' programs; changing market demands; declines in enrollments at APEI's subsidiaries; APEI's inability to effectively market its institutions' programs; APEI's inability to maintain strong relationships with the military and maintain course registrations and enrollments from military students; the loss or disruption of APEI's ability to receive funds under Title IV or TA programs or the reduction, elimination, or suspension of federal funds; adverse effects of changes APEI makes to improve the student experience and enhance the ability to identify and enroll students who are likely to succeed; APEI's need to successfully adjust to future market demands by updating existing programs and developing new programs; APEI's loss of eligibility to participate in Title IV programs or ability to process Title IV financial aid; economic and market conditions and changes in interest rates; difficulties involving acquisitions; APEI's indebtedness, including the refinancing thereof; APEI's dependence on and the need to continue to invest in its technology infrastructure, including with respect to third-party vendors; the inability to recognize the intended benefits of APEI's cost savings and reduction and revenue generating efforts; APEI's ability to manage and limit its exposure to bad debt; and the various risks described in the "Risk Factors" section and elsewhere in APEI's Annual Report on Form 10-K for the year ended December 31, 2025, and in other filings with the SEC. You should not place undue reliance on any forward-looking statements. APEI undertakes no obligation to update publicly any forward-looking statements for any reason, unless required by law, even if new information becomes available or other events occur in the future.

2Q 2026 Executive Summary

Strong Q2 Results, Continued Momentum Across Key Metrics

Q2 2026 Highlights

$171.7M	$20.7M	$9.8M	$0.52
Revenue	Adj. EBITDA*	Net Income Available to Common Stockholders	Diluted EPS
+5.5% YoY	*+36.8% YoY*	*vs $(0.3)M in 2Q25*	*vs $(0.02) in 2Q25*

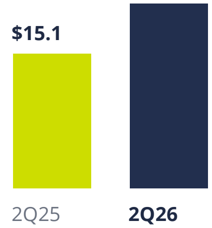
2Q26 vs 2Q25 YoY Improvement

+5.5%

Excluding $3.4M from GSUSA in 2Q25, revenue would have increased ***+7.8%***

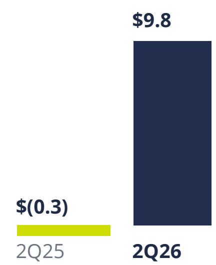
Revenue

+36.8%



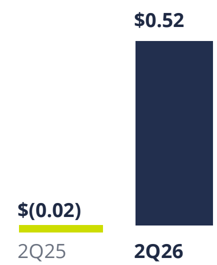
Adj. EBITDA*

+$10.1M



Net Income Available to Common Stockholders

+$0.54



Diluted EPS

**Adjusted EBITDA (earnings before interest, taxes, depreciation, and amortization, less non-recurring expenses, such as severance, and non-cash expenses, such as stock compensation) is a non-GAAP financial measure. Please refer to Appendix for GAAP to non-GAAP reconciliation.*

Registration & Enrollment Growth - 2Q26

MILITARY+

~98,300

Net Course Registrations

- Up 2% YoY from approx. 96,400, supporting revenue growth of 4.7%
- Veterans and Military families registrations grew at a mid-teens rate, a key driver of overall growth
- Active Duty registrations challenged by Iran war however, Army branch continues to show strength

HEALTH+

~19,600

Enrollment

- Up 7% YoY from approx. 18,300, supporting double-digit revenue growth of 11%
- New Health+ Orlando campus outpacing plan; introduced LPN program to Orlando market
- Continued success of our campus Fill the Back Row initiative with ~9% campus growth outpacing total Health+ enrollment gains

Financial Update

2Q26 Revenue: Strong Segment Performance

($ in millions)	2Q'26	2Q'25	Variance
Military+ Revenue	$85.5	$81.7	+4.7%
Health+ Revenue	$86.2	$77.7	+11.0%
Total Consolidated Revenue	$171.7	$162.8	+5.5%
Net Income (Loss) Available to Common Stockholders	$9.8	$(0.3)	-
Diluted EPS	$0.52	$(0.02)	-
Adjusted EBITDA*	$20.7	$15.1	+36.8%
Adjusted EBITDA Margin*	12.0%	9.3%	+275 bps

Key Takeaways

Military+: Strong revenue and increased registrations build segment momentum.

Health+: 'Fill the back row' strategy remains effective, with continued enrollment momentum and solid demand driving growth.

Graduate School: 2Q'25 includes $3.4 million in revenue related to GSUSA, which was sold in July 2025.

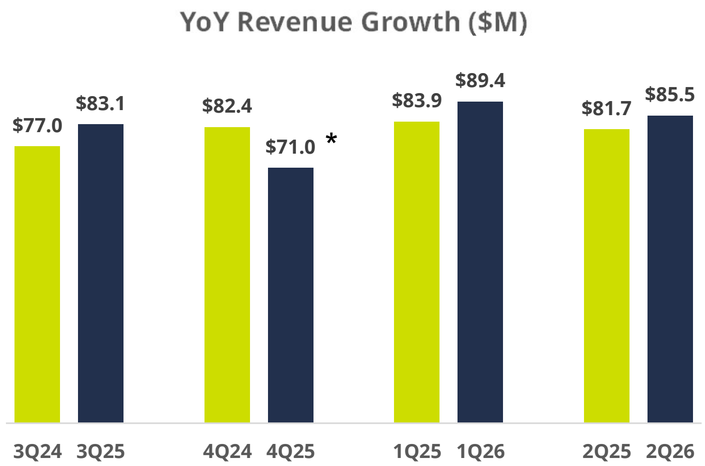
APEI revenue improvement would have been 7.8% excluding GSUSA revenue from the Q2'25.

Meaningful year-over-year margin expansion

**Adjusted EBITDA (earnings before interest, taxes, depreciation, and amortization, less non-recurring expenses, such as severance, and non-cash expenses, such as stock compensation) and adjusted EBITDA margin are non-GAAP financial measures. Please refer to Appendix for GAAP to non-GAAP reconciliation.*

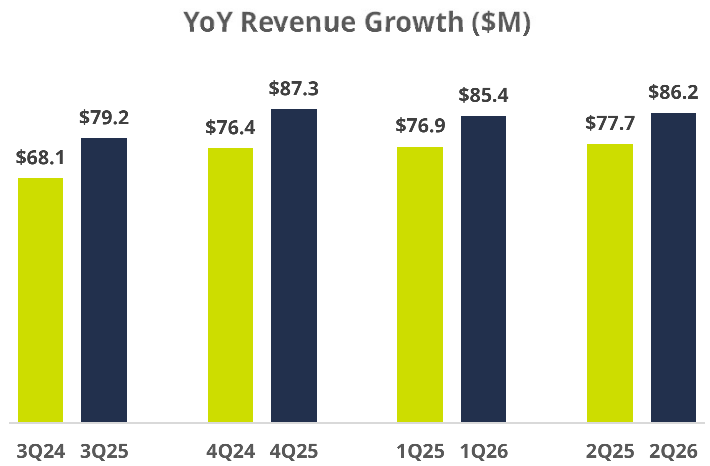
2Q26 Revenue – Growth Across Both Segments

MILITARY+



+4.7% YoY 2Q26 vs 2Q25

HEALTH+

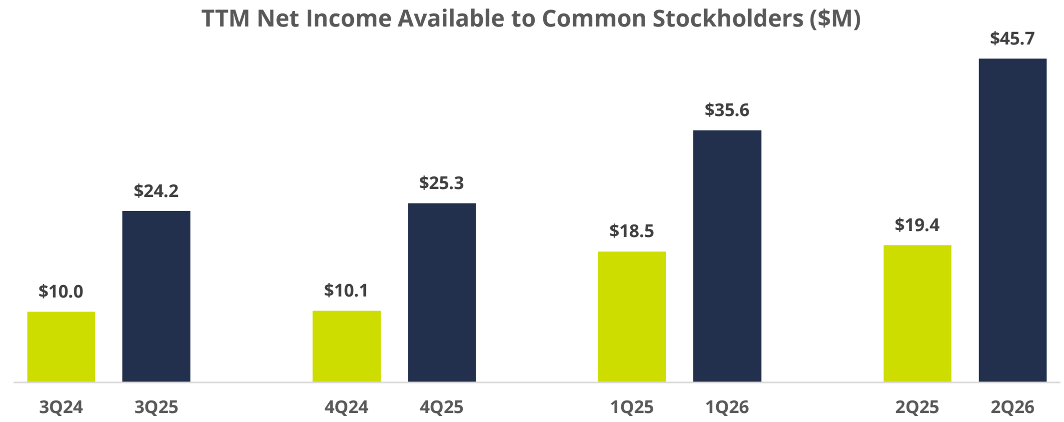


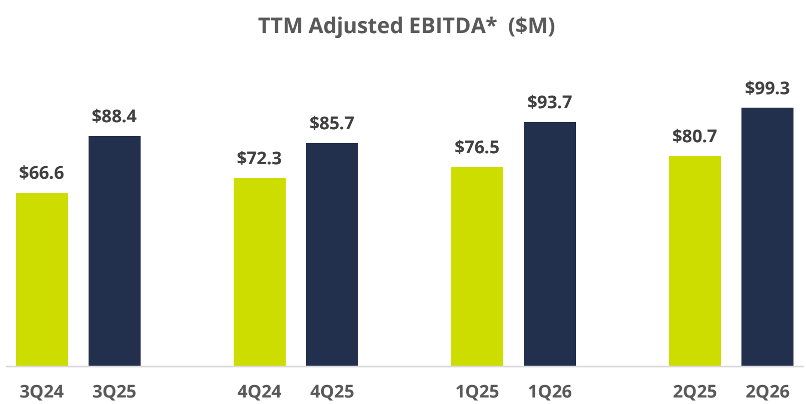
+11.0% YoY 2Q26 vs 2Q25

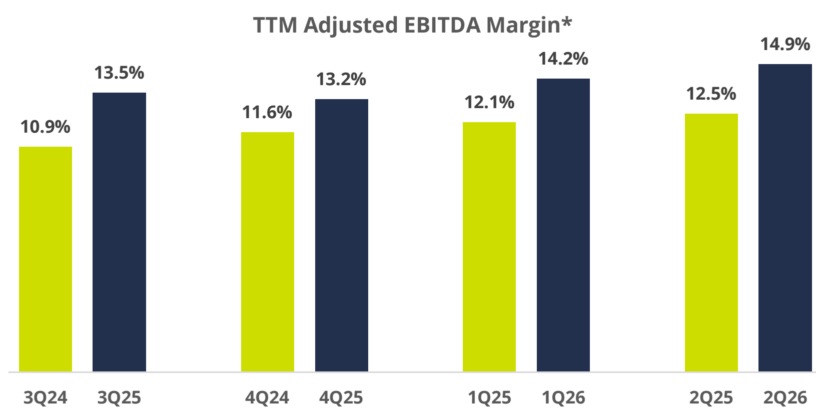
Seasonality Note: Revenue growth builds on a seasonal basis.

* 4Q25 includes impact of government shutdown as discussed in our 2025 Form 10-K.

Substantial Margin Expansion







*Adjusted EBITDA (earnings before interest, taxes, depreciation, and amortization, less non-recurring expenses, such as severance, and non-cash expenses, such as stock compensation) and Adjusted EBITDA margin are non-GAAP financial measures. Please refer to Appendix for GAAP to non-GAAP reconciliation.

Liquidity and Cash Flows Remain Strong

As of June 30, 2026	
Cash, Cash Equivalents, Restricted Cash, and Short-Term Investments	**$222.8M**
Total Debt	**$88.9M**
Excess Cash and Short-Term Investments Over Debt	**$133.9M**
YTD Cash Flows From Operations	**$75.4M (+45.6% YoY)**
Available Working Line of Credit Capacity	**$40.0M**

2026 Guidance – Raising Full Year Revenue and Adj. EBITDA

These statements are based on current expectations. These statements are forward looking, and actual results may differ materially.

($ in millions, except per share data)	3Q'26	3Q'25
Revenue	**$164.5 - $167.0**	**$163.2**
Net Income Available to Common Stockholders	$3.4 - $5.4	$5.6
Adjusted EBITDA*	$14.0 - $17.0	$20.7
Diluted Earnings per Share	$0.18 - $0.29 per share	$0.30

($ in millions, except per share data)	FY'26	Prior Guidance	FY'25
Revenue	**$690.0 - $698.0**	**$686.0 - $696.0**	**$648.9 (Includes revenue of $8.0 related to GSUSA)**
Net Income Available to Common Stockholders	$46.5 - $52.5	$44.9 - $51.6	$25.3
Adjusted EBITDA*	$96.0 - $104.0	$93.0 - $102.0	$85.7
Diluted Earnings per Share	$2.48 - $2.79 per share	$2.33 - $2.68 per share	$1.36 per share
Capital Expenditures	$25.0 - $28.0	$28.0 - $32.0	$15.9

**Adjusted EBITDA (earnings before interest, taxes, depreciation, and amortization, less non-recurring expenses, such as severance, and non-cash expenses, such as stock compensation) is a non-GAAP financial measure. Please refer to Appendix for GAAP to non-GAAP reconciliation.*

APEI Earnings Highlights

Strong Performance Across Financial Metrics

Revenue $171.7M (+5.5%), Adj. EBITDA* $20.7M (+37%), 12.0% Adj. EBITDA* margin (+275 bps), diluted EPS $0.52

Guidance Outperformance

Met or exceeded guidance on all four key metrics in 2Q26; Adj. EBITDA* exceeded high-end guidance by 14.7%

Multi-Year Growth Targets

2029 targets: Revenue CAGR 8-12%, ~$890M-$1.0B revenue, 20-21% Adj. EBITDA* margin

Strong Balance Sheet

$133.9M cash and short-term investments in excess of debt
$222.8M cash, cash equivalents, restricted cash and short-term investments

apei American Public Education, Inc.

A Mission that Matters.

A Company that Compounds Value Over Time.

Adjusted EBITDA (earnings before interest, taxes, depreciation, and amortization, less non-recurring expenses, such as severance, and non-cash expenses, such as stock compensation) and EBITDA are non-GAAP financial measures. Please refer to Appendix for GAAP to non-GAAP reconciliation

Appendix

Education Unit Profile

Segment Summary *($ in millions)*		1Q23	2Q23	3Q23	4Q23	FY23	1Q24	2Q24	3Q24	4Q24	FY24	1Q25	2Q25	3Q25	4Q25	FY25	1Q26	2Q26
AMU MILITARY+ [2]	Revenue	$74.0	$73.6	$76.4	$79.4	$303.3	$80.7	$77.0	$77.0	$82.4	$317.0	$83.9	$81.7	$83.1	$71.0	$319.8	$89.4	$85.5
	Operating Income[1]	$17.1	$18.9	$22.0	$26.5	$84.4	$23.1	$18.3	$20.8	$27.3	$89.5	$24.1	$21.4	$25.3	$20.0	$90.8	$30.7	$23.7
	Margin	23%	26%	29%	33%	28%	29%	24%	27%	33%	28%	29%	26%	30%	28%	28%	34%	28%
	+ Depreciation and Amortization	$1.4	$1.3	$1.3	$1.3	$5.3	$1.2	$1.2	$1.2	$1.2	$4.8	$1.0	$1.0	$0.9	$1.0	$4.0	$1.1	$1.1
	+ Other Adjustments	$0.0	$0.0	$0.0	$2.8	$2.8	$0.0	$0.0	$0.0	$1.6	$1.6	$1.5	$0.0	$0.0	$0.0	$1.5	$0.0	$0.0
	Adjusted Operating Income	$18.5	$20.2	$23.3	$30.6	$92.5	$24.3	$19.5	$22.0	$30.1	$95.9	$26.6	$22.4	$26.2	$21.0	$96.3	$31.8	$24.8
	Margin	*25%*	*27%*	*30%*	*39%*	*30%*	*30%*	*25%*	*29%*	*37%*	*30%*	*32%*	*27%*	*32%*	*30%*	*30%*	*36%*	*29%*
HEALTH+ [3]	Revenue	$70.6	$66.3	$65.8	$68.4	$271.0	$69.5	$69.4	$68.1	$76.4	$283.6	$76.9	$77.7	$79.2	$87.3	$321.2	$85.4	$86.2
	Operating Income[1]	($14.2)	($77.5)	($11.2)	($2.1)	($105.0)	($9.3)	($9.6)	($8.4)	$4.3	($23.0)	($0.8)	($2.4)	($2.1)	$8.5	$3.2	$0.5	$0.3
	Margin	-20%	-117%	-17%	-3%	-39%	-13%	-14%	-12%	6%	-8%	-1%	-3%	-3%	10%	1%	1%	0%
	+ Depreciation and Amortization	$6.2	$6.5	$5.6	$3.6	$21.9	$3.6	$3.7	$3.6	$2.4	$13.3	$2.6	$2.7	$2.5	$2.7	$10.6	$2.7	$2.4
	+ Other Adjustments	$2.4	$64.0	$0.0	$0.0	$66.4	$2.9	$0.8	$0.0	$0.0	$3.7	$0.0	$0.0	$0.0	$0.0	$0.0	$0.0	$0.0
	Adjusted Operating Income	($5.6)	($7.0)	($5.6)	$1.5	($16.7)	($2.8)	($5.1)	($4.8)	$6.7	($6.0)	$1.8	$0.3	$0.4	$11.2	$13.8	$3.2	$2.7
	Margin	*-8%*	*-11%*	*-9%*	*2%*	*-6%*	*-4%*	*-7%*	*-7%*	*9%*	*-2%*	*2%*	*0%*	*1%*	*13%*	*4%*	*4%*	*3%*
Graduate School USA	Revenue	$5.1	$7.4	$8.6	$5.1	$26.2	$4.2	$6.4	$8.0	$5.3	$24.0	$3.7	$3.4	$0.8		$8.0		
	Operating Income[1]	($1.4)	$0.7	$1.4	($1.3)	($0.6)	($1.4)	($0.9)	$1.2	($0.9)	($2.0)	($2.2)	($2.6)	($0.9)		($5.7)		
	Margin	-27%	9%	16%	-25%	-2%	-33%	-14%	15%	-17%	-8%	-59%	-76%	-113%		-71%		
	+ Depreciation and Amortization	$0.1	$0.1	$0.1	$0.1	$0.5	$0.2	$0.2	$0.1	$0.1	$0.6	$0.1	$0.1	$0.1		$0.3		
	Adjusted Operating Income	($1.3)	$0.8	$1.5	($1.2)	($0.1)	($1.2)	($0.7)	$1.3	($0.8)	($1.4)	($2.1)	($2.5)	($0.8)		($5.4)		
	Margin	*-25%*	*11%*	*17%*	*-24%*	*0%*	*-29%*	*-11%*	*16%*	*-15%*	*-6%*	*-57%*	*-74%*	*-100%*		*-68%*		
Corporate and Other [4, 5]	Operating Income[1]	($6.9)	($7.3)	($5.8)	($7.2)	($27.2)	($7.2)	($5.6)	($9.4)	($9.2)	($31.4)	($8.8)	($9.4)	($12.6)	($9.5)	($40.4)	($9.6)	($10.5)
	+ Depreciation and Amortization	$0.0	$0.0	$0.0	$0.0	$0.0	$0.1	$0.1	$0.2	$0.2	$0.6	$0.3	$0.3	$0.4	$0.4	$1.3	$0.4	$0.4
	+ Other Adjustments	$0.0	$0.0	$0.0	$0.0	$0.0	$0.0	$0.0	$0.0	$0.0	$0.0	$0.0	$0.0	$3.4	$0.0	$3.4	$0.0	$0.0
	Adjusted Operating Income	($6.9)	($7.3)	($5.8)	($7.2)	($27.2)	($7.1)	($5.5)	($9.2)	($9.0)	($30.8)	($8.5)	($9.1)	($8.8)	($9.1)	($35.7)	($9.2)	($10.0)
apei American Public Education, Inc.	Consolidated Revenue	$149.7	$147.2	$150.8	$152.8	$600.5	$154.4	$152.9	$153.1	$164.1	$624.6	$164.6	$162.8	$163.2	$158.3	$648.9	$174.7	$171.7
	Operating Income[1]	($5.4)	($65.2)	$6.4	$15.9	($48.3)	$5.2	$2.2	$4.1	$21.5	$33.1	$12.2	$7.0	$9.7	$19.0	$47.9	$21.6	$13.5
	Margin	-4%	-44%	4%	10%	-8%	3%	1%	3%	13%	5%	7%	4%	6%	12%	7%	12%	8%
	+ Depreciation and Amortization	$7.8	$8.0	$7.0	$5.0	$27.8	$5.2	$5.2	$5.1	$3.9	$19.3	$4.0	$4.1	$3.9	$4.1	$16.2	$4.2	$4.0
	+ Other Adjustments	$2.4	$64.0	$0.0	$2.8	$69.2	$2.9	$0.8	$0.0	$1.6	$5.3	$1.5	$0.0	$3.4	$0.0	$4.9	$0.0	$0.0
	Adjusted Operating Income	$4.8	$6.7	$13.4	$23.8	$48.7	$13.2	$8.2	$9.2	$27.0	$57.7	$17.7	$11.1	$17.0	$23.1	$69.0	$25.8	$17.5
	(+) Adjustments	$2.2	$2.1	$4.7	$1.9	$10.9	$3.8	$2.7	$3.7	$4.4	$14.6	$3.5	$4.0	$3.7	$5.6	$16.7	$3.4	$3.2
	Consolidated Adjusted EBITDA	$7.0	$8.8	$18.1	$25.7	$59.6	$17.1	$10.9	$12.9	$31.4	$72.3	$21.2	$15.1	$20.7	$28.7	$85.7	$29.2	$20.7
	Margin	*5%*	*6%*	*12%*	*17%*	*10%*	*11%*	*7%*	*8%*	*19%*	*12%*	*13%*	*9%*	*13%*	*18%*	*13%*	*17%*	*12%*

1. Note- See note 9 and 15 to the financial statements included in the June 30, 2026 10-Q and 2025 10-K, respectively. Reflects income (loss) from operations before interest, income taxes. Please refer to appendix for GAAP to non-GAAP reconciliation.
2. Military+ excludes $2.8MM of losses in 4Q23, $1.6MM in 4Q24, and $1.5MM in 1Q25 related to Loss on Disposal of Long-lived assets and Losses on assets held for sale.
3. Health+ excludes a non-cash impairment of $64MM in 2Q23. Also excludes $2.4MM for Collegis transition services expense in 1Q23, $2.9MM in 1Q24 and $0.8MM in 2Q24 for lease termination and campus consolidation expense.
4. Corporate and Other includes unallocated corporate activity and eliminations to reconcile segment results to the Consolidated Financial Statements.
5. Corporate and Other excludes the loss on sale of subsidiary of $3.4MM in 3Q25.

APEI GAAP Net Income to Adjusted EBITDA

GAAP Net Income to Adjusted EBITDA:

The following table sets forth the reconciliation of the Company's reported GAAP net income to the calculation of adjusted EBITDA, and supplemental financial information, for the three months ended September 30, 2023, through June 30, 2026.

(in thousands)	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
Net income (loss) available to common stockholders	$ (4,853)	$ 11,475	$ (1,019)	$ (1,160)	$ 731	$ 11,505	$ 7,461	$ (324)	$ 5,560	$ 12,608	$ 17,731	$ 9,773
Preferred stock dividends	1,525	1,539	1,535	1,531	1,531	1,459	1,432	1,319	-	-	-	-
Loss on redemption of preferred stock	-	-	-	-	-	-	-	3,501	-	-	-	-
Net (loss) income	(3,328)	13,014	516	371	2,262	12,964	8,893	4,496	5,560	12,608	17,731	9,773
Income tax (benefit) expense	3,712	2,124	1,213	(16)	1,236	7,986	2,466	1,421	3,068	5,193	1,515	4,387
Interest income (expense), net	792	791	126	785	631	585	887	1,108	1,069	1,166	725	(634)
Equity investment loss	5,224	3	3,327	1,080	-	-	-	-	-	-	-	-
Loss on extinguishment of debt	-	-	-	-	-	-	-	-	-	-	1,672	-
Depreciation and amortization	7,026	5,081	5,128	5,232	5,080	3,863	3,992	4,088	3,946	4,122	4,154	3,953
EBITDA	13,426	21,013	10,310	7,452	9,209	25,398	16,238	11,113	13,643	23,089	25,797	17,479
Impairment of goodwill and intangible assets	-	-	-	-	-	-	-	-	-	-	-	-
Stock Compensation	1,733	1,715	1,918	1,823	1,761	2,166	2,263	2,238	1,634	2,217	2,327	2,232
Loss (gain) on disposals of long-lived assets	(16)	537	28	184	23	148	230	35	92	87	154	5
Other professional fees	-	-	-	-	813	1,404	989	1,715	801	228	943	938
Severance	2,959	-	-	505	25	-	-	-	1,083	2,244	-	-
Transition services costs	-	-	1,865	182	1,092	659	-	-	-	821	-	-
Loss on sale of subsidiary	-	-	-	-	-	-	-	-	3,362	-	-	-
Loss on leases	-	-	2,936	779	-	-	-	-	77	-	-	-
Loss on assets held for sale	-	2,425	-	-	-	1,618	1,527	-	-	-	-	-
Adjusted EBITDA	18,102	25,690	17,057	10,925	12,923	31,393	21,247	15,101	20,692	28,686	29,221	20,654
TTM ADJ EBITDA					66,595	72,298	76,488	80,664	88,433	85,726	93,700	99,253
TTM Net income available to common stockholders					10,027	10,057	18,537	19,373	24,202	25,305	35,575	45,672
Revenue	150,838	152,804	154,432	152,895	153,122	164,110	164,551	162,766	163,215	158,330	174,738	171,731
TTM Revenue					613,253	624,559	634,678	644,549	654,642	648,862	659,049	668,014
TTM ADJ EBITDA Margin					10.9%	11.6%	12.1%	12.5%	13.5%	13.2%	14.2%	14.9%

APEI Non-GAAP Disclosures

The following table sets forth the reconciliation of the Company's reported GAAP net income to the calculation of adjusted EBITDA for the three and six months ended June 30, 2026, and 2025:

	Three Months Ended June 30,		Six Months Ended June 30,	
(in thousands)	2026	2025	2026	2025
Net income (loss) available to common stockholders	$ 9,773	$ (324)	$ 27,504	$ 7,137
Preferred dividends	-	1,319	-	2,751
Loss on redemption of preferred stock	-	3,501	-	3,501
Net income	$ 9,773	$ 4,496	$ 27,504	$ 13,389
Income tax expense	4,387	1,421	5,902	3,887
Interest (income) expense, net	(634)	1,108	91	1,995
Loss on extinguishment of debt	-	-	1,672	-
Depreciation and amortization	3,953	4,088	8,107	8,080
EBITDA	17,479	11,113	43,276	27,351
Loss on assets held for sale	-	-	-	1,527
Other professional fees	938	1,715	1,881	2,704
Stock compensation	2,232	2,238	4,559	4,501
Loss on disposals of long-lived assets	5	35	159	265
Adjusted EBITDA	$ 20,654	$ 15,101	$ 49,875	$ 36,348

APEI Non-GAAP Disclosures

The following table sets forth the reconciliation of the Company's outlook GAAP net income to the calculation of outlook adjusted EBITDA for the three months ended September 30, 2026 and twelve months ending December 31, 2026:

	Three Months Ending September 30, 2026		Twelve Months Ending December 31, 2026	
(in thousands)	Low	High	Low	High
Net Income	**$ 3,385**	**$ 5,380**	**$ 46,540**	**$ 52,467**
Income tax expense/(benefit)	1,705	2,710	16,863	18,936
Interest expense (income)	(300)	(300)	(500)	(500)
Loss on extinguishment of debt	-	-	1,672	1,672
Depreciation and amortization	4,660	4,660	17,600	17,600
EBITDA	**9,450**	**12,450**	**82,175**	**90,175**
Stock compensation	2,125	2,125	8,850	8,850
Professional Services	900	900	3,250	3,250
Severance	1,525	1,525	1,525	1,525
Other	-	-	200	200
Adjusted EBITDA	**$ 14,000**	**$ 17,000**	**$ 96,000**	**$ 104,000**

Thank You

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